



# CERTIFICATE *of* ACHIEVEMENT



This is to certify that

# Japesh Thyagarajan

successfully completed and received a passing grade in

**15.390.1x: Entrepreneurship 101: Who is your customer?**

a course of study offered by MITx, an online learning initiative of The Massachusetts Institute of Technology through edX.

Handwritten signature of Bill Aulet in black ink.

**Bill Aulet**

Managing Director,  
*Martin Trust Center for MIT Entrepreneurship*

Senior Lecturer  
*MIT Sloan School of Management*

Handwritten signature of Sanjay Sarma in black ink.

**Sanjay Sarma**

Director of Digital Learning  
*Massachusetts Institute of Technology*

VERIFIED CERTIFICATE  
Issued April 3rd, 2015

Verify the authenticity of this certificate at  
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