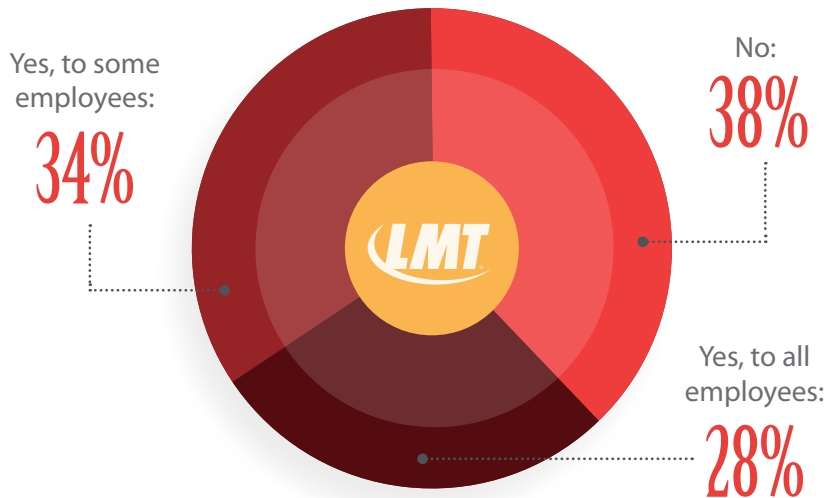


Raises and Bonuses in 2017

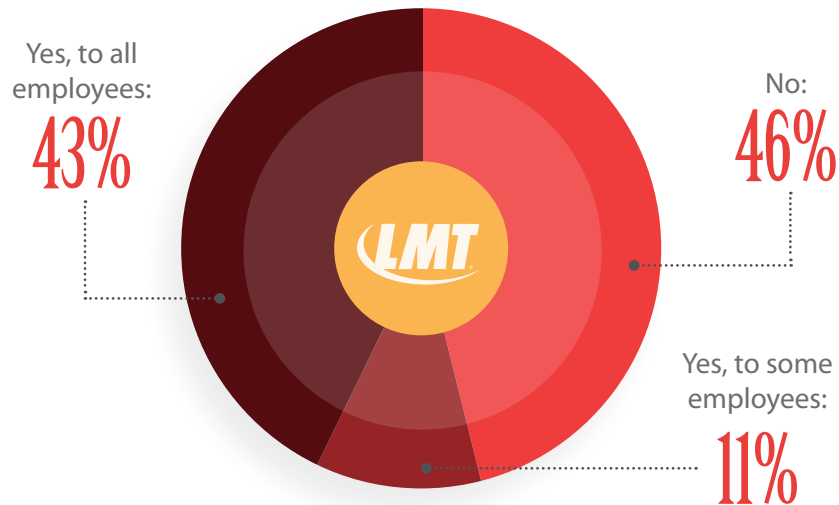
Did you give employees raises in 2017?



For those who gave a wage boost last year, the average hourly increase was \$1.42.

SOURCE: LMT Research Dept. ©2018

Did you give employees bonuses in 2017?



54% of respondents gave year-end, production/sales or merit bonuses to employees in 2017. The average dollar amount of the bonus was \$1,136 per technician.

SOURCE: LMT Research Dept. ©2018