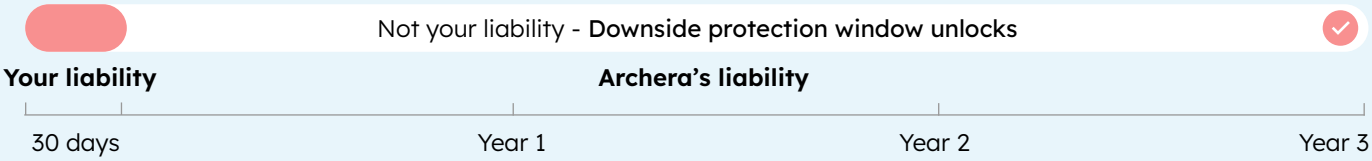
Archera × Microsoft Azure

The Smarter Way to Commit to Microsoft Azure

Cloud pricing is a binary: 0 or 1. A workload is either pay-as-you-go or committed to for at least 1 year. **Guaranteed Commitments** give you both: the savings of a commitment, and the flexibility of pay-as-you-go.

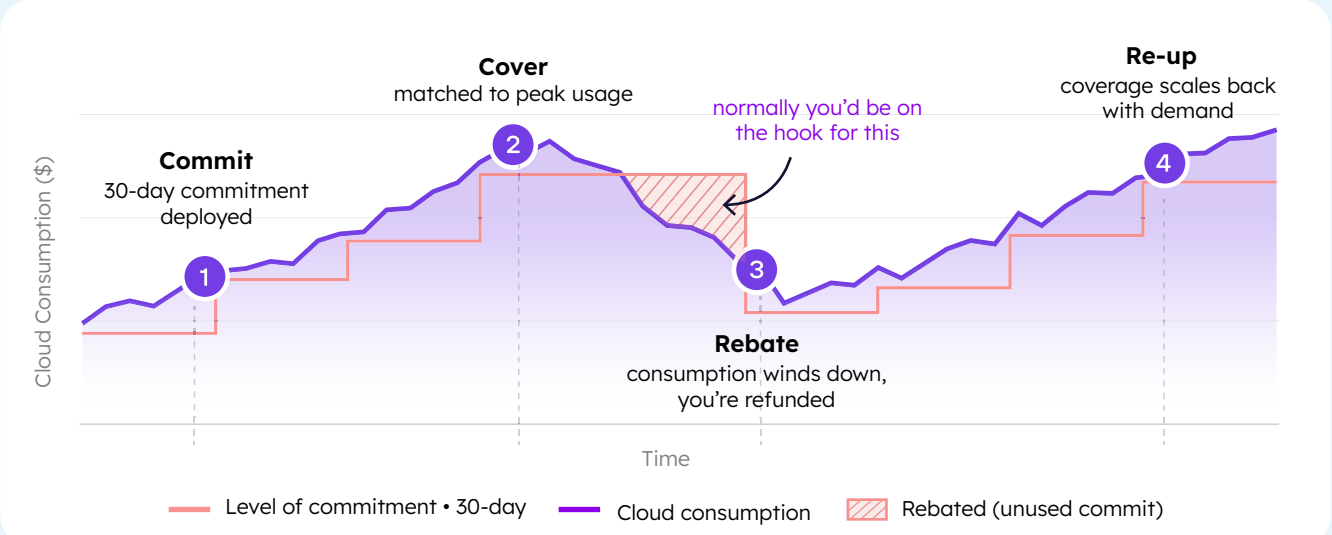
Up to 43%	95-100%	30-Day	Zero
savings vs. on-demand	commitment coverage	commitment terms	upfront cost

3-year Commitment



A **Guaranteed Commitment** is simply a Reservation or Savings Plan with a downside risk-hedge placed on top. Think of it like car insurance but for individual cloud commitments. In exchange for a portion of the savings, we protect you against underutilization after a set term. **If you don't save, you don't pay.**

How it works in practice



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Use Case

Cover migrations	Cover migrating workloads while you decide what to do with them.
Re-architect freely	Shorter terms + rebate protection mean you aren't tied to old infra because of bad commitments.
Cover bursty demand	Cover short-term spikes in usage that are sized to the event.
Cover AI workloads	AI is limited and costly to hold on to once you get it. Archera lets you hold for longer at a better rate.
And many more!	Plenty of other use cases work the same way - savings without commitment risk.

Service Availability & Pricing

On the left, the two commitment terms you can use through Archera and the business model behind them - **how much you pay for the insurance.** On the right, the Azure services the coverage applies to.

Two Coverage Options

30-day term — Max flexibility

≈28.5% vs on-demand

1-year term — Max savings

≈42.75% vs on-demand

Pricing

Net Premium

3-Year locked 3 yrs — 57% (0% prem.)

Archera 1-Yr flexible after 1 yr — 42.75% (25% prem.)

Native 1-Yr locked 1 yr — 36% (0% prem.)

Archera 30-Day flexible after 30 days — 28.5% (50% prem.)

Pricing is simple: **Archera fee = % of savings** created by the underlying 3-year commitment. **No savings, no fee.**

Azure Services

Guaranteed Commitments available for all of these services

- **Virtual Machines** — Compute across every VM series
- **Azure Kubernetes Service** — Managed Kubernetes clusters & node pools
- **Azure SQL Database** — Managed SQL with reserved capacity
- **Azure Cosmos DB** — Globally distributed NoSQL at scale
- **Storage Accounts** — Reserved capacity for Blob storage
- **Azure Functions** — Serverless compute, elastic premium plans
- **And more** — Any Azure reservation-eligible service

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Why Archera?

01 **30-Day** Commitments save **28%** vs PAYGO

02 **Archera 1-Year Commitments** save **8%** more than a more typical 1-Year Commitment

Cover as much as you can with 3-year commitments. For everything you don't, use **Archera.**

What teams get

Up to 43%

lower than on-demand, with a 30-day exit and money back on anything you don't use.

"Teams no longer have to worry about over-committing or being stuck on the wrong instance types. It's simplified our FinOps workflows tremendously."

Ashish Gupta
Head of AI Infrastructure, Floyo

read the case study →

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