



Michael H. Klein, J.D.

Investment Adviser Representative

Michael H. Klein, J.D., is an Investment Adviser Representative with Lighthouse Financial Network, LLC. After graduating from Hamline Law School in 1978, he began his career with John Hancock in the marketing management program at their headquarters in Boston, Massachusetts.

After the program, he was appointed to become the Supervisor with the John Hancock Boston office, and later was appointed as an Associate General Agent and helped lead them to be recognized as one of the premier John Hancock firms in the United States.

In 1989, Michael moved to the John Hancock agency in New York, where he soon became National Supervisor of the Year, training and managing individuals to become leading financial representatives. His clientel includes physicians and business owners in every stage of their career. He provides customized and personalized strategies and solutions for their financial security and financial goals.

During his 36 year career, he has served on many industry and company advisory committees, and was selected as an instructor for the Life Underwriter Training Counsel specializing in the area of Disability Income Insurance.

His many awards include the National Sales Manager of the Year, Runner-up Sales Manager of the Year, Lifetime Member of the Sales and Managers Recognition Conference, and Lifetime Member of the President's Conference. In 2013 he was inducted into the prestigious John Hancock Financial Network Hall of Fame.

- Wealth Management
- Insurance Protection
- Compensation
- Estate Planning Strategy
- Retirement Planning
- Business Planning
- Business Succession Strategies

*"Lighting the Way
to a Secure
Financial Future"*