

# Dail Longaker

**DIRECTOR, INVESTMENT SALES**



Dail Longaker joined Trinity Partners in 2019 as the Director of Investment Services with more than 30 years of industry experience. Specializing in investment property brokerage, Dail's primary focus is on retail, office and industrial income property brokerage throughout the Southeast.

Prior to joining Trinity Partners, Dail served as the Director of Investment Services for nine years at NAI Avant and spent 23 years with Colliers International as an investment property broker. The University of Virginia graduate has served as a court-appointed receiver for numerous financial institutions, provided advisory services for owners, and has worked on grocery-anchored retail centers and single-tenant net-leased retail developments.

Dail is widely-recognized as one of South Carolina's leading investment sales brokers, responsible for transactions exceeding \$925 million. Notable transactions Dail has been involved with include a \$39,800,000 sale/leaseback of an 80,000 SF sterile pharmaceutical packaging facility in Columbia, South Carolina, and a \$22,500,000 sale of a nine-property portfolio of Doctors Care Urgent Care offices in South Carolina and Tennessee.

Prior to entering the commercial real estate industry, Dail was a commercial real estate lending officer for a major national bank. He has previously won the CoStar Power Broker award for eight years and is a member of the South Carolina Association of Realtors.