

# Benefits to the Affiliate Page

The Pest Control Industry has experienced vast changes over the past five years. Pest Control Operators have tackled legislative changes relating to environmental impact and worker's compensation. Insurance premiums have skyrocketed, with increases expected, and OSHA has taken a heightened interest in the industry due to work-related pesticide illness, deaths, and serious falls. In addition, in many places it is illegal for the PCO to either shut off or restore the natural gas to homes or businesses.

Due to the many changes, PCOs may be forced out of the industry as insurance carriers will not extend insurance coverage to those operators with high loss runs. The true impacts of these regulatory changes have yet to be felt, but are imminent indeed.

Integrated Pest Management has become a necessity to those Pest Control Operators wishing to survive the changes in the industry, and with changes come opportunity. XT-2000 provides an option that follows IPM strategies.

**XT-2000 can effectively treat an entire structure infested with drywood termites as well as wood-boring beetles and carpenter ants. This will change the way PCOs handle eradication of these pests.**

Here are just a few examples as to how XT-2000 Orange Oil Plus<sup>®</sup> can assist PCOs in today's difficult industry:

- **XT-2000 is competitively priced and allows more net income potential.**
- **Increase in business opportunities:** Today's consumers have very busy lifestyles with home based businesses, children, pets, etc. and are wary of introducing hybrid chemicals into their homes, schools, and work environments. The XT-2000 System allows consumers to continue on with their busy schedules with minimal interruption.
- **Reduced general liability and workers compensation insurance premiums:** Potential applicator and consumer pesticide exposure is dramatically reduced. XT-2000 is labeled with merely a "CAUTION" signal word due to its minimal hazard to both consumer and applicator.
- **Reduced pesticide loads:** The prime objective of urban pest management compliance and the reduction of harsh pesticides on the environment will ultimately lead to less costly regulation of the industry.
- **Larger structures with numerous tenants, such as duplexes or apartment complexes, are difficult and costly to fumigate.** XT-2000 is a great option in these cases.
- **Medical facilities, businesses, schools, and restaurants are ideal sites for use of XT-2000 Orange Oil Plus** due to their need to avoid hybrid-toxic chemicals.
- **Customer referral base grows due to conveniences of not having to move out during treatment, saving the homeowner move out costs and hassle.**
- **XT-2000 can be a more convenient method of providing your customers with a clearance during the escrow process.**
- **There is no need for subcontracting.**

XT-2000 provides an immediate kill, unlike baiting methods which are slow-acting and work by transference of exposure among individuals. This also ensures that pests cannot build up a tolerance to our product.