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FOR IMMEDIATE RELEASE

SUBARU EARNS SIX HONORS IN

VINCENTRIC 2020 BEST CERTIFIED PRE-OWNED VALUE IN AMERICA AWARDS

- Brand winner for Passenger Car and SUV/Crossover
- Four models win their segments: Impreza, Legacy, Outback and Crosstrek Hybrid
- Outback wins segment for third consecutive year

Camden, N.J. – November 15, 2019 – Subaru of America, Inc. today announced that it is the brand winner for the Vincentric 2020 Best Certified Pre-Owned Value in America Awards in the Passenger Car and SUV/Crossover categories. In addition, Impreza, Legacy, Outback and Crosstrek Hybrid each won in their respective segments.

Subaru

Best CPO Value in America: Passenger Car category

Best CPO Value in America: SUV and Crossover category

Subaru Impreza

Best CPO Value in America: Compact Hatchback segment

Subaru Legacy

Best CPO Value in America: Mid-Size segment

Subaru Outback

Best CPO Value in America: Mid-Size SUV/Crossovers segment (third consecutive year)

Subaru Crosstrek Hybrid

Best CPO Value in America: Hybrid SUV/Crossover segment

To determine the 2020 Vincentric Best CPO Value in America Award winners, Vincentric conducted a statistical analysis to reveal which vehicles had lower than expected ownership cost given their market segment and price. Vincentric analyzed over 15,000 vehicle configurations using eight cost factors: depreciation, fees and taxes, financing, fuel, insurance, maintenance, opportunity cost and repairs. The costs were measured after incorporating the specific CPO warranty offered by the manufacturer while also applying mileage requirements necessary to be authorized as an OEM CPO vehicle. Each CPO vehicle was evaluated in all 50 states plus Washington DC, with the assumption that each would be driven 15,000 miles annually over five years.

About Vincentric

Vincentric provides data, knowledge and insight to the automotive industry by identifying and applying the many aspects of the automotive value. Vincentric data is used by organizations as a means of providing automotive insight to their clientele. Vincentric, LLC is a privately held automotive data compilation and analysis firm headquartered in Bingham Farms, Michigan.

About Subaru of America, Inc.

Subaru of America, Inc. (SOA) is a wholly owned subsidiary of Subaru Corporation of Japan. Headquartered at a zero-landfill office in Camden, N.J., the company markets and distributes Subaru vehicles, parts and accessories through a network of more than 630 retailers across the United States. All Subaru products are manufactured in zero-landfill production plants and Subaru of Indiana Automotive, Inc. is the only U.S. automobile production plant to be designated a backyard wildlife habitat by the National Wildlife Federation. SOA is guided by the Subaru Love Promise, which is the company's vision to show love and respect to everyone, and to support its communities and customers nationwide. Over the past 20 years, SOA has donated more than \$165 million to causes the Subaru family cares about, and its employees have logged more

than 40,000 volunteer hours. As a company, Subaru believes it is important to do its part in making a positive impact in the world because it is the right thing to do.

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