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## SUBARU ANNOUNCES PRICING ON 2016 CROSSTREK® AND IMPREZA® MODELS

- Crosstrek upgrades include new grille, fascia, bumper and headlights
- Crosstrek 2.0i pricing holds the line at \$21,595
- SUBARU STARLINK<sup>™</sup> Connected Services added to Impreza and Crosstrek
- Blind Spot Detection (BSD) and Rear Cross Traffic Alert (RCTA) added to Crosstrek

CHERRY HILL, NJ, Sept. 11, 2015– Subaru of America, Inc. today announced pricing on the enhanced 2016 Crosstrek and Impreza models. The 2016 Crosstrek and Impreza models will arrive at Subaru retailers in late fall.

The versatile, fun-to-drive \$21,595 Crosstrek 2.0i looks the part of a rugged crossover and backs up its appearance with proven Subaru capability. Black side- and wheel-arch cladding, rocker spoiler and roof rails provide a rugged contrast to the body color. The 8.7-inches of ground clearance, body-color roof spoiler and unique-design 17-inch wheels bolster the Crosstrek model's go-anywhere stance and attitude. Added Driver Assist technologies available on Crosstrek for 2016 include Blind Spot Detection, Lane Change Assist and Rear Cross Traffic Alert.

Offered as gasoline and hybrid models, the Crosstrek features the Subaru BOXER engine and Symmetrical All-Wheel Drive standard. Gasoline models are powered by a 148-horsepower 2.0-liter BOXER engine and five-speed manual transmission or available Lineartronic® Continuously Variable Transmission (CVT).

For 2016 Crosstrek, both gasoline and hybrid models debut a new front fascia, headlights and grille, with the Hybrid receiving a gloss black finish on the grille. Gasoline models receive new 17-inch dark grey with machine finish alloy wheels. Interiors of 2.0i Premium and higher receive orange stitching on the door armrests, center console, shift lever handles as well as the redesigned steering wheel. 2.0i Limited and Hybrid Touring models add gloss black and silver dash trim.

All models add nighttime LED illumination to the center console under the radio. On models equipped with Keyless Access with Push Button start, PIN Code Access is included.

Beginning at \$22,395, the 2.0i Premium offers as standard, the All-Weather Package (heated front seats, heated side mirrors and windshield wiper de-icer); a tilt/telescoping steering wheel with audio and Bluetooth® control switches; power windows, door locks and side mirrors; multi-function display with fuel economy information; security system with engine immobilizer; outside temperature gauge, and carpeted floormats. The 6.2" STARLINK multimedia system with touchscreen is standard on 2.0i, 2.0i Premium and Hybrid models. The system includes AM/FM Stereo HD radio with single disc CD player, Bluetooth streaming audio and hands-free phone capability, iPod control with iTunes tagging and rear-vision camera.

With a starting price of \$25,095, the 2.0i Limited adds standard CVT, leather-trimmed upholstery, steering wheel and shift handle. Limited models also feature; automatic climate control system, auto on/off headlights, a rear seat armrest with dual cupholders and turn signal exterior mirrors. New for 2016, Blind Spot Detection and Rear Cross Traffic Alert are now standard on Limited and Hybrid Touring models.

New safety and security capabilities for 2016 extend the brand's reputation for providing occupant protection and peace of mind. Two STARLINK packages debut in optional packages for Premium and Limited trims for Crosstrek and Impreza. The STARLINK Safety Plus package includes Automatic Collision Notification, SOS Emergency Assistance, Enhanced Roadside Assistance, Maintenance Notifications, Monthly Vehicle Health Report and Diagnostic Alerts.

For even greater peace of mind, customers can subscribe to the STARLINK Safety Plus & Security Plus Package, which adds Stolen Vehicle Recovery Service, Vehicle Security Alarm Notification, Remote Lock/Unlock, Remote Horn and Lights and Remote Vehicle Locator.

MySubaru.com is standard with STARLINK and allows access to remote services and diagnostics via smartphone or computer.

For 2016, Crosstrek Hybrid and Hybrid Touring receive a new gloss black grille with chrome accents. The model's 2.0-liter Subaru BOXER engine uses a slightly higher compression ratio (10.8:1) than in the standard gas model (10.5:1), along with reduced-friction piston rings and valve springs and a higher capacity exhaust gas regeneration (EGR) system with an EGR cooler. The main performance boost comes from the permanent-magnet AC synchronous electric drive motor, which produces 13.4 hp from 1,500 rpm-6,000 rpm, for a total hybrid system output of 160 hp at 6,000 rpm. The starter and alternator functions are combined into one unit. A 100.8V, 13.5kW nickel-metal hydride battery, with 0.55kWh capacity, is located under the rear floor area. The battery is placed low in the vehicle to help with handling agility.

Standard on all Hybrid trims, Keyless Access with Push Button start system is an available option on Crosstrek Limited and now features Pin Code Access. Available navigation and Subaru STARLINK<sup>™</sup> Multimedia Plus system for Crosstrek Limited with EyeSight and Crosstrek Hybrid Touring adds navigation, SiriusXM NavTraffic® and NavWeather® services (subscription required).

## 2016 Subaru Impreza

The 2016 Impreza continues as 4-door or 5-door model with available 5-speed manual transmission or CVT. All Impreza models are powered by a 148-hp 2.0-liter Subaru BOXER engine and feature standard Symmetrical All-Wheel Drive. At \$18,295, the new Impreza is priced just \$100 higher than the previous year.

With a starting price of \$21,095, the Impreza 2.0i Premium is well-equipped with the standard All-Weather Package, which includes 2-stage heated front seats, heated exterior mirrors and a windshield wiper de-icer.

For an even sportier driving experience and appearance, the Impreza 2.0i Sport Premium is a 5-door model with more aggressive stance from body-color rocker panel spoilers and standard 17-inch alloy wheels. The trim also brings fog lights, turn-signal mirrors, roof rails, unique seat fabric and a leather-wrapped steering wheel and shift knob. EyeSight-equipped Sport Premium Imprezas receive Starlink Connected Services standard. The 2.0i Sport Premium is competitively priced from \$21,095.

At the top of the Impreza line, the Limited and Sport Limited (5-door only) trims deliver the highest level of comfort and convenience. Leather seating is standard, as are turn signal exterior mirrors, a color LCD in the gauge cluster, Welcome Lighting, leather-wrapped steering wheel and Starlink Connected Services. Additional exterior chrome trim also distinguishes the Limited. Impreza 2.0i Limited sedans are priced from \$22,595 while the 5-door Sport Limited is \$23,595, a \$300 increase over the previous model.

2016 SUBARU CROSSTREK							
Model/Trim	Transmission	Applicable Option Code	MSRP	MSRP + destination and delivery			
2.0i	5MT	01	\$21,595	\$22,445			
2.0i Premium	5MT	11	\$22,395	\$23,245			
2.0i Premium	CVT	12, 13, 14	\$23,395	\$24,245			
2.0i Limited	CVT	21,22,23	\$25,095	\$25,945			
Hybrid	CVT	01	\$26,395	\$27,245			
Hybrid Touring	CVT	31	\$29,995	\$30,845			

2016 SUBARU CROSSTREK OPTION PACKAGES				
CODE 01	Standard Model 2.0i or Hybrid	N/A		
CODE 11	Standard Model 2.0i Premium 5MT	N/A		
CODE 12	Standard Model 2.0i Premium CVT	N/A		
CODE 13	Moonroof	\$1,000		
CODE 14 EyeSight® + SUBARU STARLINK™ 7.0" Multimedia Plus +Blind Spot Detection/Rear Cross Traffic Alert		\$1,995		
CODE 15	Special Edition 2.0i Premium CVT	\$2,200		
CODE 21	Standard Model 2.0i Limited CVT	N/A		
CODE 22	Moonroof + Navigation System + Keyless Access with Push-Button Start	\$2,100		
CODE 23 EyeSight®	Moonroof + Navigation System +Keyless Access with Push-Button Start +	\$2,895		
CODE 31	Standard Model Hybrid Touring	N/A		

Destination & Delivery is \$850 and may vary in the following states: CT, HI, MA, ME, NH, NJ, NY, RI and VT. D&D is \$1,000 for dealers in Alaska.

2016 SUBARU IMPREZA							
Model/Trim	Transmission	Applicable Option Code	MSRP	MSRP + destination and delivery			
Impreza 4-door Moo	dels			•			
2.0i	5MT	01	\$18,295	\$19,090			
2.0i	СVТ	01	\$19,295	\$20,090			
2.0i Premium	СVТ	11,12	\$21,095	\$21,890			
2.0i Limited	СVТ	21,22,23	\$22,595	\$23,390			
Impreza 5-door Moo	dels						
2.0i	5MT	01	\$18,795	\$19,590			
2.0i	СVТ	01	\$19,795	\$20,590			
2.0i Premium	СVТ	11	\$21,595	\$22,390			
2.0i Limited	СVТ	21	\$23,095	\$23,890			
2.0i Sport Premium	5MT	11	\$21,095	\$21,890			
2.0i Sport Premium	СVТ	11,14,16	\$22,095	\$22,890			
2.0i Sport Limited	СVТ	21,22,23	\$23,595	\$24,390			

## 2016 SUBARU IMPREZA OPTION PACKAGES

CODE 01	Standard Model 2.0i	N/A
CODE 11	Standard Model 2.0i Premium or Sport Premium	N/A
CODE 12	Alloy Wheel Package + Moonroof	\$1,500
CODE 14	Moonroof	\$1,000
CODE 16	EyeSight® & Subaru STARLINK™7.0 Multimedia Plus + Moonroof	\$2,595
CODE 21	Standard Model 2.0i Limited	N/A
CODE 22	Moonroof + Keyless Access with Push-Button Start	\$1,500
CODE 23 Start + Eye	Moonroof + Navigation System +Keyless Access with Push-Button	\$2,895

Destination & Delivery is \$795 and may vary in the following states: CT, HI, MA, ME, NH, NJ, NY, RI and VT. D&D is \$945 for dealers in Alaska.

## About Subaru of America, Inc.

Subaru of America, Inc. is a wholly owned subsidiary of Fuji Heavy Industries Ltd. of Japan. Headquartered at a zero-landfill office in Cherry Hill, N.J., the company markets and distributes Subaru vehicles, parts and accessories through a network of more than 600 retailers across the United States. All Subaru products are manufactured in zero-landfill production plants and Subaru of Indiana Automotive Inc. is the only U.S. automobile production plant to be designated a backyard wildlife habitat by the National Wildlife Federation. For additional information, visit media.subaru.com.

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