


ShoreTel CLOUD GSA Price, March 2018 - GSA Contract Number GS-35F-0085U

MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
ShoreTel	70043	Full Managed Profile (Includes Internet access)	\$ 24.99	\$ 18.70	132-40
Shoretel	70044	Courtesy Profile	\$ 15.00	\$ 11.22	132-40
ShoreTel	70073	Full Managed Profile for Education customers only (Includes Internet access)	\$ 25.00	\$ 18.70	132-40
Shoretel	70074	Courtesy Profile with Voicemail for Education customers only	\$ 15.00	\$ 11.22	132-40
Shoretel	70075	Connect CLOUD Courtesy Profile	\$ 14.99	\$ 11.21	132-40
ShoreTel	70077	Connect CLOUD Telephony Profile (Includes Internet access)	\$ 19.99	\$ 14.95	132-40
ShoreTel	70079	Connect CLOUD Essentials Profile (Includes Internet access)	\$ 30.99	\$ 23.18	132-40
ShoreTel	70081	Connect CLOUD Standard Profile (Includes Internet access)	\$ 37.99	\$ 28.42	132-40
ShoreTel	70083	Connect CLOUD Advanced Profile (Includes Internet access)	\$ 54.99	\$ 41.14	132-40
Shoretel	70102	Connect CLOUD Education Essentials Profile	\$ 15.00	\$ 11.22	132-40
Shoretel	70103	Connect CLOUD Education Standard Profile	\$ 21.00	\$ 15.71	132-40
ShoreTel	71037	API for Salesforce	\$ 4.00	\$ 2.99	132-40
ShoreTel	74007	Email Fax Box (Includes 500 Pages)	\$ 11.00	\$ 8.23	132-40
ShoreTel	74008	Setup for Email Fax Box	\$ 3.00	\$ 2.24	132-40
ShoreTel	74040	Scribe	\$ 5.99	\$ 4.48	132-40
ShoreTel	74041	Setup for Scribe	\$ 5.99	\$ 4.48	132-40
ShoreTel	74046	Call Recording	\$ 15.00	\$ 11.22	132-40
ShoreTel	74047	Setup for Call Recording	\$ 15.00	\$ 11.22	132-40
ShoreTel	74062	Audio Conferencing 10,000 Minute Bundle	\$ 250.00	\$ 187.03	132-40
ShoreTel	74064	Audio Conferencing 15,000 Minute Bundle	\$ 375.00	\$ 280.54	132-40
ShoreTel	74066	Audio Conferencing 20,000 Minute Bundle	\$ 500.00	\$ 374.06	132-40
ShoreTel	74068	Audio Conferencing 35,000 Minute Bundle	\$ 875.00	\$ 654.60	132-40
ShoreTel	74070	Audio Conferencing 50,000 Minute Bundle	\$ 1,250.00	\$ 935.14	132-40
ShoreTel	74072	Audio Conferencing 40,000 Minute Bundle	\$ 1,000.00	\$ 748.11	132-40
ShoreTel	74074	Audio Conferencing 5,000 Minute Bundle	\$ 125.00	\$ 93.51	132-40
ShoreTel	74076	Audio Conferencing 25,000 Minute Bundle	\$ 625.00	\$ 467.57	132-40
ShoreTel	74078	Audio Conferencing 30,000 Minute Bundle	\$ 750.00	\$ 561.08	132-40
ShoreTel	74084	Audio Conferencing 6,000 Minute Bundle	\$ 150.00	\$ 112.22	132-40
ShoreTel	74086	Audio Conferencing 75,000 Minute Bundle	\$ 1,875.00	\$ 1,402.71	132-40
ShoreTel	74098	ACD Seats SCC Agent	\$ 50.00	\$ 37.41	132-40
ShoreTel	74099	Setup for ACD Seats SCC Agent	\$ 75.00	\$ 56.11	132-40
ShoreTel	74100	ACD Seats SCC Supervisor	\$ 75.00	\$ 56.11	132-40
ShoreTel	74101	Setup for ACD Seats SCC Supervisor	\$ 75.00	\$ 56.11	132-40
ShoreTel	74105	Setup for ShoreTel Mobility	\$ 20.00	\$ 14.96	132-40
ShoreTel	74108	ShoreTel Mobility	\$ 10.00	\$ 7.48	132-40
ShoreTel	74135	Connect CLOUD Call Recording	\$ 15.00	\$ 11.22	132-40
ShoreTel	74137	Connect CLOUD Archiving service. Includes perpetual archiving of IM, Conference and Call Reco	\$ 5.00	\$ 3.74	132-40
ShoreTel	74139	Connect CLOUD Contact Center - Agent Essentials	\$ 24.00	\$ 17.95	132-40
ShoreTel	74140	Connect CLOUD Contact Center - Agent Standard	\$ 39.00	\$ 29.18	132-40
ShoreTel	74141	Connect CLOUD Contact Center - Agent Advanced	\$ 61.00	\$ 45.63	132-40
ShoreTel	74142	Connect CLOUD Contact Center - Supervisor	\$ 51.00	\$ 38.15	132-40
ShoreTel	74143	Connect CLOUD Contact Center - Additional IVR	\$ 12.00	\$ 8.98	132-40
ShoreTel	74144	Connect CLOUD Contact Center setup (required with first agent, not for add-on agents)	\$ 1,495.00	\$ 1,118.43	132-40
ShoreTel	74145	Connect CLOUD Contact Center IVR-DB integration setup (optional)	\$ 995.00	\$ 744.37	132-40
ShoreTel	74150	Connect CLOUD Salesforce Integration	\$ 12.50	\$ 9.35	132-40
ShoreTel	74157	Setup for Connect CLOUD Salesforce integration	\$ 10.00	\$ 7.48	132-40
ShoreTel	74158	Connect CLOUD Scribe	\$ 5.99	\$ 4.48	132-40
ShoreTel	74159	Setup for Connect CLOUD Scribe	\$ 15.00	\$ 11.22	132-40
ShoreTel	74160	Connect CLOUD Email-Fax Box (includes 500 pages)	\$ 10.00	\$ 7.48	132-40
ShoreTel	74161	Setup for Connect CLOUD Email-Fax Box	\$ 3.00	\$ 2.24	132-40
Shoretel	74172	Connect CLOUD MS Dynamics Integration	\$ 10.00	\$ 7.48	132-40
Shoretel	74173	Setup for Connect CLOUD EasyPop integration	\$ 10.00	\$ 7.48	132-40
Shoretel	74174	Connect CLOUD EasyPop Integration	\$ 10.00	\$ 7.48	132-40
Shoretel	74175	Setup for Connect CLOUD Zendesk integration	\$ 10.00	\$ 7.48	132-40
Shoretel	74176	Connect CLOUD Zendesk Integration	\$ 10.00	\$ 7.48	132-40
Shoretel	74177	Setup for Connect CLOUD Desk.com integration	\$ 10.00	\$ 7.48	132-40
Shoretel	74178	Connect CLOUD Desk.com Integration	\$ 10.00	\$ 7.48	132-40
Shoretel	74179	Setup for Connect CLOUD AMS 360 integration	\$ 10.00	\$ 7.48	132-40
Shoretel	74180	Connect CLOUD AMS 360 Integration	\$ 10.00	\$ 7.48	132-40
Shoretel	74181	Setup for Connect CLOUD ACT! integration	\$ 10.00	\$ 7.48	132-40
Shoretel	74182	Setup for Connect CLOUD MS Dynamics integration	\$ 10.00	\$ 7.48	132-40
Shoretel	74183	Connect CLOUD Netsuite Integration	\$ 10.00	\$ 7.48	132-40
Shoretel	74184	Connect CLOUD Act! Integration	\$ 10.00	\$ 7.48	132-40
Shoretel	74185	Setup for Connect CLOUD NetSuite integration	\$ 10.00	\$ 7.48	132-40
Shoretel	72024	ShoreTel Ethernet. Includes Ethernet, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 300.00	\$ 287.15	132-40

MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
Shoretel	72025	Setup for ShoreTel Ethernet. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 500.00	\$ 478.59	132-40
Shoretel	72024-1	ShoreTel Ethernet. Includes Ethernet, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 1,000.00	\$ 957.18	132-40
Shoretel	72024-2	ShoreTel Ethernet. Includes Ethernet, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 5,000.00	\$ 4,785.89	132-40
Shoretel	72024-3	ShoreTel Ethernet. Includes Ethernet, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 95,000.00	\$ 90,931.99	132-40
Shoretel	72025-1	Setup for ShoreTel Ethernet. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 10,000.00	\$ 9,571.79	132-40
Shoretel	72025-2	Setup for ShoreTel Ethernet. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 20,000.00	\$ 19,143.58	132-40
Shoretel	72025-3	Setup for ShoreTel Ethernet. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 35,000.00	\$ 33,501.26	132-40
Shoretel	75203-1	Setup for ShoreTel T1. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 1,000.00	\$ 957.18	132-40
Shoretel	75203-2	Setup for ShoreTel T1. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 2,000.00	\$ 1,914.36	132-40
Shoretel	75203-3	Setup for ShoreTel T1. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 2,500.00	\$ 2,392.95	132-40
Shoretel	75207-1	ShoreTel T1. Includes T1, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 1,000.00	\$ 957.18	132-40
Shoretel	75207-2	ShoreTel T1. Includes T1, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 2,500.00	\$ 2,392.95	132-40
Shoretel	75207-3	ShoreTel T1. Includes T1, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 4,500.00	\$ 4,307.30	132-40
Shoretel	75208-1	ShoreTel Public MPLS T1. Includes MPLS T1, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 1,000.00	\$ 957.18	132-40
Shoretel	75208-2	ShoreTel Public MPLS T1. Includes MPLS T1, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 2,500.00	\$ 2,392.95	132-40
Shoretel	75208-3	ShoreTel Public MPLS T1. Includes MPLS T1, Router, Monitoring and Offnet Backup. Custom price will be provided via a statement of work (SOW),	\$ 4,500.00	\$ 4,307.30	132-40
Shoretel	75209-1	Setup for ShoreTel Private MPLS T1. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 100.00	\$ 95.72	132-40
Shoretel	75209-2	Setup for ShoreTel Private MPLS T1. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 2,000.00	\$ 1,914.36	132-40
Shoretel	75209-3	Setup for ShoreTel Private MPLS T1. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 2,500.00	\$ 2,392.95	132-40

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Shoretel	75210-1	ShoreTel Private MPLS T1. Includes MPLS T1, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 1,000.00	\$ 957.18	132-40
Shoretel	75210-2	ShoreTel Private MPLS T1. Includes MPLS T1, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 2,500.00	\$ 2,392.95	132-40
Shoretel	75210-3	ShoreTel Private MPLS T1. Includes MPLS T1, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 4,500.00	\$ 4,307.30	132-40
Shoretel	75211-1	Setup for ShoreTel Private MPLS Ethernet. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 10,000.00	\$ 9,571.79	132-40
Shoretel	75211-2	Setup for ShoreTel Private MPLS Ethernet. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 20,000.00	\$ 19,143.58	132-40
Shoretel	75211-3	Setup for ShoreTel Private MPLS Ethernet. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 35,000.00	\$ 33,501.26	132-40
Shoretel	75212-1	ShoreTel Private MPLS Ethernet. Includes MPLS Ethernet, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site. Custom price will be provided via a statement of work (SOW)	\$ 1,000.00	\$ 957.18	132-40
Shoretel	75212-2	ShoreTel Private MPLS Ethernet. Includes MPLS Ethernet, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site. Custom price will be provided via a statement of work (SOW)	\$ 5,000.00	\$ 4,785.89	132-40
Shoretel	75212-3	ShoreTel Private MPLS Ethernet. Includes MPLS Ethernet, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site. Custom price will be provided via a statement of work (SOW)	\$ 9,500.00	\$ 9,093.20	132-40
Shoretel	75213-1	ShoreTel Public MPLS Ethernet. Includes MPLS Ethernet, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site. Custom price will be provided via a statement of work (SOW)	\$ 1,000.00	\$ 957.18	132-40
Shoretel	75213-2	ShoreTel Public MPLS Ethernet. Includes MPLS Ethernet, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site. Custom price will be provided via a statement of work (SOW)	\$ 5,000.00	\$ 4,785.89	132-40
Shoretel	75213-3	ShoreTel Public MPLS Ethernet. Includes MPLS Ethernet, Router, Monitoring and Offnet Backup. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site. Custom price will be provided via a statement of work (SOW)	\$ 95,000.00	\$ 90,931.99	132-40
Shoretel	75214-1	Setup for ShoreTel Public MPLS Ethernet. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 10,000.00	\$ 9,571.79	132-40
Shoretel	75214-2	Setup for ShoreTel Public MPLS Ethernet. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 20,000.00	\$ 19,143.58	132-40
Shoretel	75214-3	Setup for ShoreTel Public MPLS Ethernet. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 35,000.00	\$ 33,501.26	132-40
Shoretel	75215-1	Setup for ShoreTel Public MPLS T1. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 1,000.00	\$ 957.18	132-40
Shoretel	75215-2	Setup for ShoreTel Public MPLS T1. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 2,000.00	\$ 1,914.36	132-40
Shoretel	75215-3	Setup for ShoreTel Public MPLS T1. Each system and contract is unique to it's physical location(s), the Recurring Services needed, specific market costs for the Circuits, Resources, Physical Site limitations. Custom price will be provided via a statement of work (SOW)	\$ 2,500.00	\$ 2,392.95	132-40

MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
Summit Government Group GSA Contract Information Contract Number GS-35F-0085U		Yvonne Dluzen 610-458-8720 yvonne@summitgov.com		 <b>SUMMIT</b> GOVERNMENT GROUP	
Contract Term: 11-9-2007 through 11-8-2022 Federal ID#: 20-5006205 DUNS#: 617501502 Cage Code: 4TZ78 Payment Terms: Net 30 days Sales: (301) 975-9703 <a href="http://www.summitgov.com">http://www.summitgov.com</a>		Contractor address: Summit Government Group, LLC 15850 Crabbs Branch Way, Suite 120 Rockville, MD 20855			