



2020 - 2021 TOYOTA FULL-LINE PRICING

***Prices are manufacturer's suggested retail prices (MSRP) and do not include delivery, processing, and handling fee (DPH).

***DPH is as follows, and is in effect for all units scheduled for processing, regardless of model year, on or after August 1, 2020:

- \$1,595 for Large Truck (Tundra)
- \$1,365 for Large SUVs (Sequoia, Land Cruiser)
- \$1,175 for SUV/Van/Small Truck (C-HR, RAV4, RAV4 Prime, Highlander, Venza, 4Runner, Sienna, Tacoma)
- \$995 for Passenger Cars (Corolla, Corolla Hatchback, Camry, Prius, Prius Prime, Mirai, Avalon, Supra, 86)

MODEL #	MY	MODEL (in alphabetical order)	MSRP
8642	2021	4Runner 4x2 SR5 V6 5ECT	\$36,340
8664	2021	4Runner 4x4 SR5 V6 5ECT	\$38,215
8646	2021	4Runner 4x2 SR5 Premium V6 5ECT	\$39,550
8666	2021	4Runner 4x4 SR5 Premium V6 5ECT	\$41,425
8667	2021	4Runner Venture Edition V6 5ECT	\$44,620
8670	2021	4Runner 4x4 TRD Off-Road V6 5ECT	\$40,305
8672	2021	4Runner 4x4 TRD Off-Road Premium V6 5ECT	\$43,050
8648	2021	4Runner 4x2 Limited V6 5ECT	\$45,395
8668	2021	4Runner 4x4 Limited V6 5ECT	\$47,430
8649	2021	4Runner 4x2 Nightshade V6 5ECT	\$46,810
8669	2021	4Runner 4x4 Nightshade V6 5ECT	\$48,845
8674	2021	4Runner 4x4 TRD Pro V6 5ECT	\$50,470
6253	2020	86 6MT	\$27,060
6252	2020	86 6ECTi	\$27,780
6255	2020	86 GT 6MT	\$30,190
6254	2020	86 GT 6ECTi	\$29,910
6259	2020	86 Hakone Edition 6MT	\$29,945
6258	2020	86 Hakone Edition 6ECTi	\$30,665



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3504	2021	Avalon Hybrid XLE CVT	\$37,000
3507	2021	Avalon Hybrid XSE CVT	\$39,500
3514	2021	Avalon Hybrid Limited CVT	\$43,300
3544	2021	Avalon XLE V6 8ECTi	\$35,875
3548	2021	Avalon Touring V6 8ECTi	\$42,575
3554	2021	Avalon Limited V6 8ECTi	\$42,175
3557	2021	Avalon TRD V6 8ECTi	\$42,875
3550	2021	Avalon XSE Nightshade V6 8ECTi	\$39,110
3555	2021	Avalon XLE AWD 4-cyl 8ECTi	\$35,875
3564	2021	Avalon Limited AWD 4-cyl 8ECTi	\$42,175
2559	2020	Camry Hybrid LE CVT	\$28,430
2561	2020	Camry Hybrid SE CVT	\$30,130
2560	2020	Camry Hybrid XLE CVT	\$32,730
2514	2020	Camry L 4-cyl 8ECTi	\$24,425
2532	2020	Camry LE 4-cyl 8ECTi	\$24,970
2515	2020	Camry AWD LE 4-cyl 8ECTi	\$26,370
2536	2020	Camry Nightshade 4-cyl 8ECTi	\$26,870
2519	2020	Camry AWD Nightshade 4-cyl 8ECTi	\$28,270
2540	2020	Camry XLE 4-cyl 8ECTi	\$29,455
2517	2020	Camry AWD XLE 4-cyl 8ECTi	\$30,855
2554	2020	Camry XLE V6 8ECTi	\$34,580
2546	2020	Camry SE 4-cyl 8ECTi	\$26,170
2516	2020	Camry AWD SE 4-cyl 8ECTi	\$27,570
2549	2020	Camry TRD V6 8ECTi	\$31,170
2548	2020	Camry XSE 4-cyl 8ECTi	\$30,005
2518	2020	Camry AWD XSE 4-cyl 8ECTi	\$31,405
2550	2020	Camry XSE V6 8ECTi	\$35,130
2402	2021	C-HR LE 4x2 4-cyl CVT	\$21,445
2404	2021	C-HR XLE 4x2 4-cyl CVT	\$23,480
2408	2021	C-HR Limited 4x2 4-cyl CVT	\$26,500



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2408	2021	C-HR Nightshade 4x2 4-cyl CVT	
6273	2021	Corolla Hatchback SE 6MT	\$20,565
6272	2021	Corolla Hatchback SE CVTi-S	\$21,665
6275	2021	Corolla Hatchback XSE 6MT	\$23,515
6274	2021	Corolla Hatchback XSE CVTi-S	\$24,615
6276	2021	Corolla Nightshade CVTi-S	\$22,565
1832	2021	Corolla L CVTi-S	\$19,925
1852	2021	Corolla LE CVTi-S	\$20,375
1856	2021	Corolla XLE CVTi-S	\$24,325
1864	2021	Corolla SE CVTi-S	\$22,375
1863	2021	Corolla SE 6MT	\$23,075
1868	2021	Corolla Nightshade CVTi-S	\$23,075
1866	2021	Corolla XSE CVTi-S	\$25,825
1882	2021	Corolla Hybrid LE CVT	\$23,500
6935	2020	Highlander L 2WD V6 8ECT	\$34,600
6937	2020	Highlander L AWD V6 8ECT	\$36,200
6946	2020	Highlander LE 2WD V6 8ECT	\$36,800
6948	2020	Highlander LE AWD V6 8ECT	\$38,400
6960	2020	Highlander LE Hybrid 2WD 4-cyl ECVT	\$38,200
6964	2020	Highlander LE Hybrid AWD 4-cyl ECVT	\$39,800
6951	2020	Highlander XLE 2WD V6 8ECT	\$39,600
6953	2020	Highlander XLE AWD V6 8ECT	\$41,200
6961	2020	Highlander XLE Hybrid 2WD 4-cyl ECVT	\$41,000
6965	2020	Highlander XLE Hybrid AWD 4-cyl ECVT	\$42,600
6954	2020	Highlander LTD 2WD V6 8ECT	\$43,650
6956	2020	Highlander LTD AWD V6 8ECT	\$45,600
6962	2020	Highlander LTD Hybrid 2WD 4-cyl ECVT	\$45,050
6966	2020	Highlander LTD Hybrid AWD 4-cyl ECVT	\$47,000
6955	2020	Highlander PLTM 2WD V6 8ECT	\$46,850
6957	2020	Highlander PLTM AWD V6 8ECT	\$48,800



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6963	2020	Highlander PLTM Hybrid 2WD 4-cyl ECVT	\$48,250
6967	2020	Highlander PLTM Hybrid AWD 4-cyl ECVT	\$50,200
6156	2021	Land Cruiser	\$85,515
6247	2021	Land Cruiser Heritage Edition	\$87,845
3000	2020	Mirai Fuel Cell Sedan 4-Door	\$58,550
1221	2021	Prius L Eco Liftback	\$24,525
1223	2021	Prius LE Liftback	\$25,735
1225	2021	Prius XLE Liftback	\$28,575
1227	2021	Prius Limited Liftback	\$32,650
1219	2021	Prius 2020 Edition	\$29,875
1263	2021	Prius LE AWD-e Liftback	\$27,135
1265	2021	Prius XLE AWD-e Liftback	\$29,575
1235	2021	Prius Prime LE	\$28,220
1237	2021	Prius Prime XLE	\$30,000
1239	2021	Prius Prime Limited	\$34,000
4435	2020	RAV4 Hybrid LE AWD	\$28,350
4444	2020	RAV4 Hybrid XLE AWD	\$29,645
4456	2020	RAV4 Hybrid XSE AWD	\$34,300
4454	2020	RAV4 Hybrid Limited AWD	\$36,880
4430	2020	RAV4 LE FWD	\$25,950
4432	2020	RAV4 LE AWD	\$27,350
4440	2020	RAV4 XLE FWD	\$27,245
4442	2020	RAV4 XLE AWD	\$28,645
4477	2020	RAV4 XLE Premium FWD	\$29,950
4478	2020	RAV4 XLE Premium AWD	\$31,350
4446	2020	RAV4 Adventure Grade AWD	\$33,055
4448	2020	RAV4 TRD OFF-ROAD	\$35,280
4450	2020	RAV4 Limited FWD	\$34,480



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4452	2020	RAV4 Limited AWD	\$35,880
4544	2021	RAV4 Prime SE	\$38,100
4550	2021	RAV4 Prime XSE	\$41,425
7917	2020	Sequoia 4x2 SR5 5.7L V8 6ECT-i	\$49,980
7919	2020	Sequoia 4x4 SR5 5.7L V8 6ECT-i	\$53,205
7921	2020	Sequoia 4x2 TRD Sport 8-Pass 5.7L V8	\$52,695
7922	2020	Sequoia 4x4 TRD Sport 8-Pass 5.7L V8	\$55,920
7927	2020	Sequoia 4x2 Limited 5.7L V8 6ECT-i	\$58,990
7929	2020	Sequoia 4x4 Limited 5.7L V8 6ECT-i	\$62,215
7931	2020	Sequoia 4x2 Platinum 5.7L V8 6ECT-i	\$66,020
7933	2020	Sequoia 4x4 Platinum 5.7L V8 6ECT-i	\$69,245
7928	2020	Sequoia 4x4 TRD Pro 5.7L V8 6ECT-i	\$64,105
5328	2020	Sienna L V6 8ECT 7 PASS	\$31,565
5337	2020	Sienna LE V6 8ECT 7 PASS (Mobility)	\$34,395
5338	2020	Sienna LE V6 8ECT 8 PASS	\$34,385
5366	2020	Sienna LE V6 AWD 8ECT 7 PASS	\$36,925
5335	2020	Sienna LE V6 8ECT 7 PASS Auto Access Seat	\$40,310
5342	2020	Sienna SE V6 8ECT 8 PASS	\$37,715
5352	2020	Sienna SE V6 AWD 8ECT 7 PASS	\$39,220
5343	2020	Sienna SE Premium V6 8ECT 8PASS	\$43,810
5353	2020	Sienna SE Premium V6 AWD 8ECT 7 PASS	\$45,315
5348	2020	Sienna XLE V6 8ECT 8 PASS	\$37,715
5376	2020	Sienna XLE V6 AWD 8ECT 7 PASS	\$40,145
5349	2020	Sienna XLE Premium V6 8ECT 8 PASS	\$41,405
5377	2020	Sienna XLE Premium V6 AWD 8ECT 7 PASS	\$43,835
5345	2020	Sienna XLE V6 8ECT 7 PASS Auto Access Seat	\$43,850
5356	2020	Sienna Limited V6 8ECT 7 PASS	\$44,460
5386	2020	Sienna Limited V6 AWD 8ECT 7 PASS	\$45,820
5357	2020	Sienna Limited Premium V6 8ECT 7 PASS	\$47,980
5387	2020	Sienna Limited Premium V6 AWD 8ECT 7 PASS	\$49,340



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2370	2021	Supra 2.0 I4	\$42,990
2372	2021	Supra 3.0 I6	\$50,990
2374	2021	Supra 3.0 Premium I6	\$54,490
2377	2021	Supra A91 Edition I6	\$55,990
7162	2020	Tacoma 4x2 SR Access Cab 6AT LB	\$26,050
7164	2020	Tacoma 4x2 SR Access Cab V6 6AT LB	\$28,310
7186	2020	Tacoma 4x2 SR Double Cab 6AT SB	\$26,880
7514	2020	Tacoma 4x4 SR Access Cab 6A LB	\$29,125
7594	2020	Tacoma 4x4 SR Double Cab V6 6AT SB	\$32,315
7122	2020	Tacoma 4x2 SR5 Access Cab 6AT LB	\$27,825
7126	2020	Tacoma 4x2 SR5 Access Cab V6 6AT LB	\$30,970
7170	2020	Tacoma 4x2 SR5 Access Cab V6 6AT LB	\$32,615
7185	2020	Tacoma 4x2 SR5 Double Cab 6AT SB	\$28,715
7146	2020	Tacoma 4x2 SR5 Double Cab V6 6AT SB	\$32,115
7516	2020	Tacoma 4x4 SR5 Access Cab 6AT LB	\$30,900
7558	2020	Tacoma 4x4 SR5 Access Cab V6 6AT LB	\$34,310
7540	2020	Tacoma 4x4 SR5 Double Cab V6 6AT SB	\$35,190
7552	2020	Tacoma SR 4x4 Access Cab V6 6AT LB	\$31,775
7570	2020	Tacoma 4x4 SR5 Double Cab V6 6AT LB	\$35,690
7128	2020	Tacoma 4x2 TRD Sport Access Cab V6 6AT LB	\$32,745
7148	2020	Tacoma 4x2 TRD Sport Double Cab V6 6AT SB	\$34,000
7172	2020	Tacoma 4x2 TRD Sport Double Cab V6 6AT LB	\$34,500
7559	2020	Tacoma 4x4 TRD Sport Access Cab V6 6MT LB	\$34,720
7542	2020	Tacoma 4x4 TRD Sport Double Cab V6 6AT SB	\$36,965
7566	2020	Tacoma 4x4 TRD Sport Double Cab V6 6AT LB	\$37,575
7543	2020	Tacoma 4x4 TRD Sport Double Cab V6 6MT SB	\$35,335
7560	2020	Tacoma 4x4 TRD Sport V6 6AT LB	\$36,030
7150	2020	Tacoma 4x2 TRD Off Road Double Cab V6 6AT SB	\$34,000
7562	2020	Tacoma 4x4 TRD Off Road Access Cab V6 6AT LB	\$36,030
7544	2020	Tacoma 4x4 TRD Off Road Double Cab V6 6AT SB	\$36,965
7545	2020	Tacoma 4x4 TRD Off Road Double Cab V6 MT SB	\$35,335



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7568	2020	Tacoma 4x4 TRD Off Road Double Cab V6 6AT LB	\$37,575
7545	2020	Tacoma 4x4 TRD Off Road Double Cab V6 6MT	\$35,335
7182	2020	Tacoma 4x2 Limited Double Cab V6 6AT	\$38,790
7582	2020	Tacoma 4x4 Limited Double Cab V6 6AT	\$41,865
7597	2020	Tacoma 4x4 TRD Pro Double Cab 6MT	\$43,960
7598	2020	Tacoma 4x4 TRD Pro Double Cab 6AT	\$46,665
 			
8241	2021	Tundra 4x2 SR5 Double Cab 5.7L V8 6ECTi	\$35,365
8242	2021	Tundra 4x2 SR Double Cab 5.7L V8 6ECTi	\$33,675
8245	2021	Tundra 4x2 SR Double Cab L/B 5.7L V8 6ECTi	\$34,005
8246	2021	Tundra 4x2 SR5 Double Cab L/B 5.7L V8 6ECTi	\$35,695
8252	2021	Tundra 4x2 Limited Double Cab 5.7L V8 6ECTi	\$42,390
8261	2021	Tundra 4x2 SR5 Crewmax 5.7L V8 6ECTi	\$37,970
8272	2021	Tundra 4x2 Limited Crewmax 5.7L V8 6ECTi	\$44,255
8275	2021	Tundra 4x2 Platinum Crewmax 5.7L V8 6ECTi	\$48,895
8276	2021	Tundra 4x2 1794 Edition Crewmax 5.7L V8 6ECTi	\$48,895
8341	2021	Tundra 4x4 SR5 Double Cab 5.7L V8 6ECTi	\$38,415
8342	2021	Tundra 4x4 SR Double Cab 5.7L V8 6ECTi	\$36,725
8345	2021	Tundra 4x4 SR Double Cab L/B 5.7L V8 6ECTi	\$37,055
8346	2021	Tundra 4x4 SR5 Double Cab L/B 5.7L V8 6ECTi	\$38,745
8352	2021	Tundra 4x4 Limited Double Cab 5.7L V8 6ECTi	\$45,440
8361	2021	Tundra 4x4 SR5 Crewmax 5.7L V8 6ECTi	\$41,020
8372	2021	Tundra 4x4 Limited Crewmax 5.7L V8 6ECTi	\$47,305
8375	2020	Tundra 4x4 Platinum Crewmax 5.7L V8 6ECTi	\$51,825
8376	2021	Tundra 4x4 1794 Edition Crewmax 5.7L V8 6ECTi	\$51,945
8351	2021	Tundra 4x4 TRD Pro Double Cab 5.7L V8 6ECTi	\$48,775
8371	2021	Tundra 4x4 TRD Pro Crewmax 5.7L V8 6ECTi	\$53,050
 			
2810	2021	Venza LE AWD	\$32,470
2820	2021	Venza XLE AWD	\$36,000
2830	2021	Venza Limited AWD	\$39,800
 			
6267	2020	Yaris L Sedan 6MT	\$15,650



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6263	2020	Yaris LE Sedan 6MT	\$16,650
6266	2020	Yaris L Sedan 6AT	\$16,750
6262	2020	Yaris LE Sedan 6AT	\$17,750
6268	2020	Yaris XLE Sedan 6AT	\$18,750
1466	2020	Yaris LE Hatchback 6AT	\$17,750
1467	2020	Yaris XLE Hatchback 6AT	\$18,750

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