## Tennessee

### HFA Performance Data Reporting - Program Performance

#### HHF Reinstatement Only Program

<table>
<thead>
<tr>
<th>Program Intake/evaluation</th>
<th>QTD</th>
<th>Cumulative</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Approved</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Number of Borrowers Receiving Assistance</td>
<td>5</td>
<td>61</td>
</tr>
<tr>
<td>% of Total Number of Applications</td>
<td>N/A</td>
<td>14.42%</td>
</tr>
<tr>
<td><strong>Denied</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Number of Borrowers Denied</td>
<td>42</td>
<td>219</td>
</tr>
<tr>
<td>% of Total Number of Applications</td>
<td>N/A</td>
<td>51.77%</td>
</tr>
<tr>
<td><strong>Withdrawn</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Number of Borrowers Withdrawn</td>
<td>19</td>
<td>121</td>
</tr>
<tr>
<td>% of Total Number of Applications</td>
<td>N/A</td>
<td>28.61%</td>
</tr>
<tr>
<td><strong>In Process</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Number of Borrowers In Process</td>
<td>N/A</td>
<td>22</td>
</tr>
<tr>
<td>% of Total Number of Applications</td>
<td>N/A</td>
<td>5.20%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Number of Borrowers Applied</td>
<td>N/A</td>
<td>423</td>
</tr>
<tr>
<td>Number of Borrowers Participating in Other HFA HHF Programs or Program Components</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

#### Program Characteristics

<table>
<thead>
<tr>
<th>General Characteristics</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Median Assistance Amount</td>
<td>7345</td>
<td>8654</td>
</tr>
</tbody>
</table>

#### Assistance Characteristics

<table>
<thead>
<tr>
<th>Assistance Provided to Date</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>QTD</td>
<td>$33,784.32</td>
</tr>
<tr>
<td>Cumulative</td>
<td>$580,875</td>
</tr>
</tbody>
</table>

#### Other Characteristics

| Current | 0 | 4 |
| Delinquent (30+) | 0 | 1 | 0.00% | 6.56% |
| Delinquent (60+) | 1 | 1 | 0.00% | 1.64% |
| Delinquent (90+) | 4 | 55 | 80.00% | 90.16% |

<table>
<thead>
<tr>
<th>Borrower Income ($)</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Above $90,000</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>$70,000- $89,000</td>
<td>0.00%</td>
<td>9.84%</td>
</tr>
<tr>
<td>$50,000- $69,000</td>
<td>0.00%</td>
<td>18.03%</td>
</tr>
<tr>
<td>Below $50,000</td>
<td>100.00%</td>
<td>72.13%</td>
</tr>
</tbody>
</table>

#### Hardship

| Unemployment | 0 | 0 |
| Underemployment | 1 | 42 |
| Divorce | 4 | 17 |
| Medical Condition | 0 | 0 |
| Death | 0 | 2 |
| Other | 0 | 0 |
## Tennessee

### HFA Performance Data Reporting - Program Performance

#### HHF Reinstatement Only Program

<table>
<thead>
<tr>
<th>Program Outcomes</th>
<th>QTD</th>
<th>Cumulative</th>
</tr>
</thead>
<tbody>
<tr>
<td>Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes)</td>
<td>5</td>
<td>61</td>
</tr>
</tbody>
</table>

#### Alternative Outcomes

<table>
<thead>
<tr>
<th>Outcome</th>
<th>Number</th>
<th>%</th>
<th>Number</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Foreclosure Sale</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Cancelled</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Deed in Lieu</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Short Sale</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0.00%</td>
</tr>
</tbody>
</table>

#### Program Completion/Transition

<table>
<thead>
<tr>
<th>Outcome</th>
<th>Number</th>
<th>%</th>
<th>Number</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Loan Modification Program</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Re-employed/ Regain Appropriate Employment Level</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Reinstatement/Current/Payoff</td>
<td>5</td>
<td>100.00%</td>
<td>61</td>
<td>100.00%</td>
</tr>
<tr>
<td>Other - Borrower Still Owns Home</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

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