To All NACVA Members:

NACVA’s new Professional Standards reflect revision of NACVA’s Standards since 2008. Changes were made to coordinate NACVA and IBA professional standards, while maintaining parity with AICPA’s Statement on Standards for Valuation Services No. I (SSVS).

The significant changes are:

1. New Jurisdictional Exception ¹. Members should follow governmental, judicial or another authority when they differ from NACVA development or reporting standards ².

2. Development Standards
   a. Must avoid bias ³
   b. May rely on information from any source without corroboration if disclosed in report ⁴
   c. Members should retain documentation for a sufficient time period to comply with legal regulatory and professional requirement ⁵
   d. Financial statement adjustments, earnings determination, capitalization/discount rate, and marketability, control and other discounts are no longer specifically listed

3. Reporting Standards set minimum standards and may now include:
   a. Hypothetical conditions/assumptions and reason for their inclusion ⁶
   b. Disclosure and consideration of subsequent events ⁷
   c. Denial of access to essential data ⁸
   d. Site visit disclosure ⁹
   e. Reconciliation of estimates and conclusion of value ¹⁰

4. The revised standards are effective for engagements accepted on or after June 1, 2011. Earlier adoption by Members is encouraged.

Respectfully Submitted,

NACVA’s Standards Committee

¹ Section III D.
² Section III D.
³ Section IV B.
⁴ Section IV C.
⁵ Section IV I.
⁶ Section V C. 1. C) (11)
⁷ Section V C. 1. C) (12)
⁸ Section V C. 1. C) (14)
⁹ Section V C. 1. D) (8)
¹⁰ Section V C. 1. D) (10)

NACVA’s Certified Valuation Analyst (CVA) and Accredited Valuation Analyst (AVA) designations are the only valuation credentials accredited by the National Commission for Certifying Agencies (NCCA), the accreditation body of the Institute for Credentialing Excellence (ICE).