



Kootenay Association Residential Market Activity Report November 2021





Kootenay Association MLS® Residential Market Activity



				Compa	red to ⁶		
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	319	-7.3	68.8	58.7	23.2	69.7	179.8
Dollar Volume	\$140,407,355	-0.6	112.9	116.5	80.5	171.6	381.7
New Listings	257	-2.3	24.2	4.0	-25.3	-0.4	-19.4
Active Listings	762	-22.6	-52.0	-54.6	-65.6	-70.7	-74.4
Sales to New Listings Ratio 1	124.1	130.8	91.3	81.4	75.3	72.9	35.7
Months of Inventory ²	2.4	2.9	8.4	8.4	8.5	13.9	26.1
Average Price	\$440,148	7.2	26.2	36.4	46.6	60.1	72.1
Median Price	\$400,000	10.3	29.4	33.8	42.9	50.1	69.1
Sale to List Price Ratio	98.2	97.0	96.1	95.3	94.9	93.3	92.7
Median Days on Market	40.0	52.0	75.0	76.0	107.0	106.0	90.5
				Compa	red to ⁶	!	
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			ı	November	November	ı	l
	2021	2020	2019	November 2018	November 2016	2014	2011
Sales Activity	3,805	2020 17.1	2019 35.6	November 2018 26.9	November 2016 33.7	2014 57.4	107.7
Sales Activity Dollar Volume	3,805 \$1,701,925,708	2020 17.1 37.2	35.6 76.3	November 2018 26.9 77.1	November 2016 33.7 110.8	57.4 151.1	2011 107.7 248.2
Sales Activity Dollar Volume New Listings	3,805 \$1,701,925,708 4,603	2020 17.1 37.2 8.5	2019 35.6 76.3 0.9	November 2018 26.9 77.1 -1.5	November 2016 33.7 110.8 -8.3	57.4 151.1 -15.7	2011 107.7 248.2 -19.2
Sales Activity Dollar Volume New Listings Active Listings	3,805 \$1,701,925,708 4,603 961	2020 17.1 37.2 8.5 -35.6	2019 35.6 76.3 0.9 -49.0	November 2018 26.9 77.1 -1.5 -49.1	November 2016 33.7 110.8 -8.3 -63.5	2014 57.4 151.1 -15.7 -67.8	2011 107.7 248.2 -19.2 -70.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 3,805 \$1,701,925,708 4,603 961 82.7	2020 17.1 37.2 8.5 -35.6 76.6	2019 35.6 76.3 0.9 -49.0 61.5	November 2018 26.9 77.1 -1.5 -49.1 64.2	November 2016 33.7 110.8 -8.3 -63.5 56.7	2014 57.4 151.1 -15.7 -67.8 44.3	2011 107.7 248.2 -19.2 -70.5 32.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 3,805 \$1,701,925,708 4,603 961 82.7 2.8	2020 17.1 37.2 8.5 -35.6 76.6 5.0	2019 35.6 76.3 0.9 -49.0 61.5 7.4	November 2018 26.9 77.1 -1.5 -49.1 64.2 6.9	November 2016 33.7 110.8 -8.3 -63.5 56.7 10.2	2014 57.4 151.1 -15.7 -67.8 44.3 13.6	2011 107.7 248.2 -19.2 -70.5 32.2 19.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 3,805 \$1,701,925,708 4,603 961 82.7 2.8 \$447,287	2020 17.1 37.2 8.5 -35.6 76.6 5.0	2019 35.6 76.3 0.9 -49.0 61.5 7.4 30.0	November 2018 26.9 77.1 -1.5 -49.1 64.2 6.9 39.6	November 2016 33.7 110.8 -8.3 -63.5 56.7 10.2 57.6	2014 57.4 151.1 -15.7 -67.8 44.3 13.6 59.6	2011 107.7 248.2 -19.2 -70.5 32.2 19.6 67.6

¹ Sales / new listings * 100; compared to levels from previous periods.

 $^{^{\}rm 2}$ Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

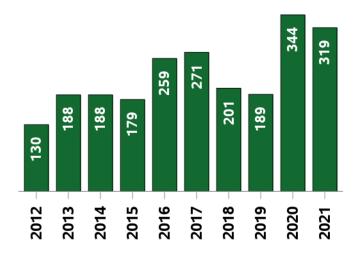
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



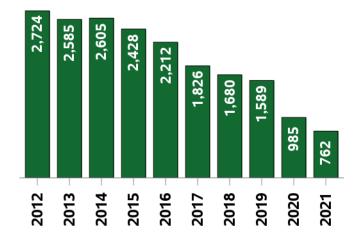
Kootenay Association MLS® Residential Market Activity



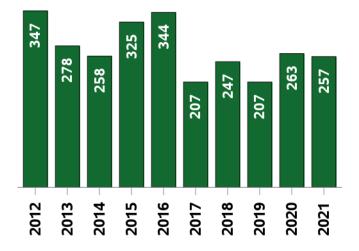
Sales Activity (November only)



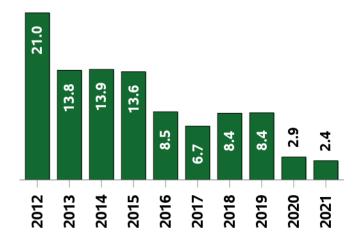
Active Listings (November only)



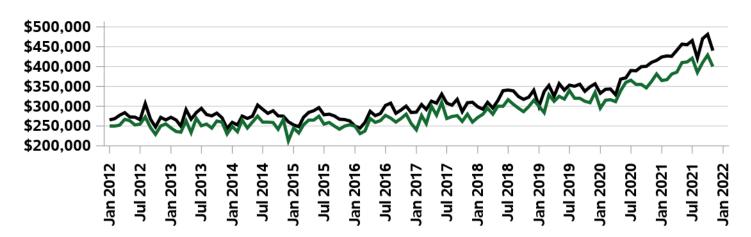
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

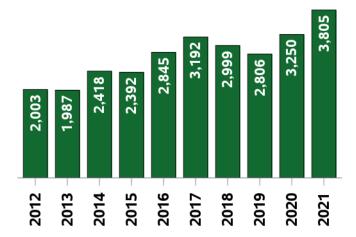




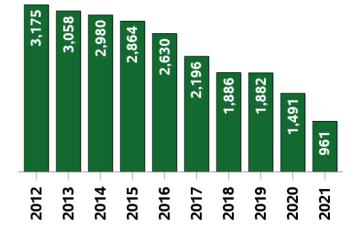
Kootenay Association MLS® Residential Market Activity

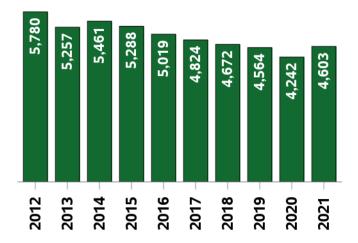


Sales Activity (November Year-to-date)

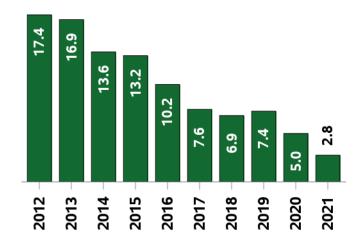


Active Listings ¹(November Year-to-date)





Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Kootenay Association MLS® Single Family Market Activity



				Compa	-11.2 56.1 51.0 16.7 63.8 151.						
Actual	November 2021		I	I		ı	November 2011				
Sales Activity	231	-11.2	56.1	51.0	16.7	63.8	151.1				
Dollar Volume	\$115,404,755	-6.5	102.4	107.4	72.8	170.8	352.7				
New Listings	187	-6.5	18.4	3.3	-11.4	1.6	-20.8				
Active Listings	524	-26.5	-56.3	-58.4	-65.6	-72.3	-74.8				
Sales to New Listings Ratio 1	123.5	130.0	93.7	84.5	93.8	76.6	39.0				
Months of Inventory 2	2.3	2.7	8.1	8.2	7.7	13.4	22.6				
Average Price	\$499,588	5.2	29.7	37.3	48.1	65.3	80.3				
Median Price	\$449,900	5.9	32.3	34.3	46.8	63.0	82.2				
Sale to List Price Ratio	97.9	97.1	96.1	95.4	95.4	94.5	92.7				
Median Days on Market	43.0	52.5	76.5	83.0	97.5	100.0	90.5				
			<u>I</u>	Compa	red to °						
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011				
Year-to-date Sales Activity			I	November	November	ı	l				
	2021	2020	2019	November 2018	November 2016	2014	2011				
Sales Activity	2,659	2020 8.7	2019	November 2018	November 2016 20.5	43.0	80.9				
Sales Activity Dollar Volume	2021 2,659 \$1,402,673,974	8.7 31.3	2019 24.4 70.0	November 2018 18.7 72.6	November 2016 20.5 101.7	43.0 144.0	80.9 225.0				
Sales Activity Dollar Volume New Listings	2021 2,659 \$1,402,673,974 3,272	8.7 31.3 2.3	2019 24.4 70.0 -8.2	November 2018 18.7 72.6 -10.2	November 2016 20.5 101.7 -15.2	2014 43.0 144.0 -23.1	2011 80.9 225.0 -26.5				
Sales Activity Dollar Volume New Listings Active Listings ³	2021 2,659 \$1,402,673,974 3,272 686	2020 8.7 31.3 2.3 -36.5	2019 24.4 70.0 -8.2 -52.2	November 2018 18.7 72.6 -10.2 -50.3	November 2016 20.5 101.7 -15.2 -63.0	2014 43.0 144.0 -23.1 -68.1	2011 80.9 225.0 -26.5 -70.7				
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 2,659 \$1,402,673,974 3,272 686 81.3	2020 8.7 31.3 2.3 -36.5 76.5	2019 24.4 70.0 -8.2 -52.2 60.0	November 2018 18.7 72.6 -10.2 -50.3 61.5	November 2016 20.5 101.7 -15.2 -63.0 57.2	2014 43.0 144.0 -23.1 -68.1 43.7	2011 80.9 225.0 -26.5 -70.7 33.0				
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 2,659 \$1,402,673,974 3,272 686 81.3 2.8	2020 8.7 31.3 2.3 -36.5 76.5 4.9	2019 24.4 70.0 -8.2 -52.2 60.0 7.4	November 2018 18.7 72.6 -10.2 -50.3 61.5 6.8	November 2016 20.5 101.7 -15.2 -63.0 57.2 9.3	2014 43.0 144.0 -23.1 -68.1 43.7 12.7	2011 80.9 225.0 -26.5 -70.7 33.0 17.5				
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 2,659 \$1,402,673,974 3,272 686 81.3 2.8 \$527,519	2020 8.7 31.3 2.3 -36.5 76.5 4.9 20.8	2019 24.4 70.0 -8.2 -52.2 60.0 7.4 36.6	November 2018 18.7 72.6 -10.2 -50.3 61.5 6.8 45.5	November 2016 20.5 101.7 -15.2 -63.0 57.2 9.3 67.3	2014 43.0 144.0 -23.1 -68.1 43.7 12.7 70.6	2011 80.9 225.0 -26.5 -70.7 33.0 17.5 79.7				

¹ Sales / new listings * 100; compared to levels from previous periods.

 $^{^{\}rm 2}$ Active listings at month end / monthly sales; compared to levels from previous periods.

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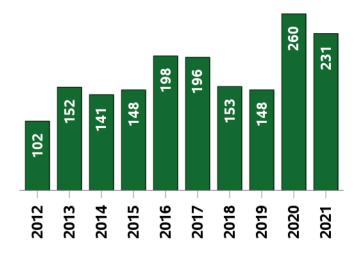
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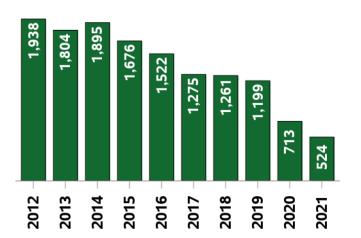
Kootenay Association MLS® Single Family Market Activity



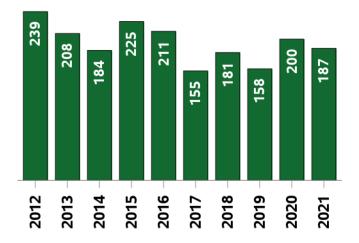
Sales Activity (November only)



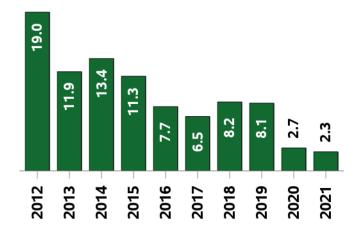
Active Listings (November only)



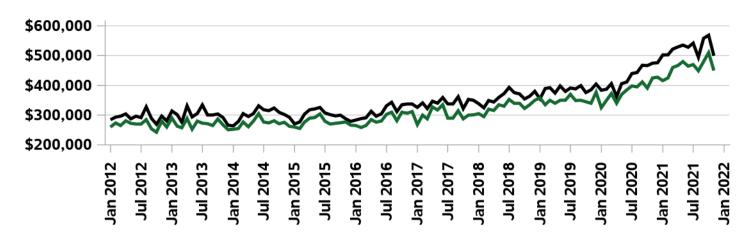
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

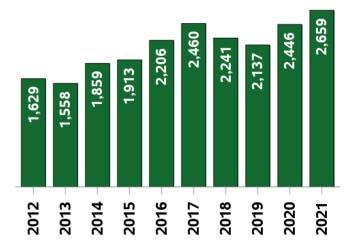




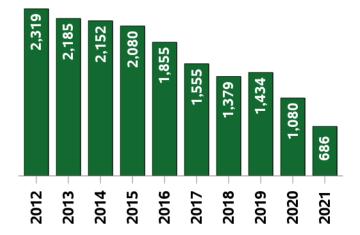
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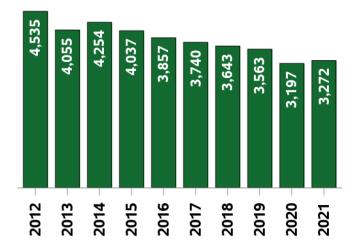


Sales Activity (November Year-to-date)

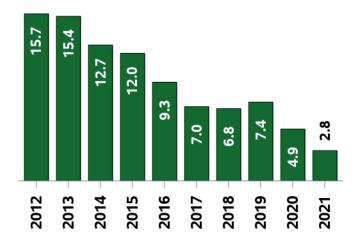


Active Listings ¹(November Year-to-date)





Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Castlegar MLS® Residential Market Activity



				Compa	red to ⁶		
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	13	-7.1	62.5	116.7	-13.3	-7.1	0.0
Dollar Volume	\$5,844,300	22.9	92.2	142.3	12.7	60.5	54.1
New Listings	16	-11.1	100.0	33.3	23.1	77.8	23.1
Active Listings	22	-38.9	-31.3	-35.3	-56.9	-72.2	-69.4
Sales to New Listings Ratio 1	81.3	77.8	100.0	50.0	115.4	155.6	100.0
Months of Inventory ²	1.7	2.6	4.0	5.7	3.4	5.6	5.5
Average Price	\$449,562	32.4	18.3	11.8	30.0	72.9	54.1
Median Price	\$440,000	31.5	21.4	19.4	37.5	50.4	50.2
Sale to List Price Ratio	99.0	97.9	97.1	97.2	97.0	96.0	96.1
Median Days on Market	34.0	31.5	39.5	45.0	131.0	92.0	56.0
				Compa	red to ⁶		
	1						
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity					l	I	l
	2021	2020	2019	2018	2016	2014	2011
Sales Activity	2021 164	10.8	39.0	2018 15.5	0.6	9.3	29.1
Sales Activity Dollar Volume	2021 164 \$74,076,185	2020 10.8 31.8	39.0 82.1	2018 15.5 69.2	0.6 63.2	9.3 93.3	2011 29.1 118.7
Sales Activity Dollar Volume New Listings	2021 164 \$74,076,185 184	2020 10.8 31.8 -2.6	39.0 82.1 11.5	2018 15.5 69.2 3.4	0.6 63.2 -14.4	9.3 93.3 -26.4	29.1 118.7 -21.7
Sales Activity Dollar Volume New Listings Active Listings ³	2021 164 \$74,076,185 184 27	2020 10.8 31.8 -2.6 -36.4	39.0 82.1 11.5 -26.8	2018 15.5 69.2 3.4 -34.6	0.6 63.2 -14.4 -63.0	9.3 93.3 -26.4 -72.5	29.1 118.7 -21.7 -68.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 164 \$74,076,185 184 27 89.1	2020 10.8 31.8 -2.6 -36.4 78.3	2019 39.0 82.1 11.5 -26.8 71.5	2018 15.5 69.2 3.4 -34.6 79.8	2016 0.6 63.2 -14.4 -63.0 75.8	9.3 93.3 -26.4 -72.5 60.0	29.1 118.7 -21.7 -68.8 54.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 164 \$74,076,185 184 27 89.1 1.8	2020 10.8 31.8 -2.6 -36.4 78.3 3.2	2019 39.0 82.1 11.5 -26.8 71.5 3.5	2018 15.5 69.2 3.4 -34.6 79.8 3.2	2016 0.6 63.2 -14.4 -63.0 75.8 5.0	9.3 93.3 -26.4 -72.5 60.0 7.3	29.1 118.7 -21.7 -68.8 54.0 7.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 164 \$74,076,185 184 27 89.1 1.8 \$451,684	2020 10.8 31.8 -2.6 -36.4 78.3 3.2 19.0	2019 39.0 82.1 11.5 -26.8 71.5 3.5 31.1	2018 15.5 69.2 3.4 -34.6 79.8 3.2 46.5	2016 0.6 63.2 -14.4 -63.0 75.8 5.0 62.2	9.3 93.3 -26.4 -72.5 60.0 7.3 76.8	29.1 118.7 -21.7 -68.8 54.0 7.6 69.4

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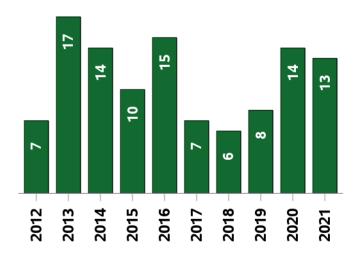
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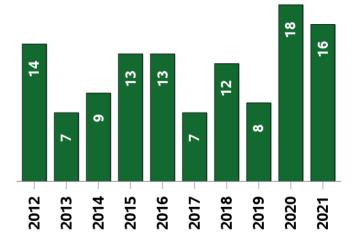
Castlegar MLS® Residential Market Activity



Sales Activity (November only)

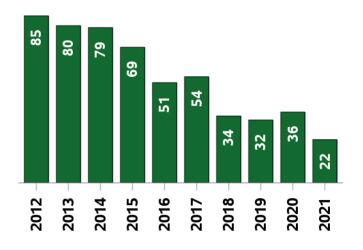


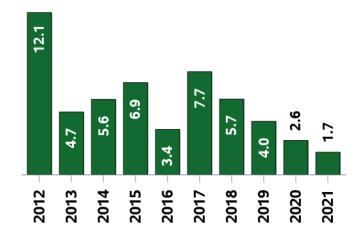
Active Listings (November only)



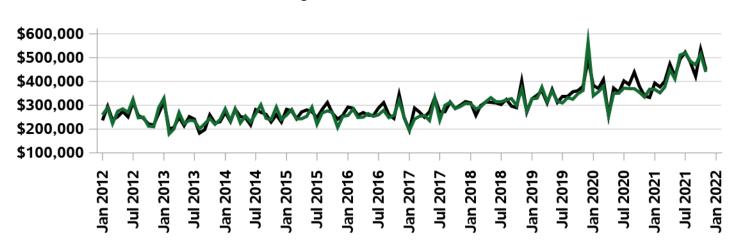
New Listings (November only)

Months of Inventory (November only)





Average Price and Median Price

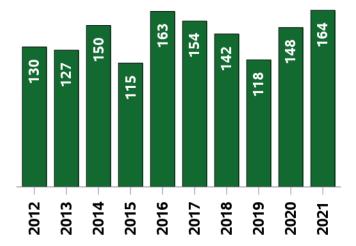




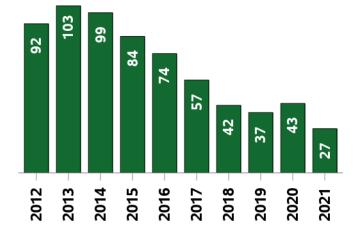
Castlegar MLS® Residential Market Activity

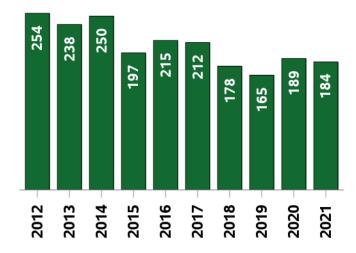


Sales Activity (November Year-to-date)

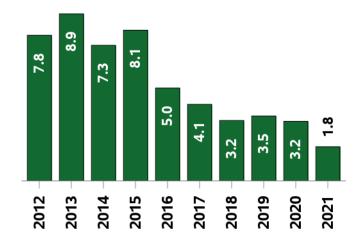


Active Listings ¹(November Year-to-date)





Months of Inventory ²(**November Year-to-date**)



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Castlegar MLS® Single Family Market Activity



				Compa	red to '		
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	11	-8.3	37.5	83.3	-21.4	-8.3	-8.3
Dollar Volume	\$5,099,900	20.8	67.7	111.4	2.4	56.5	42.8
New Listings	13	-13.3	85.7	30.0	0.0	85.7	0.0
Active Listings	18	-37.9	-28.0	-40.0	-61.7	-73.5	-72.3
Sales to New Listings Ratio 1	84.6	80.0	114.3	60.0	107.7	171.4	92.3
Months of Inventory 2	1.6	2.4	3.1	5.0	3.4	5.7	5.4
Average Price	\$463,627	31.8	22.0	15.3	30.3	70.7	55.7
Median Price	\$449,900	31.0	24.1	22.1	40.4	53.8	47.4
Sale to List Price Ratio	98.9	98.2	97.1	97.2	97.2	96.6	96.2
Median Days on Market	33.0	26.0	39.5	45.0	145.0	92.0	59.0
					<u> </u>	\	
			<u>'</u>	Compa	red to ⁶		
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			ı	November	November	l	l
	2021	2020	2019	November 2018	November 2016	2014	2011
Sales Activity	2021	9.2	2019 34.0	November 2018	November 2016 -3.4	10.1	2011
Sales Activity Dollar Volume	2021 142 \$66,867,235	9.2 31.3	34.0 76.2	November 2018 12.7 64.8	November 2016 -3.4 55.1	2014 10.1 87.8	2011 20.3 104.5
Sales Activity Dollar Volume New Listings	2021 142 \$66,867,235 161	9.2 31.3 -3.0	2019 34.0 76.2 11.8	November 2018 12.7 64.8 -0.6	November 2016 -3.4 55.1 -18.7	2014 10.1 87.8 -24.1	2011 20.3 104.5 -24.1
Sales Activity Dollar Volume New Listings Active Listings	2021 142 \$66,867,235 161 24	9.2 31.3 -3.0 -34.8	2019 34.0 76.2 11.8 -29.6	November 2018 12.7 64.8 -0.6 -36.6	November 2016 -3.4 55.1 -18.7 -65.0	2014 10.1 87.8 -24.1 -72.2	2011 20.3 104.5 -24.1 -68.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 142 \$66,867,235 161 24 88.2	9.2 31.3 -3.0 -34.8 78.3	2019 34.0 76.2 11.8 -29.6 73.6	November 2018 12.7 64.8 -0.6 -36.6 77.8	November 2016 -3.4 55.1 -18.7 -65.0 74.2	2014 10.1 87.8 -24.1 -72.2 60.8	2011 20.3 104.5 -24.1 -68.9 55.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 142 \$66,867,235 161 24 88.2 1.8	9.2 31.3 -3.0 -34.8 78.3 3.1	2019 34.0 76.2 11.8 -29.6 73.6 3.5	November 2018 12.7 64.8 -0.6 -36.6 77.8 3.3	November 2016 -3.4 55.1 -18.7 -65.0 74.2 5.1	2014 10.1 87.8 -24.1 -72.2 60.8 7.3	2011 20.3 104.5 -24.1 -68.9 55.7 7.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 142 \$66,867,235 161 24 88.2 1.8 \$470,896	9.2 31.3 -3.0 -34.8 78.3 3.1 20.2	2019 34.0 76.2 11.8 -29.6 73.6 3.5 31.5	November 2018 12.7 64.8 -0.6 -36.6 77.8 3.3 46.2	November 2016 -3.4 55.1 -18.7 -65.0 74.2 5.1 60.5	2014 10.1 87.8 -24.1 -72.2 60.8 7.3 70.6	2011 20.3 104.5 -24.1 -68.9 55.7 7.1 70.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

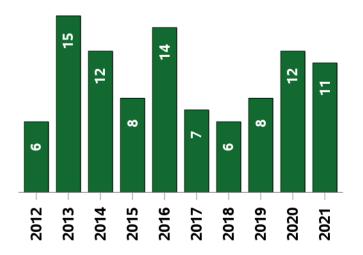
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



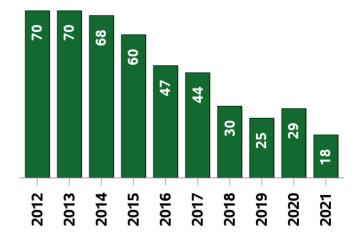
Castlegar MLS® Single Family Market Activity



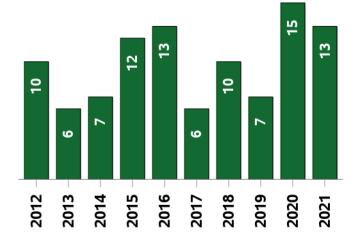
Sales Activity (November only)



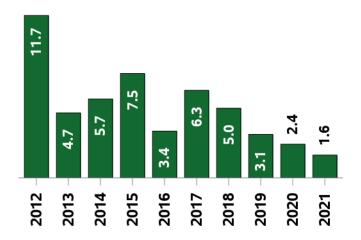
Active Listings (November only)



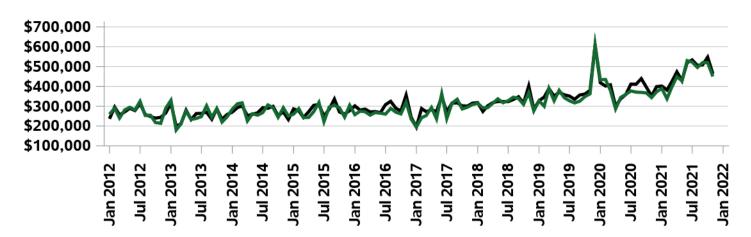
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

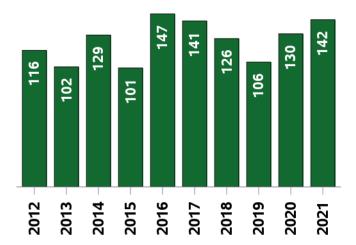




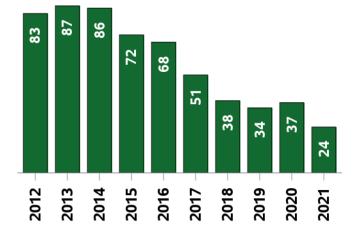
Castlegar MLS® Single Family Market Activity



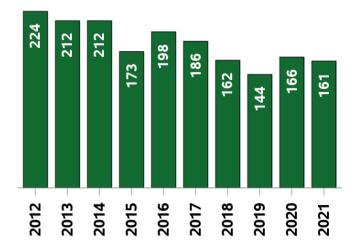
Sales Activity (November Year-to-date)



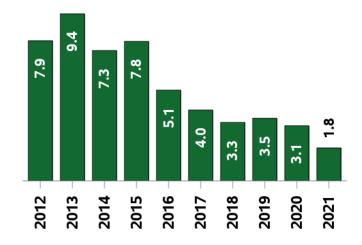
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



CranbrookMLS® Residential Market Activity



				Compa	red to ⁶		
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	41	-2.4	127.8	105.0	28.1	64.0	215.4
Dollar Volume	\$16,299,800	27.0	189.3	169.9	105.8	144.2	442.2
New Listings	28	-17.6	40.0	0.0	3.7	-9.7	-26.3
Active Listings	51	-36.3	-48.0	-44.0	-54.9	-68.3	-78.6
Sales to New Listings Ratio 1	146.4	123.5	90.0	71.4	118.5	80.6	34.2
Months of Inventory ²	1.2	1.9	5.4	4.6	3.5	6.4	18.3
Average Price	\$397,556	30.1	27.0	31.7	60.6	48.9	71.9
Median Price	\$389,000	16.7	28.0	28.2	71.6	42.8	69.1
Sale to List Price Ratio	98.6	97.3	97.1	96.2	96.3	97.2	92.8
Median Days on Market	34.0	45.0	45.5	51.5	67.0	85.0	107.0
				Compa	red to ⁶		
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			ı	November	November	ı	l
	2021	2020	2019	November 2018	November 2016	2014	2011
Sales Activity	2021 469	13.6	33.2	November 2018 32.5	November 2016 25.4	2014 45.7	83.9
Sales Activity Dollar Volume	2021 469 \$177,379,904	2020 13.6 29.9	33.2 61.5	November 2018 32.5 70.2	November 2016 25.4 83.9	2014 45.7 111.9	83.9 176.9
Sales Activity Dollar Volume New Listings	2021 469 \$177,379,904 509	2020 13.6 29.9 -3.0	2019 33.2 61.5 0.6	November 2018 32.5 70.2 6.3	November 2016 25.4 83.9 0.4	2014 45.7 111.9 -6.6	2011 83.9 176.9 -14.7
Sales Activity Dollar Volume New Listings Active Listings 3	2021 469 \$177,379,904 509 75	2020 13.6 29.9 -3.0 -27.1	2019 33.2 61.5 0.6 -38.2	November 2018 32.5 70.2 6.3 -31.6	November 2016 25.4 83.9 0.4 -53.2	2014 45.7 111.9 -6.6 -62.1	2011 83.9 176.9 -14.7 -69.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 469 \$177,379,904 509 75 92.1	2020 13.6 29.9 -3.0 -27.1 78.7	2019 33.2 61.5 0.6 -38.2 69.6	November 2018 32.5 70.2 6.3 -31.6 73.9	November 2016 25.4 83.9 0.4 -53.2 73.8	2014 45.7 111.9 -6.6 -62.1 59.1	2011 83.9 176.9 -14.7 -69.4 42.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 469 \$177,379,904 509 75 92.1 1.8	2020 13.6 29.9 -3.0 -27.1 78.7 2.7	2019 33.2 61.5 0.6 -38.2 69.6 3.8	November 2018 32.5 70.2 6.3 -31.6 73.9 3.4	November 2016 25.4 83.9 0.4 -53.2 73.8 4.7	2014 45.7 111.9 -6.6 -62.1 59.1 6.8	2011 83.9 176.9 -14.7 -69.4 42.7 10.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 469 \$177,379,904 509 75 92.1 1.8 \$378,209	2020 13.6 29.9 -3.0 -27.1 78.7 2.7 14.4	2019 33.2 61.5 0.6 -38.2 69.6 3.8 21.2	November 2018 32.5 70.2 6.3 -31.6 73.9 3.4 28.5	November 2016 25.4 83.9 0.4 -53.2 73.8 4.7 46.6	2014 45.7 111.9 -6.6 -62.1 59.1 6.8 45.5	2011 83.9 176.9 -14.7 -69.4 42.7 10.6 50.5

¹ Sales / new listings * 100; compared to levels from previous periods.

 $^{^{2}}$ Active listings at month end $\!$ / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

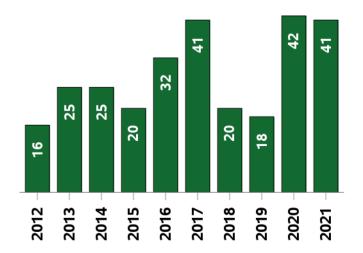
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



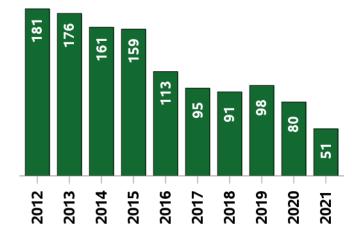
CranbrookMLS® Residential Market Activity



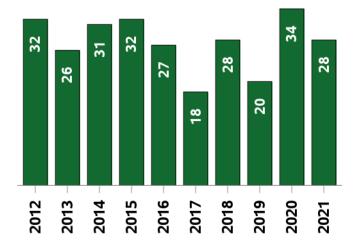
Sales Activity (November only)



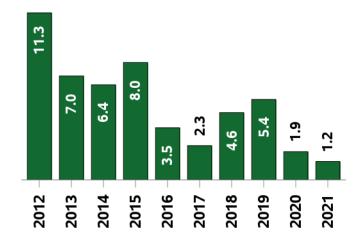
Active Listings (November only)



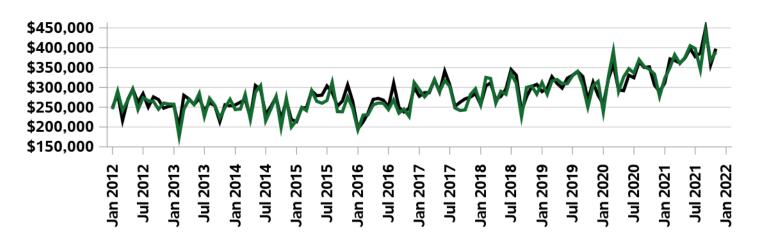
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

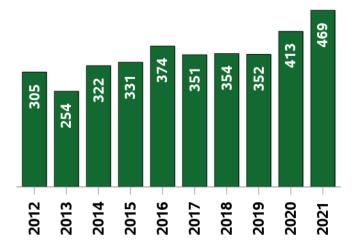




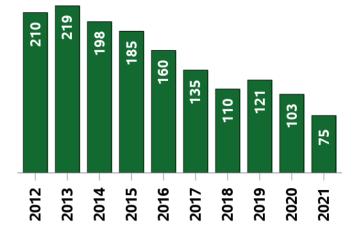
CranbrookMLS® Residential Market Activity

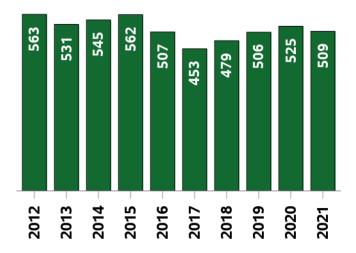


Sales Activity (November Year-to-date)

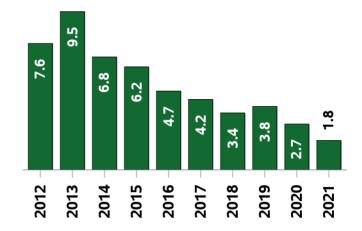


Active Listings ¹(November Year-to-date)





Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



CranbrookMLS® Single Family Market Activity



				Compa	red to ⁶		
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	35	12.9	133.3	118.8	52.2	66.7	218.2
Dollar Volume	\$15,001,900	35.6	202.1	185.7	122.2	143.0	459.0
New Listings	22	-26.7	22.2	-8.3	0.0	4.8	-18.5
Active Listings	35	-42.6	-55.1	-52.1	-59.8	-69.6	-81.5
Sales to New Listings Ratio 1	159.1	103.3	83.3	66.7	104.5	100.0	40.7
Months of Inventory 2	1.0	2.0	5.2	4.6	3.8	5.5	17.2
Average Price	\$428,626	20.1	29.5	30.6	46.0	45.8	75.7
Median Price	\$414,900	16.7	31.7	20.0	49.0	33.8	70.7
Sale to List Price Ratio	99.1	97.6	96.8	96.3	96.6	96.6	92.6
Median Days on Market	34.0	38.0	43.0	46.0	63.0	93.0	120.0
				Compa	red to °		<u>'</u>
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			ı	November	November	ı	l
	2021	2020	2019	November 2018	November 2016	2014	2011
Sales Activity	2021 367	2020 17.6	28.8	November 2018 37.5	November 2016 26.1	2014 42.2	2011 67.6
Sales Activity Dollar Volume	2021 367 \$155,391,004	2020 17.6 31.3	2019 28.8 57.6	November 2018 37.5 73.1	November 2016 26.1 85.0	2014 42.2 110.0	2011 67.6 163.6
Sales Activity Dollar Volume New Listings	2021 367 \$155,391,004 395	2020 17.6 31.3 -1.7	2019 28.8 57.6 -2.5	November 2018 37.5 73.1 6.8	November 2016 26.1 85.0 -1.7	2014 42.2 110.0 -6.2	2011 67.6 163.6 -19.2
Sales Activity Dollar Volume New Listings Active Listings	2021 367 \$155,391,004 395 58	2020 17.6 31.3 -1.7 -24.3	2019 28.8 57.6 -2.5 -40.5	November 2018 37.5 73.1 6.8 -29.7	November 2016 26.1 85.0 -1.7 -49.6	2014 42.2 110.0 -6.2 -58.4	2011 67.6 163.6 -19.2 -71.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 367 \$155,391,004 395 58 92.9	2020 17.6 31.3 -1.7 -24.3 77.6	2019 28.8 57.6 -2.5 -40.5	November 2018 37.5 73.1 6.8 -29.7 72.2	November 2016 26.1 85.0 -1.7 -49.6 72.4	2014 42.2 110.0 -6.2 -58.4 61.3	2011 67.6 163.6 -19.2 -71.3 44.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 367 \$155,391,004 395 58 92.9 1.7	2020 17.6 31.3 -1.7 -24.3 77.6 2.7	2019 28.8 57.6 -2.5 -40.5 70.4 3.7	November 2018 37.5 73.1 6.8 -29.7 72.2 3.4	November 2016 26.1 85.0 -1.7 -49.6 72.4 4.3	2014 42.2 110.0 -6.2 -58.4 61.3 5.9	2011 67.6 163.6 -19.2 -71.3 44.8 10.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 367 \$155,391,004 395 58 92.9 1.7 \$423,409	2020 17.6 31.3 -1.7 -24.3 77.6 2.7 11.6	2019 28.8 57.6 -2.5 -40.5 70.4 3.7 22.4	November 2018 37.5 73.1 6.8 -29.7 72.2 3.4 25.9	November 2016 26.1 85.0 -1.7 -49.6 72.4 4.3 46.7	2014 42.2 110.0 -6.2 -58.4 61.3 5.9 47.6	2011 67.6 163.6 -19.2 -71.3 44.8 10.1 57.3

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

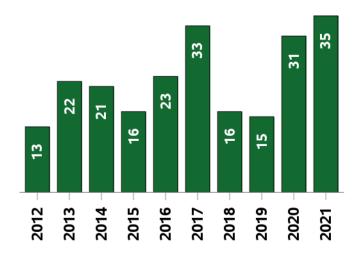
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



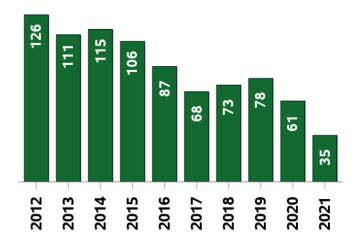
CranbrookMLS® Single Family Market Activity



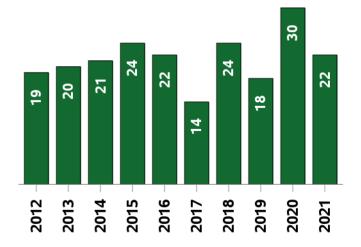
Sales Activity (November only)



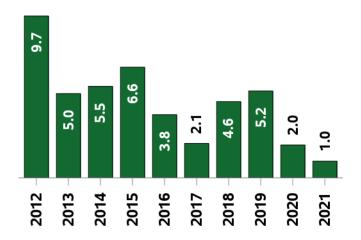
Active Listings (November only)



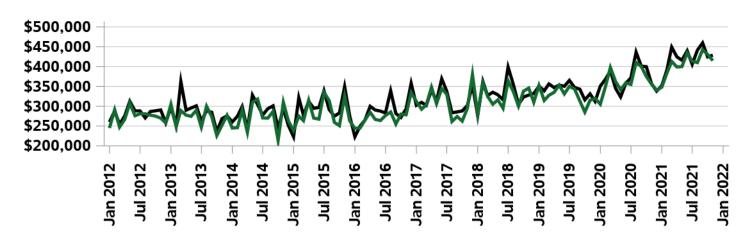
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

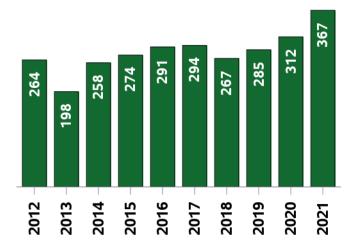




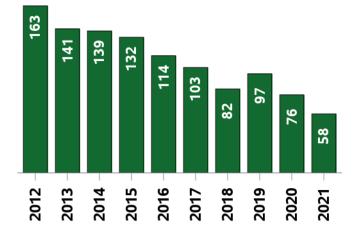
CranbrookMLS® Single Family Market Activity

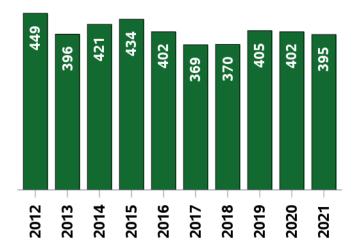


Sales Activity (November Year-to-date)

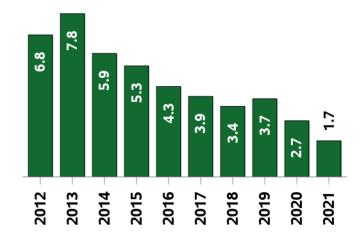


Active Listings ¹(November Year-to-date)





Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Cranbrook Lakes MLS® Residential Market Activity



				Compa	2021 November 2020 November 2019 November 2018 November 2016 November 2014 November 2014						
Actual	November 2021		I	I	l	ı	November 2011				
Sales Activity	3	-40.0	-40.0	-50.0	0.0	-66.7	0.0				
Dollar Volume	\$2,690,000	-12.0	33.6	20.9	115.2	-24.3	256.8				
New Listings	2	-66.7	-60.0	-75.0	-66.7	-71.4	-80.0				
Active Listings	15	-50.0	-62.5	-69.4	-73.2	-68.1	-84.2				
Sales to New Listings Ratio 1	150.0	83.3	100.0	75.0	50.0	128.6	30.0				
Months of Inventory ²	5.0	6.0	8.0	8.2	18.7	5.2	31.7				
Average Price	\$896,667	46.7	122.7	141.9	115.2	127.0	256.8				
Median Price	\$860,000	34.9	75.9	157.3	100.0	186.7	489.0				
Sale to List Price Ratio	98.2	96.8	95.9	96.2	95.7	92.6	80.6				
Median Days on Market	29.0	27.0	80.0	37.0	147.0	104.0	32.0				
				Compa	red to 6						
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011				
Year-to-date Sales Activity			I	November	November	ı	l				
	2021	2020	2019	November 2018	November 2016	2014	2011				
Sales Activity	2021 71	2020 16.4	18.3	November 2018 31.5	November 2016 36.5	2014 16.4	73.2				
Sales Activity Dollar Volume	2021 71 \$53,274,331	2020 16.4 43.9	18.3 61.0	November 2018 31.5 110.1	November 2016 36.5 146.3	16.4 104.7	73.2 260.0				
Sales Activity Dollar Volume New Listings	2021 71 \$53,274,331 86	2020 16.4 43.9 -6.5	2019 18.3 61.0 -33.3	November 2018 31.5 110.1 -29.5	November 2016 36.5 146.3 -25.2	2014 16.4 104.7 -30.1	2011 73.2 260.0 -51.7				
Sales Activity Dollar Volume New Listings Active Listings	2021 71 \$53,274,331 86 22	2020 16.4 43.9 -6.5	2019 18.3 61.0 -33.3 -63.2	November 2018 31.5 110.1 -29.5 -60.9	November 2016 36.5 146.3 -25.2 -63.7	2014 16.4 104.7 -30.1 -63.4	2011 73.2 260.0 -51.7 -79.8				
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 71 \$53,274,331 86 22 82.6	2020 16.4 43.9 -6.5 -37.4 66.3	2019 18.3 61.0 -33.3 -63.2 46.5	November 2018 31.5 110.1 -29.5 -60.9 44.3	November 2016 36.5 146.3 -25.2 -63.7 45.2	2014 16.4 104.7 -30.1 -63.4 49.6	2011 73.2 260.0 -51.7 -79.8 23.0				
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 71 \$53,274,331 86 22 82.6 3.4	2020 16.4 43.9 -6.5 -37.4 66.3 6.4	2019 18.3 61.0 -33.3 -63.2 46.5 11.0	November 2018 31.5 110.1 -29.5 -60.9 44.3 11.5	November 2016 36.5 146.3 -25.2 -63.7 45.2 12.9	2014 16.4 104.7 -30.1 -63.4 49.6 10.9	2011 73.2 260.0 -51.7 -79.8 23.0 29.4				
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 71 \$53,274,331 86 22 82.6 3.4 \$750,343	2020 16.4 43.9 -6.5 -37.4 66.3 6.4 23.6	2019 18.3 61.0 -33.3 -63.2 46.5 11.0 36.0	November 2018 31.5 110.1 -29.5 -60.9 44.3 11.5 59.8	November 2016 36.5 146.3 -25.2 -63.7 45.2 12.9 80.4	2014 16.4 104.7 -30.1 -63.4 49.6 10.9 75.8	2011 73.2 260.0 -51.7 -79.8 23.0 29.4 107.9				

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

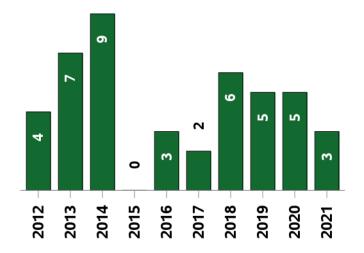
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



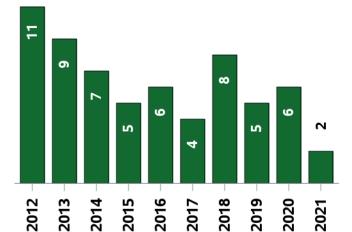
Cranbrook Lakes MLS® Residential Market Activity



Sales Activity (November only)

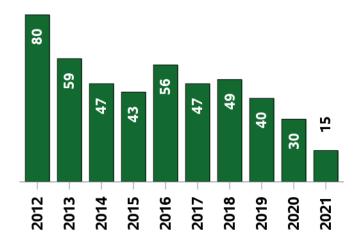


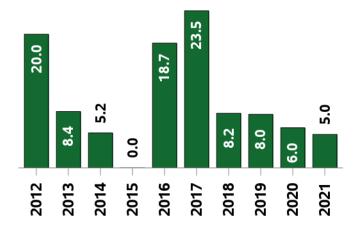
Active Listings (November only)



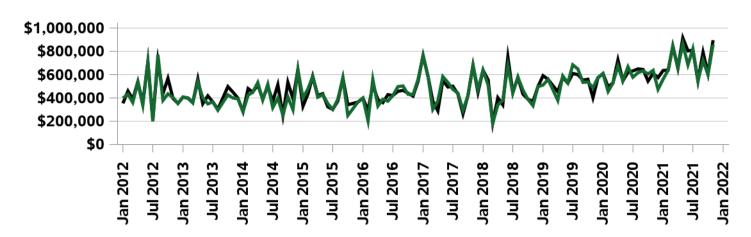
New Listings (November only)

Months of Inventory (November only)





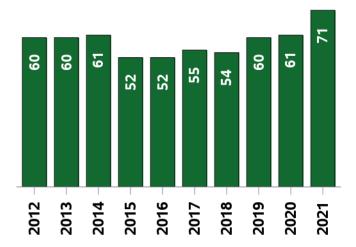
Average Price and Median Price



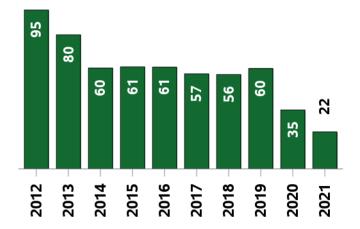


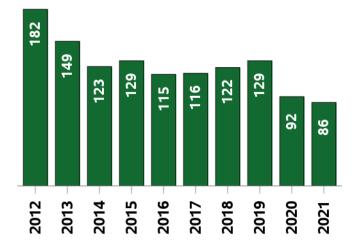
Cranbrook Lakes MLS® Residential Market Activity

Sales Activity (November Year-to-date)

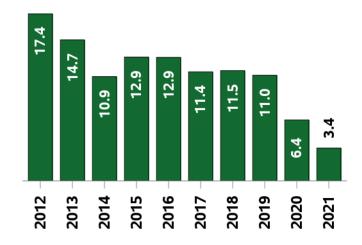


Active Listings ¹(November Year-to-date)





Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Cranbrook Lakes MLS® Single Family Market Activity



		2021 November 2020 November 2019 November 2018 November 2016 November 2014 3 -40.0 -25.0 -40.0 0.0 -57.1 \$2,690,000 -12.0 38.7 24.5 115.2 -6.9						
Actual	November 2021		ı	I	l	November 2014	November 2011	
Sales Activity	3	-40.0	-25.0	-40.0	0.0	-57.1	50.0	
Dollar Volume	\$2,690,000	-12.0	38.7	24.5	115.2	-6.9	295.0	
New Listings	2	-66.7	-50.0	-71.4	-60.0	-66.7	-75.0	
Active Listings	15	-50.0	-60.5	-68.8	-67.4	-67.4	-83.1	
Sales to New Listings Ratio 1	150.0	83.3	100.0	71.4	60.0	116.7	25.0	
Months of Inventory 2	5.0	6.0	9.5	9.6	15.3	6.6	44.5	
Average Price	\$896,667	46.7	85.0	107.4	115.2	117.1	163.3	
Median Price	\$860,000	34.9	62.8	110.5	100.0	186.7	152.6	
Sale to List Price Ratio	98.2	96.8	95.2	97.4	95.7	92.6	75.2	
Median Days on Market	29.0	27.0	83.5	31.0	147.0	104.0	254.5	
				Compa	red to ⁶			
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011	
Year-to-date Sales Activity			ı	November	November	l	I	
	2021	2020	2019	November 2018	November 2016	2014	2011	
Sales Activity	2021 70	2020 14.8	2019	November 2018 55.6	November 2016 42.9	29.6	2011 94.4	
Sales Activity Dollar Volume	2021 70 \$53,206,331	2020 14.8 43.7	2019 20.7 63.8	November 2018 55.6 115.8	November 2016 42.9 148.2	2014 29.6 114.9	94.4 271.6	
Sales Activity Dollar Volume New Listings	2021 70 \$53,206,331 85	2020 14.8 43.7 -6.6	2019 20.7 63.8 -29.2	November 2018 55.6 115.8 -24.8	November 2016 42.9 148.2 -18.3	29.6 114.9 -26.7	2011 94.4 271.6 -49.1	
Sales Activity Dollar Volume New Listings Active Listings	2021 70 \$53,206,331 85 22	2020 14.8 43.7 -6.6 -35.5	2019 20.7 63.8 -29.2 -61.7	November 2018 55.6 115.8 -24.8 -55.1	November 2016 42.9 148.2 -18.3 -60.1	29.6 114.9 -26.7 -61.6	2011 94.4 271.6 -49.1 -78.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 70 \$53,206,331 85 22 82.4	2020 14.8 43.7 -6.6 -35.5 67.0	2019 20.7 63.8 -29.2 -61.7 48.3	November 2018 55.6 115.8 -24.8 -55.1 39.8	November 2016 42.9 148.2 -18.3 -60.1 47.1	29.6 114.9 -26.7 -61.6 46.6	2011 94.4 271.6 -49.1 -78.6 21.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 70 \$53,206,331 85 22 82.4 3.5	2020 14.8 43.7 -6.6 -35.5 67.0 6.1	2019 20.7 63.8 -29.2 -61.7 48.3 10.9	November 2018 55.6 115.8 -24.8 -55.1 39.8 12.0	November 2016 42.9 148.2 -18.3 -60.1 47.1 12.4	29.6 114.9 -26.7 -61.6 46.6 11.7	2011 94.4 271.6 -49.1 -78.6 21.6 31.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 70 \$53,206,331 85 22 82.4 3.5 \$760,090	2020 14.8 43.7 -6.6 -35.5 67.0 6.1 25.2	2019 20.7 63.8 -29.2 -61.7 48.3 10.9 35.7	November 2018 55.6 115.8 -24.8 -55.1 39.8 12.0 38.8	November 2016 42.9 148.2 -18.3 -60.1 47.1 12.4 73.7	29.6 114.9 -26.7 -61.6 46.6 11.7 65.8	2011 94.4 271.6 -49.1 -78.6 21.6 31.4 91.1	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

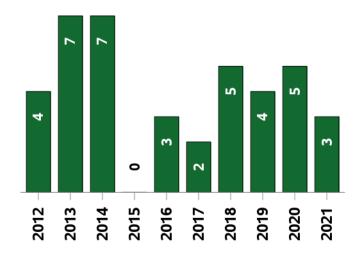
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



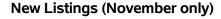
Cranbrook Lakes MLS® Single Family Market Activity

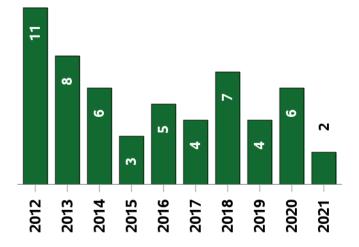


Sales Activity (November only)

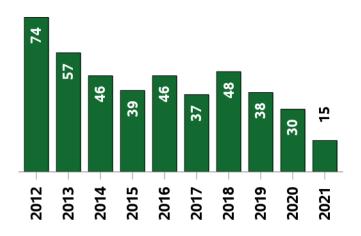


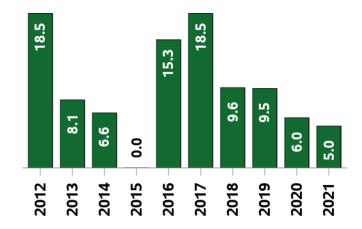
Active Listings (November only)



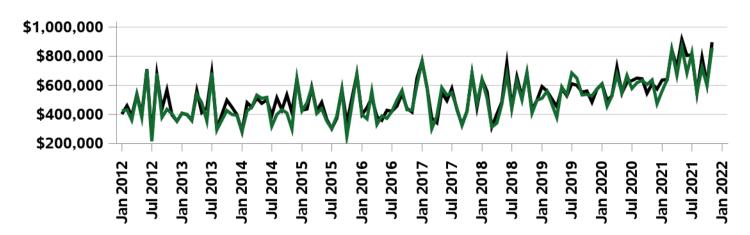


Months of Inventory (November only)





Average Price and Median Price

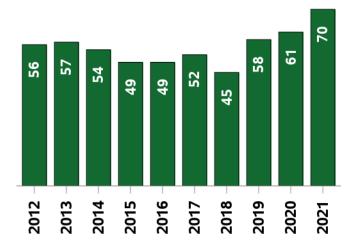




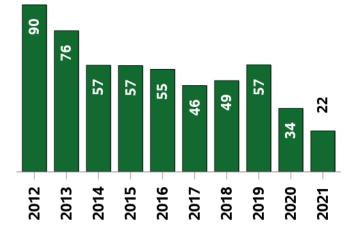
Cranbrook Lakes MLS® Single Family Market Activity

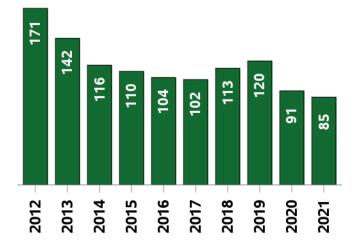


Sales Activity (November Year-to-date)

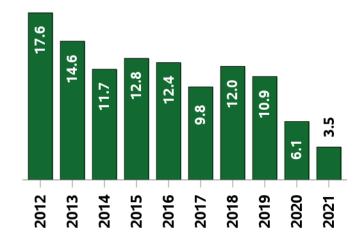


Active Listings ¹(November Year-to-date)





Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Creston MLS® Residential Market Activity



				Compa	red to ⁶		
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	13	-7.1	550.0	160.0	-13.3	225.0	116.7
Dollar Volume	\$4,420,000	-4.3	906.8	158.7	33.7	398.3	194.9
New Listings	7	-53.3	0.0	-12.5	0.0	-53.3	-53.3
Active Listings	24	-46.7	-58.6	-66.2	-71.1	-79.8	-78.6
Sales to New Listings Ratio 1	185.7	93.3	28.6	62.5	214.3	26.7	40.0
Months of Inventory ²	1.8	3.2	29.0	14.2	5.5	29.8	18.7
Average Price	\$340,000	3.0	54.9	-0.5	54.3	53.3	36.1
Median Price	\$330,000	18.9	50.3	53.5	46.7	87.0	47.0
Sale to List Price Ratio	95.2	95.6	94.1	93.1	94.8	94.5	96.7
Median Days on Market	55.0	58.5	123.0	78.0	180.0	124.5	103.5
				Compa	red to ⁶		
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			ı	November	November	I	I
	2021	2020	2019	November 2018	November 2016	2014	2011
Sales Activity	2021 165	2020	2019 37.5	November 2018	November 2016 28.9	77.4	2011 114.3
Sales Activity Dollar Volume	2021 165 \$59,624,511	2020 24.1 45.3	2019 37.5 74.6	November 2018 15.4 59.8	November 2016 28.9 108.9	77.4 192.2	2011 114.3 262.0
Sales Activity Dollar Volume New Listings	2021 165 \$59,624,511 178	2020 24.1 45.3 -5.3	2019 37.5 74.6 -8.7	November 2018 15.4 59.8 -18.3	November 2016 28.9 108.9 -20.9	77.4 192.2 -29.6	2011 114.3 262.0 -24.6
Sales Activity Dollar Volume New Listings Active Listings	2021 165 \$59,624,511 178 36	2020 24.1 45.3 -5.3 -39.9	2019 37.5 74.6 -8.7 -50.1	November 2018 15.4 59.8 -18.3 -57.2	November 2016 28.9 108.9 -20.9 -68.4	77.4 192.2 -29.6 -72.7	2011 114.3 262.0 -24.6 -69.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 165 \$59,624,511 178 36 92.7	2020 24.1 45.3 -5.3 -39.9 70.7	2019 37.5 74.6 -8.7 -50.1 61.5	November 2018 15.4 59.8 -18.3 -57.2 65.6	November 2016 28.9 108.9 -20.9 -68.4 56.9	2014 77.4 192.2 -29.6 -72.7 36.8	2011 114.3 262.0 -24.6 -69.5 32.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 165 \$59,624,511 178 36 92.7 2.4	2020 24.1 45.3 -5.3 -39.9 70.7 5.0	2019 37.5 74.6 -8.7 -50.1 61.5 6.6	November 2018 15.4 59.8 -18.3 -57.2 65.6 6.5	November 2016 28.9 108.9 -20.9 -68.4 56.9 9.8	2014 77.4 192.2 -29.6 -72.7 36.8 15.7	2011 114.3 262.0 -24.6 -69.5 32.6 16.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 165 \$59,624,511 178 36 92.7 2.4 \$361,361	2020 24.1 45.3 -5.3 -39.9 70.7 5.0 17.1	2019 37.5 74.6 -8.7 -50.1 61.5 6.6 27.0	November 2018 15.4 59.8 -18.3 -57.2 65.6 6.5 38.5	November 2016 28.9 108.9 -20.9 -68.4 56.9 9.8 62.1	2014 77.4 192.2 -29.6 -72.7 36.8 15.7 64.7	2011 114.3 262.0 -24.6 -69.5 32.6 16.9 68.9

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

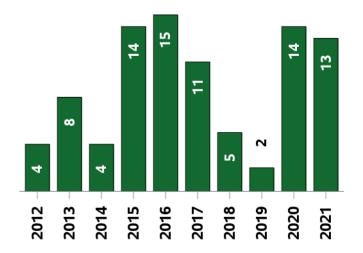
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Creston **MLS® Residential Market Activity**



Sales Activity (November only)





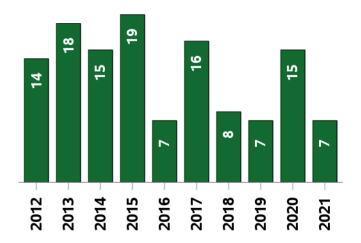
2018

2020

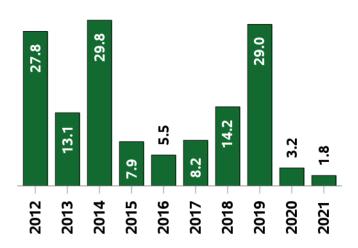
2021

2017

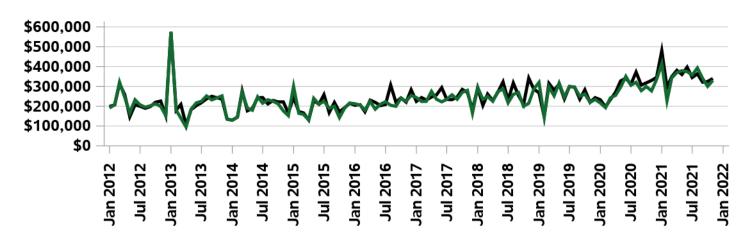
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price



2013

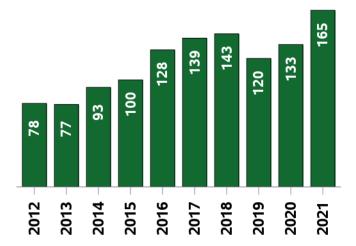
2014



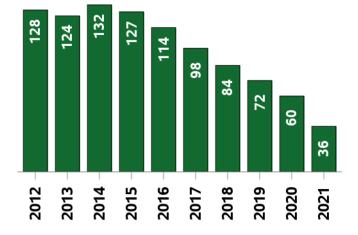
Creston MLS® Residential Market Activity

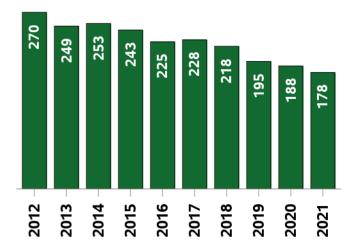


Sales Activity (November Year-to-date)

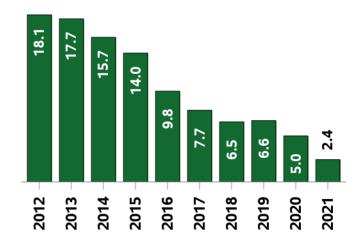


Active Listings ¹(November Year-to-date)





Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



CrestonMLS® Single Family Market Activity



				Compa	red to ⁶		
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	11	10.0	450.0	120.0	-21.4	266.7	83.3
Dollar Volume	\$4,030,000	3.8	818.0	135.9	25.6	462.1	168.9
New Listings	4	-71.4	-42.9	-50.0	0.0	-63.6	-69.2
Active Listings	20	-47.4	-60.0	-70.1	-73.0	-81.0	-78.5
Sales to New Listings Ratio 1	275.0	71.4	28.6	62.5	350.0	27.3	46.2
Months of Inventory ²	1.8	3.8	25.0	13.4	5.3	35.0	15.5
Average Price	\$366,364	-5.6	66.9	7.2	59.9	53.3	46.7
Median Price	\$360,000	-12.9	64.0	67.4	53.2	97.8	60.4
Sale to List Price Ratio	94.6	96.0	94.1	93.1	95.5	97.5	96.7
Median Days on Market	73.0	48.5	123.0	78.0	183.5	131.0	103.5
				Compa	red to ⁶	<u>'</u>	
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			ı	November	November	ı	1
	2021	2020	2019	November 2018	November 2016	2014	2011
Sales Activity	2021	2020 25.2	2019 37.6	November 2018	November 2016 36.3	73.8	113.8
Sales Activity Dollar Volume	2021 139 \$54,688,111	2020 25.2 49.2	2019 37.6 72.9	November 2018 13.0 56.8	November 2016 36.3 116.5	73.8 194.0	2011 113.8 261.5
Sales Activity Dollar Volume New Listings	2021 139 \$54,688,111 147	2020 25.2 49.2 -8.1	2019 37.6 72.9 -12.5	November 2018 13.0 56.8 -24.6	November 2016 36.3 116.5 -23.4	73.8 194.0 -33.2	2011 113.8 261.5 -27.9
Sales Activity Dollar Volume New Listings Active Listings	2021 139 \$54,688,111 147 31	2020 25.2 49.2 -8.1 -39.5	2019 37.6 72.9 -12.5 -52.5	November 2018 13.0 56.8 -24.6 -60.2	November 2016 36.3 116.5 -23.4 -68.7	73.8 194.0 -33.2 -72.9	2011 113.8 261.5 -27.9 -69.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 139 \$54,688,111 147 31 94.6	2020 25.2 49.2 -8.1 -39.5	2019 37.6 72.9 -12.5 -52.5 60.1	November 2018 13.0 56.8 -24.6 -60.2 63.1	November 2016 36.3 116.5 -23.4 -68.7 53.1	73.8 194.0 -33.2 -72.9 36.4	2011 113.8 261.5 -27.9 -69.6 31.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 139 \$54,688,111 147 31 94.6 2.5	2020 25.2 49.2 -8.1 -39.5 69.4 5.1	2019 37.6 72.9 -12.5 -52.5 60.1 7.1	November 2018 13.0 56.8 -24.6 -60.2 63.1 7.0	November 2016 36.3 116.5 -23.4 -68.7 53.1 10.7	73.8 194.0 -33.2 -72.9 36.4 15.8	2011 113.8 261.5 -27.9 -69.6 31.9 17.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 139 \$54,688,111 147 31 94.6 2.5 \$393,440	2020 25.2 49.2 -8.1 -39.5 69.4 5.1 19.2	2019 37.6 72.9 -12.5 -52.5 60.1 7.1 25.6	November 2018 13.0 56.8 -24.6 -60.2 63.1 7.0 38.8	November 2016 36.3 116.5 -23.4 -68.7 53.1 10.7 58.9	73.8 194.0 -33.2 -72.9 36.4 15.8 69.2	2011 113.8 261.5 -27.9 -69.6 31.9 17.3 69.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

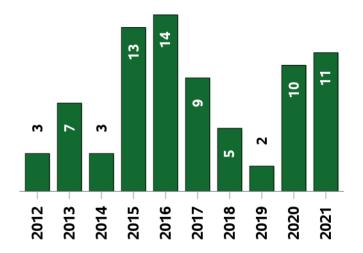
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Creston **MLS® Single Family Market Activity**



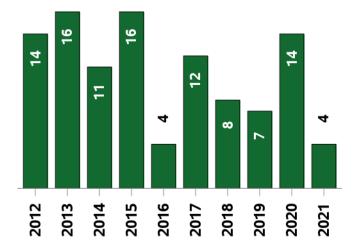
Sales Activity (November only)



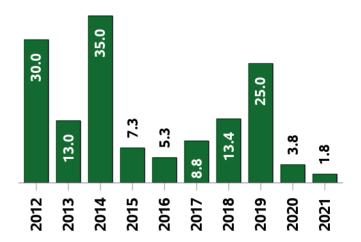
Active Listings (November only)



New Listings (November only)

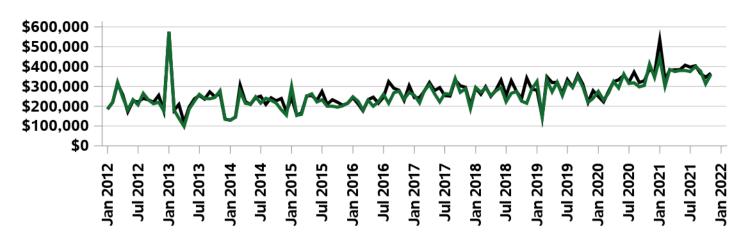


Months of Inventory (November only)



Average Price and Median Price

2021

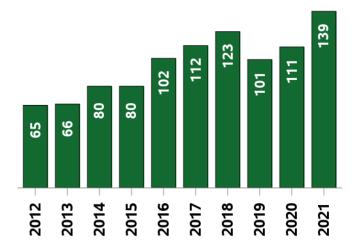




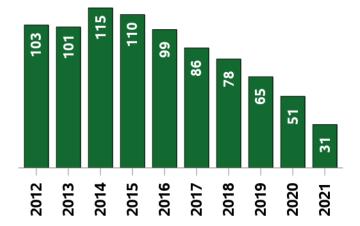
CrestonMLS® Single Family Market Activity

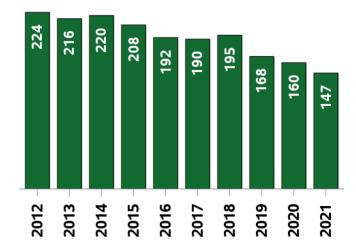


Sales Activity (November Year-to-date)

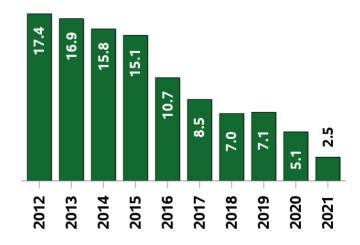


Active Listings ¹(November Year-to-date)





Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Elkford MLS® Residential Market Activity



				Compa	red to ⁶		
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	17	88.9	750.0	183.3	325.0	466.7	466.7
Dollar Volume	\$3,140,200	106.5	677.3	149.4	206.5	368.0	461.8
New Listings	10	25.0	900.0	233.3	11.1	25.0	42.9
Active Listings	13	-35.0	-65.8	-72.3	-88.0	-80.6	-82.9
Sales to New Listings Ratio 1	170.0	112.5	200.0	200.0	44.4	37.5	42.9
Months of Inventory ²	0.8	2.2	19.0	7.8	27.0	22.3	25.3
Average Price	\$184,718	9.3	-8.6	-12.0	-27.9	-17.4	-0.9
Median Price	\$107,900	-33.4	-46.6	-37.8	-63.7	-64.0	-40.7
Sale to List Price Ratio	99.0	95.8	95.8	93.7	96.4	92.6	96.0
Median Days on Market	32.0	27.0	127.5	246.0	59.0	128.0	1.0
				Compa	red to ⁶		
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			l		l	I	I
	2021	2020	2019	2018	2016	2014	2011
Sales Activity	2021	2020 12.6	2019 52.6	48.7	2016 251.5	107.1	2011 114.8
Sales Activity Dollar Volume	2021 116 \$23,213,150	2020 12.6 24.6	2019 52.6 51.8	2018 48.7 67.1	2016 251.5 211.9	107.1 121.7	2011 114.8 108.2
Sales Activity Dollar Volume New Listings	2021 116 \$23,213,150 129	2020 12.6 24.6 5.7	52.6 51.8 14.2	2018 48.7 67.1 26.5	2016 251.5 211.9 16.2	2014 107.1 121.7 8.4	2011 114.8 108.2 6.6
Sales Activity Dollar Volume New Listings Active Listings	2021 116 \$23,213,150 129 22	2020 12.6 24.6 5.7 -41.9	52.6 51.8 14.2 -58.5	2018 48.7 67.1 26.5 -61.5	2016 251.5 211.9 16.2 -77.0	2014 107.1 121.7 8.4 -67.1	2011 114.8 108.2 6.6 -66.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 116 \$23,213,150 129 22 89.9	2020 12.6 24.6 5.7 -41.9	52.6 51.8 14.2 -58.5 67.3	2018 48.7 67.1 26.5 -61.5	2016 251.5 211.9 16.2 -77.0 29.7	2014 107.1 121.7 8.4 -67.1 47.1	2011 114.8 108.2 6.6 -66.0 44.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2021 116 \$23,213,150 129 22 89.9 2.1	2020 12.6 24.6 5.7 -41.9 84.4 4.0	2019 52.6 51.8 14.2 -58.5 67.3 7.6	2018 48.7 67.1 26.5 -61.5 76.5 8.0	2016 251.5 211.9 16.2 -77.0 29.7 31.7	2014 107.1 121.7 8.4 -67.1 47.1 13.1	2011 114.8 108.2 6.6 -66.0 44.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 116 \$23,213,150 129 22 89.9 2.1 \$200,113	2020 12.6 24.6 5.7 -41.9 84.4 4.0 10.6	2019 52.6 51.8 14.2 -58.5 67.3 7.6 -0.5	2018 48.7 67.1 26.5 -61.5 76.5 8.0 12.3	2016 251.5 211.9 16.2 -77.0 29.7 31.7 -11.3	2014 107.1 121.7 8.4 -67.1 47.1 13.1 7.0	2011 114.8 108.2 6.6 -66.0 44.6 13.1

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

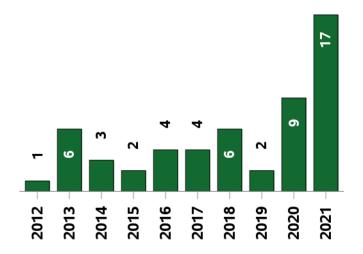
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



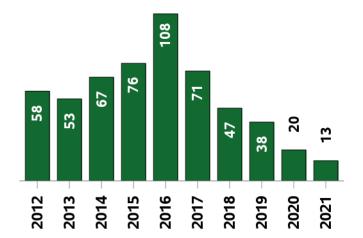
Elkford MLS® Residential Market Activity



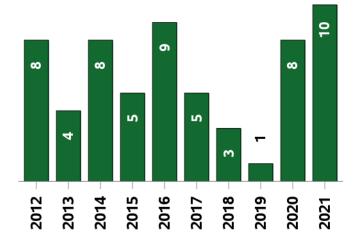
Sales Activity (November only)



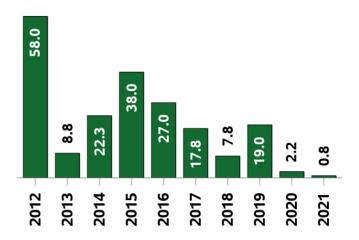
Active Listings (November only)



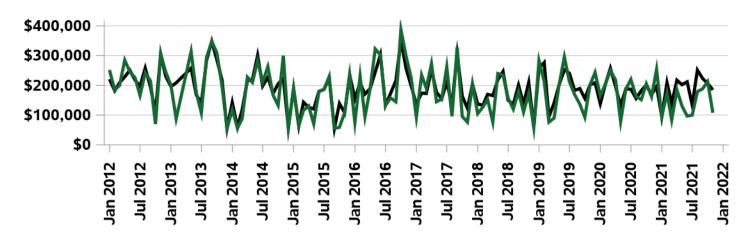
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

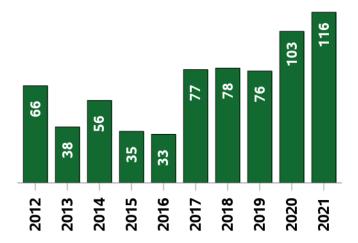




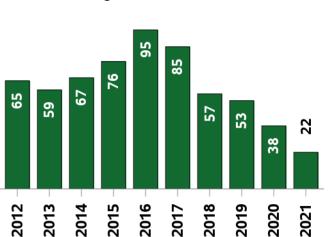
ElkfordMLS® Residential Market Activity



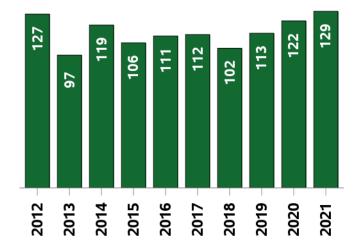
Sales Activity (November Year-to-date)



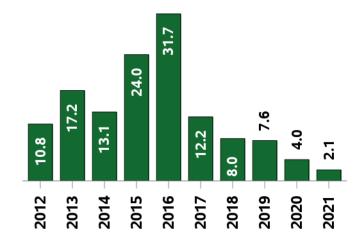
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Elkford MLS® Single Family Market Activity



				Compa	red to ⁶		
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	5	25.0	150.0	150.0	66.7	150.0	66.7
Dollar Volume	\$1,824,000	98.0	351.5	169.4	86.7	193.7	226.3
New Listings	5	66.7	_	400.0	-28.6	-16.7	0.0
Active Listings	6	-50.0	-68.4	-76.0	-87.8	-84.6	-80.6
Sales to New Listings Ratio 1	100.0	133.3	_	200.0	42.9	33.3	60.0
Months of Inventory ²	1.2	3.0	9.5	12.5	16.3	19.5	10.3
Average Price	\$364,800	58.4	80.6	7.8	12.0	17.5	95.8
Median Price	\$335,000	50.9	65.8	-1.0	0.0	7.9	84.1
Sale to List Price Ratio	98.1	98.7	95.8	97.0	96.8	97.2	96.0
Median Days on Market	24.0	35.5	127.5	374.5	77.0	125.5	1.0
				Compa	red to ⁶		
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity				November	November		
	2021	2020	2019	November 2018	November 2016	2014	2011
Sales Activity	2021	-15.8	2019 11.6	November 2018	November 2016	50.0	26.3
Sales Activity Dollar Volume	2021 48 \$16,345,500	-15.8 11.8	2019 11.6 33.1	November 2018 9.1 46.6	November 2016 152.6 150.2	2014 50.0 89.8	2011 26.3 67.9
Sales Activity Dollar Volume New Listings	2021 48 \$16,345,500 54	-15.8 11.8 -26.0	2019 11.6 33.1 -18.2	9.1 46.6 -8.5	November 2016 152.6 150.2 1.9	50.0 89.8 -25.0	2011 26.3 67.9 -14.3
Sales Activity Dollar Volume New Listings Active Listings	2021 48 \$16,345,500 54 9	-15.8 11.8 -26.0 -56.4	2019 11.6 33.1 -18.2 -68.3	9.1 46.6 -8.5 -72.0	November 2016 152.6 150.2 1.9 -78.9	50.0 89.8 -25.0 -75.2	2011 26.3 67.9 -14.3 -62.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 48 \$16,345,500 54 9 88.9	2020 -15.8 11.8 -26.0 -56.4 78.1	2019 11.6 33.1 -18.2 -68.3 65.2	9.1 46.6 -8.5 -72.0	November 2016 152.6 150.2 1.9 -78.9 35.8	2014 50.0 89.8 -25.0 -75.2 44.4	2011 26.3 67.9 -14.3 -62.5 60.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 48 \$16,345,500 54 9 88.9 2.0	-15.8 11.8 -26.0 -56.4 78.1 3.9	2019 11.6 33.1 -18.2 -68.3 65.2 7.2	9.1 46.6 -8.5 -72.0 74.6 8.0	November 2016 152.6 150.2 1.9 -78.9 35.8 24.4	2014 50.0 89.8 -25.0 -75.2 44.4 12.3	2011 26.3 67.9 -14.3 -62.5 60.3 6.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 48 \$16,345,500 54 9 88.9 2.0 \$340,531	2020 -15.8 11.8 -26.0 -56.4 78.1 3.9 32.8	2019 11.6 33.1 -18.2 -68.3 65.2 7.2 19.2	9.1 46.6 -8.5 -72.0 74.6 8.0 34.4	November 2016 152.6 150.2 1.9 -78.9 35.8 24.4 -1.0	2014 50.0 89.8 -25.0 -75.2 44.4 12.3 26.5	2011 26.3 67.9 -14.3 -62.5 60.3 6.9 32.9

¹ Sales / new listings * 100; compared to levels from previous periods.

 $^{^{2}}$ Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



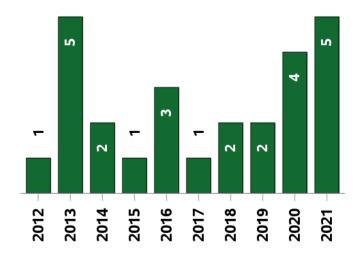
ElkfordMLS® Single Family Market Activity



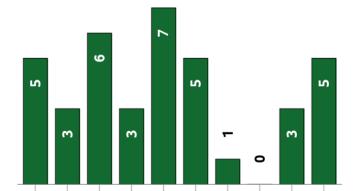
2020

2021

Sales Activity (November only)



Active Listings (November only)



New Listings (November only)

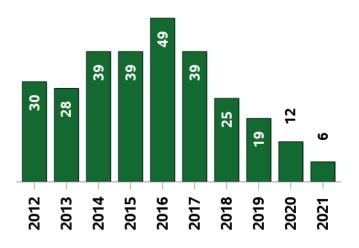
Months of Inventory (November only)

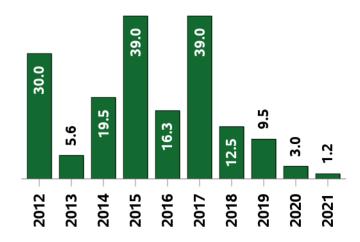
2016

2015

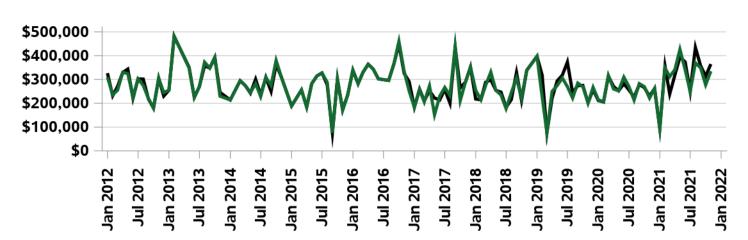
2014

2012





Average Price and Median Price

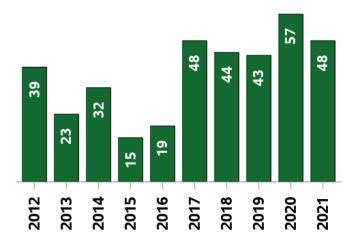




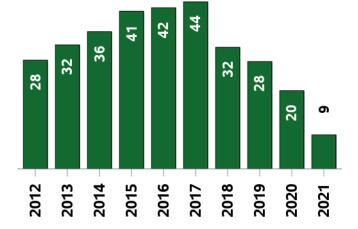
ElkfordMLS® Single Family Market Activity

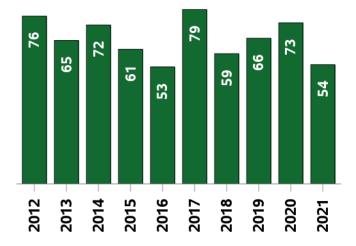


Sales Activity (November Year-to-date)

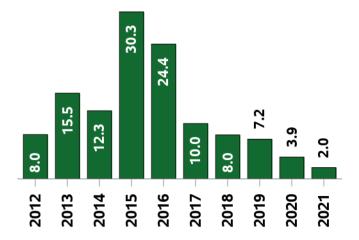


Active Listings ¹(November Year-to-date)





Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



FernieMLS® Residential Market Activity



		Compared to [°]						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	9	-30.8	-18.2	0.0	-30.8	-18.2	28.6	
Dollar Volume	\$4,644,750	-45.4	-24.7	63.7	-23.2	15.2	111.5	
New Listings	7	16.7	-36.4	-12.5	75.0	-30.0	-22.2	
Active Listings	31	34.8	-32.6	-20.5	-63.5	-67.0	-73.5	
Sales to New Listings Ratio 1	128.6	216.7	100.0	112.5	325.0	110.0	77.8	
Months of Inventory ²	3.4	1.8	4.2	4.3	6.5	8.5	16.7	
Average Price	\$516,083	-21.2	-7.9	63.7	10.9	40.8	64.5	
Median Price	\$497,500	-28.9	-9.5	71.6	8.2	34.8	71.6	
Sale to List Price Ratio	100.0	98.1	98.8	96.6	96.2	94.6	95.6	
Median Days on Market	64.0	66.0	76.0	31.0	179.0	78.0	153.0	
				Compa	red to ⁶			
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Year-to-date Sales Activity			l	November	November	l e	I	
	2021	2020	2019	November 2018	November 2016	2014	2011	
Sales Activity	2021 162	2020 5.9	2019 11.0	November 2018	November 2016 38.5	19.1	2011 116.0	
Sales Activity Dollar Volume	2021 162 \$93,301,480	5.9 8.8	2019 11.0 22.2	November 2018 16.5 52.6	November 2016 38.5 94.8	2014 19.1 74.1	2011 116.0 273.6	
Sales Activity Dollar Volume New Listings	2021 162 \$93,301,480 197	5.9 8.8 9.4	2019 11.0 22.2 3.1	November 2018 16.5 52.6 11.9	November 2016 38.5 94.8 3.1	2014 19.1 74.1 -5.7	2011 116.0 273.6 -4.4	
Sales Activity Dollar Volume New Listings Active Listings 3	2021 162 \$93,301,480 197 36	5.9 8.8 9.4 -30.4	2019 11.0 22.2 3.1 -25.7	November 2018 16.5 52.6 11.9 -25.5	November 2016 38.5 94.8 3.1 -67.3	2014 19.1 74.1 -5.7 -68.4	2011 116.0 273.6 -4.4 -75.5	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 162 \$93,301,480 197 36 82.2	5.9 8.8 9.4 -30.4 85.0	2019 11.0 22.2 3.1 -25.7 76.4	November 2018 16.5 52.6 11.9 -25.5 79.0	November 2016 38.5 94.8 3.1 -67.3 61.3	2014 19.1 74.1 -5.7 -68.4 65.1	2011 116.0 273.6 -4.4 -75.5 36.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 162 \$93,301,480 197 36 82.2 2.4	5.9 8.8 9.4 -30.4 85.0	2019 11.0 22.2 3.1 -25.7 76.4 3.6	November 2018 16.5 52.6 11.9 -25.5 79.0 3.8	November 2016 38.5 94.8 3.1 -67.3 61.3 10.2	2014 19.1 74.1 -5.7 -68.4 65.1 9.1	2011 116.0 273.6 -4.4 -75.5 36.4 21.3	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 162 \$93,301,480 197 36 82.2 2.4 \$575,935	5.9 8.8 9.4 -30.4 85.0 3.7 2.8	2019 11.0 22.2 3.1 -25.7 76.4 3.6 10.1	November 2018 16.5 52.6 11.9 -25.5 79.0 3.8 30.9	November 2016 38.5 94.8 3.1 -67.3 61.3 10.2 40.7	2014 19.1 74.1 -5.7 -68.4 65.1 9.1 46.2	2011 116.0 273.6 -4.4 -75.5 36.4 21.3 73.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

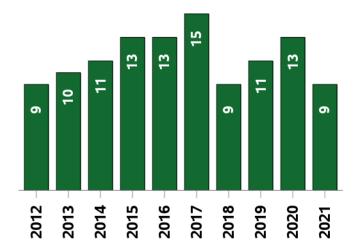
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



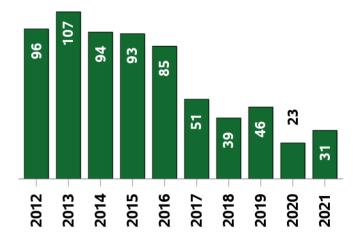
FernieMLS® Residential Market Activity



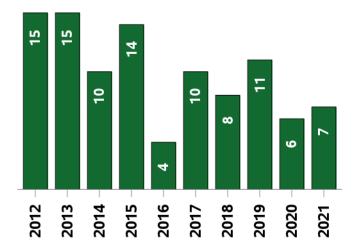
Sales Activity (November only)



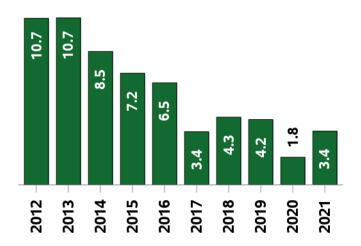
Active Listings (November only)



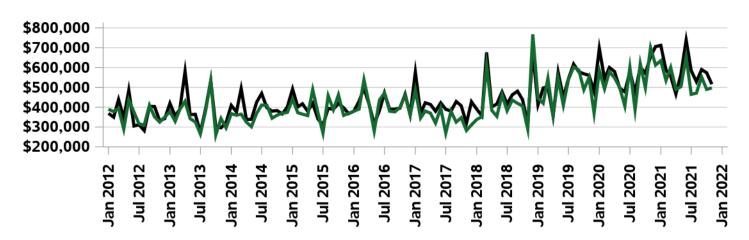
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

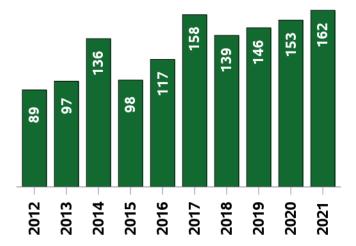




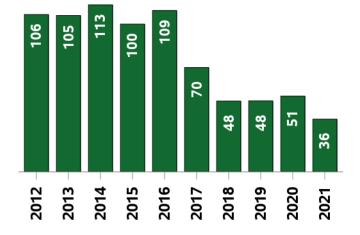
FernieMLS® Residential Market Activity

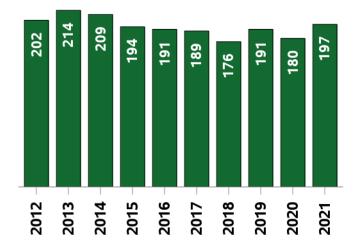


Sales Activity (November Year-to-date)

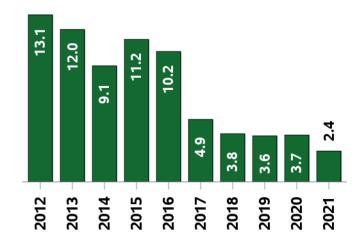


Active Listings ¹(November Year-to-date)





Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



FernieMLS® Single Family Market Activity



			Compared to ⁶						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011		
Sales Activity	4	-63.6	-42.9	100.0	-60.0	-42.9	0.0		
Dollar Volume	\$2,394,500	-67.7	-53.9	132.6	-47.7	-24.3	44.5		
New Listings	3	0.0	-50.0	-57.1	50.0	0.0	0.0		
Active Listings	13	-23.5	-58.1	-60.6	-60.6	-72.9	-78.0		
Sales to New Listings Ratio 1	133.3	366.7	116.7	28.6	500.0	233.3	133.3		
Months of Inventory ²	3.3	1.5	4.4	16.5	3.3	6.9	14.8		
Average Price	\$598,625	-11.1	-19.4	16.3	30.7	32.4	44.5		
Median Price	\$601,250	-14.1	2.8	16.8	32.3	35.1	42.0		
Sale to List Price Ratio	98.5	98.3	99.0	95.4	96.1	96.0	95.2		
Median Days on Market	44.0	66.0	119.0	84.0	151.0	78.0	181.5		
							<u>!</u>		
				Compa	red to ⁶	<u>'</u>			
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011		
Year-to-date Sales Activity			l	November	November	l e	1		
	2021	2020	2019	November 2018	November 2016	2014	2011		
Sales Activity	2021 76	-25.5	-12.6	November 2018	November 2016 4.1	1.3	2011 52.0		
Sales Activity Dollar Volume	2021 76 \$59,363,764	-25.5 -12.2	-12.6 4.3	November 2018 7.0 51.5	November 2016 4.1 71.3	1.3 60.0	2011 52.0 208.0		
Sales Activity Dollar Volume New Listings	2021 76 \$59,363,764 94	-25.5 -12.2 -25.4	2019 -12.6 4.3 -21.7	7.0 51.5 -16.8	November 2016 4.1 71.3 -4.1	1.3 60.0 -24.2	2011 52.0 208.0 -20.3		
Sales Activity Dollar Volume New Listings Active Listings	2021 76 \$59,363,764 94 18	-25.5 -12.2 -25.4 -48.7	2019 -12.6 4.3 -21.7 -45.7	7.0 51.5 -16.8 -38.6	November 2016 4.1 71.3 -4.1 -59.6	1.3 60.0 -24.2 -67.2	2011 52.0 208.0 -20.3 -76.2		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 76 \$59,363,764 94 18 80.9	-25.5 -12.2 -25.4 -48.7 81.0	2019 -12.6 4.3 -21.7 -45.7 72.5	7.0 51.5 -16.8 -38.6 62.8	November 2016 4.1 71.3 -4.1 -59.6 74.5	2014 1.3 60.0 -24.2 -67.2 60.5	2011 52.0 208.0 -20.3 -76.2 42.4		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 76 \$59,363,764 94 18 80.9 2.7	-25.5 -12.2 -25.4 -48.7 81.0 3.9	2019 -12.6 4.3 -21.7 -45.7 72.5 4.3	7.0 51.5 -16.8 -38.6 62.8 4.6	November 2016 4.1 71.3 -4.1 -59.6 74.5 6.8	2014 1.3 60.0 -24.2 -67.2 60.5 8.2	2011 52.0 208.0 -20.3 -76.2 42.4 17.0		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 76 \$59,363,764 94 18 80.9 2.7 \$781,102	2020 -25.5 -12.2 -25.4 -48.7 81.0 3.9 17.9	2019 -12.6 4.3 -21.7 -45.7 72.5 4.3 19.4	November 2018 7.0 51.5 -16.8 -38.6 62.8 4.6 41.5	November 2016 4.1 71.3 -4.1 -59.6 74.5 6.8 64.5	2014 1.3 60.0 -24.2 -67.2 60.5 8.2 57.9	2011 52.0 208.0 -20.3 -76.2 42.4 17.0 102.6		

¹ Sales / new listings * 100; compared to levels from previous periods.

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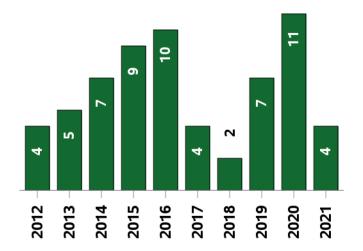
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



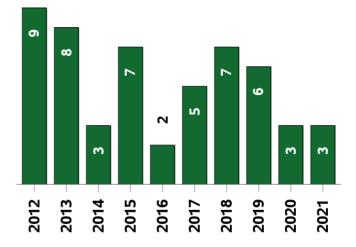
FernieMLS® Single Family Market Activity



Sales Activity (November only)

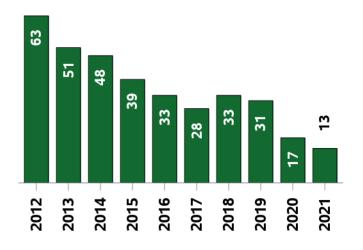


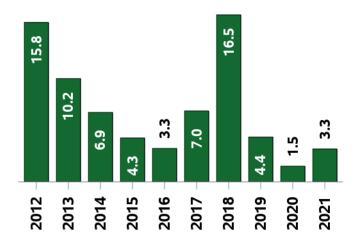
Active Listings (November only)



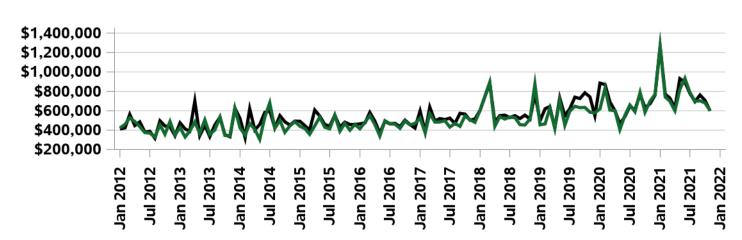
New Listings (November only)

Months of Inventory (November only)





Average Price and Median Price

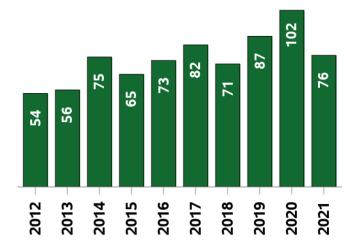




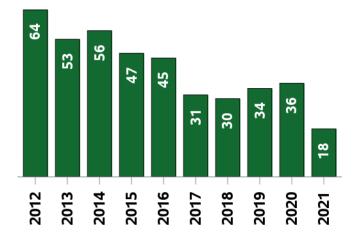
Fernie MLS® Single Family Market Activity



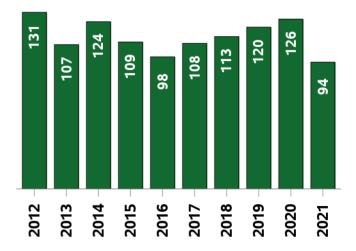
Sales Activity (November Year-to-date)



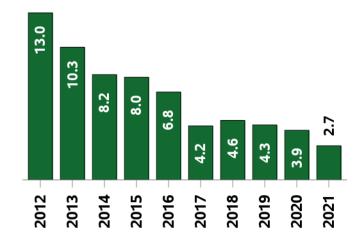
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



GoldenMLS® Residential Market Activity



				Compa	red to ⁶		
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	2	-50.0	-60.0	-33.3	-66.7	-50.0	-33.3
Dollar Volume	\$491,500	-74.4	-61.2	-53.4	-76.3	-29.4	-12.4
New Listings	5	0.0	0.0	25.0	25.0	66.7	-61.5
Active Listings	16	-33.3	-38.5	-15.8	-20.0	-69.2	-78.9
Sales to New Listings Ratio 1	40.0	80.0	100.0	75.0	150.0	133.3	23.1
Months of Inventory ²	8.0	6.0	5.2	6.3	3.3	13.0	25.3
Average Price	\$245,750	-48.8	-3.1	-30.1	-28.9	41.2	31.4
Median Price	\$245,750	-48.6	-5.3	-20.7	-29.5	44.1	35.8
Sale to List Price Ratio	99.8	97.9	96.8	94.7	94.3	91.7	93.0
Median Days on Market	16.0	23.0	44.0	35.0	61.5	81.0	47.0
				Compa	red to 6		
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			ı	November	November	ı	l
	2021	2020	2019	November 2018	November 2016	2014	2011
Sales Activity	2021 60	2020 39.5	2019 42.9	November 2018	November 2016 -3.2	53.8	2011 42.9
Sales Activity Dollar Volume	2021 60 \$29,551,646	39.5 89.2	2019 42.9 112.3	November 2018 13.2 56.4	November 2016 -3.2 75.1	53.8 262.2	2011 42.9 209.7
Sales Activity Dollar Volume New Listings	2021 60 \$29,551,646 70	2020 39.5 89.2 29.6	2019 42.9 112.3 4.5	November 2018 13.2 56.4 0.0	November 2016 -3.2 75.1 -11.4	53.8 262.2 -42.6	2011 42.9 209.7 -46.6
Sales Activity Dollar Volume New Listings Active Listings	2021 60 \$29,551,646 70 14	2020 39.5 89.2 29.6 -14.4	2019 42.9 112.3 4.5 -37.2	November 2018 13.2 56.4 0.0 -39.0	November 2016 -3.2 75.1 -11.4 -59.2	2014 53.8 262.2 -42.6 -75.6	2011 42.9 209.7 -46.6 -79.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 60 \$29,551,646 70 14 85.7	2020 39.5 89.2 29.6 -14.4 79.6	2019 42.9 112.3 4.5 -37.2 62.7	November 2018 13.2 56.4 0.0 -39.0 75.7	November 2016 -3.2 75.1 -11.4 -59.2 78.5	2014 53.8 262.2 -42.6 -75.6 32.0	2011 42.9 209.7 -46.6 -79.9 32.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 60 \$29,551,646 70 14 85.7 2.6	2020 39.5 89.2 29.6 -14.4 79.6 4.2	2019 42.9 112.3 4.5 -37.2 62.7 5.9	November 2018 13.2 56.4 0.0 -39.0 75.7 4.8	November 2016 -3.2 75.1 -11.4 -59.2 78.5 6.1	2014 53.8 262.2 -42.6 -75.6 32.0 16.3	2011 42.9 209.7 -46.6 -79.9 32.1 18.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 60 \$29,551,646 70 14 85.7 2.6 \$492,527	2020 39.5 89.2 29.6 -14.4 79.6 4.2 35.6	2019 42.9 112.3 4.5 -37.2 62.7 5.9 48.6	November 2018 13.2 56.4 0.0 -39.0 75.7 4.8 38.2	November 2016 -3.2 75.1 -11.4 -59.2 78.5 6.1 80.9	2014 53.8 262.2 -42.6 -75.6 32.0 16.3 135.4	2011 42.9 209.7 -46.6 -79.9 32.1 18.4 116.8

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

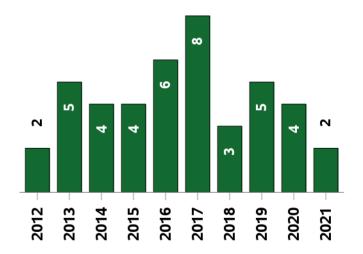
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



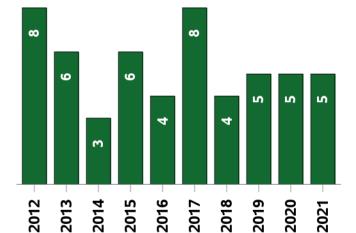
GoldenMLS® Residential Market Activity



Sales Activity (November only)

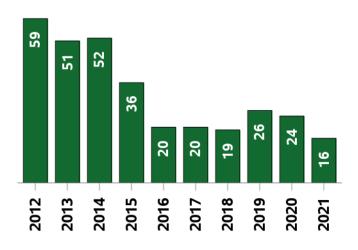


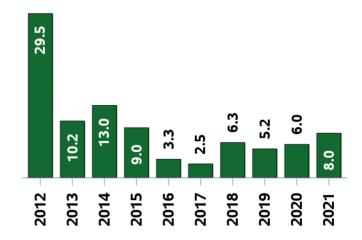
Active Listings (November only)



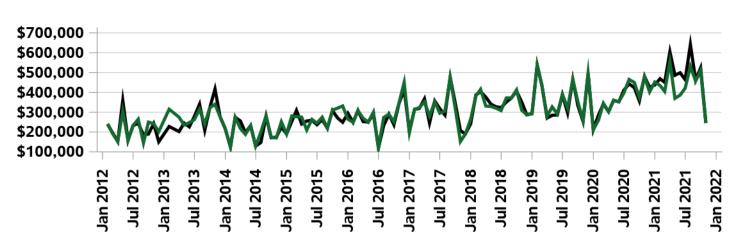
New Listings (November only)

Months of Inventory (November only)





Average Price and Median Price

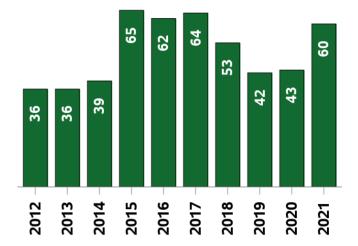




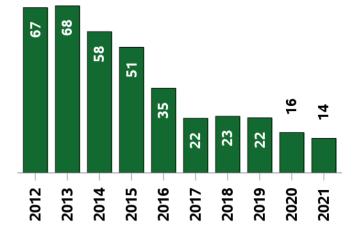
GoldenMLS® Residential Market Activity

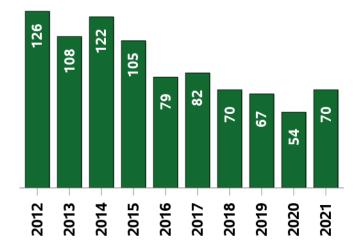


Sales Activity (November Year-to-date)

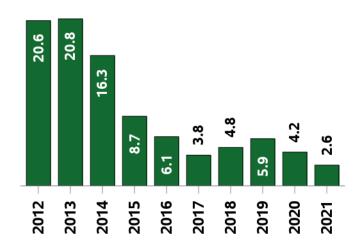


Active Listings ¹(November Year-to-date)





Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Golden MLS® Single Family Market Activity



				Compa	red to ⁶		Compared to ⁶							
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011							
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0							
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0							
New Listings	3	-25.0	50.0	-25.0	0.0	200.0	-75.0							
Active Listings	10	-37.5	-33.3	-28.6	-33.3	-75.0	-82.8							
Sales to New Listings Ratio 1	0.0	50.0	100.0	75.0	166.7	300.0	16.7							
Months of Inventory ²	0.0	8.0	7.5	4.7	3.0	13.3	29.0							
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0							
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0							
Sale to List Price Ratio	0.0	100.3	96.9	94.7	94.0	92.5	91.9							
Median Days on Market	0.0	17.5	107.0	35.0	88.0	85.0	41.0							
				Compa	red to ⁶									
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011							
Year-to-date Sales Activity			I	November	November	ı	l							
	2021	2020	2019	November 2018	November 2016	2014	2011							
Sales Activity	2021	31.0	35.7	November 2018 -19.1	November 2016 -17.4	31.0	2011 58.3							
Sales Activity Dollar Volume	2021 38 \$22,215,076	31.0 76.0	35.7 93.7	November 2018 -19.1 28.8	November 2016 -17.4 49.8	31.0 209.9	58.3 224.5							
Sales Activity Dollar Volume New Listings	2021 38 \$22,215,076 47	2020 31.0 76.0 14.6	2019 35.7 93.7 11.9	November 2018 -19.1 28.8 -24.2	November 2016 -17.4 49.8 -25.4	2014 31.0 209.9 -47.8	58.3 224.5 -54.4							
Sales Activity Dollar Volume New Listings Active Listings	2021 38 \$22,215,076 47 10	2020 31.0 76.0 14.6 7.8	2019 35.7 93.7 11.9 -37.6	November 2018 -19.1 28.8 -24.2 -39.3	November 2016 -17.4 49.8 -25.4 -60.6	2014 31.0 209.9 -47.8 -77.8	2011 58.3 224.5 -54.4 -80.3							
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 38 \$22,215,076 47 10 80.9	2020 31.0 76.0 14.6 7.8 70.7	2019 35.7 93.7 11.9 -37.6 66.7	November 2018 -19.1 28.8 -24.2 -39.3 75.8	November 2016 -17.4 49.8 -25.4 -60.6 73.0	2014 31.0 209.9 -47.8 -77.8 32.2	2011 58.3 224.5 -54.4 -80.3 23.3							
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 38 \$22,215,076 47 10 80.9 2.9	2020 31.0 76.0 14.6 7.8 70.7 3.6	2019 35.7 93.7 11.9 -37.6 66.7 6.4	November 2018 -19.1 28.8 -24.2 -39.3 75.8 3.9	November 2016 -17.4 49.8 -25.4 -60.6 73.0 6.1	2014 31.0 209.9 -47.8 -77.8 32.2 17.3	2011 58.3 224.5 -54.4 -80.3 23.3 23.5							
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 38 \$22,215,076 47 10 80.9 2.9 \$584,607	2020 31.0 76.0 14.6 7.8 70.7 3.6 34.3	2019 35.7 93.7 11.9 -37.6 66.7 6.4 42.7	November 2018 -19.1 28.8 -24.2 -39.3 75.8 3.9 59.3	November 2016 -17.4 49.8 -25.4 -60.6 73.0 6.1 81.4	2014 31.0 209.9 -47.8 -77.8 32.2 17.3 136.5	2011 58.3 224.5 -54.4 -80.3 23.3 23.5 104.9							

¹ Sales / new listings * 100; compared to levels from previous periods.

 $^{^{\}rm 2}$ Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

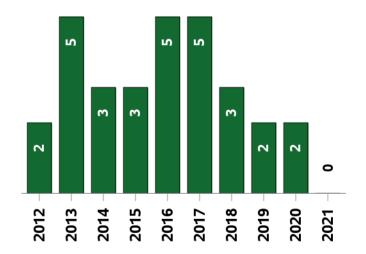
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



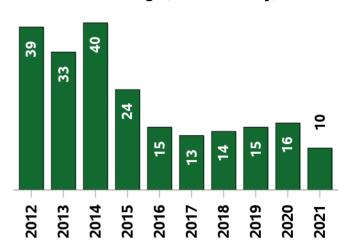
GoldenMLS® Single Family Market Activity



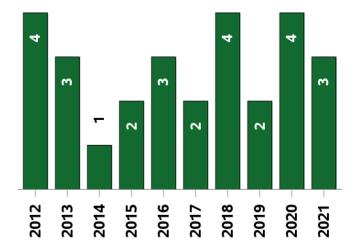
Sales Activity (November only)



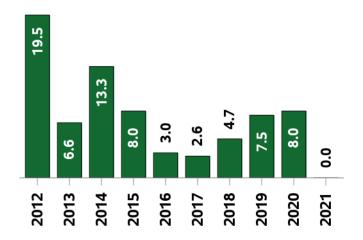
Active Listings (November only)



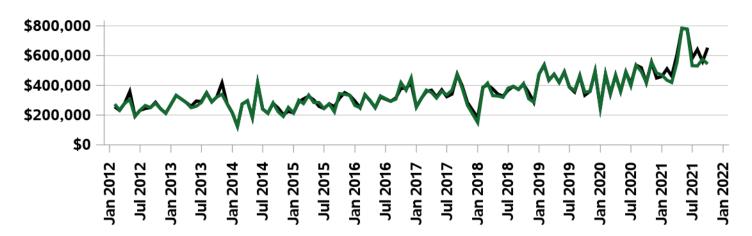
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

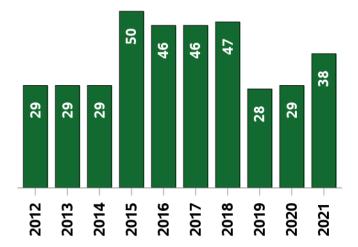




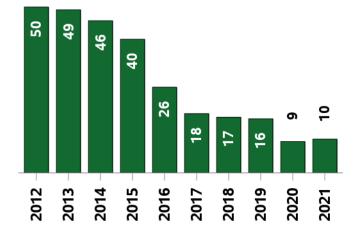
GoldenMLS® Single Family Market Activity



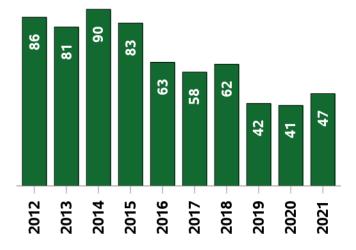
Sales Activity (November Year-to-date)



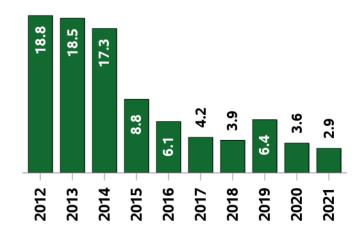
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Grand ForksMLS® Residential Market Activity



				Compa	red to ⁶		Compared to ⁶							
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011							
Sales Activity	7	-36.4	-12.5	0.0	-12.5	75.0	133.3							
Dollar Volume	\$3,469,500	2.6	92.7	93.7	173.4	222.0	441.7							
New Listings	4	-42.9	-63.6	-33.3	0.0	-69.2	-42.9							
Active Listings	19	-34.5	-65.5	-52.5	-72.1	-80.4	-73.6							
Sales to New Listings Ratio 1	175.0	157.1	72.7	116.7	200.0	30.8	42.9							
Months of Inventory ²	2.7	2.6	6.9	5.7	8.5	24.3	24.0							
Average Price	\$495,643	61.2	120.2	93.7	212.5	84.0	132.2							
Median Price	\$552,500	82.9	126.9	97.3	352.9	174.5	193.9							
Sale to List Price Ratio	98.2	96.1	93.4	95.2	91.1	93.2	91.1							
Median Days on Market	52.0	77.0	96.5	104.0	99.0	213.5	16.0							
				Compa	red to ⁶									
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011							
Year-to-date Sales Activity			I	November	November	ı	l							
	2021	2020	2019	November 2018	November 2016	2014	2011							
Sales Activity	2021 83	-21.0	10.7	November 2018 -2.4	November 2016 -5.7	7.8	2011 112.8							
Sales Activity Dollar Volume	2021 83 \$30,507,933	-21.0 1.5	2019 10.7 48.7	November 2018 -2.4 40.6	November 2016 -5.7 78.8	7.8 104.2	2011 112.8 290.9							
Sales Activity Dollar Volume New Listings	2021 83 \$30,507,933 101	2020 -21.0 1.5 -21.7	2019 10.7 48.7 -25.2	November 2018 -2.4 40.6 -15.8	November 2016 -5.7 78.8 -34.0	7.8 104.2 -42.6	2011 112.8 290.9 -31.3							
Sales Activity Dollar Volume New Listings Active Listings	2021 83 \$30,507,933 101 22	2020 -21.0 1.5 -21.7 -53.5	2019 10.7 48.7 -25.2 -58.3	November 2018 -2.4 40.6 -15.8 -46.4	November 2016 -5.7 78.8 -34.0 -76.4	7.8 104.2 -42.6 -79.0	2011 112.8 290.9 -31.3 -73.8							
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 83 \$30,507,933 101 22 82.2	2020 -21.0 1.5 -21.7 -53.5 81.4	2019 10.7 48.7 -25.2 -58.3 55.6	November 2018 -2.4 40.6 -15.8 -46.4 70.8	November 2016 -5.7 78.8 -34.0 -76.4 57.5	7.8 104.2 -42.6 -79.0 43.8	2011 112.8 290.9 -31.3 -73.8 26.5							
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 83 \$30,507,933 101 22 82.2 2.9	2020 -21.0 1.5 -21.7 -53.5 81.4 5.0	2019 10.7 48.7 -25.2 -58.3 55.6 7.8	November 2018 -2.4 40.6 -15.8 -46.4 70.8 5.3	November 2016 -5.7 78.8 -34.0 -76.4 57.5 11.7	7.8 104.2 -42.6 -79.0 43.8 15.0	2011 112.8 290.9 -31.3 -73.8 26.5 23.8							
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 83 \$30,507,933 101 22 82.2 2.9 \$367,565	2020 -21.0 1.5 -21.7 -53.5 81.4 5.0 28.4	2019 10.7 48.7 -25.2 -58.3 55.6 7.8 34.4	November 2018 -2.4 40.6 -15.8 -46.4 70.8 5.3 43.9	November 2016 -5.7 78.8 -34.0 -76.4 57.5 11.7 89.5	7.8 104.2 -42.6 -79.0 43.8 15.0 89.4	2011 112.8 290.9 -31.3 -73.8 26.5 23.8 83.7							

¹ Sales / new listings * 100; compared to levels from previous periods.

 $^{^{2}}$ Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

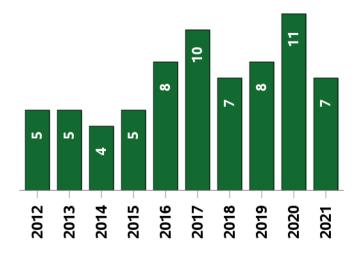
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Grand ForksMLS® Residential Market Activity



Sales Activity (November only)





2016

2017

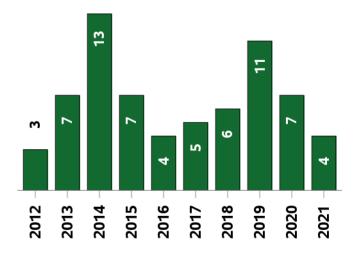
2018

2019

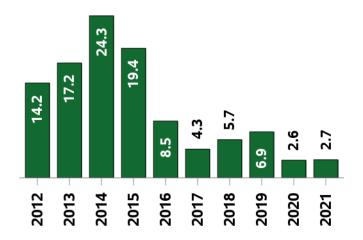
2020

2021

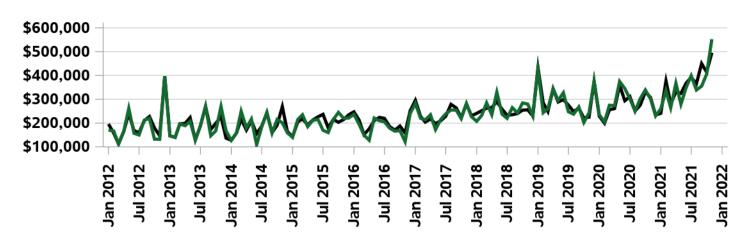
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price



2013

2014

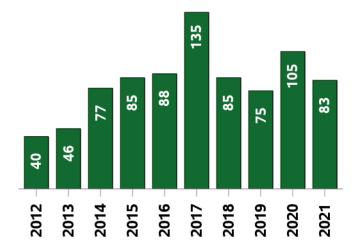
2015



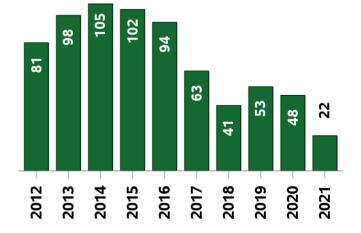
Grand ForksMLS® Residential Market Activity

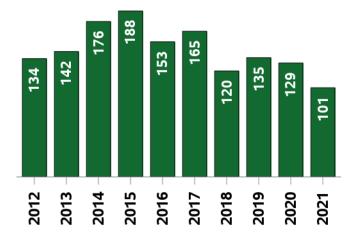


Sales Activity (November Year-to-date)

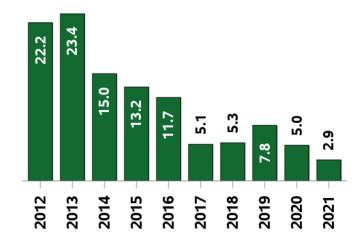


Active Listings ¹(November Year-to-date)





Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Grand ForksMLS® Single Family Market Activity



		Compared to ⁶						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	6	-40.0	0.0	20.0	-14.3	50.0	100.0	
Dollar Volume	\$3,324,500	4.4	104.1	122.6	189.3	208.5	419.0	
New Listings	4	-20.0	-60.0	-20.0	0.0	-60.0	-33.3	
Active Listings	19	-13.6	-62.0	-44.1	-67.2	-74.7	-65.5	
Sales to New Listings Ratio 1	150.0	200.0	60.0	100.0	175.0	40.0	50.0	
Months of Inventory ²	3.2	2.2	8.3	6.8	8.3	18.8	18.3	
Average Price	\$554,083	74.0	104.1	85.5	237.6	105.7	159.5	
Median Price	\$576,250	86.5	129.6	99.1	364.7	186.3	206.5	
Sale to List Price Ratio	98.3	96.3	93.4	94.6	90.8	93.2	91.1	
Median Days on Market	75.0	80.0	96.5	115.0	80.0	213.5	16.0	
				Compa	red to ⁶			
								
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Year-to-date Sales Activity			l	November	November	I		
	2021	2020	2019	November 2018	November 2016	2014	2011	
Sales Activity	2021	-29.0	0.0	November 2018 -4.3	November 2016 -5.7	6.5	2011 127.6	
Sales Activity Dollar Volume	2021 66 \$27,116,233	-29.0 -3.5	0.0 39.5	November 2018 -4.3 40.9	November 2016 -5.7 81.7	6.5 99.8	2011 127.6 339.3	
Sales Activity Dollar Volume New Listings	2021 66 \$27,116,233 85	-29.0 -3.5 -22.7	0.0 39.5 -29.8	November 2018 -4.3 40.9 -14.1	November 2016 -5.7 81.7 -38.0	6.5 99.8 -44.4	2011 127.6 339.3 -28.0	
Sales Activity Dollar Volume New Listings Active Listings ³	2021 66 \$27,116,233 85 19	-29.0 -3.5 -22.7 -53.5	2019 0.0 39.5 -29.8 -58.7	November 2018 -4.3 40.9 -14.1 -44.1	November 2016 -5.7 81.7 -38.0 -74.7	2014 6.5 99.8 -44.4 -76.9	2011 127.6 339.3 -28.0 -71.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 66 \$27,116,233 85 19 77.6	-29.0 -3.5 -22.7 -53.5 84.5	2019 0.0 39.5 -29.8 -58.7 54.5	November 2018 -4.3 40.9 -14.1 -44.1 69.7	November 2016 -5.7 81.7 -38.0 -74.7 51.1	2014 6.5 99.8 -44.4 -76.9 40.5	2011 127.6 339.3 -28.0 -71.6 24.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2021 66 \$27,116,233 85 19 77.6 3.2	-29.0 -3.5 -22.7 -53.5 84.5 4.8	2019 0.0 39.5 -29.8 -58.7 54.5 7.7	November 2018 -4.3 40.9 -14.1 -44.1 69.7 5.4	November 2016 -5.7 81.7 -38.0 -74.7 51.1 11.8	2014 6.5 99.8 -44.4 -76.9 40.5 14.6	2011 127.6 339.3 -28.0 -71.6 24.6 25.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 66 \$27,116,233 85 19 77.6 3.2 \$410,852	-29.0 -3.5 -22.7 -53.5 84.5 4.8 36.0	2019 0.0 39.5 -29.8 -58.7 54.5 7.7 39.5	November 2018 -4.3 40.9 -14.1 -44.1 69.7 5.4 47.3	November 2016 -5.7 81.7 -38.0 -74.7 51.1 11.8 92.7	2014 6.5 99.8 -44.4 -76.9 40.5 14.6 87.7	2011 127.6 339.3 -28.0 -71.6 24.6 25.4 93.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

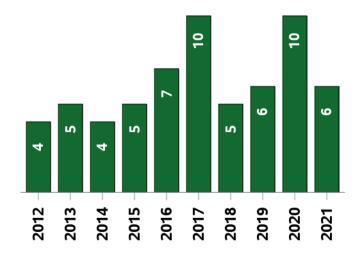
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



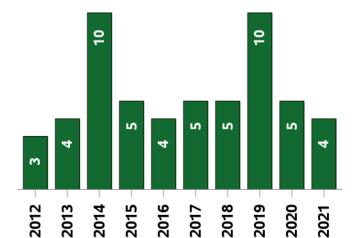
Grand ForksMLS® Single Family Market Activity



Sales Activity (November only)

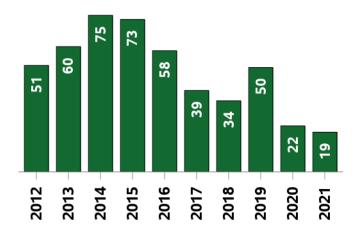


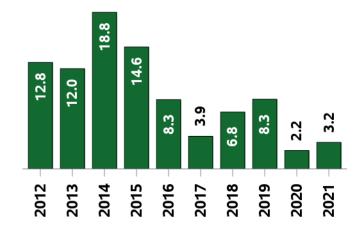
Active Listings (November only)



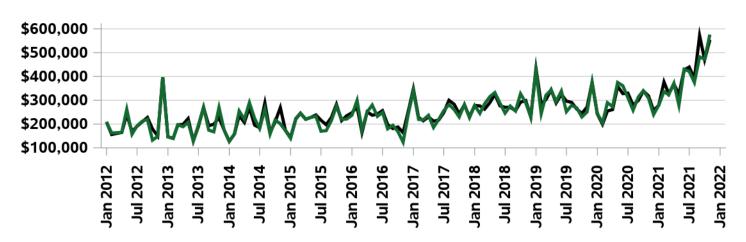
New Listings (November only)

Months of Inventory (November only)





Average Price and Median Price

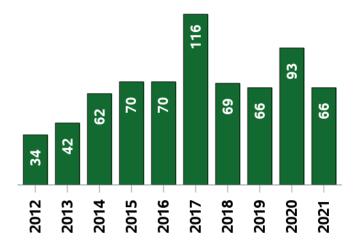




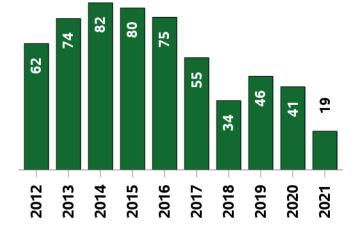
Grand ForksMLS® Single Family Market Activity

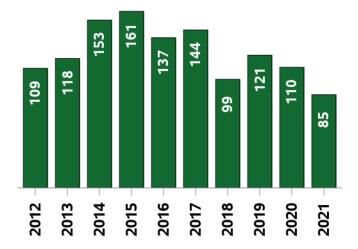


Sales Activity (November Year-to-date)

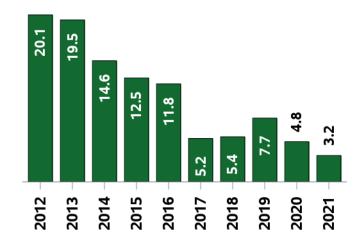


Active Listings ¹(November Year-to-date)





Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



InvermereMLS® Residential Market Activity



			Compared to ⁶						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011		
Sales Activity	17	-19.0	750.0	70.0	142.9	325.0	_		
Dollar Volume	\$8,378,300	-18.2	975.5	96.3	209.8	503.2	_		
New Listings	8	-11.1	-38.5	-33.3	-20.0	166.7	-42.9		
Active Listings	12	-58.6	-80.3	-79.3	-77.4	-73.9	-88.0		
Sales to New Listings Ratio 1	212.5	233.3	15.4	83.3	70.0	133.3	_		
Months of Inventory ²	0.7	1.4	30.5	5.8	7.6	11.5	_		
Average Price	\$492,841	1.1	26.5	15.5	27.6	41.9	_		
Median Price	\$449,900	13.9	15.5	15.4	7.1	26.0	_		
Sale to List Price Ratio	98.6	97.9	94.2	96.4	97.6	94.1	_		
Median Days on Market	36.0	47.0	84.5	85.5	51.0	228.5	_		
				Compa	red to ⁶				
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011		
Year-to-date Sales Activity				November	November	l	l		
	2021	2020	2019	November 2018	November 2016	2014	2011		
Sales Activity	2021 190	2020 36.7	104.3	November 2018 88.1	November 2016	2014 183.6	2011 475.8		
Sales Activity Dollar Volume	2021 190 \$82,627,374	36.7 49.3	2019 104.3 136.7	November 2018 88.1 138.9	November 2016 167.6 236.5	2014 183.6 281.6	2011 475.8 729.8		
Sales Activity Dollar Volume New Listings	2021 190 \$82,627,374 208	2020 36.7 49.3 21.6	2019 104.3 136.7 21.6	November 2018 88.1 138.9 24.6	November 2016 167.6 236.5 48.6	2014 183.6 281.6 51.8	2011 475.8 729.8 14.3		
Sales Activity Dollar Volume New Listings Active Listings	2021 190 \$82,627,374 208 31	2020 36.7 49.3 21.6 -49.6	2019 104.3 136.7 21.6 -60.1	November 2018 88.1 138.9 24.6 -52.6	November 2016 167.6 236.5 48.6 -56.5	2014 183.6 281.6 51.8 -56.8	2011 475.8 729.8 14.3 -69.7		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 190 \$82,627,374 208 31 91.3	2020 36.7 49.3 21.6 -49.6 81.3	2019 104.3 136.7 21.6 -60.1 54.4	November 2018 88.1 138.9 24.6 -52.6 60.5	November 2016 167.6 236.5 48.6 -56.5 50.7	2014 183.6 281.6 51.8 -56.8 48.9	2011 475.8 729.8 14.3 -69.7		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 190 \$82,627,374 208 31 91.3	2020 36.7 49.3 21.6 -49.6 81.3 4.9	2019 104.3 136.7 21.6 -60.1 54.4 9.3	November 2018 88.1 138.9 24.6 -52.6 60.5 7.2	November 2016 167.6 236.5 48.6 -56.5 50.7 11.1	2014 183.6 281.6 51.8 -56.8 48.9 11.9	2011 475.8 729.8 14.3 -69.7 18.1 34.4		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 190 \$82,627,374 208 31 91.3 1.8 \$434,881	2020 36.7 49.3 21.6 -49.6 81.3 4.9 9.2	2019 104.3 136.7 21.6 -60.1 54.4 9.3 15.9	November 2018 88.1 138.9 24.6 -52.6 60.5 7.2 27.0	November 2016 167.6 236.5 48.6 -56.5 50.7 11.1 25.7	2014 183.6 281.6 51.8 -56.8 48.9 11.9 34.6	2011 475.8 729.8 14.3 -69.7 18.1 34.4 44.1		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

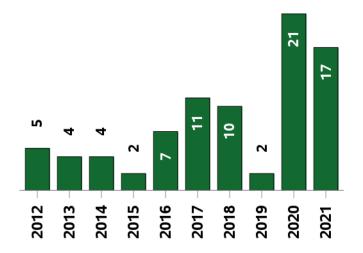
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



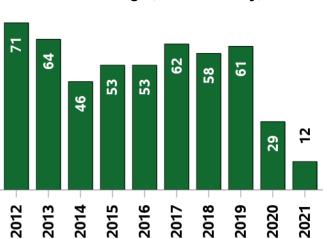
InvermereMLS® Residential Market Activity



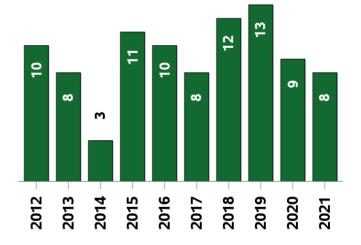
Sales Activity (November only)



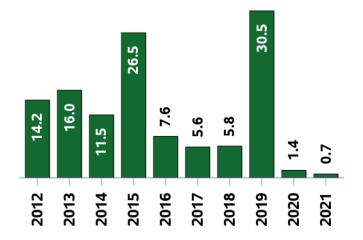
Active Listings (November only)



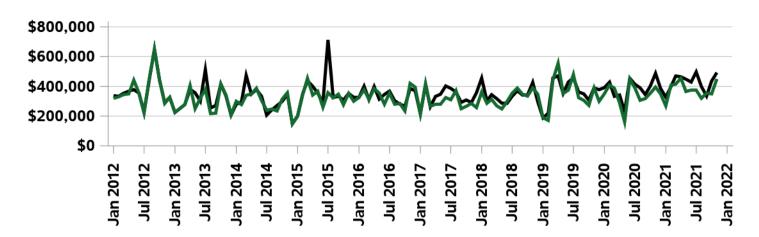
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

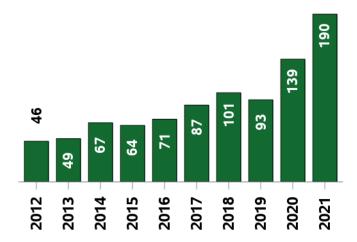




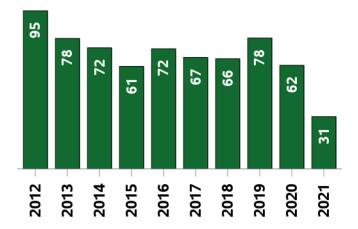
InvermereMLS® Residential Market Activity

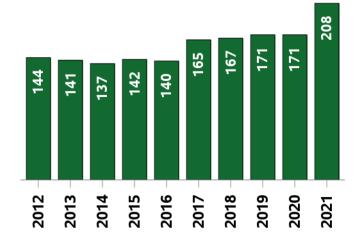


Sales Activity (November Year-to-date)

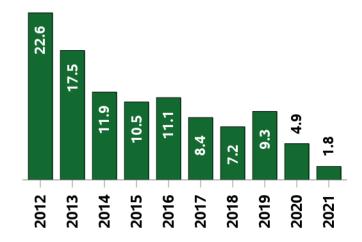


Active Listings ¹(November Year-to-date)





Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



InvermereMLS® Single Family Market Activity



				Compa	red to ⁶		
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	10	-23.1	900.0	25.0	66.7	900.0	_
Dollar Volume	\$5,894,400	-27.6	899.1	62.2	128.5	952.6	_
New Listings	7	16.7	75.0	75.0	40.0	133.3	0.0
Active Listings	10	-41.2	-71.4	-65.5	-61.5	-61.5	-82.8
Sales to New Listings Ratio 1	142.9	216.7	25.0	200.0	120.0	33.3	_
Months of Inventory ²	1.0	1.3	35.0	3.6	4.3	26.0	_
Average Price	\$589,440	-5.9	-0.1	29.7	37.1	5.3	_
Median Price	\$520,500	12.2	-11.8	6.8	19.8	-7.1	_
Sale to List Price Ratio	97.6	97.5	93.8	96.3	99.0	95.7	_
Median Days on Market	43.5	34.0	106.0	138.5	55.0	218.0	_
				-			-
				Compa	red to 6		
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			ı	November	November	l	I
	2021	2020	2019	November 2018	November 2016	2014	2011
Sales Activity	2021 84	2020 15.1	2019 86.7	November 2018 58.5	November 2016 64.7	127.0	265.2
Sales Activity Dollar Volume	2021 84 \$49,737,326	2020 15.1 33.6	2019 86.7 131.3	November 2018 58.5 119.7	November 2016 64.7 159.7	2014 127.0 243.0	2011 265.2 513.8
Sales Activity Dollar Volume New Listings	2021 84 \$49,737,326 106	2020 15.1 33.6 16.5	2019 86.7 131.3 12.8	November 2018 58.5 119.7 8.2	November 2016 64.7 159.7 17.8	2014 127.0 243.0 21.8	2011 265.2 513.8 -15.2
Sales Activity Dollar Volume New Listings Active Listings 3	2021 84 \$49,737,326 106 18	2020 15.1 33.6 16.5 -41.5	2019 86.7 131.3 12.8 -57.7	November 2018 58.5 119.7 8.2 -53.9	November 2016 64.7 159.7 17.8 -56.6	2014 127.0 243.0 21.8 -55.6	2011 265.2 513.8 -15.2 -70.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 84 \$49,737,326 106 18 79.2	2020 15.1 33.6 16.5 -41.5	2019 86.7 131.3 12.8 -57.7 47.9	November 2018 58.5 119.7 8.2 -53.9 54.1	November 2016 64.7 159.7 17.8 -56.6 56.7	2014 127.0 243.0 21.8 -55.6 42.5	2011 265.2 513.8 -15.2 -70.0 18.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 84 \$49,737,326 106 18 79.2 2.4	2020 15.1 33.6 16.5 -41.5 80.2 4.7	2019 86.7 131.3 12.8 -57.7 47.9	November 2018 58.5 119.7 8.2 -53.9 54.1 8.2	November 2016 64.7 159.7 17.8 -56.6 56.7 9.0	2014 127.0 243.0 21.8 -55.6 42.5 12.1	2011 265.2 513.8 -15.2 -70.0 18.4 28.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 84 \$49,737,326 106 18 79.2 2.4 \$592,111	2020 15.1 33.6 16.5 -41.5 80.2 4.7 16.1	2019 86.7 131.3 12.8 -57.7 47.9 10.4 23.9	November 2018 58.5 119.7 8.2 -53.9 54.1 8.2 38.6	November 2016 64.7 159.7 17.8 -56.6 56.7 9.0 57.7	2014 127.0 243.0 21.8 -55.6 42.5 12.1 51.1	2011 265.2 513.8 -15.2 -70.0 18.4 28.9 68.1

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

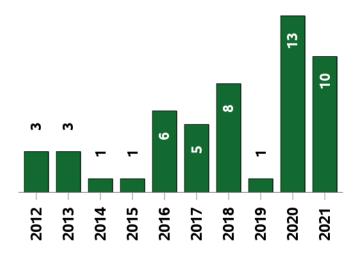
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



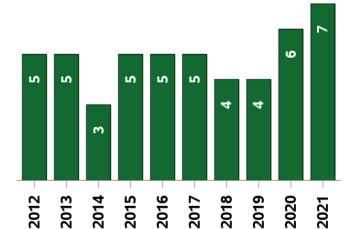
InvermereMLS® Single Family Market Activity



Sales Activity (November only)

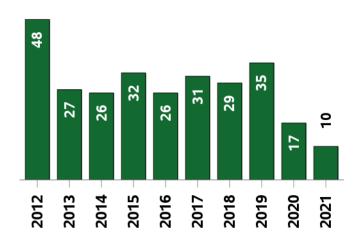


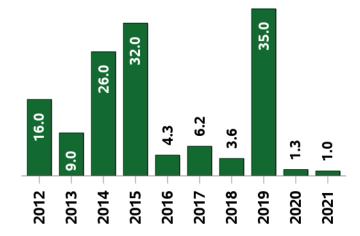
Active Listings (November only)



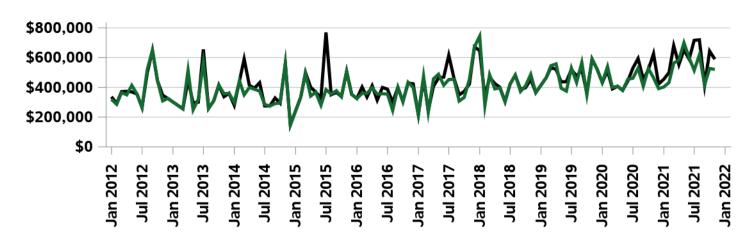
New Listings (November only)

Months of Inventory (November only)





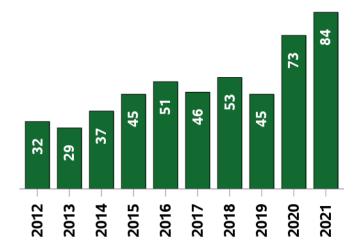
Average Price and Median Price



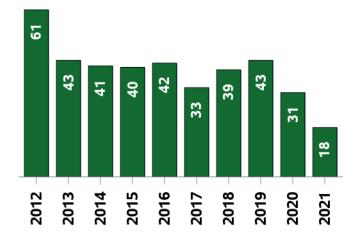


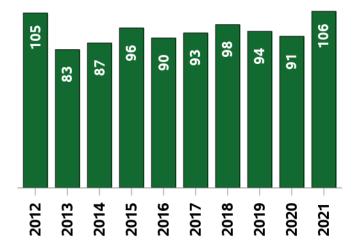
InvermereMLS® Single Family Market Activity

Sales Activity (November Year-to-date)

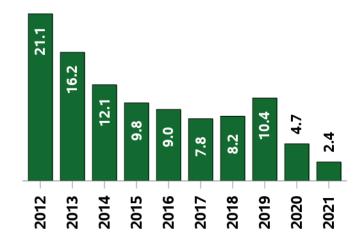


Active Listings ¹(November Year-to-date)





Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Kimberley MLS® Residential Market Activity



		Compared to ⁶						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	19	-42.4	137.5	0.0	18.8	26.7	72.7	
Dollar Volume	\$7,070,450	-23.4	209.6	38.2	74.1	131.5	280.0	
New Listings	19	-26.9	72.7	-9.5	-44.1	35.7	-20.8	
Active Listings	60	30.4	-11.8	-22.1	-57.4	-62.7	-70.6	
Sales to New Listings Ratio 1	100.0	126.9	72.7	90.5	47.1	107.1	45.8	
Months of Inventory ²	3.2	1.4	8.5	4.1	8.8	10.7	18.5	
Average Price	\$372,129	33.0	30.4	38.2	46.6	82.8	120.0	
Median Price	\$327,000	20.6	11.8	22.2	37.8	42.8	91.2	
Sale to List Price Ratio	97.4	97.2	94.2	96.8	94.8	82.1	93.6	
Median Days on Market	24.0	52.0	91.5	39.0	78.5	183.0	145.0	
				Compa	red to ⁶			
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011	
Year-to-date Sales Activity			ı	November	November	l	I	
	2021	2020	2019	November 2018	November 2016	2014	2011	
Sales Activity	2021	2020	2019 37.8	November 2018	November 2016 20.4	2014 57.0	2011 158.3	
Sales Activity Dollar Volume	2021 248 \$90,201,362	2020 23.4 40.3	37.8 65.5	November 2018 17.5 71.2	November 2016 20.4 104.2	57.0 143.6	2011 158.3 360.3	
Sales Activity Dollar Volume New Listings	2021 248 \$90,201,362 320	2020 23.4 40.3 19.9	2019 37.8 65.5 24.0	November 2018 17.5 71.2 20.3	November 2016 20.4 104.2 9.6	57.0 143.6 6.3	2011 158.3 360.3 1.9	
Sales Activity Dollar Volume New Listings Active Listings ³	2021 248 \$90,201,362 320 68	2020 23.4 40.3 19.9 -7.3	2019 37.8 65.5 24.0 -21.5	November 2018 17.5 71.2 20.3 -27.5	November 2016 20.4 104.2 9.6 -54.8	57.0 143.6 6.3 -64.1	2011 158.3 360.3 1.9 -70.0	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 248 \$90,201,362 320 68 77.5	2020 23.4 40.3 19.9 -7.3 75.3	2019 37.8 65.5 24.0 -21.5 69.8	November 2018 17.5 71.2 20.3 -27.5 79.3	November 2016 20.4 104.2 9.6 -54.8 70.5	57.0 143.6 6.3 -64.1 52.5	2011 158.3 360.3 1.9 -70.0	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 248 \$90,201,362 320 68 77.5 3.0	2020 23.4 40.3 19.9 -7.3 75.3 4.0	2019 37.8 65.5 24.0 -21.5 69.8 5.3	November 2018 17.5 71.2 20.3 -27.5 79.3 4.9	November 2016 20.4 104.2 9.6 -54.8 70.5 8.0	2014 57.0 143.6 6.3 -64.1 52.5 13.1	2011 158.3 360.3 1.9 -70.0 30.6 25.9	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 248 \$90,201,362 320 68 77.5 3.0 \$363,715	2020 23.4 40.3 19.9 -7.3 75.3 4.0	2019 37.8 65.5 24.0 -21.5 69.8 5.3 20.1	November 2018 17.5 71.2 20.3 -27.5 79.3 4.9 45.7	November 2016 20.4 104.2 9.6 -54.8 70.5 8.0 69.6	57.0 143.6 6.3 -64.1 52.5 13.1 55.2	2011 158.3 360.3 1.9 -70.0 30.6 25.9 78.2	

¹ Sales / new listings * 100; compared to levels from previous periods.

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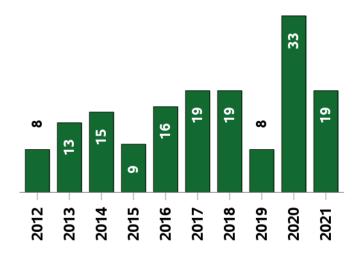
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



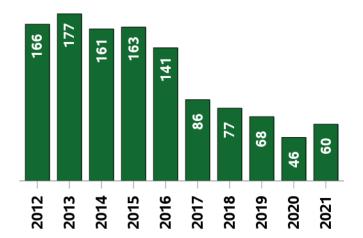
Kimberley MLS® Residential Market Activity



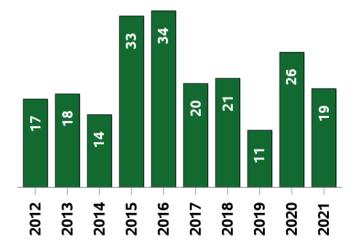
Sales Activity (November only)



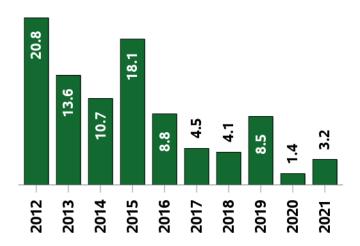
Active Listings (November only)



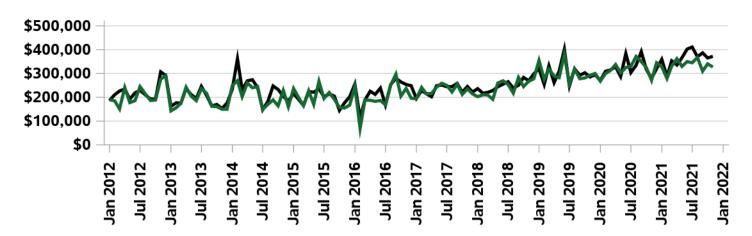
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

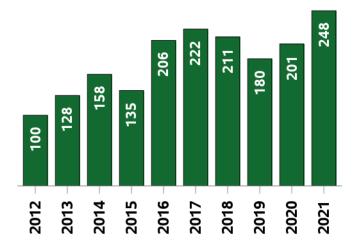




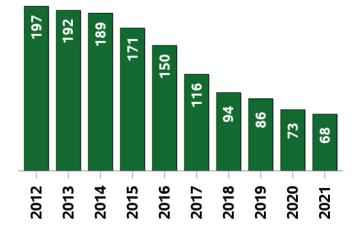
Kimberley MLS® Residential Market Activity

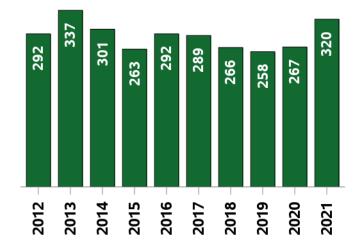


Sales Activity (November Year-to-date)

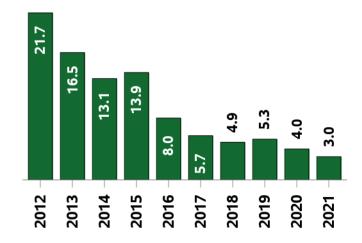


Active Listings ¹(November Year-to-date)





Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Kimberley MLS® Single Family Market Activity



			Compared to ⁶						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011		
Sales Activity	13	-31.6	160.0	-7.1	62.5	62.5	44.4		
Dollar Volume	\$5,753,000	-21.5	233.8	34.6	165.7	167.3	252.8		
New Listings	10	-41.2	25.0	-33.3	-50.0	66.7	-28.6		
Active Listings	30	25.0	-25.0	-33.3	-58.9	-55.9	-69.7		
Sales to New Listings Ratio 1	130.0	111.8	62.5	93.3	40.0	133.3	64.3		
Months of Inventory ²	2.3	1.3	8.0	3.2	9.1	8.5	11.0		
Average Price	\$442,538	14.7	28.4	45.0	63.5	64.5	144.2		
Median Price	\$400,000	-2.0	9.6	41.6	56.9	42.3	133.9		
Sale to List Price Ratio	96.6	98.4	95.0	96.9	95.6	93.8	95.1		
Median Days on Market	24.0	52.0	76.0	77.5	78.5	93.0	145.0		
				Compa	red to 6				
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011		
Year-to-date Sales Activity			ı	November	November	I	l		
	2021	2020	2019	November 2018	November 2016	2014	2011		
Sales Activity	2021 149	1.4	18.3	November 2018	November 2016	40.6	98.7		
Sales Activity Dollar Volume	2021 149 \$66,080,067	1.4 19.9	2019 18.3 49.7	November 2018 7.2 56.5	November 2016 17.3 90.1	40.6 131.6	98.7 316.0		
Sales Activity Dollar Volume New Listings	2021 149 \$66,080,067 198	1.4 19.9 4.8	2019 18.3 49.7 11.9	November 2018 7.2 56.5 2.1	November 2016 17.3 90.1 -5.3	2014 40.6 131.6 1.0	98.7 316.0 -11.2		
Sales Activity Dollar Volume New Listings Active Listings	2021 149 \$66,080,067 198 39	1.4 19.9 4.8 -14.5	2019 18.3 49.7 11.9 -29.0	7.2 56.5 2.1 -14.3	November 2016 17.3 90.1 -5.3 -49.1	2014 40.6 131.6 1.0 -54.9	98.7 316.0 -11.2 -67.2		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 149 \$66,080,067 198 39 75.3	1.4 19.9 4.8 -14.5	2019 18.3 49.7 11.9 -29.0 71.2	November 2018 7.2 56.5 2.1 -14.3 71.6	November 2016 17.3 90.1 -5.3 -49.1 60.8	2014 40.6 131.6 1.0 -54.9	98.7 316.0 -11.2 -67.2 33.6		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 149 \$66,080,067 198 39 75.3 2.9	1.4 19.9 4.8 -14.5 77.8 3.4	2019 18.3 49.7 11.9 -29.0 71.2 4.8	November 2018 7.2 56.5 2.1 -14.3 71.6 3.6	November 2016 17.3 90.1 -5.3 -49.1 60.8 6.7	2014 40.6 131.6 1.0 -54.9 54.1 9.0	98.7 316.0 -11.2 -67.2 33.6 17.5		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 149 \$66,080,067 198 39 75.3 2.9 \$443,490	1.4 19.9 4.8 -14.5 77.8 3.4 18.3	2019 18.3 49.7 11.9 -29.0 71.2 4.8 26.6	November 2018 7.2 56.5 2.1 -14.3 71.6 3.6 46.0	November 2016 17.3 90.1 -5.3 -49.1 60.8 6.7 62.1	2014 40.6 131.6 1.0 -54.9 54.1 9.0 64.8	2011 98.7 316.0 -11.2 -67.2 33.6 17.5 109.4		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

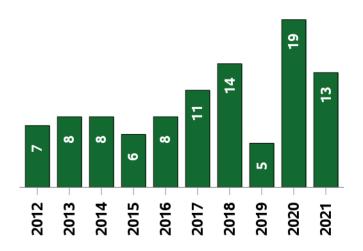
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



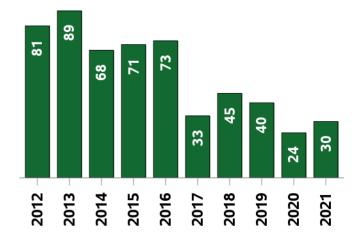
Kimberley MLS® Single Family Market Activity



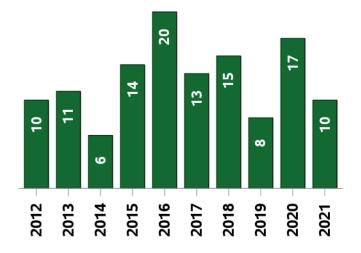
Sales Activity (November only)



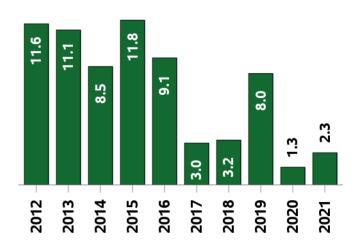
Active Listings (November only)



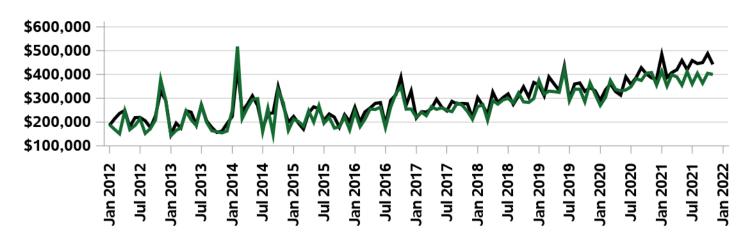
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

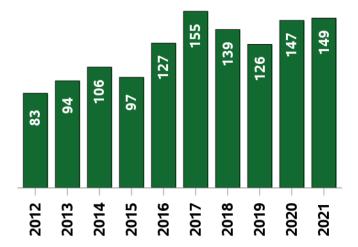




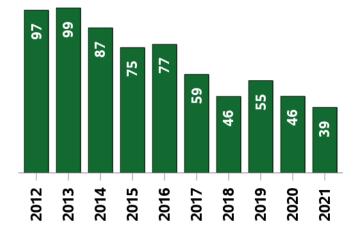
Kimberley MLS® Single Family Market Activity

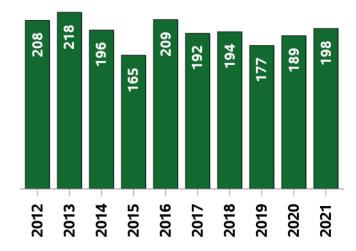


Sales Activity (November Year-to-date)

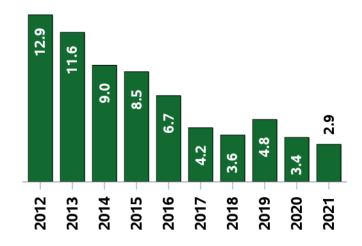


Active Listings ¹(November Year-to-date)





Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Nelson MLS® Residential Market Activity



		Compared to ⁶					
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	17	6.3	41.7	112.5	-15.0	70.0	88.9
Dollar Volume	\$11,837,855	35.4	105.5	242.5	60.6	294.5	356.5
New Listings	19	533.3	111.1	26.7	0.0	111.1	18.8
Active Listings	76	26.7	35.7	94.9	90.0	-5.0	-46.1
Sales to New Listings Ratio 1	89.5	533.3	133.3	53.3	105.3	111.1	56.3
Months of Inventory 2	4.5	3.8	4.7	4.9	2.0	8.0	15.7
Average Price	\$696,344	27.4	45.1	61.2	88.9	132.0	141.7
Median Price	\$675,555	43.0	48.6	83.8	100.2	143.4	137.0
Sale to List Price Ratio	100.3	98.6	96.8	98.6	96.6	95.9	93.8
Median Days on Market	45.0	47.0	48.0	25.5	63.0	37.5	205.0
				Compa	red to ⁶		
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			I	November	November	l e	1
	2021	2020	2019	November 2018	November 2016	2014	2011
Sales Activity	2021 178	2020 19.5	2019 19.5	November 2018 30.9	November 2016 -6.3	13.4	61.8
Sales Activity Dollar Volume	2021 178 \$112,349,501	19.5 44.8	2019 19.5 58.7	November 2018 30.9 82.6	November 2016 -6.3 64.5	13.4 127.5	2011 61.8 231.0
Sales Activity Dollar Volume New Listings	2021 178 \$112,349,501 261	19.5 44.8 15.0	2019 19.5 58.7 19.2	November 2018 30.9 82.6 38.8	November 2016 -6.3 64.5 4.8	13.4 127.5 -2.2	2011 61.8 231.0 -13.9
Sales Activity Dollar Volume New Listings Active Listings	2021 178 \$112,349,501 261 62	2020 19.5 44.8 15.0 -24.9	19.5 58.7 19.2 10.3	November 2018 30.9 82.6 38.8 74.9	November 2016 -6.3 64.5 4.8 1.8	2014 13.4 127.5 -2.2 -49.3	2011 61.8 231.0 -13.9 -56.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 178 \$112,349,501 261 62 68.2	19.5 44.8 15.0 -24.9 65.6	19.5 58.7 19.2 10.3 68.0	November 2018 30.9 82.6 38.8 74.9 72.3	November 2016 -6.3 64.5 4.8 1.8 76.3	2014 13.4 127.5 -2.2 -49.3 58.8	2011 61.8 231.0 -13.9 -56.2 36.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 178 \$112,349,501 261 62 68.2 3.8	2020 19.5 44.8 15.0 -24.9 65.6 6.1	19.5 58.7 19.2 10.3 68.0 4.2	November 2018 30.9 82.6 38.8 74.9 72.3 2.9	November 2016 -6.3 64.5 4.8 1.8 76.3 3.5	2014 13.4 127.5 -2.2 -49.3 58.8 8.6	2011 61.8 231.0 -13.9 -56.2 36.3 14.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 178 \$112,349,501 261 62 68.2 3.8 \$631,177	2020 19.5 44.8 15.0 -24.9 65.6 6.1 21.2	19.5 58.7 19.2 10.3 68.0 4.2 32.8	November 2018 30.9 82.6 38.8 74.9 72.3 2.9 39.5	November 2016 -6.3 64.5 4.8 1.8 76.3 3.5 75.5	2014 13.4 127.5 -2.2 -49.3 58.8 8.6 100.6	2011 61.8 231.0 -13.9 -56.2 36.3 14.2 104.6

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

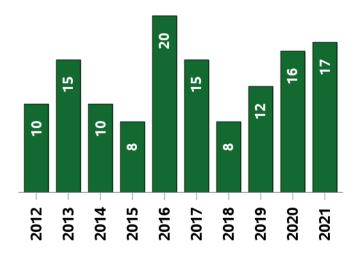
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



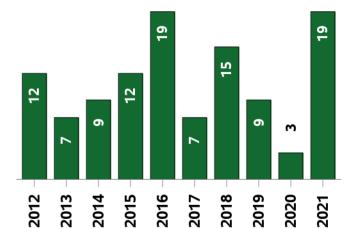
Nelson MLS® Residential Market Activity



Sales Activity (November only)

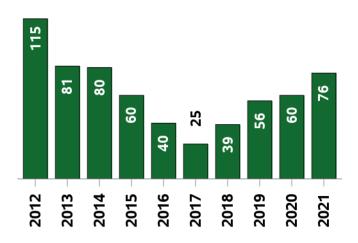


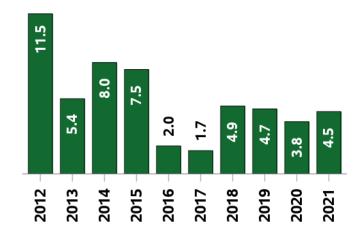
Active Listings (November only)



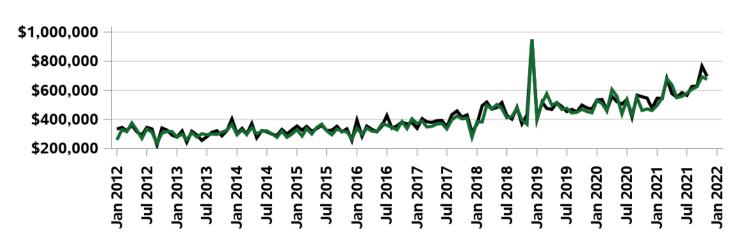
New Listings (November only)

Months of Inventory (November only)





Average Price and Median Price

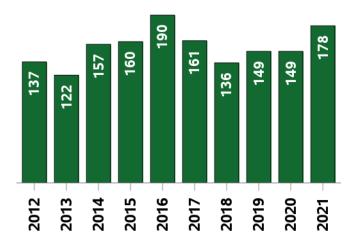




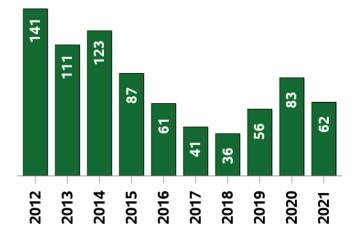
Nelson MLS® Residential Market Activity

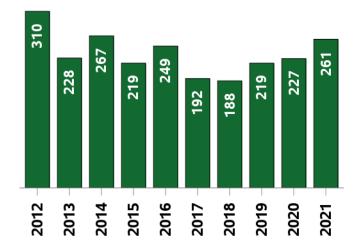


Sales Activity (November Year-to-date)

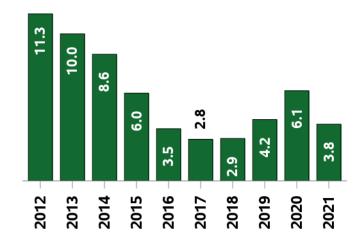


Active Listings ¹(November Year-to-date)





Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Nelson MLS® Single Family Market Activity



		Compared to ⁶						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	13	0.0	44.4	116.7	-23.5	62.5	116.7	
Dollar Volume	\$9,357,955	28.2	111.5	232.0	33.4	290.4	422.8	
New Listings	17	1,600.0	183.3	112.5	183.3	142.9	13.3	
Active Listings	32	255.6	-31.9	18.5	60.0	-48.4	-59.5	
Sales to New Listings Ratio 1	76.5	1,300.0	150.0	75.0	283.3	114.3	40.0	
Months of Inventory ²	2.5	0.7	5.2	4.5	1.2	7.8	13.2	
Average Price	\$719,843	28.2	46.4	53.2	74.5	140.2	141.3	
Median Price	\$689,900	40.8	50.3	82.8	85.2	148.6	144.9	
Sale to List Price Ratio	100.5	98.5	96.8	98.6	96.3	95.2	93.9	
Median Days on Market	37.0	52.0	48.0	25.5	57.0	66.0	113.5	
				Compa	red to ⁶			
	Na							
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Year-to-date Sales Activity			l		l	I	1	
	2021	2020	2019	2018	2016	2014	2011	
Sales Activity	132	2020 8.2	2019	24.5	-7.0	12.8	51.7	
Sales Activity Dollar Volume	2021 132 \$88,713,304	8.2 35.3	2019 24.5 62.2	2018 24.5 72.3	-7.0 60.8	12.8 129.5	51.7 209.7	
Sales Activity Dollar Volume New Listings	2021 132 \$88,713,304 175	8.2 35.3 25.9	2019 24.5 62.2 2.9	2018 24.5 72.3 23.2	-7.0 60.8 8.0	2014 12.8 129.5 -19.4	2011 51.7 209.7 -20.8	
Sales Activity Dollar Volume New Listings Active Listings 3	2021 132 \$88,713,304 175 26	2020 8.2 35.3 25.9 -13.3	2019 24.5 62.2 2.9 -42.3	2018 24.5 72.3 23.2 -9.1	-7.0 60.8 8.0 -18.4	2014 12.8 129.5 -19.4 -65.7	2011 51.7 209.7 -20.8 -67.1	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 132 \$88,713,304 175 26 75.4	2020 8.2 35.3 25.9 -13.3 87.8	2019 24.5 62.2 2.9 -42.3	2018 24.5 72.3 23.2 -9.1 74.6	2016 -7.0 60.8 8.0 -18.4 87.7	12.8 129.5 -19.4 -65.7 53.9	2011 51.7 209.7 -20.8 -67.1 39.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4 Months of Inventory 5	2021 132 \$88,713,304 175 26 75.4 2.2	2020 8.2 35.3 25.9 -13.3 87.8 2.7	2019 24.5 62.2 2.9 -42.3 62.4 4.7	2018 24.5 72.3 23.2 -9.1 74.6 3.0	2016 -7.0 60.8 8.0 -18.4 87.7 2.5	2014 12.8 129.5 -19.4 -65.7 53.9 7.2	2011 51.7 209.7 -20.8 -67.1 39.4 10.1	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 132 \$88,713,304 175 26 75.4 2.2 \$672,070	2020 8.2 35.3 25.9 -13.3 87.8 2.7 25.0	2019 24.5 62.2 2.9 -42.3 62.4 4.7 30.2	2018 24.5 72.3 23.2 -9.1 74.6 3.0 38.3	2016 -7.0 60.8 8.0 -18.4 87.7 2.5 73.0	2014 12.8 129.5 -19.4 -65.7 53.9 7.2 103.5	2011 51.7 209.7 -20.8 -67.1 39.4 10.1 104.1	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

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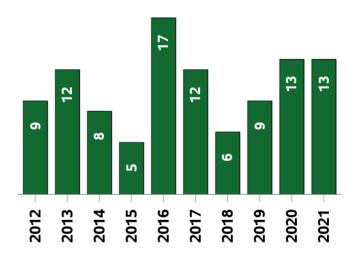
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



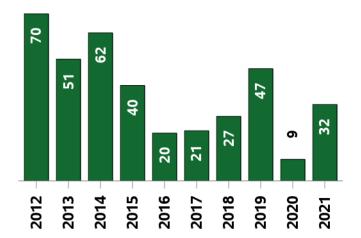
Nelson MLS® Single Family Market Activity



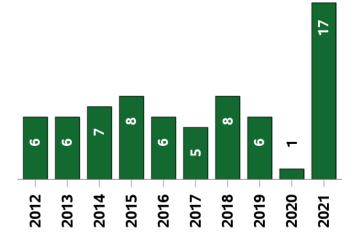
Sales Activity (November only)



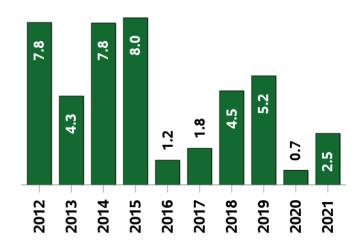
Active Listings (November only)



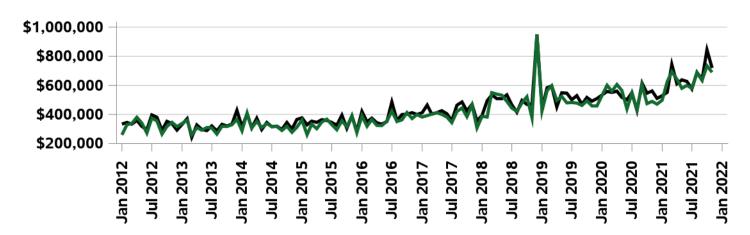
New Listings (November only)



Months of Inventory (November only)



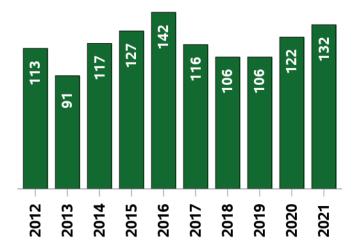
Average Price and Median Price



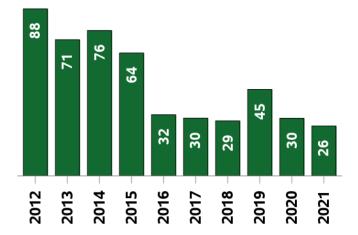


Nelson MLS® Single Family Market Activity

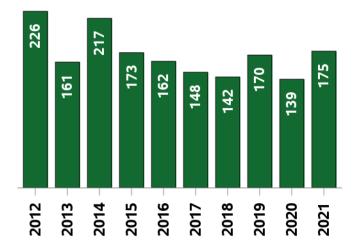




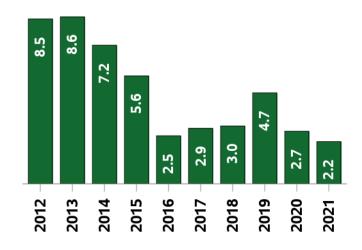
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Rossland MLS® Residential Market Activity



		Compared to °					
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	10	25.0	100.0	100.0	100.0	150.0	400.0
Dollar Volume	\$6,601,700	98.8	254.5	262.3	386.3	351.4	1,285.7
New Listings	6	-50.0	50.0	-14.3	-25.0	0.0	-33.3
Active Listings	14	-41.7	-60.0	-68.9	-73.1	-75.4	-83.5
Sales to New Listings Ratio 1	166.7	66.7	125.0	71.4	62.5	66.7	22.2
Months of Inventory ²	1.4	3.0	7.0	9.0	10.4	14.3	42.5
Average Price	\$660,170	59.0	77.3	81.2	143.2	80.6	177.1
Median Price	\$663,000	97.3	128.6	86.8	150.2	95.7	178.3
Sale to List Price Ratio	100.2	102.8	97.0	97.1	91.4	93.6	93.8
Median Days on Market	91.5	36.0	37.0	28.0	180.0	126.0	18.5
				Compa	red to ⁶		
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			l		l	I	
	2021	2020	2019	2018	2016	2014	2011
Sales Activity	2021	2020	2019 35.1	23.8	38.7	108.0	2011 116.7
Sales Activity Dollar Volume	2021 104 \$51,957,981	2020 28.4 43.2	35.1 59.7	2018 23.8 88.3	38.7 162.8	108.0 339.3	2011 116.7 343.0
Sales Activity Dollar Volume New Listings	2021 104 \$51,957,981 110	2020 28.4 43.2 -5.2	2019 35.1 59.7 2.8	2018 23.8 88.3 -11.3	2016 38.7 162.8 7.8	2014 108.0 339.3 8.9	2011 116.7 343.0 -23.6
Sales Activity Dollar Volume New Listings Active Listings	2021 104 \$51,957,981 110 23	2020 28.4 43.2 -5.2 -41.1	2019 35.1 59.7 2.8 -42.6	23.8 88.3 -11.3 -46.5	2016 38.7 162.8 7.8 -65.5	2014 108.0 339.3 8.9 -64.5	2011 116.7 343.0 -23.6 -74.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 104 \$51,957,981 110 23 94.5	2020 28.4 43.2 -5.2 -41.1 69.8	2019 35.1 59.7 2.8 -42.6 72.0	2018 23.8 88.3 -11.3 -46.5	2016 38.7 162.8 7.8 -65.5 73.5	2014 108.0 339.3 8.9 -64.5 49.5	2011 116.7 343.0 -23.6 -74.0 33.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 104 \$51,957,981 110 23 94.5 2.4	2020 28.4 43.2 -5.2 -41.1 69.8 5.2	2019 35.1 59.7 2.8 -42.6 72.0 5.6	2018 23.8 88.3 -11.3 -46.5 67.7 5.5	2016 38.7 162.8 7.8 -65.5 73.5 9.6	2014 108.0 339.3 8.9 -64.5 49.5	2011 116.7 343.0 -23.6 -74.0 33.3 19.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 104 \$51,957,981 110 23 94.5 2.4 \$499,596	2020 28.4 43.2 -5.2 -41.1 69.8 5.2 11.5	2019 35.1 59.7 2.8 -42.6 72.0 5.6 18.2	2018 23.8 88.3 -11.3 -46.5 67.7 5.5 52.1	2016 38.7 162.8 7.8 -65.5 73.5 9.6 89.5	2014 108.0 339.3 8.9 -64.5 49.5 14.0 111.2	2011 116.7 343.0 -23.6 -74.0 33.3 19.9

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

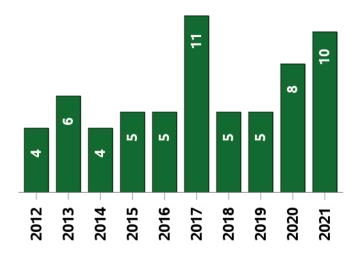
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



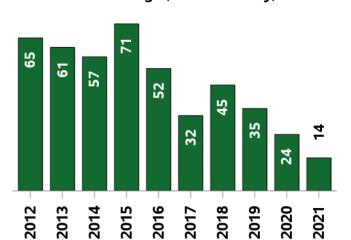
Rossland MLS® Residential Market Activity



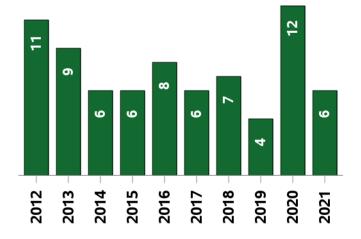
Sales Activity (November only)



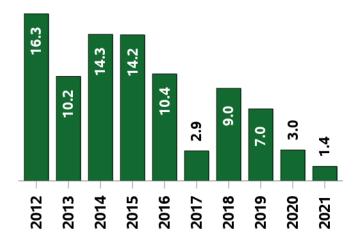
Active Listings (November only)



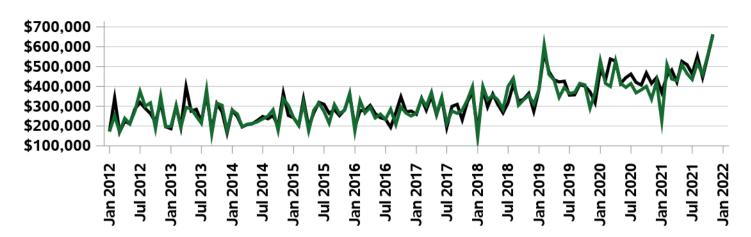
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

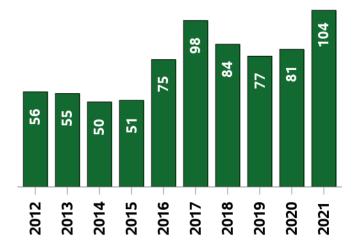




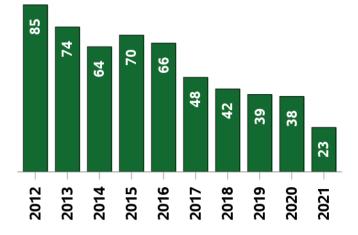
Rossland MLS® Residential Market Activity



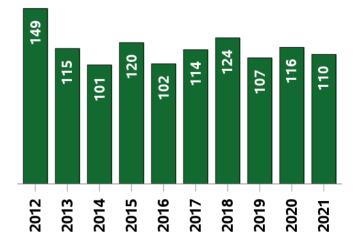
Sales Activity (November Year-to-date)



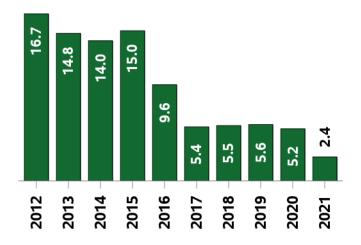
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Rossland MLS® Single Family Market Activity



	Compared to °						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	6	20.0	20.0	200.0	200.0	200.0	500.0
Dollar Volume	\$3,945,200	51.8	111.9	286.0	652.9	324.2	952.1
New Listings	5	-16.7	66.7	25.0	25.0	66.7	25.0
Active Listings	7	-36.4	-65.0	-68.2	-75.9	-81.1	-83.3
Sales to New Listings Ratio 1	120.0	83.3	166.7	50.0	50.0	66.7	25.0
Months of Inventory ²	1.2	2.2	4.0	11.0	14.5	18.5	42.0
Average Price	\$657,533	26.5	76.6	28.7	151.0	41.4	75.3
Median Price	\$663,000	47.0	128.6	29.7	153.1	42.6	76.8
Sale to List Price Ratio	97.7	100.8	97.0	97.9	91.7	92.7	98.9
Median Days on Market	91.5	39.0	37.0	132.5	123.0	178.0	14.0
		Compared to 6					
				Compa	red to ⁶		
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			l	November	November	l e	1
	2021	2020	2019	November 2018	November 2016	2014	2011
Sales Activity	2021 60	5.3	13.2	November 2018	November 2016	62.2	2011 53.8
Sales Activity Dollar Volume	2021 60 \$34,970,281	5.3 21.1	13.2 41.8	November 2018 9.1 74.4	November 2016 13.2 137.0	2014 62.2 299.4	53.8 239.4
Sales Activity Dollar Volume New Listings	2021 60 \$34,970,281 68	5.3 21.1 -2.9	2019 13.2 41.8 -12.8	9.1 74.4 -6.8	November 2016 13.2 137.0 -5.6	2014 62.2 299.4 -2.9	2011 53.8 239.4 -29.9
Sales Activity Dollar Volume New Listings Active Listings ³	2021 60 \$34,970,281 68 13	5.3 21.1 -2.9 -37.5	2019 13.2 41.8 -12.8 -44.2	9.1 74.4 -6.8 -36.7	November 2016 13.2 137.0 -5.6 -65.5	2014 62.2 299.4 -2.9 -66.3	2011 53.8 239.4 -29.9 -73.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 60 \$34,970,281 68 13 88.2	2020 5.3 21.1 -2.9 -37.5 81.4	2019 13.2 41.8 -12.8 -44.2 67.9	9.1 74.4 -6.8 -36.7 75.3	November 2016 13.2 137.0 -5.6 -65.5 73.6	2014 62.2 299.4 -2.9 -66.3 52.9	2011 53.8 239.4 -29.9 -73.5 40.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 60 \$34,970,281 68 13 88.2 2.4	2020 5.3 21.1 -2.9 -37.5 81.4 4.1	2019 13.2 41.8 -12.8 -44.2 67.9 4.9	9.1 74.4 -6.8 -36.7 75.3 4.2	November 2016 13.2 137.0 -5.6 -65.5 73.6 7.9	2014 62.2 299.4 -2.9 -66.3 52.9 11.6	2011 53.8 239.4 -29.9 -73.5 40.2 14.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 60 \$34,970,281 68 13 88.2 2.4 \$582,838	2020 5.3 21.1 -2.9 -37.5 81.4 4.1 15.1	2019 13.2 41.8 -12.8 -44.2 67.9 4.9 25.3	November 2018 9.1 74.4 -6.8 -36.7 75.3 4.2 59.8	November 2016 13.2 137.0 -5.6 -65.5 73.6 7.9 109.4	2014 62.2 299.4 -2.9 -66.3 52.9 11.6 146.3	2011 53.8 239.4 -29.9 -73.5 40.2 14.1 120.6

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

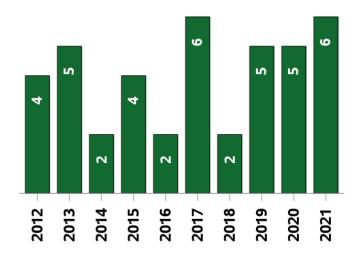
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



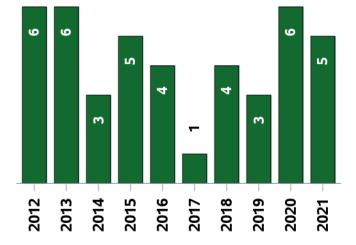
RosslandMLS® Single Family Market Activity



Sales Activity (November only)

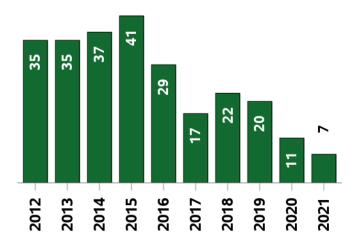


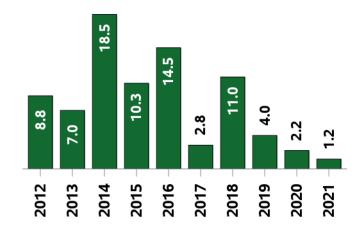
Active Listings (November only)



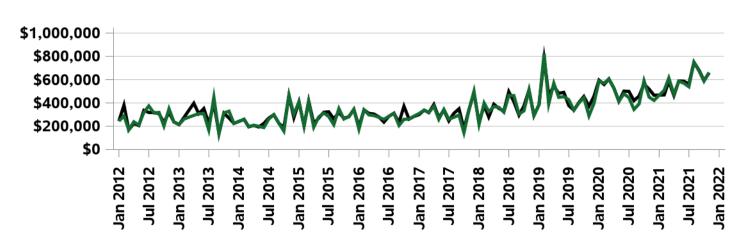
New Listings (November only)

Months of Inventory (November only)





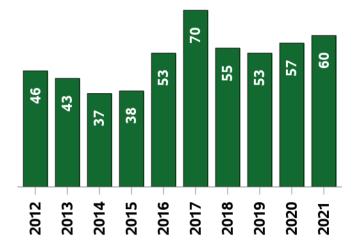
Average Price and Median Price



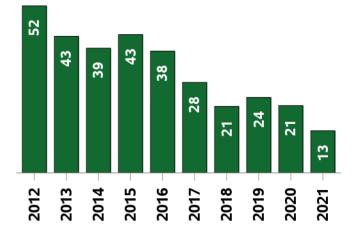


Rossland MLS® Single Family Market Activity

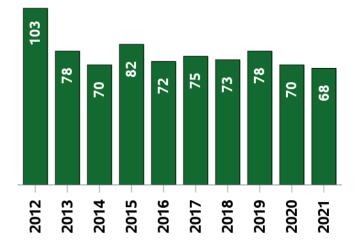




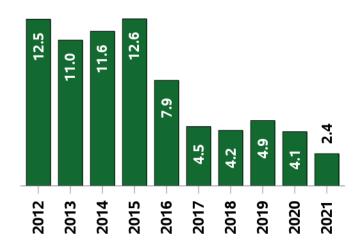
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



SparwoodMLS® Residential Market Activity



		Compared to ⁶					
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	8	0.0	33.3	-11.1	100.0	166.7	300.0
Dollar Volume	\$2,044,400	-7.1	42.3	6.9	349.3	189.8	1,281.4
New Listings	5	-54.5	66.7	-66.7	-61.5	-54.5	-28.6
Active Listings	16	-33.3	-69.2	-72.4	-84.9	-83.3	-82.0
Sales to New Listings Ratio 1	160.0	72.7	200.0	60.0	30.8	27.3	28.6
Months of Inventory ²	2.0	3.0	8.7	6.4	26.5	32.0	44.5
Average Price	\$255,550	-7.1	6.7	20.3	124.7	8.7	245.3
Median Price	\$189,500	-12.9	-19.1	-27.9	203.2	1.1	156.1
Sale to List Price Ratio	102.0	97.5	95.6	95.5	90.8	95.8	89.4
Median Days on Market	25.5	117.5	124.0	97.0	124.0	29.0	85.0
		Compared to 6					
			<u>'</u>	Compa	red to ⁶		
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			ı	November	November	l	I
	2021	2020	2019	November 2018	November 2016	2014	2011
Sales Activity	2021	2020 44.0	2019 44.0	November 2018 44.0	November 2016	2014 144.1	71.4
Sales Activity Dollar Volume	2021 144 \$38,155,885	2020 44.0 49.4	2019 44.0 75.5	November 2018 44.0 62.9	November 2016 176.9 354.6	2014 144.1 134.4	71.4 87.5
Sales Activity Dollar Volume New Listings	2021 144 \$38,155,885 160	2020 44.0 49.4 13.5	2019 44.0 75.5 7.4	November 2018 44.0 62.9 3.9	November 2016 176.9 354.6 0.6	2014 144.1 134.4 6.7	2011 71.4 87.5 -12.1
Sales Activity Dollar Volume New Listings Active Listings 3	2021 144 \$38,155,885 160 32	2020 44.0 49.4 13.5 -30.2	2019 44.0 75.5 7.4 -48.0	November 2018 44.0 62.9 3.9 -53.8	November 2016 176.9 354.6 0.6 -69.3	2014 144.1 134.4 6.7 -64.0	2011 71.4 87.5 -12.1 -57.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 144 \$38,155,885 160 32 90.0	2020 44.0 49.4 13.5 -30.2 70.9	2019 44.0 75.5 7.4 -48.0 67.1	November 2018 44.0 62.9 3.9 -53.8 64.9	November 2016 176.9 354.6 0.6 -69.3 32.7	2014 144.1 134.4 6.7 -64.0 39.3	2011 71.4 87.5 -12.1 -57.1 46.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 144 \$38,155,885 160 32 90.0 2.4	2020 44.0 49.4 13.5 -30.2 70.9 5.0	2019 44.0 75.5 7.4 -48.0 67.1 6.7	November 2018 44.0 62.9 3.9 -53.8 64.9 7.5	November 2016 176.9 354.6 0.6 -69.3 32.7 21.7	2014 144.1 134.4 6.7 -64.0 39.3 16.3	2011 71.4 87.5 -12.1 -57.1 46.2 9.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 144 \$38,155,885 160 32 90.0 2.4 \$264,971	2020 44.0 49.4 13.5 -30.2 70.9 5.0 3.8	2019 44.0 75.5 7.4 -48.0 67.1 6.7 21.8	November 2018 44.0 62.9 3.9 -53.8 64.9 7.5 13.1	November 2016 176.9 354.6 0.6 -69.3 32.7 21.7 64.2	2014 144.1 134.4 6.7 -64.0 39.3 16.3 -4.0	2011 71.4 87.5 -12.1 -57.1 46.2 9.6 9.4

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

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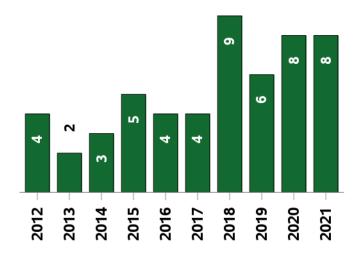
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



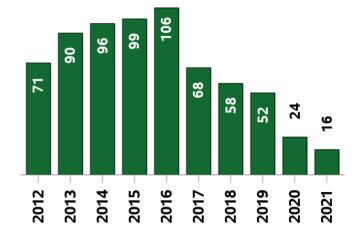
SparwoodMLS® Residential Market Activity



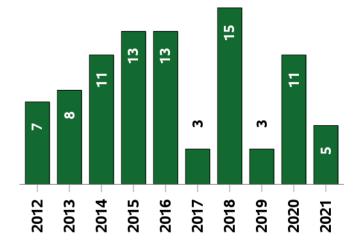
Sales Activity (November only)



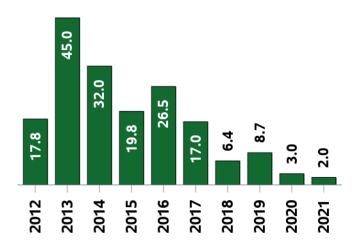
Active Listings (November only)



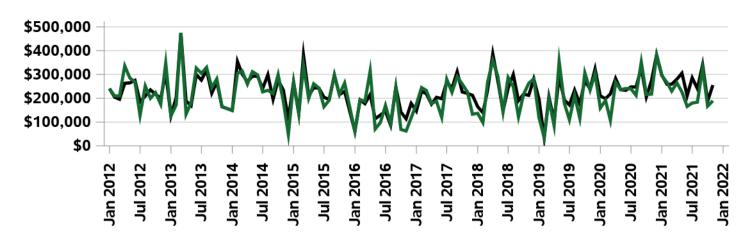
New Listings (November only)



Months of Inventory (November only)



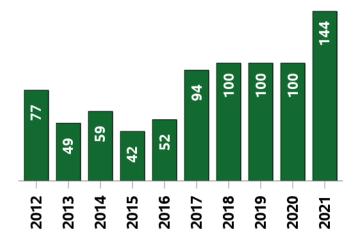
Average Price and Median Price



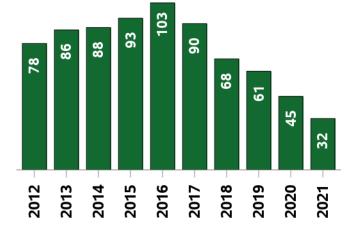


SparwoodMLS® Residential Market Activity

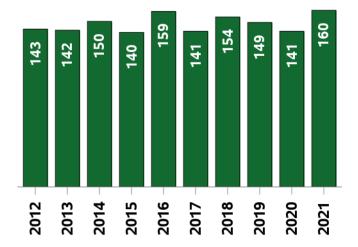




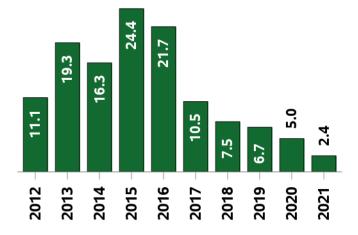
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



SparwoodMLS® Single Family Market Activity



		Compared to ⁶						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	3	-25.0	-40.0	-40.0	200.0	50.0	_	
Dollar Volume	\$1,292,400	-27.7	-0.1	-22.7	319.6	111.0	_	
New Listings	2	-71.4	100.0	-71.4	-71.4	-66.7	0.0	
Active Listings	6	-60.0	-81.3	-82.4	-90.0	-88.9	-85.0	
Sales to New Listings Ratio 1	150.0	57.1	500.0	71.4	14.3	33.3	_	
Months of Inventory ²	2.0	3.8	6.4	6.8	60.0	27.0	_	
Average Price	\$430,800	-3.7	66.5	28.9	39.9	40.7	_	
Median Price	\$430,000	-5.7	76.6	34.4	39.6	40.4	_	
Sale to List Price Ratio	101.9	102.1	95.0	96.5	96.6	95.8	_	
Median Days on Market	24.0	35.0	151.0	97.0	51.0	60.0	_	
				Compa	red to ⁶			
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Year-to-date Sales Activity			ı	November	November	I	l	
	2021	2020	2019	November 2018	November 2016	2014	2011	
Sales Activity	2021 71	10.9	26.8	November 2018	November 2016	2014 54.3	26.8	
Sales Activity Dollar Volume	2021 71 \$28,573,085	2020 10.9 30.9	2019 26.8 56.3	November 2018 9.2 40.9	November 2016 173.1 319.1	54.3 91.2	2011 26.8 64.2	
Sales Activity Dollar Volume New Listings	2021 71 \$28,573,085 73	2020 10.9 30.9 -14.1	2019 26.8 56.3 -14.1	9.2 40.9 -20.7	November 2016 173.1 319.1 -18.0	54.3 91.2 -18.9	2011 26.8 64.2 -25.5	
Sales Activity Dollar Volume New Listings Active Listings ³	2021 71 \$28,573,085 73 13	2020 10.9 30.9 -14.1 -48.7	2019 26.8 56.3 -14.1 -64.0	9.2 40.9 -20.7 -69.2	November 2016 173.1 319.1 -18.0 -76.1	54.3 91.2 -18.9 -74.2	2011 26.8 64.2 -25.5 -64.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 71 \$28,573,085 73 13 97.3	2020 10.9 30.9 -14.1 -48.7 75.3	2019 26.8 56.3 -14.1 -64.0 65.9	9.2 40.9 -20.7 -69.2 70.7	November 2016 173.1 319.1 -18.0 -76.1 29.2	2014 54.3 91.2 -18.9 -74.2 51.1	2011 26.8 64.2 -25.5 -64.8 57.1	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2021 71 \$28,573,085 73 13 97.3 2.0	2020 10.9 30.9 -14.1 -48.7 75.3 4.3	2019 26.8 56.3 -14.1 -64.0 65.9 6.9	November 2018 9.2 40.9 -20.7 -69.2 70.7 7.0	November 2016 173.1 319.1 -18.0 -76.1 29.2 22.5	2014 54.3 91.2 -18.9 -74.2 51.1 11.8	2011 26.8 64.2 -25.5 -64.8 57.1 7.1	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 71 \$28,573,085 73 13 97.3 2.0 \$402,438	2020 10.9 30.9 -14.1 -48.7 75.3 4.3 18.0	2019 26.8 56.3 -14.1 -64.0 65.9 6.9 23.3	November 2018 9.2 40.9 -20.7 -69.2 70.7 7.0 29.0	November 2016 173.1 319.1 -18.0 -76.1 29.2 22.5 53.5	54.3 91.2 -18.9 -74.2 51.1 11.8 23.8	2011 26.8 64.2 -25.5 -64.8 57.1 7.1 29.5	

¹ Sales / new listings * 100; compared to levels from previous periods.

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⁴ Sum of sales from January to current month / sum of new listings from January to current month.

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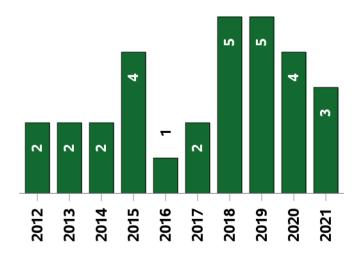
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



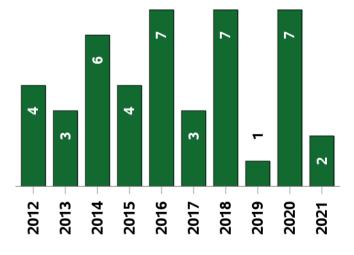
SparwoodMLS® Single Family Market Activity



Sales Activity (November only)

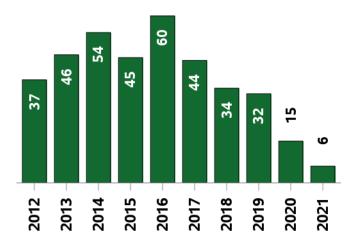


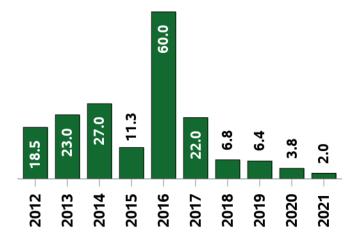
Active Listings (November only)



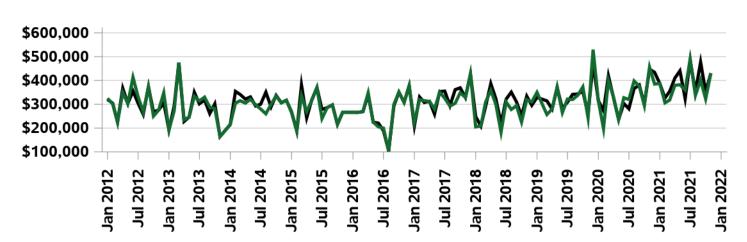
New Listings (November only)

Months of Inventory (November only)





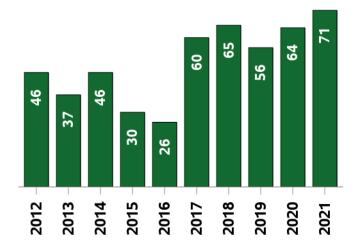
Average Price and Median Price



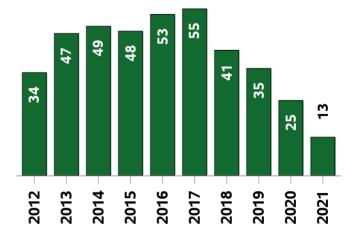


SparwoodMLS® Single Family Market Activity

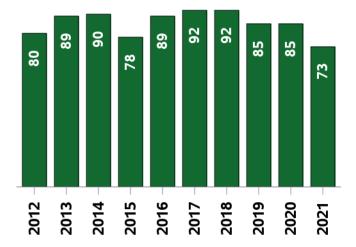




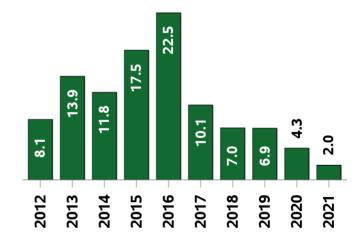
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Trail MLS® Residential Market Activity



		Compared to ⁶					
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	23	64.3	43.8	76.9	53.3	109.1	2,200.0
Dollar Volume	\$6,418,900	63.4	78.6	131.3	134.0	392.2	4,654.7
New Listings	13	-7.1	30.0	44.4	-35.0	44.4	30.0
Active Listings	23	-28.1	-54.0	-58.9	-64.1	-77.9	-83.0
Sales to New Listings Ratio 1	176.9	100.0	160.0	144.4	75.0	122.2	10.0
Months of Inventory ²	1.0	2.3	3.1	4.3	4.3	9.5	135.0
Average Price	\$279,083	-0.5	24.2	30.7	52.6	135.4	106.7
Median Price	\$270,000	-2.8	28.9	89.5	66.2	126.9	100.0
Sale to List Price Ratio	99.5	95.9	96.2	93.0	93.4	93.6	93.1
Median Days on Market	38.0	46.5	52.0	56.0	84.0	70.0	47.0
				Compa	red to ⁶		
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Year-to-date Sales Activity			ı	November	November	l e	
	2021	2020	2019	November 2018	November 2016	2014	2011
Sales Activity	2021 192	2020	2019 16.4	November 2018	November 2016	48.8	92.0
Sales Activity Dollar Volume	2021 192 \$60,502,143	2020 20.8 54.1	2019 16.4 72.0	November 2018 4.3 54.0	November 2016 18.5 111.6	48.8 175.3	92.0 254.7
Sales Activity Dollar Volume New Listings	2021 192 \$60,502,143 217	2020 20.8 54.1 22.6	2019 16.4 72.0 1.9	November 2018 4.3 54.0 -8.1	November 2016 18.5 111.6 -3.1	2014 48.8 175.3 -19.3	92.0 254.7 -16.2
Sales Activity Dollar Volume New Listings Active Listings 3	2021 192 \$60,502,143 217 37	2020 20.8 54.1 22.6 -1.0	2019 16.4 72.0 1.9 -36.6	November 2018 4.3 54.0 -8.1 -35.4	November 2016 18.5 111.6 -3.1 -60.5	2014 48.8 175.3 -19.3 -66.1	2011 92.0 254.7 -16.2 -73.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 192 \$60,502,143 217 37 88.5	2020 20.8 54.1 22.6 -1.0 89.8	2019 16.4 72.0 1.9 -36.6 77.5	November 2018 4.3 54.0 -8.1 -35.4 78.0	November 2016 18.5 111.6 -3.1 -60.5 72.3	2014 48.8 175.3 -19.3 -66.1 48.0	2011 92.0 254.7 -16.2 -73.1 38.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2021 192 \$60,502,143 217 37 88.5 2.1	2020 20.8 54.1 22.6 -1.0 89.8 2.6	2019 16.4 72.0 1.9 -36.6 77.5 3.9	November 2018 4.3 54.0 -8.1 -35.4 78.0 3.4	November 2016 18.5 111.6 -3.1 -60.5 72.3 6.3	2014 48.8 175.3 -19.3 -66.1 48.0 9.2	2011 92.0 254.7 -16.2 -73.1 38.6 15.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 192 \$60,502,143 217 37 88.5 2.1 \$315,115	2020 20.8 54.1 22.6 -1.0 89.8 2.6 27.6	2019 16.4 72.0 1.9 -36.6 77.5 3.9 47.8	November 2018 4.3 54.0 -8.1 -35.4 78.0 3.4 47.6	November 2016 18.5 111.6 -3.1 -60.5 72.3 6.3 78.6	2014 48.8 175.3 -19.3 -66.1 48.0 9.2 85.0	2011 92.0 254.7 -16.2 -73.1 38.6 15.1 84.7

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

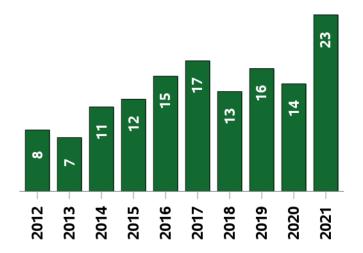
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



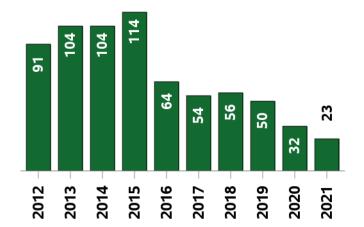
TrailMLS® Residential Market Activity



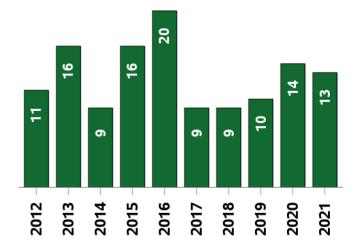
Sales Activity (November only)



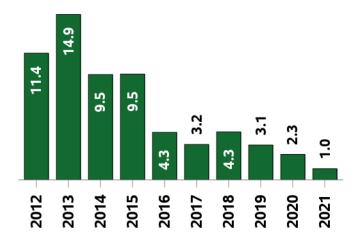
Active Listings (November only)



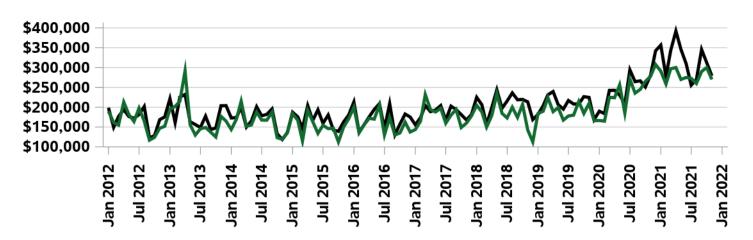
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

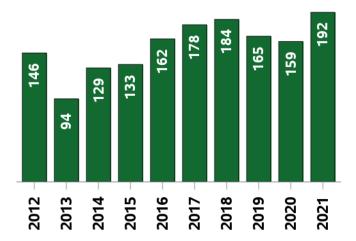




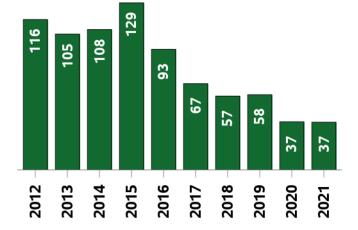
Trail MLS® Residential Market Activity



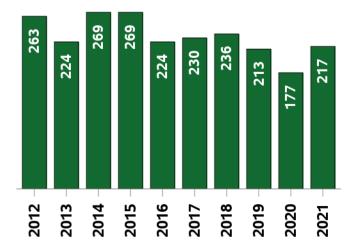
Sales Activity (November Year-to-date)



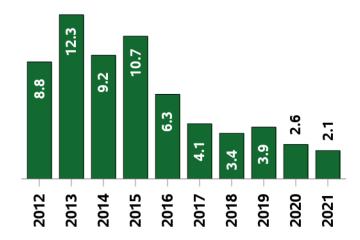
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Trail MLS® Single Family Market Activity



		Compared to ⁶						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	22	69.2	46.7	69.2	46.7	120.0	2,100.0	
Dollar Volume	\$6,098,900	65.1	83.3	119.8	122.3	390.3	4,417.7	
New Listings	12	-7.7	20.0	33.3	-33.3	33.3	33.3	
Active Listings	19	-36.7	-59.6	-66.1	-67.2	-80.8	-80.0	
Sales to New Listings Ratio 1	183.3	100.0	150.0	144.4	83.3	111.1	11.1	
Months of Inventory 2	0.9	2.3	3.1	4.3	3.9	9.9	95.0	
Average Price	\$277,223	-2.4	25.0	29.9	51.6	122.8	105.4	
Median Price	\$265,000	-7.0	26.8	86.0	63.1	119.0	96.3	
Sale to List Price Ratio	99.2	96.0	95.4	93.0	93.4	93.5	93.1	
Median Days on Market	38.0	46.0	62.0	56.0	84.0	57.5	47.0	
			<u>'</u>	Compa	red to °			
Year-to-date	November 2021	November 2020	November 2019	Compa November 2018	November 2016	November 2014	November 2011	
Year-to-date Sales Activity			ı	November	November	l	I	
	2021	2020	2019	November 2018	November 2016	2014	2011	
Sales Activity	2021	2020 19.1	2019 12.4	November 2018	November 2016	2014 46.0	2011 88.5	
Sales Activity Dollar Volume	2021 181 \$57,846,143	2020 19.1 52.5	2019 12.4 69.9	November 2018 3.4 51.7	November 2016 15.3 106.8	2014 46.0 170.2	88.5 247.1	
Sales Activity Dollar Volume New Listings	2021 181 \$57,846,143 202	2020 19.1 52.5 19.5	2019 12.4 69.9 -1.0	November 2018 3.4 51.7 -12.6	November 2016 15.3 106.8 -6.9	2014 46.0 170.2 -22.3	2011 88.5 247.1 -17.2	
Sales Activity Dollar Volume New Listings Active Listings	2021 181 \$57,846,143 202 35	2020 19.1 52.5 19.5 -3.3	2019 12.4 69.9 -1.0 -38.8	November 2018 3.4 51.7 -12.6 -37.4	November 2016 15.3 106.8 -6.9 -60.4	2014 46.0 170.2 -22.3 -66.1	2011 88.5 247.1 -17.2 -65.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 181 \$57,846,143 202 35 89.6	2020 19.1 52.5 19.5 -3.3 89.9	2019 12.4 69.9 -1.0 -38.8 78.9	November 2018 3.4 51.7 -12.6 -37.4 75.8	November 2016 15.3 106.8 -6.9 -60.4 72.4	2014 46.0 170.2 -22.3 -66.1 47.7	2011 88.5 247.1 -17.2 -65.6 39.3	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 181 \$57,846,143 202 35 89.6 2.1	2020 19.1 52.5 19.5 -3.3 89.9 2.6	2019 12.4 69.9 -1.0 -38.8 78.9 3.9	November 2018 3.4 51.7 -12.6 -37.4 75.8 3.5	November 2016 15.3 106.8 -6.9 -60.4 72.4 6.1	2014 46.0 170.2 -22.3 -66.1 47.7 9.1	2011 88.5 247.1 -17.2 -65.6 39.3 11.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 181 \$57,846,143 202 35 89.6 2.1 \$319,592	2020 19.1 52.5 19.5 -3.3 89.9 2.6 28.0	2019 12.4 69.9 -1.0 -38.8 78.9 3.9 51.1	November 2018 3.4 51.7 -12.6 -37.4 75.8 3.5 46.7	November 2016 15.3 106.8 -6.9 -60.4 72.4 6.1 79.3	2014 46.0 170.2 -22.3 -66.1 47.7 9.1 85.1	2011 88.5 247.1 -17.2 -65.6 39.3 11.6 84.1	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

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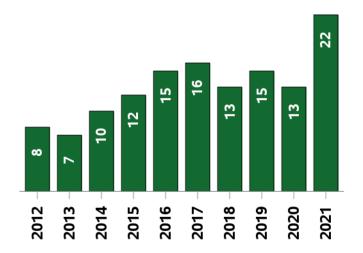
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



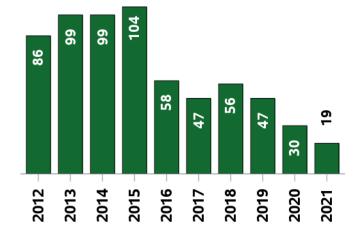
TrailMLS® Single Family Market Activity



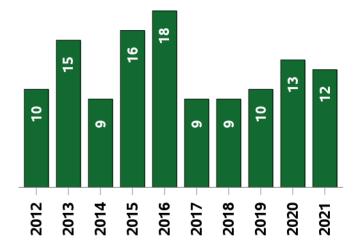
Sales Activity (November only)



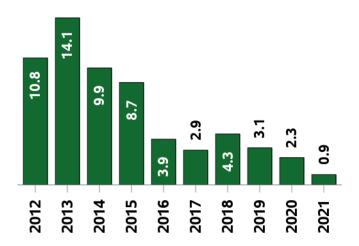
Active Listings (November only)



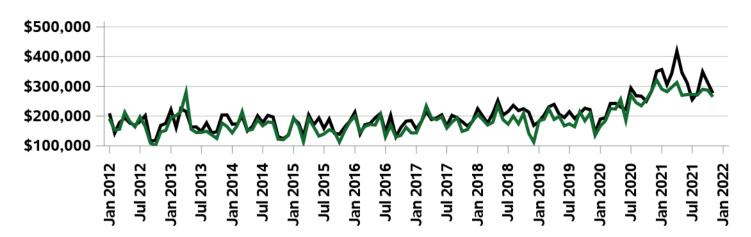
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

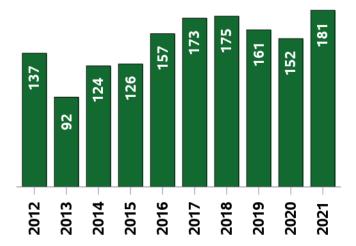




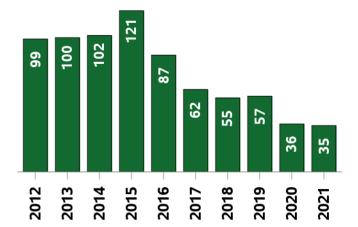
Trail MLS® Single Family Market Activity



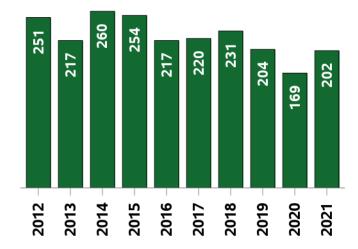
Sales Activity (November Year-to-date)



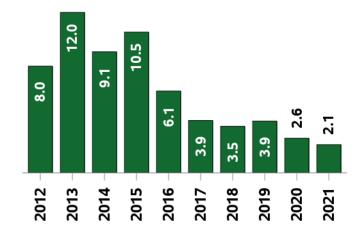
Active Listings (November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(**November Year-to-date**)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.