



CERTIFICATE *of* ACHIEVEMENT



This is to certify that

Mohit Phalak

successfully completed and received a passing grade in

15.390.1x: Entrepreneurship 101: Who is your customer?

a course of study offered by MITx, an online learning initiative of The Massachusetts Institute of Technology through edX.

VERIFIED CERTIFICATE
Issued April 3rd, 2015

Verify the authenticity of this certificate at
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A handwritten signature in black ink that reads 'Bill Aulet'.

Bill Aulet

Managing Director,
Martin Trust Center for MIT Entrepreneurship
Senior Lecturer
MIT Sloan School of Management

A handwritten signature in black ink that reads 'Sanjay Sarma'.

Sanjay Sarma

Director of Digital Learning
Massachusetts Institute of Technology