



CERTIFICATE *of* ACHIEVEMENT



This is to certify that

Kyle Adams

successfully completed and received a passing grade in

15.390.1x: Entrepreneurship 101: Who is your customer?

a course of study offered by MITx, an online learning
initiative of The Massachusetts Institute of Technology through edX.

Bill Aulet

Senior Lecturer

MIT Sloan School of Management

Sanjay Sarma

Dean of Digital Learning

Massachusetts Institute of Technology

VERIFIED CERTIFICATE
Issued January 27, 2016

Verify the authenticity of this certificate at

<https://verify.edx.org/cert/865bec8761b149158d9320083122126d>