



# Go With the Flow Newsletter

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✓ Salesforce issue logs

Contents: \*Message from the Editor\*

WOOHOO WE DID IT  
**THANK YOU  
EVERYONE!**



*Thank you to  
everyone for our  
successful Salesforce  
launch!*



### **A Message from the Editor-in-Chief, Linda Kronberg**

WE DID IT! We have successfully launched Salesforce.

Stacey and I would like to take this opportunity to thank everyone for all of the hard work and effort that got us to our Salesforce hard launch. All Salesforce Users are now up-and-running on the Salesforce platform and fully utilizing everything Salesforce has to offer. At this time, everyone involved with the Salesforce project should feel a sense of pride in helping us to accomplish this wonderful milestone on our Salesforce journey.

We are still working on the remaining Phase I Salesforce capabilities, such as sending orders directly from Salesforce to P21, as well as gathering and processing requested changes. The Solution Pioneers are working diligently with Salesforce Users to log requests and Stacey and Linda are working on processing those requests.



**Editor-in-Chief  
Linda Kronberg**

During 2019, we will be fully utilizing Salesforce's capabilities and incorporating processes for Customer Satisfaction, RMAs, Technical Service, etc. into Salesforce. So, our current launch is the kickstart for many future enhancements that will help Burt Process Equipment meet all of its goals and continue on its growth path into the future!

#### **At your service...**

#### **The Solution Pioneers**

Jonathan Dearborne  
Stephen DeRosa  
Jennifer Harriss  
Kyle Kalinowski  
Chris Lopes

#### **REMINDER!**

Don't forget to log all of your phone calls and personal email requests in Salesforce.



Please contact your Solution Pioneer representative if you would like to review the Salesforce Issues Log

#### **Salesforce Issues Log Statistics**

- >There are 27 Issues in the Log
- >13 Issues are Closed-Resolved
- >8 Issues are in Progress
- >6 Issues are under review

*Motto*

**If it's not in *Salesforce*, it doesn't exist!**

