



## California Salesperson/Broker License (QE) General Information Page

### Sponsor Information

<b>Course Provider Name:</b>	Colibri Real Estate
<b>Provider Website Address:</b>	<a href="http://www.ColibriRealEstate.com">www.ColibriRealEstate.com</a>
<b>California DRE Sponsor ID #:</b>	S0693
<b>Provider Telephone #:</b>	Enrollment: (844) 701-2946, Support: (866) 739-7277
<b>Provider Email Address:</b>	colibriregulatory@colibrigroup.com
<b>Provider Address:</b>	399 South Spring Ave. Suite 108 St. Louis, MO 63110

### Course Title and Descriptions

**Legal Aspects of Real Estate** – a 45-hour qualifying education course that covers the concepts behind important real estate laws and their practical application to real estate transactions.

Textbook: Legal Aspects of Real Estate, Author: Frank Zotter, Jr. & Leigh Conway, Copyright Date: 2017, Edition: 5<sup>th</sup> edition, 3<sup>rd</sup> printing

**Property Management** – a 45-hour qualifying education course that covers the business of property management and describes the responsibilities that property managers handle on a daily basis.

Textbook: Property Management, Author: Leigh Conway, Copyright Date: 2017, Edition: 7<sup>th</sup> edition

**Real Estate Appraisal** – a 45-hour qualifying education course that covers the basic principles and procedures of the appraisal process as it applies to residential property.

Textbook: Real Estate Appraisal, Author: Roy Bottger & Eric Sharkey, Copyright Date: 2017, Edition: 5<sup>th</sup> edition, 2<sup>nd</sup> printing

**Real Estate Economics** – a 45-hour qualifying education course that covers various economic theories and concepts and their application to the real estate market and real property values.

Textbook: Real Estate Economics, Author: William G. Willson & Leigh Conway, Copyright Date: 2016, Edition: 3<sup>rd</sup> edition

**Real Estate Finance** – a 45-hour qualifying education course that has an overview of money and mortgage markets and covers various loan programs and their underwriting guidelines.

Textbook: Real Estate Finance, Author: Sherry Shindler Price & Leigh Conway, Copyright Date: 2017, Edition: 9<sup>th</sup> edition

**Real Estate Office Administration** – a 45-hour qualifying education course that provides practical guidance on opening and running a real estate brokerage office.

Textbook: Real Estate Brokerage, Author: Tom Jensen & Leigh Conway, Copyright Date: 2018, Edition: 5<sup>th</sup> edition, 2<sup>nd</sup> printing



**Real Estate Practice** – a 45-hour qualifying education course that includes instruction in ethics, fair housing and trust accounts; agency and other mandatory disclosures; prospecting; listing presentations; listing contracts; servicing listing; advertising; working with buyers; writing the offer and closing the sale; from offer to closing; financing; escrow and title insurance; using real estate assistants; real estate taxation; real estate investing; and business sale, property management and leasing.

Textbook: California: Real Estate Practice, Author: Colibri Real Estate, Copyright Date: 2024, Edition: N/A pages 340

**Real Estate Principles** – a 45-hour qualifying education course includes instruction in the nature of real property; estates in land and methods of holding title; transfer of real property; encumbrances; public restrictions on land; contract law; types of real estate contracts; real estate agency law; principles of real estate financing; applying for a residential loan; real estate appraisal; closing real estate transactions; income taxation and real estate; antidiscrimination laws and other marketing regulations; real estate construction, ownership, and investment; California real estate license law; and real estate math.

Textbook: California: Real Estate Principles, Author: Colibri Real Estate, Copyright Date: 2024, Edition: N/A pages:444

### Course Presentation Method

The courses are presented as Internet courses with online quizzes and course final exams.

### Price Information

Courses are available for purchase in packages with prices ranging from \$141.00 to \$456.00.

### Refund Policy

#### Online courses

Starting from the date of purchase, students have 30 days to request a refund.

#### Livestream courses

Students may request a refund within 24 hours from the first class of a Livestream course to receive a refund. Livestream students can swap to a self-paced online course if they no longer qualify for a refund. Livestream students who do not attend their scheduled class will not qualify for a refund.

#### All modalities

If a course is completed, it does not qualify for a refund. If the student purchased a membership or package and completed at least one for-credit course, a refund is no longer available for the entire membership or package. Physical textbooks, manuals, and shipping are non-refundable. Any refunds for packages that included physical textbooks will be refunded less a \$50 refund fee.

To request a cancellation, contact Colibri Real Estate either by phone at 866-739-7277 or via email at [CustomerCare@ColibriRealEstate.com](mailto:CustomerCare@ColibriRealEstate.com).

### Final Examination Criteria



<b>Number of Questions:</b> 100	<b>Question Type:</b> Multiple Choice	<b>Time Allowed:</b> 3 hours (180 minutes)
<b>Number of Different Versions:</b> 2		<b>Minimum Passing Percentage:</b> 70%

## Additional School Policies and Procedures

### Support

Questions regarding course content or reports of technical issues may be submitted via email to the course instructor or customer support respectively through the links conveniently located on every page of our courses or via the "Contact Us" tab at the top of each page of our website. Students may also call us during our regular business hours to speak with customer support:

Monday – Friday: 8:00 am – 7:00 pm (Central Time)  
Saturday: 9:30 am – 4:00 pm (Central Time)

### Course Final Exam

Final exams are delivered through the system and may not be downloaded or printed. Upon time expiration, the exam is graded as-is, and the student will receive their results immediately. Should the student fail to pass the exam, they may attempt a second exam. After a second failed exam attempt, the student would need to re-enroll in the course and would be required to go through the course again to receive credit. Re-enrollment fees apply.

### Evaluation and Completion Certificate

Once a course final exam has been passed, a survey page will be displayed. This survey was developed by our school and helps us monitor the quality of our courses to ensure we offer education consistent with the online courses we present. Upon passing the course final exam, a course completion certificate will be issued to the student indicating that the student has successfully completed the distance learning course. Certificates of completion will be posted directly to the online student dashboard.

### DRE Disclaimer Statement

This course is approved for statutory/pre-license education credit by the California Department of Real Estate. However, this approval does not constitute an endorsement of the views or opinions which are expressed by the course sponsor, instructors, authors, or lecturers.

### Student Enrollment

A student may enroll in any number of courses with the following guidelines:

1. Schools may not offer a single correspondence course that is to be completed\* in less than 2½ weeks. This rule applies regardless of the number of schools the student is taking courses from.



2. No more than two courses may be completed\* in a five-week period.

<i>Number of Courses</i>	<i>Min. Completion Time*</i>
1	2 ½ weeks
2	5 weeks
4	10 weeks
6	15 weeks
8	20 weeks

\* The time from the date the student receives access to the course material to the date the final exam is successfully passed.

3. All courses shall require completion within one year from the date of registration. If the course is not completed within one year, the student must re-enroll in the course, adhering to the course requirements.

#### **Identification Statement**

Participants shall present one of the following forms of identification immediately before the administration of the final examination:

- A. A current California driver's license
- B. A current identification card described in Section 13000 of the California Vehicle Code
- C. Any identification of the participant issued by a governmental agency or a recognized real estate related trade organization within the immediately preceding five years which bears a photograph, signature and identification number of the participant.

#### **Online Evaluation Statement**

A course and instructor evaluation is available on the California Department of Real Estate (DRE) website at [www.dre.ca.gov](http://www.dre.ca.gov). Access this form by typing in "RE 318A" in the search box located in the upper right corner of the home page.

#### **Course Provider Complaint Statement**

A course provider complaint form is available on the California Department of Real Estate (DRE) website at [www.dre.ca.gov](http://www.dre.ca.gov). Access this form by typing in "RE 340" in the search box located in the upper right corner of the home page. An informational form regarding course provider complaints, "RE 340A" is also available.