



De-Risking Transformational Projects

Agenda for a 1-Day Simulation Workshop

Schedule for the day

Start	Hr:Min	Lecture or Exercise	Content	Slides
8:30 AM	0:45	Workshop Overview	Welcome & introduction	1-19
9:15 AM	0:30	Simulation background	Explain simulation, assign table groups, table buzz group (slide 26)	20-31
9:45 AM	0:30	Ex 1: Generate risk factors	Groups: Record risk factors. Class: Enter into BP5 Discovery Noteboard	32
10:15 AM	0:15	Break		
10:30 AM	0:20	Consumption chain	Understand from pre-purchase... to procurement... to post-purchase	33-45
10:50 AM	0:30	Ex 2: Create Consumption Chain	Groups: Record activities. Class: Enter into BP5 using Outcomes Map	46
11:20 AM	0:10	Rate impact & certainty	Create a Certainty Matrix using 1-5 team ratings for Impact & Certainty	47-49
11:30 AM	0:30	Ex 3: Impact and certainty	Groups: Rate 1-5 silently. Class: Tally votes and enter into Minesweeper	50
12:00 PM	0:45	Lunch		
12:45 PM	0:15	Impact and Certainty	Understand 3 external and 3 internal sets of risk factors	51-53
1:00 PM	0:15	Ex 4: Review Certainty Matrices	Review the created Certainty Matrices and update as needed.	54
1:15 PM	0:45	Checkpoint plan	Create a Checkpoint plan to drive risk factors to high certainty	55-76
2:00 PM	0:30	Ex 5: Build Checkpoint plan	Groups: Record activities. Class: Create Minesweeper Checkpoint plan	77
2:30 PM	0:15	Break		
2:45 PM	0:30	Discovery Interviews	Uncover more risk factors and reduce uncertainty through probing	78-85
3:15 PM	0:30	Ex 6: Discovery Interview	Groups: Record questions. Class: Simulate a Discovery interview	86
3:45 PM	0:20	Preference Interviews		87-91
4:05 PM	0:20	Ex 7: Preference Interview	Class: Simulate a Preference interview	92
4:25 PM	0:35	After Preference Interviews	Product objectives, value calculator, and business case	93-103
5:00 PM		Close		