

ShoreTel GSA Price, June 2018 - GSA Contract Number GS-35F-0085U

MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
ShoreTel	10000	Voice Switch Re-certification Fee	\$750.00	\$642.32	132-12
ShoreTel	10143	ShoreTel On-site Travel Expense (First day estimate)	\$1,000.00	\$785.89	132-8
ShoreTel	10151	Other Equipment: Harmonica for ShoreGear 40/8	\$35.00	\$22.92	132-8
ShoreTel	10162	HANDSET, IP5XX/2XX/1XX SERIES IP PHONES	\$25.00	\$16.37	132-8
ShoreTel	10169	KIT, WALL MOUNT 5XX SERIES IP PHONES	\$10.00	\$6.55	132-8
ShoreTel	10195	KIT, WALL MOUNT 1XX/BB SERIES IP PHONES	\$10.00	\$6.55	132-8
ShoreTel	10211	KIT, WALL MOUNT 2XX SERIES IP PHONES	\$10.00	\$6.55	132-8
ShoreTel	10223	KIT, RACK MOUNT SG DUAL TRAY	\$65.00	\$42.57	132-8
ShoreTel	10224	KIT, WALL MOUNT SG DUAL TRAY	\$15.00	\$9.82	132-8
ShoreTel	10229	ShoreGear 220T1A - 1U half width, Max Capacities - 1 T1, 220 IP phones, 4 Analog exts, 2 LS trunks, 0 Universal ports. When digital trunk capacity is reached, IP phone capacity is still 70. Requires one Tray (SKU 10223) for every two units.	\$6,495.00	\$4,253.65	132-8
ShoreTel	10259	ShoreGear 50 - 1U half width, Max Capacities - 50 IP phones, 2 Analog exts, 4 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units.	\$1,995.00	\$1,306.55	132-8
ShoreTel	10260	ShoreGear 90 - 1U half width, Max Capacities - 90 IP phones, 4 Analog exts, 8 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units.	\$2,995.00	\$1,961.46	132-8
ShoreTel	10261	ShoreGear 220T1 - 1U half width, Max Capacities - 1 T1, 220 IP phones, 0 analog exts, 0 LS trunks, 0 universal ports. When digital trunk capacity is reached, IP phone capacity is still 100. Requires one Tray (SKU 10223) for every two units.	\$5,995.00	\$3,926.20	132-8
ShoreTel	10269	KIT, IP PHONE GIG PWR ADPTR	\$20.00	\$13.10	132-8
ShoreTel	10298	IP Phone 655 bundled with Extension and Mailbox (ONSITE Telephony) License - GSA Bundle	\$854.00	\$559.29	132-8
ShoreTel	10304	ShoreTel Voice Mail Quick Reference, Doc. Pack, Qty 25	\$10.00	\$7.86	132-8
ShoreTel	10305	ShoreTel 110/115 IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$7.86	132-8
ShoreTel	10306	ShoreTel 110/115 IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$98.24	132-8
ShoreTel	10307	ShoreTel 212k IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$7.86	132-8
ShoreTel	10308	ShoreTel 212k IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$98.24	132-8
ShoreTel	10311	ShoreTel 560/560G IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$7.86	132-8
ShoreTel	10312	ShoreTel 530/560/560G IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$98.24	132-8
ShoreTel	10313	ShoreTel 115 IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$7.86	132-8
ShoreTel	10314	ShoreTel 115 IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$98.24	132-8
ShoreTel	10315	ShoreTel 265 IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$7.86	132-8
ShoreTel	10316	ShoreTel 265 IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$98.24	132-8
ShoreTel	10320	ShoreGear 30	\$1,595.00	\$1,044.58	132-8
ShoreTel	10321	ShoreGear 24A	\$2,995.00	\$1,961.46	132-8
ShoreTel	10322	ShoreGear T1k - 1U half width, Max Capacities - 1 T1, 0 IP phones, 0 Analog exts, 0 LS only trunks, 0 Universal ports. Digital trunk support only. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8 or later)	\$3,495.00	\$2,288.92	132-8
ShoreTel	10324	ShoreGear 50V - 1U half width. 50 IP phones, 2 Analog exts, 4 LS trunks, 50 mailboxes, 22 hours of storage. Not all max capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	\$2,495.00	\$1,634.01	132-8
ShoreTel	10325	ShoreGear 90V - 1U half width. 90 IP phones, 4 Analog exts, 8 LS trunks, 90 mailboxes, 56 hours of storage. Not all max capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	\$3,695.00	\$2,419.90	132-8
ShoreTel	10327	ShoreTel 565G IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$7.86	132-8
ShoreTel	10328	ShoreTel 565G IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$98.24	132-8
ShoreTel	10331	ShoreTel 230G IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$7.86	132-8
ShoreTel	10332	ShoreTel 230G IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$98.24	132-8
ShoreTel	10370	STAND, 1XX/BB SERIES IP PHONES	\$7.00	\$4.58	132-8
ShoreTel	10371	STAND, 2XX SERIES IP PHONES	\$7.00	\$4.58	132-8
ShoreTel	10372	STAND, 5XX SERIES IP PHONES	\$7.00	\$4.58	132-8
ShoreTel	10373	HANDSET CORD, 9 FT IP5XX/2XX/1XX	\$3.00	\$2.36	132-8
ShoreTel	10381	HANDSET, IP655/4XX	\$25.00	\$16.37	132-8
ShoreTel	10382	ShoreTel 655 IP Phone Quick Reference Guide, Doc Pack Qty 25	\$10.00	\$7.86	132-8
ShoreTel	10383	ShoreTel 655 IP Phone User Guide, Doc Pack , Qty 25	\$125.00	\$98.24	132-8
ShoreTel	10388	Handset Charger for IP930D DECT Phone (spare)	\$25.00	\$23.93	132-8
ShoreTel	10397	HANDSET CORD, 9FT IP655	\$3.00	\$2.36	132-8
ShoreTel	10400	KIT, 10 SETS LF RACK MOUNT EARS	\$100.00	\$65.49	132-8
ShoreTel	10428	KIT, IP PHONE IP655 WALL MOUNT	\$15.00	\$9.82	132-8
ShoreTel	10449	Repeater - IP 930D DECT Phone – Requires ShoreTel 14 or later	\$249.00	\$238.34	132-8
ShoreTel	10450	IP930D Battery (Spare)	\$10.00	\$9.57	132-8
ShoreTel	10476	KIT, SBE UPGRADE TO SBE 100	\$1,995.00	\$1,567.86	132-33
ShoreTel	10478	PoE cable for IP930D DECT Repeater	\$15.00	\$14.36	132-8
ShoreTel	10502	PACK, QUICK REF IP420 QTY-25	\$10.00	\$7.86	132-8
ShoreTel	10503	PACK, QUICK REF IP480/480g QTY-25	\$10.00	\$7.86	132-8
ShoreTel	10504	PACK, QUICK REF IP485g QTY-25	\$10.00	\$7.86	132-8
ShoreTel	10505	PACK, TUI GUIDE IP420 QTY-25	\$125.00	\$98.24	132-8
ShoreTel	10506	PACK, TUI GUIDE IP480/480G QTY-25	\$125.00	\$98.24	132-8
ShoreTel	10507	PACK, TUI GUIDE IP485G QTY-25	\$125.00	\$98.24	132-8
ShoreTel	10511	Handset cover with integrated belt clip for IP Phone IP930D	\$20.00	\$19.14	132-8
ShoreTel	10512	IP Phone 420 bundled with Extension and Mailbox (ONSITE Telephony) License - GSA Bundle	\$348.00	\$227.91	132-8
ShoreTel	10513	IP Phone 480 bundled with Extension and Mailbox (ONSITE Telephony) License - GSA Bundle	\$458.00	\$299.95	132-8
ShoreTel	10514	IP Phone 480g bundled with Extension and Mailbox (ONSITE Telephony) License - GSA Bundle	\$528.00	\$345.79	132-8
ShoreTel	10515	IP Phone 485g bundled with Extension and Mailbox (ONSITE Telephony) License - GSA Bundle	\$588.00	\$385.09	132-8

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ShoreTel	10518	IP PHONE, BB424	\$349.00	\$228.56	132-8
ShoreTel	10521	KIT, ST VOICE SWITCH WALL MOUNT BRACKET	\$55.00	\$36.02	132-8
ShoreTel	10532	POWER ADAPTER, BB424	\$20.00	\$13.10	132-8
ShoreTel	10533	Telephone Wall Plate Mounting for IP400 Series phones. For mounting phone onto an existing 2-stud telephone wall plate (stud center-to-center distance: 3-15/16 inch / 100mm OR 3-5/16 inch / 84mm).	\$15.00	\$14.36	132-8
ShoreTel	10536	Handset Cord (12 ft) for IP 400 series phones and Dock	\$5.00	\$4.79	132-8
ShoreTel	10560	IP Phone 420g bundled with Extension and Mailbox (ONSITE Telephony) License - GSA Bundle. Requires ShoreTel Connect ONSITE August 2016 Release or later.	\$378.00	\$247.56	132-8
ShoreTel	18003	ShoreWare Workgroup Monitor Application - Realtime performance monitor for ShoreTel Workgroups, including graphical views	\$3,713.00	\$2,431.69	132-33
ShoreTel	18004	Workgroup Exceptional/Abandoned Call Report	\$1,485.00	\$972.54	132-33
ShoreTel	18005	Workgroup Target Service Level Agreement Report	\$1,485.00	\$972.54	132-33
ShoreTel	18006	Workgroup Agent Daily Login/Logout Report	\$1,485.00	\$972.54	132-33
ShoreTel	18008	ShoreWare Emergency Notification, 5 or fewer	\$2,200.00	\$1,440.81	132-33
ShoreTel	18009	ShoreWare Emergency Notification, 6 or more	\$5,500.00	\$3,602.02	132-33
ShoreTel	18010	ShoreTel Call Router Application - System-wide Caller ID and DNIS based routing with web-based Administration	\$3,438.00	\$2,251.59	132-33
ShoreTel	18011	ShoreTel EasyPop (Universal CRM Connector) - Licensed per desktop seat	\$200.00	\$130.98	132-33
ShoreTel	18012	ShoreTel Application Dialer - Desktop client application which allows highlight and click-to-call from any Microsoft Windows Application	\$72.00	\$47.15	132-33
ShoreTel	18016	ShoreTel Outbound Campaign IVR Application - Base package (5 simultaneous calls) - Create automated calling campaigns for Simple Notifications and Scripted Interactions with transfer to agents.	\$5,495.00	\$3,598.74	132-33
ShoreTel	18017	ShoreTel Outbound Campaign IVR Application - Add-on bundle (5 simultaneous calls) - Combine with Base Package incrementally for increased simultaneous call volume	\$1,095.00	\$717.13	132-33
ShoreTel	18018	ShoreTel Contact Center Agent Dashboard - Base package (5 concurrent users) - Web-based agent dashboard providing real-time agent & queue statistics. Must be run on separate server from CC server.	\$1,250.00	\$818.64	132-33
ShoreTel	18019	ShoreTel Contact Center Agent Dashboard - Add-on license (1 concurrent user) - Combine with Base Package incrementally for increased concurrent user capacity.	\$150.00	\$98.24	132-33
ShoreTel	18020	ShoreTel Contact Center Interaction Viewer - Base package (1 concurrent user) - Web based viewer for end to end call interaction details with link to ShoreTel CDR. Includes pre-requisite CCIR Transform Service. Runs on separate server from CC server.	\$2,750.00	\$1,801.01	132-33
ShoreTel	18021	ShoreTel Contact Center Interaction Viewer - Add-on license (1 concurrent user) - Combine with Base Package incrementally for increased concurrent user capacity.	\$400.00	\$261.96	132-33
ShoreTel	18022	ShoreTel CCIR Transform Service (No CC Interaction Viewer Web Application) ? Re-factors CCIR database data into a database that is call oriented. Included in the CCIV Base license. Requires separate server from CC server.	\$1,950.00	\$1,277.08	132-33
ShoreTel	18023	ShoreTel Contact Center Real-time Monitoring Bundle (includes 1 CC Interaction Viewer user & 5 CC Agent Dashboard user licenses). Must be installed on separate server from CC server.	\$3,000.00	\$1,964.74	132-33
ShoreTel	18024	ShoreTel Call Recorder (Base package includes 5 simultaneous sessions)	\$5,000.00	\$3,274.56	132-33
ShoreTel	18025	ShoreTel Call Recorder - Combine with base package incrementally for increased concurrent call recording capacity	\$200.00	\$130.98	132-33
ShoreTel	18026	ShoreTel Nuisance Call Handler - System wide monitoring and configurable re-direction of incoming calls based on calling party number	\$2,500.00	\$1,637.28	132-33
ShoreTel	18027	Cost Recovery Integration Application - Base package	\$4,000.00	\$2,619.65	132-33
ShoreTel	18028	Cost Recovery Integration Application - Add-on one desktop user license	\$40.00	\$26.20	132-33
ShoreTel	18029	ShoreTel Enhanced Paging Application - Base package	\$5,500.00	\$3,602.02	132-33
ShoreTel	18030	ShoreTel Enhanced Paging Application - combine w/ base instance incrementally for distributed operation	\$500.00	\$327.46	132-33
ShoreTel	18031	Super Group Application - Enhanced Hunt Group	\$2,500.00	\$1,637.28	132-33
ShoreTel	18032	AMS 360 Integration Application - Desktop Integration to Vertafore AMS 360	\$200.00	\$130.98	132-33
ShoreTel	18033	Voice Forms IVR Application	\$5,600.00	\$3,667.51	132-33
ShoreTel	18034	Caller Directed Router Application	\$3,438.00	\$2,251.59	132-33
ShoreTel	18035	Call History Report	\$1,485.00	\$972.54	132-33
ShoreTel	18036	System Directory Synchronization Application (1 system license)	\$2,420.00	\$1,584.89	132-33
ShoreTel	18037	Schedule-based "On Call" Routing Application	\$3,438.00	\$2,251.59	132-33
ShoreTel	18038	Call Handling Mode Schedule Application	\$3,438.00	\$2,251.59	132-33
ShoreTel	18039	Call Handling Mode Override Application	\$1,250.00	\$818.64	132-33
ShoreTel	18041	SHORETEL ACT! INTEGRATION APPLICATION	\$200.00	\$130.98	132-33
ShoreTel	18042	CALLS BY DIALED PARTY REPORT	\$1,485.00	\$972.54	132-33
ShoreTel	18043	CALLS BY ORIGIN REPORT	\$1,485.00	\$972.54	132-33
ShoreTel	18044	WORKGROUP AGENT RING TIME REPORT	\$1,485.00	\$972.54	132-33
ShoreTel	18045	SHORETEL REPORT SCHEDULER	\$3,500.00	\$2,292.19	132-33
ShoreTel	18046	CONTACT CENTER AGENT ALERT	\$25.00	\$16.37	132-33
ShoreTel	18047	HOSPITALITY CONNECTOR	\$4,500.00	\$2,947.10	132-33
ShoreTel	18048	SITE ROUTER	\$3,438.00	\$2,251.59	132-33
ShoreTel	18049	LICENSE, WEB DIALER - BASE BUNDLE OF 25	\$500.00	\$327.46	132-33
ShoreTel	18050	LICENSE, WEB DIALER - BASE BUNDLE OF 50	\$800.00	\$523.93	132-33
ShoreTel	18051	LICENSE, WEB DIALER - ADD ON BUNDLE OF 5	\$70.00	\$45.84	132-33
ShoreTel	18052	LICENSE, WEB DIALER - BASE BUNDLE OF 5000	\$30,000.00	\$19,647.36	132-33
ShoreTel	18053	LICENSE, APPLICATION DIALER - BASE BUNDLE OF 25	\$500.00	\$327.46	132-33
ShoreTel	18054	LICENSE, APPLICATION DIALER - BASE BUNDLE OF 50	\$800.00	\$523.93	132-33
ShoreTel	18055	LICENSE, APPLICATION DIALER - ADD-ON BUNDLE OF 5	\$70.00	\$45.84	132-33
ShoreTel	18056	LICENSE, APPLICATION DIALER - BASE BUNDLE OF 5000	\$30,000.00	\$19,647.36	132-33
ShoreTel	18057	LICENSE, WEB DIALER + APP DIALER - BASE BUNDLE OF 25	\$600.00	\$392.95	132-33
ShoreTel	18058	LICENSE, WEB DIALER + APP DIALER - BASE BUNDLE OF 50	\$1,000.00	\$654.91	132-33
ShoreTel	18059	LICENSE, WEB DIALER + APP DIALER - ADD-ON BUNDLE OF 5	\$90.00	\$58.94	132-33
ShoreTel	18060	LICENSE, WEB DIALER + APP DIALER - BASE BUNDLE OF 5000	\$37,500.00	\$24,559.19	132-33
ShoreTel	18062	K-12 APPLICATIONS - STANDARD BUNDLE	\$5,000.00	\$3,274.56	132-33
ShoreTel	18063	K-12 APPLICATIONS - PREMIUM BUNDLE	\$10,000.00	\$6,549.12	132-33
ShoreTel	18064	ACTIVE DIRECTORY IMPORT APPLICATION	\$5,000.00	\$3,274.56	132-33

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ShoreTel	18065	Enhanced Reporting Bundle	\$5,000.00	\$3,274.56	132-33
ShoreTel	18066	Enhanced Workgroup Reporting - Standard Bundle	\$7,000.00	\$4,584.38	132-33
ShoreTel	18067	Enhanced Workgroup Reporting - Premium Bundle	\$10,000.00	\$6,549.12	132-33
ShoreTel	18068	Advanced Applications Remote Support - 1 hour of time for design or installation assistance from an Advanced Applications software developer.	\$400.00	\$342.57	132-12
ShoreTel	18069	Advanced Applications Remote Support - 2 hours of time for design or installation assistance from an Advanced Applications software developer.	\$800.00	\$685.14	132-12
ShoreTel	18070	Advanced Applications Remote Support - 4 hours of time for design or installation assistance from an Advanced Applications software developer.	\$1,600.00	\$1,370.28	132-12
ShoreTel	18071	Salesforce Call Reporting Service, up to 25 extensions. Integrates ShoreTel CDR into Salesforce to be presentable in Reports & Dashboards.	\$3,300.00	\$2,161.21	132-33
ShoreTel	18072	Salesforce Call Reporting Service, more than 25 extensions. Integrates ShoreTel CDR into Salesforce to be presentable in Reports & Dashboards.	\$5,000.00	\$3,274.56	132-33
ShoreTel	18073	Salesforce Connector for Contact Center IVR. Drive ECC script flows based on queries of Salesforce data.	\$5,000.00	\$3,274.56	132-33
ShoreTel	18074	Contact Center Instant Override Message. Communicate an urgent or time-critical, usually temporary, message to callers. Record and activate / deactivate message via convenient automated telephony interface.	\$2,500.00	\$1,637.28	132-33
ShoreTel	18075	Contact Center EMail Alert Service. Monitors the performance of CC groups and sends EMail notifications when configured thresholds are reached.	\$1,250.00	\$818.64	132-33
ShoreTel	18076	Contact Center Agent Notification Application - Whispers CC queue name to agents upon call presentation. Not supported for use with the ShoreTel Softphone.	\$2,500.00	\$1,637.28	132-33
ShoreTel	18077	Bridged Call Appearance (BCA) Hold Handler - Transfers BCA calls to a configurable destination when hold time threshold is exceeded	\$2,500.00	\$1,637.28	132-33
ShoreTel	18078	ShoreTel for Zendesk - Licensed per user.	\$200.00	\$130.98	132-33
ShoreTel	18079	ShoreTel for Desk.com - Licensed per user.	\$200.00	\$130.98	132-33
ShoreTel	18080	ShoreTel Contact Center Wrap Application ("Wrap App") - Licensed per Contact Center Server.	\$1,500.00	\$982.37	132-33
ShoreTel	21020	Distributed Voice Services License	\$995.00	\$651.64	132-33
ShoreTel	30006	Softphone License	\$150.00	\$98.24	132-33
ShoreTel	30035	Extension & Mailbox License	\$200.00	\$130.98	132-33
ShoreTel	30039	Extension-only License	\$140.00	\$91.69	132-33
ShoreTel	30040	Mailbox-only License	\$90.00	\$58.94	132-33
ShoreTel	30041	Add'l Language License	\$995.00	\$651.64	132-33
ShoreTel	30043	SIP Trunk Software License	\$50.00	\$32.75	132-33
ShoreTel	30044	Additional Site License	\$495.00	\$324.18	132-33
ShoreTel	30049	ShoreTel TAPI Application Server License	\$495.00	\$324.18	132-33
ShoreTel	30052	Professional Access License	\$80.00	\$52.39	132-33
ShoreTel	30053	SIP Device License (License to allow a SIP device to register with ShoreTel system. SIP devices also require SKU 30035 or 30039 to operate) - for US installations only	\$30.00	\$19.65	132-33
ShoreTel	30056	ShoreTel Contact Center TAPI App Server License - Allows use of Contact Center TAPI apps with ST system. Needed if the app is on distributed servers for each additional server other than the primary server.	\$495.00	\$324.18	132-33
ShoreTel	30058	VPN Connections, License add-on, Qty 5	\$600.00	\$392.95	132-33
ShoreTel	30059	VPN Connections, License add-on, Qty 10	\$1,000.00	\$654.91	132-33
ShoreTel	30060	VPN Connections, License add-on, Qty 25	\$2,300.00	\$1,506.30	132-33
ShoreTel	30080	SIP-based third party messaging integration License	\$4,495.00	\$2,943.83	132-33
ShoreTel	30088	LICENSE, WORKGROUP AGENT TO ECC AGENT UPGRADE - Upgrades a workgroup agent to an ECC agent with inbound voice capability.	\$600.00	\$392.95	132-33
ShoreTel	30089	LICENSE, WORKGROUP SUPERVISOR TO ECC SUPERVISOR UPGRADE - Upgrades a workgroup supervisor to an ECC admin supervisor. Access real time, historical reports, and wallboards.	\$600.00	\$392.95	132-33
ShoreTel	30090	LICENSE, WORKGROUP TO ECC BASE SYSTEM UPGRADE - Required only for upgrading from workgroup to new ECC system. Includes 1 ECC agent voice license and a server dongle.	\$600.00	\$392.95	132-33
ShoreTel	30091	LICENSE, AUDIO CONFERENCING 10 PORTS	\$1,750.00	\$1,146.10	132-33
ShoreTel	30093	LICENSE, WEB CONFERENCING, 10 PORTS	\$1,750.00	\$1,146.10	132-33
ShoreTel	30104	CONNECT CONTACT CENTER LAB SYSTEM	\$4,000.00	\$2,619.65	132-33
ShoreTel	30105	ShoreTel RoamAnywhere Client Access License for one end user; includes one ShoreTel SIP Device License, one ShoreTel Extension-only License and one ShoreTel Mobile Access License (minimum order quantity is 10).	\$150.00	\$98.24	132-8
ShoreTel	30106	Upgrade to ShoreTel RoamAnywhere Client Access License from Mobile Access License for one end user; includes one ShoreTel Extension-Only License and one ShoreTel SIP User License. Requires separate purchase of ShoreTel Mobility Router.	\$55.00	\$36.02	132-8
ShoreTel	30108	Enterprise Contact Center Agent Activity Event Feed License - One license to activate one agent activity event feed. Two event feed licenses are included in the base 10 package.	\$350.00	\$229.22	132-33
ShoreTel	30109	Enterprise Contact Center Group Activity Event Feed License - One license to activate one group activity event feed. Two event feed licenses are included in the base 10 package.	\$350.00	\$229.22	132-33
ShoreTel	30122	LICENSE, ENTERPRISE CONTACT CENTER INBOUND VOICE	\$825.00	\$540.30	132-33
ShoreTel	30123	LICENSE, ENTERPRISE CONTACT CENTER OUTBOUND CAMPAIGN	\$400.00	\$261.96	132-33
ShoreTel	30124	LICENSE, ENTERPRISE CONTACT CENTER EMAIL	\$400.00	\$261.96	132-33
ShoreTel	30125	LICENSE, ENTERPRISE CONTACT CENTER WEB	\$400.00	\$261.96	132-33
ShoreTel	30126	LICENSE, ENTERPRISE CONTACT CENTER IVR	\$200.00	\$130.98	132-33
ShoreTel	30127	LICENSE, ENTERPRISE CONTACT CENTER SUPERVISOR	\$825.00	\$540.30	132-33
ShoreTel	30128	LICENSE, ENTERPRISE CONTACT CENTER REDUNDANT SERVER	\$6,500.00	\$4,256.93	132-33
ShoreTel	30133	ENTERPRISE CONTACT CENTER 9 BASE 10 PACKAGE	\$8,504.00	\$5,569.37	132-33
ShoreTel	30134	LICENSE, VIRTUAL PHONE CAPACITY - QTY 1	\$45.00	\$29.47	132-33
ShoreTel	30135	LICENSE, VIRTUAL PHONE CAPACITY - QTY 50	\$1,750.00	\$1,146.10	132-33
ShoreTel	30136	LICENSE, VIRTUAL PHONE CAPACITY - QTY 200	\$5,000.00	\$3,274.56	132-33
ShoreTel	30137	LICENSE BUNDLE, VIRTUAL SIP TRUNK - QTY 1	\$95.00	\$62.22	132-33
ShoreTel	30138	LICENSE BUNDLE, VIRTUAL SIP TRUNK - QTY 25	\$2,125.00	\$1,391.69	132-33
ShoreTel	30139	LICENSE BUNDLE, VIRTUAL SIP TRUNK - QTY 50	\$3,750.00	\$2,455.92	132-33
ShoreTel	30140	LICENSE, UPGRADE FROM SIP TRUNK TO VIRTUAL SIP TRUNK	\$45.00	\$29.47	132-33
ShoreTel	30141	License, Virtual ShoreTel Mobility Router, 10 client access licenses and software media kit.	\$1,995.00	\$1,306.55	132-33
ShoreTel	30143	LICENSE, REMOTE PHONE FOR EDGE GATEWAY	\$150.00	\$98.24	132-33
ShoreTel	30145	LICENSE, COURTESY ONSITE	\$99.00	\$64.84	132-33

MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
ShoreTel	30146	LICENSE, TELEPHONY ONSITE	\$159.00	\$104.13	132-33
ShoreTel	30147	LICENSE BUNDLE, ESSENTIALS ONSITE	\$199.00	\$130.33	132-33
ShoreTel	30148	LICENSE BUNDLE, STANDARD ONSITE	\$299.00	\$195.82	132-33
ShoreTel	30149	LICENSE BUNDLE, ADVANCED ONSITE	\$499.00	\$326.80	132-33
ShoreTel	30150	LICENSE BUNDLE, TELPHONY ONSITE UPGRADE TO ESSENTIALS	\$40.00	\$26.20	132-33
ShoreTel	30151	LICENSE BUNDLE, TELEPHONY ONSITE UPGRADE TO STANDARD	\$140.00	\$91.69	132-33
ShoreTel	30152	LICENSE BUNDLE, TELEPHONY ONSITE UPGRADE TO ADVANCED	\$340.00	\$222.67	132-33
ShoreTel	30153	LICENSE BUNDLE, ESSENTIALS ONSITE UPGRADE TO STANDARD	\$100.00	\$65.49	132-33
ShoreTel	30154	LICENSE BUNDLE, ESSENTIALS ONSITE UPGRADE TO ADVANCED	\$300.00	\$196.47	132-33
ShoreTel	30155	LICENSE BUNDLE, STANDARD ONSITE UPGRADE TO ADVANCED	\$200.00	\$130.98	132-33
ShoreTel	30156	CONNECT CONTACT CENTER (BASE 10 PACKAGE)	\$8,504.00	\$5,569.37	132-33
ShoreTel	40006	Operator Access License	\$595.00	\$389.67	132-33
ShoreTel	40007	Workgroup Agent Access License	\$295.00	\$193.20	132-33
ShoreTel	40008	Workgroup Supervisor Access License	\$595.00	\$389.67	132-33
ShoreTel	40009	High Resolution Video License (ST 8.1)	\$695.00	\$455.16	132-8
ShoreTel	41002	SALESFORCE.COM Call Center Adaptor Software	\$200.00	\$130.98	132-33
ShoreTel	41004	ShoreTel Netsuite CRM Integration Software	\$200.00	\$130.98	132-33
ShoreTel	41005	ShoreTel Microsoft Dynamics CRM Integration	\$200.00	\$130.98	132-33
ShoreTel	60047	Kit, Analog Harmonica & Telco 25PR (FF) Cable For ShoreGear 120/24, 30, 50, 90, 220T1A, and 24A Switches	\$65.00	\$45.57	132-8
ShoreTel	60125	SA-100 appliance required to host Conferencing and Instant Messaging. Requires ShoreTel 12 or later.	\$2,495.00	\$1,634.01	132-8
ShoreTel	60137	VPN CONCENTRATOR, MODEL 5300LF2, W/10 CONNECTIONS	\$4,995.00	\$3,271.28	132-8
ShoreTel	60145	SERVICE APPLIANCE 400	\$12,995.00	\$8,510.58	132-8
ShoreTel	60152	KIT, WALL MOUNT IP480/48XG	\$15.00	\$9.82	132-8
ShoreTel	60153	KIT, WALL MOUNT IP420	\$15.00	\$9.82	132-8
ShoreTel	60185	Connect Small Business Edition 100 HW bundle, analog trunking without server. Includes ST100A and rack-mount tray. Requires Connect SBE SW bundle (SKUs 60193-60196, or 60203). One HW bundle per SBE 100 system only.	\$3,265.00	\$995.00	132-8
ShoreTel	60186	Connect Small Business Edition 100 HW bundle, digital trunking without server. Includes ST100DA and rack-mount tray. Requires Connect SBE SW bundle (SKUs 60193-60196, or 60203). One HW bundle per SBE 100 system only.	\$6,165.00	\$2,495.00	132-8
ShoreTel	60193	Connect Small Business Edition 100 SW bundle, 15 users. Includes 15 Essential, 1 Courtesy license bundles, 1 Operator license, 8 SIP Trunk licenses, 1 Additional Site license. Requires HW bundle (SKU 60183-60186). One SW bundle per SBE 100 system only.	\$4,478.00	\$1,000.00	132-33
ShoreTel	60194	Connect Small Business Edition 100 SW bundle, 20 users. Includes 20 Essential, 1 Courtesy license bundles, 1 Operator license, 8 SIP Trunk licenses, 2 Additional Site licenses. Requires HW bundle (SKU 60183-60186). One SW bundle per SBE 100 system only.	\$6,463.00	\$1,500.00	132-33
ShoreTel	60195	Connect Small Business Edition 100 SW bundle, 25 users. Includes 25 Essential, 1 Courtesy license bundles, 1 Operator license, 24 SIP Trunk licenses, 3 Additional Site license. Requires HW bundle (SKU 60183-60186). One SW bundle per SBE 100 system only.	\$8,258.00	\$2,000.00	132-33
ShoreTel	60196	Connect Small Business Edition 100 SW bundle, 50 users. Includes 50 Essential, 1 Courtesy license bundles, 1 Operator license, 24 SIP Trunk licenses, 4 Additional Site license. Requires HW bundle (SKU 60183-60186). One SW bundle per SBE 100 system only.	\$13,728.00	\$5,500.00	132-33
ShoreTel	60198	Connect Small Business Edition 100 VIRTUAL bundle, 25 users. Includes 25 Essential, 4 Standard, 1 Advanced and 1 Courtesy license bundles, 26 virtual IP phone, 10 virtual SIP trunk and 3 Additional Site licenses.	\$9,379.00	\$2,500.00	132-33
ShoreTel	60199	Connect Small Business Edition 100 VIRTUAL bundle, 50 users. Includes 50 Essential, 4 Standard, 1 Advanced and 1 Courtesy license bundles, 51 virtual IP phone, 20 virtual SIP trunk and 4 Additional Site licenses.	\$15,974.00	\$6,000.00	132-33
ShoreTel	60200	Connect Small Business Edition 100 VIRTUAL bundle, 50 users. Includes 50 Essential, 4 Standard, 1 Advanced, 1 Courtesy license bundles, 51 virtual IP phone, 30 virtual SIP trunk, 4 Additional Site, 10 audio, 10 web collaboration licenses, and virtual SMR.	\$19,474.00	\$8,000.00	132-33
ShoreTel	60203	Connect Small Business Edition 100 SW bundle, GSA. Includes 1 Courtesy license bundle, 1 Operator license, 8 SIP Trunk licenses, 1 Additional Site license. Requires HW bundle (SKU 60183-60186). One SW bundle per SBE 100 system only. GSA contracts only.	\$1,493.00	\$500.00	132-33
ShoreTel	80090	Ingate SIParator 19, 5 Traversal Licenses	\$1,290.00	\$844.84	132-8
ShoreTel	80095	SIP Trunk, 5 Additional Traversal Licenses	\$230.00	\$150.63	132-8
ShoreTel	80120	ShoreTel Mobility Router RA2000 Appliance and Server Software (no user licences). Redundancy is unavailable.	\$4,995.00	\$3,271.28	132-8
ShoreTel	80121	ShoreTel Mobility Router RA4000 Appliance and Server Software (no user licences). Optionally purchase a second appliance for redundancy function.	\$6,995.00	\$4,581.11	132-8
ShoreTel	80122	ShoreTel Mobility Router RA6000 Appliance and Server Software (no user licences). Optionally purchase a second appliance for redundancy function.	\$14,995.00	\$9,820.40	132-8
ShoreTel	80123	INGATE SOFTWARE SIPARATOR 25, 5 TRAVERSAL LICENSES	\$880.00	\$691.59	132-33
ShoreTel	80124	LICENSE, INGATE SOFTWARE SIPARATOR 25, INCL 25 TRAVERSAL LIC	\$1,997.00	\$1,307.86	132-33
ShoreTel	80125	LICENSE, INGATE SOFTWARE SIPARATOR 50, INCL 50 TRAVERSAL LIC	\$3,280.00	\$2,148.11	132-33
ShoreTel	80126	LICENSE, INGATE SOFTWARE SIPARATOR 150, INCL 100 TRAVERSAL LIC	\$5,700.00	\$3,733.00	132-33
ShoreTel	80127	LICENSE, INGATE SOFTWARE SIPARATOR 400, INCL 200 TRAVERSAL LIC	\$10,300.00	\$6,745.59	132-33
ShoreTel	80128	LICENSE, INGATE SOFTWARE SIPARATOR 1000, INCL 500 TRAVERSAL LIC	\$17,910.00	\$11,729.47	132-33
ShoreTel	80131	KIT, RACK MOUNT INGATE SIPARATOR 21	\$35.00	\$22.92	132-8
ShoreTel	91057	VOIP Net Eval Analysis - 3-10 (per test agent)	\$150.00	\$117.88	132-8
ShoreTel	91058	VOIP Net Eval Analysis - 11-20+ (per test agent)	\$100.00	\$78.59	132-8
ShoreTel	91063	Network Design Service (per hour)	\$250.00	\$196.47	132-8
ShoreTel	91072	VOIP Net Eval Analysis - 1-2 (per test agent) & Project Report	\$1,500.00	\$1,178.84	132-8
ShoreTel	91073	ShoreGear Switch Repair	\$750.00	\$642.32	132-12
ShoreTel	91076	Enterprise Advanced Queue Access 1 year - First Engineer	\$18,000.00	\$15,415.62	132-12
ShoreTel	91077	ENTERPRISE ADVANCED QUEUE ACCESS - ADDITIONAL	\$6,000.00	\$5,138.54	132-8
ShoreTel	91086	High Touch Implementation Service - Implementation services price for High Touch model that includes onsite delivery during business hours	\$1.00	\$0.90	132-8
ShoreTel	91087	SERVICE, SHARED IMPLEMENTATION	\$2.00	\$1.79	132-8
ShoreTel	91090	IMPLEMENTATION, MISCELLANEOUS MINOR PARTS	\$250.00	\$214.11	132-8
ShoreTel	91092	Technical Assistance Center (TAC) Remote hourly labor rate (Business Hours) - (Two hours minimum, 8:00AM-5:00PM Monday - Friday customer site)	\$280.00	\$239.80	132-8

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ShoreTel	91093	Technical Assistance Center (TAC) Remote hourly labor rate (Evening Hours and Saturday) - (Two hours minimum, 5:01PM-7:59AM Monday - Friday and all day Saturday customer site)	\$410.00	\$351.13	132-8
ShoreTel	91094	Technical Assistance Center (TAC) Remote hourly labor rate (Holiday and Sunday) - (Two hours minimum, Holidays and Sunday customer site)	\$560.00	\$479.60	132-8
ShoreTel	91095	Technical Assistance Center (TAC) Onsite daily labor rate (Monday - Friday, daily rate applies to time traveling to site). NOTE: Services do not include travel and expense costs (T&E). T&E billed at actual rates upon completion of services.	\$2,240.00	\$1,918.39	132-8
ShoreTel	91096	Technical Assistance Center (TAC) Onsite daily labor rate (Saturday and Sunday, daily rate applies to time traveling to site). NOTE: Services do not include travel and expense costs (T&E). T&E billed at actual rates upon completion of services.	\$3,280.00	\$2,809.07	132-8
ShoreTel	91097	Technical Assistance Center (TAC) Onsite daily labor rate (ShoreTel Holiday, daily rate applies to time traveling to site). NOTE: Services do not include travel and expense costs (T&E). T&E billed at actual rates upon completion of services.	\$4,480.00	\$3,836.78	132-8
ShoreTel	91098	Contact Center Implementation includes Remote Discovery, Project Management and Onsite Programming during business hours	\$1.00	\$0.90	132-8
ShoreTel	91101	Standard License Lockout Recovery Service (Work completed within 1 business day)	\$400.00	\$342.57	132-8
ShoreTel	91102	Expedited License Lockout Recovery Service (Work completed within 2 hours)	\$600.00	\$513.85	132-8
ShoreTel	91136	Contact Center Reports Consulting - Remote	\$1,200.00	\$943.07	132-8
ShoreTel	91137	Contact Center Reports Consulting - Onsite	\$2,400.00	\$1,886.15	132-8
ShoreTel	91138	Contact Center Reports Consulting + 4 Reports - Remote	\$2,400.00	\$1,886.15	132-8
ShoreTel	91139	Contact Center Reports Consulting + 4 Reports - Onsite	\$3,600.00	\$2,829.22	132-8
ShoreTel	91140	Contact Center Reports Consulting + 6 Reports - Remote	\$2,900.00	\$2,279.09	132-8
ShoreTel	91141	Contact Center Reports Consulting + 6 Reports - Onsite	\$4,100.00	\$3,222.17	132-8
ShoreTel	91142	Contact Center Reports Consulting + 8 Reports - Remote	\$3,300.00	\$2,593.45	132-8
ShoreTel	91143	Contact Center Reports Consulting + 8 Reports - Onsite	\$4,500.00	\$3,536.52	132-8
ShoreTel	91144	ShoreCare Shared Support for Applications 1 Year - Full	\$1.00	\$0.86	132-12
ShoreTel	91145	ShoreCare Shared Support for Applications 3 Years - Full	\$1.00	\$0.86	132-12
ShoreTel	91146	ShoreCare Shared Support for Applications 5 Years - Full	\$1.00	\$0.86	132-12
ShoreTel	91147	ShoreCare Shared Support for Mobility 1 Year - Full	\$1.00	\$0.86	132-12
ShoreTel	91148	ShoreCare Shared Support for Mobility 3 Years - Full	\$1.00	\$0.86	132-12
ShoreTel	91149	ShoreCare Shared Support for Mobility 5 Years - Full	\$1.00	\$0.86	132-12
ShoreTel	91280	MOBILITY PILOT IMPLEMENTATION - EXCLUDES T&E	\$9,000.00	\$7,707.81	132-8
ShoreTel	91293	SHORETEL UC HEALTHCHECK-ONSITE SERVICE	\$1.11	\$1.00	132-8
ShoreTel	91294	SHORETEL CONTACT CENTER HEALTHCHECK-ONSITE SERVICE	\$1.11	\$1.00	132-8
ShoreTel	91295	SHORETEL CONTACT CENTER HEALTHCHECK-REMOTE SERVICE	\$1.11	\$1.00	132-8
ShoreTel	91296	SHORETEL UC HEALTHCHECK-REMOTE SERVICE	\$1.11	\$1.00	132-8
ShoreTel	91299	SERVICE, UC SYSTEM UPGRADE, REMOTE	\$1.00	\$0.90	132-8
ShoreTel	91300	SERVICE, UC SYSTEM UPGRADE, ONSITE	\$1.00	\$0.90	132-8
ShoreTel	91302	PARTNER SUPPORT, ANNUAL BILLING, 3 YEAR TERM, FULL	\$1.00	\$0.90	132-12
ShoreTel	91303	PARTNER SUPPORT, ANNUAL BILLING, 3 YEAR TERM, NP	\$1.00	\$0.90	132-12
ShoreTel	91304	PARTNER SUPPORT, ANNUAL BILLING, 5 YEAR TERM, FULL	\$1.00	\$0.86	132-12
ShoreTel	91305	PARTNER SUPPORT, ANNUAL BILLING, 5 YEAR TERM, NP	\$1.00	\$0.86	132-12
ShoreTel	91306	PARTNER SUPPORT, ANNUAL BILLING ADD ON 3 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	91307	PARTNER SUPPORT, ANNUAL BILLING ADD ON 3 YR NP	\$1.00	\$0.86	132-12
ShoreTel	91308	PARTNER SUPPORT, ANNUAL BILLING ADD ON 5 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	91309	PARTNER SUPPORT, ANNUAL BILLING ADD ON 5 YR NP	\$1.00	\$0.86	132-12
ShoreTel	91310	SERVICE, CUSTOM WORK	\$1.00	\$0.85	132-8
ShoreTel	91311	REIMBURSEMENT, SPECIAL TRAVEL AND EXPENSES	\$1.00	\$0.85	132-8
ShoreTel	91312	SERVICE, EXPEDITE FEE	\$1,800.00	\$1,541.56	132-8
ShoreTel	91313	Fee, merge of two ShoreTel systems, with at least one system being SBE or SBE 100. A new system license (SBE 100 or Enterprise) will be generated. When merging more than two systems, additional fee is required per each additional system.	\$2,500.00	\$2,141.06	132-12
ShoreTel	91314	Implementation Hands-on Mentoring for Unified Communications, Implementation #1. Custom quote required if config falls outside criteria for standard pricing.	\$8,700.00	\$7,450.88	132-12
ShoreTel	91315	Implementation Hands-on Mentoring for Unified Communications, Implementation #2. Custom quote required if config falls outside criteria for standard pricing.	\$3,780.00	\$3,237.28	132-12
ShoreTel	91316	Implementation Hands-on Mentoring for Contact Center, Implementation #1. Custom quote required if config falls outside criteria for standard pricing.	\$9,980.00	\$8,547.10	132-12
ShoreTel	91317	Implementation Hands-on Mentoring for Contact Center, Implementation #2. Custom quote required if config falls outside criteria for standard pricing.	\$3,960.00	\$3,391.44	132-12
ShoreTel	91318	Implementation Hands-on Mentoring for Mobility, Implementation #1. Custom quote required if config falls outside criteria for standard pricing.	\$5,310.00	\$4,547.61	132-12
ShoreTel	91319	Implementation Hands-on Mentoring for Mobility, Implementation #2. Custom quote required if config falls outside criteria for standard pricing.	\$2,340.00	\$2,004.03	132-12
ShoreTel	91342	Fee, changes to the system license to allow merge or split of Enterprise systems. Fee per transaction for unlimited number of Enterprise systems. Use SKU 91313 for merge of SBE systems.	\$500.00	\$428.21	132-12
ShoreTel	91347	3405SP ECC System Administrator Training, Self-Paced ELearning (per student) - Self-Paced Online Course, priced per student	\$249.00	\$213.25	132-50
ShoreTel	91348	3411SP Call Control Scripting, Self-Paced ELearning - Self-Paced Online Course, priced per student	\$99.00	\$84.79	132-50
ShoreTel	91350	Implementation service for Mobility; remote delivery with shared service model during business hours for one Mobility Router	\$4,500.00	\$3,853.90	132-12
ShoreTel	91365	Remote Assist Service, Contact Center Advanced, Business Hours (8:00AM-5:00PM Monday - Friday). Time and Materials, hourly rate, 4 hour minimum, 8 hour maximum.	\$400.00	\$342.57	132-12
ShoreTel	91366	Remote Assist Service, Contact Center Advanced, Evening Hours and Saturday (5:01PM-7:59AM Monday - Friday and all day Saturday). Time and Materials, hourly rate, 4 hour minimum, 8 hour maximum.	\$600.00	\$513.85	132-12
ShoreTel	91367	Remote Assist Service, Contact Center Advanced, Sunday and Holidays (Sunday and ShoreTel Holidays). Time and Materials, hourly rate, 4 hour minimum, 8 hour maximum.	\$800.00	\$685.14	132-12
ShoreTel	91368	High Touch Plus Implementation Service - Includes onsite ShoreTel voice implementation service during business hours and remote design, configuration, optimization, & installation of customer's data network.	\$1.00	\$0.86	132-12
ShoreTel	91454	PARTNER SUPPORT, ADVANTAGE CORE 1 YR NP	\$1.00	\$0.86	132-12
ShoreTel	91455	PARTNER SUPPORT, ADVANTAGE CORE 3 YR NP	\$1.00	\$0.86	132-12

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ShoreTel	91456	PARTNER SUPPORT, ADVANTAGE CORE 5 YR NP	\$1.00	\$0.86	132-12
ShoreTel	91457	PARTNER SUPPORT, ADVANTAGE CORE 1 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	91458	PARTNER SUPPORT, ADVANTAGE CORE 3 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	91459	PARTNER SUPPORT, ADVANTAGE CORE 5 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	91460	PARTNER SUPPORT, ADVANTAGE PRO 1 YR NP	\$1.00	\$0.86	132-12
ShoreTel	91461	PARTNER SUPPORT, ADVANTAGE PRO 3 YR NP	\$1.00	\$0.86	132-12
ShoreTel	91462	PARTNER SUPPORT, ADVANTAGE PRO 5 YR NP	\$1.00	\$0.86	132-12
ShoreTel	91463	PARTNER SUPPORT, ADVANTAGE PRO 1 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	91464	PARTNER SUPPORT, ADVANTAGE PRO 3 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	91465	PARTNER SUPPORT, ADVANTAGE PRO 5 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	91466	PARTNER SUPPORT, PLUS CORE 1 YR NP	\$1.00	\$0.86	132-12
ShoreTel	91467	PARTNER SUPPORT, PLUS CORE 3 YR NP	\$1.00	\$0.86	132-12
ShoreTel	91468	PARTNER SUPPORT, PLUS CORE 5 YR NP	\$1.00	\$0.86	132-12
ShoreTel	91469	PARTNER SUPPORT, PLUS CORE 1 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	91470	PARTNER SUPPORT, PLUS CORE 3 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	91471	PARTNER SUPPORT, PLUS CORE 5 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	91472	PARTNER SUPPORT, PLUS PRO 1 YR NP	\$1.00	\$0.86	132-12
ShoreTel	91473	PARTNER SUPPORT, PLUS PRO 3 YR NP	\$1.00	\$0.86	132-12
ShoreTel	91474	PARTNER SUPPORT, PLUS PRO NP 5 YR NP	\$1.00	\$0.86	132-12
ShoreTel	91475	PARTNER SUPPORT, PLUS PRO 1 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	91476	PARTNER SUPPORT, PLUS PRO 3 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	91477	PARTNER SUPPORT, PLUS PRO 5 YR FULL	\$1.00	\$0.86	132-12
ShoreTel	92023	END USER ONSITE TRAINING FULL DAY	\$3,500.00	\$2,997.48	132-12
ShoreTel	92454	SHORECARE ENTERPRISE SUPPORT -PLUS, NP, 1YR	\$1.00	\$0.86	132-12
ShoreTel	92455	SHORECARE ENTERPRISE SUPPORT -PLUS, NP, 3 YR	\$1.00	\$0.86	132-12
ShoreTel	92456	SHORECARE ENTERPRISE SUPPORT -PLUS, NP, 5 YR	\$1.00	\$0.86	132-12
ShoreTel	92457	SHORECARE ENTERPRISE SUPPORT -PLUS, FULL, 1YR	\$1.00	\$0.86	132-12
ShoreTel	92458	SHORECARE ENTERPRISE SUPPORT -PLUS, FULL, 3 YR	\$1.00	\$0.86	132-12
ShoreTel	92459	SHORECARE ENTERPRISE SUPPORT -PLUS, FULL, 5 YR	\$1.00	\$0.86	132-12
ShoreTel	92469	ENTERPRISE SUPPORT, ANNUAL BILLING, 3 YEAR TERM, FULL	\$1.00	\$0.86	132-12
ShoreTel	92470	ENTERPRISE SUPPORT, ANNUAL BILLING, 3 YEAR TERM, NP	\$1.00	\$0.86	132-12
ShoreTel	92471	ENTERPRISE SUPPORT, ANNUAL BILLING, 5 YEAR TERM, FULL	\$1.00	\$0.86	132-12
ShoreTel	92472	ENTERPRISE SUPPORT, ANNUAL BILLING, 5 YEAR TERM, NP	\$1.00	\$0.86	132-12
ShoreTel	92473	ENTERPRISE SUPPORT ANNUAL BILLING ADD ON, 3 YEAR TERM, FULL	\$1.00	\$0.86	132-12
ShoreTel	92474	ENTERPRISE SUPPORT ANNUAL BILLING ADD ON, 3 YEAR TERM, NP	\$1.00	\$0.86	132-12
ShoreTel	92475	ENTERPRISE SUPPORT ANNUAL BILLING ADD ON, 5 YEAR TERM, FULL	\$1.00	\$0.86	132-12
ShoreTel	92476	ENTERPRISE SUPPORT ANNUAL BILLING ADD ON, 5 YEAR TERM, NP	\$1.00	\$0.86	132-12
ShoreTel	92477	ENTERPRISE SUPPORT, ADVANTAGE CORE NP 1YR	\$1.00	\$0.86	132-12
ShoreTel	92478	ENTERPRISE SUPPORT, ADVANTAGE CORE NP 3YR	\$1.00	\$0.86	132-12
ShoreTel	92479	ENTERPRISE SUPPORT, ADVANTAGE CORE NP 5YR	\$1.00	\$0.86	132-12
ShoreTel	92480	ENTERPRISE SUPPORT, ADVANTAGE CORE FULL 1YR	\$1.00	\$0.86	132-12
ShoreTel	92481	ENTERPRISE SUPPORT, ADVANTAGE CORE FULL 3YR	\$1.00	\$0.86	132-12
ShoreTel	92482	ENTERPRISE SUPPORT, ADVANTAGE CORE FULL 5YR	\$1.00	\$0.86	132-12
ShoreTel	92483	NETWORK DELIVERY, REMOTE, 1-10 PHONES	\$450.00	\$385.39	132-8
ShoreTel	92484	NETWORK DELIVERY, REMOTE, 11-25 PHONES	\$675.00	\$578.09	132-8
ShoreTel	92485	NETWORK DELIVERY, REMOTE, 26-50 PHONES	\$900.00	\$770.78	132-8
ShoreTel	92486	NETWORK DELIVERY, REMOTE, 51-75 PHONES	\$1,125.00	\$963.48	132-8
ShoreTel	92487	NETWORK DELIVERY, REMOTE, 76-100 PHONES	\$1,575.00	\$1,348.87	132-8
ShoreTel	92488	NETWORK DELIVERY, REMOTE, 101-150 PHONES	\$2,250.00	\$1,926.95	132-8
ShoreTel	92489	NETWORK DELIVERY, REMOTE, 151-200 PHONES	\$3,150.00	\$2,697.73	132-8
ShoreTel	92490	NETWORK DELIVERY, REMOTE, 201-300 PHONES	\$4,275.00	\$3,661.21	132-8
ShoreTel	92491	NETWORK DELIVERY, REMOTE, 301-500 PHONES	\$5,625.00	\$4,817.38	132-8
ShoreTel	92492	NETWORK DELIVERY, REMOTE, 501-750 PHONES	\$7,200.00	\$6,166.25	132-8
ShoreTel	92493	NETWORK DELIVERY, REMOTE, 751-1000 PHONES	\$9,000.00	\$7,707.81	132-8
ShoreTel	92494	NETWORK DESIGN VALIDATION, REMOTE, 1-500 PHONES	\$1,000.00	\$856.42	132-8
ShoreTel	92495	NETWORK DIAGNOSTIC SERVICE, REMOTE	\$1,500.00	\$1,284.63	132-8
ShoreTel	92496	NETWORK DIAGNOSTIC SERVICE, ON-SITE	\$2,800.00	\$2,397.98	132-8
ShoreTel	92497	NETWORK SERVICE, CUSTOM	\$1.00	\$0.85	132-8
ShoreTel	93051	Personal Call Manager-Web/Student	\$195.00	\$167.00	132-50
ShoreTel	93052	3201 SHORETEL COMMUNICATOR GROUP TRAINING	\$1,250.00	\$1,070.53	132-50
ShoreTel	93053	System Admin-Web/Student	\$649.00	\$555.82	132-50
ShoreTel	93054	3205 SYSTEM ADMINISTRATOR GROUP TRAINING	\$3,125.00	\$2,676.32	132-50
ShoreTel	93061	Implementing the ShoreTel IP System class-Onsite/Student	\$3,125.00	\$2,676.32	132-50
ShoreTel	93066	Custom Training/Customer Quote	\$1.00	\$0.86	132-50
ShoreTel	93069	3405 CONTACT CENTER SYSTEM ADMINISTRATOR TRAINING	\$395.00	\$338.29	132-50
ShoreTel	93071	CC Supervisor Online Training / Student	\$195.00	\$167.00	132-50
ShoreTel	93072	CC Agent Online Training / Student	\$99.00	\$84.79	132-50
ShoreTel	93074	ONSITE CONTACT CENTER USER TRAINING - FULL DAY (T&E INCLUDED)	\$3,500.00	\$2,997.48	132-50
ShoreTel	93078	3400 IMPLEMENTING SHORETEL CONTACT CENTER TRAINING	\$3,125.00	\$2,676.32	132-50
ShoreTel	93079	Advanced System and Troubleshooting-Onsite/Student	\$2,800.00	\$2,510.83	132-50
ShoreTel	93080	Professional Services Custom Software (NOTE: Due to inherent variability in delivery timeframe, custom software must be submitted on a separate order and can not be combined in a single order with other products)	\$1.00	\$0.90	132-8
ShoreTel	93111	ShoreTel Web Dialer	\$72.00	\$47.15	132-33
ShoreTel	93148	ShoreTel On-site Travel Expense (Additional day estimate). Requires SKU 10143 to be ordered.	\$250.00	\$196.47	132-8
ShoreTel	93154	SAME DAY PROCESSING RUSH FEE	\$75.00	\$64.23	132-8
ShoreTel	93157	Remote Partner Assist Service (Business Hours) - Time and Materials - Hourly Rate (Two hours minimum, 8:00AM-5:00PM Monday - Friday)	\$225.00	\$192.70	132-8

MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
ShoreTel	93158	Remote Partner Assist Service (Evening Hours and Saturday) - Time and Materials - Hourly Rate (Two hours minimum, 5:01PM-7:59AM Monday - Friday and all day Saturday)	\$337.50	\$288.61	132-8
ShoreTel	93159	Remote Partner Assist Service (Holiday and Sunday) - Time and Materials - Hourly Rate (Two hours minimum, Holidays and Sunday)	\$450.00	\$385.39	132-8
ShoreTel	93160	Project Technical Account Manager - Time and Materials - Full Day Rate (Five days minimum, 8:00AM-5:00PM Monday - Friday, Travel and Expense extra)	\$1,800.00	\$1,414.61	132-8
ShoreTel	93189	Shared Support for Contact Center - 1 Year. A 1 year service agreement providing Partner Support for the IPBX and Enterprise Support for the Contact Center.	\$1.00	\$0.86	132-12
ShoreTel	93190	Shared Support for Contact Center - 3 year. A 3 year service agreement providing Partner Support for the IPBX and Enterprise Support for the Contact Center.	\$1.00	\$0.86	132-12
ShoreTel	93191	Shared Support for Contact Center - 5 year. A 5 year service agreement providing Partner Support for the IPBX and Enterprise Support for the Contact Center.	\$1.00	\$0.86	132-12
ShoreTel	93192	FEE, ADDITIONAL FREIGHT - UPS RE-ROUTE PER PACKAGE	\$15.00	\$12.85	132-8
ShoreTel	93193	3500 IMPLEMENTING THE SHORETEL MOBILITY SOLUTION TRAINING	\$2,250.00	\$1,926.95	132-50
ShoreTel	93194	3401SP CONTACT CENTER AGENT TRAINING, SELF-PACED ELEARNING	\$49.00	\$41.96	132-50
ShoreTel	93195	3404SP CONTACT CENTER SUPERVISOR TRAINING, SELF-PACED ELEARNING	\$99.00	\$84.79	132-50
ShoreTel	93196	MOBILITY END USER ONSITE TRAINING FULL DAY	\$3,500.00	\$2,997.48	132-50
ShoreTel	93197	CUSTOM SA-100/400 PROMPTS	\$1,350.00	\$1,156.17	132-8
ShoreTel	93198	Custom TAC support engagement based on a Statement of Work	\$1.00	\$0.86	132-12
ShoreTel	93255	3410 MAINTAINING AND SUPPORTING SHORETEL CONTACT CENTER TRAINING	\$2,250.00	\$1,926.95	132-50
ShoreTel	93256	3420 USING AND DESIGNING SHORETEL CONTACT CENTER REPORTS TRAINING	\$750.00	\$642.32	132-50
ShoreTel	93257	3510 MAINTAINING AND SUPPORTING THE SHORETEL MOBILITY SOLUTION TRAINING	\$1,500.00	\$1,284.63	132-50
ShoreTel	93258	3205SP SYSTEM ADMINISTRATOR TRAINING, SELF-PACED ELEARNING	\$449.00	\$384.53	132-50
ShoreTel	93259	3505 MOBILITY SYSTEM ADMINISTRATOR (per student)	\$595.00	\$509.57	132-50
ShoreTel	93260	3206 IMPLEMENTING THE IP 930D WIRELESS PHONE	\$125.00	\$107.05	132-50
ShoreTel	93261	3200U IMPLEMENTING THE UC SOLUTION RELEASE UPDATE	\$250.00	\$214.11	132-50
ShoreTel	93262	3200S IMPLEMENTING THE UC SOLUTION COURSE, SELF-STUDY	\$1,000.00	\$856.42	132-50
ShoreTel	93263	3210S IMPLEMENTING THE UC SOLUTION COURSE, SELF-STUDY	\$1,000.00	\$856.42	132-50
ShoreTel	93264	3400S IMPLEMENTING CONTACT CENTER COURSE, SELF-STUDY	\$1,000.00	\$856.42	132-50
ShoreTel	93265	3410S MAINTAINING AND SUPPORTING CONTACT CENTER COURSE, SELF-STUDY	\$750.00	\$642.32	132-50
ShoreTel	93266	3420S USING AND DESIGNING CONTACT CENTER REPORTS COURSE, SELF-STUDY	\$250.00	\$214.11	132-50
ShoreTel	93267	3500S IMPLEMENTING THE MOBILITY SOLUTION, SELF-STUDY COURSE	\$750.00	\$642.32	132-50
ShoreTel	93268	3510S MAINTAINING AND SUPPORTING THE MOBILITY SOLUTION, SELF-STUDY COURSE	\$500.00	\$428.21	132-50
ShoreTel	94111	ShoreCare Partner Support 1 Year - No Phone	\$1.00	\$0.86	132-12
ShoreTel	94112	ShoreCare Partner Support 1 Year - Full	\$1.00	\$0.86	132-12
ShoreTel	94131	ShoreCare Partner Support 3 Years - No Phone	\$1.00	\$0.86	132-12
ShoreTel	94132	ShoreCare Partner Support 3 Years - Full	\$1.00	\$0.86	132-12
ShoreTel	94151	ShoreCare Partner Support 5 Years - No Phone	\$1.00	\$0.86	132-12
ShoreTel	94152	ShoreCare Partner Support 5 Years - Full	\$1.00	\$0.86	132-12
ShoreTel	95111	ShoreCare Enterprise Support 1 Year - No Phone	\$1.00	\$0.86	132-12
ShoreTel	95112	ShoreCare Enterprise Support 1 Year - Full	\$1.00	\$0.86	132-12
ShoreTel	95131	ShoreCare Enterprise Support 3 Years - No Phone	\$1.00	\$0.86	132-12
ShoreTel	95132	ShoreCare Enterprise Support 3 Years - Full	\$1.00	\$0.86	132-12
ShoreTel	95151	ShoreCare Enterprise Support 5 Years - No Phone	\$1.00	\$0.86	132-12
ShoreTel	95152	ShoreCare Enterprise Support 5 Years - Full	\$1.00	\$0.86	132-12
ShoreTel	95211	Enterprise 1 Year - No Phones with NBD OSSR (Minimum charge \$1800)	\$1.00	\$0.86	132-12
ShoreTel	95212	Enterprise 1 Year - Full with NBD OSSR (Minimum charge \$1800)	\$1.00	\$0.86	132-12
ShoreTel	95231	Enterprise 3 Years - No Phones with NBD OSSR (Minimum charge \$1800)	\$1.00	\$0.86	132-12
ShoreTel	95232	Enterprise 3 Years - Full with NBD OSSR (Minimum charge \$1800)	\$1.00	\$0.86	132-12
ShoreTel	95251	Enterprise 5 Years - No Phones with NBD OSSR (Minimum charge \$1800)	\$1.00	\$0.86	132-12
ShoreTel	95252	Enterprise 5 Years - Full with NBD OSSR (Minimum charge \$1800)	\$1.00	\$0.86	132-12
ShoreTel	95331	Enterprise 3 Years - No Phones with 4HR OSSR (Minimum charge \$1800)	\$1.00	\$0.86	132-12
ShoreTel	95332	Enterprise 3 Years - Full with 4HR OSSR (Minimum charge \$1800)	\$1.00	\$0.86	132-12
ShoreTel	95351	Enterprise 5 Years - No Phones with 4HR OSSR (Minimum charge \$1800)	\$1.00	\$0.86	132-12
ShoreTel	95352	Enterprise 5 Years - Full with 4HR OSSR (Minimum charge \$1800)	\$1.00	\$0.86	132-12
ShoreTel	97141	WLAN (802.11) ASSESSMENT FOR SHORETEL MOBILITY - HI-TOUCH	\$3,500.00	\$2,997.48	132-8
ShoreTel	97142	WLAN (802.11) ASSESSMENT - EXCESS AREA COVERAGE - HI-TOUCH	\$1,000.00	\$856.42	132-8
ShoreTel	97143	WLAN (802.11) ASSESSMENT FOR SHORETEL MOBILITY - SHARED	\$2,000.00	\$1,712.85	132-8
ShoreTel	97144	IMPLEMENTATION SERVICE FOR SHORETEL MOBILITY	\$1.00	\$0.90	132-8
ShoreTel	97147	SHORECARE SHARED SUPPORT, -ECC, 1YR, NP	\$1.00	\$0.86	132-12
ShoreTel	97148	SHORECARE SHARED SUPPORT, -ECC, 3YR, NP	\$1.00	\$0.86	132-12
ShoreTel	97149	SHORECARE SHARED SUPPORT, -ECC, 5YR, NP	\$1.00	\$0.86	132-12
ShoreTel	97150	SHORECARE SHARED SUPPORT, -MOBILITY, 1YR, NP	\$1.00	\$0.86	132-12
ShoreTel	97151	SHORECARE SHARED SUPPORT, -MOBILITY, 3YR, NP	\$1.00	\$0.86	132-12
ShoreTel	97152	SHORECARE SHARED SUPPORT, -MOBILITY, 5YR, NP	\$1.00	\$0.86	132-12
ShoreTel	97153	SHORECARE SHARED SUPPORT - APPLICATIONS 1YR, NP	\$1.00	\$0.86	132-12
ShoreTel	97154	SHORECARE SHARED SUPPORT - APPLICATIONS 3YR, NP	\$1.00	\$0.86	132-12
ShoreTel	97155	SHORECARE SHARED SUPPORT - APPLICATIONS 5YR, NP	\$1.00	\$0.86	132-12
ShoreTel	97172	Remote SBE 100 system implementation. Up to 5 sites, 1-25 users.	\$2,250.00	\$1,926.95	132-12
ShoreTel	97173	Remote SBE 100 system implementation. Up to 5 sites, 26-50 users.	\$3,600.00	\$3,083.12	132-12
ShoreTel	97174	Remote SBE 100 system implementation. Up to 5 sites, 51-75 users.	\$4,200.00	\$3,596.98	132-12
ShoreTel	97175	Remote SBE 100 system implementation. Up to 5 sites, 76-100 users.	\$4,800.00	\$4,110.83	132-12
ShoreTel	97176	3220 ADVANCED SUPPORT FOR THE SHORETEL UC SOLUTION	\$3,125.00	\$2,676.32	132-50
ShoreTel	97177	3400U ECC IMPLEMENTATION AND SUPPORT CERTIFICATION UPDATE TRAINING	\$125.00	\$107.05	132-50
ShoreTel	97178	3500U MOBILITY IMPLEMENTATION AND SUPPORT CERTIFICATION UPDATE TRAINING	\$125.00	\$107.05	132-50

Contract Information:
Summit Government Group
GSA Contract Information
Contract Number GS-35F-0085U

GSA Program Manager:
Yvonne Dluzen 610-458-8720
yvonne@summitgov.com



MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
Contract Term: 11-7-2007 to 11-8-2022 Federal ID#: 20-5006205 DUNS#: 617501502 Cage Code: 4TZ78 Payment Terms: Net 30 days Sales: (301) 975-9703 http://www.summitgov.com	Contractor address:	Summit Government Group, LLC 15850 Crabbs Branch Way Suite 120 Rockville MD 20855			