

SWOT

Strengths (Internal)	Weaknesses (Internal)
 What do you do well? What separates you from other competitors What resources do you have that are valuable? What knowledge do you have that others may not? 	 What do you lack? What do your competitors do better than you? What are your limitations? What are you struggling with?
Opportunities (External) What is the biggest opportunity to increase your revenue? What could be improved for your customers? Are there new customers you could serve? Are there new products you could offer?	Threats (External) What are the biggest financial threats? What are the biggest threats to your customers? Are there any bigger economical or environmental threats?