

# contact

Dec. 1979

It's Christmas time  
That mystical season again  
—when everywhere'

People care'

People share'

People dare—

SO LOVE  
And miracles happen



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## CONTACT STAFF

Publishing Director . . . . . *V. Stanford Hampson*  
 Executive Editor. . . . . *Alan Rowbotham*  
 Managing Editor . . . . . *Charley Townsend*  
 Production Editor. . . . . *Cheryl Vestal*  
 Circulation . . . . . *Mary Rhoades*

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# Let Spirit Sing



## THE EDITOR'S LETTER

Thank You, Father, for this holiday season, a season of opportunities. The holiday season is a special opportunity for us to give thanks for challenges we have and the challenges we will be given; it is an opportunity to thank and bless those who have touched our lives in a special way, whether it seemed difficult or pleasant at the time; it is an opportunity to become open and receptive to the Christ-child born within us, guiding us with new vitality and in new directions.

The holiday season is a special time for us to renew our awareness of the magnificent potential within each of us. And it is an opportunity for us to renew our awareness of our responsibility to that potential; responsibility that is nothing less than that of a parent to a baby. We must always be the best we can be, moving toward excellence (in whatever terms we define it) and inner growth. For we cannot grow in the inner and fail to grow in the outer. Indeed, it is every person's loving responsibility to himself, to his fellowman and to our movement to actively seek and apply his full, expanding Christ potential, "... faith apart from works is dead." (James 2:26).

It is the season of opportunities, for a successful movement or person succeeds because they know how to make opportunities happen and also how to recognize them.

This holiday season, as we turn our attention to the deeper meanings of Christmas and the birth of Jesus Christ, let us become ever more aware of the innocent, trusting Christ-child within us. Nurture it, cherish it, let it grow, let it be, let it express its full and unlimited potential.

From the Contact magazine staff, Merry Christmas, you are loved.





# AUC President's Letter



Jack Boland

Dear Friend,

The first Unity Conference and Healing Revival was held at Unity Village in 1928. In his opening remarks, Charles Fillmore said: "Thirty-eight years ago, Mrs. Fillmore and I began this Unity work--and it was a very small beginning--as fast as we worked an idea and logically adopted it, our attention was in some way called to the same teaching in the Bible. In this way, we found that we were being guided by a higher power. The more we looked for the spiritual guidance, the more definite it became. Often, when the inner urge to do a certain thing came to us and we were not sure that it was the right thing to do, the matter would clear up in a symbolic dream. Again, it would be a waking vision, a voice from the heavens that indicated the right way. Thus, we found that we were being educated in spiritual ways as were the children of Israel, and as were the earlier followers of Jesus Christ. When Solomon wanted to know how to guide the Israelites wisely, he did not consult worldly authorities, but he went to Gideon, the Great High Place, where Jehovah appeared to Solomon in a dream by night: and God said, 'ask, what shall I give thee?'"

Charles and Myrtle Fillmore were visionaries--dreamers chosen to bring spirits own timeless vision into the twentieth century. As Charles said ninety years ago when they began this Unity work, it was very small, and in those early exciting years went through a series of changes. Growth always requires that change takes place. The reason I began this letter to you with the quotation from Charles to the first Unity Confer-

ence was because in his opening remarks, he was telling the members of the movement how much they had grown, how far they had come and how difficult it had been, but that the answers were always provided because their unity was being guided and directed by spirit every step of the way.

If our movement has become restless, perhaps it is because we have lost some of the vision, dynamism and the spiritual direction of the early years. "Where there is no vision, the people perish (cast off restraint)." (Proverbs 29:18 KJV) Could it be that we have settled down into what our founders accomplished and have established as our goals the maintenance of the status quo? No generation can live happily or successfully on the accomplishments of the past unless the processes that brought that good forth are carried forward and demonstrated.

In recent weeks, as the Executive Committee and Board of Trustees of the AUC were involved with finding solutions to the problems that naturally arise in conducting the business of the Association, we found that each problem was presenting us with a series of new ideas and concepts--actually forcing us to grow--and certainly causing us to reevaluate many things. To a person, we have felt that we were being guided by higher power, and the more closely we have worked with each other and with spirit, the more definite has been this sense of Spiritual guidance.

As a result of deep thought and earnest prayer, we made an initial proposal that asked for a dialogue with Unity School about an exciting concept we feel could give new vitality and direction to our movement. Unity School examined our proposal and turned it down. The basic idea of our proposal actually came out of Unity School's bulletin number four that resulted in the dissolution of the field department and the formation of the AUC about 13 years ago. There is much more I cannot go into here, but I mention this to you because already many rumors have spread and concerns have arisen. If you should have a question, please don't hesitate to call me or your area representative.

I would also like to extend an invitation to have you come to the Village and attend a meeting of the Board of Trustees on Monday, January 14, 1980, at 1:00 p.m. More than 100 of our members will be there for Committee meetings. There are no secrets and no "revolution" is taking place. Our Association has a right to hear and participate in any matter or decision that involves our movement, and the Board would like to share every-

*(Continued on page 4)*



## PRESIDENT'S LETTER

*(Continued from page 3)*

thing that has developed with you personally. Please plan to attend. Your questions will be answered, your voice will be heard. In the meantime, please put your mind at ease.

During this Christmas season, let us all join together in a certain sense of God's own spirit leading our movement forward into our promised good, just as the Israelites were lead forward and into the promised land.

Because we, too, are visionary, we can be grateful that the Fillmores did not leave a perfectly formed, fully developed Unity, otherwise there would be no role for us to play. Charles and Myrtle gave this to Unity and brought it into the twentieth century. Perhaps we can play a part

in Unity's movement forward into the twenty-first century as a more mature, responsible, and responsive creation.

We stand ready to open the door into the eighties--and the magical decade that will lead to Unity's 100th anniversary. For a movement in motion, changes and adjustments are received as welcome signs that the God who brought us this far is continuing to unfold the perfect plan.

Merry Christmas!

*Jack Beland*



## Calling All Leaders!

by Stan Hampson

Unity needs you. More than that, Unity needs you to be a leader! This is a call for you to determine by your faith and daily actions to lead in living the Unity teachings; to lead in shaping the future of our movement; to truly be the leader in regular, soul-stirring praying.

Years ago, Marcus Bach spoke here at Unity Village and stated an idea that has lingered--even haunted me. He praised Unity and then said that the teachings were not entirely unique--others taught the basic ideas too. What would set Unity ahead would be if the students of Unity would truly LIVE the ideas. That call for leadership continues today. Unity needs leaders in living the Truth.

We in Unity are at a crossroads right now. Beyond whatever directions we establish, we must do what we do in a livingness of the Truth we teach. Each of us is needed to be a leader--a leader in love, in faith, in forgiveness, in wisdom,

in patience. Now is the call to leadership. Unity needs you.

It is easy to talk about Unity. All of us are excellent at talking. At the same time we know that just talking isn't enough. The world needs leaders. Unity needs leaders--leaders who live the exciting ideas of Unity.

Unfortunately it's easier to see the hypocrisy in others than in ourselves. As leaders we can marry more closely our words to our deeds. We can forgive one another our inconsistencies, our fallings short, our ego foolishnesses. Unconditional loving is what Truth is all about. Be a leader who lives Unity.

Such leadership will show to everyone around you. That "Unity Glow" will be more prevalent. You will solve more problems and enjoy life more; Your love will be seen, your kindness and your patience will transform others. Lead in showing that Truth works.

We love the Unity teachings. Yet many of us have not really looked at the organizational structure through which we spread these teachings. Bulletin Four declared that Unity School was no longer in the church business, yet some of us act as though we were still an outreach of Unity School. The quarter million persons on the combined mailing lists of Unity churches have mostly never heard of the church organization--the Association of Unity Churches.

We can no longer ignore our structure. Are we a movement of churches? Are we really a movement? If so, where are we going? What will we make of the future? Unity needs leaders to decide and move.

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## CALLING ALL LEADERS!

*(Continued from page 4)*

As a movement, Unity needs the leadership of everyone of us. Ideas, faith, energy, commitment--these are all needed. Most important of all will be the inner work. Since the true kingdom is within, Unity needs leaders in dwelling in that kingdom. We who are leaders must lead in praying. Add 25% more meditation time to your daily prayers so that YOU remain centered and directed by the Christ. In your affirmations see that we all are led from within to be real leaders to the within. Unity needs you to lead in prayer.

Twice recently I have experienced a beautiful fantasy: It is Christmas time. Every leader in Unity is gathered for a Candlelighting Service from which we become like candles ourselves. Everyone is here--each Unity minister, all the members of church boards, all the staff of each church, every volunteer. All the workers of Unity School are here, and every past worker, every past minister--everyone is here. Each one lights a candle and becomes as transformed as the candle they carry. Each of us becomes a real leader in what we say and do and even look. We BECOME the Truth together before each other's eyes. Our radiance spreads throughout the world. What light! What livingness! What leadership!

Carry the vision one step further. At your Candlelighting Service this Christmas, light some extra candles to represent all the leaders in Unity. In your mind see each one becoming a brighter light. Include each minister, each worker, and include yourself. More than ever before, we live Unity, we can shape Unity, and we can pray Unity. The glow spreads over the entire world. Starting now, be more of a leader. Unity needs you! ++

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## CLEARINGHOUSE

**WANTED:** Carl Reams, interim minister at Unity of Reno, Nevada, wants 50 of the blue Unity in Song song books. If you have any available, call Carl.

**FOR SALE:** Jack Barker, New Thought Unity Center, in Cincinnati, Ohio, has 250 of the gold Unity in Song song books. These are still in the original box and are being sold at cost--\$2.00 each, plus postage.

**FOR SALE:** Mint condition Hammond C-3 (the "C" means church console model, it's mechanically same as Hammond B-3). Perfect condition mechanically, and physically, no  
*(Continued on page 13)*

## SOMA NEWS

*(Ed. Note: Each month you will have the opportunity to become acquainted with a spouse in the field and/or with a spouse of a minister-in-training. This will be a delightful way of our getting acquainted. Enjoy these articles on how others meet situations similar to those you are facing!)*

### I AM NOT ON ANYONE'S LIST

By Vesta M. Barth  
Seattle, Washington

Have you noticed there are lists for everything? There is the "Ten Best"... or the "Ten Worst"... the tallest or the shortest. There are even books of lists. Now there is a new book of lists--it lists the types of people who read lists.

Well, I have read lots of lists and I am not on any of them.

One list that particularly caught my eye was the one dealing with the "Professions That Cause the Most Stress." Ministers are right up there in number one spot, followed by doctors and I don't remember the rest of the list. I just know I wasn't on it. You may well ask what my profession is--it is being the spouse of a minister. I didn't choose the job. It came along as part of that job called marriage. I wasn't skilled in any form of exotic endeavor outside the home that qualified me for the job as the spouse of a minister. I was what is called the homemaker and any great skill that I had was put forth in making beds, doubling the cookie recipe, balancing the budget and praying for peace within the walls of our modest domain.

When Bob decided to enter the ministry I thought that was wonderful. I knew our life would change, however it never occurred to me that I would change right along with it. It is true, ignorance is bliss.

Fortunately for me, I was not given a test regarding my capabilities as the "minister's wife." There is no doubt in my mind I would have flunked. I doubt if I would even have understood the questions, let alone known the answers.

I had this wild and wonderful idea I would learn as much as I could auditing Bob's ministerial classes and going through UICE. Nobody told me  
*(Continued on page 7)*







Projects,  
Programs,  
and  
Perspectives  
by  
Alan Rowbotham

5:00 p.m., Tuesday, October 30, 1979: I am standing on the balcony of the Rodeway Inn, Garden Grove, Orange County, Southern California. To my right, one block away, is the Orange Drive-in Theater. The screen, seen almost edge-on from where I am standing, rises like a giant monolith in the evening sky.

To the west, a block away in front of me, the freeway arches over streets and buildings, carrying the teeming millions of the rush-hour traffic, drivers bent to the wheel in a relentless pursuit of time.

Beyond the freeway, left and right, a factory and a Holiday Inn. One mile away, framed between them and silhouetted against the setting sun, the Tower of Hope with its tall cross rides the sunset sky. To the right of the tower, the great bulk of the Crystal Cathedral bulges on the skyline like a giant football stadium.

The sky glows like fire and begins to darken as I stand there, watching, wondering. . .

Garden Grove Community Church, an idea born in the mind of a man named Robert Schuller. It started just over there, in the Orange Drive-in Theater.

The sky is darker now. 5:30 p.m. The cross on the tower is illuminated. Below it, the lights are on in the uppermost part of the tower itself. Is that where the prayer room is? The top part of the cross above the horizontal arms is dark, the light not working. He too has the frustrations of things needing his attention, not much different to any other minister. . .

How did he do it? How did he get all these busy, headlong-rushing people to take notice? . . . It is small in the midst of all this. . .and yet, it looms larger in the sky now.

Well, tomorrow I'll be over there, at the Institute for Successful Church Leadership. What is in store? What will I learn? What will I feel? . . . I don't know. But one thing I do know--something has stirred in me tonight.

*Almost 2000 years ago. . . . The sky is dark. In the east over the mountains of Judea a bright star is shining. . . . A child is born. Jesus of Nazareth.*

*. . . What dreams he had, this Jesus of Nazareth!*

It's a long way from the star in the east to a cross framed against a western sky amid a concrete countryside and electronic echoes of life-transforming truths. Yet, the dream lives, becomes real, and grows. . .

We are gathered here in His name, to learn from one another—a God-called people, ministers from all different denominations. There is no conflict, no competition, no confusion of tongues. There is only the desire to carry on and expand the dream, each in his or her own unique and individual way. I think He would like that! Paul, the apostle who carried the dream to the west, would applaud too! *For by one Spirit we were all baptized into one body—Jews or Greeks, slaves or free—and all were made to drink of one Spirit. For the body does not consist of one member but of many. . . .*

Each day we gather together in a progressive intimacy and harmony of spirit. We share with one another the dream of the living Christ. . . how we were touched and turned around. . . how we can be a window for the dream to shine through, sharp and clear to touch and enliven others. Individual dreams are expressed. Challenges are confronted. Plans are prepared and shared. Implementation is discussed and action eagerly awaited.

*The last day together. . . .* Inspired, minds and hearts wide open, we listen . . . experiencing in feelings far more than words can ever tell, as the story of Don Quixote, man of La Mancha, is told and unfolds as a story retold of Jesus, the Christ; we are caught up in the drama of it. . .

Don Quixote finds the one he calls his fair lady, Dulcinea—a whore in the sight of others. "You shall be my lady. I shall call you Dulcinea!"

But, "Aldonza!" she says. "I am Aldonza!" Over and over she rejects that which he sees in her.

Nonplussed, Don Quixote sings his song. Undaunted, he claims her: "Dulcinea, Dulcinea. You will always be Dulcinea to me."

Finally, Don Quixote is dying. A woman comes to him, one he does not recognize. She is beautiful, and dressed in fine clothes. "But you must remember," she says. "You sung to me your song. I heard it. . .you said it! Dream the impossible dream! And . . . you gave me a NEW NAME . . . I AM DULCINEA!"

*(Continued on page 7)*

## PROJECTS, PROGRAMS, & PERSPECTIVES

(Continued from page 6)

We come together, men and women from all walks of life touched by the same dream, sharing the bread and the wine. None of us will ever be quite the same again.

The Christ child is born and living His dream, through all who have felt His presence. . . and, here and there, questions will be asked, experiences will be shared, interest will grow and possibilities will be explored. Encouraged anew, excitement will stir inside, ideas will take shape once more, and a seed that is sown will begin to take root in someone else's heart. . . .

*For this I was born, and for this I came into the world, to bear witness to the truth. . .*

What is your dream? What will you do now?

Christmas blessings,



## SOMA NEWS

(Continued from page 5)

it would be hard. When I say hard I am not speaking of the classes per se. It was what it did to the way I think and feel. I discovered that I too, Vesta Barth, was the child of a loving Father. I hadn't really thought about that much. Up to this point I had been too busy trying to be the perfect wife, mother and cookie baker. Now, I was going to try to be wise, warm and wonderful as a minister's wife and "oh, Lord, what have I gotten myself into?"

Well, I did find the cookie baking has come in handy. Knowing how to scrub toilets is well worth keeping up on if you don't have a janitor or the one that you have is ill. Praying for peace quietly to oneself is worthwhile when the ladies group is raising havoc over whose recipes are to be used for the ladies luncheon. Keeping your mouth shut when some sweet loving person tells you that "you are attractive, but you would look better if you wore your hair another way," can give you lumps in your stomach, while it makes you strong in Spirit.

I have told God "I quit" more times than I can count, but you know what! I can't quit.

Through the pain and the anguish I love the ministry and the people in it. I am strengthened by their faith as they face every kind of challenge and come out on top. I love them even during the times I want to shake them or rattle their teeth when they don't or can't see what they are doing to themselves. And then that "still small voice" says "who set you up as judge and jury, sometimes you can't even take care of yourself."

I think I have learned a little about tact and diplomacy, and sometimes I'm not even too sure about that.

I have prayed with many persons. Sometimes I feel as though my heart will break such as the time one of my friends told me "her son was dying of a so-called incurable illness and would I pray with her." Again the thought came to me "what am I doing here and please God give me the right words to say and help me to be strong." My friend's son did die but she told me many months later that there were certain things I had said to her that day that had sustained her when she wasn't sure she could make it. I knew it "was not I, but the Father within me" that did the work. It was hard for me then--it's hard for me now but I shall go on.

I have considered going in to some other line of work, but I don't know how to do anything else. I have put so much of my thoughts, feelings, tears and frustrations into this--I really don't want to try something new. Besides that, I keep learning new things every day and maybe when they start giving qualification tests for spouses of ministers I will be able to answer some of the questions.

The Bible has wonderful words of love and wisdom for such as me. In the 12th chapter of II Corinthians, verse 9 it says--"And He said unto me, My grace is sufficient for thee; for My strength is made perfect in weakness." I think of that verse a lot when the going gets tough. It helps.

Perhaps there will come a time when some one will teach a course at Conference on "How to Be the Spouse of a Minister." I know each ministry has its own personality so to speak but there are some basic principles where we are all alike.

There are many of you I know well and many of you I have never met but I am aware of all of you. I am praying with each one of you and for each one of you. We are all in this special place and time together. The road may be rough going sometimes but there are the smooth paved miles that make it all worthwhile. I shall continue to walk the path wherever it leads me. Maybe some of it we can walk together and who knows, we could end up on someone's list.



# THE FIELD SPEAKS

## UNITY AND THE BIBLE

Ed Rabel, Minister

Unity Church of Truth, Toronto, Ontario

One of the things Unity ministers, teachers, and all of us as "Truth students" must cope with is the repeated challenge as to what constitutes our authority for calling our teachings Truth. Is our authority based on our trust in the insight of Charles Fillmore and others who have shaped our Unity movement? Is it based on a belief in the literal accuracy of every word of the Bible? In actuality, our authority to call our teachings Truth is derived from the fact that we live in a universe governed by spiritual principles. Men and women open to the inner light of Spirit—both in ancient and modern times—have perceived, lived by and on occasion written these down in direct, or more often in allegorical form. Some of these inspired writings comprise the literature of the worlds great religions, including our own Bible.

In Unity we see the Bible as a source where all that we teach of Truth can be found. But we do not find its value exclusively or even primarily in its literal accuracy—which in many cases is in doubt. Rather, the Bible in its literal and allegorical meaning serves as a catalyst that opens us to a Truth that can only come from within us.

In his book Jesus Christ Heals, Charles Fillmore writes: "The Bible contains more high mysticism than all other books. But it requires a study of

certain fundamental spiritual principles to discern it. Unless you call upon your own innate spiritual light you cannot appreciate the insight of those who wrote the books of the Bible. The Bible is a perpetual revelation of Truth because of its allegorical character."

Metaphysical interpretation of our Scriptures is based on the premise that beyond the literal significance of Bible passages, there are other levels of meaning that are just as valid, and often more spiritually enlightening than the literal meaning. Some people cannot accept this premise, and so miss a vast wealth of Biblical meaning. Others who can accept this idea find that for the first time the Bible begins to make sense. The inner meaning of biblical characters, places, and events begins to bring life changing insights, and a deep understanding of basic spiritual principles which have been taught by all the great religions of the world. For this reason, metaphysical interpretation of the Bible is gaining more momentum in the interest of intelligent persons all over the world.

Unity has been the major pioneering movement in this direction. Unity is now the leading metaphysical Truth movement still making serious effort in this direction, and every student, teacher, and minister in our Unity movement is making valuable contributions to our overall and ever-increasing understanding of the inner meaning of the Truth within the Scriptures.

## Steps for Starting A YOU Group

1. Pray
2. Let Spirit direct you to your perfect YOU sponsor(s), someone who understands the commitment of time and love.
3. Decide a time and place to hold your YOU class.
4. Make an exciting announcement from the pulpit several weeks in advance, for several weeks in a row.
5. Contact your regional YOU coordinator and let him/her know what help or ideas you need. Make sure you're on their mailing list.
6. Contact the International YOU coordinator at Unity Village to be put on the mailing list.
7. Hold class each week. Use Truth books, discussion, Teenage Survival Manual, etc.
8. When a core group is formed after a few weeks, take time after class to discuss prayer panel, YOU Conference and delegates, social activities, service projects, rally travel and elect officers.
9. Make sure you are receiving reSPONSE (the sponsors' newsletter) published by the Youth Services Office.
10. Have fun, flow with the needs of the group.

## NEWS & VIEWS ON UMS . . . . . by Paul C. Barrett

*Kathryn Rowbotham, our newest member of the Faculty, is our guest writer this month:*

THAT'S  
THE  
WAY  
IT  
IS!



There is a famous newscaster who, after a twenty minute monologue of negativity, closes with a wry smile and says, "And that's the way it is!" There are 85 dedicated ministers-in-training at UMS who are out to prove him wrong.

The faculty and MIT's here at Unity Village are excited, we're "turned on"! We're turned on with the Truth that sets us free! We feel our Unity message is coming into a new age of growth and development that will continue to help "set free" people who are in bondage to darkness and fear. We know "the way it is" can be a life of joy and fulfillment, and more and more people are stepping out of their comfort zone and carrying the message forward of "Christ in you, your hope of glory."

Being on the faculty now for four months has afforded me many opportunities for growth. In fact, I feel I may have grown more in this brief period of time than in all my years in Truth. When faced with the instruction of 85 prime people who all have the strong goal to become Unity ministers, it challenges me to draw deeply on the Christ within for divine ideas to keep the lessons fresh and new.

Even amidst the busy preparation for the Holiday season you, no doubt, are looking ahead and perhaps thinking about your educational program for next year. You may well ask yourself, "How do I motivate and inspire people to study, grow, and to help spread our Unity teachings in a more unique and creative way?" I had found when serving in the Center Ministry that the strong support foundation of the work came from the sincere, dedicated Truth student who attended classes, took courses for credit, and wrote the papers. To strengthen our movement I'd felt a need to offer challenging and varied courses of

study. As you know, the people in these study groups not only learn Truth and draw together in a strong bond of love and fellowship, but they form a core group out of which emerge future leaders; board members, youth education teachers, etc. The strongest students we have here at UMS are people who have come out of Centers with a strong educational trust.

Working with our excellent teachers and staff at UMS, together with the new Educational Council, has increased the professional approach which is reflected in the students and is bound to be brought into the Unity movement in the future. We have found the Truth, we are teaching the Truth, and that is the answer to the prophets of doom who proclaim, "that's the way it is!"

My work here at UMS is to teach Unity Truth Fundamentals, Counseling Practices and to assist in the Communications Skills Class. It is always amazing to me how many creative ideas the ministers-in-training come up with in their class presentations. As we enter into this new age we need talented people to enliven and bring freshness and enthusiasm to the Unity message. I feel it is also important to stay close to the Jesus Christ teachings while allowing each person the freedom to give that message in their own unique way. This is not only being done here at UMS, but can be done right in your Unity center with the idea that every person is a minister.

People learn best by doing, so I feel individual involvement is very important. Here are some ideas I hope will help stimulate your thinking and enrich your educational program.

1. Plan a strong program that meets the needs of the people. Write it down. Ask yourself, "What is the greatest need among the people?"
2. Initiate sound basic Unity courses, with a fresh new look.
3. During Bible lessons, encourage students to write their own Bible.
4. Have self-esteem, leadership training, and meditation courses that involve individual participation.
5. Execute well prepared lessons and leave plenty of time for discussion.
6. Hand out meaningful material.
7. Encourage and challenge students to compile workbooks and teaching books as term projects.
8. Have students keep a personal journal including goal setting and the use of creative imagination.

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## NEWS & VIEWS ON UMS. . .

(Continued from page 9)

9. Allow students to then become involved in the Unity Center so that they, in turn, become a means by which others will be attracted to Unity.
10. Award achievement certificates for completion of courses and have an end of term celebration. (This really keeps them coming back!)

These are just a few "thought starters" that may be helpful in getting you started towards your program for the New Year. What we are doing here at UMS can be done right where you are. I know many of you are deeply involved in doing this already.

My husband, Alan, as Projects Coordinator, is compiling an idea book of student presentations to share with you later on. Everyone likes to feel part of a growing, exciting program, it promotes creative energy which will let your work grow as UMS is growing here.

On the personal side, Alan and I have gone

through a tremendous change in our Ministry and lifestyle. We are still going through the pain of leaving the ministry in Roanoke, Virginia, and our loving Unity family there. We are, however, enjoying our new work tremendously and we love living in our little apartment here at Unity Village.

We both welcome and appreciate this opportunity to serve the Unity ministry in a larger way. The words of an old hymn come to mind, "Where he leads me I will follow." To follow the Christ wherever it leads you is a marvelous way to live. All of our faculty, staff and ministers-in-training have followed their highest leading to carry the Christ message into the world, just as you, Dear Reader, have done. We rejoice and give thanks for such an exciting, challenging way of life.

Unity's strength is being felt in all areas. Yes, we are part of the new age of enlightened people who are ever growing in awareness of the Christ within. As we join and celebrate the birth of the One who came to show us the way, it is my joy to send you this greeting of love.

"That's the way it is!" Merry Christmas!

♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

## *Letters to the Editor:*

Martha Giudici recently came to Port Richey, to present a Saturday meditation workshop. It was truly a joy to be the host for a guest speaker who helped me by a great deal of advance planning.

Before coming Martha sent me the following material:

1. Biographical sketch
2. Sample press release
3. Sample posters
4. Six publicity photos (which I requested)
5. The agreed-upon schedule of when the workshop would begin, end, and break for lunch as well as which subjects would be covered in each time period.
6. A list of desired materials including overhead projector, etc.
7. A professionally-done brochure covering ideas in the workshop.

In the past I have had guest speakers who did not have publicity photos (or enough of them for the newspapers in my area), or were vague about how much time to allow for their program, or I had to scramble at the last minute to come up with material or piece of equipment

they needed.

This is written with gratitude to Martha and to encourage other guest speakers to be as helpful to host ministers.

Phil Smedstad  
Port Richey, Florida

\* \* \* \* \*

"Unity London extends a warm welcome to all Unity international travellers who touch down in London. Meetings take place each Sunday at 3:00 p.m. at Number One Whitehall Place (which is a turning off Whitehall and close to Trafalgar Square, and a stone's throw from Embankment Underground Station.)

"Meetings conclude with a time of fellowship and refreshment.

"Marjorie and Ralph Seelig would appreciate knowing in advance when you are coming, so that they can give you a special welcome. They suggest you let your congregation know that Unity London awaits them.

Write to them at:

Cornwall Heights  
37A Cornwall Gardens  
Brighton, Sussex BN1 6RH  
England



*With the assistance of AUC We will shine a "Little Light On The Path" with a response to your questions of interest to all Licensed Teachers. Send your questions and comments to: Catherine Garvey, MIT, Unity Village, Missouri 64065.*

# "LIGHT ON THE PATH"

A  
LICENSED  
TEACHER  
IS



Q. Is there a program for Licensed Teachers to enrich their understanding and sharing as a teacher, other than Regional and National Conference? P.G.

A. There is no such program at this time. I mentioned in an earlier column we are planning a program for Licensed Teachers at Conference this June. This will be in addition to the regular Conference program you are required to attend. As of now, Frank Giudici has graciously agreed to a two-hour class in Bible History and Martha Giudici has lovingly consented to work with us and share some ideas on teaching methods.

I would also like to tell you how much I enjoyed auditing, as an LT, a two-week UICE Session. I have since met other LT's who were doing the same thing and they felt the experience was very valuable. You are always welcome to come and audit a session. You can even take it for credit if you want, but this does not take the place of your requirements at a Conference class. Make your reservations just as you did before graduation. Write to Betty Pilgrim and she will send you a reservation form and the current schedule.

Q. Is anything being done to upgrade the salary of a Licensed Teacher? B.F.

A. As far as I can find out, each Church is responsible for arranging this, just as they are for each Minister's salary.

If you would like we can do a survey on how the different churches are working with their teachers on this. Send me what is happening at your center or church and we will compile a study. This may be of help in arranging a method that will be more agreeable to all concerned.

Florence Taylor of Unity Church of Denver in Colorado. Florence well remembers her first attendance at a Unity Church; she went to hear Marcus Bach and he autographed a book she bought. That was in November, 1966. Florence says, "I went to hear Dr. Bach, but came away with a priceless treasure in my pocket, several pieces of Unity literature from the free literature table. What a find for a searching soul." With a little more reading and study she was soon a member of the Unity Church.

Florence writes, "I feel it a great privilege, responsibility, and blessing to be a Unity Licensed Teacher. It takes devoted commitment, persistence, time, and money, but the rewards are many. There were times while attending UICE that I would look ahead to all that had to be accomplished and found myself asking, 'Why am I doing this? Is this what I really want? My times of questioning were productive. I received my answer, along with the faith to know the Father would go before me to make straight the way. An extra bonus and blessing was added; the questions, having stirred my consciousness, brought forth some thoughts and feelings which I wrote down and entitled, *Listening*. It was later published in Unity Magazine."

Florence received her license in the fall of 1976, and has been teaching classes in Old and New Testament Study. Periodically she assists on the platform and when needed at the Wednesday and Sunday morning prayer services. Unity Church of Denver has a serving and growing Prayer Ministry. She has graded class papers for the Minister, Jim  
(Continued on page 12)



## LIGHT ON THE PATH. . .

(Continued from page 11)

Lewis, saving him valuable time. Florence remarks, "At the same time enriching my own consciousness."

She and her husband, Larry, have four grown children. Their son, Jerry, was ordained in 1974 and recently he and his wife, **Cindy**, experienced the excitement and gratification of receiving their church charter in Ft. Collins, Colorado.

Florence adds, "The inspiration and blessings I received from so many wonderful teachers and fellow students at UICE is now being added to the many joys and blessings of students and friends here at my church in Denver. Yes, it was worth it! My cup runneth over."

We thank you for sharing with us Florence. We know you are a blessing to all you meet and share with as you take the Truth message into each classroom and in everything you say and do. We see you richly blessed as you continue sharing your beautiful understanding of Jesus' message. We love you and bless you, Florence Taylor.



*ED. NOTE: Here is a poem that was written by Florence in 1978. Though the poem appeared in an August bulletin, we believe it has in it the loving, feeling qualities of Christmastime.*

### LISTENING

By Florence F. Taylor

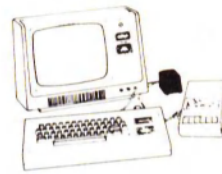
*I am listening Lord,  
Listening for celestial tones of angels singing.*

*Life within me yearns,  
yearns for that harmony which pulsates above  
my earthly hearing.*

*Tune the strings of my awareness,  
direct my thoughts.*

*Play Your melody of joy,  
let it ring!*

*Sing Your song of love within me,  
that I may sing the song I came to sing.*



## COMPUTERIZED MINISTRIES

by

Gary Simmons, MIT

If there are young people on your Christmas list you are probably aware of a new age Santa Claus; one whose gifts have become as sophisticated as the imagination of those to whom they are given. These days are likely to echo request for talking dolls, radio controlled airplanes, video games, and most popular of all—computerized toys. Recently, a breakthrough in computer technology has made it possible to market a fascinating assortment of electronic gadgetry to amuse and mystify the minds of young and old alike.

The same technology has given birth to the rapid growing field of personal or micro-computers. What twenty-five years ago was a \$20,000,000 machine now sells for under a \$1,000. A facility that once occupied many rooms of office space now rests on a table top. And a field which once required specialized training and months of hands-on experience can now be mastered in hours by most persons of average intelligence.

The point is computers are no longer a luxury of big business and government. They have become a realistic and practical approach to personal information management. Within the next few years they will likely be considered appliances, as common as video recorders and microwave ovens.

Presently, personal computers are designed to function in three areas: family entertainment, personal information management, and with the addition of special components (peripherals) they also function as sophisticated business information and word processors. What is of special interest to us is the latter two areas of operation.

Thus far, my only criticism of this column has been that of avoiding the "nitty gritty" or getting to the specifics. Now that you are sufficiently curious I feel it safe to proceed (slowly at first) in reporting the facts, figures, and frustrations, as well as the fascinating potential of micro-computers.

Let's begin by meeting Mork, my personal computer. Mork is a TRS-80 Model I Micro-computer manufactured by Radio Shack. This computer retails for \$499.00. In the October issue of CONTACT I mentioned that my parents gave me this beginning system as an early graduation present. Since then, Radio Shack has loaned me the use of a larger system in order to conduct the research behind this series of articles. The sys-

(Continued on page 13)

## COMPUTERIZED MINISTRIES

*(Continued from page 12)*

tem that I am now using for personal information management retails for \$849.00

Like many micro-computer systems on the market, the TRS-80 is expandable to function as a business computer. It is in this flexibility that micro-computers provide a great option to the average Unity ministry desirous of word processing abilities. The system is expanded by adding more components such as larger memory storage, line printer, and other peripherals that enable the computer to process great amounts of information. Nowhere in the expansion process is an investment wasted. Components are added to the system rather than replacing hardware already purchased. Each peripheral adds to the capability of the total system, insuring that maximum performance is realized from each stage of expansion at a minimum of cost. I estimate that a complete system suitable for center operations (including quality word processing) would cost an additional \$3,000.00. This means that the total investment for a quality micro-computer system would run under \$4,000.00 (Other manufactures such as Apple Computer, Inc., are comparable in price and quality.)

One of my goals is to have a working model, a fully equipped system set up for center operations on display during Conference time this June. I hope to be able to present and demonstrate the variety of tasks such a system will perform and inspire you to consider such an investment for yourself or your ministry. I invite and would be most appreciative of your prayers for substance and support in regard to this goal.

Mork and I have become very close friends, too close says my wife Stephanie. We spend many hours together learning about each other, (too many hours says Stephanie). My first challenge in putting Mork to work was in learning to speak his language. Every computer system has its own language and requires that the operator use that language correctly. This is how we establish rapport with our computer friends.

Many persons have asked how easy is it to learn computer programming. My answer is "I don't know." Most manufacturers furnish a beginner's manual to assist the owner in the process of learning the computer's language. Like most owners of micro-computers, I am categorized by the computer people as being a non-programming user. This means I've only learned enough to turn the machine on and off plus the essentials of Mork's dialect. (Although I have the ability and the background to master computer programming, I wish to approach the entire

field as on of you, from the perspective of one who has little or no knowledge of what might be in store.) For non-programers some manufactures like Radio Shack sell a variety of user programs to perform many specialized tasks. Also, there are programming companies which will customize programs to meet your special needs. (A program is a set of instructions that tells the computer what you want it to do.) With user programs available the operation and productive use of the micro-computer is relatively simple, a matter of you or your secretary learning a few basics. (I will discuss this subject in greater detail later.)

Since the beginning of this series of articles I have received many positive inquiries from the field and from my classmates. I was also pleased to learn that some of you already used micro-computers or word processors in your centers or are planning to investigate that possibility for the near future. But for the most part, the concept of a computerized ministry is new to our movement. Even if your center is "computerized" you may not have yet comprehended the full potential of your system. I believe as these next months unfold that you will share in my excitement and be amazed by the possibilities that are within the embrace of us all.

I see the remainder of this series exploring three aspects of this concept related to us as ministers and center leaders: 1) THE COMPUTERIZED MINISTER—how micro-computers can assist the minister and his or her message; 2) THE COMPUTERIZED MINISTRY—how micro-computers can serve the Unity ministry and its members; 3) THE COMPUTERIZED MOVEMENT—how our Movement can be aided in meeting the demands of the New Age.

\* \* \*

Please feel free to contact me should you have any questions or suggestions relating to this subject. I appreciate you for your interest and prayers and support. ++

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## CLEARINGHOUSE

*(Continued from page 5)*

scratches! Includes Leslie Model 122 speaker system (speaker alone today sells for \$900). Asking \$1,800.00 for organ and speaker system, buyer pays shipping. If you are interested, contact Larry Peterson, 7109 Turnagain Cove, Salt Lake City, Utah 84121, or call 801-943-6209.



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## YOUTH SERVICES COORDINATOR REPORT

by Maggie Finefrock

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### YOUTH SERVICES COORDINATOR REPORT

April—December 1979



1. **YE Curriculum:** All curriculum completed for all quarters, Year I and Year II. (YEA!)
2. **YOU Curriculum:** Learning activity packets for Synoptic Study of Unity that are written are Chapter 1, "What is Unity," Chapter 2, "First Things First" and Chapter 24, "Unity of the Spirit." Chapter One is being piloted in ten centers. The evaluations are now being returned. We plan to have Chapter One available in some form for the field by January 1.

3. **Youth Education Facilitators:** This group met at Unity Village In March. All regions were represented except Southwest. We planned the Seminar for 79-80. "The Harmony of Youth Ministry," focusing on creative presentation of the AUC curriculum. Our projects for the year are: a) WonderWord, and b) Administrative Handbook for Youth Education. *Next meeting is March 16-23, 1980.*

4. **Leadership Training:** Sponsor Training was conducted at YOU Conference with 70 sponsors in attendance. The new curriculum, lesson planning, counseling skills, teaching skills and resources were presented.

Greg and I attended a sponsors workshop in Des Moines, sponsored by South Central and Great Lakes, and conducted sponsor training. We have met with sponsors and coordinators at each rally. We would like to see this expand.

In July, 30 youth leaders took the Youth Education Seminar for credit. This was an intensive course for two weeks, covering teaching skills and administrative procedure and was enthusiastically received.

5. **Consultation, Speaking, Workshops:** We have been available to speak and lead workshops for youth leaders, and ministers at rallies, regional conferences, with individual centers, 1-1 counseling, by phone and correspondence--

and have been well utilized.

6. **Communication:** Greg and I write monthly articles for CONTACT and publish four newsletters: AGAPE (quarterly YE), reSPONSE (YOU Sponsors), NEWS\*NOTES (YOU), Pathway (Young Adults) and a Conference Newspaper once a year.

#### 7. Supplementary Resources:

- a. YE Resource Library compiled--books, instructional resources, filmstrips, games for Youth Education available for reference.
- b. AUC Bible Log--chronological guide to AUC curriculum titles aids teachers in finding Biblical references in curriculum.
- c. Christmas pageants packet--six titles for planning Christmas programs.
- d. Young Adults Guidelines--ideas for starting a Young Adult group.
- e. WonderWord, a daily meditation workbook to be used in Unity YE and at home. 10,000 copies printed in December.
- f. Newsletters for YE, YOU, Sponsors, YAU.

8. **Ministerial Training:** I will be teaching a twelve-week course (Winter Term) in UMS covering administration and teaching skills for Youth Education.

#### 9. Future Projects:

- a. Increased Sponsor Training
- b. WonderWord on a monthly basis for one year
- c. Administrative Handbook for YE
- d. YOU Curriculum printed and available
- e. Youth Education Seminars
- f. UICE Youth Education Seminar '80, Session III
- g. Vacation Bible School Learning Centers
- h. Supplementary materials

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#### JANUARY WONDERWORD AVAILABLE!

January issues of WonderWord are now available. To order see the new AUC Supplies Catalog, turquoise section, page 6. Use the supplied order forms in the back.

Thank you for your orders and letters of support. We are proud to offer this supplementary youth education material.

## IN THE STEPS OF THE KING

by Marilyn E. Rieger

One of my favorite Christmas carols is the story of Good King Wenceslas.

From within his warm palace on a crisp, winter's day, the king sees a peasant man gathering kindling wood in the snow. He summons his page and inquires about the man, only to find he lives quite a distance from the palace.

The king feels compassion for the peasant and instructs his page to bring "flesh and wine and pine logs" for they will dine with the man in his humble dwelling this very night.

So the page and monarch embark on their mission of love. As they trudge through the deep snow, the cold becomes more than the page can bear. Fearing he can go no farther, he calls out to the king.

The king tells the boy to walk in his tracks:

*Mark my footsteps, good, my page.  
Tread thou in them boldly.  
Thou shalt find the winter's rage  
Freeze thy blood less coldly.*

And, so, the young man does just that:

*In his master's steps he trod  
Where the snow lay dinted.  
Heat was in the very sod  
Which the saint had printed.*

Every time I hear this carol I think of the One in whose footsteps we are to walk--our wonderful WayShower, Jesus Christ! He said, "I am the way, the truth, and the life," and "I go to prepare a place for you, that where I am (in consciousness), there ye may be also."

Do we have the courage to walk boldly in His steps?...to take His teachings and really live them?

His way is the way of Love. I believe one of the most challenging questions Jesus ever asked us, regarding love, was, "What do ye more than others?" I have often asked myself, "What is this more of which Jesus spoke?"

As His disciples we are to go beyond the ways of the world and walk His way of Love--to do the more.

The world's way is to give "tit for tat"--even exchange. Love gives freely, without thought of return.

The world's way is to separate people into groups or classes. Love sees all as equal.

The world counts the cost. Love responds to the need and gives unconditionally.

The world waits to be done unto. Love serves and gives in joy!

Christ-Love is the more of which Jesus spoke. As ministers, teachers, and leaders in our churches we have many opportunities every day to "Be Love"--this Christ-Love in expression. When we find that we are "fainting" or unable to bear the "winter's rage" perhaps it is because we are going our own way, or the way of the world, instead of walking in the steps of our King.

Let us follow our Guide and be a blessing to our world!

*Therefore, Christian men be sure  
Wealth or rank possessing.  
Ye who now will bless the poor  
Shall yourselves find blessing!*

## LICENSED TEACHER RECOGNITIONS

In October, 1979, the Licensing Committee met with and approved sixteen applicants for Licensed Teacher Recognition. The Board of Trustees ratified such recognitions and we are pleased to welcome into the AUC: Marlene Abdulky, Rt. 3, Ozark Dr., Lee's Summit, MO 64063; Eunice Alberstadt, 430 Bellaire Dr., New Orleans, LA 70124; Veda Almy, 7703 Elgar St., Springfield, VA 22151; Sandy DiLuzio, 12207 11th Dr., SE, Everett, WA 98204; Mary Alice Jafolla, 726 Indian Lilac Rd., Vero Beach, FL 32960; Richard Jafolla, 726 Indian Lilac

Rd., Vero Beach, FL 32960; Billie Jones, 7220 Meadow Rd., Dallas, TX 75230; Vicki Lafser, 5840 Oak St., Vancouver, BC, Canada V6M 2V9; Joyce Loughridge, 5001 NW 60th St., Kansas City, MO 64151; Ann Moore, 1520 Sadlon Ave., Clearwater, FL 33516; Carl Mueller, 424 S. Ramona, Monterey Park, CA 91754; Virginia Olson, P.O. Box 1183, Sedona, AZ 86336; Alice Rushforth, 645 Penfield Ave., Havertown, PA 19083; Grace Sidovar, 6907 Drexel, Austin, TX 78723; Alfreda Williams, 3013 Cortland, Detroit, MI 48206; and Dorothy Williams, 841 Leigh Ave., No. 1, San Jose, CA 95128.



## "PATRICK AND THE FINDING OF CHRISTMAS"

By Maggie Finefrock

Once there was a little boy named Patrick. Patrick was full of fun and full of life. He had a good home and loving parents. He thought school was ok. Everyone said Patrick was a "lovely child." They said he was very bright. But when Patrick was all by himself and no one was watching him, he was very sad. He felt there was something missing in his life.

"I want to find Christmas," he wrote in his notebook one day. It startled him but he realized that was the truth. That was the place in his heart that was missing.

Patrick had lived through eight December 25ths, by now. He had been to Santa Clausland, had received a bike under the tree one year, and had been to at least three Christmas parties. But he didn't feel he had ever found Christmas.

So Patrick packed a knapsack one day and headed down the road determined to find Christmas.

He started out walking down a country road through fields covered with snow. Soon a car with a family stopped and asked him where he was going. "I want to find Christmas." Christmas! Come along with us then. We're headed there. Patrick rode with the family a few miles until they stopped in a pine forest. There were many people there looking at the trees. "Here we are young man," the woman in the car said. "Enjoy yourself!"

Patrick did. He loved the smell of the magnificent trees. He loved to feel the pine needles brush up against him. He looked at the small perfectly formed trees and the tall stately ones. Yes, this beauty did feel like Christmas. These tiny seeds that grew into beautiful forests tended only by God did look like Christmas. Patrick felt good all over thinking he might have finally found Christmas. He enjoyed walking around with the others admiring the trees and feeling the Christmas spirit.

"Isn't this a beautiful tree?" Patrick asked a woman standing by him. "Why yes, it's perfect." she exclaimed. Patrick glowed, happy to be able to share this beauty with someone. But his face fell as he saw her next move.

"Come over here children" she called. "Here is our tree." With that she grabbed the ax her son was carrying and struck a blow to the trunk of the beautiful tree.

Patrick cringed and cried out, "Stop, stop!" "What are you doing? You're hurting this tree!"

She and the children laughed, "Why, we're buying this tree to decorate in our home so we can have Christmas." And she went on chopping

and chopping until the tree was ready to fall.

Patrick was crestfallen. He could stand to look no longer. He sadly walked away from the people. He thought that they were celebrating Christmas by admiring God's beauty in nature. But now he saw others, too, chopping down trees and dragging them to their cars. He heard children fighting over who would sit in the front seat and he heard one man arguing with another over money for the trees. "Surely this isn't Christmas." Patrick said to himself. He returned to the road to continue his journey, glad to be away from the trees and the people. He had that same empty feeling inside of him.

He walked slowly down the road until he came to a large store. Everywhere there were people running about. There were bright decorations everywhere and cheerful music played inside and out. "It's so bright and colorful here, maybe I can find Christmas here," Patrick thought to himself. He ran up to the store and sure enough there was a big sign on the front that said THE PLACE FOR CHRISTMAS. He went inside full of excitement and went over to a lady who was standing by a counter. He put his hand on her arm and said, "excuse me ma'm, I am looking for Christmas." The woman pulled her arm away and glared at Patrick. "I know your type," She snapped. "You're trying to get my purse. Leave me alone or I'll call security."

She turned quickly and stomped away from Patrick. Patrick watched her walk away sadly. He felt he was so close to finding Christmas. After all the sign said it was here. He got up his courage to ask a young boy standing near by. "I am trying to find Christmas," Patrick said. "Oh, it's over here." The young boy took Patrick's arm and led him across the store to a section filled with toy trains, stuffed animals, dolls and model airplanes. "Here's Christmas!" the boy exclaimed and went off to play with a Star Wars wind-up fighter plane. Patrick looked around. He saw the bionic man, Mork from Ork, Monopoly, magic tricks, and paint-by-number sets. He saw many children crowded around the toys and he thought to himself, "Christmas may be partly children and magic and fun and games and bionic people but I don't feel like I have found Christmas yet." With a sad face, Patrick walked up to the counter where a smiling lady was wrapping a stuffed giraffe. "Excuse me, I am trying to find Christmas," Patrick said in a small voice. The woman smiled and winked at Patrick. She stopped wrapping the package and took Patrick  
*(Continued on page 17)*

## PATRICK AND CHRISTMAS

*(Continued from page 16)*

by the hand. "Come, I will show you," she said. She took Patrick through the toy train section, past the board games and through the record section. They walked right past the candy counter, around the ski jackets and through the department called household goods. They heard people laughing and arguing and one mother scolding her crying child for not keeping her hands to herself. They heard people saying Merry Christmas and some complaining about money and their feet.

Then they were there. The woman marched Patrick in front of a large man sitting in a big chair. He was dressed all in red and had a fluffy white beard. She knelt down beside Patrick and whispered in his ear, "There is Christmas. Go up and talk to him." Patrick looked at the kind face of the old man. "Yes," he thought "Christmas is kindness and patience." He walked up to the old man and let himself be set down on his lap. "Have you been good this year?" the man asked. "Oh, yes, I have been looking for Christmas all year. I will not be happy until I have found it." "Well, what would you like for Christmas my boy?" "I want to find Christmas for Christmas," Patrick replied. "What do you want Santa to bring you?" Patrick said again, "I want to find Christmas for Christmas." The old man let Patrick down and said, "I don't have time for riddles young man. When you decide what toys you'd like let me know. Merry Christmas."

Patrick was sad. He thought that this kind old man would be able to give him the answers he needed. He slowly walked out through the crowded store. People were shoving and pushing and trying to be first in line. "This doesn't feel like what Christmas is supposed to feel like. Or maybe this is it. What's wrong with me?"

He walked and walked that afternoon, trying to figure out where Christmas had gone. He came to a park and he stopped to watch an old woman feeding the pigeons. She looked up at him and gave him some bread to feed the pigeons.

"What are you doing out on this cold and windy day?" The old woman asked. "I am trying

to find Christmas." Patrick replied. "I have been to a forest of Christmas trees. There I saw great beauty. Then I went to a department store. I saw children and gifts and knew that had a lot to do with Christmas. I talked to an old man with a white fluffy beard. He was very kind and patient. But I don't feel like I've found Christmas yet."

The old woman put the bread down and sat down on the park bench. She looked up at Patrick and smiled. "Look no further Patrick my dear. Christmas is right here where you are. But it was also everywhere you have been today and all your life too. Christmas is the beauty, giving, childlikeness, kindness and patience you have seen. But it is these things inside of you. Christmas is inside of you." She paused a moment and closed her eyes. "Please go on," Patrick urged her. "When you add love to every moment of your life, when you love not only those people that were nice to you but also those that didn't understand you and were sad or mean, you will feel this and look no longer. This is Christmas love. When you trust God completely, you will never have to look for Christmas again. When you really know that everything that is is good, then you will have Christmas every day of the year, inside you." The old woman squeezed Patrick's hand and whispered, "Go and celebrate Christmas."

Patrick stood a moment and looked into the beautiful eyes of his new friend. He bent down and kissed her on her soft and wrinkled cheek.

As Patrick walked home and retraced his steps of the day, he knew he had found Christmas. He felt the Christmas spirit within him. He knew he had enough love for everybody. When he saw people arguing or shoving, he stopped and smiled at them. He blessed the stores and the Christmas tree lots as he passed. He saw Christmas unfolding in the eyes of everyone he saw. They seemed to feel his love and stop what they were doing to smile back.

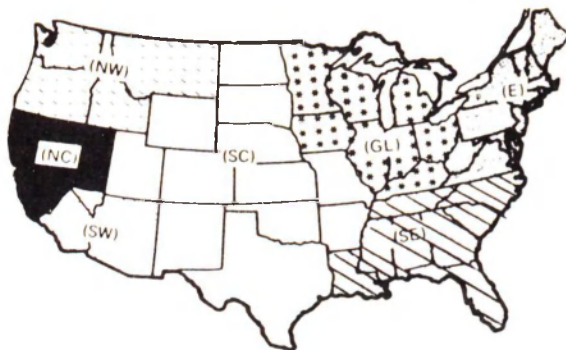
As Patrick walked home he felt whole and complete. "Everything that is, is good," he repeated out loud to himself. "I trust God completely. I have seen Christmas in many places today, but now I know that I have found Christmas within myself."

This is no time for ease and comfort. It is the time to dare and endure.

*Winston Churchill*



# REGIONAL NEWS



## EASTERN REGIONAL NEWS with Ed Myler:

The Fairfax Center may never be the same again, after having hosted 27 YOU'ers from 9 Eastern centers. The event was a sub-rally planned jointly by YOU'ers from the Fairfax and Washington, DC centers.

The rally, held during the weekend of October 27, was filled with their favorite activities: workshops, MacDonalds, a dance, Ginos, meditations, MacDonalds, and church services. At the church service our YOU'ers thrilled **Alan Stanley's** surprised congregation with their enthusiastic version of "Father Abraham." The program was enhanced by the participation of none other than Alan Stanley himself!

It was a fun weekend for all. The joy of the YOU'ers was surpassed only by that of the adults who participated. Fond memories linger in the hearts and minds of all who shared in this beautiful experience.



## NORTHERN CALIFORNIA REGIONAL NEWS with Miki Bowen:

This year was another highly successful retreat program at ASILOMAR in Northern California. **Dr. Marcus Bach** was the featured speaker this year. He shared some mind-provoking ideas using his unique and skillful technique and humor. The theme of the retreat was "The Wholistic Approach to Health of Body, Mind and Spirit." Entertainment was provided by **Charles King**. **John Wingfield**, minister in San Luis Obispo, was the coordinator.

## SOUTH CENTRAL REGIONAL NEWS with George Rieger:

**Joy Powell**, Youth Education Facilitator for the South Central Region was nominated this fall for **CHURCH TEACHER OF THE YEAR** in Church Teacher's Magazine. The November/December issue announces that she is one of sixteen teachers nationwide to receive honorable mention. Congratulations Joy for this honor and your dedication to youth.



## SOUTHEASTERN REGIONAL NEWS with William Clark:

For the first time in the history of the Southeastern Region of Unity Ministries, they will be given two opportunities for Post-Graduate Credits. Our Regional Conference this year was conducted in Trinidad (Violet Assam, Hostess). This Conference was not well attended and no business could be transacted, nor Post-Graduate Courses offered.

So Southeastern Unity Minister and Teachers' Conference No. 2 is planned to be held in Orlando, February 3-6, 1980.

We have accepted the invitation from **Rene' Pere'** and **Barbara Provost**, and rumor has it they and their wonderful folks are planning a real fun and instructive time. We will have two public meetings, two on Sunday, and two on Monday. One in Orlando (at Rene's) and the other in Azalea Park (at Barbara's).

Details are now being completed, but it is not too early for you to plan to come, be with us. Contact Rene' Pere' in Orlando.

**David King**, minister in Melbourne, Florida, reports: "When our congregation decided recently to move ahead on our Church building program, the Board decided to get the congregation to participate in each step of the way, such as selection of site, decision on the kind of church we should build, views on the concept designs submitted by the architect, etc.

"The involvement of the congregation on the key decision about the kind of church we should build was especially interesting. The Board took photos of many different churches of all designs. These were divided into three categories, namely Traditional, Contemporary, and Modern, and were mounted on display boards. Ballots were distributed to everyone who attended our Church, and they were urged to vote on the type of  
(Continued on page 19)

## WHO'S WHO IN AUC



Jane A. (Janie) Paulson serves as co-minister with her husband, J. Sig Paulson, at Unity's Golden Pyramid of Light in Houston, Texas. The Paulsons also conduct retreats throughout the country each year and frequently are guest speakers at New Thought

meetings and seminars. Janie is known for delivering outstanding meditations, and for the past several years she has been one of the first-day speakers featured at the annual INTA Congress.

Before moving to Texas, the Paulsons served for 16 years as co-ministers of Unity Village Chapel at Unity's world headquarters in Unity Village, Missouri. There Janie taught at the Unity Institute for Continuing Education (UICE), spoke at retreats held throughout the year, and worked on the counseling staff.

Of her counseling, which continues to be a large part of the work in Texas, Janie says, "I know there is an answer to every problem. When people have problems, they sometimes need someone who can look at the problem objectively--someone who will stand with them until they find a solution. Counseling is a way of helping people help themselves."

At the Pyramid in Houston, Janie gives the meditation at worship services, teaches UICE credit classes and writes a monthly meditation for the church bulletin, *THE LIGHT*. A well-known author in the field of inspirational writing, Janie's meditations, articles, and poetry have been published widely.

Janie is especially interested in music and is a

dynamic leader of group singing. "Music is the outward expression of the inner glow so many Unity people feel," she says. "Joy songs, which are a part of many Unity gatherings, are another form of outreach because, while singing, many people can identify with the positive uplifting feelings that the songs convey."

Janie has traveled extensively throughout the United States and many foreign countries including Europe, South America, Australia, and New Zealand. Having met and talked with people from all walks of life, she notes, "People are people everywhere. I see the same hopes, dreams, and needs expressed regardless of cultural or ethnic differences. I also see a growing awareness and acceptance of a positive approach toward life."

With reference to Unity, she adds, "I believe in Unity wholeheartedly as a way of life. I try to encourage people to accept themselves and not to be afraid to expect the very best. Declare yourself willing to settle for only the greatest good and don't be in such a hurry to compromise."

Janie first came to Unity Village in 1954. While her husband was going through the ministerial training program, she worked in Unity's prayer ministry, Silent Unity. She also worked as a teacher in Wee Wisdom, a preschool and kindergarten operated by Unity School.

Following her husband's ordination, Janie served in his ministries in St. Louis and New York City. She subsequently returned to Unity Village, completed the ministerial training program herself, and was ordained in 1966.

Today the Paulsons reside in Missouri City, Texas, a suburb of Houston. The parents of three children, they have a son on each coast and a daughter in Texas. "Our older son, Terry, is a C.P.A. and a controller in a firm in Salem, Oregon," says Janie. "He and his family have a 10-1/2 acre farm in Oregon. Our second son, Jon, is self-employed as a business consultant; he and his wife live in Boston, Massachusetts. Our daughter, Pam, and her family live just a half-mile from Sig and me."

The Paulsons also have a grandson, Ricky, a granddaughter, Tonya, and a third grandchild is expected before Christmas. ++

## REGIONAL NEWS

(Continued from page 18)

Church they liked best. The results of the balloting were interesting:

Group I, Traditional design: 58.3%

Group II, Contemporary design: 29.1%

Group III, Modern design: 12.6%

"We have found this method of involving our

people has established a feeling of trust, of enthusiasm, a sense of being a part of what is going on, and a unity of purpose as we all move ahead to achieve a common goal.

Unity Caribblue Retreat is being held April 22-27, 1980 at Hotel Inter-Continental, Ocho Rios, Jamaica. For information contact "Unity Caribblue Retreat," P.O. Box 248, Kingston 6.



NEWS FROM THE  
EDITORIAL & PROMOTION DEPARTMENTS  
OF UNITY SCHOOL

The Promotion and Editorial Departments are working together to bring a service to you--an overview of literature that may be helpful to your center ministry. We will use this space to point out material in our periodicals and books that we feel may be of particular interest to you.



**LAWS OF LOVE**, a new book by Margaret Pounders, will be of interest to ministers and teachers. It was recently published by Unity School and could be used for a series of classes. The twelve chapters concern a variety of ways the author believes God's laws of love come into expression.

Mrs. Pounders' premise is that our use or misuse of the spiritual laws of the universe is up to us. The laws of love, simply stated are eternal and unchanging and available to everyone. She believes that if we align ourselves with the spiritual principles through which the universe operates we will be in accord with God's perfect plan for our life and we will demonstrate this divine harmony in daily living. Her book is designed to help us develop insight so we can

recognize the correlation between our thoughts and actions and to develop new ways of thinking and acting.

All of the chapters, some of which are titled "Abundance," "Release," "Divine Discontent," "Compensation," and "Grace," contain good definitions and examples. The chapters concerning non-resistance and free will are particularly interesting. Mrs. Pounders believes that these concepts are often the most misunderstood. The explanations and stories with which she illustrates these concepts are clear and easy-to-apply.

At the conclusion of each chapter is a brief recap of the chapter's main points. Students could use these reminders between classes to study and practice.

**LAWS OF LOVE**, at \$3.95, will be a January/February book club selection.

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IN MEMORIAM

*Do not stand at my grave and weep;  
I am not there. I do not sleep.  
I am a thousand winds that blow.  
I am the diamond glints on snow.  
I am the sunlight on a ripened grain.  
I am the gentle autumn's rain.  
When you awaken in the morning's hush  
I am the swift uplifting rush  
of quiet birds in circled flight.  
I am the soft stars that shine at night.  
Do not stand at my grave and cry;  
I am not there. I did not die.*

Anon.

**ROBERT KEHOE**, Daytona Beach, Florida, was ordained in 1958. He served ministries in Lake Worth and Daytona Beach, Florida, and Louisville, Kentucky.

**BONNIE LEIMETER**, Detroit, Michigan. A licensed teacher since 1969, Bonnie was active in Unity for many years serving in various capacities at Unity Center of Birmingham, Michigan.

**STELLA WRENN**, New York City, New York. Stella received Licensed Teacher recognition in 1947 and was ordained in 1957. She has worked in a substitute capacity in many centers all over the United States. Stella retired in 1976.

We rejoice with these loving and giving souls as they progress to their next phase of growth and unfoldment. We will miss their physical presence but know that they are with us in thought. The love we shared serves as the bridge between dimensions, unifying us eternally in God's Universe of many mansions.

## SCIENCE PROVING RELIGIONS:

### One Power

*The following quotes are from an article in a recent Newsweek, September 10, 1979, page 50 entitled "Stalking The Elusive Gluon." One scientific theory, apparently finding proof, is that all forms of energy have one element in common--named the gluon. Maybe it's an idea you can use for a coming lesson:*

"The path of a comet, the smell of a flower, the glitter of a star and the glow of radium are each caused by one of the four fundamental forces—gravity, electro-magnetism and the strong and weak nuclear interactions—all have a single underlying explanation that accounts for the basic structure of the universe. This 'unified field theory,' however, requires the existence of a particle—whimsically christened the gluon—that holds all matter together. The gluon has long eluded scientists, but last week four international teams of researchers jointly announced that the particle had almost certainly been found at last. 'Physicists are ecstatic,' said Leon Lederman, director of Fermilab in Batavia, Illionis, where the discovery was explained. 'Now we're beginning to understand how it's all put together.'

"The most promising scheme for unifying the four forces is to prove that they all arise from an exchange of subatomic particles. So far, physicists have discovered that this common quality does indeed link the electromagnetic and weak nuclear forces. To unite the strong nuclear force with

these two, theorists hypothesized that the necessary exchange of particles involves entities called quarks and gluons. They reasoned that quarks, the tiniest building blocks of atomic nuclei, are bound together by the strong nuclear force. And the particle that transmits this binding action is the elusive gluon. But until physicists actually found the gluon, the theory remained little more than elegant conjecture.

"Rings: The successful experiments, conducted in Hamburg, West Germany, employed a new particle accelerator called PETRA, which generates three times the energy of any previously in use. Beams of electrons and positrons (electrons with a positive electric charge) were circulated in opposite directions inside an enormous ring. By smashing them together, the scientists produced what usually occurs from such collisions—a pair of quarks—each detected by its own stream of identifiable particles. But PETRA's power is so enormous that something unique occurred. A third stream showed up on the detection grids. Although the stream existed for only an instant, its very presence—coupled with its width and direction—provided almost conclusive proof that one of the quarks had radiated a gluon.

"Now that the gluon has been found, only gravity has yet to be brought within the compass of a unified field theory. But if physicists can eventually show that gravity is also spawned by an exchange of particles (in this case, known as gravitons), they will have solved a puzzle that stumped Albert Einstein—and they will have uncovered one of the secrets of nature's unity.

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## S O M I T NEWS

For our October meeting we were invited to Unity on The Plaza and were guests of Suzanne Cameron for dinner. We began the evening in the Manse and then moved into the Church for dinner which was delicious and beautifully served.

Naujean Barrett, Helen Hampson, Lou Hasbrouck, Terry Rhea and Judy Sherman were a delightful part of the evening. They joined us for dinner and after the meal shared what their role has been in their spouse's Ministry and answered many of our questions.

Some of the subjects covered were: spouses involvement in the center, hospital visiting, telephone counseling, the pros and cons of living in a manse, activities for spouses during conference week, and the challenge of making special

time for marriage and family.

We are extremely grateful to all the spouses of ministers who shared with us. Just about all of them have their own career as well as being active and involved in their husband and wife's ministry. The fact that they took the time to give us such a special evening means so much to us. Thank you SOMA's. We feel special and loved!

Jane Witherspoon and Gary Jones were our special guests at the November Meeting. They talked with us about hospital visiting and we explored some of the ways a spouse can be involved in this part of the ministry. Many of us looked at our attitudes and feelings toward visiting people in the hospital. It was really an enriching experience and we are so grateful to Jane and Gary for giving their valuable time. Bless you both.



# CALENDAR OF EVENTS

## JANUARY

- 8-10 Unity Ministers' & Teachers' Retreat, Villa Maria del Mar, Santa Cruz, California
- 15 AUC Mid-Year Committee Meetings, Unity Village, Missouri
- 28-29 Southwest Annual Conference, Tucson, Arizona, hosted by Unity of Tucson

## FEBRUARY

- 3-6 Southeast Unity Regional Conference No. 2, Orlando, Florida, hosted by Christ Church Unity, Orlando

## MARCH

- 14-15 Minister/Board Seminar, Stockton, California, hosted by Unity Church of Stockton
- 20-23 Church Leadership Retreat, Unity Village, Missouri

## APRIL

- 5-11 Easter Retreat, Unity Village, Missouri
- 12-25 UICE Session 1, Unity Village, Missouri
- 26- May 9 UICE Session 2, Unity Village, Missouri
- 27-30 SCUCA Regional Conference, Austin, Texas, hosted by Unity Center of Positive Prayer

## MAY

- 2-4 YOU Rally, Camp Castanoan near San Jose, hosted by Unity Church in Sacramento
- 2-4 Wisconsin Unity Retreat, Green Lake, Wisconsin
- 7-9 Northern California Regional Conference, Sacramento, California, hosted by Christ Unity Church, Sacramento
- 12-23 Maytime Retreat, Unity Village, Missouri
- 31- June 6 Rose Festival Retreat, Unity Village, Missouri

## JUNE

- 8-20 AUC Conference, Unity Village, Missouri
- 22-28 Summertime Retreat, Unity Village, Mo.

## JULY

- 5-18 UICE Session 3, Youth Education Seminar, Unity Village, Missouri
- 19- Aug. 1 UICE Session 4, Unity Village, Missouri
- 27- SCUCA Laymen's Regional Retreat, Aug. 2 Snow Mountain Ranch, Granby, Colo.

## AUGUST

- 2-8 August Festival Retreat, Unity Village, Missouri
- 10-16 YOU Conference, Unity Village, Mo.
- 18-22 YAU Conference, Unity Village, Mo.
- 18-22 Southeast Unity Retreat, Boca Raton Hotel & Club, Boca Raton, Florida, hosted by Unity Church of Christ, Ft. Lauderdale
- 30- Sept. 5 Mid-Season Retreat, Unity Village, Missouri

## SEPTEMBER

- 13-19 Autumn Retreat, Unity Village, Mo.
- 16-19 Great Lakes Regional Conference, Toledo, Ohio, hosted by First Church Unity, Toledo
- 27- Oct. 3 Harvest Festival Retreat, Unity Village, Missouri
- 28- Oct. 1 Unity Retreat, Virginia Beach, Va. Sponsored by Eastern Region

## OCTOBER

- 10-12 Unity Students Retreat, 25th Anniversary, Asilomar Conference Grounds, Pacific Grove, California
- 11-17 Indian Summer Retreat, Unity Village, Missouri
- 12-15 Southeast Unity Regional Conference (place to be announced)
- 19-24 Ministers' Retreat, Unity Village, Mo.
- 25- Nov. 7 UICE Session 5, Unity Village, Missouri

## NOVEMBER

- 8-21 UICE Session 6, Unity Village, Missouri
- 22-28 Thanksgiving at Unity, Unity Village, Missouri

# Keeping Up

a monthly newsletter from Unity School,  
Unity Village, Mo.

## **SINGING MY OWN SONGS**

Words and Music by Janet Bowser

Janet Bowser was ordained a Unity minister in 1978, and is currently working with the Education department of Unity School. Janet holds a degree in Music Education and taught general music in schools for twelve years. She has shared her talents during retreat programs, UICE, Sunday services, and workers' meetings. Janet says of herself, "I write and perform folk truth songs." Her vitality and enthusiasm will make **SINGING MY OWN SONGS** a cassette that you will want to hear again and again. It is priced at \$5, with 40 percent discount to you.

## **A REMINDER**

Silent Unity has a new telephone number:

816-251-2100

This change will provide more lines to serve those who call for prayer help. Our toll-free number remains the same: 800-821-2935 (not available if calling from Missouri, Alaska, Hawaii, or foreign countries). The telephone number for Unity School's business office remains the same: 816-524-3550.

## **POSTCARDS**

We have postcards in full color showing the Unity Activities Center with its decorations during the Christmas season. The cards are priced at 8 cents, with 40 percent discount to you.

## **PROSPERITY PLUS**

The 64-page booklet **PROSPERITY PLUS**, which was used during the September Study in Truth Month, is now available. It is priced at \$1, with 40 percent discount to you.

All of us at Unity Village wish you and your people a happy holiday.

## **PROSPERITY BANKS FOR CENTER USE AVAILABLE DECEMBER 15**

A supply of Prosperity Banks for center use has been ordered and will be available by December 15, 1979. Space has been provided on each bank for centers to stamp or print their own name.

The banks are offered at production cost—20 cents each—with no discount.

If you have already placed your order, please do not reorder. Your order will be filled as soon as the banks are in stock.

## **DISCONTINUED PAMPHLET**

**JUDGMENT AND JUSTICE**, a pamphlet in Spanish, is discontinued, and your order cannot be filled.

## **DISCONTINUED BOOK**

**THE UNITY TREASURE CHEST** is out of stock and discontinued. Your order for it cannot be filled.

December 1979



## THE LATEST IN BOOKS AND CASSETTES

BOOKS	Retail Price	Approx. Pub. Date	Book Club Offer
Steps in Self-Knowledge —Leddy and Randolph Schmelig	\$ 3.95	Available	Nov/Dec
Laws of Love —Margaret Pounders	\$ 3.95	Available	Jan/Feb
CASSETTES	Retail Price	Approx. Release Date	Cassette Club Offer
FOLLOW THE STAR—a Christmas ADVENTure by Mala Powers	\$12.50	Available	Oct/Nov
The Nature of Truth by Ed Rabel	\$12.00	Available	Oct/Nov
Meditations and Self-Reflections—Stella Maris Words by Rosemary Rhea Music by Lou Bass	\$ 5.00	Available	Oct/Nov
An Overview of the Old Testament by Frank Giudici	\$16.00	11-20-79	Dec/Jan
Winner's Circle Living by Wes Wallin	\$16.00	11-20-79	Dec/Jan
The New Me by Shirley G. Clement	\$ 5.00	11-20-79	Dec/Jan

It would be appreciated if orders for these books and cassettes not be sent to the Sales Department before release dates.

## COLLEGE DEGREE COMPLETION PROGRAM FOR MINISTERS AND LICENSED TEACHERS

Representatives of Ottawa University's College Without Campus and the Association of Unity Churches are discussing a possible degree completion program for Unity ministers and licensed teachers. The course of study would involve intensive short-term class sessions in the Kansas City area or other locations. These intensive classes would be followed-up with reading and written assignments that students could complete at times and places convenient to their schedules. Classes might be held concurrently with the Conference meetings in June, when Unity ministers visit the Kansas City area.

The College Without Campus (CWC) has extensive experience in designing programs to be delivered through non-traditional education formats. Included are degree plans in Education and Administration offered through similar intensive weekend sessions across the nation. Established on the Plaza in Kansas City, in 1974, Ottawa University's CWC is an outgrowth of a liberal arts college located in Ottawa, Kansas, since 1865. CWC works exclusively with adult students whose schedules and educational needs cannot be met by traditional college programs. Over 600 adults have completed their B.A. degrees with the Kansas City center since 1974.

Included in the CWC student body are Unity ministers-in-training, several graduates of Unity Ministerial School, and other members of the Unity community. Among the attractions of the CWC programs are the flexibility of course formats, the possibility of gaining college credit for "experiential learning" (college level learning from work, travel, volunteer, church, or leisure activities that were not sponsored by colleges or universities), the transferability of course work from the Unity Ministerial School (approximately 90 hours for the current program), and the quality of instruction in areas of particular interest to students from Unity (Counseling, Religion, Education, Administration).

CWC and the AUC need to know the extent of interest among Unity ministers and licensed teachers in the field before further plans for a special program can be made. If you are interested in this program, please return the form below.

If you are presently at Unity Village and have interest in completion of your college degree, please contact the CWC offices (753-1431) for information about programs available in Kansas City. Representatives of the college will be at Unity Village later this winter.

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I would be interested in more information about an Ottawa-CWC program for Unity Ministers and licensed teachers in the field.

\_\_\_\_\_  
name

\_\_\_\_\_  
address

\_\_\_\_\_  
city state zip

\_\_\_\_\_  
phone number(s)

Send to:

Faye Wallen, Admissions  
Ottawa University  
605 W. 47th Street  
Kansas City, MO 64112



# How To Live . . . To Enjoy It!

## A day that can change your life

- COME** --prepared to roll up your sleeves and go to work: to discover all that life can hold for you; to determine what you really want in life, and the easy, joyous way to achieve it
- LEARN**
- what all truly successful and fulfilled *achievers* have in common
  - the universal principles that underlie all of life and living, and how to work in harmony with those principles to cause miraculous things to happen
  - what to do if you really don't *know* what you want most of life
  - how to pinpoint your most pressing needs or desires, and the easy way to define your Creative Vision for your life
  - the practical application of the Law of Prosperity to prosper and enrich your life
  - how to focus all the power of Creative Mind Action to achieve outer results as well as inner satisfactions
  - the power of Persistence
  - how your doubts and fears can play a constructive role
- EXPERIENCE**
- the Working Meditation, an innovative way to use an age-old practice to achieve specific results
  - the incredible electricity that is generated when persons work together creatively in One Mind
- SHARE**
- what is uniquely YOU with other unique people
  - the feelings, experiences and creative thinking of others in the group

"HOW TO LIVE . . . TO ENJOY IT" had its beginnings in a "Success Principles" course for middle-management personnel back in the early 1960's. For more than fifteen years since that time, Dr. Hopper has devoted a great deal of study and research to further developing the course content to make its precepts and practices workable in everyday experience. Throughout his active career as an educator, administrator, editor, minister and counsellor, Dr. Hopper has retained a deep and abiding love for spiritual healing—"Healing" as it refers to health and wholeness not only in mind and body but in every aspect of life and affairs.



There is certainly nothing new in the principles that underlie "How to Live . . . to Enjoy It," for they are the basic and universal principles that underlie all the world's major philosophical, psychological and spiritual teachings. But Dr. Hopper, drawing upon knowledge gleaned from all these varied schools of thought as well as practical experience in working with educational systems and with people and their problems, has perfected truly unique and innovative techniques for laying hold of those universal principles and working with them to bring about desired results in one's life. His concise and uncomplicated instruction puts these techniques within easy reach for all.

In this course, Dr. Hopper employs a confidential Personal Inventory to help to give you deeper insights and a new sense of direction and purpose. He demonstrates how the Creative Mind Partnership goes beyond the time-honored "Master Mind Alliance" to enable you to accomplish things that are "humanly impossible." He leads you in the innovative Working Meditation, which lends an added dimension to a traditional, age-old practice, to achieve specific results. As you follow Dr. Hopper's skillful guidance, whether in group inter-action or on your own, you will experience an upsurge of energy, vitality and creativity; you will find you have more time for doing the things you want to do—and more of YOU to do them with.

"I sincerely believe," says Dr. Hopper, "that this course is the best of what I have to give, the most valuable and rewarding work I can do. What a joy it has been, time and again, to see persons break out of the mold and achieve a new sense of direction, take charge of their own destiny and begin to live confidently, creatively, fully and joyously, free from crippling anxiety or limitation."



# How To Live . . . To Enjoy It!

## A One-Day Seminar

Presenting

The Science of Living—Fully, Joyously and Creatively

Thomas N. Hopper, Ed.D.

*Instructor*

An intensive day crammed to the brim with dynamic, life-changing, practical and *usable* ideas for living

The essence of living, distilled to a precise and practical science

Cuts across the lines of educational, philosophical, psychological and spiritual thought

### ABOUT THOMAS HOPPER

Dr. Thomas Hopper was born into a "New Thought" family, and has been associated professionally with Unity School of Christianity since 1956, when he began ministerial training as a member of Silent Unity, the heart of Unity's prayer ministry. He served as a minister in the field and in a number of instructional and administrative positions at Unity School. At one time he was sent to Eastern Nigeria to help establish a school to provide advanced training for leaders of adult study groups.

Dr. Hopper earned an academic doctorate in Educational Administration at the University of Kansas. He served as administrator of the laboratory school at Unity Village, also developing adult education programs for teachers and parents during that time. For five years he was editor of WEE WISDOM, the oldest children's magazine in the United States.

He has served as education consultant for the youth publications division of Curtis Publishing Co., president of Porter College in Indianapolis, and as president of a public education foundation in San Antonio, Texas, where he administered a \$2.1 million grant for the Eli Lilly Foundation. He recently was associated with Dr. Jack Addington at the Abundant Living Foundation in San Diego.

Fulfilling a life-time dream, Tom and his wife Esther live aboard the Sea Shanty, their small yacht, at San Diego's Harbor Island.

*"An outstanding individual . . . competence in organizational design and management . . . evaluation . . . leadership . . ."*  
*" . . . respect his administrative leadership . . . sustaining power"*  
*" . . . understands the dynamics of orderly, needed change. Rare good humor, strength, goodwill, compassion, spiritual dedication . . ."*  
*" . . . considerable ability as a speaker . . ."*  
*" . . . accepts and pursues challenging situations . . ."*  
*" . . . intellectual leadership . . ."*  
*" . . . sound, practical, innovative ideas . . ."*

### "HOW TO LIVE . . . to ENJOY IT"

Seminar

Donation: \$15.00

Thomas N. Hopper, Ed.D.

311 Highland Avenue  
(714) 444-1849

El Cajon, CA 92020

=====

	ARE YOU REALLY LIVING—completely and freely?	
	Or is something missing? Something holding you back?	
	DO YOU KNOW where you want to be . . .	
	WHO you want to be . . .	
	Today? Tomorrow? Five Years from now?	

=====

This course of study is designed to help you:

- **GAIN** purpose and direction for your life
- **HARNESS** the power of Creative Mind Action
- **MASTER** the art of working with Universal Principle
- **DARE** to live the life YOU want to live

### IT CAN HAPPEN TO YOU!

*"I've had it all, from T.A. and Applied Psychology to Achievement Motivation and Self-Assertiveness Training! This one course gets it all together in a usable form. It makes sense."* *"This is really exciting!"*

*"Things have really started to happen. Ideas seem to come out of the blue."* *"I just realized I've got the rest of my life to live."* *"Wow! It works!"*



# How to write a business letter

## Some thoughts from Malcolm Forbes

President and Editor-in-Chief of Forbes Magazine



International Paper asked Malcolm Forbes to share some things he's learned about writing a good business letter. One rule, "Be crystal clear."

A good business letter can get you a job interview.

Get you off the hook.

Or get you money.

It's totally asinine to blow your chances of getting *whatever* you want—with a business letter that turns people off instead of turning them on.

The best place to learn to write is in school. If you're still there, pick your teachers' brains.

If not, big deal. I learned to ride a motorcycle at 50 and fly balloons at 52. It's never too late to learn.

Over 10,000 business letters come across my desk every year. They seem to fall into three categories: stultifying if not stupid, mundane (most of them), and first rate (rare). Here's the approach

I've found that separates the winners from the losers (most of it's just good common sense)—it starts *before* you write your letter:

### Know what you want

If you don't, write it down—in one sentence. "I want to get an interview within the next two weeks." That simple. List the major points you want to get across—it'll keep you on course.

If you're *answering* a letter, check the points that need answering and keep the letter in front of you while you write. This way you won't forget anything—that would cause another round of letters.

And for goodness' sake, answer promptly if you're going to answer at all. Don't sit on a letter—that invites the person on the other end to sit on whatever you want from him.

### Plunge right in

Call him by name—not "Dear Sir, Madam, or Ms." "Dear Mr. Chrisanthopoulos"—and be sure to spell it right. That'll get him (thus, you) off to a good start.

(Usually, you can get his name just by phoning his company—or from a business directory in your nearest library.)

Tell what your letter is about in the first paragraph. One or two sentences. Don't keep your reader guessing or he might file your letter away—even before he finishes it.

In the round file.

If you're answering a letter, refer to the date

it was written. So the reader won't waste time hunting for it.

People who read business letters are as human as thee and me. Reading a letter shouldn't be a chore—reward the reader for the time he gives you.

### Write so he'll enjoy it

Write the entire letter from his point of view—what's in it for *him*? Beat him to the draw—surprise him by answering the questions and objections he might have.

Be positive—he'll be more receptive to what you have to say.

Be nice. Contrary to the cliché, genuinely nice guys most often finish first or very near it. I admit it's not easy when you've got a gripe. To be agreeable while disagreeing—that's an art.

Be natural—write the way you talk. Imagine him sitting in front of you—what would you say to him?

Business jargon too often is cold, stiff, unnatural.

Suppose I came up to you and said, "I acknowledge receipt of your letter and I beg to thank you." You'd think, "Huh? You're putting me on."

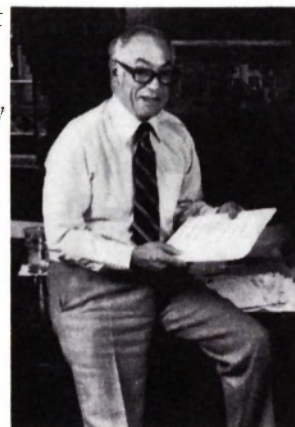
The acid test—read your letter out loud when you're done. You

might get a shock—but you'll know for sure if it sounds natural.

Don't be cute or flippant. The reader won't take you seriously. This doesn't mean you've got to be dull. You prefer your letter to knock 'em dead rather than bore 'em to death.

Three points to remember:

Have a sense of humor. That's refreshing anywhere—a nice surprise



"Be natural. Imagine him sitting in front of you—what would you say to him?"

in a business letter.

Be specific. If I tell you there's a new fuel that could save gasoline, you might not believe me. But suppose I tell you this:

"Gasohol"—10% alcohol, 90% gasoline—works as well as straight gasoline. Since you can make alcohol from grain or corn stalks, wood or wood waste, coal—even garbage, it's worth some real follow-through.

Now you've got something to sink your teeth into.

Lean heavier on nouns and verbs, lighter on adjectives. Use the active voice instead of the passive. Your writing will have more guts.

Which of these is stronger?

Active voice: "I kicked out my money manager." Or, passive voice: "My money manager was kicked out by me." (By the way, neither is true. My son, Malcolm Jr., manages most Forbes money—he's a brilliant moneyman.)



"I learned to ride a motorcycle at 50 and fly balloons at 52. It's never too late to learn anything."

### Give it the best you've got

When you don't want something enough to make the effort, making an effort is a waste.

Make your letter look appetizing—or you'll strike out before you even get to bat. Type it—on good-quality 8½" x 11" stationery. Keep it neat. And use paragraphing that makes it easier to read.

Keep your letter short—to one page, if possible. Keep your paragraphs short. After all, who's going to benefit if your letter is quick and easy to read?

You.

For emphasis, underline impor-

tant words. And sometimes indent sentences as well as paragraphs.

Like this. See how well it works? (But save it for something special.)

Make it perfect. No typos, no misspellings, no factual errors. If you're sloppy and let mistakes slip by, the person reading your letter will think you don't know better or don't care. Do you?

Be crystal clear. You won't get what you're after if your reader doesn't get the message.

Use good English. If you're still in school, take all the English and writing courses you can. The way you write and speak can really help—or hurt.

If you're not in school (even if you are), get the little 71-page gem by Strunk & White, *Elements of Style*. It's in paperback. It's fun to read and loaded with tips on good English and good writing.

Don't put on airs.

Pretense invariably impresses only the pretender.

Don't exaggerate. Even once. Your reader will suspect everything else you write.

Distinguish opinions from facts. Your opinions may be the best in the world. But they're not gospel. You owe it to your reader to let him know which is which. He'll appreciate it and he'll admire you. The dumbest people I know are those who Know It All.

Be honest. It'll get you further in the long run. If you're not, you won't rest easy until you're

found out. (The latter, not speaking from experience.)

Edit ruthlessly. Somebody has said that words are a lot like inflated money—the more of them that you use, the less each one of them is worth. Right on. Go through your entire letter just as many times as it takes. Search out and annihilate all unnecessary words, and sentences—even entire paragraphs.



"Don't exaggerate. Even once. Your reader will suspect everything else you write."

### Sum it up and get out

The last paragraph should tell the reader exactly what you want him to do—or what you're going to do. Short and sweet. "May I have an appointment? Next Monday, the 16th, I'll call your secretary to see when it'll be most convenient for you."

Close with something simple like, "Sincerely." And for heaven's sake sign legibly. The biggest ego trip I know is a completely illegible signature.

Good luck.

I hope you get what you're after.

Sincerely,

Malcolm L. Forbes

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