

WAGE SURVEY DEMOGRAPHICS

We received responses from 296 laboratory operators:
79% are owners, 17% are managers and department heads
and 4% are office managers/administrators.

Here's a closer look at our survey participants:

Type of Lab

Full Service	33%
C&B	42%
Complete/Partial Denture ...	21%
Orthodontic.....	4%

Number of Employees (including owner)

2	23%
3-5	38%
6-10.....	16%
11-15	4%
16-20	6%
21-50	8%
Over 50	5%

Years in Business

Less than 3 years.....	3%
3-10 years	13%
11-20 years.....	17%
21-30 years.....	20%
31-40 years.....	25%
Over 40 years.....	22%

Region

New England (ME, NH, VT, MA, RI, CT)	4%
Middle Atlantic (NY, NJ, PA)	11%
East North Central (OH, IN, IL, MI, WI).....	14%
West North Central (MN, IA, MO, ND, SD, NE, KS)	8%
South Atlantic (DE, MD, DC, VA, WV, NC, SC, GA, FL).....	14%
East South Central (KY, TN, AL, MS)	6%
West South Central (AR, LA, OK, TX)	10%
Mountain (MT, ID, WY, CO, NM, AZ, UT, NV)	10%
Pacific (AK, WA, OR, CA, HI)	23%

