

At The Travel Agent Next Door, we believe in **Empowering our Agent Partners**. If you are looking to join a host agency, please use this list to compare!

BUCKETS	QUESTIONS YOU SHOULD ASK	TTAND	Host B	Host C
Reputation Matters	What do others say about the host agency			
	How do agents rank the host agency, and will I be treated like a true agent partner with a setup tailored to my needs? Check hostagencyreviews.com	✓		
Commission Split	Choose an earning potential that works for you			
	Does the host agency offer a strong commission split - minimum 85% to 100%	✓		
	If 100% commission is offered, can I keep the full earning, without paying higher monthly fees or hidden service charges that reduce it?	✓		
Suppliers	Work with suppliers that match your business			
	Does the host work with the suppliers I sell most? Can I vote on future preferred suppliers, and can I sell any supplier without restrictions?	✓		
Fees	Success shouldn't come with extra charges			
	Are all monthly fees inclusive, with no hidden extras like CRM, E&O insurance, website or marketing charges?	✓		
Payments	Get paid reliably and quickly			
	Are commissions paid twice monthly, with supplier invoices forwarded instantly and automated reports and a dashboard to track results?	✓		
Support	Access support when you need it			
	Can I reach subject matter experts across Canada time zones by phone, email, or screenshare when I need support?	✓		
Technology	Run your business smart & efficiently			
	Does the host offer in-house technology (not just third-party tools), developed from agent feedback, with platforms that integrate seamlessly? Is there an AI itinerary builder to upsell?	✓		
Training	Learn and grow continuously			
	Is training available both on-demand and through live interactive sessions with professional development options - several times weekly? Do they offer peer to peer training programs?	✓		
Marketing	Save time with ready-to-use, customizable marketing			
	Can I choose my own brand - reflected in a customizable website with 10 booking engines, automated email- and direct mail campaigns?	✓		
Community	You're independent, but never alone			
	Will I be able to connect, collaborate, and learn with peers online or in-person, so I never feel alone working from home?	✓		
Building a Team	Grow your business			
	Can I build a team of associates, set their commission splits and fees, while the host manages contracts, training, payroll, and T4As - allowing me to retain a portion of the fees?	✓		
Recognition	Celebrating more than just sales			
	Does the host agency reward not only sales performance but also contributions like mentoring and supporting peers, through loyalty and recognition programs?	✓		