THE VELOCITY METHOD OF MANAGEMENT® AND PROFITTIME™

Where money-making inventory management strategies come to life.

Provision is the only software built specifically to help you manage your inventory with Velocity® — the inventory management philosophy that helps dealers increase turn with live market insights. And now Provision dealers can take their Velocity® methodology to the next level with Provision ProfitTime. With ProfitTime, dealers can combat margin compression by elevating their focus from the number of days they have a vehicle to the value each vehicle holds.
Your strategic partner in dealership profitability.

All Provision customers work with their own dedicated Performance Manager, an experienced automotive industry expert who coaches your team on Velocity® and Provision ProfitTime. This is not tech support; your Provision Performance Manager functions as a strategic partner and member of your team — showing you how to use Provision and the vAuto methodologies to drive better performance across your dealership.
Don’t accept anything less than live.

The only way to get 100% of the inventory data available across the country, in real time, is Provision (other sources are only capable of showing you about 60% of the market). With Provision, you know everything you need to know about every car on your competitors’ lots, right down to the trim and equipment level, so you know every inventory decision you make helps make you more money.
The Right Metrics

Reporting designed for intuitive decision-making.

Provision and ProfitTime provide metrics that determine a vehicle’s potential performance based on three crucial factors:

- **Money**: Combat margin compression by knowing just how long to hold a car. On Day One, you will see how much ProfitTime is left on every car, so you know when to hold out for more gross, and when to get it off your lot.

- **Market**: Intuitive letter grades indicate if a car is a good investment based on current demand, interest and volume.

- **Mix**: See if a car helps fill a gap in your inventory — so you can make sure you’re stocked with the hottest units in your live market.
EFFECTIVE MERCHANDISING

Keep your online inventory as sharp as your showroom.

vAuto integrates with HomeNet Automotive’s variety of products to get your inventory listed instantly and consistently across all third-party sites. Smart, automated merchandising solutions like SnapLot help you list more efficiently and effectively, which drives stronger VDP engagement and better inventory differentiation.
EFFICIENT RECONDITIONING

Schedule all reconditioning the first time you lay eyes on a vehicle.

Get your cars retail-ready up to three times faster — and increase their front-end profit potential. Provision’s new integration with iRecon lets you automate the reconditioning process to work faster, control expenses, reduce mistakes and delays, and manage third-party recon partners.
Provision customers stay Provision customers.

Other products may make you sign up for an extended period. At vAuto, we will never ask you to sign a contract — period. Why? Simple. We believe Provision’s unique ability to deliver exceptional value on a daily basis keeps our 10,000+ customers loyal. And if we don’t deliver exceptional value, we don’t deserve your business.
About vAuto

vAuto® provides innovative technology, tools and business intelligence to thousands of dealerships across the United States and Canada, helping them compete more effectively and increase new / used vehicle sales volumes and profits. Founded in 2005, vAuto revolutionized dealers’ used vehicle operations with the groundbreaking Provision® Suite. Leveraging The Velocity Method of Management®, pioneered by vAuto founder Dale Pollak, Provision helped dealers adopt a more transparent and turn-focused approach to used vehicle acquisition, appraising, pricing and merchandising based on real-time, local market supply-and-demand data. In 2018, vAuto released the Provision ProfitTime metric and methodology to help dealers maximize inventory turn and gross profit based on the investment value or profit potential of each vehicle. The same year, the company expanded its integrations with Cox Automotive’s HomeNet unit and acquired iRecon, an online reconditioning workflow platform. The moves extend vAuto’s efficiency-focused used vehicle management solutions into vehicle merchandising and reconditioning.

vAuto’s solutions also include Conquest™, a new vehicle inventory management and pricing system, and Stockwave, which enables dealers to efficiently find and purchase vehicles from leading wholesale sources via a single platform.

Headquartered near Chicago, Illinois, vAuto is a Cox Automotive™ brand.