

TRANSFORMING LIVES



DOING THE MOST GOOD[®]
WESTERN PENNSYLVANIA DIVISION

FY 2017-2018 ANNUAL REPORT





Left: *Light Follows Dark*.
Watercolor, charcoal, and ink.

Right: *I Will Collect Your Tears*.
Watercolor, charcoal, and ink.

Cover: *I Will Collect Your Tears*—
Crimson Edition.

Illustration © Sarah Nelsen,
Atlas Art Press, Wexford, PA.
Follow Sarah: @atlasartpress

“Creating something outside
of yourself allows you to
experience circumstances in a
new way. You release emotion,
separating yourself from it ...
leading to peace and freedom.”

— Sarah Nelsen,
Cover Artist



The symbolism of a butterfly's
transformation, inspires Sarah
to help people reframe hardship
in their own lives.

TRANSFORMING LIVES WITH THE SALVATION ARMY

About the Cover Artist

Following a particularly difficult time in her life — filled with sadness, loss, heartache, and anxiety — Sarah Nelsen decided to channel her feelings and experiences into making art. Recognizing the therapeutic potential for others to express themselves through art, Sarah has used her gifts to inspire and encourage people facing a variety of personal obstacles. Sarah also recognizes the importance of The Salvation Army's work in reaching those who feel lost and broken. With a BA in graphic design and integrative arts from Penn State, Sarah founded Atlas Art Press in 2017.

Her mission is designing “healing art workshops and meaningful products that help to replace weariness and despair with courage and grace, so people can confidently face life's challenges.” Learn more at [AtlasArtPress.com](https://atlasartpress.com).



DOING THE MOST GOOD[®]

THE SALVATION ARMY, AN INTERNATIONAL MOVEMENT, IS AN EVANGELICAL PART OF THE UNIVERSAL CHRISTIAN CHURCH. ITS MESSAGE IS BASED ON THE BIBLE. ITS MINISTRY IS MOTIVATED BY THE LOVE OF GOD. ITS MISSION IS TO PREACH THE GOSPEL OF JESUS CHRIST AND TO MEET HUMAN NEEDS IN HIS NAME WITHOUT DISCRIMINATION.



Majors Raphael and
Sandra Jackson
Divisional Leaders
The Salvation Army Western
Pennsylvania Division

Dear Friends:

Within this annual report, we will share with you the many programs and services provided by The Salvation Army that help to transform lives in so many ways, right here in Western Pennsylvania.

When we think of transformation, we often think of something very obvious and visibly apparent; but, more often, transformation comes from within.

Through the love of God's guiding hand and the generosity of thousands of Salvation Army donors, volunteers and partners, we are not only able to provide the basic human needs of food, clothing, and shelter to so many during difficult times in their lives but also the healing that comes from support services and programs for the homeless, the unemployed, victims of violence, and recovering addicts.

A child's life may be transformed by the opportunity to attend summer camp or to take part in a musical education program. An entire family's life can be transformed through job training and educational assistance that allows them to step out of the cycle of poverty. A senior citizen's life can be transformed through assistance with utilities, transportation services, and warm winter clothing that allows her to remain safely in her home.

These kinds of transformations may not always be visible to the community, yet they are very real ... and very meaningful.

We pray that you will continue to stand with us, as we work to transform lives in your community in ways both big and small.

May God richly bless you,

Raphael Jackson Sandra Jackson

Majors Raphael and Sandra Jackson
Divisional Leaders
The Salvation Army Western Pennsylvania Division



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321,067 MEN, WOMEN,
AND CHILDREN SERVED



295,639 MEALS
PROVIDED



144,877 GROCERIES
PROVIDED



822 HOUSING/RENT
ASSISTANCE CASES



4,347 UTILITY
ASSISTANCE CASES



29,782 EDUCATIONAL
PROGRAMS PROVIDED

ABOUT

THE SALVATION ARMY

The Salvation Army is the second most recognized charitable organization. We are the second largest charity in the United States and one of the most trusted in the world. We have the knowledge and ability to withstand the constantly changing social needs and current events facing our communities.

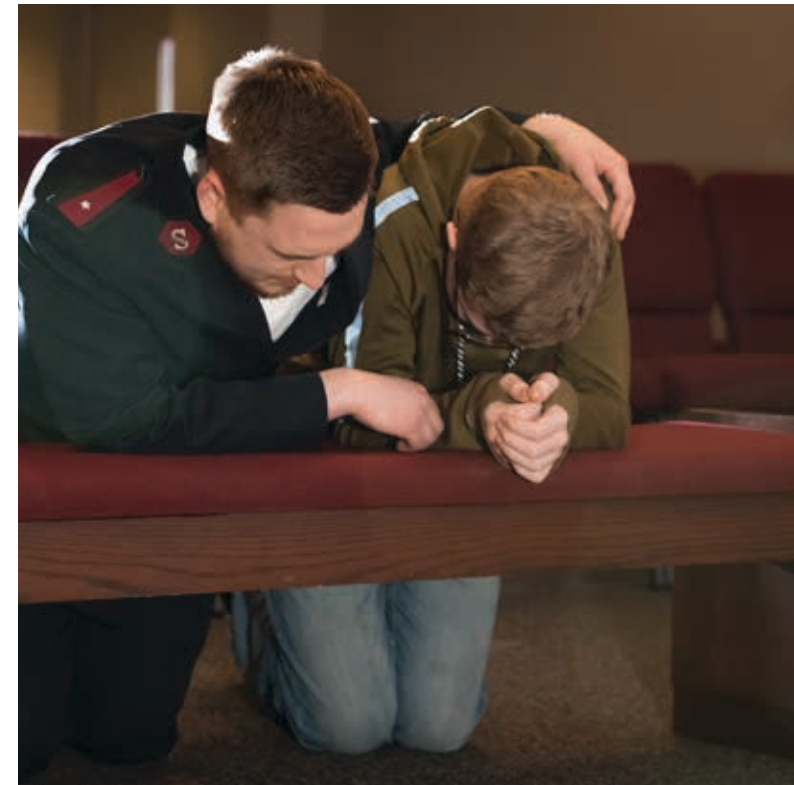
The Salvation Army has a presence in every ZIP code across Western Pennsylvania.

WESTERN PA DIVISION

107 Service Units
36 Worship and Service Centers
6 Service Centers

ALLEGHENY COUNTY

9 Service Units
7 Worship and Service Centers
1 Service Center



A **Worship and Service Center** is a church and a community center led by a Salvation Army ordained minister, called an officer. A **Service Center** does not have the church component and is run by a paid Salvation Army employee. **Service Units** operate with community volunteers without a physical office location.



2018 SERVICES

The following are examples of programs and services provided throughout Western PA:

Comprehensive Social Services

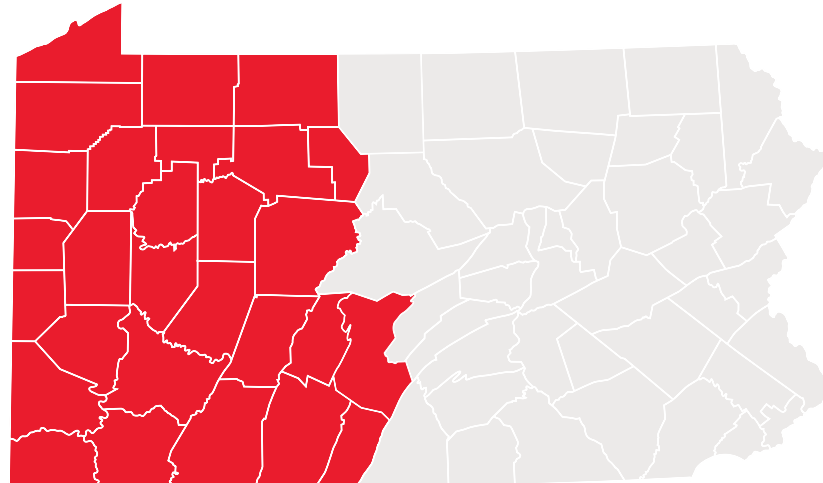
- Utility assistance
- Rent assistance
- Clothing and furniture assistance
- Grocery assistance
- Nutritional programs for families
- Dental centers
- Prescription assistance
- Home visits to shut-ins
- Referral services

Youth Programs

- Bridging the Gap program for at-risk teens
- Residential summer camps
- Summer day camps
- After-school enrichment
- Winter clothing shopping trips
- Nutritional programs
- Sports and recreation
- Leadership development
- Music and arts instruction
- Back-to-school supplies
- Literacy programs
- Character-building and mentoring programs

Housing, Recovery & Rehabilitation

- Shelters for individuals and families
- Homeless outreach
- Human trafficking
- Counseling
- Residential drug and alcohol treatment



Adult Services

- Mentoring programs
- Computer learning programs
- Career training
- Parenting classes
- Budgeting classes
- Senior camps

Holiday Assistance

- Project Bundle-Up
- Holiday gifts
- Holiday food baskets
- Holiday meals

Emergency Disaster Services

- Disaster response and training
- Homeless feeding program

Spiritual Programs

- Worship services
- Spiritual comfort for disaster victims
- Sunday school
- Bible study
- Women's and men's ministry groups



43,326 MEN, WOMEN,
AND CHILDREN SERVED



97,198 MEALS
PROVIDED



16,466 GROCERIES &
HOME DELIVERY MEALS



102 HOUSING/RENT
ASSISTANCE CASES



550 UTILITY
ASSISTANCE CASES



5,001 EDUCATIONAL
PROGRAMS PROVIDED



TRANSFORMING YOUNG FUTURES

The Salvation Army is particularly interested in providing programs and services that improve the lives of children and youth who may need a little more attention, guidance, and opportunity than their families can provide. A hand up ... not a hand out.

CAMP ALLEGHENY

Serving nearly 1,200 children ages 6 to 14 this summer, and located just outside Ellwood City, The Salvation Army's Camp Allegheny provides memorable experiences to children from across 28 counties in Western Pennsylvania.

While activities include team sports, swimming, canoeing, crafts and more, the focus is on character building and learning important life skills in a safe and comfortable Christian environment. Children who attend camp often come away with new lifelong friendships, and many return when they are older to work as camp counselors, sharing their own life-changing experiences with new campers each year.

BRIDGING THE GAP

The most critical time of life is often the teenage years. This is the time when choices made can truly impact a young person's life forever. That's why The Salvation Army's Bridging the Gap program continues to grow. At Bridging the Gap, young people ages 12 to 17 who are demonstrating "at-risk" behavior or have committed their first non-violent crime are referred by law enforcement, counselors, social workers, or the school system to participate in this comprehensive 12-week program that encourages life-changing behaviors.

Just in Kittanning, the Bridging the Gap program has had 141 individuals enter the program and 130 successfully graduate (92 percent) since 2013, with renewed commitment to make positive choices and achieve their life goals.



BEAVER COUNTY MUSIC SCHOOL

When many local school districts in Beaver County had to cut back on their music and arts programs, The Salvation Army stepped in. Long associated with music, brass bands, and musical education, it was a perfect way to help young people with the desire to learn have an opportunity to do so. Starting in Aliquippa in 2012, the program quickly expanded county-wide. Now known as the Beaver County Music School, the program uses music as a key to open the doors for holistic service to the communities it serves. In addition to receiving free music lessons, students receive warm meals, character-development programming, spiritual formation, and life-skills mentoring.

Many students have gone on to become mentors and teachers in the program, participate in after-school sports and academic programs at their local schools, are honor-roll students, and even begin attending worship programs at the Worship and Service Centers.

The Music School currently has an average of 35 students enrolled per week and has provided a total of 5,113 free music, dance, and art sessions.



Aliquippa High School 2019 valedictorian, Tanae, will be studying mechanical engineering at York College of Pennsylvania. As a member of the basketball team and recipient of multiple scholarships, Tanae participated in the Music School for six years playing the cornet. She is just one of the many success stories coming from the music program each year.



TRANSFORMING LIVES *through ...*

KEEPING FAMILIES TOGETHER

FAMILY CARING CENTER

For most of us, becoming homeless is unimaginable. But for many, it's a harsh reality. For families living paycheck to paycheck, an illness, injury, or job loss can be financially devastating within just weeks. Eviction or loss of family support can leave families on the street with nowhere to turn. Typical homeless shelters are often gender specific, allowing either women and children or men only. Separating family members is often needed for safety reasons but can be devastating to families who are already scared and suffering.

That's why The Salvation Army's Family Caring Center is so important. This program accepts entire family units, offering a unique, family-

focused program. The Family Caring Center has 17 individual rooms with a total of 36 beds for families in apartment-style units allowing the family to remain together in a safe, secure environment with three meals a day and specialized programming to help them get back on their feet.

Children's activities are supervised while parents attend classes in parenting, budgeting, resume-building and job skills, all with the intention of transforming their lives and transitioning them back into the community.

HARMONY HOUSE

Addiction and mental illness are direct contributors to homelessness. Either of these circumstances can lead to parents losing their children. Reuniting children with their parents who are recovering from these issues is the goal of Harmony House.

Located in Beaver Falls, Harmony House has contracted with Children and Youth Services of Beaver County to help recovering mothers regain their stability and become better parents. This residential program allows families to receive therapeutic guidance in the reunification process along with much-needed education and training to become self-sufficient and provide for their families.



Eric, Deanna, and their three young children found themselves at the Family Caring Center after being evicted from their home due to unforeseen circumstances. Eric served his country in the U.S. military for four years and found employment in law enforcement and security, but recently found himself struggling with unforeseen disabilities. The family, along with Eric's certified service dog, Aries, was welcomed to the FCC with open arms. The kids enjoyed computer time, new backpacks for school, field trips to local attractions and swimming pools, and the monthly birthday parties. After participating in our programs, both Eric and Deanna found news jobs and a three-bedroom house they now call home.

TRANSFORMING LIVES *through* ...

RECOVERY AND REHABILITATION

Perhaps the best outward representation of transforming lives can be found in The Salvation Army's recovery and rehabilitation programs for men who have lost their way — physically, emotionally, and spiritually.

ADULT REHABILITATION CENTERS (ARCS)

The Salvation Army's Adult Rehabilitation Centers provide safe havens for men who have been left unable to cope with daily life. Some residents suffer from PTSD, substance abuse, or homelessness. Through this residential work therapy program, they are provided a safe shelter, nutritious meals, group and individual therapy, job training, and emotional and spiritual support.

These centers are completely self-sustaining and are provided at no cost to the residents. Funding for these operations comes from The Salvation Army Family Stores, which sell gently-used donated clothing, furniture and household goods.

Three Adult Rehabilitation Centers are found throughout the Western Pennsylvania Division – in Altoona, Erie, and Pittsburgh — where 95 men have successfully completed the program in 2018, along with 144,146 meals served and 43,738 nights of lodging provided.



HARBOR LIGHT CENTER

The Harbor Light Center, located on Pittsburgh's Northside, is a licensed 48-bed long-term residential treatment program for men with substance use disorders, many of whom have significant, co-occurring medical and mental health disorders, as well as legal and social needs. The Harbor Light Center is The Salvation Army's only licensed substance use disorder program in the 28 counties of Western PA. The program allows individuals to set and achieve goals for their lives that include overcoming addiction, re-establishing productive lives, housing, employment, and reuniting with their families. At the Harbor Light Center, men facing uncertain futures see their lives transformed with the professional attention, medical care, and guidance they need to become healthy and productive citizens.

The Harbor Light Center also offers a licensed, outpatient counseling program for adults with substance use disorders.

Peter came to The Harbor Light Center in November 2018 with a history of chronic homelessness, opioid use, and severe mental health diagnosis including psychosis. When he was admitted, he was homeless, had no income, no social support, and no case management. His mental health had been untreated for years, and was addicted to heroin and alcohol. Harbor Light was able to work with Peter to secure a foundation in recovery. Since then, Peter has been nine months sober, continues to have stable mental health and has secured a job with the Gateway Clipper Fleet as a deck hand. He continues to attend Intensive Outpatient and 12-step meetings and expressed that he has never felt so good in his life. "Thank you for everything," he says. He is a true story of what is possible working alongside the men that come through the door of The Salvation Army Harbor Light Center.





TRANSFORMING LIVES ... EVERY DAY

COMPREHENSIVE SOCIAL SERVICES

While many associate The Salvation Army with the holiday season and our annual Christmas Red Kettle Campaign, it's actually the holiday programs that help raise money to fund our year-round social service programs.

Every day throughout the year, The Salvation Army provides help to those in need. This may come in the form of grocery vouchers, hot meals, clothing, housing, utility assistance, and even dental care. Each of our thirty-six Worship and Service Centers throughout Western Pennsylvania provide real

material assistance to those in need and specialized programs specific to their community.

Comprehensive Social Services not only provides immediate material needs, but also offers counseling, and spiritual and emotional support to help guide people through debilitating, life-altering events such as unemployment, disaster events, death of a household provider, and more. Our programs also educate clients on how to manage such situations in the future, so they might avoid falling further into financial distress.

The Washington Worship & Service Center serviced 265 children a week through the Love in a Backpack program (with healthier snack options), handed out over 400 backpacks at their Back-to-School Blast, and distributed school supply kits for every teacher in eight schools.



"Guess how old I am?" That's how Janet likes to break the ice with everyone she meets. At 82, she is proud of the independent, self-sufficient life she's led. After 40 years of working, Janet fell at the grocery store and suffered a broken hip and considerable memory loss. That's when she discovered The Salvation Army's Butler soup kitchen. "Everything's always so good," Janet said. But most importantly, this is where she met Ed, who has been coming to the soup kitchen for decades. They've become close friends. He helps Janet carry groceries up the stairs to her apartment, makes sure she gets around town safely, and helps jog her memory throughout the day. Together, they laugh and look forward to what's next. And they know they'll always have a safety net and a place to share lunch at The Salvation Army.

The soup kitchen in Butler County provided 10,064 hot meals for those in need in 2018.

WESTERN PA HOLIDAY STATS

 **68,732** PEOPLE SERVED

 **92,509** TOYS AND GIFTS DISTRIBUTED

 **19,069** INDIVIDUAL MEALS SERVED

Our Christmas programs include food baskets, toy distribution, winter clothing for children and seniors, back-to-school supplies, holiday meals, and transportation programs assistance.

WTAE-TV
project
Bundle-Up



1,323
Children and Seniors
Served in 2018 (Allegheny)

4,993
Children and Seniors
Served in 2018 (Western PA)

Since 1986, Project Bundle-Up has raised \$15 million and provided new winter outerwear to over 280,000 children and senior citizens in low-income households across Western PA.



**Group Meals on
Christmas Day
for the Homeless
& Hungry:**

2,100 MEALS
at University of Pittsburgh

250 MEALS
at Westin Pittsburgh
Convention Center

465 MEALS
at Omni William
Penn Hotel



TRANSFORMING LIVES *through ...*

RESTORATION OF HOPE



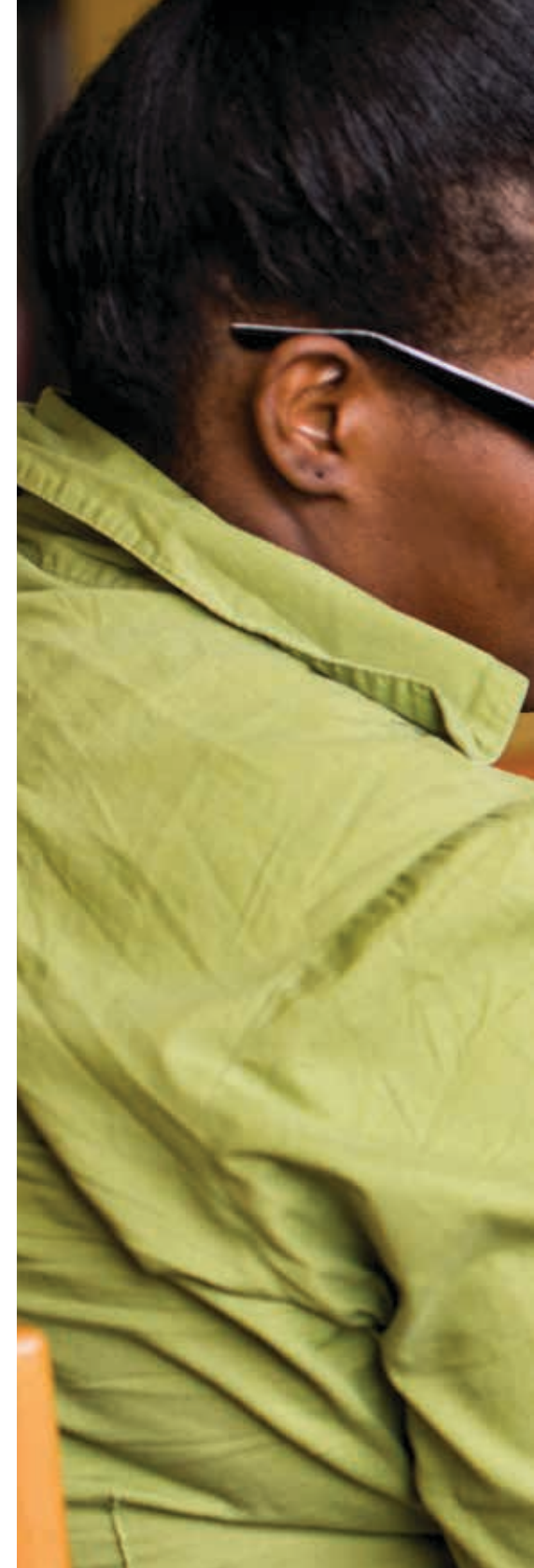
PATHWAY OF HOPE



For many families, living in poverty is a never-ending cycle. From generation to generation, the cycle of poverty continues due to lack of stable housing, education, unemployment and underemployment. That's where The Salvation Army's Pathway of Hope program is truly making a difference.

The goal of this program is to break the cycle of poverty by eliminating the root causes for each individual family. Families must commit to the program for approximately 6 to 24 months depending on their unique challenges and circumstances. During this time, each family is paired with a Salvation Army Case Manager who spends extensive time with the family to develop a comprehensive plan to ensure they reach specific goals to maintain self-sufficiency.

A plan may include learning practical life skills, engaging in job training opportunities, budgeting, helping find the appropriate child care options to ensure employment, and providing the necessary services to keep the family together and on their feet during this transitional time. These services may include food programs, rental assistance, utility assistance, and other emergency services.





The Pathway of Hope program had 14 families enrolled in 2018.

TRANSFORMING LIVES ...

ONE VICTIM AT A TIME

ANTI-HUMAN TRAFFICKING PROGRAM

The Salvation Army has long opposed the abuse of human beings, through whatever means, for the profit or gain of another.

We have been on the frontlines fighting human trafficking since the time of William and Catherine Booth, who advocated to raise the legal age of consent. We have come a long way, but the battle is far from over. Human trafficking continues to be a major yet unseen problem in the United States today and, in fact, happens right here in Western Pennsylvania.

To combat this issue, The Salvation Army launched a new initiative to serve past and present victims who are living this reality. This program develops community-wide partnerships, fosters existing community-based partnerships, and creates a regional service network to ensure victims receive comprehensive care.

In addition to these capacity-building efforts, we also provide ongoing comprehensive case management services, which offers a range of material, emotional,

and moral support, along with training for community members such as law enforcement, hospital staff, and teachers.

The Salvation Army will also work with local law enforcement and government entities to best identify and serve victims. In the future, we will provide a 24/7 hotline to counsel and assist those trying leave a trafficking situation or for those who would like to share potential trafficking information.

Through this program we will restore hope to the hopeless and change lives one at a time.

“The light shines in the darkness, and the darkness has not overcome it.”

– John 1:5



 **LIGHT**project
LEADING INDIVIDUALS GRACEFULLY
OUT OF HUMAN TRAFFICKING



YOU ARE INVITED
TO ALIGN WITH THE SALVATION ARMY
IN THIS WORTHY FIGHT FOR

HUMAN FREEDOM



EMERGENCY DISASTER SERVICES (EDS)

Disasters come in many forms and can affect many or just a few, but for each person who suffers an emergency, their lives are forever changed. Whether it's a house fire, dangerous storm, or other natural or man-made disaster, both victims and first responders need material assistance, emotional support, and, oftentimes, spiritual care.

The Salvation Army EDS teams are often on the scene of a disaster within minutes, working alongside first responders and local officials to provide whatever assistance is needed. Led by officers, disaster response personnel, and trained volunteers, our EDS units stay on the scene as long as needed and are often the last to leave.

In Allegheny County alone, EDS responds to an average of 200 calls per year. In 2018, EDS served an unprecedented 67,947 people, including 11,000 first responders in Allegheny County. There were 323 emergency calls and 158 community outreach events, including homeless feedings and hydration stations where they responded — a record-breaking number for EDS.



Major Margareta Ivarsson, Divisional Secretary and Westmoreland County Coordinator, helped lead the response effort and provided emotional and spiritual care to family, friends, and loved ones of the victims.

**Photo credit: Lynn Johnson, National Geographic*

A NATIONAL HEARTBREAK UNFOLDS IN PITTSBURGH

When an active shooter situation began at the Tree of Life Synagogue in Pittsburgh, local emergency management officials called for The Salvation Army to respond. Dispatching three canteen trucks to different locations around the perimeter of the scene, our EDS personnel immediately provided food, beverages, and comfort to the emergency responders, family members of the victims, and fellow congregants. An emergency of this scale required considerable supplies and personnel. As the investigation continued, we remained in place for 10 days serving law enforcement, investigative units, families, and caregivers. With special consideration to the Jewish community,

our EDS Director formed a partnership with the Jewish Community Center to secure and serve kosher foods, assist families with funeral arrangements, and provide spiritual care to survivors, responders, and others affected by working at the scene. Over the course of two weeks, The Salvation Army provided 2,354 meals, 4,184 beverages, and logged 464 hours of support from staff, officers, and volunteers.



TRANSFORMING LIVES ... ONE SMILE AT A TIME

Elena had been setting aside any money she could in hopes of someday saving up enough to afford the dental work she knew she needed. At the age of 58, she didn't want to wait much longer as her dental disease progressed from bad to worse, but she still couldn't afford the treatment she needed through other local dental practices. After seven tooth extractions, one filling, and fittings for upper and lower partial dentures, Elena is all smiles and continues to keep up with preventative oral care at the Center.



TOTAL NUMBER
OF PATIENTS
SERVED ALL-TIME:

22,621

JOHNSTOWN DENTAL
CENTER AVERAGE
PATIENTS PER DAY:

44

OIL CITY DENTAL
CENTER AVERAGE
PATIENTS PER DAY:

61

NUMBER OF NEW
PATIENTS IN 2018:

1,256

DENTAL CENTERS

They say a smile can brighten the darkest day ... and at The Salvation Army, we believe that is true.

Regular dental visits are important in maintaining good health as well as a good outlook on life. For those without the means or access to quality dental care, it can be detrimental to their lives. Poor dental health can lead to many other medical issues and for individuals living on fixed incomes, without insurance, or in need of expensive dental care, it can mean pain and suffering.

That's why The Salvation Army is so proud to offer full-service dentistry clinics in Johnstown and Oil City, where residents of Cambria and Venango counties and surrounding areas can be treated by seasoned dentists in fully-equipped dental offices.

The Dental Program is unique to The Salvation Army's Western Pennsylvania Division, and was born out of a need for quality, affordable dental care in these areas.

In addition to comprehensive exams and cleaning and fluoride treatments, the dental centers provide restorations, extractions, and dentures as well as emergency services to alleviate pain, disfigurement, and infection. These services are provided at reduced or no cost to the patients. Both centers accept all forms of insurance, including Medicare and Medicaid, which is often not the case in typical dental offices. They also provide care for the uninsured by offering reduced-cost services and payment plans based on income guidelines. Perhaps, most importantly, gifts from generous donors allow both sites to provide free care for those with no means at all. The Salvation Army provided \$216,175 in indigent/subsidized care, which helped 1,199 people in need this fiscal year.



FEEDING FAMILIES FOR LIFE

Now in just its second year, the Feeding Families for Life program is a joint initiative of The Salvation Army and UnitedHealthcare to provide nutritious, fresh food options to families and children who often suffer from food insecurity and lack of fresh and healthy food options.

Unfortunately for families counting every penny, packaged and processed foods are much cheaper and stretch further than fresh foods and lean proteins. Organizations which provide hot meals and food pantry items also tend to rely on prepackaged and heavily processed foods to provide those services. These types of eating habits promote obesity and create a wide range of long-term health problems. This is what we have set out to change.

We also provide educational programs about good nutrition, food choices, cooking options, and shopping and budgeting with the children who

attend summer camp and our families living in the Family Caring Center. The goal of these programs is to teach children and their parents how to make better, more nutritious food choices.

In addition, we have installed salad bars in our congregate dining facilities, ensuring that those who come to us for a hot meal every day can add fresh fruits and vegetables to their meals.

We have also expanded our Love in a Backpack program to include more healthy food options for the children to take home. This food helps feed their families nutritious meals on the weekends when school lunch programs are not available.

We are pleased with the progress we've seen this year and know that this program will have long-term impacts on the health and wellness of the less fortunate families we serve every day with feeding programs throughout the division.



FY 2017–2018 FINANCIAL STATEMENTS



THE SALVATION ARMY OF WESTERN PENNSYLVANIA

Year Ended 9/30/18*

PUBLIC SUPPORT AND REVENUE BY CATEGORY:

Public Support	\$21,588,763	64.6%
Government Fees/Grants	\$2,731,870	8.2%
Other Revenue	\$1,802,888	5.4%
United Way	\$945,095	2.8%
Internal Support	\$6,333,222	19.0%
Total Support and Revenue	\$33,401,838	100.0%

EXPENDITURES BY CATEGORY:

Direct Services	\$ 26,908,445	79.0%
Fundraising	\$2,480,673	7.3%
Administrative and Support Services	\$4,667,438	13.7%
Total Expense	\$34,056,556	100.0%
Division-Excess (Deficiency) of Revenues over Expenses	(\$654,718)	

* Based on Independent Accountant's Compilation Report.

"In all things I have shown you that by working hard in this way we must help the weak and remember the words of the Lord Jesus, how he himself said, 'It is more blessed to give than to receive.'"

— Acts 20:35

THE SALVATION ARMY IN ALLEGHENY COUNTY

Year Ended 9/30/18*

PUBLIC SUPPORT AND REVENUE BY CATEGORY:

Public Support	\$5,997,483	62.4%
Government Fees/Grants	\$1,469,097	14.8%
Other Revenue	\$27,401	0.3%
Appropriation from the United Way	\$408,606	4.3%
Internal Support	\$1,747,028	18.2%
Total Allegheny County Support and Revenue	\$9,649,615	100.0%

EXPENDITURES BY CATEGORY:

Direct Services	\$ 7,642,122	77.0%
Fundraising	\$1,256,640	12.6%
Administrative and Support Services	\$1,034,119	10.4%
Total Allegheny County Expense	\$9,932,881	100.0%
Allegheny County-Excess (Deficiency) of Revenues over Expenses	(\$283,266)	

* Based on Independent Accountant's Compilation Report.



Due to dedicated officers, staff, and an army of volunteers, you can trust that your donations to The Salvation Army are used locally, to help your neighbors in need. Eighty-two cents of every dollar raised goes directly to the assistance of others.

“The most effective organization in the United States.”

— Dr. Peter Drucker on The Salvation Army, Forbes Magazine



WESTERN PENNSYLVANIA LOCATIONS

HEALTH SERVICES LOCATIONS

**The Birmingham
Free Health Clinic**
54 South Ninth Street
Pittsburgh, PA 15203
412-481-7900

In collaboration with the Program for Health Care to Underserved Populations (PHCUP), Health Care for the Homeless (HCH), Western Psychiatric Institute and Clinic (WPIC) and others, this clinic provides quality health care and wrap-around services to low-income individuals.

DENTAL CENTERS

Johnstown Dental Center
647 Main Street
Johnstown, PA 15901
814-262-8500

Oil City Dental Center
217 Sycamore Street
Oil City, PA 16301
814-670-0374

ADMINISTRATIVE OFFICES

**Western Pennsylvania
Divisional Headquarters**
Carnegie, PA
412-446-1500

ALLEGHENY COUNTY

**Adult Rehabilitation
Center/Family Store
Residential
Rehabilitation
Center**
Pittsburgh, PA
412-481-7900

**Allegheny Valley
Worship and
Service Center**
724-224-6310

**Allison Park
Service Unit**
800-454-1156

**Birmingham Free
Health Clinic
Service Center**
412-481-7900

**Chartiers Valley
Service Center**
412-276-4757

Clairton Service Unit
800-454-1156

Coraopolis Service Unit
800-454-1156

Duquesne Service Unit
800-454-1156

Elizabeth Service Unit
800-454-1156

**Emergency Disaster
Services**
412-922-4808

**Family Caring Center —
Pittsburgh Homeless
Family Shelter**
412-362-0891

**Gibsonia
Service Unit**
800-454-1156

**Harbor Light Center —
Pittsburgh Residential
Rehabilitation Center**
412-231-0500

**Homewood/Brushton
Worship and
Service Center**
412-242-1434

**McKeesport Worship
and Service Center**
412-673-6627

**North Boroughs
Worship and
Service Center**
412-415-1726

**Pittsburgh Temple
Worship and
Service Center**
412-207-2127

**Sewickley
Service Unit**
800-454-1156

**Springdale/Cheswick
Service Unit**
800-454-1156

**Verona/Oakmont
Service Unit**
800-454-1156

**Steel Valley
Worship and
Service Center**
412-461-2460

**West Mifflin
Family Store**
412-466-0216

**Westside
Worship and
Service Center**
412-921-9780

ARMSTRONG COUNTY

**Freeport
Service Unit**
800-454-1156

**Kittanning
Worship and
Service Center**
724-543-6622

**Leechburg
Service Unit**
800-454-1156

**North Apollo
Family Store**
724-478-3776

**Rural Valley/Dayton
Service Unit**
800-454-1156

BEAVER COUNTY

**Aliquippa Worship
and Service Center**
724-378-0875

**Aliquippa
Family Store**
724-857-2602

**Ambridge
Service Unit**
800-454-1156

**Beaver Falls
Worship and
Service Center**
724-846-2330

**Midland
Service Unit**
800-454-1156

**Rochester
Worship and
Service Center**
724-774-8335

BEDFORD COUNTY

**Bedford
Service Unit**
800-454-1156

**Everett
Service Unit**
800-454-1156

**Hyndman
Service Unit**
800-454-1156

**New Enterprise
Service Unit**
800-454-1156

Saxton
Service Unit
800-454-1156

Woodbury
Service Unit
800-454-1156

**BLAIR
COUNTY**

Altoona Worship
and Service Center
814-942-8104

Altoona Adult
Rehabilitation
Center
814-946-3645

Claysburg
Service Unit
800-454-1156

Hollidaysburg
Service Unit
800-454-1156

Martinsburg
Service Unit
800-454-1156

Roaring Spring
Service Unit
800-454-1156

Tyrone
Service Unit
800-454-1156

Williamsburg
Service Unit
800-454-1156

**BUTLER
COUNTY**

Butler
Family Store
724-285-8282

Butler Worship
and Service Center
724-287-5532

Chicora
Service Unit
800-454-1156

Evans City
Service Unit
800-454-1156

Harrisville
Service Unit
800-454-1156

Mars Service Unit
800-454-1156

Saxonburg
Service Unit
800-454-1156

Slippery Rock
Service Unit
800-454-1156

Zelienople
Service Unit
800-454-1156

**CAMBRIA
COUNTY**

Central Cambria
(Formerly Ebensburg)
Service Unit
800-454-1156

Johnstown
Dental Center
814-262-8500

Johnstown
Worship and
Service Center
814-539-3110

Patton Service Unit
800-454-1156

Portage Service Unit
800-454-1156

South Fork
Service Unit
800-454-1156

**CAMERON
COUNTY**

Emporium
Service Unit
800-454-1156

**CLARION
COUNTY**

Clarion
Service Unit
800-454-1156

East Brady
Service Unit
800-454-1156

Knox
Service Unit
800-454-1156

New Bethlehem
Service Unit
800-454-1156

Rimersburg
Service Unit
800-454-1156

Shippenville/Fryburg
Service Unit
800-454-1156

Sligo Service Unit
800-454-1156

**CLEARFIELD
COUNTY**

Clearfield Worship
and Service Center
814-765-4981

Coalport
Service Unit
800-454-1156

Dubois Worship
and Service Center
814-371-5320

Houtzdale
Service Unit
800-454-1156

Osceola Mills
Service Unit
800-454-1156

West Branch
Area Service Unit
800-454-1156

**CRAWFORD
COUNTY**

Cambridge Springs
Service Unit
800-454-1156

Cochranon
Service Unit
800-454-1156

Conneaut Lake
Service Unit
800-454-1156

Conneautville
Service Unit
800-454-1156

Linesville
Service Unit
800-454-1156

Meadville Worship
and Service Center
814-724-3738

Titusville
Service Unit
800-454-1156



LOCATIONS — *CONTINUED*

ELK COUNTY

Ridgway Worship
and Service Center
814-772-0485

ERIE COUNTY

Corry Worship
and Service Center
814-664-7100

Edinboro
Service Unit
800-454-1156

Erie Worship
and Service Center
814-454-6497

Erie Adult
Rehabilitation Center
814-456-4237

North East
Service Unit
800-454-1156

Union City
Service Unit
800-454-1156

Waterford
Service Unit
800-454-1156

West Erie/Albion
Service Unit
800-454-1156

FAYETTE COUNTY

Albert Gallatin
(Masontown)
Service Center
724-583-9603

Connellsville —
Scottsdale Service Unit
800-454-1156

Markleysburg Service Unit
800-454-1156

Uniontown Family Store
724-438-9644

Uniontown Worship
and Service Center
724-437-2031

FOREST COUNTY

Tionesta Service Unit
800-454-1156

FULTON COUNTY

McConnellsburg
Service Unit
800-454-1156

GREENE COUNTY

Greene County
Service Center
724-852-1479

HUNTINGDON COUNTY

Huntingdon Worship
and Service Center
814-643-1430

INDIANA COUNTY

Armagh
Service Unit
800-454-1156

Blairsville
Service Unit
800-454-1156

Cherry Tree
Service Unit
800-454-1156

Clymer
Service Unit
800-454-1156

Homer City
Service Unit
800-454-1156

Indiana Worship
and Service Center
724-465-2530

Marion Center
Service Unit
800-454-1156

Saltsburg
Service Unit
800-454-1156

JEFFERSON COUNTY

Brockway
Service Unit
800-454-1156

Brookville
Service Unit
800-454-1156

Punxsutawney Worship
and Service Center
814-938-5530

Reynoldsville
Service Unit
800-454-1156

Sykesville
Service Unit
800-454-1156

LAWRENCE COUNTY

Ellwood City Camp
Allegheny
Off-Season: 412-446-1546
Summer: 724-758-5547

Ellwood City
Service Unit
800-454-1156

New Castle Family Store
724-658-9331

New Castle Worship
and Service Center
724-652-7921 or
724-658-4357

New Wilmington
Service Unit
800-454-1156

MCKEAN COUNTY

Bradford Worship
and Service Center
814-368-7012 or
814-368-7834

Kane
Service Unit
800-454-1156

Mt. Jewett
Service Unit
800-454-1156

Port Allegany
Service Unit
800-454-1156

MERCER COUNTY

Greenville Worship
and Service Center
724-588-5190 or
724-373-8185

Grove City
Service Unit
800-454-1156

Mercer
Service Unit
800-454-1156

Sharon Family Store
724-347-7443

Sharon Worship
and Service Center
724-347-5537

Stoneboro
Service Unit
800-454-1156

**SOMERSET
COUNTY**

**Confluence
Service Unit**
800-454-1156

**Meyersdale
Service Unit**
800-454-1156

**Somerset
Family Store**
814-443-2931

**Somerset
Service Center**
814-445-9232

**Windber
Service Unit**
800-454-1156

**VENANGO
COUNTY**

**Clintonville
Service Unit**
800-454-1156

**Franklin
Service Center**
814-432-5919

**Oil City Dental
Center**
814-670-0374

**Oil City Worship
and Service Center**
814-677-4056

**WARREN
COUNTY**

**Sheffield
Service Unit**
800-454-1156

**Sugar Grove
Service Unit**
800-454-1156

**Tidioute
Service Unit**
800-454-1156

**Warren Worship
and Service Center**
814-723-8950

**Youngville
Service Unit**
800-454-1156

**WASHINGTON
COUNTY**

**Burgettstown
Service Unit**
800-454-1156

**Canonsburg
Service Unit**
800-454-1156

**Claysville
Service Unit**
800-454-1156

**Fredericktown/Marianna
Service Unit**
800-454-1156

**McDonald
Service Unit**
800-454-1156

**Monongahela
Service Unit**
800-454-1156

**Washington Worship
and Service Center**
724-225-5740

**WESTMORELAND
COUNTY**

**Avonmore
Service Unit**
800-454-1156

**Delmont
Service Center**
724-468-6300

**Derry
Service Unit**
800-454-1156

**Export (Murrysville)
Service Unit**
800-454-1156

**Greensburg Worship
and Service Center**
724-834-3335

Irwin Service Unit
800-454-1156

**Jeannette Worship
and Service Center**
724-523-3120

Latrobe Family Store
724-539-2080

**Latrobe Worship
and Service Center**
724-537-6300

**Ligonier
Service Unit**
800-454-1156

**Manor
Service Unit**
800-454-1156

**Monessen Worship
and Service Center**
724-684-4282

**Mt. Pleasant
Service Unit**
800-454-1156

**New Alexandria
Service Unit**
800-454-1156

**New Kensington
Worship and
Service Center**
724-335-7620

**New Stanton
Service Unit**
800-454-1156

**North Huntingdon
Family Store**
724-863-6116

**West Newton
Service Unit**
800-454-1156



TRANSFORMING LIVES *through ...* PLANNED GIVING

You can transform lives through your gifts to The Salvation Army by creating a living legacy to support our charitable cause. What satisfaction you will have in knowing that your gifts will create hope and assistance for individuals far into the future.

We have deep commitment to using our resources thoughtfully and carefully to do the most good. We have the same commitment to those who provide the resources — good, generous donors like you.

There is a wonderful giving opportunity that not only furthers our mission but benefits our dedicated donors. Our Charitable Gift Annuity Program is a great example of a gift that works both ways. It is an important source of future funding for our programs and services, but it also provides you with very powerful financial benefits:

- ♦ Annual payments to you for life at an attractive, locked-in rate
- ♦ A tax deduction in the year you make the gift if you itemize
- ♦ Probable tax advantages on the payments to you
- ♦ The ability to direct the gift to be used for a program or in an area that is important to you

We have been arranging Charitable Gift Annuities for 77 years and have never failed to make a payment! Currently our rates range from 4.3 percent to 9.5 percent! Please give us the opportunity to tell you more by requesting your free personalized gift plan.

To find out more about giving through Charitable Gift Annuities and other estate planning options, please contact:

Lisa C. Young, CFRE, CAP®
Director of Planned Giving
412-446-1635
Lisa.Young@use.salvationarmy.org



“The true meaning of life is to plant trees, under whose shade you do not expect to sit.”

— Nelson Henderson



The image features a watercolor-style background with soft, blended colors of yellow, orange, blue, and green. A solid red diagonal shape cuts across the bottom half of the image. On the left side of this red area, the text 'POCKET FOLDER' is written in a red, serif font. On the right side, a white rectangular box with a folded corner effect contains the text 'BUSINESS CARD HOLDER' in a grey, serif font.

POCKET
FOLDER

BUSINESS CARD
HOLDER



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