Americans spend 30 billion hours commuting per year.
The average vehicle is only used 4% of the time.
700 million parking spots is enough to pave Connecticut.
Cars and transit leave millions of Americans behind.
Almost half of Americans lack access to public transit

U.S. Department of Transportation, 2015
Under 1/3 of jobs are accessible by public transit

Avg. percentage of jobs in top 100 metros reachable in 90 min. via public transit.

Brookings Institution, 2012
We’ve given commuters two choices.
## Twentieth-Century Choice

<table>
<thead>
<tr>
<th>Macro Transit</th>
<th>vs.</th>
<th>Car Ownership</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Fixed route</td>
<td></td>
<td>- Choice of route</td>
</tr>
<tr>
<td>- Fixed schedule</td>
<td></td>
<td>- Choice of schedule</td>
</tr>
<tr>
<td>- High capacity</td>
<td></td>
<td>- Personal vehicle</td>
</tr>
<tr>
<td>- Frequent at peak</td>
<td></td>
<td>- Always works</td>
</tr>
<tr>
<td>- Great if you’re close to it</td>
<td></td>
<td>- Works anywhere</td>
</tr>
<tr>
<td>- Underfunded</td>
<td></td>
<td>- $ can buy it</td>
</tr>
</tbody>
</table>
Most commuters drive alone

American Community Survey, 2013
One-size doesn’t fit all densities
We need flexible choices
Tailored to every density
Transit needs to be more attractive than driving

- flexible
- quick
- door-to-door
- reliable
- safe
- awesome
The Lyft Experience  Simple, reliable, cashless, and trusted
Lyft Line  Shared ride, affordable price
40% of passengers choose Lyft Line where it is offered.
200 cities across the US
2015
14 million rides every single month
2016
FRIENDS WITH TRANSIT
Partnering to close mobility gaps
Offer 24/7 Service

Reach the Last Mile

Serve Transit Deserts

Reinvent Paratransit

Offer 24/7 Service
Solving the First and Last Mile Problem
Public transit mobile ticketing apps offer opportunity for integration
GoCentennial Partnership

- First and last mile partnership with City of Centennial, CO and Denver Regional Transit District
- Fully subsidized Line rides to or from light rail during commute hours

To qualify, your Line ride must start or end in the designated zone Mon - Fri 5:30 AM - 7 PM. Valid for a limited time.
• Geofencing technology to create subsidy zone

• Lyft Access Mode featuring wheelchair accessible vehicles

• Telephone-based booking capability for people without smartphones
Every year, 3.6 million Americans miss or delay medical care because they can’t get to appointments.
Paratransit Costs are Skyrocketing

Operating expenditures for demand response services at selected transportation agencies
2000 to 2014

- Massachusetts Bay Transportation Authority (MBTA)
- Washington Metropolitan Area Transit Authority (WMATA)
- New Jersey Transit Corporation (NJ TRANSIT)
- Orange County Transportation Authority (OCTA)
- King County Department of Transportation - Metro Transit Division (King County Metro)
- Southeastern Pennsylvania Transportation Authority (SEPTA)
- Metropolitan Transit Authority of Harris County, Texas (Metro)
A new RIDE in Boston.

Lyft is bringing safe, on-demand ground transportation to customers of THE RIDE, the Massachusetts Bay Transportation Authority’s (MBTA) paratransit service.

Previously, these trips were required to be booked a day in advance. Now, eligible customers can sign up to enjoy our ridesharing service and request a ride in real-time.

Sign up to join our new pilot program. After you submit your information, Lyft and the MBTA will verify passengers’ eligibility. Eligible customers will receive an email with next steps to formally enroll in the program.
Helping Create a 21st Century Transit Network

- Agency can more efficiently schedule rides
- Cut costs per passenger trip
- Improve convenience and access for passengers
- Attract commuters away from single-occupant vehicles
Some of our friends...
Found that TNCs:

- Reduce car ownership
- Increase public transit use
- Replace driving
- Reduce transportation expenditures
- Complement transit availability
Lyft Can Cut Vehicle Miles and Emissions

Direct
- Vehicle occupancy + electrification

Indirect
- Reduce car ownership, increasing use of transit and sustainable modes
Lyft + GM
Shared - Electric - Autonomous
Reduce emissions by > 90 percent.

Sustainable cities re-designed for people.