EU Data Processing Addendum

This Data Processing Addendum ("DPA"), forms part of the Agreement between \	NebinarNinja
("WebinarNinja.com"), Team ON PTY LTD product and	("Subscriber")
and is effective on the date both parties execute this DPA ("Effective Date").	

1. Definitions

All capitalized terms not defined in this DPA will have the meanings set forth in the Agreement. Terms used but not defined in this DPA, such as "controller," "data subject," "personal data," "processing," and "processor" will have the same meaning as set forth in the EU Data Protection Law.

"Affiliate" means an entity that directly or indirectly controls, is controlled by or is under common control with an entity.

"Agreement" means WebinarNinja.com's Terms of Service, which govern the provision of the Services to Subscriber, as such terms may be updated by WebinarNinja.com from time to time.

"Data Protection Laws" means all data protection and privacy laws applicable to the processing of personal data under the Agreement, including, where applicable, EU Data Protection Law.

"EU Data Protection Law" means (i) prior to 25 May 2018, Directive 95/46/EC of the European Parliament and of the Council on the protection of individuals with regard to the processing of personal data and on the free movement of such data ("Directive") and on and after 25 May 2018, Regulation 2016/679 of the European Parliament and of the Council on the protection of natural persons with regard to the processing of personal data and on the free movement of such data (General Data Protection Regulation) ("GDPR");

and (ii) Directive 2002/58/EC concerning the processing of personal data and the protection of privacy in the electronic communications sector and applicable national implementations of it (as may be amended, superseded or replaced).

"EEA" means the European Economic Area, United Kingdom and Switzerland.

"Privacy Shield" means the EU-U.S. Privacy Shield and Swiss-U.S. Privacy Shield Framework self-certification program operated by the U.S. Department of Commerce and approved by the European Commission pursuant to Decision C(2016)4176 of 12 July 2016 and by the Swiss Federal Council on January 11, 2017 respectively.

"Privacy Shield Principles" means the Privacy Shield Principles (as supplemented by the Supplemental Principles) contained in Annex II to the European Commission Decision C(2016)4176 of 12 July 2016 (as may be amended, superseded or replaced).

"Security Incident" means any unauthorized or unlawful breach of security that leads to the accidental or unlawful destruction, loss, alteration, unauthorized disclosure of or access to Subscriber Data.

"Services" means any product or service provided by WebinarNinja.com to Subscriber pursuant to the Agreement.

"Subprocessors" means the other processors that are used by WebinarNinja.com to process Personal Data.

"Subscriber Data" means any personal data that WebinarNinja.com processes on behalf of Subscriber as a processor in the course of providing Services, as more particularly described in this DPA.

2. Relationship with the Agreement

- **2.1** The parties agree that the DPA shall replace any existing data processing addendum the parties may have previously entered into in connection with the Services.
- **2.2** Except for the changes made by this DPA, the Agreement remains unchanged and in full force and effect. If there is any conflict between this DPA and the Agreement, this DPA shall prevail to the extent of that conflict.
- **2.3** Any claims brought under or in connection with this DPA shall be subject to the terms and conditions, including but not limited to, the exclusions and limitations set forth in the Agreement.
- **2.4** Subscriber further agrees that any regulatory penalties incurred by WebinarNinja.com in relation to the Subscriber Data that arise as a result of, or in connection with, Subscriber's failure to comply with its obligations under this DPA or any applicable Data Protection Laws shall count toward and reduce WebinarNinja.com's liability under the Agreement as if it were liability to the Subscriber under the Agreement.
- **2.5** No one other than a party to this DPA, its successors and permitted assignees shall have any right to enforce any of its terms.
- **2.6** This DPA shall be governed by and construed in accordance with governing law and jurisdiction provisions in the Agreement, unless required otherwise by applicable Data Protection Laws.

3. Scope and Applicability of this DPA

3.1 This DPA applies where and only to the extent that WebinarNinja.com processes Subscriber Data that originates from the EEA or that is otherwise subject to EU Data Protection Law on

behalf of Subscriber as a processor in the course of providing Services pursuant to the Agreement.

- **3.2** Part A and Exhibit A of this DPA shall apply to the processing of Subscriber Data within the scope of this DPA from the Effective Date.
- **3.3** Part B shall apply to the processing of Subscriber Data within the scope of the DPA from and including 25th May 2018. For the avoidance of doubt, Part B shall apply in addition to, and not in substitution for, the terms in Part A.

Part A: General Data Protection Obligations

4. Roles and Scope of Processing

- **4.1 Role of the Parties.** As between WebinarNinja.com and Subscriber, Subscriber is controller of Subscriber Data, and WebinarNinja.com shall process Subscriber Data only as a processor acting on behalf of Subscribers.
- **4.2 Subscriber Processing of Subscriber Data.** Subscriber agrees that (i) it shall comply with its obligations as a controller under Data Protection Laws in respect of its processing of Subscriber Data and any processing instructions it issues to WebinarNinja.com; and (ii) it has provided notice and obtained (or shall obtain) all consents and rights necessary under Data Protection Laws for WebinarNinja.com to process Subscriber Data and provide the Services pursuant to the Agreement and this DPA.
- **4.3 WebinarNinja.com Processing of Subscriber Data.** WebinarNinja.com shall process Subscriber Data only for the purposes described in this DPA. The parties agree the processing of Subscriber Data and processing outside the scope of these instructions (if any) shall require prior written agreement between Subscriber and WebinarNinja.com.
- **4.4 Details of Data Processing (a) Subject matter:** The subject matter of the data processing under this DPA is the Subscriber Data.
- **(b) Duration:** As between WebinarNinja.com and Subscriber, the duration of the data processing under this DPA is until the termination of the Agreement in accordance with its terms.
- **(c) Purpose:** The purpose of the data processing under this DPA is the provision of the Services to the Subscriber and the performance of WebinarNinja.com's obligations under the Agreement (including this DPA) or as otherwise agreed by the parties.
- **(d) Nature of the processing:** WebinarNinja.com provides email messaging, analytics technology and other related services, as described in the Agreement.

(e) Categories of data subjects: Any individual accessing and/or using the Services through the Subscriber's account ("Users"); and any individual: (i) whose email address is included in the Subscriber's Distribution List; (ii) whose information is stored on or collected via the Services, or (iii) to whom Users send emails or otherwise engage or communicate with via the Services (collectively, "End Users").

(f) Types of Subscriber Data:

- (i) Subscriber and Users: identification and contact data (name, address, title, contact details, username); financial information (credit card details, account details, payment information); employment details (employer, job title, geographic location, area of responsibility);
- (ii) End Users: identification and contact data (name, date of birth, gender, general, occupation or other demographic information, address, title, contact details, including email address), personal interests or preferences (including purchase history, marketing preferences and publicly available social media profile information); IT information (IP addresses, usage data, cookies data, online navigation data, location data, browser data); financial information (credit card details, account details, payment information).
- **4.5** Notwithstanding anything to the contrary in the Agreement (including this DPA), Subscriber acknowledges that WebinarNinja.com shall have a right to use and disclose data relating to the operation, support and/or use of the Services for its legitimate business purposes, such as billing, account management, technical support, product development and sales and marketing. To the extent any such data is considered personal data under Data Protection Laws, WebinarNinja.com is the controller of such data and accordingly shall process such data in accordance with the WebinarNinja.com Privacy Policy and Data Protection Laws.
- **4.6 Tracking Technologies.** Subscriber acknowledges that in connection with the performance of the Services, WebinarNinja.com employs the use of cookies, unique identifiers, web beacons and similar tracking technologies ("Tracking Technologies"). Subscriber shall maintain appropriate notice, consent, opt-in and opt-out mechanisms as are required by Data Protection Laws to enable WebinarNinja.com to deploy Tracking Technologies lawfully on, and collect data from, the devices of End Users (defined below) in accordance with and as described in the WebinarNinja.com Cookie Policy.

5. Subprocessing

- **5.1 Authorized Subprocessors.** Subscriber agrees that WebinarNinja.com may engage Subprocessors to process Subscriber Data on Subscriber's behalf. The Subprocessors currently engaged by WebinarNinja.com and authorized by Subscriber are listed in Exhibit A.
- **5.2 Subprocessor Obligations.** WebinarNinja.com shall: (i) enter into a written agreement with the Subprocessor imposing data protection terms that require the Subprocessor to protect the

Subscriber Data to the standard required by Data Protection Laws; and (ii) remain responsible for its compliance with the obligations of this DPA and for any acts or omissions of the Subprocessor that cause WebinarNinja.com to breach any of its obligations under this DPA.

6. Security

- **6.1 Security Measures.** WebinarNinja.com shall implement and maintain appropriate technical and organizational security measures to protect Subscriber Data from Security Incidents and to preserve the security and confidentiality of the Subscriber Data, in accordance with WebinarNinja.com's security standards described in this DPA.
- **6.2 Updates to Security Measures.** Subscriber is responsible for reviewing the information made available by WebinarNinja.com relating to data security and making an independent determination as to whether the Services meet Subscriber's requirements and legal obligations under Data Protection Laws. Subscriber acknowledges that the Security Measures are subject to technical progress and development and that WebinarNinja.com may update or modify the Security Measures from time to time provided that such updates and modifications do not result in the degradation of the overall security of the Services purchased by the Subscriber.
- **6.3 Subscriber Responsibilities.** Notwithstanding the above, Subscriber agrees that except as provided by this DPA, Subscriber is responsible for its secure use of the Services, including securing its account authentication credentials, protecting the security of Subscriber Data when in transit to and from the Services and taking any appropriate steps to securely encrypt or backup any Subscriber Data uploaded to the Services.

7. Compliance Verification

7.1 Upon reasonable request, WebinarNinja.com will verify its compliance with this DPA, provided that Subscriber shall not exercise this right more than once per year.

8. International Transfers

- **8.1 Data center locations.** WebinarNinja.com may transfer and process Subscriber Data anywhere in the world where WebinarNinja.com, its Affiliates or its Subprocessors maintain data processing operations. WebinarNinja.com shall at all times provide an adequate level of protection for the Subscriber Data collected, transferred, processed, or retained in accordance with the requirements of Data Protection Laws.
- **8.2 Privacy Shield.** WebinarNinja.com is currently in the process of preparing to self-certify its compliance under Privacy Shield. WebinarNinja intends to self-certify under Privacy Shield at the soonest practicable opportunity. Although it has not yet self-certified under Privacy Shield, WebinarNinja agrees to conduct its activates in accordance with the requirements of the Privacy Shield Principles. To the extent that WebinarNinja.com processes any Subscriber Data

protected by EU Data Protection Law under the Agreement and/or that originates from the EEA, to the United States, a country that has not been designated by the European Commission or Swiss Federal Data Protection Authority (as applicable) as providing an adequate level of protection for personal data, the parties acknowledge that WebinarNinja.com shall be deemed to provide adequate protection (within the meaning of EU Data Protection Law) for any such Subscriber Data as though it has self-certified its compliance with Privacy Shield. WebinarNinja.com agrees to protect such personal data in accordance with the requirements of the Privacy Shield Principles. If WebinarNinja.com is unable to comply with this requirement, WebinarNinja.com shall inform Subscriber.

8.3 Alternative Transfer Mechanism. The parties agree that the data export solution identified in Section 8.2 shall not apply if and to the extent that WebinarNinja.com adopts an alternative data export solution with Subscriber for the lawful transfer of personal data (as recognized under EU Data Protection Laws) outside of the EEA ("Alternative Transfer Mechanism"), in which event, the Alternative Transfer Mechanism shall apply instead (but only to the extent such Alternative Transfer Mechanism extends to the territories to which personal data is transferred).

Part B: GDPR Obligations from 25 May 2018

9. Additional Security

- **9.1 Confidentiality of processing.** WebinarNinja.com shall ensure that any person who is authorized by WebinarNinja.com to process Subscriber Data (including its staff, agents and subcontractors) shall be under an appropriate obligation of confidentiality (whether a contractual or statutory duty).
- **9.2 Security Incident Response.** Upon becoming aware of a Security Incident, WebinarNinja.com shall notify Subscriber without undue delay and shall provide timely information relating to the Security Incident as it becomes known or as is reasonably requested by Subscriber.

10. Changes to Subprocessors.

- **10.1** WebinarNinja.com shall (i) provide an up-to-date list of the Subprocessors it has appointed upon written request from Subscriber; and (ii) notify Subscriber (for which email shall suffice) if it adds Subprocessors at least 10 days prior to any such changes.
- **10.2** Subscriber may object in writing to WebinarNinja.com's appointment of a new Subprocessor within five (5) calendar days of such notice, provided that such objection is based on reasonable grounds relating to data protection. In such event, the parties shall discuss such concerns in good faith with a view to achieving resolution. If this is not possible, Subscriber may suspend or terminate the Agreement (without prejudice to any fees incurred by Subscriber prior to suspension or termination).

11. Return or Deletion of Data

11.1 Upon termination or expiration of the Agreement, WebinarNinja.com shall (at Subscriber's election) delete or return to Subscriber all Subscriber Data (including copies) in its possession or control, save that this requirement shall not apply to the extent WebinarNinja.com is required by applicable law to retain some or all of the Subscriber Data, which Subscriber Data WebinarNinja.com shall securely isolate and protect from any further processing, except to the extent required by applicable law.

12. Cooperation

- **12.1** The Services provide Subscriber with a number of controls that Subscriber may use to retrieve, correct, delete or restrict Subscriber Data, which Subscriber may use to assist it in connection with its obligations under the GDPR, including its obligations relating to responding to requests from data subjects or applicable data protection authorities. To the extent that Subscriber is unable to independently access the relevant Subscriber Data within the Services, WebinarNinja.com shall (at Subscriber's expense) provide reasonable cooperation to assist Subscriber to respond to any requests from individuals or applicable data protection authorities relating to the processing of personal data under the Agreement. In the event that any such request is made directly to WebinarNinja.com, WebinarNinja.com shall not respond to such communication directly without Subscriber's prior authorization, unless legally compelled to do so. If WebinarNinja.com is required to respond to such a request, WebinarNinja.com shall promptly notify Subscriber and provide it with a copy of the request unless legally prohibited from doing so.
- **12.2** If a law enforcement agency sends WebinarNinja.com a demand for Subscriber Data (for example, through a subpoena or court order), WebinarNinja.com shall attempt to redirect the law enforcement agency to request that data directly from Subscriber. As part of this effort, WebinarNinja.com may provide Subscriber's basic contact information to the law enforcement agency. If compelled to disclose Subscriber Data to a law enforcement agency, then WebinarNinja.com shall give Subscriber reasonable notice of the demand to allow Subscriber to seek a protective order or other appropriate remedy unless WebinarNinja.com is legally prohibited from doing so.
- **12.3** To the extent WebinarNinja.com is required under EU Data Protection Law, WebinarNinja.com shall (at Subscriber's expense) provide reasonably requested information regarding the Services to enable the Subscriber to carry out data protection impact assessments or prior consultations with data protection authorities as required by law.

Exhibit A

List of WebinarNinja.com Subprocessors

These Subprocessors set out below provide cloud hosting and storage services; content delivery and review services; assist in providing customer support; as well as incident tracking, response, diagnosis and resolution services.

Amazon, Inc.

Amazon Web Services, Inc.

Google, Inc.

ActiveCampaign, LLC

Intercom, Inc. and Intercom R&D Unlimited Company

Slack Technologies, Inc. and Slack Technologies Limited

Basecamp, LLC

Trello, Inc.

Wistia Inc.

Zapier Inc.

Sendgrid, Inc.

Signatories

On behalf of the data importer: