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A MESSAGE FROM OUR PRESIDENT

Thank you for your support.

To our long-standing fleet vehicle partners, we thank you for your support.

If this is your first time considering Toyota Canada as your fleet vehicle provider, we welcome the opportunity to showcase our complete lineup of Toyota cars and trucks.

Overall cost of ownership is one of the most important factors when considering a fleet vehicle. We are proud of Toyota’s reputation for providing long-lasting value, and of the outstanding recognition we receive year after year for our quality, dependability and safety.

Toyota believes, no matter the destination, everyone deserves to arrive safely. This is why the suite of advanced safety features we call Toyota Safety Sense™ (TSS), comes standard on virtually all of our models.

Our leadership in advanced technology is a strong demonstration of Toyota’s investment in the future of mobility. This commitment to innovation extends to our broad lineup of alternative powertrain technologies – including the Prius Prime plug-in hybrid electric and the soon-to-come Mirai fuel cell electric vehicle.

We look forward to working with you, our fleet partners, and to ensuring you continue to find the perfect vehicle for your business needs.

Thank you.

Larry Hutchinson
President and CEO, Toyota Canada Inc.
YEARS OF GROWTH IN CANADA

#1
Canada’s largest vehicle manufacturer.

$11.5
Billion in total investment in Canada.

22,300
Employees in Canada, located in every province and Yukon.

571,535
Vehicles made in Canada.

210,073 Corolla, 247,633 RAV4, 113,829 Lexus RX & RXh Hybrid

7.9
Million vehicles manufactured in Canada since 1988.

224,547
Vehicles we sold in Canada in 2017.

All statistics are based on 2017 calculations.
WHAT’S NEW?
Exciting developments for 2019.

2018 C-HR
Designed to turn heads and turn corners, it’s the urban SUV that’s a blast to drive and loaded with safety.

ALL NEW 2019 COROLLA HATCHBACK
Bold styling, spacious interior and fun to drive. And because it’s a Corolla you know it’s reliable, safe and fuel efficient.

ALL NEW 2019 AVALON
The all-new 2019 Avalon combines the luxury you’d expect with an exhilaratingly designed exterior. The new V6 engine delivers more power and more efficiency, paired with an ultra smooth 8-speed transmission. Very cool.

2018 MIRAI
The Mirai Fuel Cell Vehicle (FCV) is futuristic, aerodynamic, comfortable and quiet. Every aspect of the Mirai was designed to be innovative, efficient and reliable.
FUEL EFFICIENCY

Outstanding fuel efficiency helps drive down your costs.

Fuel expenses are a major contributor to the total cost of running your fleet. That’s why Toyota is committed to improving the fuel efficiency and reducing the greenhouse gas emissions of all our vehicles. We already lead the way with the most extensive and proven lineup of fuel efficient hybrids.

From the one that started it all – the Prius – to our Camry sedan to the RAV4 and Highlander SUVs, there’s a Toyota hybrid for any job. But whether it’s hybrid or conventional gas engine powertrains, Toyota’s commitment to fuel efficiency delivers very low cost of operation.

And for tomorrow, we’re investing in new technology and exploring new powertrains like our Mirai fuel-cell electric vehicle which uses no gasoline and emits only water vapour out of the tailpipe.

In 2017, the Toyota Prius, Prius c, Prius v and RAV4 all won awards from Natural Resources Canada (NRCAN) as the most fuel-efficient vehicles in their respective categories.
SAFETY & TECHNOLOGY

Toyota’s Canadian line-up earned a total of six 2018 IIHS TOP SAFETY PICK AWARDS*
Toyota’s Canadian line-up earned a total of six 2018 IIHS TOP SAFETY PICK AWARDS*

At Toyota, we believe that no matter what the destination, everyone deserves to arrive safely.

That’s why we created Toyota Safety Sense™ (TSS) – an advanced suite of innovative safety features designed to help protect drivers, passengers, pedestrians (TSS-P only) and people in other vehicles from harm.

SAFETY & TECHNOLOGY

TSS-C: PRE-COLLISION SYSTEM™
Provides collision avoidance or damage mitigation support in speed ranges where frontal collisions are likely to occur.

TSS-C: LANE DEPARTURE ALERT™
Lane Departure Alert function is designed to assist a driver from unintentionally deviating from their lane. Using an in-vehicle camera to detect visible white and yellow lane markings, the system issues both visual and audio alerts in the event of lane deviation.

AUTOMATIC HIGH BEAM
Automatic High Beams (AHB) help drivers see more of what’s ahead at nighttime by automatically switching between high and low beams as appropriate to provide the most light possible and enhance forward visibility. By using high beams more frequently, the system may allow earlier detection of pedestrians and obstacles.

TSS-P: PRE-COLLISION SYSTEM™ WITH PEDESTRIAN DETECTION
Provides collision avoidance or damage mitigation support in speed ranges where frontal collisions are likely to occur. In certain conditions, the Pre-Collision System with Pedestrian Detection may also help to detect pedestrians and help prevent or mitigate a collision.

TSS-P: DYNAMIC RADAR CRUISE CONTROL™
Using forward sensing radar technology, the system can automatically adjust vehicle speed to help maintain a preset following distance between you and the vehicle directly in front of you.

TSS-P: LANE DEPARTURE ALERT™ WITH STEERING ASSIST
Alerts you if you start to drift out of your lane when visible lane markings are detected. On some models with TSS-P, the Steering Assist function may also provide small corrective steering inputs.

*At Toyota, we believe that no matter what the destination, everyone deserves to arrive safely.

That’s why we created Toyota Safety Sense™ (TSS) – an advanced suite of innovative safety features designed to help protect drivers, passengers, pedestrians (TSS-P only) and people in other vehicles from harm.
VEHICLE STABILITY CONTROL** helps prevent wheel slip and loss of traction by reducing engine power and applying brake force to the wheels that need it.

TRACTION CONTROL helps maintain grip on wet, icy, loose or uneven surfaces by applying brake force to spinning wheels.

ANTI-LOCK BRAKE SYSTEM helps prevent brakes from locking up by ‘pulsing’ brake pressure in emergency braking situations.

ELECTRONIC BRAKE-FORCE DISTRIBUTION is advanced ABS technology that keeps the vehicle more stable and balanced when braking.

BRAKE ASSIST†† helps detect sudden or ‘panic’ braking and adds the full pressure needed to help prevent collisions.

SST SMART STOP TECHNOLOGY† automatically cuts engine power and allows the brakes to take control when the accelerator and brakes are pressed at the same time.

At Toyota, sophisticated safety features come standard. Years of testing and investment in research and development have led to the creation of our Star Safety System, six advanced accident avoidance technologies that make attentive drivers better drivers.
At Toyota, quality is an obsession. From the selection of raw materials to final vehicle inspection, quality is built into every step of production. And because of our philosophy of kaizen – continuous improvement – our vehicle build quality gets better every day.

What about durability? As of June 2017, 85% of Toyotas built in Canada over the last 20 years were still on the road*. That kind of durability means your Toyota fleet vehicles will contribute to your company’s bottom line with lower maintenance and repair costs and higher resale value.

Quality and durability together create reliability. You can rely on your Toyota vehicles to get the job done.

* Based on IHS Markit Vehicles in Operation as of June 30, 2017 for Model Years 2008 to 2018 vs Total New Registrations of those vehicles.

2018 Canadian Black Book “Best Retained Value Awards”

COMPACT CAR – TOYOTA PRIUS
MID-SIZE CAR – TOYOTA CAMRY
FULL-SIZE CAR – TOYOTA AVALON
SMALL PICK-UP – TOYOTA TACOMA
FULL-SIZE PICK-UP – TOYOTA TUNDRA
MINIVAN – TOYOTA SIENNA
MID-SIZE SUV – TOYOTA FJ CRUISER
FULL-SIZE SUV – TOYOTA SEQUOIA
OVERALL BRAND (CAR) – TOYOTA
OVERALL BRAND (TRUCK/CROSSOVER/SUV) – TOYOTA

Based on value retained from original MSRP for 2014 model year vehicles as published by CBB, as of January 1, 2018. See CanadianBlackBook.com for complete details.

FJ Cruiser shown
EXECUTIVE VEHICLES

Toyota Executive vehicles. Something to strive for.

CAMRY XSE
The 2018 Camry XSE sets the standard for bold styling in a mid-size sedan. Head-turning design and high tech features abound, including an in-console wireless device charging system.

ALL NEW AVALON LIMITED
When thrilling design meets cutting edge technology, the new generation of premium is born. The all-new 2019 Avalon is as dynamic as it is luxurious, with impressive performance and roominess that Canadians are sure to enjoy.

HIGHLANDER LIMITED AWD
The Highlander Limited AWD delivers a balance of refined styling, go-anywhere all-wheel drive performance and a full suite of convenience features. There is a 12-speaker JBL Synthesis audio system, advanced voice recognition and much more.

TUNDRA 1794 EDITION
The 1794 Edition boasts a distinctive Western-inspired exterior with unique front grille and 20” chromed aluminum alloy wheels. All carried by a 5.7L i-Force V8 that produces 381 HP @ 5,600 rpm.
Our full model range offers something for every business.

For small businesses to large companies, Toyota vehicles put in an honest day’s work, every day.

From the sub-compact Yaris Hatchback to the powerful Tundra full-sized pick-up truck, a Toyota vehicle will prove to be an asset to your drivers and your bottom line.
PASSenger Cars & Vans

They work hard, and never ask for a raise.

More than just a part of your business, your company’s vehicles are your ambassadors on the road and Toyota passenger cars and vans say all the right things.

Durable, reliable, hard-working and economical, they put in long hours with no complaints.

And they provide the safety, technology and comfort to keep your drivers engaged and enthusiastic, too.

Please see your Toyota dealer for details.
YARIS HATCHBACK

Practical can be cool.

MECHANICAL
1.5 Litre, 4-Cylinder VVT-i Engine
106 hp @ 6,000 rpm
5-speed Manual Transmission or 4-speed Automatic Transmission

FEATURES
6.1” Display Audio with AM/FM, CD & MP3 with USB Input & Bluetooth® Capability
Heated Front Seats
Backup Camera
Power Windows
Power Door Locks
60/40 Split Fold-Down Rear Seats
Colour-Keyed Bumpers & Door Handles
Up to 442 Litres (15.6 cu.ft) of Cargo Capacity

SAFETY
Toyota’s Star Safety System™
Toyota Safety Sense™

FUEL ECONOMY
YARIS HATCHBACK SD AUTOMATIC – 7.9/6.8/7.4 (City/Highway/Combined L/100 km)
173 CO₂ Emissions (G/Km)
Serious about style and fun.

MECHANICAL
1.5 Litre, 4-Cylinder, DOHC, 16-Valve, VVT-i Engine, 106 hp @ 6000 rpm
6-Speed, Automatic, Electronically Controlled Transmission w/Intelligence or
6-speed Manual Transmission

FEATURES
AM/FM Stereo with USB Input Port, Bluetooth® Hands-Free Phone
Connectivity/Wireless Audio Streaming/Phone Book Access
Power-Adjustable, Colour-Keyed Heated Exterior Mirrors
Available Heated Front Seats and 60/40 Split Fold-Down Rear Seats
Push Button Start with Keyless Entry
Cruise Control
Air Conditioning
Backup Camera
Up to 382 Litres (13.5 cu.ft) of Cargo Capacity

SAFETY
Low-Speed Pre-Collision System
Dynamic Stability Control, Traction Control, ABS, Electronic Brake-force
Distribution, Brake Assist & Brake Override System

FUEL ECONOMY
YARIS SEDAN AUTOMATIC – 7.3/5.8/6.6 (City/Highway/Combined L/100 km)
155 CO2 Emissions (G/Km)
COROLLA

Exciting new look.
Same exciting reliability.

MECHANICAL
1.8 Litre, 4-Cylinder, 16-Valve, Dual VVT-i Engine, 132 hp @ 6,000 rpm or VALVEMATIC Engine, 140 hp @ 6,000 rpm
Continuously Variable Transmission with Intelligent Shift (CVTi-S) or 6-Speed Manual

FEATURES
AM/FM, CD & MP3 with USB Input & Bluetooth® Capability²
Steering Wheel Audio Controls
Power Windows & Power Door Locks
Heated Seats
60/40 Split Fold-Down Rear Seats
Power-Adjustable, Colour Keyed Heated Mirrors
LED Headlamps
Up to 369 Litres (13 cu.ft) of Cargo Capacity

SAFETY
Toyota’s Star Safety System™
Toyota Safety Sense™ P

FUEL ECONOMY
COROLLA LE CVT – 8.3/6.5/7.5 (City/Highway/Combined L/100 km)
174 CO₂ Emissions (G/Km)
COROLLA LE ECO – 7.8/5.9/6.9 (City/Highway/Combined L/100 km)
163 CO₂ Emissions (G/Km)

AWARDS

(With specific headlights. Applies to US Model 18MY)
The 2019 Corolla Hatchback benefits from revolutionary new performance and modern styling, all built off the foundation of the Toyota New Global Architecture design and engineering process.

An all-new, 2-Litre Inline 4-cylinder Dynamic Force engine boosts horsepower and overall performance compared to previous Corolla models, and the Corolla Hatchback will be offered with a choice of two transmissions, including an all-new Direct Shift CVT. With a lower centre of gravity, reduced weight, widened stance, and more, the Corolla Hatchback benefits from intuitive control and superior, more dynamic performance.

Inside and out, sportier styling and high-quality fittings ensure that every drive engages all the senses. The Corolla Hatchback will be available exclusively in Sport trims, with high-grade LED headlamps and rear combination lamps, a rear spoiler, piano black trim accents on the instrument panel, push button start, a smart key, 8" Display Audio3, automatic air conditioning, and more. Plus, Apple CarPlay™ and the Entune™ system deliver advanced yet easy to use information and entertainment services.

As a Toyota, the Corolla Hatchback is extensively equipped with advanced safety technologies. These include TSS 2.0 – the second generation of the Toyota Safety Sense system, with even more active safety features.
CAMRY

All business, in a good way.

MECHANICAL

2.5 Litre, 4-Cylinder, DOHC, 16-Valve Engine, 203 hp @ 6,600 rpm or
3.5 Litre, 6-cylinder, DOHC, 24-Valve Engine, 301 hp @ 6,600 rpm

8-speed Direct Shift Automatic Transmission

FEATURES

Entune™ 3.0 Display Audio™ with Bluetooth® Compatibility™ & USB Input
Backup Camera™
Heated Front Seats w/Leather-Wrapped Steering Wheel & Shift Knob (available)
Steering Wheel w/Audio, Multi-Information Display & Phone Controls
Push Button Start, Smart Key System (available)
Automatic Headlamp System with LED Headlights & Tail Lamps
Up to 427 litres (15.1 cu.ft) of Cargo Capacity

SAFETY

Toyota’s Star Safety System™
Toyota Safety Sense™
Driver & Front Passenger Whiplash-Injury-Lessening Seats
Available Blind Spot Monitor with Rear Cross-Traffic Alert™
Bird’s-Eye-View Camera with Perimeter Scan™

FUEL ECONOMY

CAMRY LE – 8.4/6.7/7.3 (City/Highway/Combined L/100 km)
172 CO₂ Emissions (G/Km)

CAMRY XSE V6 – 10.7/7.4/9.2 (City/Highway/Combined L/100 km)
215 CO₂ Emissions (G/Km)

AWARDS

2018 Canadian Black Book “Best Retained Value Awards”

MID-SIZE CAR

(With specific headlights.
Applies to US Model 18MY)
**AVALON**

All your employees should be this exceptional.

### MECHANICAL

- 3.5 Litre, 24-Valve, 6-Cylinder VVT-i Direct-Injection Engine, 301 hp & 267 lb.ft. @ 4,700 rpm
- 8-Speed Automatic, Super Electronically with Controlled Transmission

### FEATURES

- Entune™ 3.0 Display Audio¹ with Bluetooth® Compatibility² & USB Input
- 9" Display Screen & 7" TFT Multi Information Display
- 14 JBL Speaker System 1200-watt 7.1 Channel Surround
- LED Headlamps, Rear Lamps & Daylight Running Lights
- Power Moonroof
- Wireless Charger for Smartphones
- Power Adjustable Driver (8-way & 2-way lumbar) & Passenger Seat (6-way)
- Steering Wheel Audio Controls
- Backup Camera³
- Smart Key System with Push Button Start

### SAFETY

- Toyota’s Star Safety System™
- Toyota Safety Sense™ P⁹
- Blindspot Monitor & Rear Cross Traffic Alert⁶

### FUEL ECONOMY

- 10.9/7.6/9.4 (City/Highway/Combined L/100 km)
- 211 CO² Emissions (G/Km)

### AWARDS

- 2018 Canadian Black Book ‘Best Retained Value Awards’ FULL-SIZE CAR

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The 2019 AVALON LIMITED INTERIOR OFFERS UNIQUE QUILTED STITCHING DETAILS AND REAL WOOD TRIM
<table>
<thead>
<tr>
<th>MECHANICAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.0 Litre, 4-Cylinder, Horizontally Opposed</td>
</tr>
<tr>
<td>Flat 4 Boxer Engine</td>
</tr>
<tr>
<td>205 hp @ 7,000 rpm (Manual) or 200 hp @ 7,000 rpm (Automatic)</td>
</tr>
<tr>
<td>6-speed Manual or 6-Speed Automatic w/Dynamic Rev Management</td>
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</tbody>
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<table>
<thead>
<tr>
<th>FEATURES</th>
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</thead>
<tbody>
<tr>
<td>7&quot; Touch-Screen Pioneer® Display Audio System® with Bluetooth® &amp; 8 speakers</td>
</tr>
<tr>
<td>Flat-Folding Rear Seats</td>
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<tr>
<td>Automatic Headlamp System</td>
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<tr>
<td>Digital &amp; Analog Gauges</td>
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<tr>
<td>Aluminum Pedals</td>
</tr>
<tr>
<td>Rear View Camera®</td>
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<tr>
<td>Two 12-Volt Power Outlets</td>
</tr>
<tr>
<td>Keyless Entry, Variable-Intermittent Front Windshield Wipers</td>
</tr>
<tr>
<td>Up to 195 litres (6.9 cu.ft) of Cargo Capacity</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SAFETY</th>
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</thead>
<tbody>
<tr>
<td>Toyota’s Star Safety System™</td>
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<table>
<thead>
<tr>
<th>FUEL ECONOMY</th>
</tr>
</thead>
<tbody>
<tr>
<td>86 6M – 11.3/8.3/9.9 (City/Highway/Combined L/100 km)</td>
</tr>
<tr>
<td>232 CO₂ Emissions (G/Km)</td>
</tr>
</tbody>
</table>

Move at the speed of business.
SIENNA

Move cargo and people in style and comfort.

**MECHANICAL**
3.5 Litre, 24-Valve, 6-Cylinder Engine
296 hp @ 6,200 rpm
8-Speed Automatic Transmission

**FEATURES**
Touchscreen Audio with Bluetooth® Capability
Steering Wheel Audio & Voice Recognition Controls
SIRI Eyes Free Mode
3-Zone Automatic Climate Control
Backup Camera
Cruise Control
Power Windows & Door Locks
Halogen Headlamps
Up to 4247 Litres (150 cu.ft) of Cargo Capacity Behind Front Seats

**SAFETY**
Toyota’s Star Safety System™
Toyota Safety Sense™ P

**FUEL ECONOMY**
SIENNA AWD – 13.4/9.6/11.7 (City/Highway/Combined L/100 km)
274 CO₂ Emissions (G/Km)

**AWARDS**
2018 Canadian Black Book “Best Retained Value Awards”
MINIVAN
**SUVS & CROSSTERS**

Versatile performers.

When your fleet requires vehicles that can move people, cargo or both simultaneously, Toyota SUVs are the answer.

With flexible seating capacity, versatile cargo room, power, comfort and fuel efficiency, they’re workhorses that can take on any job.

2018 Canadian Black Book
“Best Retained Value Awards”
OVERALL BRAND
FOR TRUCKS / CROSSTERS / SUVS – TOYOTA

*Please see your Toyota dealer for details.*
C-HR

New kid on the block.

MECHANICAL
2.0 Litre, 4-Cylinder, Valvematic, Dual VVT-i Engine, 144 hp @ 6100 rpm
Continuously Variable Transmission with Intelligent Shift (CVTi-S)

FEATURES
View Mirror with Integrated Backup Camera
Dual Automatic Air conditioning
Heated Front Fabric Sport Seats
Power Windows with Auto Up/Down for All Windows
Backup Camera®
LED Daytime Running Lights
Power-Adjustable Heated Mirrors
60/40 Split Rear Seat w/Fold-Down Seat Back
Up to 1031 Litres (36.4 cu.ft) of Cargo Capacity Behind Front Seats

SAFETY
Toyota’s Star Safety System™
Toyota Safety Sense™
Available Blind Spot Monitor with Rear Cross-Traffic Alert®

FUEL ECONOMY
C-HR – 8.7/7.5/8.2 (City/Highway/Combined L/100 km)
274 CO₂ Emissions (G/Km)
**RAV4**

*Whatever you ask of it, it delivers.*

### MECHANICAL

- **2.5 Litre, 4-Cylinder Engine**
- 176 hp @ 6,000 rpm
- 6-Speed Automatic Transmission
- Up to 1588 kg (3,500 lb) Towing Capacity [11] (RAV4 Trail with Towing Package)

### FEATURES

- Steering Wheel Audio & Bluetooth [2] Controls
- Heated Seats
- Air Conditioning
- 60/40 Split Folding & Reclining Second-Row Seats
- Power Windows
- 17” Alloy Wheels
- Up to 2080 Litres (73.3 cu.ft) of Cargo Capacity Behind Front Seats

### SAFETY

- Toyota’s Star Safety System [TM] 
- Toyota Safety Sense [TM] [P][9]

### FUEL ECONOMY

**RAV4 AWD LE –** 10.5/8.3/9.5 (City/Highway/Combined L/100 km)
222 CO₂ Emissions (G/Km)

### AWARDS

(with specific headlights. Applies to US Model 18MY)
HIGHLANDER

Works hard, and looks great doing it.

MECHANICAL
3.5 Litre V6 DOHC, 24-Valve, VVT-i, Direct Ignition Engine
295 hp @ 6,600 rpm
8-Speed Automatic Transmission
2,268 kg (5,000 lb) Towing Capacity11

FEATURES
6.1" Touchscreen Display3 Audio with Bluetooth® Capability2
Backup Camera5
60/40 Split Reclining & Flat-Folding 3rd Row Seats
18" Alloy Wheels

SAFETY
Toyota’s Star Safety System™
Toyota Safety Sense™ P9B
Blind Spot Monitor with Rear Cross-Traffic Alert6

FUEL ECONOMY
HIGHLANDER XLE AWD – 12.1/9.0/10.6 (City/Highway/Combined L/100 km)
251 CO₂ Emissions (G/Km)

AWARDS
(with specific headlights. Applies to US Model 18MY)
When the going gets tough, it’s how you get going.

MECHANICAL
4.0 Litre, V6, DOHC, 24-Valve, Dual VVT-i Engine
270 hp @ 5,600 rpm & 278 lb.ft. @ 4,400 rpm
5-Speed Automatic Transmission
2,268 kg (5,000 lb) Towing Capacity
One-Touch 4WD

FEATURES
6.1” Touchscreen Display Audio
USB Audio Input & Bluetooth® Capability
Backup Camera
Running Boards
Roof Rails
Towing Hitch & Trailer Sway Control
Tonneau Cover
2500 Litres (88.3 cu.ft) of Cargo Capacity Behind Front Seats

SAFETY
Toyota’s Star Safety System™

FUEL ECONOMY
4RUNNER – 14.3/11.9/13.2 (City/Highway/Combined L/100 km)
308 CO2 Emissions (G/Km)
SEQOIA

It’s what the boss drives.

MECHANICAL
5.7 Litre i-Force V8 Engine, DOHC, 32-Valve, Dual VVT-i Engine
381 hp @ 5,600 rpm
401 lb-ft. of Torque @ 3,600 rpm
6-Speed Automatic Transmission
Up to 3,220 kg (7,100 lb) Towing Capacity

FEATURES
Automatic Headlamp System with LED Headlamps & Fog Lamps
Leather Seat Surfaces
Auto-Dimming Rearview Mirror with Backup Camera & Compass
Front & Rear Clearance Sonar
Trailer Sway Control
3400 Litres (120.1 cu.ft) of Cargo Capacity Behind Front Seats

SAFETY
Toyota’s Star Safety System™
Toyota Safety Sense™ P
Blind Spot Monitor with Rear Cross-Traffic Alert

FUEL ECONOMY
SEQUOIA – 18.4/13.8/16.4 (City/Highway/Combined L/100 km)
384 CO₂ Emissions (G/Km)

AWARDS
2018 Canadian Black Book ‘Best Retained Value Awards’
FULL-SIZE SUV
Because the name ‘workhorse’ was taken.

CANADIAN WEATHER. CANADIAN TERRAIN. CANADIAN WORK.

Whatever you throw at them, Toyota trucks have proven their toughness in over 80 years of dependable service. And you know what reliability like that can mean for your fleet costs. Over 90% of Toyota Pick-Ups sold in Canada in the last 20 years are still on the road today*. What’s more, today’s Toyota trucks offer a host of technology and features that help get the job done, every time.

* Based on IHS Markit Vehicles in Operation as of June 30, 2017 for Model Years 2008 to 2018 vs Total New Registrations of those vehicles.

Please see your Toyota dealer for details.

2018 Canadian Black Book
“Best Retained Value Awards”
OVERALL BRAND
FOR TRUCKS / CROSSOVERS / SUVS – TOYOTA
MECHANICAL

2.7 Litre 4-Cylinder, DOHC, 16-Valve, VVT-i Engine, 159 hp @ 5,200 rpm & 180 lb ft @ 4600 rpm
3.5 Litre 6-Cylinder, DOHC, 24-Valve, VVT-I, Direct-Injection Engine, 278 hp @ 6,000 rpm & 265 lb. ft of Torque @ 4,600 rpm
6-Speed Automatic Transmission
Up to 2,950 kg (6,500 lb) Towing Capacity
Up to 680kg (1500 lb) Payload
73.7” x 41.5” x 19.1” Bed Dimensions LWD (Access Cab)
60.5” x 41.5” x 19.1” Bed Dimensions LWD (DBL Cab)

FEATURES

6.1” Touchscreen Audio with Voice Recognition, USB Input & Bluetooth® Capability
Power Windows, Door Locks & Adjustable Exterior Mirrors
Rear Step Bumper & Removable Locking Tailgate
Halogen Headlamps and Fog Lamps

SAFETY

Toyota’s Star Safety System™
Toyota Safety Sense™

FUEL ECONOMY

TACOMA 4X4 4CYL AUTOMATIC – 12.7/10.6/11.7 (City/Highway/Combined L/100 km)
274 CO₂ Emissions (G/Km)
TACOMA 4X4 V6 AUTOMATIC – 13.2/10.7/12.1 (City/Highway/Combined L/100 km)
283 CO₂ Emissions (G/Km)

AWARDS

2018 Canadian Black Book
“Best Retained Value Awards” SMALL PICK-UP
If you can’t do it with a Tundra, you can’t do it.

**MECHANICAL**

- 4.6 Litre i-Force V8, DOHC, 32-Valve. Dual VVT-i Engine, 310 hp @ 5,600 rpm & 327 lb-ft of Torque @ 3,400 rpm
- 5.7 Litre i-Force V8, DOHC, 32-Valve, Dual VVT-i Engine, 381 hp @ 5,600 rpm & 401 lb-ft of Torque @ 3,600 rpm
- 6-Speed Automatic Transmission
- Up to 4,535 kg (10,000 lbs) Towing Capacity
- Up to 680 kg (1,500 lbs) Payload
- 97.6” x 50” x 22.2” Bed Dimensions LWD (DBL CAB Long Bed)
- 78.7” x 50” x 22.2” Bed Dimensions LWD (DBL CAB)
- 66.7” x 50” x 22.2” Bed Dimensions LWD (CREWMAX)

**FEATURES**

- Display Audio System with Touchscreen
- Air Conditioning
- Backup Camera
- LED Daytime Running Lights
- Front Tow Hooks and Heavy Duty Tow Hitch Receiver

**SAFETY**

- Toyota’s Star Safety System™
- Toyota Safety Sense™ – P

**FUEL ECONOMY**

- TUNDRA 4X4 4.6L – 16.8/13.1/14.9 (City/Highway/Combined L/100 km)
- 354 CO₂ Emissions (G/Km)
- TUNDRA 4X4 5.7L – 18/14.2/16.3 (City/Highway/Combined L/100 km)
- 383 CO₂ Emissions (G/Km)

**AWARDS**

- 2018 Canadian Black Book “Best Retained Value Awards”
- Full-Size Pick-Up
TOYOTA HYBRIDS & FUEL CELL

The world’s most proven hybrid and fuel cell technology.

Since introducing the first-generation Prius in 1997, we have continued to refine and advance our revolutionary Hybrid Synergy Drive technology. Toyota hybrid models have been available in Canada for 18 years and to date over 11 million Toyota hybrids have been sold globally. Over 95% of Prius’ sold in Canada in the last 15 years are still on the road today*.

There are 7 hybrid models available in Canada for 2019. Our unique Hybrid Synergy Drive technology can operate in electric-only mode, gas-only mode or a seamless combination of both. You get incredible fuel efficiency in city driving and powerful performance on the highway.

Our hybrids also help your budget with reduced maintenance costs. The brakes are regenerative, saving pad and rotor life. There is no transmission fluid under load and no starter, alternator or belts to be replaced.

The Mirai joins Toyota’s broad range of advanced powertrain vehicles, a fuel cell electric vehicle (FCEV) that emits only water – to help reduce emissions under real world conditions while delivering everything that drivers desire in a car.

*Based on IHS Markit Vehicles in Operation as of June 30, 2017 for Model Years 2008 to 2018 vs Total New Registrations of those vehicles. Data includes Prius, Prius C and Prius V models.

Please see your Toyota dealer for details.
PRIUS c

It’s how you cover the city.

MECHANICAL
- 1.5 Litre, 4-Cylinder, Hybrid Synergy Drive
- 99 hp Net Power
- Continuously Variable Transmission

FEATURES
- 6.1” Display² Audio Bluetooth® Capability²
- Backup Camera³
- Automatic Climate Control
- Steering Wheel Audio & HVAC Controls
- Power-Adjustable Heated Mirrors
- LED Headlamps
- 484 Litres (17.1 cu.ft) of Cargo Capacity

SAFETY
- Toyota’s Star Safety System™
- Toyota Safety Sense™ C⁹A

FUEL ECONOMY
- PRIUS c – 4.9/5.5/5.1 (City/Highway/Combined L/100 km)
- 120 CO₂ Emissions (G/Km)
The best just keeps getting better.

**MECHANICAL**
- 1.8 Litre, 4-Cylinder, Hybrid Synergy Drive
- 121 hp Net Power
- Continuously Variable Transmission

**FEATURES**
- LED Headlamps and Daylight Running Lights
- Advanced Full-colour TFT Gauge Cluster
- Eco Drive Monitor
- Bluetooth® Compatibility
- 6-Speakers
- Backup Camera
- Smart Key System
- Push Button Start
- Up to 776 litres (27.4 cu.ft) of Cargo Capacity

**SAFETY**
- Toyota’s Star Safety System™
- Toyota Safety Sense™ – P

**FUEL ECONOMY**
- PRIUS – 4.3/4.6/4.5 (City/Highway/Combined L/100 km)
- 105 CO₂ Emissions (G/Km)

**AWARDS**
- 2018 Canadian Black Book “Best Retained Value Awards” COMPACT CAR
**PRIUS PRIME**

The future is Prime.

**MECHANICAL**

Hybrid Synergy Drive, EV Mode, 1.8L, 4-Cylinder, 16-Valve, VVT-i Engine
121 Net Power
Electronically Controlled Continuously Variable Transmission

**FEATURES**

USB Input Port, Auxiliary Input Jack, Bluetooth® Hands-Free Phone
Connectivity/Wireless Audio Streaming/Phone Book Access/Siri Eyes Free®
Qi Wireless Charging w/Charge Indicator Light
Steering Wheel Bluetooth® & Audio Controls
Backup Camera®
Smart Key System with Push Button Start
LED Headlamps, Rear Lamps & Daytime Running Lights
Up to 560 Litres (12.7 cu.ft) of Cargo Capacity

**SAFETY**

Toyota’s Star Safety System™
Toyota Safety Sense – P®

**FUEL ECONOMY**

PRIUS PRIME – 1.8 L/100km Combined City/Hwy EV Mode Fuel Efficiency
1,035km Combined electric/hybrid driving range
40km EV Mode
Zero Emissions (EV Mode), Combined 49 C02 Emissions (G/Km)
2hr 10min (240V) Charge Time
5hr 30min (120v household outlet) Charge Time

**AWARDS**

Automobile Journalists Association of Canada
2018 CANADIAN BEST GREEN INNOVATION AWARD

(with specific headlights. Applies to US Model 18MY)
THE FUTURE IS NOW

Mirai is the first mass production Fuel Cell Vehicle. Powered by Hydrogen, it enables you to enjoy silent, responsive, long distance, zero-emissions driving and only water from the tailpipe.
With its advanced technology under the hood, the 2018 Toyota Mirai delivers three key benefits that Toyota feels are important to Canadians. First, there’s no need for range anxiety, as the Mirai can travel more than 500 km on a tank of hydrogen. Second, refuelling time is similar to a regular gasoline vehicle, taking approximately five minutes to refill the tank. Finally the Mirai has proven cold-weather reliability, tested and designed to handle even our toughest Canadian winters.

Mirai stores hydrogen in its fuel tank. This is combined with oxygen in the fuel cell stack. The resulting chemical reaction produces two things: electricity and water. The electricity powers the vehicle, delivering 151 peak horsepower and up to 247 lb-ft of torque. And the water leaves through the tailpipe as Mirai’s only emission.

Beyond its remarkable power supply, however, the Mirai delivers exactly what drivers have come to expect of Toyota: a stylish, feature-rich, fun-to-drive four-door sedan.
CAMRY HYBRID
High style, high performance, high technology.

MECHANICAL
2.5 Litre, 4-Cylinder, DOHC, 16-Valve, Variable Valve Timing w/ Intelligence, Hybrid Synergy Drive, EV & ECO Modes
208 hp Net Power
Continuously Variable Transmission (CVT)

FEATURES
Entune™ 3.0 Display Audio® with Bluetooth® Compatibility® & USB Input
Backup Camera®
Heated Front Seats, Leather-Wrapped Steering Wheel & Shift Knob (available)
Steering Wheel w/Audio, Multi-Information Display & Phone Controls
Power Windows with Auto Up/Down
Power Adjustable Heated Mirrors w/LED Integrated Signal Lamps
8-Way Power Adjustable Driver’s Seat with Lumbar Support
Smart Key System with Push Button Start, LED Headlights & Tail Lamps
427 Litres (15.1 cu.ft) of Cargo Capacity

SAFETY
Toyota’s Star Safety System™
Toyota Safety Sense™ P
Driver & Front Passenger Whiplash-Injury-Lessening Seats
Blind Spot Monitor with Rear Cross-Traffic Alert®
Bird’s-Eye-View Camera with Perimeter Scan®
10 Airbags

FUEL ECONOMY
CAMRY HYBRID LE – 4.9/4.8/4.9 (City/Highway/Combined L/100 km)
113 CO₂ Emissions (G/Km)

AWARDS
(with specific headlights. Applies to US Model 18MY)
RAV4 HYBRID

Compact, capable and marvelously efficient.

**MECHANICAL**
- 2.5 Litre, 4 Cylinder, Hybrid Synergy Drive
- 194 hp Net Power
- 795 kg (1,750 lb) Towing Capacity
- Continuously Variable Transmission

**FEATURES**
- Steering Wheel Audio & Bluetooth® Controls with Bluetooth® Capability
- Push Button Start
- Dual Zone Automatic Climate Control
- 60/40 Split Folding / Reclining Second-Row Seats
- 2000 Litres (70.6 cu.ft) of Cargo Capacity Behind Front Seats

**SAFETY**
- Toyota’s Star Safety System™
- Toyota Safety Sense™
- Blind Spot Monitor with Rear Cross Traffic Alert

**FUEL ECONOMY**
- RAV4 HYBRID XLE – 6.9/7.8/7.3 (City/Highway/Combined L/100 km)
- 171 CO₂ Emissions (G/Km)

**AWARDS**
- (with specific headlights. Applies to US Model 18MY)
HIGHLANDER HYBRID

Capacity for people, cargo and savings.

<table>
<thead>
<tr>
<th>MECHANICAL</th>
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<tbody>
<tr>
<td>3.5 Litre, V6, Hybrid Synergy Drive</td>
</tr>
<tr>
<td>306 hp Net Power</td>
</tr>
<tr>
<td>Electronically Controlled Continuously Variable Transmission</td>
</tr>
<tr>
<td>1,587 kg (3,500 lb) Towing Capacity</td>
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<table>
<thead>
<tr>
<th>FEATURES</th>
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<tbody>
<tr>
<td>3-Zone Independent Automatic Climate Control</td>
</tr>
<tr>
<td>Touchscreen Display Audio with Bluetooth® Capability</td>
</tr>
<tr>
<td>Backup Camera with In-Dash Display</td>
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<tr>
<td>60/40 Split Recining Middle Row &amp; Rear Seats</td>
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<tr>
<td>Keyless Entry with Hatch Release</td>
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<tr>
<td>Up to 2356 Litres (83.2 cu.ft) of Cargo Capacity</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>SAFETY</th>
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<tbody>
<tr>
<td>Toyota’s Star Safety System™</td>
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<tr>
<td>Toyota Safety Sense™ P</td>
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<thead>
<tr>
<th>FUEL ECONOMY</th>
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<tbody>
<tr>
<td>HIGHLANDER HYBRID LIMITED – 8.1/8.5/8.3 (City/Highway/Combined L/100 km)</td>
</tr>
<tr>
<td>193 CO₂ Emissions (G/Km)</td>
</tr>
</tbody>
</table>

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<thead>
<tr>
<th>AWARDS</th>
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</thead>
<tbody>
<tr>
<td>2019 IHS TOP SAFETY PICK</td>
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</tbody>
</table>

(with specific headlights. Applies to US Model 18MY)
DEALER SERVICES

For the fleet support your business needs.

At Toyota, we never forget that your fleet is our fleet. Choosing us as your fleet vehicle supplier is an honour, and with it comes the responsibility to help protect this vital component of your business.

We stand ready to service and maintain your vehicles at our nearly 250 Dealerships across the country. So wherever your business takes you, you’re never far from experienced, factory-trained professionals dedicated to providing the service you demand.
VEHICLE WARRANTY/ ROADSIDE COVERAGE

Roadside Assistance and one of the industry’s most comprehensive warranties.

Under the new vehicle warranty your Toyota fleet vehicles are covered by Toyota Roadside Assistance, which is also available as a 12-month renewable membership through our Extra Care Protection program. Roadside Assistance will cover your fleet vehicles throughout Canada and the USA whenever you need emergency road service. Coverage includes: Mechanical Breakdown Towing, Accident Towing, Battery Boost, Lockout Service, Fuel Delivery, Tire Change, Winching, Trip Interruption, and Travel Planning.

<table>
<thead>
<tr>
<th>BASIC COMPLETE VEHICLE</th>
<th>60,000 KM</th>
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<tbody>
<tr>
<td>POWERTRAIN</td>
<td>100,000 KM</td>
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<tr>
<td>Hybrid Transaxle (w/motor) is covered by Powertrain warranty.</td>
<td></td>
</tr>
<tr>
<td>HYBRID RELATED COMPONENTS</td>
<td>160,000 KM</td>
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<tr>
<td>Includes: HV Battery, Battery Control Module, Hybrid Control Module, Inverter with Converter</td>
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</tr>
<tr>
<td>CORROSION PERFORATION</td>
<td>UNLIMITED KM</td>
</tr>
<tr>
<td>EMISSION WARRANTY</td>
<td></td>
</tr>
<tr>
<td>DEFECT / PERFORMANCE</td>
<td>60,000 KM</td>
</tr>
<tr>
<td>Performance warranty (related parts) coverage is for 24 months or 40,000 km, whichever comes first.</td>
<td></td>
</tr>
<tr>
<td>SPECIFIED MAJOR EMISSION COMPONENTS</td>
<td>130,000 KM</td>
</tr>
<tr>
<td>36 MONTHS</td>
<td>60 MONTHS</td>
</tr>
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</table>

See owner’s manual or Toyota.ca for full warranty details. Warranty time-based & kilometres driven information chart.
AWARDS & ACCOLADES

Toyota is consistently one of the most awarded car brands in the world.

Automobile Journalists Association of Canada
2018 Canadian Best Green Innovation Award – TOYOTA PRIUS PRIME

TOYOTA CAMRY
(with specific headlights. Applies to US Model 18MY)

TOYOTA COROLLA
(with specific headlights. Applies to US Model 18MY)

TOYOTA PRIUS
(with specific headlights. Applies to US Model 18MY)

TOYOTA PRIUS PRIME
(with specific headlights. Applies to US Model 18MY)

TOYOTA RAV4
(with specific headlights. Applies to US Model 18MY)

TOYOTA HIGHLANDER
(with specific headlights. Applies to US Model 18MY)

2018 Canadian Black Book “Best Retained Value Awards”

COMPACT CAR – TOYOTA PRIUS
MID-SIZE CAR – TOYOTA CAMRY
FULL-SIZE CAR – TOYOTA AVALON
SMALL PICK-UP – TOYOTA TACOMA
FULL-SIZE PICK-UP – TOYOTA TUNDRA
MINIVAN – TOYOTA SIENNA
MID-SIZE SUV – TOYOTA FJ CRUISER
FULL-SIZE SUV – TOYOTA SEQUOIA
OVERALL BRAND (CAR) – TOYOTA
OVERALL BRAND (TRUCK / CROSSOVERS / SUV) – TOYOTA

Based on value retained from original MSRP for 2014 model year vehicles as published by CBB, as of January 1, 2018. See CanadianBlackBook.com for complete details.
LET’S TALK

Like every Toyota this could be the start of a long relationship.

Toyota’s fleet program starts with class leading vehicle design, innovative technology, safety, reliability and fuel efficiency. Add to that our dedicated customer service team and fleet experts.

When you’re ready to talk, we can connect you with a fleet specialist, either at head office or right in your local community. If you click on the link below and fill out the form, our regional fleet representatives will be in touch.

https://www.toyota.ca/toyota/en/business-fleet/contact-fleet-sales

Thank you for considering Toyota for your fleet needs.
FOOTNOTES / APPENDIX

1. For full TSS details, please see toyota.ca, your local Toyota dealer or owner’s manual. Drivers should always be responsible for their own safe driving. Please always pay attention to your surroundings and drive safely. Depending on the conditions of roads, vehicles, weather, etc., the TSS systems may not work as intended.

2. Toyota tests certain Bluetooth® capable phones for compatibility with Toyota vehicles. Note that the 2 Depending on the conditions of roads, vehicles, weather, etc., the TSS systems may not work as intended. be responsible for their own safe driving. Please always pay attention to your surroundings and drive safely.

3. For full TSS details, please see toyota.ca, your local Toyota dealer or owner’s manual. Drivers should always be responsible for their own safe driving. Please always pay attention to your surroundings and drive safely. Depending on the conditions of roads, vehicles, weather, etc., the TSS systems may not work as intended.

4. Automatic High Beam system operates at speeds above 40 km/h. Situations such as a dirty windshield, variable weather, lighting conditions and hilly terrain will limit effectiveness, requiring the driver to manually turn on the high beams.

5. The Backup Camera does not provide a comprehensive view of the rear area of the vehicle. You should also look around outside your vehicle and use your mirrors to confirm rearward clearance.

6. Do not rely exclusively on the Blind Spot Monitor System and Rear Cross-Traffic Alert System. They are not collision-avoidance systems or substitutes for safe and attentive driving.

7A. Lane Departure Alert is designed to read lane markers under certain conditions and provide visual and audible alerts when lane departure is detected. It is not a collision-avoidance system or a substitute for safe and attentive driving.

7B. Lane Departure Alert with Steering Assist is designed to read lane markers under certain conditions and provide visual and audible alerts and slight steering force when lane departure is detected. It is not a collision-avoidance system or a substitute for safe and attentive driving.

8. Dynamic Radar Cruise Control is designed to assist the driver and is not a collision-avoidance system or a substitute for safe and attentive driving practices. System effectiveness depends on many factors such as weather, traffic, and road conditions.

9A. The TSS C Pre-Collision System is designed to help avoid or reduce the crash speed and damage in certain frontal collisions only. It is not a substitute for safe and attentive driving. System effectiveness depends on many factors, such as speed, driver input and road conditions.

9B. The TSS P Pre-Collision System with Pedestrian Detection system is designed to detect a pedestrian ahead of the vehicle, determine if impact is imminent and help reduce impact speed. It is not a substitute for safe and attentive driving. System effectiveness depends on many factors, such as speed, size and position of pedestrians, driver input and weather, light and road conditions.

10. The Toyota Navigation System is designed to assist in locating an address or point of interest. Discrepancies may be encountered between the system and your actual location. Rely on your common sense to decide whether or not to follow a specific route. Detailed coverage is not available for every city or road way. Optional periodic geographic updates are available at an additional cost. The Navigation systems in some vehicles are available with bilingual capacity. Please see your Navigation System Owner’s Manual and your Toyota Dealer for further details.


12. Siri Eyes Free is a trademark of Apple Inc., registered in the U.S. and other countries.

13. The Bird’s Eye View camera is not always able to provide a comprehensive view of the area surrounding the vehicle. Cold weather and other environmental factors may limit system effectiveness. Operates at low speed or when parked. Do not rely exclusively on the system as it is not intended to replace safe attentive operation of the vehicle. You should also look around and outside your vehicle, over your shoulder and use your mirrors to confirm clearance. See Owner’s manual for details.

* As of April 1, 2018. Toyota nameplate vehicles only.

** Vehicle Stability Control (VSC) is an electronic system designed to help the driver maintain vehicle control under adverse conditions. It is not a substitute for safe driving practices. Factors including speed, road conditions and driver steering input can all affect whether VSC will be effective in preventing a loss of control.

† Brake Assist is designed to help the driver take full advantage of the benefits of ABS.

†† Smart Stop Technology operates only in the event of certain simultaneous brake and gas pedal applications. When engaged, the system will reduce engine power to help the brakes bring the vehicle to a stop. Factors including speed, road conditions and driver input can all impact stopping distance. Smart Stop Technology is not a substitute for safe and attentive driving and does not guarantee instant stopping.

††† The TSS P Pre-Collision System is designed to detect a pedestrian ahead of the vehicle, determine if impact is imminent and help reduce impact speed. It is not a substitute for safe and attentive driving. System effectiveness depends on many factors, such as speed, size and position of pedestrians, driver input and weather, light and road conditions.

†††† Fuel efficiency estimates were determined using approved Government of Canada Test Methods. Actual fuel consumption will vary based on driving habits and other factors.

††††† The Bird’s Eye View camera is not always able to provide a comprehensive view of the area surrounding the vehicle. Cold weather and other environmental factors may limit system effectiveness. Operates at low speed or when parked. Do not rely exclusively on the system as it is not intended to replace safe attentive operation of the vehicle. You should also look around and outside your vehicle, over your shoulder and use your mirrors to confirm clearance. See Owner’s manual for details.

†††††† The Toyota Navigation System is designed to assist in locating an address or point of interest. Discrepancies may be encountered between the system and your actual location. Rely on your common sense to decide whether or not to follow a specific route. Detailed coverage is not available for every city or road way. Optional periodic geographic updates are available at an additional cost. The Navigation systems in some vehicles are available with bilingual capacity. Please see your Navigation System Owner’s Manual and your Toyota Dealer for further details.