

ERIC BUTTERWORTH PAPERS (3014)

BOX 20

FOLDER 35

**THE PROSPERITY
PROCESS**

NOVEMBER 25, 1984

KEVIN MARKHAM
ELMAN ANDERSON

THE PROSPERITY PROCESS

S. Nov. 25

1974

ONE OF THE IMPORTANT EMPHASES/IN THIS NEW INSIGHT.
^{SUBJECT:}
/IS ON/PROSPERITY. THERE IS AN OFT-REPEATED THEME
'YOU CAN BE PROSPERED.' PERHAPS THE NOTION COM-
MENCED/WITH EMERSON WHEN HE SAID,/ 'MAN IS BORN
TO BE RICH/OR INEVITABLY TO/GROW RICH/BY THE
USE/OF HIS FACULTIES.'

THIS WAS A/REVOLUTIONARY IDEA/WHEN EMERSON UTTERED
IT,/PERHAPS EVEN HERETICAL. AND IT IS/SHOCKING
AND INCREDIBLE/TO MANY PERSONS TODAY. FOR IT MEANS
/WE MUST LET GO OF/THE OLD IDEA/THAT ONE'S FINANCES
/REFLECT SOME DIVINE WILL,/AND THAT DEMONSTRATING
PROSPERITY/IS AKIN TO/'HITTING THE BOSS UP/FOR
A RAISE IN SALARY.'

IN A SPACE AGE/WE MUST BEGIN TO/ THINK MORE
EXPANSIVELY. WE ARE LIVING/IN AN OPULENT UNIVERSE
/SUBSTANCE IS OMNIPRESENT - AND WHAT THIS MEANS -
STARTLING AS IT MAY SEEM - IS THAT/THE WHOLE OF

DIVINE SUBSTANCE/IS PRESENT/IN ITS ENTIRETY/AT EVERY POINT IN SPACE. THERE IS NO WAY/WE CAN GET OUTSIDE OF IT/OR BE SEPARATED FROM IT. AS I SAY OFTEN,/YOU MAY BE FIRED/FROM A JOB/BUT YOU CAN NEVER BE FIRED/FROM THE UNIVERSE. YOU MAY RUN OUT OF MONEY -/OR AS WE PUT IT TODAY -/"HAVE A CASH FLOW PROBLEM" -/BUT YOU CANNOT BE/OUTSIDE THE ETERNAL FLOW/OF CREATIVE SUBSTANCE./

SO - ONE OF THE BELIEFS/THAT WE MUST UNLEARN/IS THAT PROSPERITY/IS ONLY FOR THE FEW,/AND THAT IT ENTAILS/TAKING SOMETHING FROM OTHERS. THE SUBSTANCE OF GOD/IS LIMITLESS. WE LIVE IN IT/ LIKE A FISH/LIVES IN WATER. CAN A FISH^{OF THE SEA}/REALLY LACK WATER? CAN MAN EVER LACK/FOR GOD SUBSTANCE

▶THUS,/IT IS NOT FOR LACK/OF ABUNDANCE/THAT YOU EXPERIENCE WANT,/BUT LACK/OF THE AWARENESS/THAT THERE IS/AN ABUNDANCE FOR ALL. FINANCIAL STRINGENCY/DOES NOT MEAN/ONE IS OUT OF THE FLOW OF

SUBSTANCE, / BUT THAT YOU HAVE LOST / THE CONSCIOUS-
NESS OF THE FLOW.

▶ IN THE TEACHING OF TRUTH / THE IDEA OF PROSPERITY /
IS OFTEN PRESENTED / AS A GROSS MATERIALIZATION / OF
WHAT IS ESSENTIALLY / A BEAUTIFUL SPIRITUAL LAW.
IT IS OFTEN PRESENTED / IN THE CONTEXT OF / DOLLAR
SIGNS / AND JEWELS / AND EXPENSIVE CARS. THIS GIVES
RISE / TO THE TENDENCY TO / VIEW THINGS WITH ENVY /
AND COVETOUSNESS.

AN OLD HYMN IS OFTEN SUNG, / 'MY FATHER IS RICH / IN
HOUSES AND LANDS...' / AND COVETOUSLY / THE STUDENT
IMPLIES / 'I WANT SOME OF IT / FOR MY OWN.' USING
TREATMENTS / AND AFFIRMATIONS / AND AUTO-SUGGESTIVE
TECHNIQUES, / THERE IS AN AIR / OF MAGIC MATERIALI-
ZATION, / GETTING THINGS OUT OF GOD.

NOW I AM NOT DERIDING / THE PROSPERITY PROCESS.

FOR I FULLY BELIEVE / THERE IS ABUNDANCE FOR ALL.

BUT I WANT TO CHALLENGE YOU/DO GET A BROADER/AND MORE TRANSCENDENT/AWARENESS OF THE PROCESS.

▶ THE WORD 'PROSPERITY'/ LITERALLY MEANS/'ACCORDING TO HOPE' -/OR 'TO SEE FORWARD IN FAITH'. IT HAS LITTLE TO DO WITH/THINGS OF THE WORLD,/ONLY INDIRECTLY. BUT IT HAS EVERYTHING/TO DO WITH/HOW YOU VIEW THE WORLD --/HOW YOU SEE YOUR WORK,/YOUR INCOME,/YOUR RELATIONSHIPS. PROSPERITY/IS AN ATTITUDE,/A ~~S~~ STATE OF CONSCIOUSNESS. NOT JUST HAVING THINGS,/BUT THE MENTALITY/THAT ATTRACTS THE THINGS.

▶ MY FAVORITE ILLUSTRATION HERE/IS THE MAGNET.-- REMEMBER THE PIECE OF STEEL/~~SH~~APED LIKE A HORSE-SHOE/AND PAINTED RED. BUT IS THIS/WHAT A MAGNET IS?/A MAGNET IS/THE ELECTRO-MAGNETIC FORCE/OR THE STEEL IN WHICH/THE FORCE HAS BEEN ENSOUL~~ED~~. NOW, IF YOU THINK OF/PROSPERITY AS THINGS,/YOU WILL PERCEIVE A GOOD MAGNET/AS THE STEEL WITH IRON

FILINGS PILED ON. "DEMONSTRATING PROSPERITY" WILL BE THE PROCESS/OF HEAPING FILINGS/ON THE STEEL. BUT THERE WILL ALWAYS BE/A SUBTLE FEAR/THAT THE FILINGS WILL BE/SHAKEN LOOSE.

I HAD A LETTER SOME TIME AGO/TAKING ME TO TASK /FOR A STATEMENT IN 'DISCOVER THE POWER...'
/WHERE I SAY,/ 'THERE IS NO MORE SUBSTANCE/ IN A MILLION DOLLARS/THAN IN A PENNY.' THE WRITER SAID,/ 'GIVE ME THE/MILLION DOLLARS ANYTIME.'
OF COURSE HE MISSED THE POINT. WHICH WOULD YOU HAVE - A PEECE OF STEEL/ SHAPED LIKE A MAGNET /PILED WITH IRON FILINGS -/OR A MAGNET/ ENSOULED WITH THE POWER/TO ENDLESSLY ATTRACT FILINGS,/ AND HOLD THEM. JESUS TALKS ABOUT THIS/MENTALITY² AS GOING FORTH/ "WITHOUT SCRIPT/OR PURSE!"

JESUS SAYS,/ 'SEEK YE FIRST/THE KINGDOM OF GOD, AND ALL THINGS/SHALL BE ADDED UNTO YOU.' THIS MEANS TO STRETCH YOUR MIND/WITH THE IDEA OF THE

OMNIPRESENCE OF SUBSTANCE/AND OF YOURSELF/AS
IMMERSED IN IT. GET ROOTED IN THE REALIZATION/
THAT THE UNIVERSE/ACTUALLY LONGS/TO FLOW INTO
YOU. 'IT IS THE FATHER'S GOOD PLEASURE/TO'
GIVE YOU THE KINGDOM.'

ONE OF THE IMPORTANT/ DISCOVERIES IN TRUTH/IS
THAT CONSCIOUSNESS/IS THE KEY TO PERSONAL PROS-
PERITY. THE STARTING POINT/IN CHANGING YOUR
LIFE/FROM LACK TO ABUNDANCE/IS THE REALIZATION/
THAT YOU CAN DO ALL THINGS/THROUGH CHANGING YOUR
THOUGHTS./ YOU BEGIN BY ADMITTING/THAT PRESENT
CONDITIONS/(YOUR JOB/OR LACK OF ONE,/YOUR SALARY,
/YOUR ASSETS AND INDEBTEDNESS) ALL REFLECT YOUR
PRESENT/LEVEL OF AWARENESS. THIS MEANS THAT YOU
HAVE /VITALLY CONTRIBUTED/TO PRESENT CONDITIONS/--
NOTHING EVER/'JUST HAPPENS'. YOU ARE NOT SIMPLY
/THE VICTIM OF CIRCUMSTANCES. CONSCIOUSNESS
CREATES CIRCUMSTANCES./OR AT VERY LEAST/IT SETS

THE CLIMATE/IN WHICH THEY MAY HAPPEN. BUT YOU SEE/WHEN YOU ESTABLISH THIS AWARENESS -/AND 'OWN YOUR OWN MIND' -/YOU ARE IN A POSITION/TO ALTER THINGS. FOR, IF THE CAUSE IS IN YOU,/THE CURE CAN COME/BY CHANGING THE CAUSE.

YOU SEE -/THE NEED/IS NOT FINDING SOME WAY/TO GET SUBSTANCE,/ BUT ALTERING /THE BASIC ATTITUDE/THAT MAY HAVE BEEN/BLOCKING ITS NATURAL FLOW.

FOR INSTANCE,/WHAT KIND OF ATTITUDES/DO YOU HAVE/TOWARD MONEY? MONEY WILL ALWAYS BE/TO YOU AN EXTENSION/OF YOUR THOUGHTS ABOUT IT./FOR MOST PERSONS/MONEY IS A SYMBOL OF LACK. IT IS INEVITABLY SHROUDED/IN 'ONLINESS': 'I ONLY HAVE...' 'I ONLY EARN'. IT EVOKES FEELINGS/OF FEAR,/OF ANXIETY/AND OF GROSS MATERIALISM.

◆ NEVER ALLOW MONEY/OF ANY KIND/TO COME TO YOU/ OR FLOW FORTH FROM YOU/WITHOUT BLESSING IT.

THE WORD 'BLESS' / BY DICTIONARY DEFINITION / MEANS
'TO CONFER PROSPERITY UPON.' IT IS YOUR VERY OWN
'MIDAS TOUCH.'

THERE IS A TECHNIQUE / THAT I HAVE LONG SUGGESTED
/ IN THE USE OF MONEY. MONEY USED TO BE CALLED /
'GREEN-BACKS'. BUT ON THE GREEN SIDE / YOU FIND
THE MOTTO, / 'IN GOD WE TRUST.' WHILE ON THE
OTHER SIDE / YOU FIND THE DENOMINATION. THE
LIMITED / AND THE LIMITLESS. SO I SAY, / IN THOT /
IF NOT IN PRACTICE, / 'KEEP THE GREEN SIDE UP.'

IN OTHER WORDS / BE SURE THAT YOUR MONEY / INDICATES /
NOT HOW LITTLE YOU HAVE, / BUT HOW YOU ARE / IN TUNE
WITH THE AFFLUENCE / OF THE UNIVERSE. AS YOU COUNT
YOUR MONEY, / BE SURE THAT YOU STIR UP / FEELINGS OF
GRATITUDE / THAT YOU ARE IN THE FLOW, / RATHER THAN
FEELING DEPRESSED / IN A SENSE OF BEING / AT THE END
OF THE ROPE. PERHAPS IT IS THE HALF-FULL / OR
HALF-EMPTY SYNDROME -- / BUT THAT IS WHAT POSITIVE

THINKING IS ALL ABOUT.

A FEW YEARS AGO/AN INTERESTING BOOK ON DIET
AND LOSING WEIGHT/TOOK ITS PLACE AMONG THE MANY
BEING RELEASED. IT HAD ONE/SIMPLE THEME/-- WHEN
EATING,/INSTEAD OF THINKING,/'THIS WILL MAKE
ME FAT' -/THINK,/'THIS WILL MAKE ME THIN!'
IT IS AN EXCELLENT CONCEPT/FOR HANDLING MONEY.
INSTEAD OF THINKING,/'THIS WILL MAKE ME POOR' -
THIS WILL MAKE ME RICH!' DON'T THINK OF DEPLETION
/HOLD THE REALIZATION/OF BEING IN THE CEASELESS
FLOW./AS YOU GIVE/OR SPEND OR/USE,/KNOW THAT YOU
ARE RECEIVING. GIVING WAY!

THIS IS WHY GIVING/AS A DISCIPLINED PRACTICE/MUST
ALWAYS BE THE CORNERSTONE/OF THE PROSPERITY
CONSCIOUSNESS. THINK GIVE! IF YOU THINK BARTER/
YOU ARE IN THE THOUGHT OF LACK. THINK GIVE,/AND
YOU GIVE WAY/TO A CEASELESS FLOW. LEFT HAND
RIGHT HAND -

PROSPERITY IS OFTEN TAUGHT/AS THE 'ART OF GETTING'
/BUT THIS IS SHORT-SIGHTED -/LIKE WORKING TO HEAP
IRON FILINGS/ON THE MAGNET. THERE IS A TENDENCY/
TO WORK ON THE LEVEL/OF OUR 'ACQUISITIVE INSTINCT'
/MANY PERSONS BECOME 'METAPHYSICAL TAKERS'. IT IS
DELUSION. WE DO NOT REALLY/UNDERSTAND THE
PROSPERITY PROCESS/UNTIL WE BECOME GIVERS. BECOME
A GIVER. THINK GIVE! IF YOU HAVE A NEED,/A
FINANCIAL PROBLEM,/ THINK GIVE' SOMETHING IS
BLOCKING/THE NATURAL FLOW/OF UNIVERSAL SUBSTANCE,
/AND THE BEST WAY/TO RELEASE THE BLOCKAGE/IS TO
GET INTO A/GIVING ATTITUDE. 'WHEN THINGS GET
TIGHT/SOMETHING'S GOT TO GIVE.'

▶ PAUL SAYS,/ 'AND MY GOD/SHALL SUPPLY EVERY/NEED
OF YOURS/ACCORDING TO HIS RICHES...' HIS WORDS
OUTLINE/THE FUNDAMENTAL PRINCIPLE/WHEREIN THE
UNIVERSAL SYSTEM/IS CONSTANTLY PROVIDING/FOR YOUR
NEEDS/FROM THE INEXHAUSTIBLE ^{RE} SOURCE.

JESUS POINTS TO THIS PROCESS/WHEN HE SAYS,
'CONSIDER THE LILIES/OF THE ~~FIELD~~ FIELD,/HOW THEY
GROW.' AND/'IT IS YOUR FATHER'S GOOD PLEASURE/
TO GIVE YOU THE KINGDOM.'

NOW IT IS IMPORTANT TO NOTE/THAT PAUL USES THE
WORD 'NEED'/AND NOT 'LACK'. HE DOESN'T SAY/THAT
GOD WILL SUPPLY/YOUR LACK. TO LACK/IS TO BE
DESTITUTE OF. AS A CHILD OF GOD/YOU CAN NEVER
BE DESTITUTE/OF DIVINE SUBSTANCE,/FOR YOU LIVE,
AND MOVE/AND HAVE BEING/WITHIN IT. ~~///~~A NEED IS A
CONDITION,/BUT LACK IS SIMPLY/AN ATTITUDE,/THE
LIMITATION/OF OUR OWN THOUGHTS. WE EXPERIENCE
LACK/BECAUSE WE ALLOW THE THOUGHT/OR BELIEF/OF
LACK/TO BECOME FIXED/IN OUR MENTALITY/- THUS TO
RESTRICT/THE FLOW OF AFFLUENCE (LITERALLY MEANING
'FREE FLOW') /AND...ONE THING GOD CANNOT DO/IS
MANIFEST ABUNDANCE/THROUGH YOUR THOUGHT OF LACK.
GOD CAN FILL YOUR NEED (AND PAUL EMPHATICALLY

SAYS HE SHALL DO SO), BUT GOD CANNOT/FILL LACK.

'GOD SHALL SUPPLY EVERY NEED.' AND,/OF COURSE,/

THE SUPPLY IS ALWAYS/EQUAL TO THE DEMAND. HOWEVER
/THIS IMPLIES/THAT WE MUST MAKE THE DEMAND/ON THE
SUPPLY/BEFORE IT CAN BE RECEIVED. WE MUST PROVIDE
THE VESSELS/IN WHICH THE SUBSTANCE/CAN BE REALIZED.

IN THE UNIVERSAL PROCESS/THERE MUST BE AN IDEAL/
TO PRECEDE AN IDEA. AND/THERE MUST BE A NEED/
BEFORE WE ATTRACT/AN ANSWER. AND...~~THESE~~ AS JESU/
SAYS,/THERE MUST BE AN ASKING/BEFORE THERE CAN
BE/A RECEIVING.

NOW, WE MAY HAVE CONFUSED THE ASKING/AS BEING
DIRECTED TOWARD/A CAPRICIOUS GOD. TO 'ASK'

MEANS TO DEMAND/OR CLAIM. HOW DO YOU ASK FOR
WATER FROM A FAUCET? TURN THE TAP. HOW DO

ASK FOR LIGHT/FROM AN ELECTRIC CIRCUIT? THROW

THE SWITCH. ^{Now} HOW DO YOU ASK FOR OXYGEN/TO SUPPLY

YOUR BODY? / BY INHALING? / NO! / YOU EXHALE THE CARBON DIOXIDE... / AND THEN THE VACUUM / IN THE LUNGS / DRAWS IN / THE LIFE-GIVING OXYGEN.

WE NEED TO KEEP IN MIND / THE IDEA OF THE AFFLUENT UNIVERSE, / AND OF GOD'S ABUNDANCE / IN BACK OF ALL THINGS. EVEN MORE, THE REALIZATION / THAT THE WHOLE OF GOD'S SUBSTANCE / IS BEING PRESSED OUT INTO US / AND THROUGH US / AT ALL TIMES. REMEMBER / 'IT IS THE FATHER'S GOOD PLEASURE TO GIVE...'

THE ASKING PROVIDES THE MEANS / OF RECEIVING. BUT TO ASK / IS TO CREATE THE CONDITION / THAT MAKES THE RESULT INEVITABLE. IF IT IS RAINING, HOW DO YOU ASK FOR WATER? PUT SOME PAILS OUT IN THE OPEN / ~~WHERE~~^{THEY} WILL CATCH / THE RAIN WATER.

IN II KINGS / THERE IS AN INTERESTING ACCOUNT / OF ELISHA INSTRUCTING THE KINGS / IN A DROUGHT / TO CREATE GREAT / POOLS OF WATER. HE TELLS THEM TO DIG DITCHES / OVER THE VALLEY, / AND

WHEN THE RAINS ~~W~~CAME/THE DITCHES WERE FILLED.
DIGGING DITCHES/IS ASKING FOR WATER.

HOLD A CUP TO A FAUCET/AND SOON/'MY CUP RUNNETH
OVER.' THIS IS NOT ONLY/A STATEMENT OF OPULENCE.
IT IS EQUALLY ~~RM~~ TRUE/OF ONE WHO IS IN GREAT
LACK. THE CUP IS ~~W~~THE DEMAND/MADE ON THE SUPPLY.
IF THE CUP IS SMALL,/IT SOON RUNS OVER. AND IF
YOU HAVE/A CONSCIOUSNESS OF LACK,/YOU MAY HOLD
THE CUP/UNDER THE FAUCET/UPSIDE DOWN/- AND OF
COURSE/'THE CUP RUNNETH OVER.'

NOW,/IF THE CUP IS UPSIDE DOWN,/ALL THE PRAYING
IN THE WORLD/WILL NOT HELP TO FILL IT. YOU
MUST TURN THE CUP OVER/IN EXPECTANCY AND
RECEPTIVITY. THE PROMISE IS -/GOD SUPPLIES THE
NEED,/BUT GOD CANNOT FILL A LACK.

IF YOU ARE UNEMPLOYED,/YOU MAY BE FILLED WITH
FEAR AND BITTERNESS.. THERE IS NO ROOM FOR FUL-

FILLMENT. YOU MUST LET GO. LET GO OF THE/
'UNEMPLOYED' SELF-IMAGE. SEE YOURSELF AS/'READY
FOR WORK.' THIS IS THE VESSEL. WHEN THE ATTI-
TUDE IS RIGHT,/THE JOB WILL COME LOOKING FOR YOU.

► I USE THIS SYSTEM/IN MY WORK./BY CREATING A
MANILA FILE FOLDER/FOR TALKS OR ARTICLES SCHEDULED
/I DO NOT PUT SLIPS IN THE FOLDER/SAYING/'THIS IS
GOING TO BE DIFFICULT.' THE FOLDER HAS A TITLE/
AND IT IS OPEN. I AM READY. LITERALLY/IDEAS COME
AND I SLIP THEM/INTO THE FOLDER. BUT SYMBOLICALLY
/THE OPEN FOLDER WORKS/AS A CATALYST/IN CONSCIOUS-
NESS,/AND WHEN THE TIME COMES/THE IDEAS TEND TO
FLOW/AS IF THEY HAD BEEN/ALL PREPARED.

WE ARE DEALING WITH THOUGHTS. THE FIRST REALIZA-
TION OF TRUTH/THAT CAME TO ABRAHAM OF GENESIS,
(WHICH WAS THE PRELUDE/LEADING TO THE MIGRATION
AND FORMATION OF THE HEBREW NATION) WAS/'GET THEE

OUT OF THE COUNTRY,/ AND I WILL MAKE OF THEE/A NEW
NATION.' COUNTRY REFERS TO A STATE OF CONSCIOUS-
NESS. UNTIL YOU GET OUT OF/ THE CONSCIOUSNESS/ IN
WHICH YOU HAVE BEEN DWELLING,/ YOU CANNOT FIND/
THE NEW EXPERIENCE,/ THE BETTER JOB,/ THE MORE
PROSPEROUS CONDITIONS.

THIS DOESN'T MEAN/ TO RUN AWAY,/ QUIT YOUR JOB,/ OR
MOVE YOUR HOME. IT DOES MEAN/ THAT YOU MUST
MAKE AN INNER CHANGE/ IN YOUR ~~TH~~OUGHT AND
FEELING.//// THERE IS PROSPERITY FOR YOU/ IF YOU
CAN BECOME/ ESTABLISHED/ IN A 'RICH MENTALITY.'