

THE MONTHLY HARVEST



FOCUS ON TRANSVERSE INSURANCE

Transverse is a new “hybrid fronting carrier” that serves the Program, MGA & Reinsurance Markets. It is one of only a handful of primary insurance carriers that serves the fastest growing area of the P&C insurance industry: insurance programs.

Transverse successfully navigated the formidable hurdles of setting up an insurance carrier in the space, and today is licensed to write insurance in 39 states and in almost all lines of P&C insurance (auto, home, aviation, worker’s comp, etc.)

Transverse recently acquired Arrowood Surplus Lines Insurance Company from Arrowpoint Capital, authorizing them to write business for both admitted and non-admitted programs across most states.

[FULL STORY+](#)

THOUGHTS FROM THE TRANSVERSE TEAM



ERIK MATSON
Chairman & CEO

“At Transverse, we believe there’s a better way to provide program underwriting capacity. A more valuable, less adversarial way where aligned values and interests yield superior program durability and profitability. We’re obsessively passionate about it, and our mission is to help our partners win, thereby we win.”



DAVID PAULSSON
Director, President & CIO

“We believe the insurance industry provides unparalleled opportunities to those investors willing to embrace the complexity and idiosyncrasies of the market. We have built the premiere team in the niche space of insurance fronting, and expect to continue to grow our platform.”

NOTEWORTHY PORTFOLIO COMPANY HIGHLIGHTS & MILESTONES



80 Acres Farms announced the construction of a 70,000 square foot grow building, which will be the nation’s first fully automated indoor farm



Zephyrus Aviation closed a \$350 million warehouse facility with Deutsche Bank which will enable them to more efficiently execute their business growth and development plans



Peerfit added 8,000 facilities to their Fitness Partner Network bringing total facilities offered to their customers to over 12,000 nationwide

THE EXECUTIVE SPOTLIGHT

JASON MONTELEONE
Clinipace CEO

During his teenage years, working in the paint department of the local lumber yard, and as a server at the neighborhood seafood restaurant, Jason learned it was all about customer service and the customer experience. Listen to what they want, listen to what they need, deliver excellence. Today, Jason is implementing these same learnings as CEO of clinical research company, Clinipace. It is still, all about the customer. Clinipace is a drug development partner to pharmaceutical and life science companies who are developing drugs to improve patient care and peoples quality of life. His goal for Clinipace? To be known as the unquestionable leader in providing the best customer service in the industry, worldwide. Click the button below for our full interview with Jason.

[READ FULL INTERVIEW +](#)



IN CASE YOU MISSED IT



[Nautilus Solar Energy Acquires 31.5MW Portfolio From Virgo Investment Group](#)



[Volta Partners with the LA Galaxy, Installing 12 Stations at Dignity Health Sports Park](#)



[Opinion Piece by Connect Homes: How Green Regulations Exacerbate the Housing Crisis](#)

MONTHLY BLOG POST

Zippy Shell / 1-800-PACK-RAT

[Moving & Storage Made Simple](#)
The Future of the Moving & Storage Industry

[READ FULL BLOG POST +](#)

