



Demo Day with Nu-Calgon



LEARNING OBJECTIVES:

- **Better Installs:** Learn how cleaning evaporator coils with Evap Foam No Rinse to remove factory residues so systems start clean and run efficiently.
- **Better Maintenance & Upsells:** Use PowerZyme, PurCool Strips, Gel Tabs, and Evap Fresh to support maintenance plans and extend equipment life.
- **Better Diagnosis & Repairs:** Improve first-time fixes with RX11 Flush, Acid Scavenger, A/C Renew, and Easy Seal.
- **Better Proposal Selling:** Increase conversions with upgrades like iWave, NuStart soft starters, and maintenance plans.

MEET OUR EXPERT:



Steve Dover – Nu-Calgon

Steve has been in sales for 30 years. He started in residential HVAC sales in 2000 and switched to wholesale two and a half years ago. He lives in Palm Harbor and his Nu-Calgon territory is Naples to Tallahassee along the west coast. He has been with Nu-Calgon since September of 2022.



PowerZyme
Gel 1 quart.
(4298-24)



Evap Fresh
No Rinse 18 oz.
(4166-75)



Bio-Fresh cd
1 quart.
(4126-34)



EasySeal Ultimate
LS/UV
(4050-11)



12 Gel Tabs
(4185-03)



A/C Re-New
4 oz.
(4057-55)



Rx-Acid Scavenger
(4301-02)



PurCool
Pan Strips
(61043)



ClenAir
Fresh Linen
1/2 lb. Tub
(6100-05)



iWave-R
(4900-20)



NuStart
Single Phase
(5010-20)



NuStart
Single Phase
(5010-21)

WHEN

Thursday,
April 16, 2026
10:00 am - 1:00 pm
Refreshments will be provided.

WHERE

T-21 Tallahassee Resource Center
111-2 Hamilton Park Drive
Tallahassee, FL 32304
(850) 300-6595

STOP BY & JOIN US!
FREE EVENT – NO
REGISTRATION REQUIRED.

CALL OR VISIT YOUR TROPIC SUPPLY RESOURCE CENTER FOR MORE INFORMATION.