



CERTIFICATE *of* ACHIEVEMENT



This is to certify that

Peter Dawson

successfully completed and received a passing grade in

15.390.2x: Entrepreneurship 102: What can you do for your customer?

a course of study offered by MITx, an online learning initiative of The Massachusetts Institute of Technology through edX.

VERIFIED CERTIFICATE
Issued May 5th, 2015

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A handwritten signature in black ink that reads 'Bill Aulet'.

Bill Aulet

Managing Director,
Martin Trust Center for MIT Entrepreneurship
Senior Lecturer
MIT Sloan School of Management

A handwritten signature in black ink that reads 'Sanjay Sarma'.

Sanjay Sarma

Director of Digital Learning
Massachusetts Institute of Technology