

# RAMIREZ ASSET MANAGEMENT

3Q 2018

## RAMIREZ CASH STRATEGY UPDATE<sup>1</sup>

### Strategy Highlights

- ✓ The Ramirez Cash Strategy emphasizes high-quality spread sectors in shorter year maturities (0 - 3 years) in seeking to preserve principal and ensure liquidity, while producing yields consistent with our clients' risk/return profile over the duration of the investment program, and achieve better risk adjusted results than the benchmark, the Bank of America/Merrill Lynch 91 Day U.S. Treasury Bill Index.
- ✓ RAM blends Top-Down Macroeconomic and Bottom-Up Issuer-level research processes to provide a framework for our investment team.
- ✓ Manage risk by taking a long-term view on investing; limiting potential duration/key rate effects and generating alpha through sector allocation, security selection, and subsector rotation.
- ✓ Approximately \$2.2 billion in Firm AUM, with \$394.1 million in combined U.S. Short Duration/Cash universe strategies.

#### Portfolio Managers:

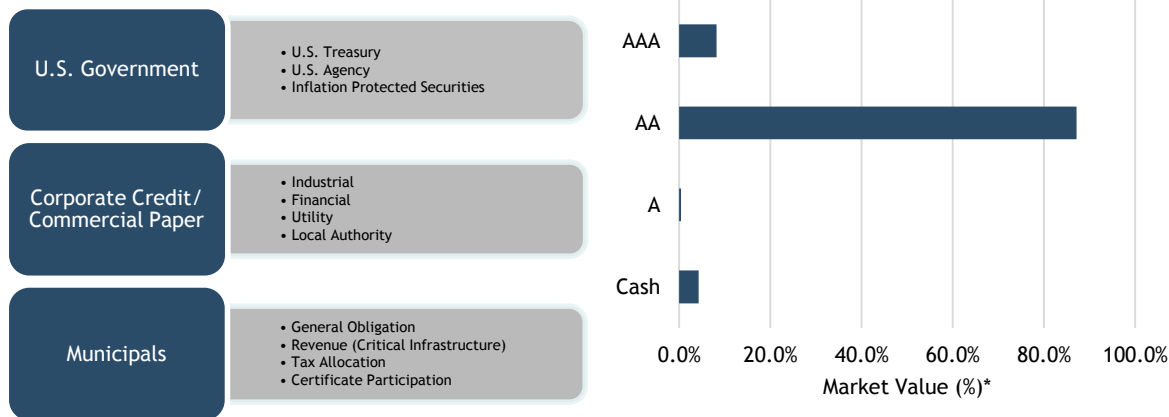
Samuel A. Ramirez Jr.  
President and CEO

Louis Sarno  
Managing Director

Helen Yee, CFA  
Senior Vice President

Portfolio/Index Characteristics as of September 30, 2018	Yield-to-Worst (%)	Effective Duration (Yrs.)	Quality	Coupon (%)	Maturity (Yrs.)	Convexity (Yrs.)
Ramirez Cash Strategy	2.4	0.5	Aa1	1.2	0.5	0.0
BAML 3 Mo. U.S. T-bill Index	0.0	0.3	Aaa	0.0	0.3	0.0
<b>Differential</b>	<b>2.4</b>	<b>0.2</b>		<b>1.2</b>	<b>0.2</b>	<b>0.0</b>

### Current Strategy Profile<sup>3</sup>



\*RAM uses the lowest NRSRO rating in the above quality distribution. Thus, U.S. Government Guaranteed securities fall under AA rated.

### Trailing 5 Years<sup>4</sup> (10/31/13 - 9/30/18) Key Risk Characteristics

<b>Gross-of-Fees Alpha Target</b> Mandate Specific	<b>Beta:</b> 0.98	<b>Batting Average:</b> 0.37	<b>Excess Return:</b> 0.06%
<b>Tracking Error:</b> 0.11%	<b>Information Ratio:</b> 0.50	<b>Sharpe Ratio:</b> Ramirez Cash Strategy: 0.27 Benchmark: 0.00	<b>Volatility:</b> Ramirez Cash Strategy: 0.21% Benchmark: 0.18%

(1) Ramirez Asset Management, Inc. ("RAM") is an independent registered investment adviser that offers investment management services to institutional clients. Ramirez Asset Management claims compliance with the Global Investment Performance Standards (GIPS). ACA Performance Services, LLC has independently verified Ramirez Asset Management from April 1, 2017 through March 31, 2018. A verification covering the periods from September 1, 2008 through March 31, 2018 was performed by Ashland Partners & Company LLP. On June 28, 2017, ACA Performance Services, LLC acquired the investment performance service business of Ashland & Partners & Company, LLP. RAM is a wholly-owned affiliate of SAR Holdings, Inc. ("SAR"). (2) AUM includes all assets managed within the stated guidelines, however, accounts are not formally included in composites until they have been fully invested for two (2) complete calendar months. The firm's list of composite descriptions is available upon request. To receive a list of composite descriptions of RAM and/or a presentation that complies with the GIPS standards, contact Ira Isaguirre at ira.isaguirre@ramirezam.com or at 212-378-7139. Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Composite performance is presented gross of foreign withholding taxes on dividends, interest income, and capital gains, and includes the reinvestment of income. Withholding taxes may vary according to the investor's domicile. Composite returns represent investors domiciled primarily in the United States. (3) Allocations and characteristics are provided via BondEdge Next-Generation. Quality ratings are determined as the lower of Moody's/S&P ratings. (4) Risk measures are calculated by RAM, using monthly portfolio return observations generated via third-party accounting sources, and Index data supplied by Barclays®, Bank of America/Merrill Lynch®, and Bloomberg®. Past performance is not indicative of future results. Key risks include Liquidity Risk, Interest Rate Risk, Credit Risk, Issuer Risk, Prepayment/Extension Risk, among others.

\* Inclusion of fees will reduce your overall returns. The typical fees charged by Ramirez Asset Management are described in Part 2A of RAM's Form ADV, which is available upon request. Returns are shown in U.S. Dollars and are annualized for periods greater than 12 months. Gross-of-fees returns reflect the reinvestment of dividends and other income and the deduction of brokerage fees and other commissions, if any, but do not reflect the deduction of certain other expenses such as custodial fees. Net-of-fees returns are gross returns reduced by the actual management fees. Past performance is no guarantee of future results.



Our Clients' Success is Essential to Ours  
Integrity • Experience • Teamwork • Performance

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