

575 Broadhollow Road  
Melville, NY 11747  
rrau@lfnllc.com

Tel: (631) 465 9090 Ext 5010  
Fax: (631) 465 9091  
www.lfnllc.com



## Ramananda Rau, *MM, CLU, ChFC, RHU, REBC* *Director of Compliance*

Ramananda Rau is our Director of Compliance for the Lighthouse Financial Network LLC. He oversees the compliance operation of the Office of Supervisory Jurisdiction (OSJ) as well as the branch offices located throughout New York State.

Ramananda has had a long career in banking for nearly 26 years and been associated with banks in India, Dubai and New York. He transitioned to the insurance industry in 1992 and started his career with New York Life Insurance Company. To pursue his career as Sales Manager he then moved to MetLife and MONY Life Insurance Company. He joined John Hancock Financial Network in August 2006 and was promoted to Compliance Director in 2007, the position that he now holds at Lighthouse Financial Network. Ramananda holds a Bachelor degree in Accounting from India and Masters in Management qualifications from Asian Institute of Management, Philippines.

To achieve professional excellence, he earned his American College designations of CLU, ChFC, RHU, and REBC. These professional qualifications and his own experience in dealing with high net worth clients helped him to recruit and train agents without prior experience and elevate several of them to become MDRT qualifiers.

Ramananda is also active in community activities and is a member of several Indian associations. He lives with his wife on Long Island.

- Wealth Management
- Insurance Protection
- Compensation
- Estate Planning Strategy
- Retirement Planning
- Business Planning
- Business Succession Strategies

*“Lighting the Way  
to a Secure  
Financial Future”*