

Host Agency Comparison Checklist



At The Travel Agent Next Door, we believe in Empowering our Agent Partners. If you are looking to join a host agency, please use this list to compare!

How To Use This Checklist

1. Compare TTAND with two or three other host agencies.
2. Ask each question honestly — and see which agency truly supports your growth.

Category	Questions You Should Ask	TTAND	Host A	Host B	Host C
Reputation	What do agents say about the host? Will I be treated as a true partner?	✓			
Commission Split	What is the commission rate (85–100%)? Are there hidden fees that reduce earnings?	✓			
Suppliers	Does the host work with my key suppliers? Can I choose or suggest new ones freely?	✓			
Fees	Are all fees included? Are there extra costs for CRM, insurance, or marketing tools?	✓			
Payments	How often are commissions paid? Can I track payments and invoices easily?	✓			
Support	Can I reach expert support by phone, email, or screenshare across time zones?	✓			
Technology	Does the host provide its own integrated tools and AI-powered itinerary builder?	✓			
Training	Is training available live and on-demand, with peer learning opportunities?	✓			
Marketing	Can I use my own brand and customize a website with booking tools and campaigns?	✓			
Community	Can I connect and collaborate with peers online and in person?	✓			
Team Building	Can I add associates, set their splits, and have the host handle admin and payroll?	✓			
Recognition	Does the host reward mentoring and community support, not just sales?	✓			