# ACQUISITION BRIDGE TO PERM LOAN

Rose Community Capital and IMPACT Community Capital have partnered to create the RCC-IMPACT Capital Acquisition Fund (the "Fund"). The mission of the Fund is to create and preserve affordable and rental assisted housing throughout the country by making available access to affordable bridge financing for projects that have as their permanent financing an FHA insured or USDA guaranteed loan made available by Rose Community Capital (RCC).

Affordable projects are those that have a Use/Regulatory Agreement that restricts 50% or more of the project's rents and has a Use or Regulatory Agreement that restricts affordability to 80% AMI or lower. A project may qualify for financing if the owner intends to restrict the units and files a Use Agreement as part of the closing.

## **PROPERTY TYPES**

Existing Multifamily housing that is or will be made affordable by recording a Use Agreement restricting income and rents for no less than 20 years at perm loan closing.

Mixed income projects must be at least 51% affordable at 80% AMI or lower.

\*Does not include student housing or assisted living

## **COMMERCIAL SPACE**

Limited to 25% of the total net rentable area; commercial income is limited to 20% of effective gross project income.

#### **MAX LOAN AMOUNT**

Up to 95% as-is appraised fair market value which can include any rent increases that will be in effect at closing.

DSCR of 1.10 – 1.20; if needed, interest reserve will be funded at closing.

#### **RECOURSE**

Between 25%-50%, depending upon leverage.

#### **LOAN SECURITY**

First lien mortgage and related documents.

## SUBORDINATE FINANCING

Payable from 75% of surplus cash.

If private funds, must be unsecured and cannot exceed 100% of the value of the property.

If public funds, then may be secured by the property.

## **INTEREST RATE MODE**

Interest only.

Rate is fixed and based upon market conditions.

#### **TERM**

36-60 months: no extensions.

#### **OCCUPANCY REQUIREMENT**

Minimum 80% physical occupancy to qualify. Up to maximum 97% underwritten occupancy.

## **ORIGINATION FEE/DEPOSITS**

Determined by originator.

Deposits to cover third party report costs and underwriting fee is due upon signing the engagement letter.

## **FEES**

No application fee. Underwriting fee of \$8,500 includes costs of physical inspection. Borrower pays lender's legal fee and related expenses estimated at \$15,000 - \$25,000.

#### **BORROWER**

Must present a full REO schedule, along with plan for debt maturing within 5 years.

Experience: The development team must have developed 3 multifamily affordable projects within the past 5 years.

## **PREPAYMENT**

No prepayment penalty if the exit is to a RCC FHA, USDA or GSE Perm Loan.