

COMPANY PROFILE

Nathan Trotter

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Nathan Trotters long history of service and reliability could not have been achieved without strict adherence to our quality standards. We have been ISO 9001 certified since 1997 and take great pride in consistently exceeding the audit standards set by the automotive, aerospace, and electronics industries. In the 200 years since its founding, Nathan Trotter & Co., Inc. has evolved into the largest manufacturer of tin and tin alloys in North America. In addition to tin, the product offerings have grown to include over 20 metals, many of which are melted on-site to create various alloys and shapes. The company remains committed to preserving our legacy as the nation's oldest continuously-operated metals manufacturer. The son of middle class Quaker parents in Colonial Philadelphia, Nathan Trotter was born into a family of craftsmen and entrepreneurs. His uncles and brothers were well-respected cabinetmakers, merchants, and bankers. Nathan founded his namesake metal-importing company on the banks of the Delaware River in 1789, providing tin to Colonial craftspeople who turned it into pewter. His attention to detail, courteous service, and dependability earned his company both business and respect. In the 200 years since its founding, Nathan Trotter & Co., Inc. has evolved into the largest manufacturer of tin and tin alloys in North America. Today the company remains committed to preserving our legacy as the oldest continuously-operated metals manufacturer in the US. In addition to our reputation for tin, we have become a leading source of lead alloys and other non-ferrous metals, with a growing metal recycling program and a steadfast tradition of exceptional customer service, industry-leading metallurgical expertise, and competitive pricing. Nathan Trotters 200-year history of service and reliability has made us a trusted manufacturer and distributor of metals. Our valued customers including Fortune 500 leaders look to us with confidence. From procuring metals through our global resources to casting and extruding exact shapes or creating precise alloys, Nathan Trotter and its staff use their metallurgical expertise to meet ever-changing customer demands at the highest level of

quality and the lowest cost. Metal manufacturing and distribution has long been a commodity business, but at Nathan Trotter, our commitment to partnership and our refined processes have turned our business into much more than metal. We have evolved into the largest manufacturer of tin and tin alloys in the US, with new recycling initiatives and enhanced analytical services. We meet more than 1,000 different specifications yearly and are constantly adapting our equipment and developing new producer relationships to anticipate and exceed our customers expectations. Tin got us to where we are today, but our customers shape the extensive list of metals and services we now offer. Our relationships will continue to shape Nathan Trotters future growth.

C O N T A C T I N F O R M A T I O N

ADDRESS

241 W. Stewart Huston Dr.
Coatesville, PA
United States

PHONE

16105241440

S E R V I C E S & K E Y W O R D S

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