OFFERING MEMORANDUM

FOR SALE: MOTOR ROW REDEVELOPMENT OPPORTUNITY

2221 S. MICHIGAN

CHICAGO, IL



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CONTACT INFORMATION:

DAVID P. KIMBALL

Vice President

C: 615.516.4827

O: 312.558.3858

david.kimball@transwestern.com

EXECUTIVE SUMMARY

Transwestern, as the exclusive listing agent, is pleased to announce the opportunity to purchase the brick-and-timber loft warehouse at 2221 S. Michigan Ave. in Chicago's historic Motor Row District in the South Loop. The three-story property contains approximately 33,500 square feet of floor space and sits on a 9,988-square-foot site. The property has been owner-occupied as a furniture warehouse for over 40 years.

The property is located in the center of the Motor Row District and enjoys substantial foot traffic from Wintrust Arena, the CTA Green Line Cermak Station, and McCormick Place, the largest convention center in North America. The pre-pandemic momentum of the area has taken hold again with several new developments in the final planning stages. Prominently, developers of The 78 will transform a 62-acre plot of land in the South Loop into residential and commercial space. The first structure will be the University of Illinois' Discovery Partners Institute headquarters, a 200,000-square-foot research and education hub. The organization has also been pitching the Chicago White Sox—and local politicians—on building a new stadium on the land. In addition, a new \$150 million Chicago Public School is planned for 2450 S. State Street. The recent and upcoming development activity in the neighborhood emphasizes 2221 S. Michigan Ave.'s future potential.



INVESTMENT HIGHLIGHTS



REDEVELOPMENT OPPORTUNITY

Highly viable property with high ceilings and large windows offers endless redevelopment opportunities.



INCENTIVES

Qualified Opportunity Zone, Class L Property Tax Incentive, Landmark District permit fee waiver program, and 24th/Michigan tax increment financing.



ACCESSIBILITY

Immediate access to multiple expressways and major transportation corridors. Public transit options include CTA train, CTA bus, Metra train, and Divvy bike stations.



24/7 NEIGHBORHOOD

Across the street from McCormick Place, Wintrust Arena, and several event and entertainment venues. There were over 1,671 new hotel rooms built in the last five years with at least 376 more planned.

AERIAL OVERVIEW



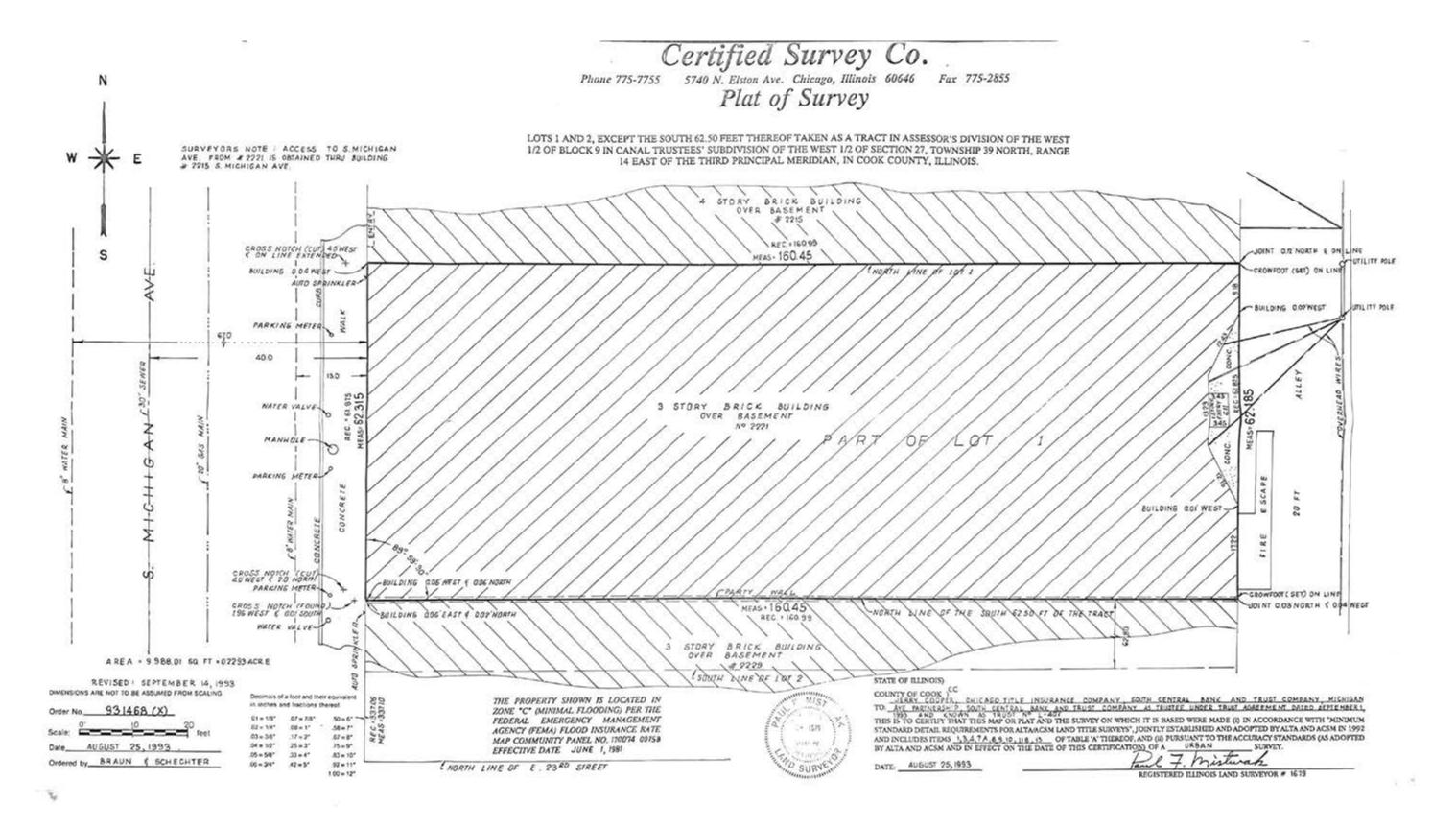
PROPERTY OVERVIEW

ADDRESS:	2221 S Michigan Ave, Chicago, IL 60616
PROPERTY TYPE:	Brick & Timber Loft Warehouse
PRICE:	Subject to Offer
BUILDING SIZE:	± 33,500 SF
FLOORS:	FLOOR SF CEILING HEIGHTS 3rd: 9,200 SF 14'11" to 16'0" 2nd: 9,200 SF 11'7" Mezz: 5,400 SF 8'6" 1st: 9,700 SF 18'11" Total: 33,500 SF
TOTAL LAND AREA:	9,988 SF (0.2293 acres)
SITE DIMENSIONS:	62.315' x 160.45'
PARKING:	Street parking and paid public parking behind building.
DISTANCE TO CTA:	~775 feet to CTA Green Line (Cermak Stop) ~1,967 feet to CTA Red Line (Chinatown-Cermak Stop) ~1,860 feet to Metra (ME) McCormick Place Station
VACANCY:	Building will be sold 100% vacant
DRIVE-IN-DOOR:	1 Drive-In-Door (9'6" W x 10'6" H)
COLUMN SPACING:	30' X 20'
ELEVATOR:	1 Freight Elevator (10' W x 24' D)
SKYLIGHTS:	5 Skylights (10' x 21')
ZONING:	DS-5 Zoning
WARD:	3rd - Alderman Pat Dowell
TAX ID PIN:	17-27-102-003-0000
TAXES:	YEAR TOTAL PSF BLDG. 2023: \$68,824 \$2.05 psf 2022: \$67,082 \$2.00 psf 2021: \$65,575 \$1.96 psf 2020: \$37,871 \$1.13 psf 2019: \$34,155 \$1.02 psf
YEAR BUILT:	1919, as the Bird-Sykes Co. Bldg. #3
RECENT BLDG. IMPROVEMENTS:	New roof and fire escape, tuckpointing on front of building.





PROPERTY SURVEY



ZONING MAP



Motor Row Historic District (Motor Row MP.5) include Maxwell Briscoe DF Goodrish Address: Roughly bounded by 22nd St., Indiana St., 24th Pl. and Wabash

Grid Index: 6-E Zoning Map Page Number: 1108

TSL Statio

More Info

00 Acre Page

Quen 80 Acre Page (WIW273914r)

2221 S MICHIGAN AVE (823810.)

PIN #: 1727102003

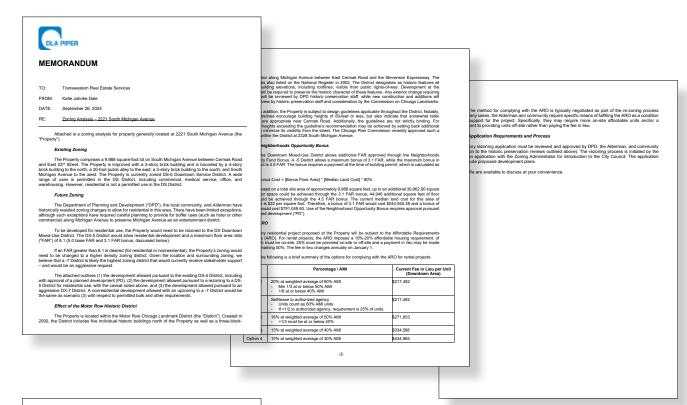
Parcel Address : 2221-2221 8 MICHIGAN AVE

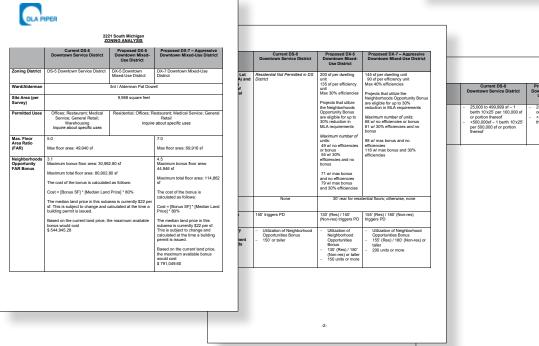
24th/Michigan Ref. Number : T- 72

DS-5, DOWNTOWN SERVICE DISTRICT:

- » The DS, Downtown Service district is primarily intended to accommodate commercial and service uses that are essential for the livelihood of businesses and residents of the downtown area and surrounding neighborhoods.
- The district regulations allow a mix of small-scale office, commercial services, public uses, transportation and communication services, and industrial uses.
- The DS district can be combined with the dash 3 or dash 5 bulk and density designations.
- » The current DS-5 zoning allows for a maximum floor area ratio ("FAR") of 8.1 (5.0 base FAR + 3.1 FAR bonus).
- » The Property would need to be rezoned, likely to DX Downtown Mixed-Use, for residential development.

ZONING SUMMARY



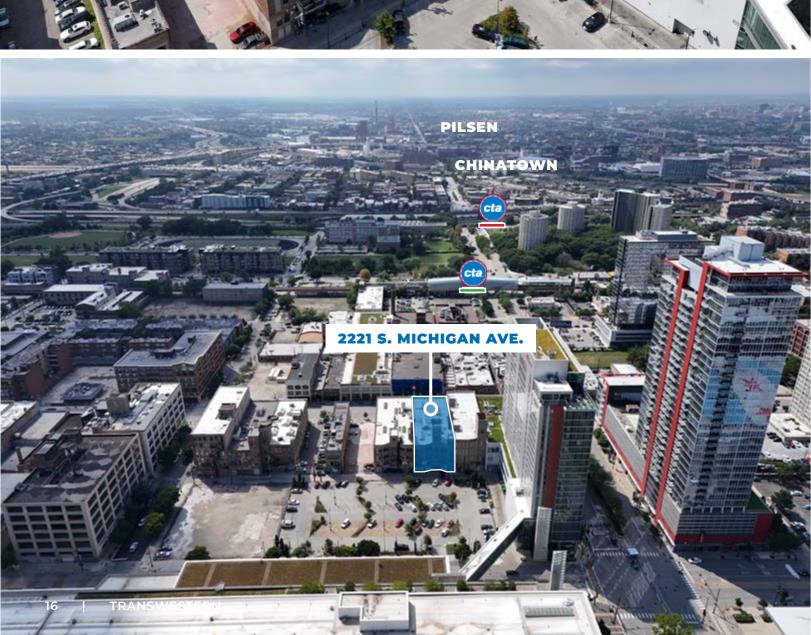


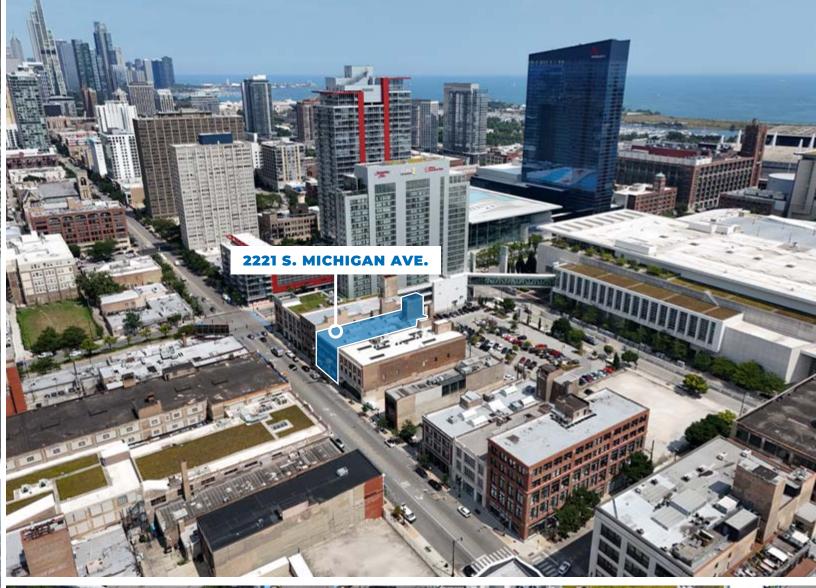
CLICK TO VIEW ZONING ANALYSIS

CLICK TO VIEW PERMITTED USES

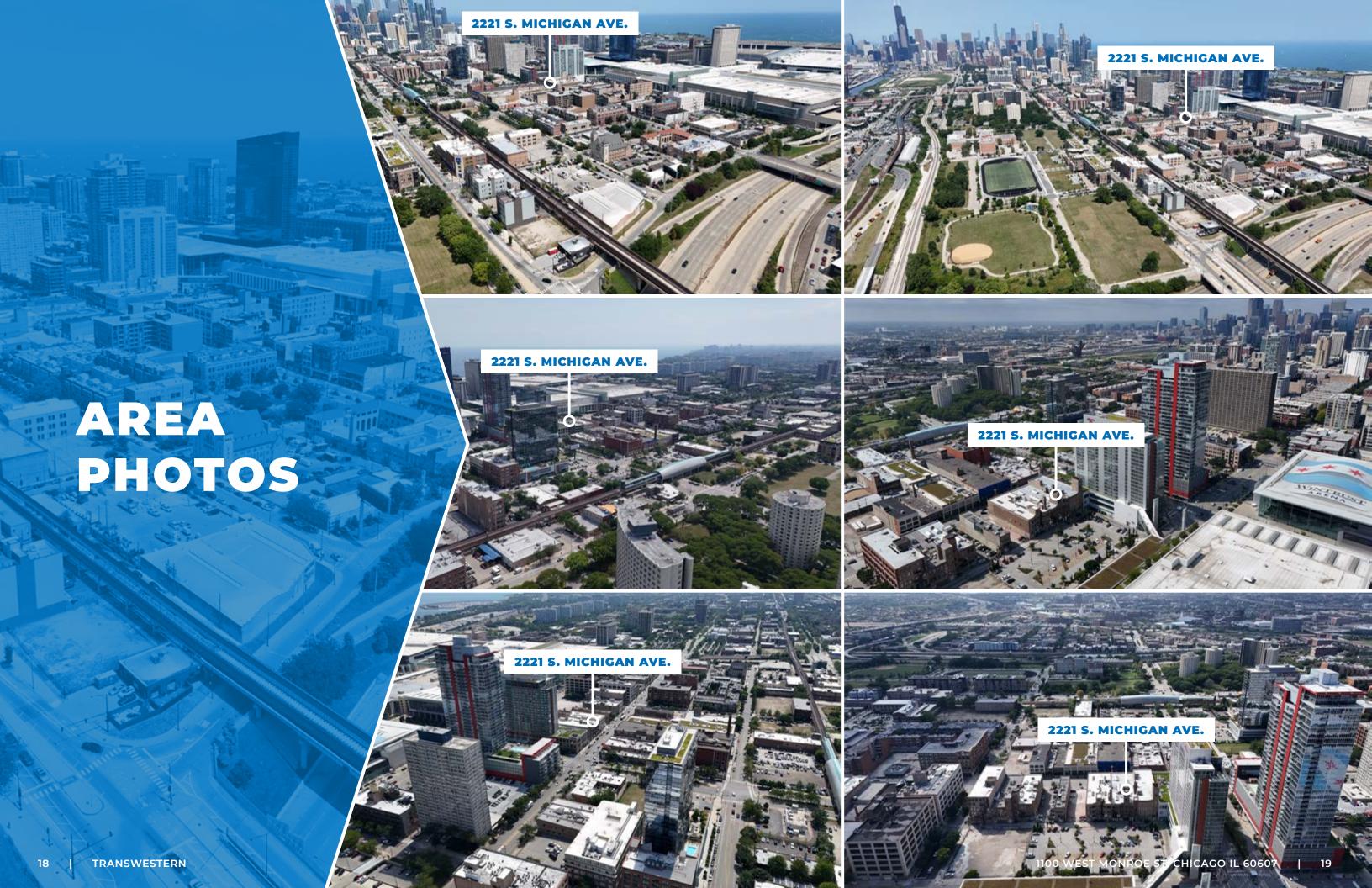
TRANSWESTERN 1100 WEST MONROE ST. CHICAGO IL 60607

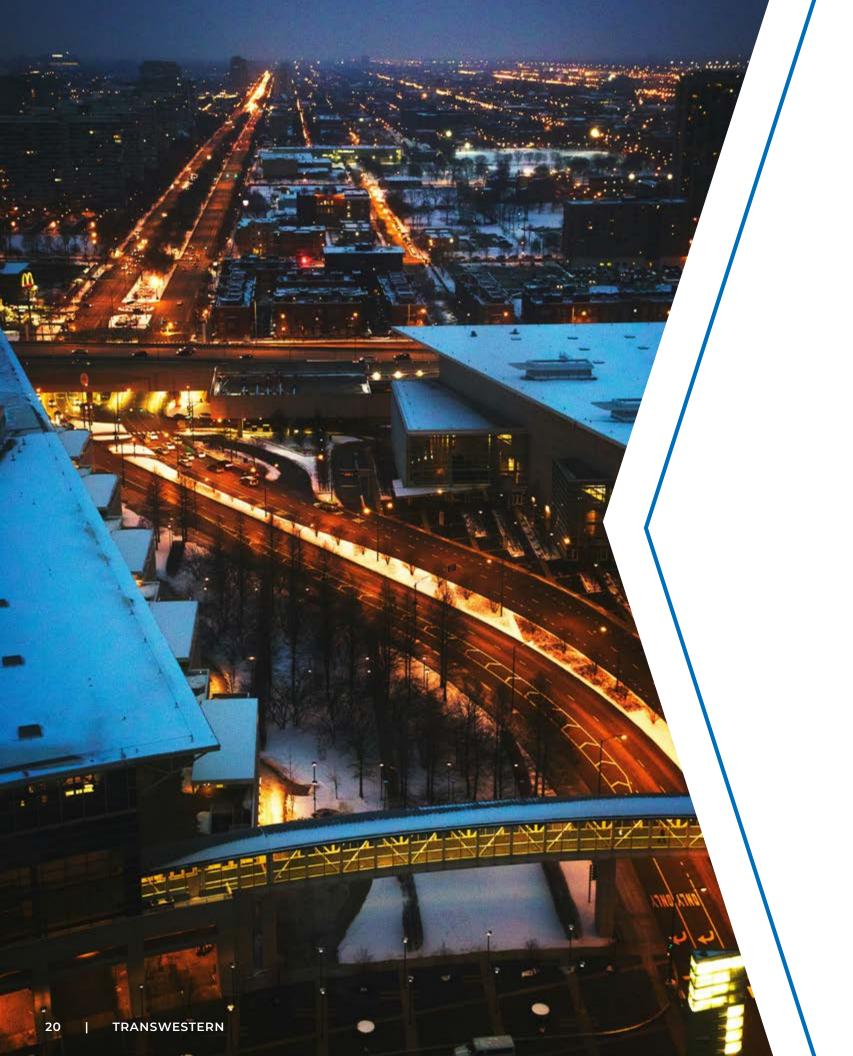












THE SOUTH LOOP & HISTORIC MOTOR ROW DISTRICT

2221 S. Michigan Ave. is tucked into the historic Motor Row District in the South Loop neighborhood and Near South Side community area. In the early 20th century, Motor Row was famous for its wide range of car dealers and mechanics. It also has a rich history as the home of the former newspaper The Chicago Defender and lauded rhythm and blues label Chess Records. Modern-day Motor Row is being redeveloped into an exhilarating entertainment district that complements nearby apartments and condos, convention centers, and Chicago's Museum Campus. The growing foot traffic in the area is supported by the Cermak-McCormick Place L stop, numerous city bus routes, and the McCormick Place Metra Station. Just northwest of Motor Row, construction has begun on The 78, a 62-acre plot of land in the South Loop that runs along the Chicago River. It is meant to be Chicago's next great neighborhood and will contain a mix of commercial, life science, residential, and entertainment properties— there is even a significant push to build a new ballpark for the Chicago White Sox on The 78.

Another exciting development is the Burnham Park Project, a planned state-of-the-art Chicago Bears stadium situated just south of Soldier Field and McCormick Place. Similar to McCormick Place, the Burnham Park Project would boost the neighborhood with exciting amenities. The project includes a fixed-roof stadium for year-round use, a three-acre promenade, and a plaza with food and beverage and retail options. It also includes open green space, with 14 acres of athletic fields and recreational park space for public and youth programs. Area improvements would include infrastructure updates to 18th St. ramps and interchanges, better access to DuSable Lake Shore Drive via a new overpass, a new lower level for McFetridge Drive, and a parking deck to replace existing surface parking.

TRADE SHOWS & INDUSTRY EVENTS

McCormick Place, the largest convention center in North America, sits just a block away from 2221 S. Michigan Ave. As such, the area around McCormick benefits from the hustle and bustle resulting from the largest and most attended conventions, meetings, and tradeshows—approximately 3 million visitors attend McCormick Place events each year. The McCormick Place campus contains more than 2.6 million square feet of exhibit space across four buildings, 10,000 seats in Wintrust Arena, and 4,188 seats in the Arie Crown Theater. There is also a network of 2,463 hotel rooms and a selection of on-site dining and retail, with the campus connected by a network of pedestrian skybridges and promenades.

OFFICE AND INDUSTRIAL

To the North of Motor Row, you will find the Chicago Central Business District's largest Class A office towers, which connect to the Motor Row District and the rest of the Chicago Central Business District via robust public transit. The immediate area surrounding 2221 S. Michigan Ave. is host to historic buildings offering boutique office space. Three- and four-story brick-and-timber buildings, often mixed-use with office and retail, typically offer spaces from 2,000 to 9,000 square feet. Similarly, a handful of industrial spaces, primarily warehouses, are inside historical buildings that rose in the early 20th century.

Looking to the future, the site known as The 78—just northwest of 2221 S. Michigan Ave.—holds the key to transformative change in the South Loop. Among the commercial, life science, and retail projects planned for this \$7 billion mixed-use project is the Innovation District. A technology hub, the Innovation District will be anchored by the Discovery Partners Institute, a University of Illinois-led research and innovation center spanning 11 acres. It will include multiple mixed-use properties, riverfront development, and green space. The 200,000-square-foot innovation hub will bolster Chicago's workforce through the training of over 7,000 workers per year and will receive \$200 million in research and development investments annually. Furthermore, 2221 S. Michigan Ave. neighbors the proposed One Central megadevelopment. The ambitious proposal seeks to transform 34 acres of railyards that run along Museum Campus to Soldier Field into a development with mixed-use skyscrapers connected by an advanced transit hub. The future of the South Loop is quite promising.







\$75,226

Per Capita Income



\$108,714

Median Net Worth

EMPLOYMENT DEMOGRAPHIC

3 MILE RADIUS

EDUCATION



8.0%

No High School Diploma



10.0%

High School Diploma



14.0%

Associate's Degree

65.8%

Bachelor's/Grad/Prof Degree

BUSINESS



\$102,060

Median Household

Income

31,551

Total Businesses



738,228

Total Employees



301,108

Population



155,759

Households

KEY FACTS



Median Age



\$80,033

Median Disposable Income

COMMUTERS



19.0%

Spend 7+ hours commuting to and from work per week



34.2%

Drive Alone to Work

EMPLOYMENT



82.1%

White Collar



10.2%

Services



7.7%

Blue Collar



5.0%

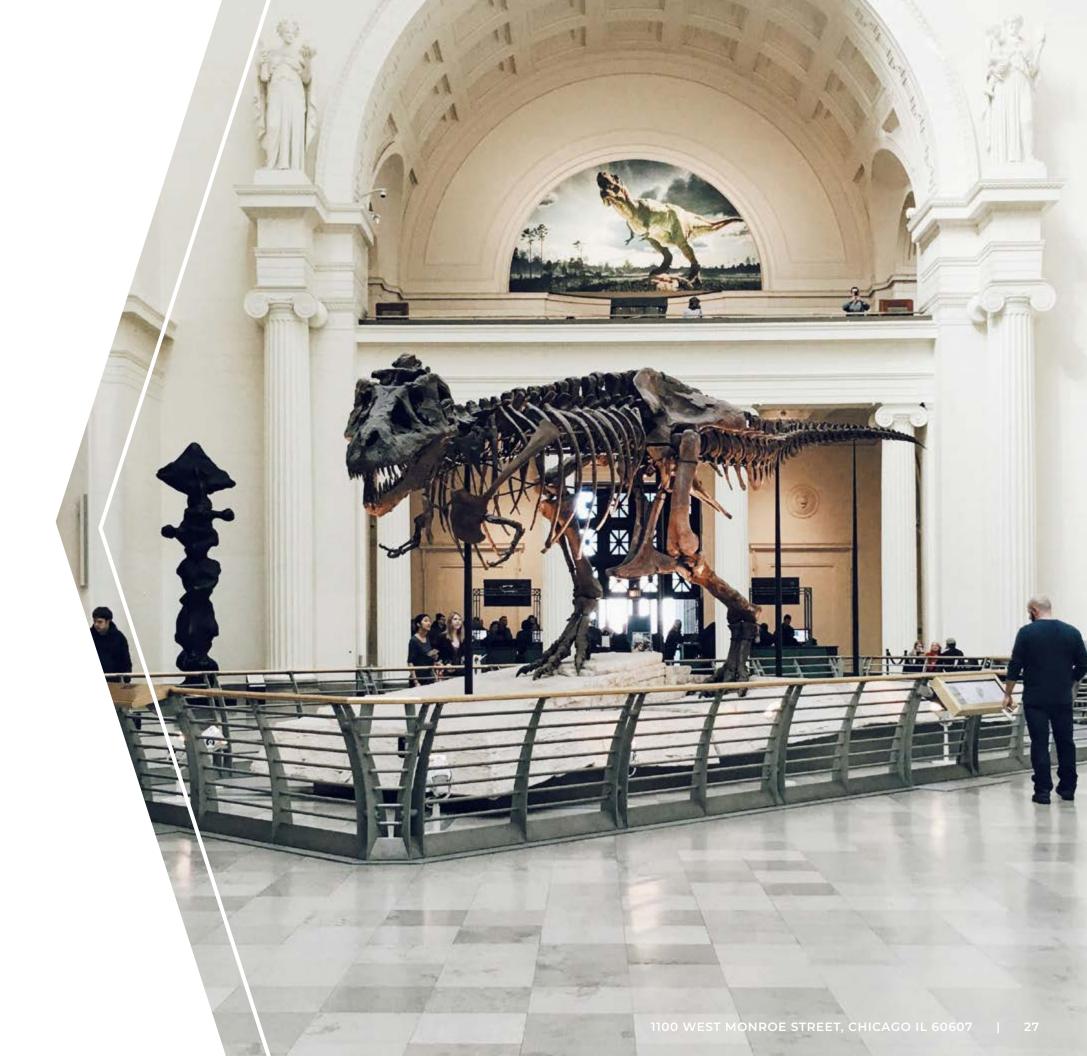
Unemployment Rate

MOTOR ROW RETAIL & ENTERTAINMENT

Home to McCormick Place, the Motor Row neighborhood has direct access to many entertainment venues and retail options. High-end hotels, including the Hyatt Regency, Marriott Marquis Chicago, and three Hilton hotels, are all connected to McCormick Place, attracting many tourists to the area. Retail in the area includes fast-casual dining spots, finer dining, and brewpubs.

The area is close to the 57-acre Museum Campus, where the Adler Planetarium, Shedd Aquarium, the Field Museum of Natural History, and Soldier Field are all located. Other nearby attractions include Grant Park, Millennium Park, Northerly Island, and Chinatown. To the south of Motor Row, the Obama Presidential Center is scheduled to open in 2026 and will add a museum, library, and other public gathering places to the area.

In addition to the entertainment and retail options in Motor Row, 2221 S. Michigan Ave. is also a neighbor to all the benefits of Chicago. The property is a short commute by train or bus to the Michigan Ave. shopping district. Guaranteed Rate Field, home to the Chicago White Sox is just one stop away on the CTA Red Line train. The property is adjacent to Wintrust Arena where the WNBA's Chicago Sky plays, and the Arena hosts concerts, comedians, and other large-scale entertainment events throughout the year.



MOTOR ROW RESIDENTIAL

Motor Row and the South Loop have become an increasingly attractive place to live for many Chicago residents. Since 2017, 665 new apartments have been delivered, with another 894 apartments under construction or proposed. The 78, which has broken ground, and One Central, which remains in the proposal stages, will also both bring a significant number of housing units, including apartment towers and affordable housing.

In 2022, the area underwent streetscape improvements, such as widened sidewalks, new crosswalks, new landscaping, and LED smart lighting, to make the area safer for pedestrians. The area's proximity to Chicago's Central Business District makes it ideal for commuting to the Central Loop. It also has direct access to the Green and Red CTA lines, the I-55 Expressway, and Lake Shore Drive.

Motor Row Streetscape Press Release



\$442,227



80
Housing Affordability Index



27.1%Percentage of Income for Mortgage



96
Percentage of Income for Mortgage (Index)

RESIDENTIAL DEMOGRAPHICS

3 MILE RADIUS

INCOME



\$102,060
Median Household Income



\$75,226



\$108,714

KEY FACTS

34.7

Median Age

301,108Population

155,759

Households

\$80,033

EMPLOYMENT





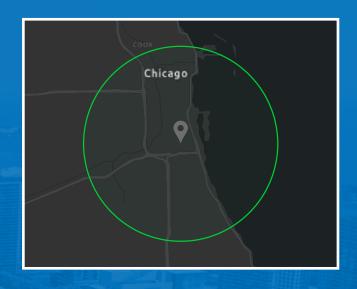
Callan

7.7% Blue Collar

10.2% Services



Unemployment Rate



HOUSEHOLD INCOME



EDUCATION



School Diploma

No High High



Graduate



Some College



Degree

AREA DEMOGRAPHICS

	0.5 miles	1 mile	3 miles
Population			
		98.50	
2024 Total Population	13,571	45,691	301,108
2029 Projected Total Population	13,437	45,359	307,979
2010 Total Population	10,295	37,071	245,376
2000 Total Population	6,214	25,971	219,386
2023-2028 Projected Annual Growth Rate	-0.2%	-0.1%	0.5%
2010-2020 Annual Growth Rate	2.49%	2.12%	1.94%
2000-2020 Annual Growth Rate	3.83%	2.87%	1.53%
2024 Total Daytime Population	15,619	42,480	796,335
2024 Daytime Population: Workers	72.9%	59.3%	85.0%
2024 Daytime Population: Residents	27.1%	40.7%	14.9%
2024 Male Population	6,451	22,145	149,733
2024 Male Population (%)	47.5%	48.5%	49.7%
2024 Female Population	7,120	23,546	151,375
2024 Female Population (%)	52.5%	51.5%	50.3%
2024 Generation Alpha Population (Born 2017 or Later)	1,076	3,203	19,019
2024 Generation Z Population (Born 1999 to 2016)	2,242	7,297	56,526
2024 Millennial Population (Born 1981 to 1998)	5,177	17,066	126,056
2024 Generation X Population (Born 1965 to 1980)	2,603	8,483	48,982
2024 Baby Boomer Population (Born 1946 to 1964)	2,036	7,842	42,019
2024 Silent Generation Population (Born 1945 or Earlier)	436	1,801	8,506
2024 Child Population: Age <18	2,127	6,448	38,137
2024 Child Population (%)	15.7%	14.1%	12.7%
2024 Working-Age Population: Age 18-64	9,654	32,093	226,287
2024 Working-Age Population (%)	71.1%	70.2%	75.2%
2024 Senior Population: Age 65+	1,790	7,150	36,685
2024 Senior Population (%)	13.2%	15.7%	12.2%
2024 Median Age	37.5	37.8	34.7
2024 Median Female Age	38.0	39.1	34.9
2024 Median Male Age	37.0	36.7	34.4
-			

AREA DEMOGRAPHICS

	0.5 miles	1 mile	3 miles
Income			
2024 Median Household Income	\$109,698	\$95,311	\$102,060
2029 Projected Median Household Income	\$119,071	\$105,298	\$112,656
2024 Average Household Income	\$157,280	\$139,418	\$144,960
2029 Projected Average Household Income	\$172,829	\$155,231	\$162,633
2024 Per Capita Income	\$84,691	\$73,279	\$75,226
2029 Projected Per Capita Income	\$95,316	\$83,844	\$87,299
2024 Households by Income			
2024 Household Income Less Than \$25,000	20.5%	18.9%	16.1%
2024 Household Income \$25,000-\$49,999	4.7%	10.0%	10.4%
2024 Household Income \$50,000-\$74,999	4.5%	10.6%	10.8%
2024 Household Income \$75,000-\$99,999	16.0%	12.3%	11.6%
2024 Household Income \$100,000-\$149,999	16.4%	16.4%	18.1%
2024 Household Income \$150,000-\$199,999	14.8%	12.1%	11.7%
2024 Household Income \$200,000 or greater	23.1%	19.6%	21.4%
2024 Median Disposable Income	\$87,589	\$75,520	\$80,033
2024 Median Net Worth	\$178,946	\$117,444	\$108,714
2024 Average Net Worth	\$1,016,894	\$849,528	\$681,643
Employment			
2024 Civilian Population Age 16+ in Labor Force	9,535	29,939	194,652
2024 White Collar Employment	88.4%	84.7%	82.1%
2024 Blue Collar Employment	1.7%	5.0%	7.7%
2024 Service Industry Employment	9.9%	10.2%	10.2%
2024 Employed Population	9,468	28,883	184,945
2024 Unemployment Rate	0.7%	3.5%	5.0%

Source: Esri, Esri-Data Axle, U.S. Census

Source: Esri, Esri-Data Axle, U.S. Census

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© 2024 Esri

AREA DEMOGRAPHICS

	0.5 miles	1 mile	3 miles
Education			
2024 Population Age 25+	10,469	36,047	232,531
2024 Educational Attainment of Population Age 25+			
Less than 9th Grade	3.9%	7.2%	4.4%
Some High School/No Diploma	3.4%	3.9%	3.6%
High School Diploma	4.4%	8.1%	10.0%
GED/Alternative Credential	0.8%	1.3%	2.1%
Some College/No Degree	8.4%	9.4%	9.8%
Associate's Degree	2.5%	4.1%	4.2%
Bachelor's Degree	31.8%	28.9%	33.2%
Graduate/Professional Degree	44.8%	37.0%	32.6%
Race and Origin			
2024 Population by Race African American/Black			
	22 70/-	24 00/-	20.0%
American Indian/Alacka Nativo	32.7%	24.8%	20.9%
American Indian/Alaska Native	0.3%	0.3%	0.7%
Asian	0.3% 19.7%	0.3% 35.5%	0.7% 21.8%
Asian Pacific Islander	0.3% 19.7% 0.1%	0.3% 35.5% 0.0%	0.7% 21.8% 0.0%
Asian Pacific Islander White	0.3% 19.7% 0.1% 36.4%	0.3% 35.5% 0.0% 30.4%	0.7% 21.8% 0.0% 40.1%
Asian Pacific Islander White Other Race	0.3% 19.7% 0.1% 36.4% 3.1%	0.3% 35.5% 0.0% 30.4% 2.6%	0.7% 21.8% 0.0% 40.1% 7.7%
Asian Pacific Islander White	0.3% 19.7% 0.1% 36.4%	0.3% 35.5% 0.0% 30.4%	0.7% 21.8% 0.0% 40.1%
Asian Pacific Islander White Other Race	0.3% 19.7% 0.1% 36.4% 3.1%	0.3% 35.5% 0.0% 30.4% 2.6%	0.7% 21.8% 0.0% 40.1% 7.7%
Asian Pacific Islander White Other Race Two or More Races	0.3% 19.7% 0.1% 36.4% 3.1% 7.7%	0.3% 35.5% 0.0% 30.4% 2.6% 6.4%	0.7% 21.8% 0.0% 40.1% 7.7% 8.7%
Asian Pacific Islander White Other Race Two or More Races 2024 Hispanic Population (Any Race)	0.3% 19.7% 0.1% 36.4% 3.1% 7.7%	0.3% 35.5% 0.0% 30.4% 2.6% 6.4%	0.7% 21.8% 0.0% 40.1% 7.7% 8.7%

AREA DEMOGRAPHICS

	0.5 miles	1 mile	3 miles
Households			
2024 Total Households	7,289	24,008	155,759
2029 Projected Total Households	7,391	24,493	164,697
2010 Total Households	5,496	18,926	116,287
2000 Total Households	2,630	11,719	90,150
2023-2028 Households: Projected Annual Growth Rate	0.3%	0.4%	1.1%
2010-2020 Households: Annual Growth Rate	2.55%	2.11%	2.07%
2000-2020 Households: Annual Growth Rate	3.85%	2.86%	1.57%
2024 Average Household Size	1.8	1.9	1.9
2024 Total Family Households	2,923	9,967	59,636
2024 Average Family Size	2.7	2.9	2.8
Housing			
2024 Total Housing Units	7,936	26,733	177,874
2024 Occupied Housing Units: Owner	44.1%	39.6%	33.5%
	55.9%	60.4%	66.5%
2024 Occupied Housing Units: Renter 2024 Vacant Housing Units	8.2%	10.2%	12.4%
2020 2	7.075	24.045	102.170
2029 Projected Total Housing Units	7,975	26,965	183,179
2010 Total Housing Units	6,938	22,508	138,373
2024 Homes by Value			
Less than \$100,000	0.8%	1.4%	1.4%
\$100,000-\$249,999	4.0%	7.2%	7.9%
\$250,000-\$499,999	67.9%	53.2%	52.0%
\$500,000-\$1,000,000	25.1%	30.7%	31.4%
\$1,000,000+	2.2%	7.4%	7.4%
2024 Median Home Value	\$427,295	\$445,085	\$442,227
2024 Average Home Value	\$491,690	\$542,673	\$543,970

Source: Esri, Esri-Data Axle, U.S. Census

Source: Esri, Esri-Data Axle, U.S. Census

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TRAFFIC COUNT

TRAFFIC COUNT

251,500

184,800

17,400 24,000

145,800

24,800

120,400

22,500

29,000

29,000

29,000

29,000

22,500

19.200

20,100

19,900

19,900

15,200 15,900 4 24,000

15,300

15,400

15,400

25,200

15,300

20,800

27,700

Longitude: -87.62335

16,300 16,300

23,000 17,400

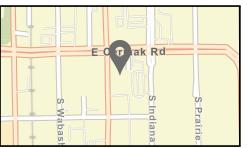
149,900

17,200

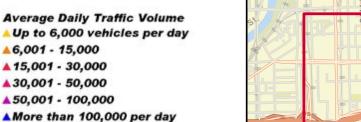
33,000

25,200





Source: ©2024 Kalibrate Technologies (Q2 2024).





Source: ©2024 Kalibrate Technologies (Q2 2024).

Average Daily Traffic Volume ▲Up to 6,000 vehicles per day A6,001 - 15,000 ▲ 15,001 - 30,000 **▲30,001 - 50,000** ▲50,001 - 100,000 ▲More than 100,000 per day

159,300

164,900

121,800

107,600 106,900

122,900

122,900

119,500

108,200

15,800

15,800

114,700

117,200

108,100

113,500

5,400

19,400

23,900 121,400

15,400 20,100 117,500 221,300

258,200

178,900

15,500

196,100

253,700

315,900

260,300

306,100

313,000

300,400

292.000

309,300

284,000

301,000

295,900

15,200 306,300

226,000

23,100 227,500



September 23, 2024

September 23, 2024

Longitude: -87.62335



CONTACT INFORMATION:

DAVID P. KIMBALL

*Vice President*C: 615.516.4827
O: 312.558.3858

david.kimball@transwestern.com



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200 W Madison St Suite 1200 Chicago, Illinois 60606 www.transwestern.com