CLAIM YOUR SEAT AT THE ROUND TABLE™
Success Summit for Million Dollar Insurance Agents Financial Advisors

EXPERT SESSION SHEDULE JUNE 15-JUNE 19, 2015



Round Table Selling Secrets		Round Table Marketing Strategies		Round Table Profitability Tools		Round Table Agency Development		Round Table Social Marketing	
Monday, June 15, 2015		Tuesday, June 16, 2015		Wednesday, June 17, 2015		Thursday, June 18, 2015		Friday, June 19, 2015	
8:00AM	Claim Your Seat at the Table™ Success Summit Kickoff & Welcome (Host, Aprille Trupiano)	8:00AM	Rainmaking Strategies for Million Dollar Growth	8:00AM	The Profitability Pyramid™ for Million Dollar Insurance Agents & Financial Advisors	8:00AM	Profits Rise & Fall on Leadership: Strategies for Million Dollar Insurance Agents & Financial Advisors	8:00AM	3 Key Strategies to Turn LinkedIn into a Powerful Tool that Gets You to the Round Table
	StorySelling for Round Table Financial Advisors & Insurance Agents								
11:00AM	How to Get More Warm Leads in 1 Hour Than Most Insurance Agents & Financial Advisors Get in 1 Month	11:00AM	How Financial Advisors and Insurance Agents Can Double Their Book In 13 Months By Serving This "Starving Crowd"	11:00AM	Hire Once Hire Right: Attracting & Hiring High Performers for Million Dollar Financial Advisors & Insurance Agents	11:00AM	Proven Round Table Strategies to Get More Meaningful Work Done in Less Time	11:00AM	The 4 Letter Secret to No-Cost Lead Generation You Can No Longer Avoid if You Want a Seat at the Round Table
1:00PM	How Insurance Agents & Financial Advisors Can Double Their Sales Success & Make it to the Round Table by Doing What Other Agents Don't	1:00PM	The 2-Minute Drill for Financial Advisors & Insurance Agents that Sets You Apart from the Competition	1:00PM	The Quickest Way to Increase Referrals & Reviews for Million Dollar Financial Advisors & Insurance Agents	1:00PM	Expert Secrets for Creating a Round Table Worthy Office Culture	1:00PM	The Social Advisor: How Million Dollar Insurance Agents & Financial Advisors Use Social Media to Grow Their Business
2:00PM	**Resource Expert**	2:00PM	**Resource Expert**	2:00PM	**Resource Expert**	2:00PM	**Resource Expert**	2:00PM	**Resource Expert**
6:00PM	Must Know Secrets to Make Networking Pay for Round Table Insurance Agents & Financial Advisors	6:00PM	How Financial Advisors & Insurance Agents Can Market & Sell to the Nation's Biggest Client to Claim Their Seat at the Round Table	6:00PM	Events Million Dollar Agents & Advisors Use to Keep Clients Happy Enough to Bring their Friends & Family Right to You	6:00PM	The Secret to Avoid the Mistakes Round Table Financial Advisors & Insurance Agents NEVER Make	6:00PM	Claim Your Seat at the Table™ Success Summit Wrap & Next Best Moves (Host, Aprille Trupiano)

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