Lumenous Edge Inc.
366 S 91ST St.
West Des Moines, IA
50266

Sales Quote

Number: 27-0015

Birmingham Legion USL Soccer Stadium

Client	Ship To
Birmingham Legion Jason Coleman 2226 1st Avenue S Suite 101 Birmingham, AL 35233	Dunnavant Valley Fields 19220 Highway 280 East Birmingham, AL 35242

Sales Person	Customer PO	Terms	Sales Tax
Charlie Smith		50DEP/50NET30	

Due Date	Shipping Method	Discount	Valid Until
2/14/27 11:59 PM			11/30/26

Requestor	Date Sent
	10/29/26

Change Order Recipient	Change Order Date Sent	Change Order Amount	Change Order Complete?

Resource Type	Qty.	Description	Notes	Time	Rate	Price	Amount
Main Scoreboard LED & Hardware							
Retail	28	Platinum F (PF) Series 10.4mm LED cabinet	Screen is 23'-1/2" x 13' 1-1/2"T (7 cabinets W x 4 cabinets T)	0	Each	1,899.99	53,199.72
Retail	184	P5000 Strut (Per Foot)		0	Each	15.50	2,852.00
Retail	24	Beam Clamps		0	Each	12.50	300.00
Retail	2	CAT5-to-Processor Main Data Signal Cable		0	Each	0.00	0.00
Retail	2	CAT5-to-Processor Redundant Data Signal Cable		0	Each	0.00	0.00
Retail	8	Edison-to-True1 Master Power Cable		0	Each	0.00	0.00
Retail	1	Altelix Box		0	Each	450.00	450.00
Service	656	Freight		0	Each	4.50	2,952.00
						Main Scoreboard LED & Hardware Total	**$59,753.72**
Ribbon Board LED & Hardware							
Retail	14	Platinum F (PF) Series 10.4mm LED cabinet		0	Each	1,899.00	26,586.00
Retail	1	NovaStar CVT-10S Fiber Converter		0	Each	0.00	0.00
						Ribbon Board LED & Hardware Total	**$26,586.00**
Control System & Scoring							
Retail	1	Navepoint 12U Deep with Hinged Back		0	Each	1,133.56	1,133.56
Misc	1	Apple Mac Mini		0	Each	825.00	825.00
Retail	1	NovaStar VX1000 Pro		0	Each	2,000.00	2,000.00
Retail	1	Ubiquiti 10G PoE+++ Adapter (90W)		0	Each	81.68	81.68
Retail	1	Ubiquiti Flex 2.5g		0	Each	331.75	331.75
Retail	1	NovaStar CVT-10S Fiber Converter		0	Each	1,700.00	1,700.00
Misc	1	ProScoreboard License (1-Year Subcription)		0	Each	2,500.00	2,500.00
Misc	1	Graphics Animation Lumenous Edge Package		0	Each	1,500.00	1,500.00
Retail	1	Lenovo - Yoga 7 2-in-1 16"		0	Each	899.99	899.99
Misc	1	Blackmagic Ultrastudio 4K Mini		0	Each	899.00	899.00
Retail	1	AV ACCESS - 4KIP100-KVM		0	Each	300.00	300.00

Resource Type	Qty.	Description	Notes	Time	Rate	Price	Amount
Misc	1	OES Scoring Console		0	Each	1,250.00	1,250.00
						Control System & Scoring Total	**$13,552.66**
Labor, T&E							
Labor	12	Labor		0	Each (DS)	1,000.00	12,000.00
Travel	3	Airfare		0	Each	800.00	2,400.00
Travel	5	Car Rental		0	Each	150.00	750.00
Travel	1	Fuel		0	Each	250.00	250.00
Travel	12	Hotel		0	Each	200.00	2,400.00
Travel	12	Per Diem		0	Each	80.00	960.00
Service	1	Site Visit		0	Each	500.00	500.00
Service	1	On-Site Training & Commissioning		0	Each	1,500.00	1,500.00
Travel	12	Parking		0	Each	20.00	240.00
						Labor, T&E Total	**$21,000.00**
Heavy Equipment							
Service	2	Crane Rental		0	Each	2,800.00	5,600.00
Service	1	Boom Lift Rental		0	Each	2,200.00	2,200.00
Service	1	Telehandler Rental		0	Each	2,200.00	2,200.00
						Heavy Equipment Total	**$10,000.00**
New Construction & Steel Structur							
Misc	3	W10x19 IBeams		0	Each	2,000.00	6,000.00
Service	1	Engineered Stamp Drawings		0	Each	2,500.00	2,500.00
Misc	23	L 5 x 5 x 5/16" Angle Iron Ledger		0	Each	50.00	1,150.00
Misc	1	Drill Rig		0	Each	3,800.00	3,800.00
Misc	11	Concrete for footers		0	Each	200.00	2,200.00
						New Construction & Steel Structur Total	**$15,650.00**
Steel Truss Signage Add-on Option							
Retail	1	3 x 1.5 Steel Truss Order	Truss is 23'-1/2"W x 3'-0"T	0	Each	3,450.00	3,450.00
Retail	1	ACM Non-Lit Graphics		0	Each	3,500.00	3,500.00
						Steel Truss Signage Add-on Option Total	**$6,950.00**
Service							
						Service Total	**$0.00**

Card Type	Card Number	Name on Card	Expiration
Cardholder Signature:	**X**		

Subtotal:	$153,492.38
Delivery:	$0.00
Sales Tax:	$0.00
Total:	$153,492.38
Applied Payment:	$0.00
Balance Due:	$153,492.38

X

Authorized Signature **Date**

LUMENOUS EDGE DISPLAYS

DES MOINES
366 S 91ST St.
West Des Moines, IA 50266

Number	27-0015
Name	Birmingham Legion USL Soccer
Sales Person	Charlie Smith
Sales Quote Date	10/26/26

Client
Birmingham Legion Jason Coleman 2226 1st Avenue S Suite 101 Birmingham, AL 35233

Ship To
Dunnavant Valley Fields 19220 Highway 280 East Birmingham, AL 35242

Ship Date	Need By	Status	Terms	Total
1/11/27	1/15/27	Inquiry	50DEP/50NET30	$153,492.38

SALES AND INSTALLATION AGREEMENT
TERMS AND CONDITIONS

1. **INTERPRETATION AND SCOPE.** The following terms and conditions ("Terms") govern the sale of hardware products ("Products") and the engineering, fabrication, installation, and project management services ("Services") provided by **Lumenous Edge** ("Seller") to the Customer named in the attached Proposal or Invoice ("Buyer").

a. **The Agreement.** The "Agreement" consists of: (i) These Terms; (ii) The Final Proposal/Quote; (iii) Any approved Change Orders; and (iv) Any applicable Technical Riders.

b. **Precedence.** In the event of a conflict between these Terms and a Buyer's Purchase Order, these Terms shall prevail unless explicitly agreed otherwise in a writing signed by an officer of Lumenous Edge.

2. **PAYMENT TERMS AND TAXES.**

a. **Payment Schedule.** Unless otherwise stated in the Proposal, Buyer shall pay Lumenous Edge as follows:

i. **Deposit:** 50% of the Total Price is due upon execution of this Agreement to initiate engineering and equipment procurement. This Deposit is non-refundable.

ii. **Balance:** The remaining 50% is due **Net 30 Days** from the date of the Final Invoice (typically issued upon shipment of Product).

1. **Taxes and Fees.** The Price excludes all sales, use, and excise taxes, tariffs, duties, and municipal permit fees. Buyer is responsible for these costs. To qualify for tax exemption, Buyer must provide a current Reseller Certificate or Tax Exemption Certificate for the jurisdiction in which the Services are performed prior to invoicing. In the absence of such documentation, all applicable taxes will be added to the invoice and are the responsibility of the Buyer.

2. **Suspension for Non-Payment.** Lumenous Edge reserves the right to suspend manufacturing, delivery, or installation Services if any payment is past due by more than seven (7) days.

3. **SITE READINESS AND EXCLUSIONS**

a. **Buyer Responsibilities.** Unless explicitly included in the Scope of Work, Lumenous Edge is **not** responsible for, and Buyer must provide:

i. **Electrical:** Bringing dedicated, high-voltage power to the display location, including all conduit, breakers, and hard-wiring.

ii. **Data:** Providing internet connectivity (ISP) and running data conduit/fiber/cat6 cabling to the display controller.

iii. **Underground/Utilities:** Identification of underground utilities. Lumenous Edge is not liable for damage to unmarked private utilities, irrigation lines, or fiber optics.

iv. **Permits:** Obtaining all necessary zoning variances, building permits, and electrical permits.

v. **Delays and Mobilization.** If Lumenous Edge personnel arrive at the Site and are unable to perform the Work due to the Site not being ready (e.g., no power, site locked, unfinished construction), Buyer shall be liable for a **Mobilization Fee** to cover crew travel, downtime, and rescheduling costs.

vi. **Additional Labor Charges.** If site infrastructure is not ready for Services upon arrival (including but not limited to electrical, data, or structural support), any resulting additional labor required to complete the installation will be billed to the Buyer according to the Seller's standard fee structure.

4. **INSTALLATION AND SUBSURFACE CONDITIONS**

a. **Subsurface Obstructions.** For outdoor installations involving excavation, the Price is based on standard soil conditions. If Lumenous Edge encounters rock, high water tables, hazardous materials, or unstable soil requiring special equipment or de-

watering, work will pause, and a **Change Order** will be issued for the additional costs.
b. **Access.** Buyer must provide "Accessible Site" conditions, defined as access for heavy machinery (cranes, lulls, bucket trucks) within close proximity to the install point. If the site is not accessible by standard machinery, Buyer is responsible for the cost of specialized equipment.

5. **CHANGE ORDERS.** The Scope of Work may only be modified by a written "Change Order" signed by both parties.
a. **Pre-Shipment Changes:** If a Change Order is signed before the Product ships, costs will be added to the final balance invoice.
b. **Post-Shipment Changes:** Changes requested after shipping or during installation will be invoiced separately and are due upon receipt.

6. **WARRANTIES AND SUPPORT.**
a. **Workmanship Warranty.** Lumenous Edge warrants that its installation labor and custom steel fabrication will be free from defects in workmanship for a period of **one (1) year** from the date of Substantial Completion.
b. **Manufacturer Warranty (Pass-Through).** Buyer acknowledges that Lumenous Edge is a systems integrator and not the manufacturer of the LED modules or electronic components.
i. **Coverage:** The Product is covered solely by the original Manufacturer's Limited Warranty (details provided in the Owner's Manual).
ii. **Role of Lumenous Edge:** Lumenous Edge will act as the Buyer's advocate to facilitate warranty claims, manage RMA processes, and provide remote technical support during the warranty period. However, Lumenous Edge is **not financially liable** for the hardware defects, pixel failures, or component replacements covered by the Manufacturer.
iii. **Exclusions.** Warranties are voided by: Power surges or "dirty power", Lightning/Force Majeure damage, and/or Unauthorized repairs or modifications by Buyer.

7. **TITLE AND RISK OF LOSS.**
a. **Shipment.** Title to the Product passes to Buyer upon full payment of the Total Price. Risk of loss passes to Buyer upon delivery of the Product to the Site.
b. **Security Interest.** Buyer grants Lumenous Edge a purchase money security interest (PMSI) in the Product and all proceeds thereof until the Total Price is paid in full. Lumenous Edge may file UCC-1 financing statements to perfect this interest.
c. **Logistics and Freight.** Unless otherwise arranged by the Buyer and documented in the Scope of Work, freight shall be provided by Lumenous Edge or its designated partner. For all such shipments, freight will be billed to the Buyer at a rate of $4.00 per mile.
8. **INDEMNIFICATION.**
a. Buyer shall indemnify, defend, and hold Lumenous Edge harmless from any Liabilities arising out of:
i. Structural failure of an "Existing Structure" (walls, poles, or buildings not built by Lumenous Edge) to which the Product is mounted;
ii. Damage to underground utilities not clearly marked by Buyer;
iii. Content displayed on the Product (copyright infringement/defamation).
b. Lumenous Edge shall indemnify, defend, and hold Buyer harmless from Liabilities arising out of:
i. Bodily injury or property damage caused by the gross negligence or willful misconduct of Lumenous Edge personnel during installation;
ii. Structural failure of steel fabrication provided specifically by Lumenous Edge.

9. **LIMITATION OF LIABILITY.**
a. **Cap on Liability.** In no event shall Lumenous Edge's aggregate liability arising out of this Agreement exceed the total amount paid by Buyer to Lumenous Edge under this Agreement.
b. **No Consequential Damages.** LUMENOUS EDGE SHALL NOT BE LIABLE FOR LOSS OF REVENUE, LOSS OF ADVERTISING PROFITS, DOWNTIME COSTS, OR ANY INDIRECT, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
10. **INTELLECTUAL PROPERTY & SOFTWARE.**
a. **License.** Lumenous Edge grants Buyer a non-exclusive, non-transferable license to use any control software provided with the Product solely for the operation of the Product.
b. **Ownership.** All engineering drawings, fabrication designs, and custom plans provided by Lumenous Edge remain the intellectual property of Lumenous Edge. Buyer may not use these designs to hire third-party fabricators without express written permission.

11. **FORCE MAJEURE.** Lumenous Edge is not liable for delays caused by events beyond its reasonable control ("Force Majeure"), including acts of God, weather preventing safe outdoor work, supply chain embargoes, or strikes. In such events, the delivery schedule shall be extended by the duration of the delay.

12. **GOVERNING LAW AND DISPUTE RESOLUTION.** This Agreement shall be governed by the laws of the State of Iowa. Any dispute arising hereunder shall be resolved by binding arbitration in **Des Moines, Iowa**, in accordance with the rules of the American Arbitration Association. The prevailing party shall be entitled to recover reasonable attorney's fees.

13. **ENTIRE AGREEMENT.** This Agreement constitutes the entire understanding between the parties and supersedes all prior agreements. Modifications must be in writing.

Customer hereby grants Lumenous Edge, LLC. a non-exclusive, non-transferable, royalty-free license during the Term to use Customer's name, logos, and trademarl<s ("Customer Marks") (i) to identify Customer as a user of the Services and/or a customer of Lumenous Edge, LLC., (ii) in Lumenous Edge, LLC.'s marketing and promotional materials, including naming Customer on Reevo's websites, presentations, and customer lists, and in case studies. All goodwill and improved reputation generated by Reevo's use of the Customer Marks inures to the benefit of Customer. Lumenous Edge, LLC. will use the Customer Marks in the form stipulated by Customer and will conform to and observe such reasonable standards as Customer furnishes to Reeva in writing from time to time in connection with the license granted hereunder.

By signing, Customer hereby agrees to be bound by the terms of this Order Form and of the Agreement and the signatory represents and warrants to Lumenous Edge, LLC. that they have the authority to bind Customer to this Order Form and the Agreement.

Date:	_____	Date:	_____
Client Signature:	_____	Company Signature:	_____
Name/Title:	_____	Name/Title:	_____