



# Demo Day with Nu-Calgon



## LEARNING OBJECTIVES:

- **Better Installs:** Learn how cleaning evaporator coils with Evap Foam No Rinse to remove factory residues so systems start clean and run efficiently.
- **Better Maintenance & Upsells:** Use PowerZyme, PurCool Strips, Gel Tabs, and Evap Fresh to support maintenance plans and extend equipment life.
- **Better Diagnosis & Repairs:** Improve first-time fixes with RX11 Flush, Acid Scavenger, A/C Renew, and Easy Seal.
- **Better Proposal Selling:** Increase conversions with upgrades like iWave, NuStart soft starters, and maintenance plans.

## MEET OUR EXPERT:



### Alexis Terzado – Nu-Calgon

Alexis Terzado brings over 30 years of HVAC/R distribution experience, from warehouse operations to outside sales in Florida. Passionate about innovative products, he has trained professionals across the state and understands the daily challenges contractors face. Today, he focuses on equipment sales and training, helping customers find solutions with Nu-Calgon products.



**PowerZyme**  
Gel 1 quart.  
(4298-24)



**Evap Fresh**  
No Rinse 18 oz.  
(4166-75)



**Bio-Fresh cd**  
1 quart.  
(4126-34)



**EasySeal Ultimate**  
LS/UV  
(4050-11)



**12 Gel Tabs**  
(4185-03)



**A/C Re-New**  
4 oz.  
(4057-55)



**Rx-Acid Scavenger**  
(4301-02)



**PurCool**  
Pan Strips  
(61043)



**ClenAir**  
Fresh Linen  
1/2 lb. Tub  
(6100-05)



**iWave-R**  
(4900-20)



**NuStart**  
Single Phase  
(5010-20)

**NuStart**  
Single Phase  
(5010-21)

## WHEN

**Monday,**  
**April 20, 2026**  
**8:00 am - 12:00 pm**  
*Refreshments will be provided.*

## WHERE

**T-05 West Palm Beach**  
**Resource Center**  
1880 Old Okeechobee Road  
West Palm Beach, FL 33409  
(561) 684-3997

**STOP BY & JOIN US!**  
**FREE EVENT – NO**  
**REGISTRATION REQUIRED.**

**CALL OR VISIT YOUR TROPIC SUPPLY RESOURCE CENTER FOR MORE INFORMATION.**