

California Salesperson/Broker License (QE) General Information Page

Sponsor Information

Course Provider Name: Allied Real Estate Schools
Provider Website Address: www.AlliedSchools.com

California DRE Sponsor ID #: \$0639

Provider Telephone #: (866) 256-2930

Provider Email Address: CustomerSupport@AlliedSchools.com

Provider Address: 399 S. Spring Ave. Ste. 108 St. Louis, MO 63110

Course Titles and Descriptions

Escrows – a 45-hour qualifying education course that covers the escrow procedures that are followed to facilitate the transfer of property between two parties, typically under a contract. Textbook: Escrow Principles & Practices, Author: Sherry Shindler Price & Leigh Conway, Copyright Date: 2018, Edition: 7th edition, 4th printing

Legal Aspects of Real Estate – a 45-hour qualifying education course that covers the concepts behind important real estate laws and their practical application to real estate transactions.

Textbook: Legal Aspects of Real Estate, Author: Frank Zotter, Jr. & Leigh Conway, Copyright Date: 2017, Edition: 5th edition, 3rd printing

Property Management – a 45-hour qualifying education course that covers the business of property management and describes the responsibilities that property managers handle on a daily basis.

Textbook: Property Management, Author: Leigh Conway, Copyright Date: 2017, Edition: 7th edition

Real Estate Appraisal – a 45-hour qualifying education course that covers the basic principles and procedures of the appraisal process as it applies to residential property. Textbook: Real Estate Appraisal, Author: Roy Bottger & Eric Sharkey, Copyright Date: 2017, Edition: 5th edition, 2nd printing

Real Estate Economics – a 45-hour qualifying education course that covers various economic theories and concepts and their application to the real estate market and real property values.

Textbook: Real Estate Economics, Author: William G. Willson & Leigh Conway, Copyright Date: 2016, Edition: 3rd edition

Real Estate Finance – a 45-hour qualifying education course that has an overview of money and mortgage markets and covers various loan programs and their underwriting guidelines.

Textbook: Real Estate Finance, Author: Sherry Shindler Price & Leigh Conway, Copyright Date: 2017, Edition: 9th edition



Real Estate Office Administration – a 45-hour qualifying education course that provides practical guidance on opening and running a real estate brokerage office.

Textbook: Real Estate Brokerage, Author: Tom Jensen & Leigh Conway, Copyright Date: 2018, Edition: 5th edition, 2nd printing

Real Estate Practice – a 45-hour qualifying education course that includes instruction in ethics, fair housing and trust accounts; agency and other mandatory disclosures; prospecting; listing presentations; listing contracts; servicing listing; advertising; working with buyers; writing the offer and closing the sale; from offer to closing; financing; escrow and title insurance; using real estate assistants; real estate taxation; real estate investing; and business sale, property management and leasing.

Textbook: California Real Estate Practice – Colibri Real Estate 1st Edition, Publication:2023 Pages:463

Interactive Participatory Component: The student will read through five different scenarios and answer question(s) based on the role the student is asked to play. Each scenario illustrates a conversation relevant to Fair Housing and includes an explanation of whether the real estate professional acted appropriately and why or why not.

Real Estate Principles – a 45-hour qualifying education course that covers the fundamental concepts regarding property and real estate transactions.

Textbook: California Real Estate Principles – Sherry Shindler Price & Leigh Conway 17th edition 5th printing

Course Presentation Method

The courses are presented as correspondence courses with online guizzes and exams.

Price Information

Courses are available for purchase individually for \$68.00 each or in packages with prices ranging from \$199.00 to \$429.00.

Refund Policy

Online courses

Starting from the date of purchase, students have 30 days to request a refund.

All modalities

If a course is completed, it does not qualify for a refund. If the student purchased a membership or package and completed at least one for-credit course, a refund is no longer available for the entire membership or package. Physical textbooks, manuals, and shipping are non-refundable. Any refunds for packages that included physical textbooks will be refunded less a \$50 refund fee.

To request a cancellation, contact Allied Real Estate Schools either by phone at 866-256-2930 or via email at CustomerSupport@AlliedSchools.com.

Final Examination Criteria

Number of Questions:	Question Type:	Time Allowed:
100	Multiple Choice	3 hours (180 minutes)



Number of Different Versions: 2

Minimum Passing Percentage: 70%

Additional School Policies and Procedures

Support

Questions regarding course content or reports of technical issues may be submitted via email to the course instructor or customer support respectively. Students may also call us during our regular business hours to speak with customer support:

Monday – Friday: 7:00 am – 6:00 pm (Pacific Time) Saturday: 7:30 am – 3:00 pm (Pacific Time)

Course Final Exam

Final exams are delivered through the system and may not be downloaded or printed. Upon time expiration, the exam is graded as- is, and the student will receive their results immediately. Should the student fail to pass the exam, they may attempt a second exam. After a second failed exam attempt, the student would need to re-enroll in the course and go through the course again to receive credit. Re-enrollment fees apply.

Evaluation and Completion Certificate

Once a course final exam has been passed, a survey page will be displayed. This survey was developed by our school and helps us monitor the quality of our courses to ensure we offer education consistent with the online courses we present. Upon passing the course final exam, a course completion certificate will be issued to the student indicating that the student has successfully completed the distance learning course. Certificates of completion will be posted directly to the online student dashboard.

DRE Disclaimer Statement

This course is approved for statutory/pre-license education credit by the California Department of Real Estate. However, this approval does not constitute an endorsement of the views or opinions which are expressed by the course sponsor, instructors, authors, or lecturers.

Identification Statement

Participants shall present one of the following forms of identification below immediately before the administration of the online course final examination:

- A. A current California driver's license
- B. A current identification card described in Section 13000 of the California Vehicle Code
- C. Any identification of the participant issued by a governmental agency or a recognized real estate related trade organization within the immediately preceding five years which bears a photograph, signature and identification number of the participant.

Online Evaluation Statement

A course and instructor evaluation is available on the California Department of Real Estate (DRE) website at www.dre.ca.gov. Access this form by typing in "RE 318A" in the search box located in the upper right corner of the home page.



Course Provider Complaint Statement

A course provider complaint form is available on the California Department of Real Estate (DRE) website at www.dre.ca.gov. Access this form by typing in "RE 340" in the search box located in the upper right corner of the home page. An informational form regarding course provider complaints, "RE 340A" is also available.