Issue #14 - January 22, 2019

WOOOHOOO WE DID IT



Contents: *Message from the Editor*

salesforce

✓ Salesforce issue logs

Thank you to everyone for our successful Salesforce launch!



A Message from the Editor-in-Chief, Linda Kronberg

WE DID IT! We have successfully launched Salesforce.

wonderful milestone on our Salesforce journey.

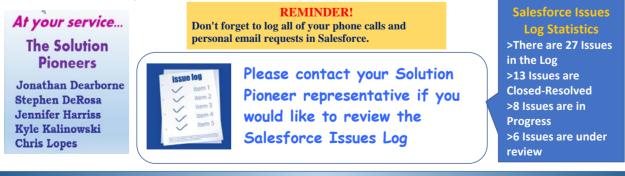


Editor-in-Chief Linda Kronberg

Stacey and I would like to take this opportunity to thank everyone for all of the hard work and effort that got us to our Salesforce hard launch. All Salesforce Users are now up-and-running on the Salesforce platform and fully utilizing everything Salesforce has to offer. At this time, everyone involved with the Salesforce project should feel a sense of pride in helping us to accomplish this

We are still working on the remaining Phase I Salesforce capabilities, such as sending orders directly from Salesforce to P21, as well as gathering and processing requested changes. The Solution Pioneers are working diligently with Salesforce Users to log requests and Stacey and Linda are working on processing those requests.

During 2019, we will be fully utilizing Salesforce's capabilities and incorporating processes for Customer Satisfaction, RMAs, Technical Service, etc. into Salesforce. So, our current launch is the kickstart for many future enhancements that will help Burt Process Equipment meet all of its goals and continue on its growth path into the future!





If it's not in *Salesforce*, it doesn't exist!

