



**Kootenay Association
Residential Market Activity Report
November 2021**



Prepared for the Kootenay Association of REALTORS® by the Canadian Real Estate Association

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	319	-7.3	68.8	58.7	23.2	69.7	179.8
Dollar Volume	\$140,407,355	-0.6	112.9	116.5	80.5	171.6	381.7
New Listings	257	-2.3	24.2	4.0	-25.3	-0.4	-19.4
Active Listings	762	-22.6	-52.0	-54.6	-65.6	-70.7	-74.4
Sales to New Listings Ratio ¹	124.1	130.8	91.3	81.4	75.3	72.9	35.7
Months of Inventory ²	2.4	2.9	8.4	8.4	8.5	13.9	26.1
Average Price	\$440,148	7.2	26.2	36.4	46.6	60.1	72.1
Median Price	\$400,000	10.3	29.4	33.8	42.9	50.1	69.1
Sale to List Price Ratio	98.2	97.0	96.1	95.3	94.9	93.3	92.7
Median Days on Market	40.0	52.0	75.0	76.0	107.0	106.0	90.5
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	3,805	17.1	35.6	26.9	33.7	57.4	107.7
Dollar Volume	\$1,701,925,708	37.2	76.3	77.1	110.8	151.1	248.2
New Listings	4,603	8.5	0.9	-1.5	-8.3	-15.7	-19.2
Active Listings ³	961	-35.6	-49.0	-49.1	-63.5	-67.8	-70.5
Sales to New Listings Ratio ⁴	82.7	76.6	61.5	64.2	56.7	44.3	32.2
Months of Inventory ⁵	2.8	5.0	7.4	6.9	10.2	13.6	19.6
Average Price	\$447,287	17.2	30.0	39.6	57.6	59.6	67.6
Median Price	\$397,500	13.9	24.6	34.7	52.9	54.1	61.6
Sale to List Price Ratio	99.0	96.6	96.0	96.1	95.0	94.4	93.9
Median Days on Market	35.0	55.0	60.0	60.0	79.0	98.0	71.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

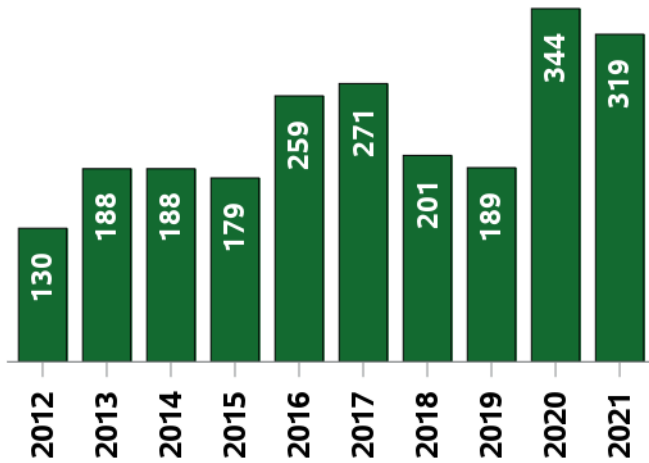
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

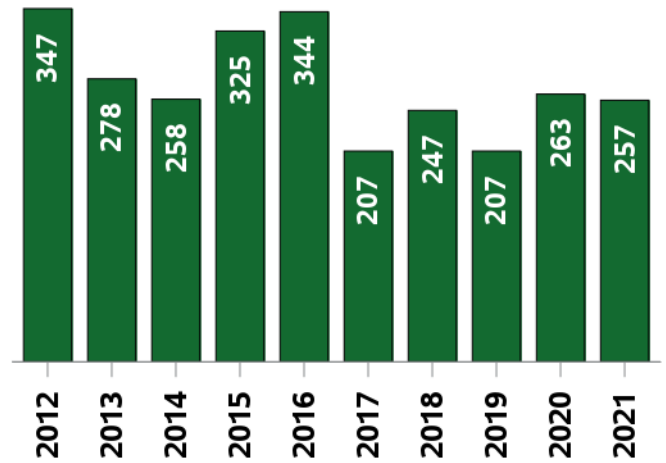
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

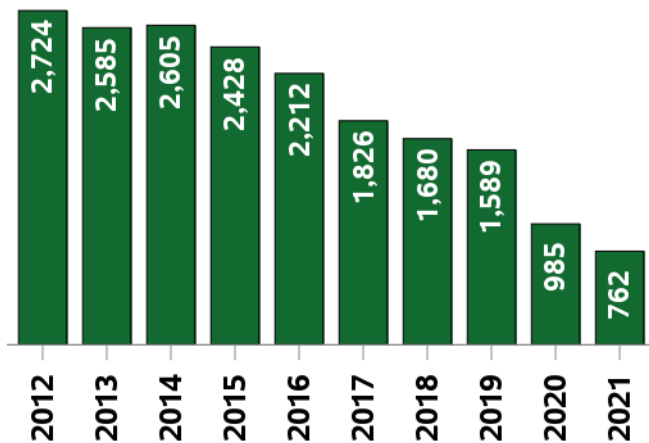
Sales Activity (November only)



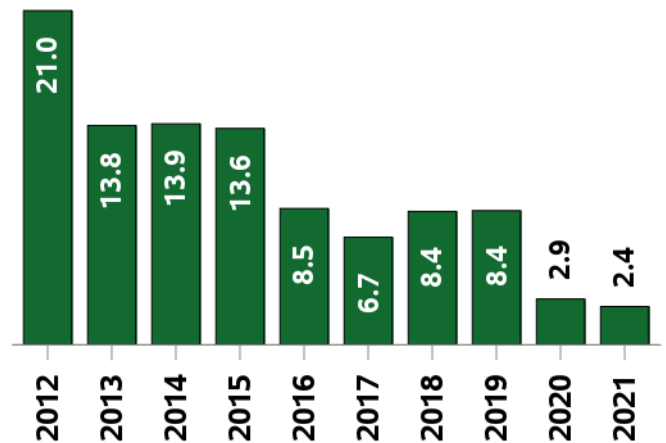
New Listings (November only)



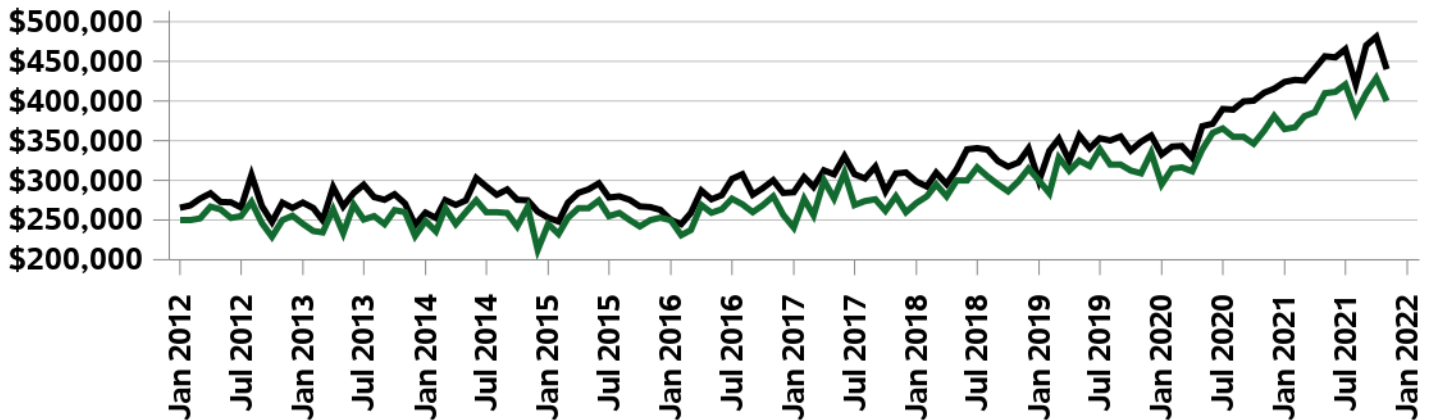
Active Listings (November only)



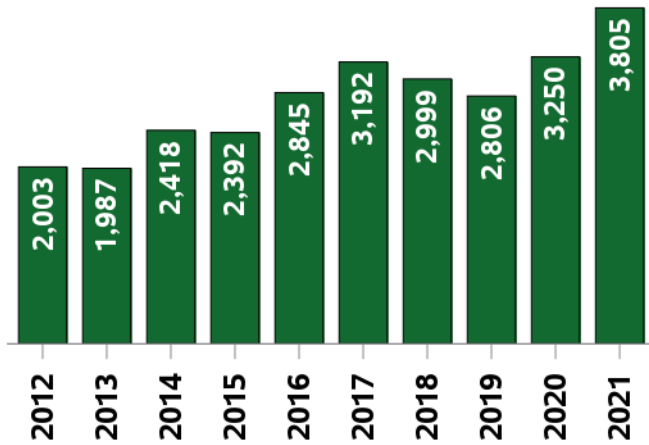
Months of Inventory (November only)



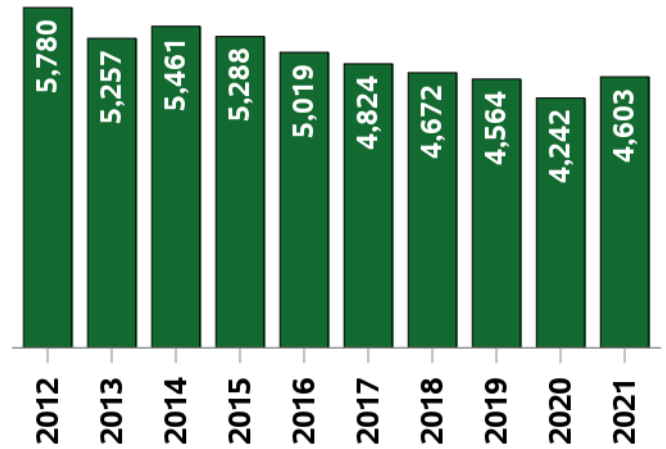
Average Price and Median Price



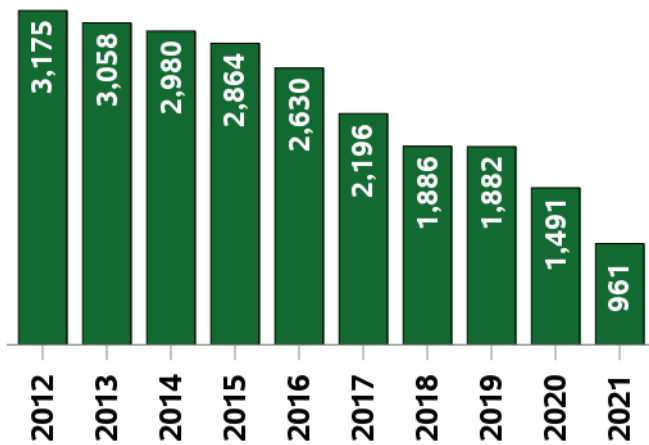
Sales Activity (November Year-to-date)



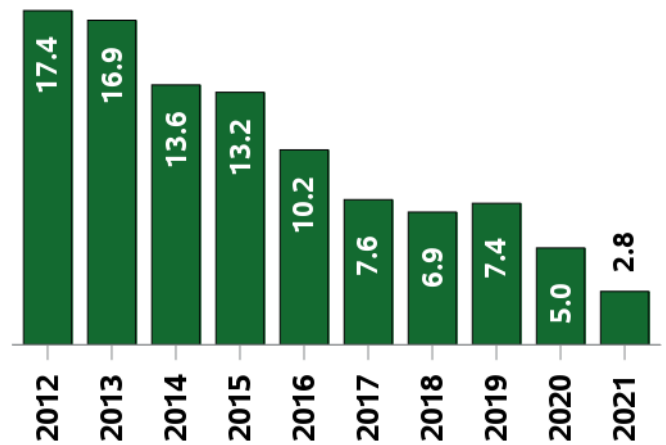
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	231	-11.2	56.1	51.0	16.7	63.8	151.1
Dollar Volume	\$115,404,755	-6.5	102.4	107.4	72.8	170.8	352.7
New Listings	187	-6.5	18.4	3.3	-11.4	1.6	-20.8
Active Listings	524	-26.5	-56.3	-58.4	-65.6	-72.3	-74.8
Sales to New Listings Ratio ¹	123.5	130.0	93.7	84.5	93.8	76.6	39.0
Months of Inventory ²	2.3	2.7	8.1	8.2	7.7	13.4	22.6
Average Price	\$499,588	5.2	29.7	37.3	48.1	65.3	80.3
Median Price	\$449,900	5.9	32.3	34.3	46.8	63.0	82.2
Sale to List Price Ratio	97.9	97.1	96.1	95.4	95.4	94.5	92.7
Median Days on Market	43.0	52.5	76.5	83.0	97.5	100.0	90.5
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	2,659	8.7	24.4	18.7	20.5	43.0	80.9
Dollar Volume	\$1,402,673,974	31.3	70.0	72.6	101.7	144.0	225.0
New Listings	3,272	2.3	-8.2	-10.2	-15.2	-23.1	-26.5
Active Listings ³	686	-36.5	-52.2	-50.3	-63.0	-68.1	-70.7
Sales to New Listings Ratio ⁴	81.3	76.5	60.0	61.5	57.2	43.7	33.0
Months of Inventory ⁵	2.8	4.9	7.4	6.8	9.3	12.7	17.5
Average Price	\$527,519	20.8	36.6	45.5	67.3	70.6	79.7
Median Price	\$463,000	18.7	32.3	40.7	62.5	67.2	74.6
Sale to List Price Ratio	99.2	96.9	96.3	96.5	95.4	94.9	94.4
Median Days on Market	35.0	53.0	60.0	56.0	75.0	93.0	66.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

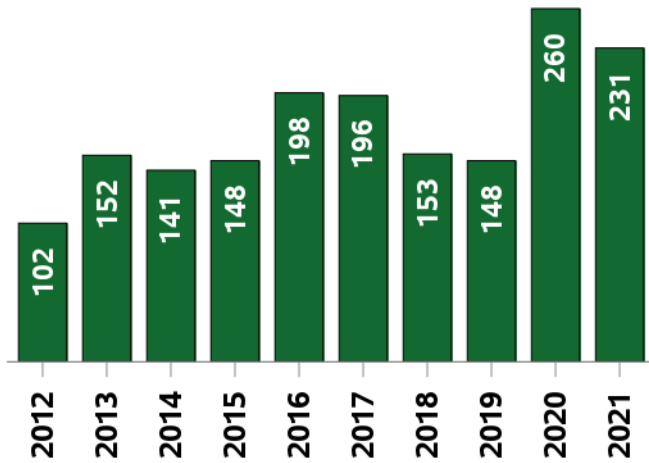
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

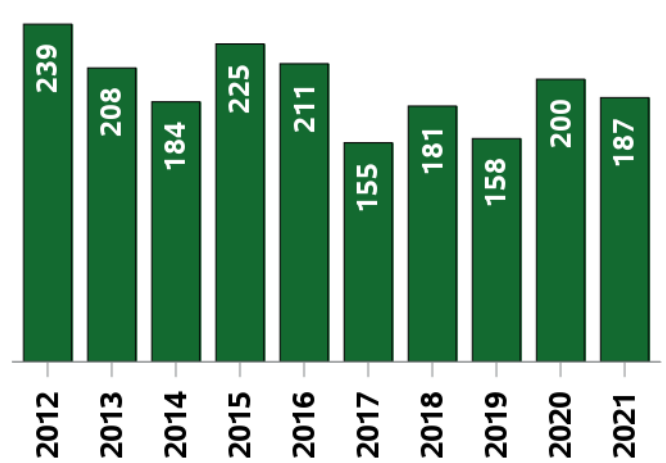
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

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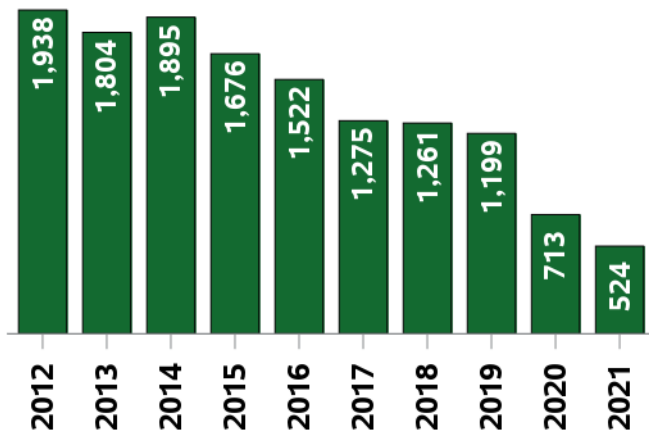
Sales Activity (November only)



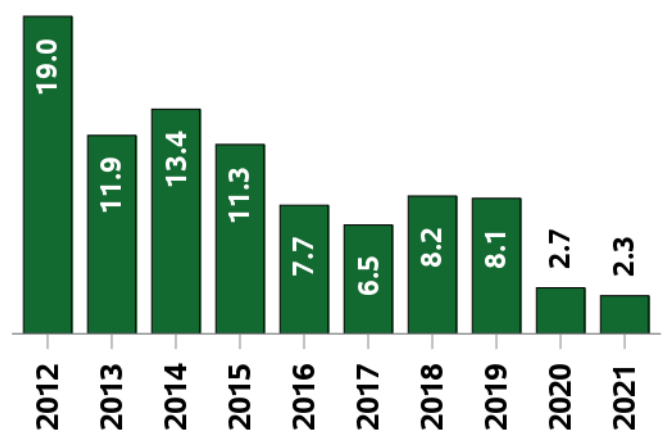
New Listings (November only)



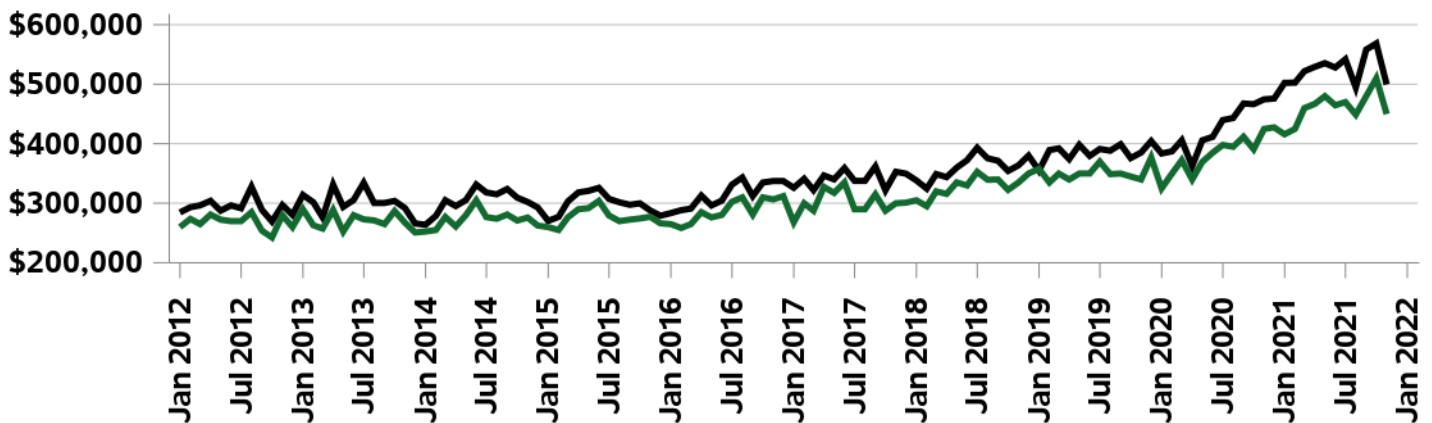
Active Listings (November only)



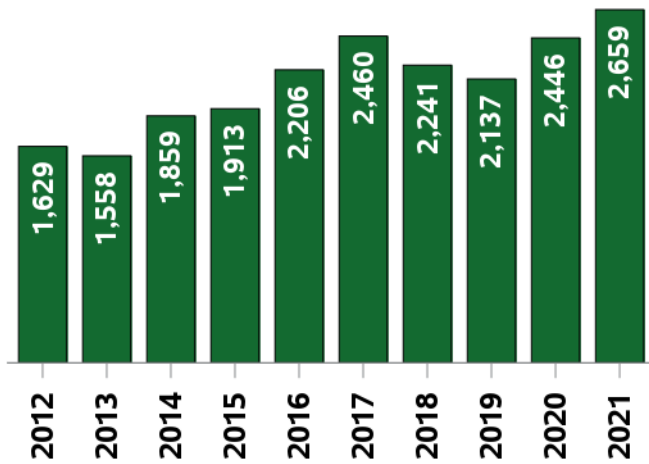
Months of Inventory (November only)



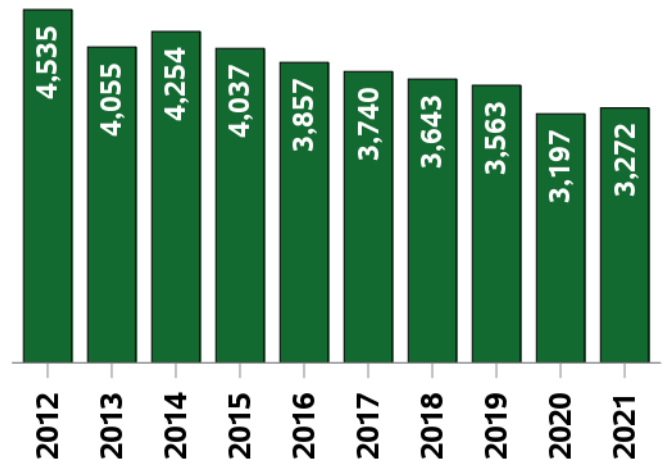
Average Price and Median Price



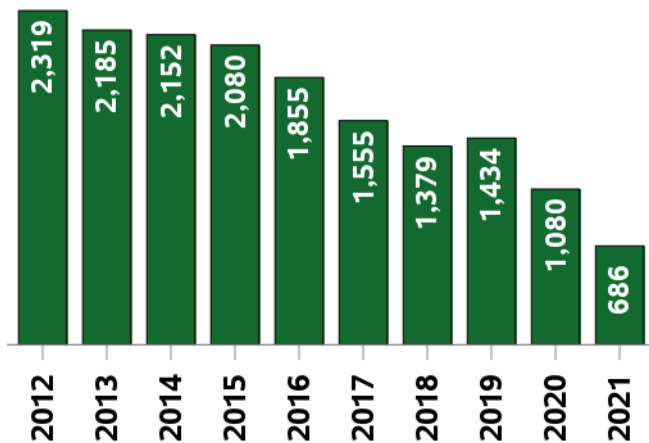
Sales Activity (November Year-to-date)



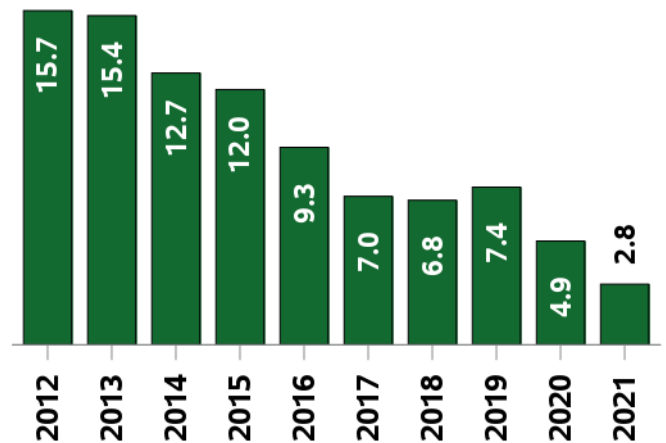
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	13	-7.1	62.5	116.7	-13.3	-7.1	0.0
Dollar Volume	\$5,844,300	22.9	92.2	142.3	12.7	60.5	54.1
New Listings	16	-11.1	100.0	33.3	23.1	77.8	23.1
Active Listings	22	-38.9	-31.3	-35.3	-56.9	-72.2	-69.4
Sales to New Listings Ratio ¹	81.3	77.8	100.0	50.0	115.4	155.6	100.0
Months of Inventory ²	1.7	2.6	4.0	5.7	3.4	5.6	5.5
Average Price	\$449,562	32.4	18.3	11.8	30.0	72.9	54.1
Median Price	\$440,000	31.5	21.4	19.4	37.5	50.4	50.2
Sale to List Price Ratio	99.0	97.9	97.1	97.2	97.0	96.0	96.1
Median Days on Market	34.0	31.5	39.5	45.0	131.0	92.0	56.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	164	10.8	39.0	15.5	0.6	9.3	29.1
Dollar Volume	\$74,076,185	31.8	82.1	69.2	63.2	93.3	118.7
New Listings	184	-2.6	11.5	3.4	-14.4	-26.4	-21.7
Active Listings ³	27	-36.4	-26.8	-34.6	-63.0	-72.5	-68.8
Sales to New Listings Ratio ⁴	89.1	78.3	71.5	79.8	75.8	60.0	54.0
Months of Inventory ⁵	1.8	3.2	3.5	3.2	5.0	7.3	7.6
Average Price	\$451,684	19.0	31.1	46.5	62.2	76.8	69.4
Median Price	\$433,500	22.1	31.3	40.1	64.2	72.4	66.7
Sale to List Price Ratio	101.2	97.9	97.9	97.5	96.1	95.5	95.0
Median Days on Market	27.0	38.0	34.5	34.0	67.0	94.0	47.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

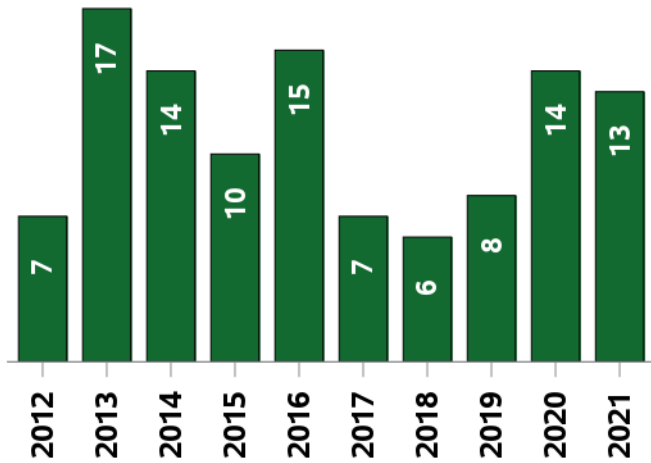
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⁴ Sum of sales from January to current month / sum of new listings from January to current month.

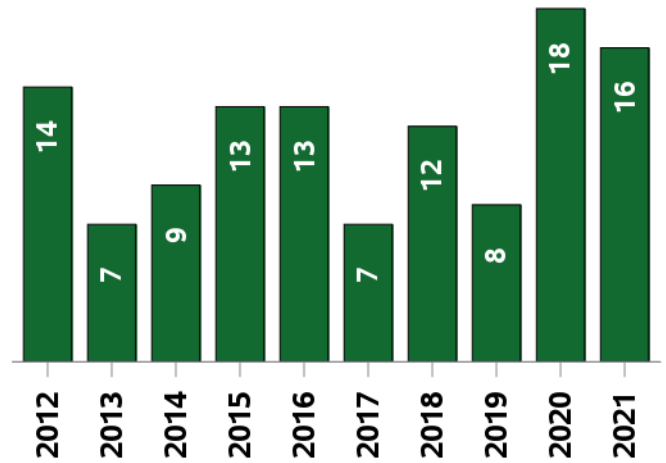
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⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

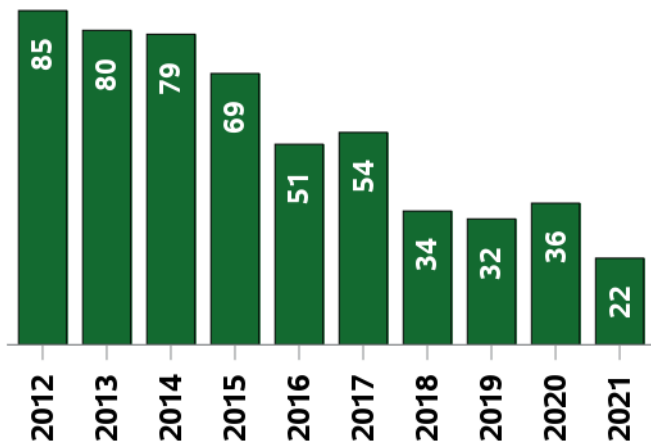
Sales Activity (November only)



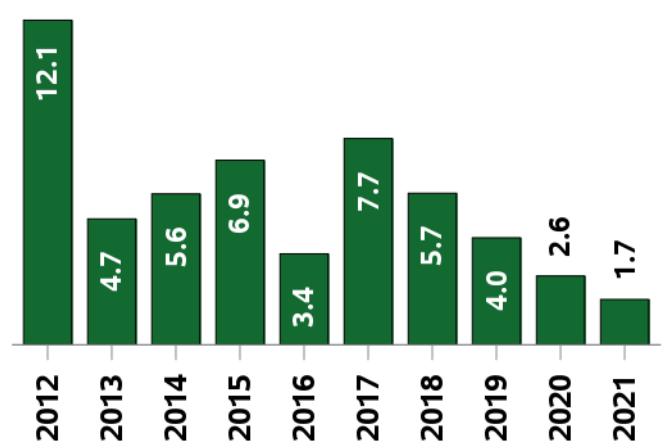
New Listings (November only)



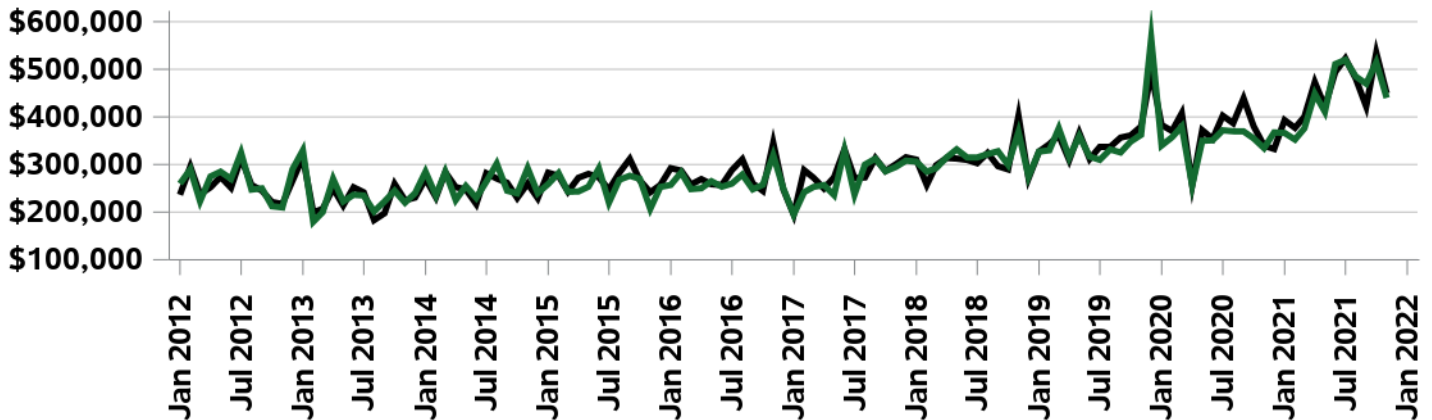
Active Listings (November only)



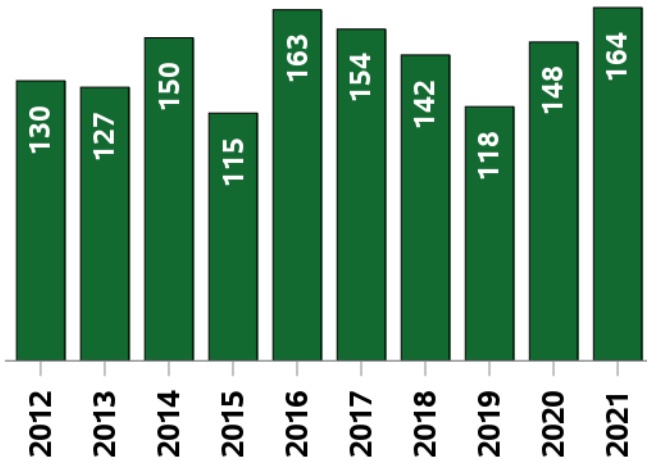
Months of Inventory (November only)



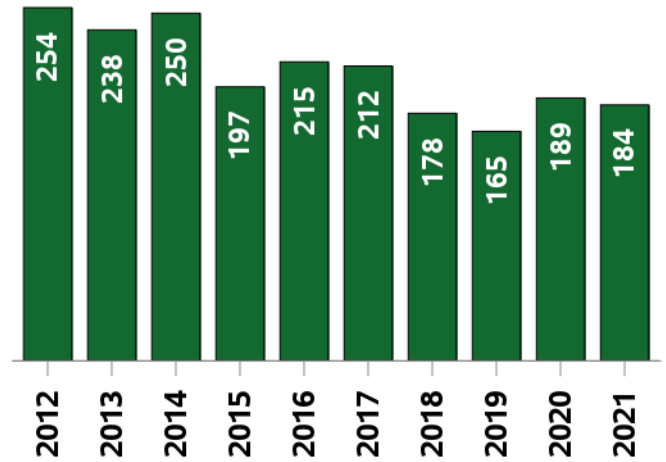
Average Price and Median Price



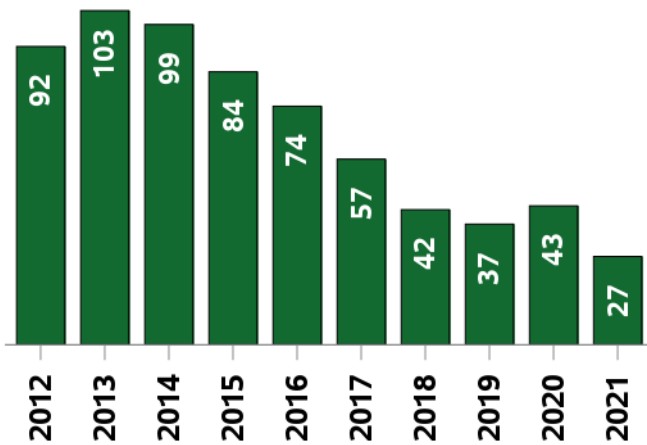
Sales Activity (November Year-to-date)



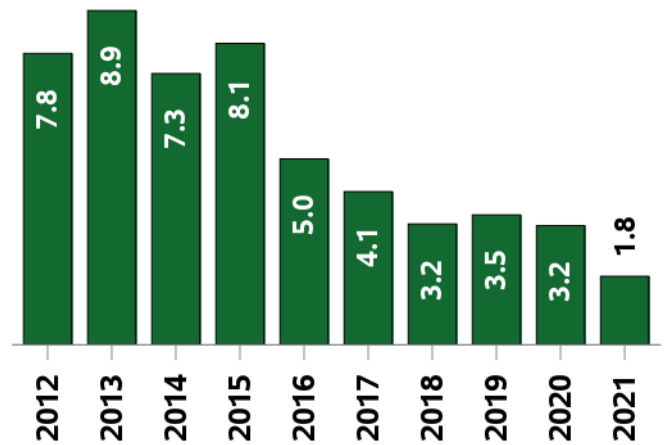
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	11	-8.3	37.5	83.3	-21.4	-8.3	-8.3
Dollar Volume	\$5,099,900	20.8	67.7	111.4	2.4	56.5	42.8
New Listings	13	-13.3	85.7	30.0	0.0	85.7	0.0
Active Listings	18	-37.9	-28.0	-40.0	-61.7	-73.5	-72.3
Sales to New Listings Ratio ¹	84.6	80.0	114.3	60.0	107.7	171.4	92.3
Months of Inventory ²	1.6	2.4	3.1	5.0	3.4	5.7	5.4
Average Price	\$463,627	31.8	22.0	15.3	30.3	70.7	55.7
Median Price	\$449,900	31.0	24.1	22.1	40.4	53.8	47.4
Sale to List Price Ratio	98.9	98.2	97.1	97.2	97.2	96.6	96.2
Median Days on Market	33.0	26.0	39.5	45.0	145.0	92.0	59.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	142	9.2	34.0	12.7	-3.4	10.1	20.3
Dollar Volume	\$66,867,235	31.3	76.2	64.8	55.1	87.8	104.5
New Listings	161	-3.0	11.8	-0.6	-18.7	-24.1	-24.1
Active Listings ³	24	-34.8	-29.6	-36.6	-65.0	-72.2	-68.9
Sales to New Listings Ratio ⁴	88.2	78.3	73.6	77.8	74.2	60.8	55.7
Months of Inventory ⁵	1.8	3.1	3.5	3.3	5.1	7.3	7.1
Average Price	\$470,896	20.2	31.5	46.2	60.5	70.6	70.0
Median Price	\$463,000	26.5	36.2	45.8	71.5	76.4	74.7
Sale to List Price Ratio	101.4	98.1	98.0	97.6	96.3	96.0	95.4
Median Days on Market	27.0	38.0	34.5	34.0	69.0	95.0	44.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

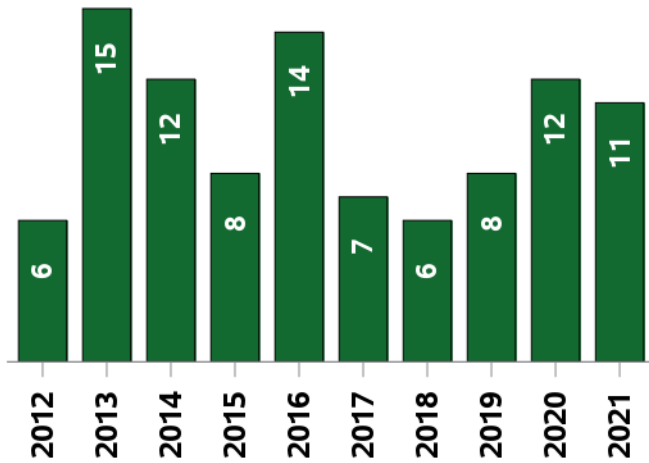
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⁴ Sum of sales from January to current month / sum of new listings from January to current month.

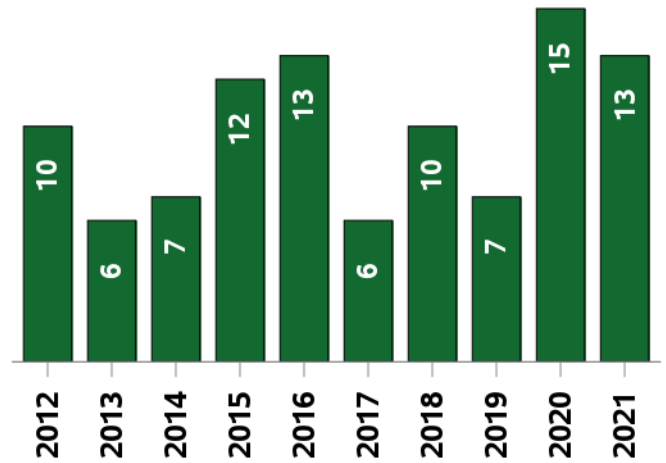
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

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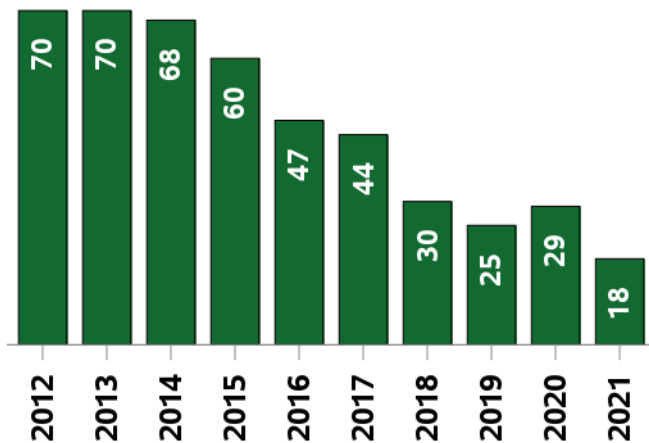
Sales Activity (November only)



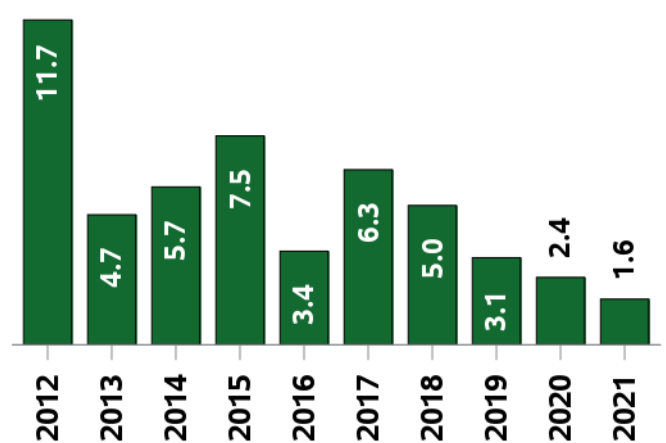
New Listings (November only)



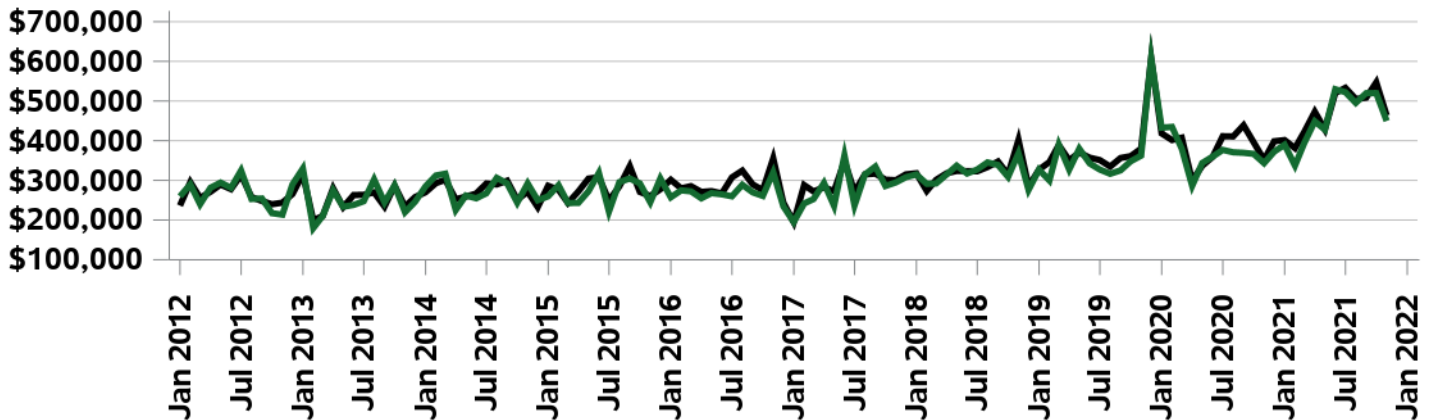
Active Listings (November only)



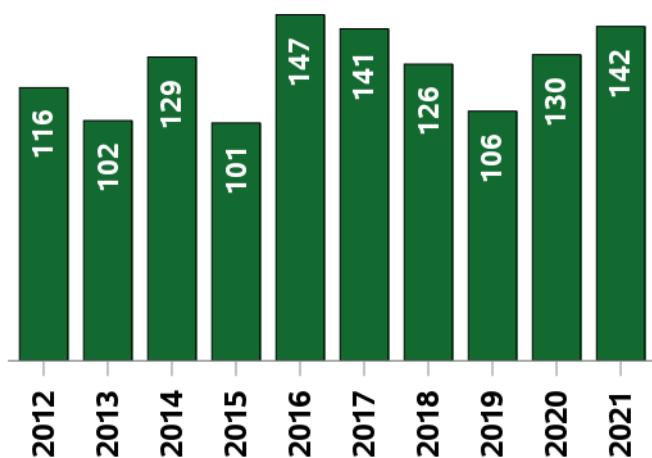
Months of Inventory (November only)



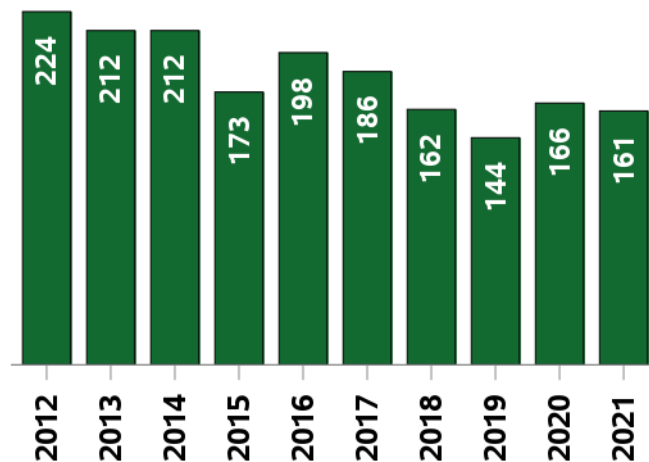
Average Price and Median Price



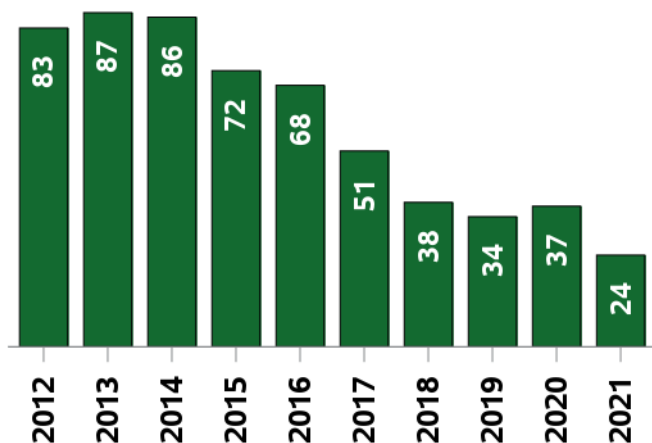
Sales Activity (November Year-to-date)



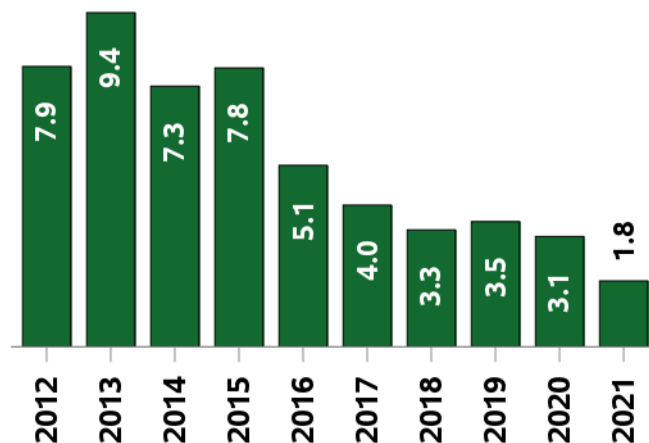
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	41	-2.4	127.8	105.0	28.1	64.0	215.4
Dollar Volume	\$16,299,800	27.0	189.3	169.9	105.8	144.2	442.2
New Listings	28	-17.6	40.0	0.0	3.7	-9.7	-26.3
Active Listings	51	-36.3	-48.0	-44.0	-54.9	-68.3	-78.6
Sales to New Listings Ratio ¹	146.4	123.5	90.0	71.4	118.5	80.6	34.2
Months of Inventory ²	1.2	1.9	5.4	4.6	3.5	6.4	18.3
Average Price	\$397,556	30.1	27.0	31.7	60.6	48.9	71.9
Median Price	\$389,000	16.7	28.0	28.2	71.6	42.8	69.1
Sale to List Price Ratio	98.6	97.3	97.1	96.2	96.3	97.2	92.8
Median Days on Market	34.0	45.0	45.5	51.5	67.0	85.0	107.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	469	13.6	33.2	32.5	25.4	45.7	83.9
Dollar Volume	\$177,379,904	29.9	61.5	70.2	83.9	111.9	176.9
New Listings	509	-3.0	0.6	6.3	0.4	-6.6	-14.7
Active Listings ³	75	-27.1	-38.2	-31.6	-53.2	-62.1	-69.4
Sales to New Listings Ratio ⁴	92.1	78.7	69.6	73.9	73.8	59.1	42.7
Months of Inventory ⁵	1.8	2.7	3.8	3.4	4.7	6.8	10.6
Average Price	\$378,209	14.4	21.2	28.5	46.6	45.5	50.5
Median Price	\$376,000	11.2	21.1	25.6	52.8	49.4	54.7
Sale to List Price Ratio	99.0	97.8	96.8	97.4	96.5	96.5	95.5
Median Days on Market	27.0	35.0	43.0	43.0	56.0	69.5	57.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

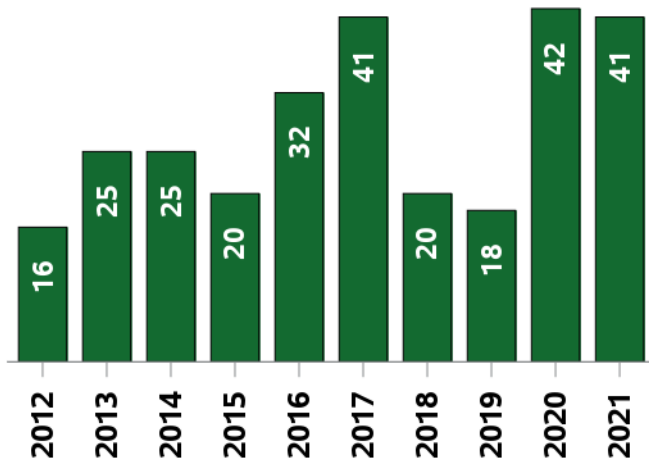
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

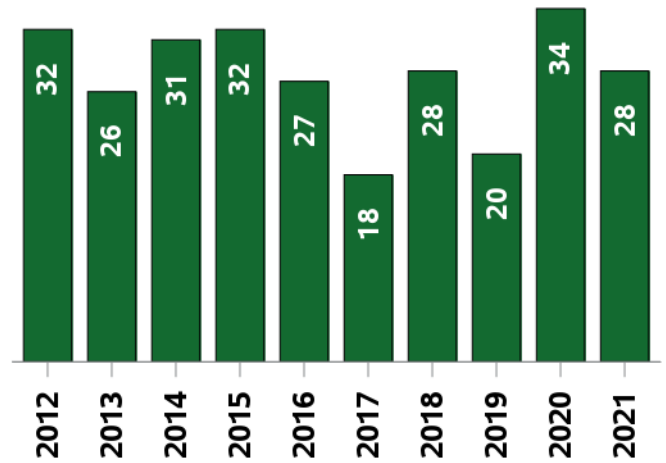
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

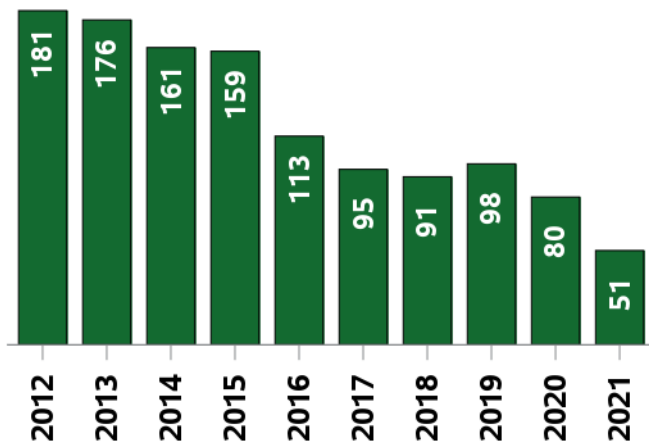
Sales Activity (November only)



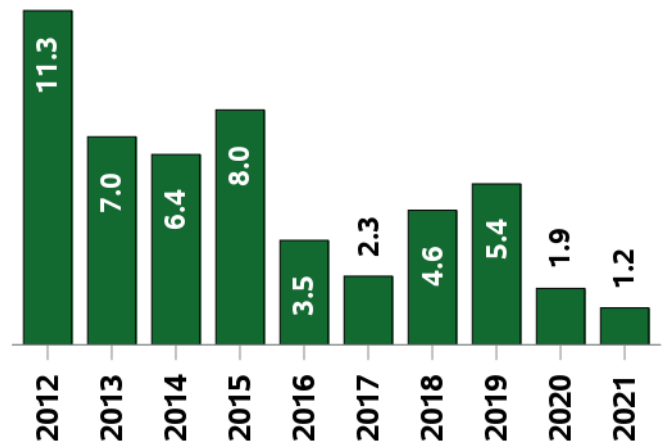
New Listings (November only)



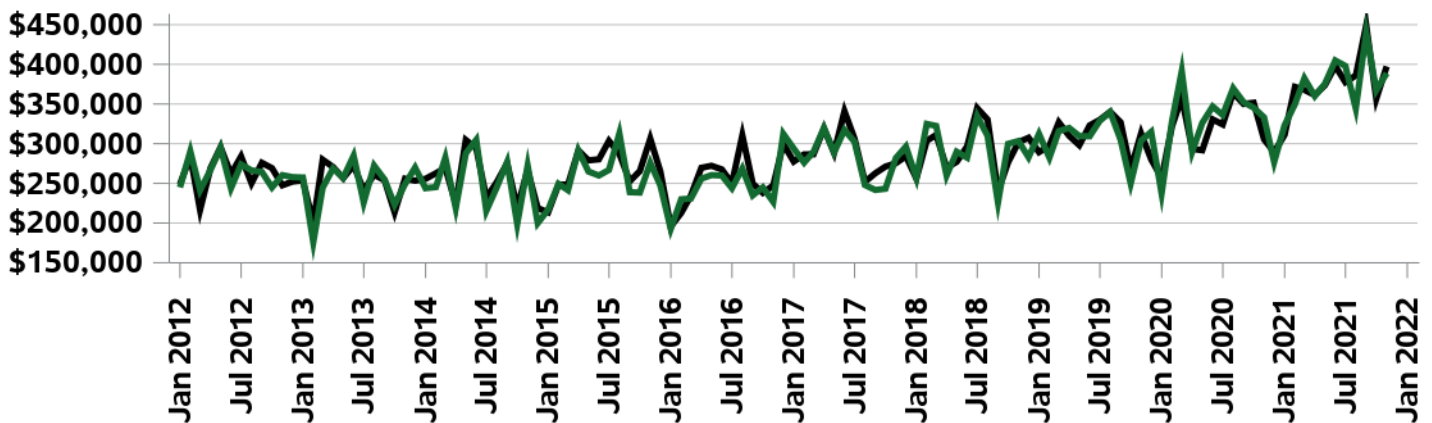
Active Listings (November only)



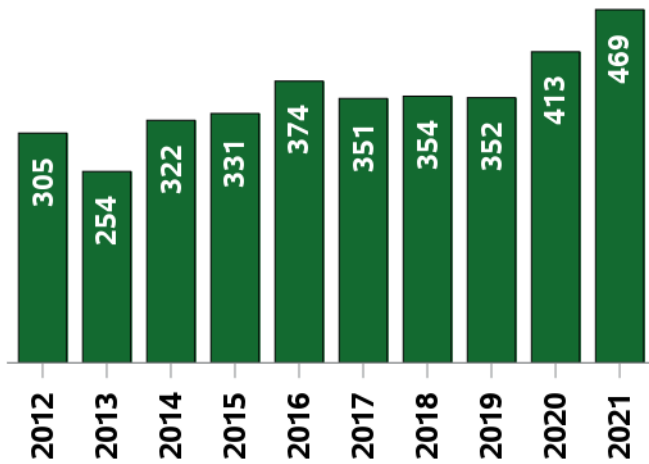
Months of Inventory (November only)



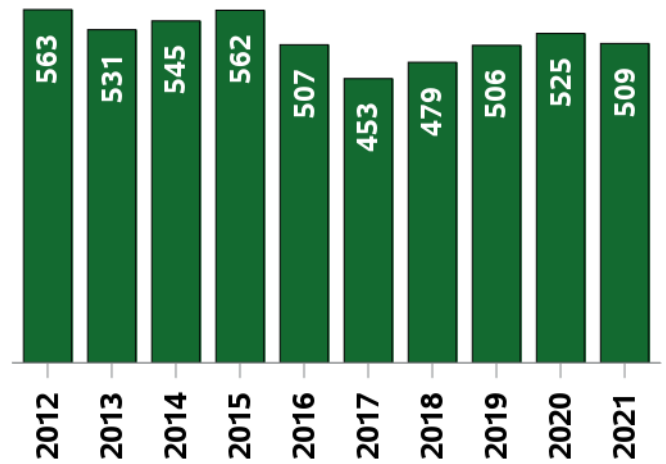
Average Price and Median Price



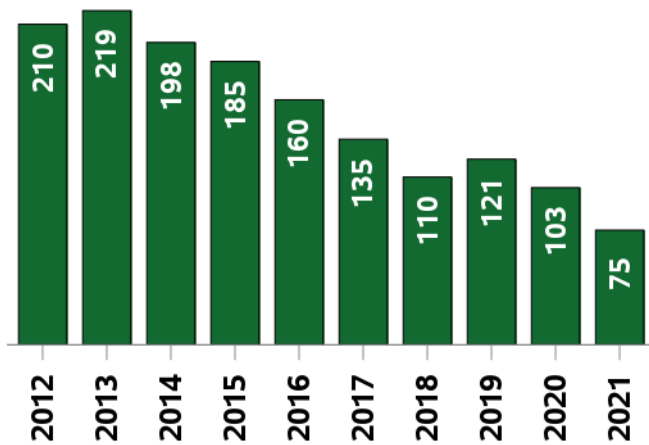
Sales Activity (November Year-to-date)



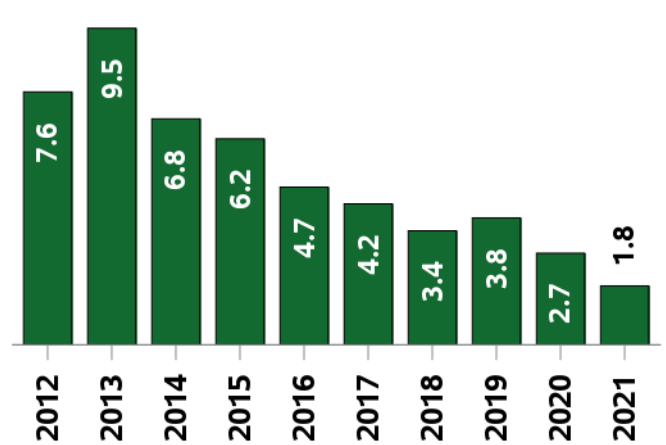
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	35	12.9	133.3	118.8	52.2	66.7	218.2
Dollar Volume	\$15,001,900	35.6	202.1	185.7	122.2	143.0	459.0
New Listings	22	-26.7	22.2	-8.3	0.0	4.8	-18.5
Active Listings	35	-42.6	-55.1	-52.1	-59.8	-69.6	-81.5
Sales to New Listings Ratio ¹	159.1	103.3	83.3	66.7	104.5	100.0	40.7
Months of Inventory ²	1.0	2.0	5.2	4.6	3.8	5.5	17.2
Average Price	\$428,626	20.1	29.5	30.6	46.0	45.8	75.7
Median Price	\$414,900	16.7	31.7	20.0	49.0	33.8	70.7
Sale to List Price Ratio	99.1	97.6	96.8	96.3	96.6	96.6	92.6
Median Days on Market	34.0	38.0	43.0	46.0	63.0	93.0	120.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	367	17.6	28.8	37.5	26.1	42.2	67.6
Dollar Volume	\$155,391,004	31.3	57.6	73.1	85.0	110.0	163.6
New Listings	395	-1.7	-2.5	6.8	-1.7	-6.2	-19.2
Active Listings ³	58	-24.3	-40.5	-29.7	-49.6	-58.4	-71.3
Sales to New Listings Ratio ⁴	92.9	77.6	70.4	72.2	72.4	61.3	44.8
Months of Inventory ⁵	1.7	2.7	3.7	3.4	4.3	5.9	10.1
Average Price	\$423,409	11.6	22.4	25.9	46.7	47.6	57.3
Median Price	\$410,000	12.0	25.2	26.2	51.9	50.6	62.7
Sale to List Price Ratio	99.2	98.2	97.1	97.6	96.9	96.6	95.9
Median Days on Market	28.0	33.0	43.0	40.0	47.0	67.5	51.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

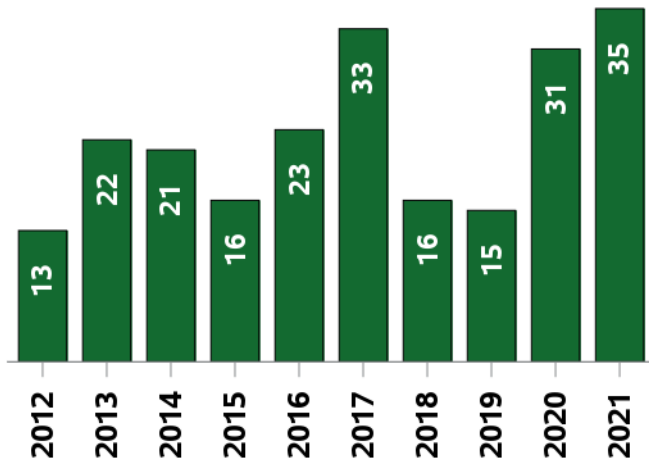
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

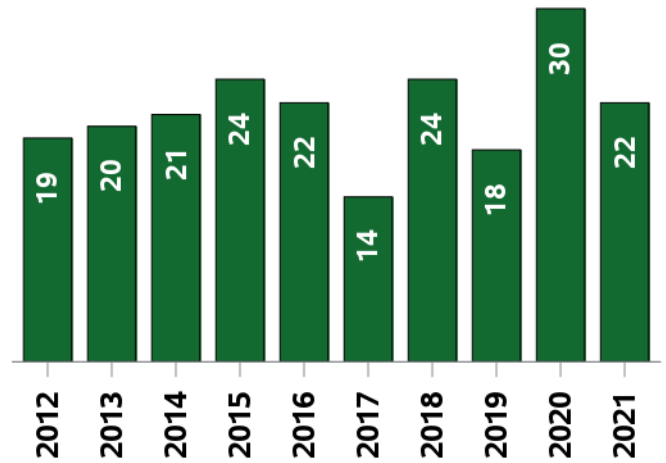
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

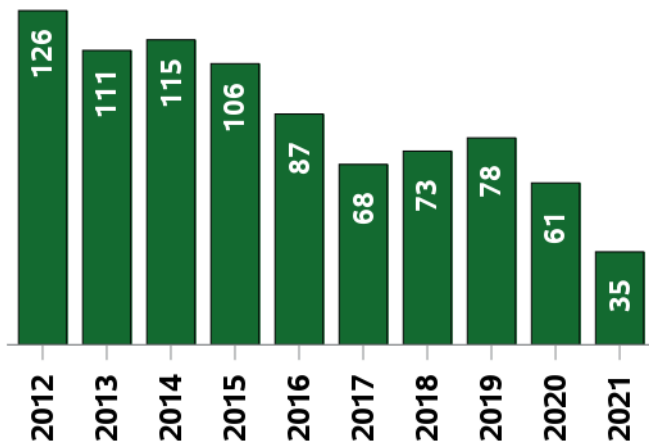
Sales Activity (November only)



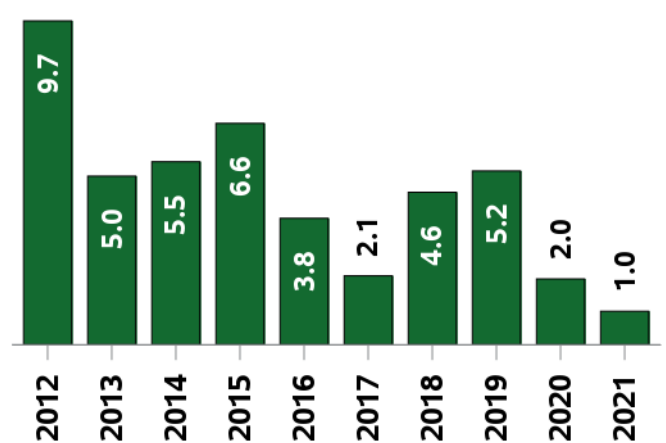
New Listings (November only)



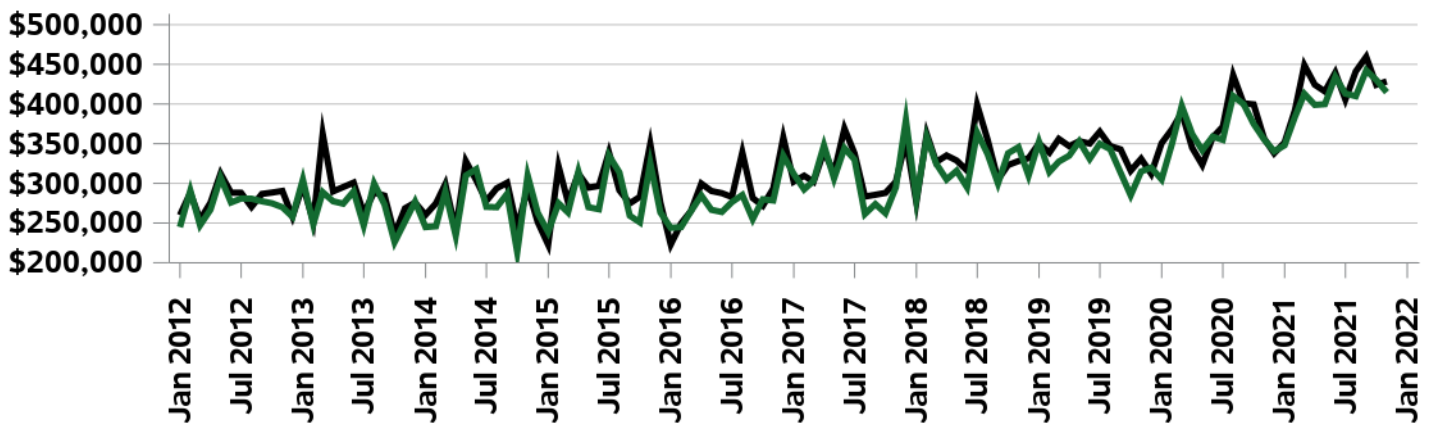
Active Listings (November only)



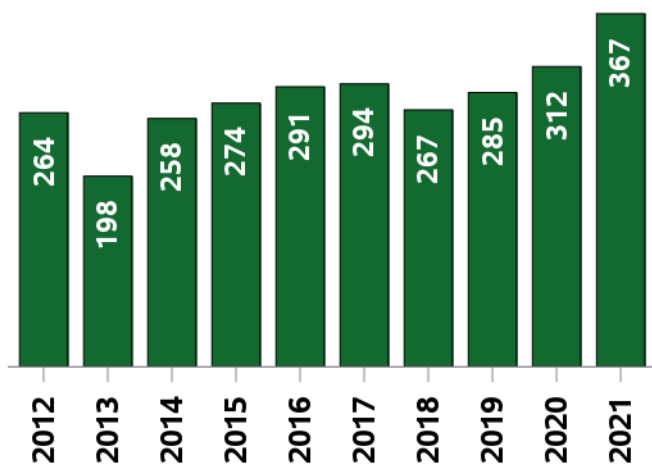
Months of Inventory (November only)



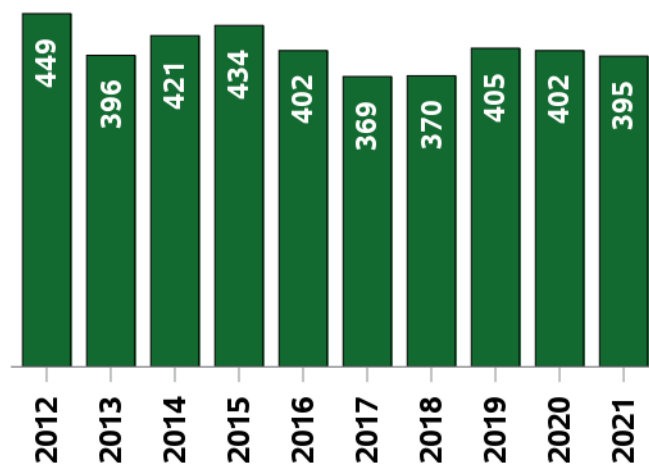
Average Price and Median Price



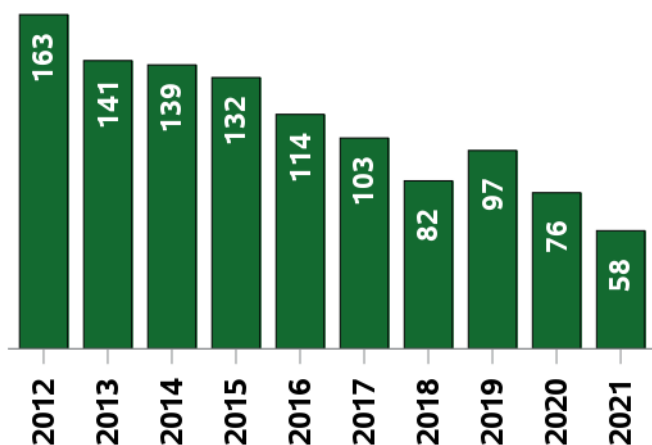
Sales Activity (November Year-to-date)



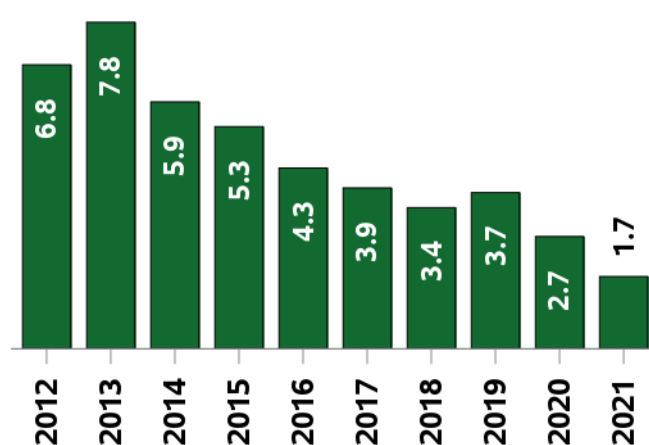
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	3	-40.0	-40.0	-50.0	0.0	-66.7	0.0
Dollar Volume	\$2,690,000	-12.0	33.6	20.9	115.2	-24.3	256.8
New Listings	2	-66.7	-60.0	-75.0	-66.7	-71.4	-80.0
Active Listings	15	-50.0	-62.5	-69.4	-73.2	-68.1	-84.2
Sales to New Listings Ratio ¹	150.0	83.3	100.0	75.0	50.0	128.6	30.0
Months of Inventory ²	5.0	6.0	8.0	8.2	18.7	5.2	31.7
Average Price	\$896,667	46.7	122.7	141.9	115.2	127.0	256.8
Median Price	\$860,000	34.9	75.9	157.3	100.0	186.7	489.0
Sale to List Price Ratio	98.2	96.8	95.9	96.2	95.7	92.6	80.6
Median Days on Market	29.0	27.0	80.0	37.0	147.0	104.0	32.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	71	16.4	18.3	31.5	36.5	16.4	73.2
Dollar Volume	\$53,274,331	43.9	61.0	110.1	146.3	104.7	260.0
New Listings	86	-6.5	-33.3	-29.5	-25.2	-30.1	-51.7
Active Listings ³	22	-37.4	-63.2	-60.9	-63.7	-63.4	-79.8
Sales to New Listings Ratio ⁴	82.6	66.3	46.5	44.3	45.2	49.6	23.0
Months of Inventory ⁵	3.4	6.4	11.0	11.5	12.9	10.9	29.4
Average Price	\$750,343	23.6	36.0	59.8	80.4	75.8	107.9
Median Price	\$724,500	20.0	28.5	55.8	68.5	87.0	105.5
Sale to List Price Ratio	98.5	96.6	96.9	96.2	95.5	94.7	92.2
Median Days on Market	45.0	73.0	88.5	44.0	83.5	106.0	78.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

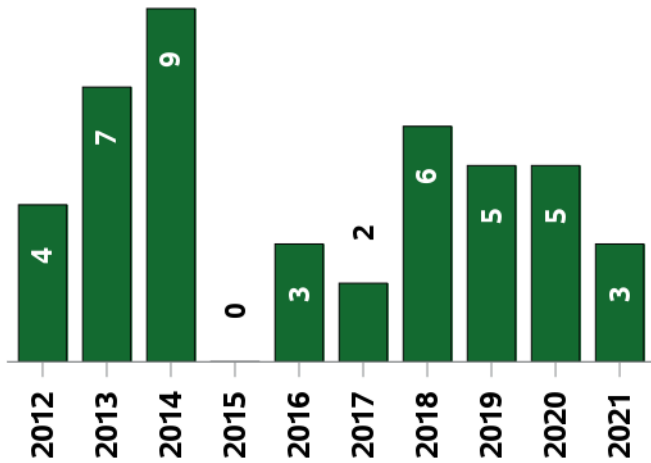
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

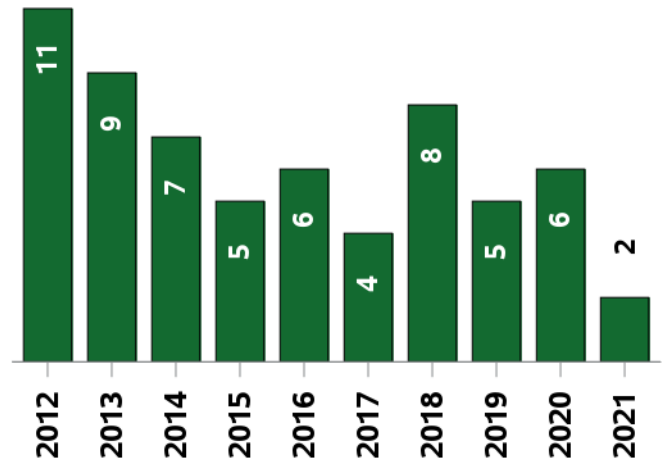
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

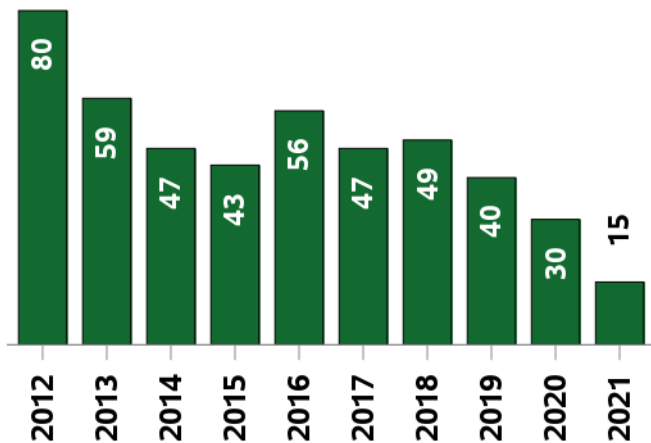
Sales Activity (November only)



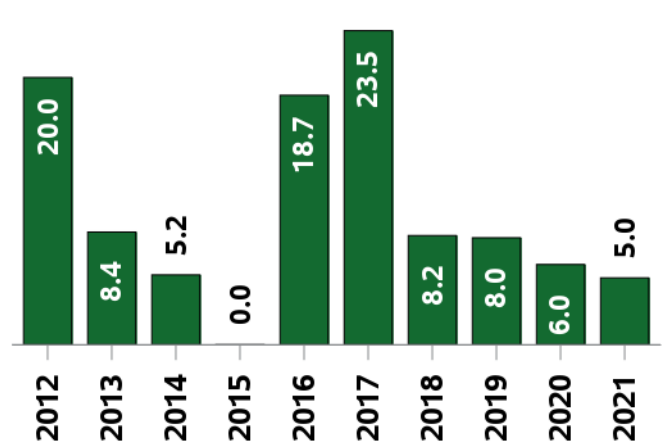
New Listings (November only)



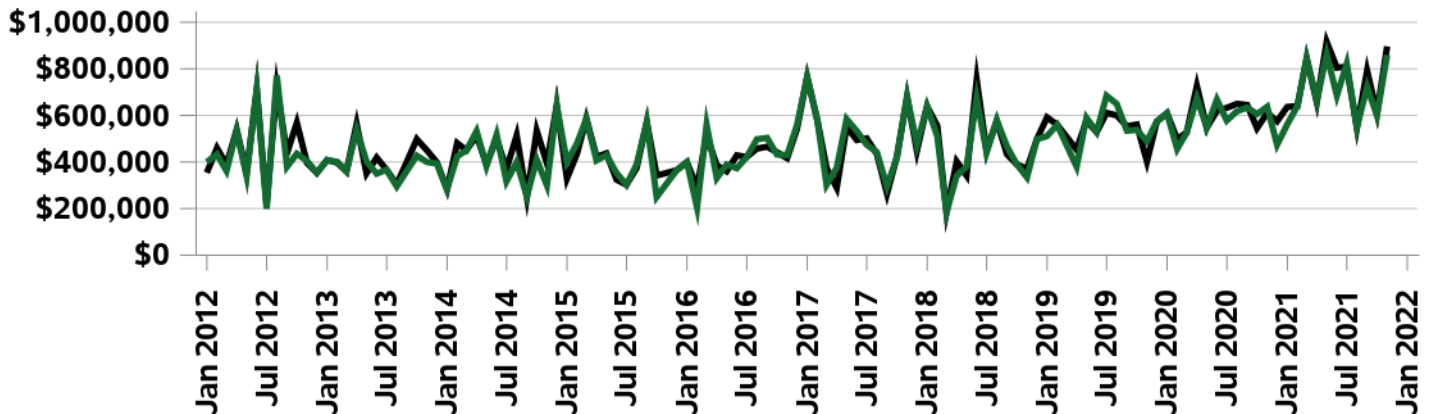
Active Listings (November only)



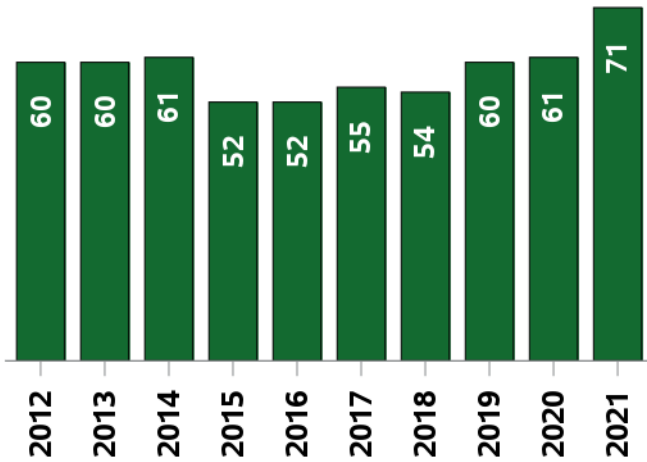
Months of Inventory (November only)



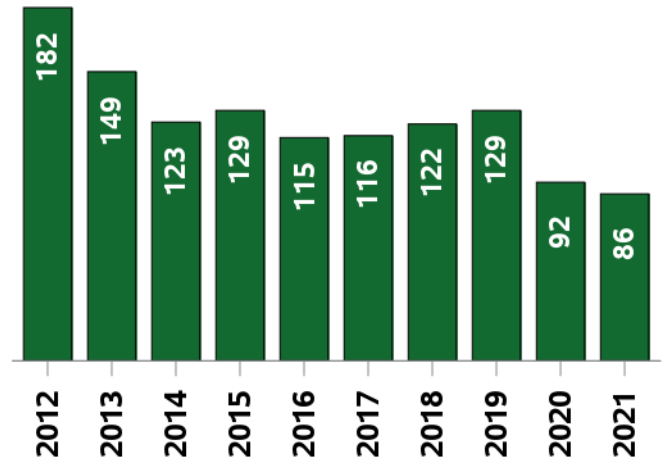
Average Price and Median Price



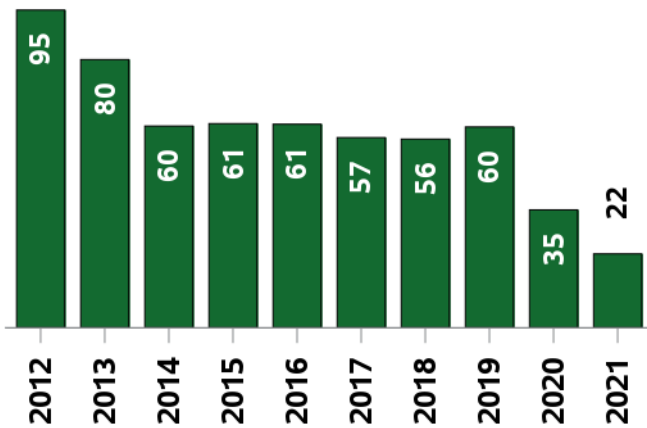
Sales Activity (November Year-to-date)



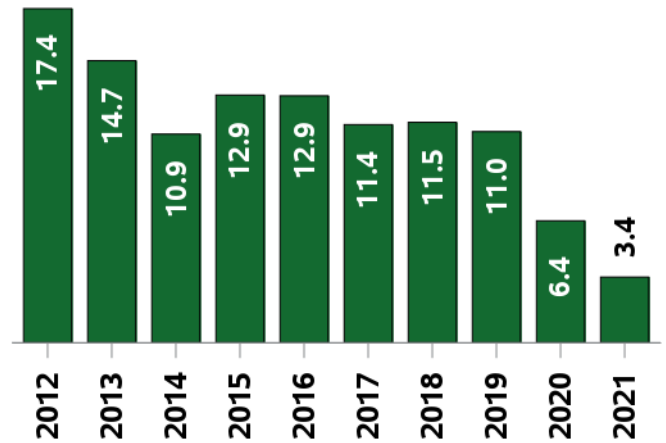
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	3	-40.0	-25.0	-40.0	0.0	-57.1	50.0
Dollar Volume	\$2,690,000	-12.0	38.7	24.5	115.2	-6.9	295.0
New Listings	2	-66.7	-50.0	-71.4	-60.0	-66.7	-75.0
Active Listings	15	-50.0	-60.5	-68.8	-67.4	-67.4	-83.1
Sales to New Listings Ratio ¹	150.0	83.3	100.0	71.4	60.0	116.7	25.0
Months of Inventory ²	5.0	6.0	9.5	9.6	15.3	6.6	44.5
Average Price	\$896,667	46.7	85.0	107.4	115.2	117.1	163.3
Median Price	\$860,000	34.9	62.8	110.5	100.0	186.7	152.6
Sale to List Price Ratio	98.2	96.8	95.2	97.4	95.7	92.6	75.2
Median Days on Market	29.0	27.0	83.5	31.0	147.0	104.0	254.5
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	70	14.8	20.7	55.6	42.9	29.6	94.4
Dollar Volume	\$53,206,331	43.7	63.8	115.8	148.2	114.9	271.6
New Listings	85	-6.6	-29.2	-24.8	-18.3	-26.7	-49.1
Active Listings ³	22	-35.5	-61.7	-55.1	-60.1	-61.6	-78.6
Sales to New Listings Ratio ⁴	82.4	67.0	48.3	39.8	47.1	46.6	21.6
Months of Inventory ⁵	3.5	6.1	10.9	12.0	12.4	11.7	31.4
Average Price	\$760,090	25.2	35.7	38.8	73.7	65.8	91.1
Median Price	\$727,250	20.4	27.3	45.4	69.1	85.1	92.6
Sale to List Price Ratio	98.5	96.6	96.9	97.1	95.5	95.4	93.5
Median Days on Market	46.5	73.0	88.5	43.0	77.0	105.0	68.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

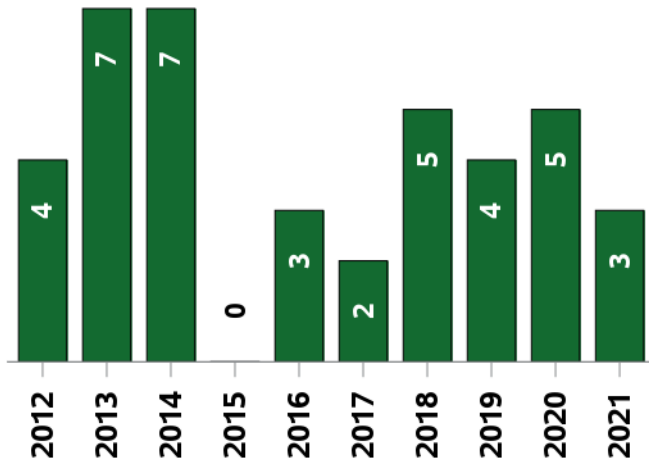
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

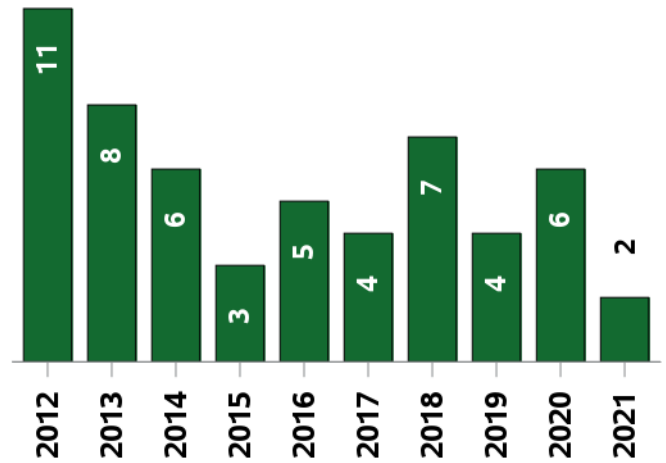
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

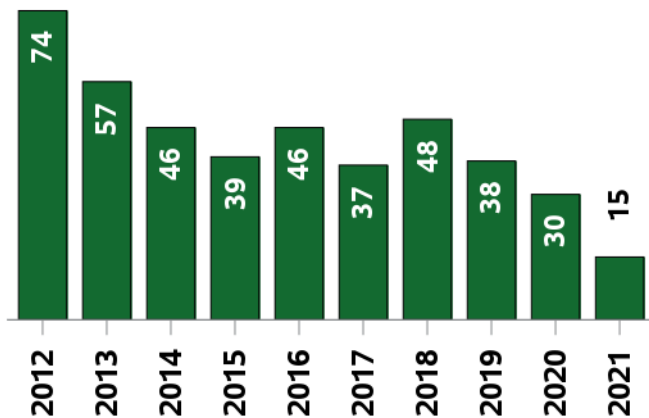
Sales Activity (November only)



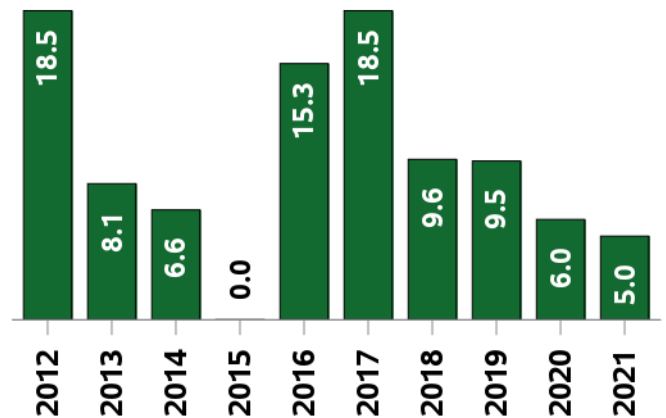
New Listings (November only)



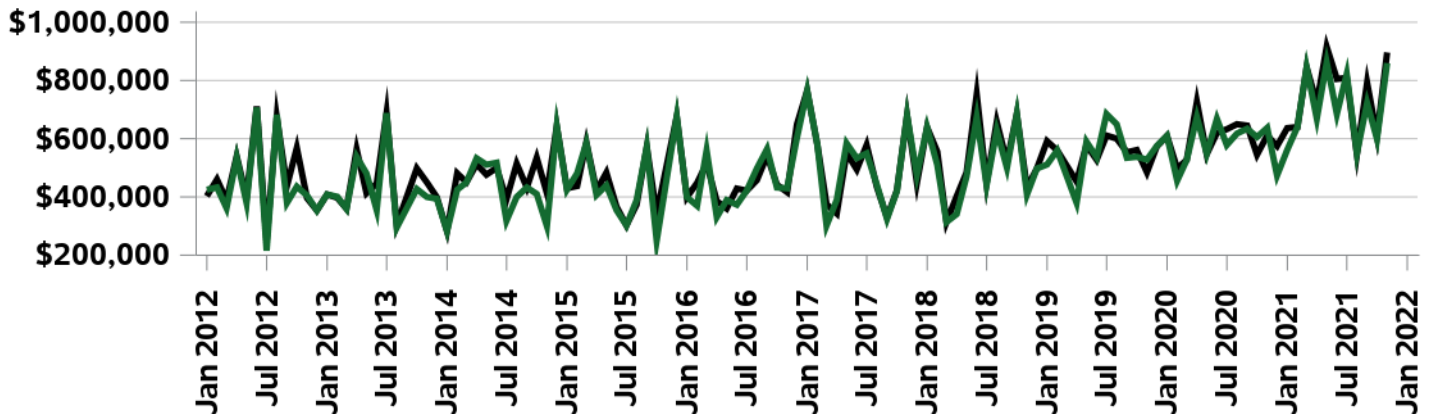
Active Listings (November only)



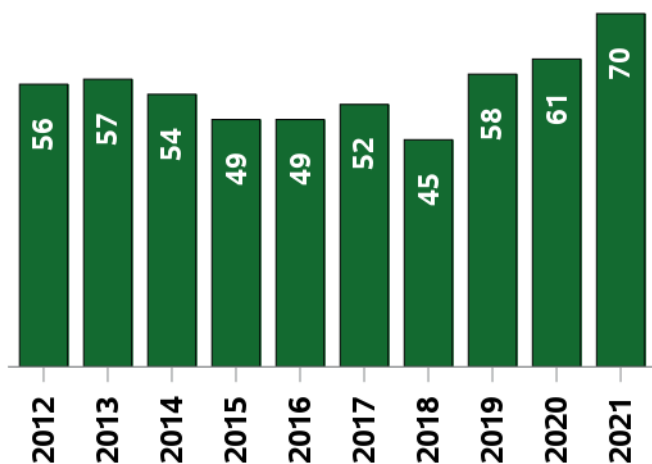
Months of Inventory (November only)



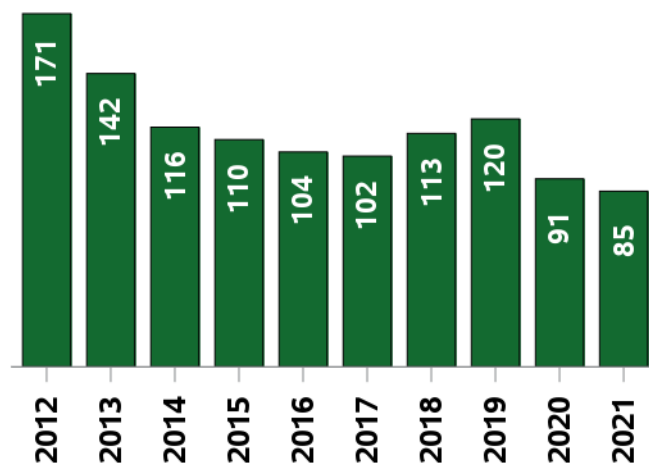
Average Price and Median Price



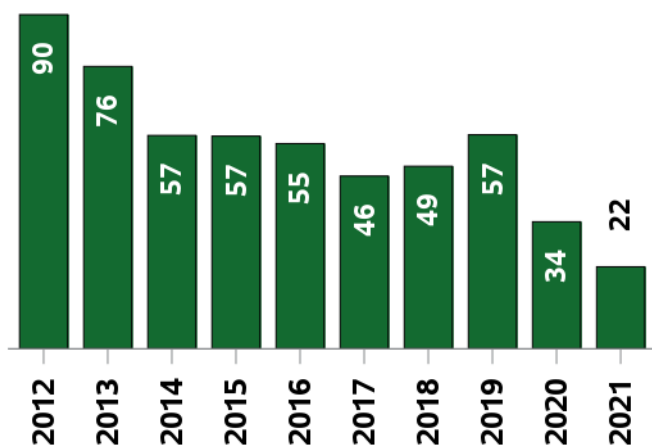
Sales Activity (November Year-to-date)



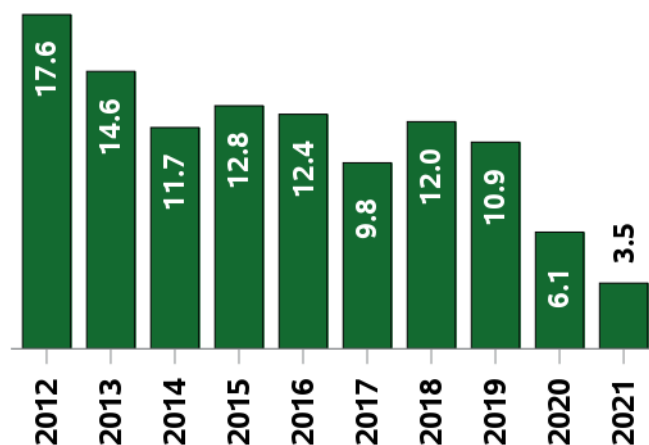
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	13	-7.1	550.0	160.0	-13.3	225.0	116.7
Dollar Volume	\$4,420,000	-4.3	906.8	158.7	33.7	398.3	194.9
New Listings	7	-53.3	0.0	-12.5	0.0	-53.3	-53.3
Active Listings	24	-46.7	-58.6	-66.2	-71.1	-79.8	-78.6
Sales to New Listings Ratio ¹	185.7	93.3	28.6	62.5	214.3	26.7	40.0
Months of Inventory ²	1.8	3.2	29.0	14.2	5.5	29.8	18.7
Average Price	\$340,000	3.0	54.9	-0.5	54.3	53.3	36.1
Median Price	\$330,000	18.9	50.3	53.5	46.7	87.0	47.0
Sale to List Price Ratio	95.2	95.6	94.1	93.1	94.8	94.5	96.7
Median Days on Market	55.0	58.5	123.0	78.0	180.0	124.5	103.5
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	165	24.1	37.5	15.4	28.9	77.4	114.3
Dollar Volume	\$59,624,511	45.3	74.6	59.8	108.9	192.2	262.0
New Listings	178	-5.3	-8.7	-18.3	-20.9	-29.6	-24.6
Active Listings ³	36	-39.9	-50.1	-57.2	-68.4	-72.7	-69.5
Sales to New Listings Ratio ⁴	92.7	70.7	61.5	65.6	56.9	36.8	32.6
Months of Inventory ⁵	2.4	5.0	6.6	6.5	9.8	15.7	16.9
Average Price	\$361,361	17.1	27.0	38.5	62.1	64.7	68.9
Median Price	\$360,000	23.3	31.4	43.8	71.4	67.4	62.2
Sale to List Price Ratio	98.0	95.8	95.2	94.8	94.1	93.7	93.5
Median Days on Market	41.0	67.0	61.5	61.0	113.5	118.0	92.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

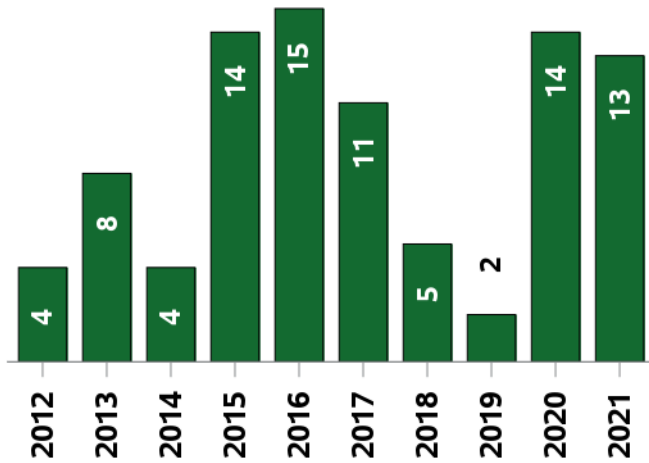
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

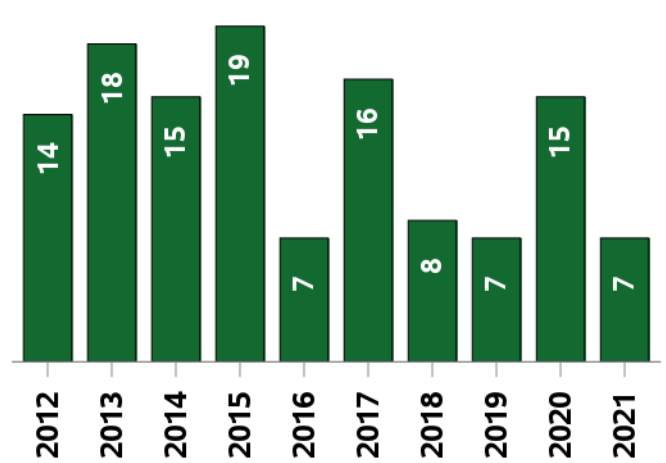
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

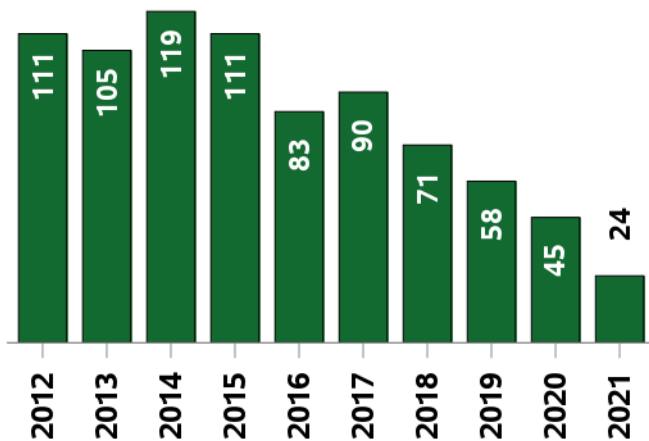
Sales Activity (November only)



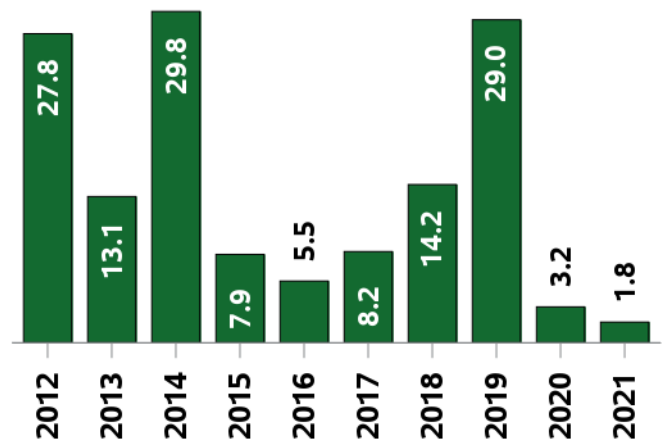
New Listings (November only)



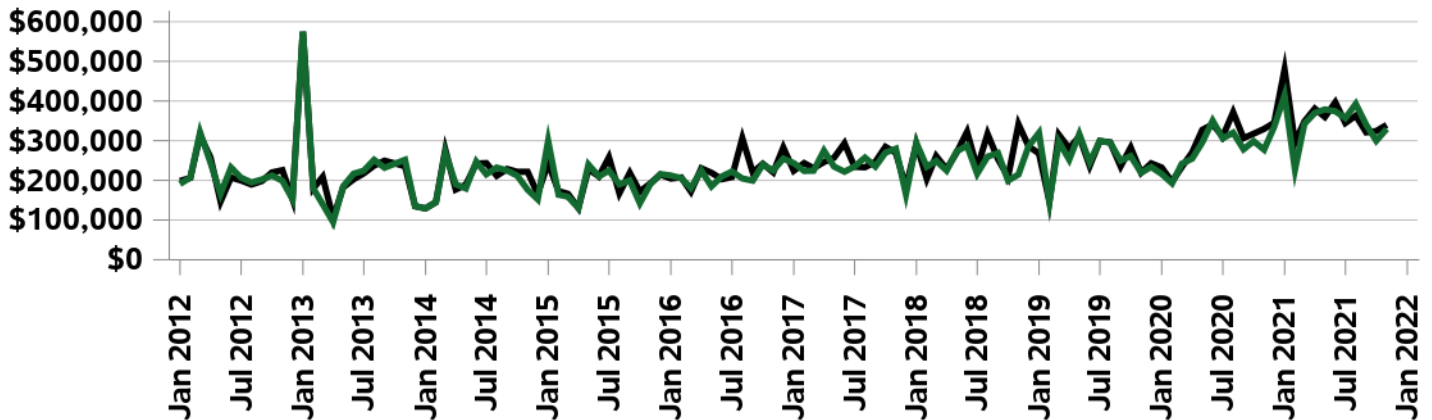
Active Listings (November only)



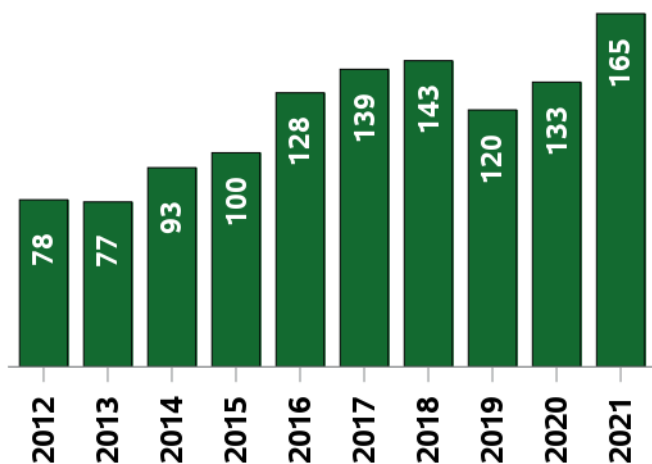
Months of Inventory (November only)



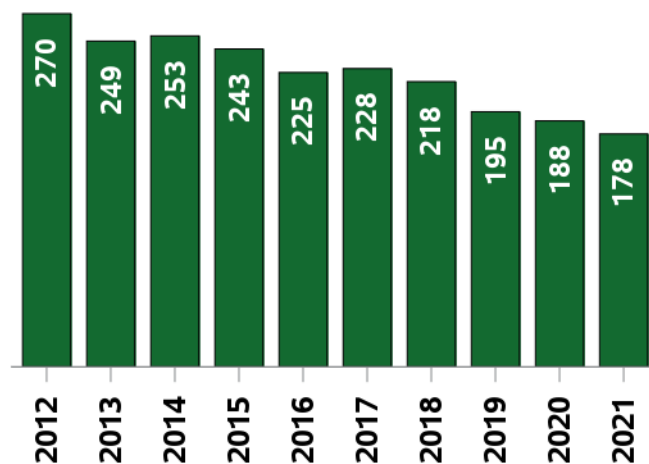
Average Price and Median Price



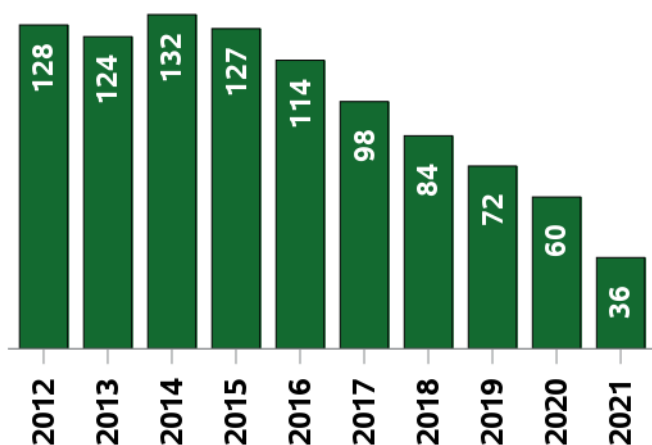
Sales Activity (November Year-to-date)



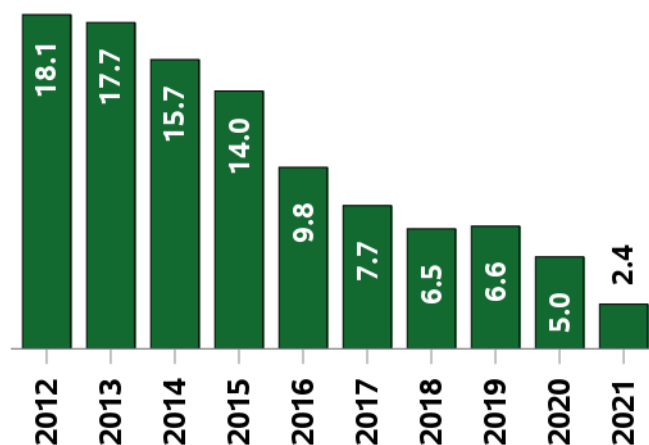
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	11	10.0	450.0	120.0	-21.4	266.7	83.3
Dollar Volume	\$4,030,000	3.8	818.0	135.9	25.6	462.1	168.9
New Listings	4	-71.4	-42.9	-50.0	0.0	-63.6	-69.2
Active Listings	20	-47.4	-60.0	-70.1	-73.0	-81.0	-78.5
Sales to New Listings Ratio ¹	275.0	71.4	28.6	62.5	350.0	27.3	46.2
Months of Inventory ²	1.8	3.8	25.0	13.4	5.3	35.0	15.5
Average Price	\$366,364	-5.6	66.9	7.2	59.9	53.3	46.7
Median Price	\$360,000	-12.9	64.0	67.4	53.2	97.8	60.4
Sale to List Price Ratio	94.6	96.0	94.1	93.1	95.5	97.5	96.7
Median Days on Market	73.0	48.5	123.0	78.0	183.5	131.0	103.5
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	139	25.2	37.6	13.0	36.3	73.8	113.8
Dollar Volume	\$54,688,111	49.2	72.9	56.8	116.5	194.0	261.5
New Listings	147	-8.1	-12.5	-24.6	-23.4	-33.2	-27.9
Active Listings ³	31	-39.5	-52.5	-60.2	-68.7	-72.9	-69.6
Sales to New Listings Ratio ⁴	94.6	69.4	60.1	63.1	53.1	36.4	31.9
Months of Inventory ⁵	2.5	5.1	7.1	7.0	10.7	15.8	17.3
Average Price	\$393,440	19.2	25.6	38.8	58.9	69.2	69.0
Median Price	\$380,000	22.6	26.7	41.3	68.9	71.9	58.3
Sale to List Price Ratio	98.2	96.0	95.8	94.7	94.5	94.3	94.3
Median Days on Market	41.0	67.0	60.0	61.0	112.5	124.0	91.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

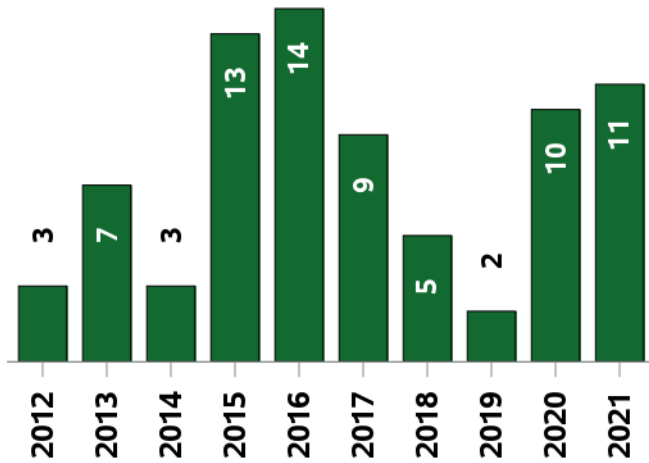
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

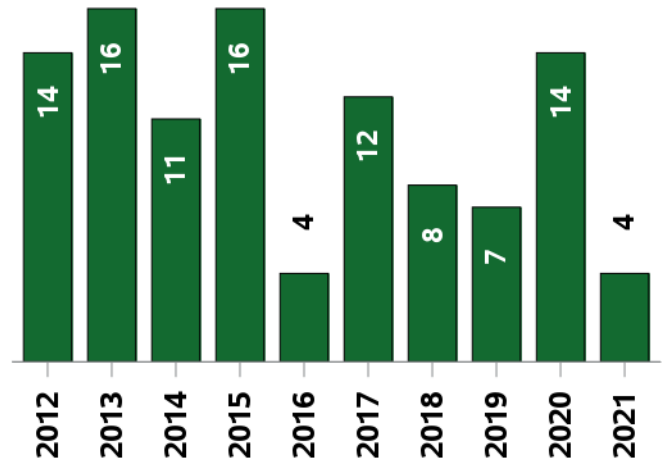
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

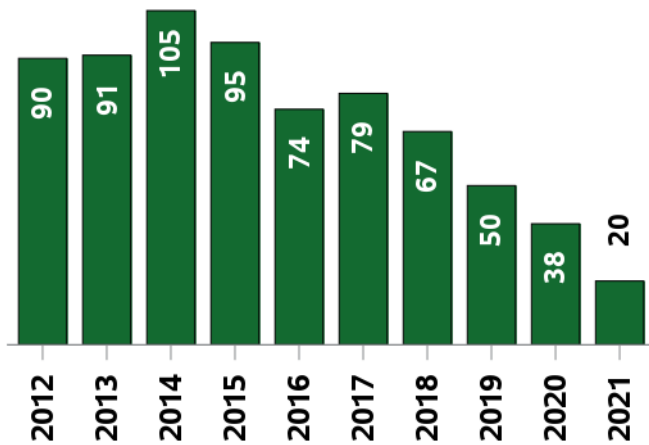
Sales Activity (November only)



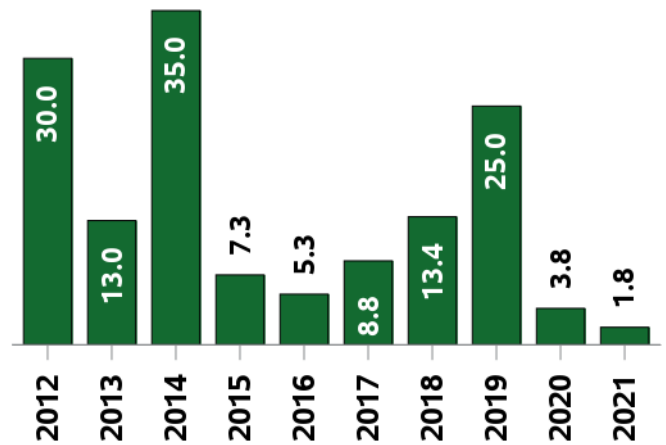
New Listings (November only)



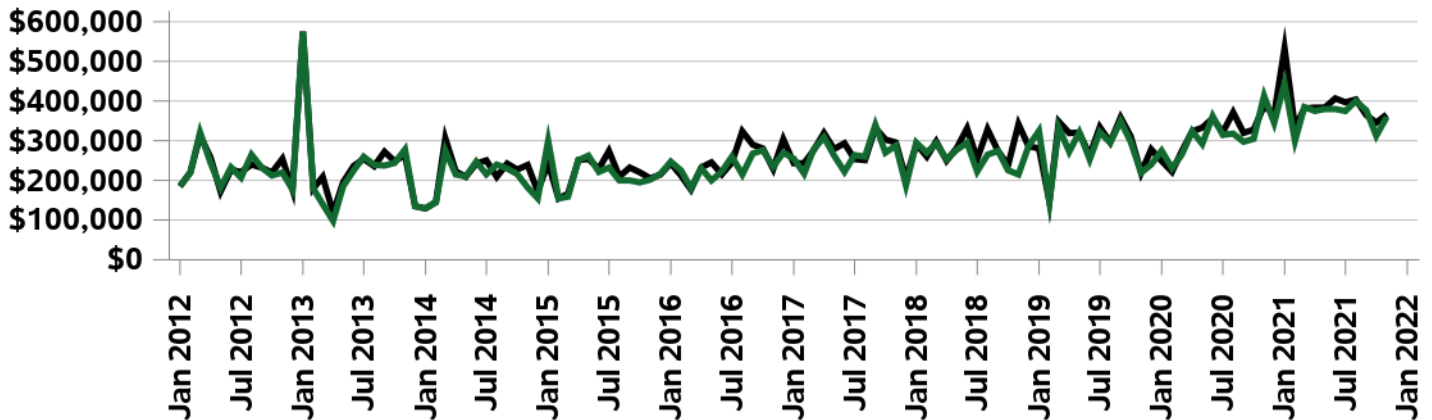
Active Listings (November only)



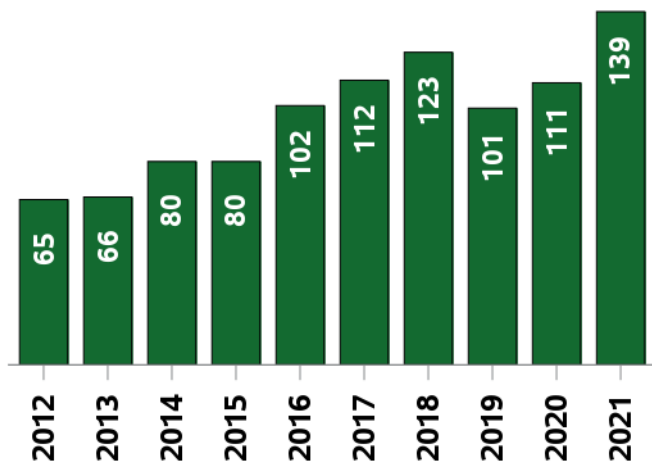
Months of Inventory (November only)



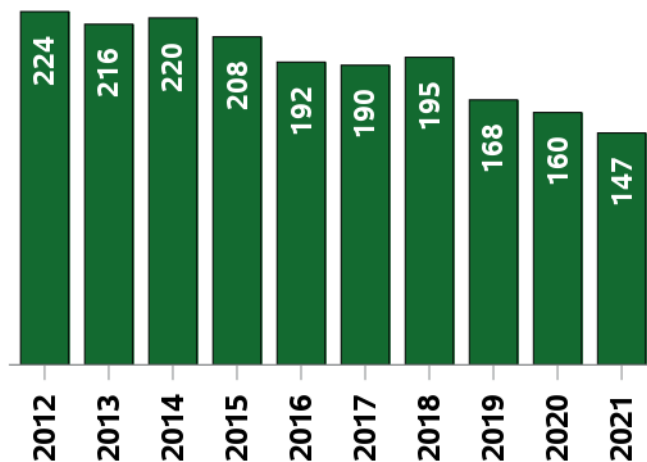
Average Price and Median Price



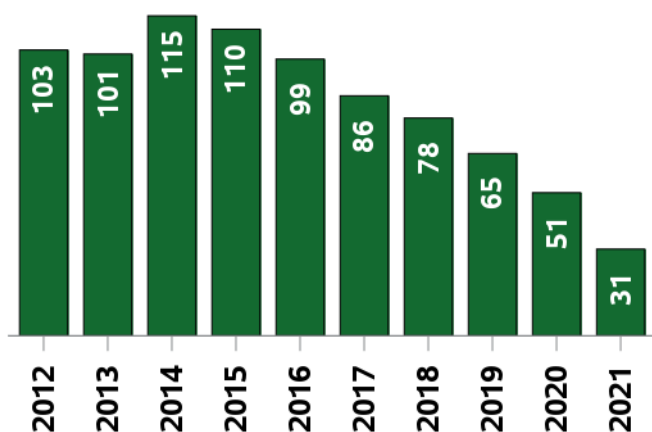
Sales Activity (November Year-to-date)



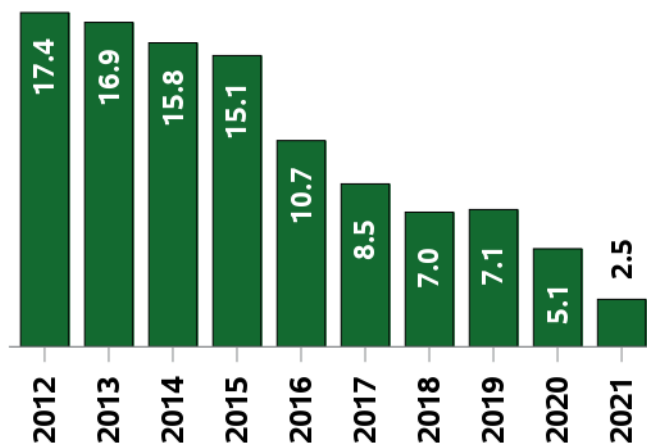
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	17	88.9	750.0	183.3	325.0	466.7	466.7
Dollar Volume	\$3,140,200	106.5	677.3	149.4	206.5	368.0	461.8
New Listings	10	25.0	900.0	233.3	11.1	25.0	42.9
Active Listings	13	-35.0	-65.8	-72.3	-88.0	-80.6	-82.9
Sales to New Listings Ratio ¹	170.0	112.5	200.0	200.0	44.4	37.5	42.9
Months of Inventory ²	0.8	2.2	19.0	7.8	27.0	22.3	25.3
Average Price	\$184,718	9.3	-8.6	-12.0	-27.9	-17.4	-0.9
Median Price	\$107,900	-33.4	-46.6	-37.8	-63.7	-64.0	-40.7
Sale to List Price Ratio	99.0	95.8	95.8	93.7	96.4	92.6	96.0
Median Days on Market	32.0	27.0	127.5	246.0	59.0	128.0	1.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	116	12.6	52.6	48.7	251.5	107.1	114.8
Dollar Volume	\$23,213,150	24.6	51.8	67.1	211.9	121.7	108.2
New Listings	129	5.7	14.2	26.5	16.2	8.4	6.6
Active Listings ³	22	-41.9	-58.5	-61.5	-77.0	-67.1	-66.0
Sales to New Listings Ratio ⁴	89.9	84.4	67.3	76.5	29.7	47.1	44.6
Months of Inventory ⁵	2.1	4.0	7.6	8.0	31.7	13.1	13.1
Average Price	\$200,113	10.6	-0.5	12.3	-11.3	7.0	-3.1
Median Price	\$143,750	-13.7	-22.1	-10.7	-37.9	-21.7	-32.4
Sale to List Price Ratio	97.7	95.6	95.6	94.8	93.1	94.5	95.2
Median Days on Market	34.5	48.0	74.0	107.5	121.0	130.0	55.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

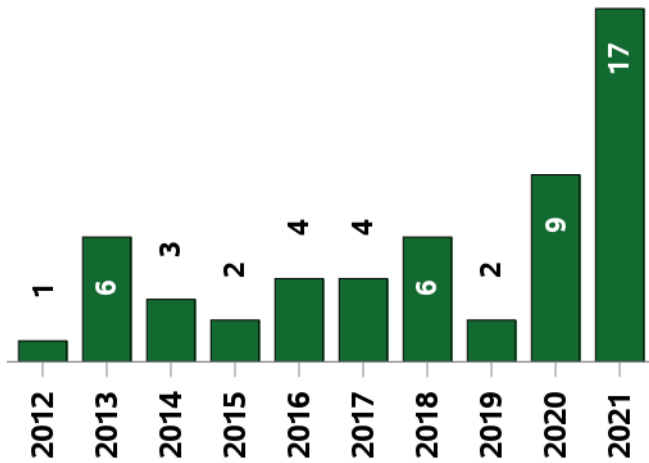
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

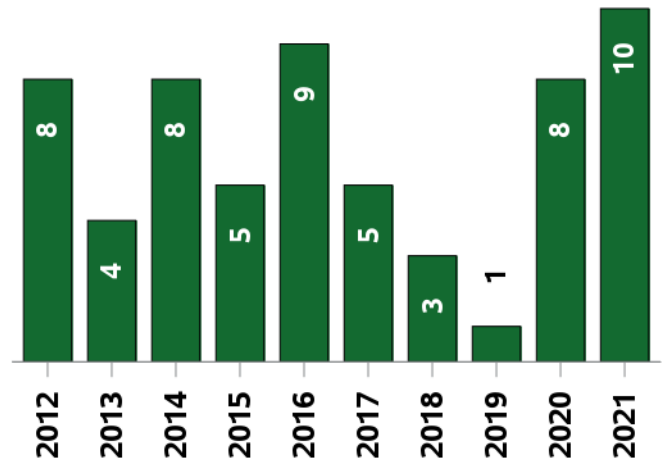
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

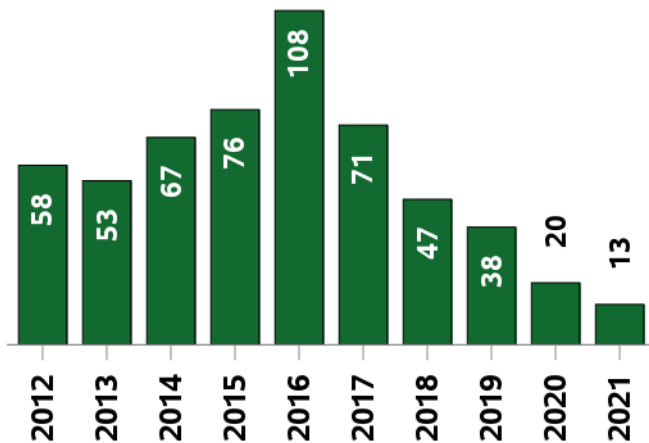
Sales Activity (November only)



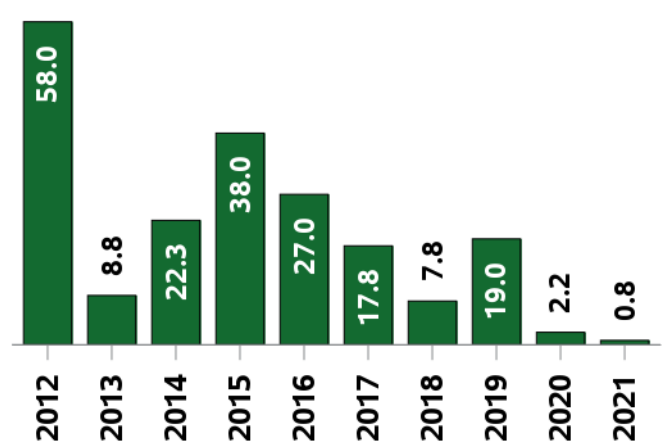
New Listings (November only)



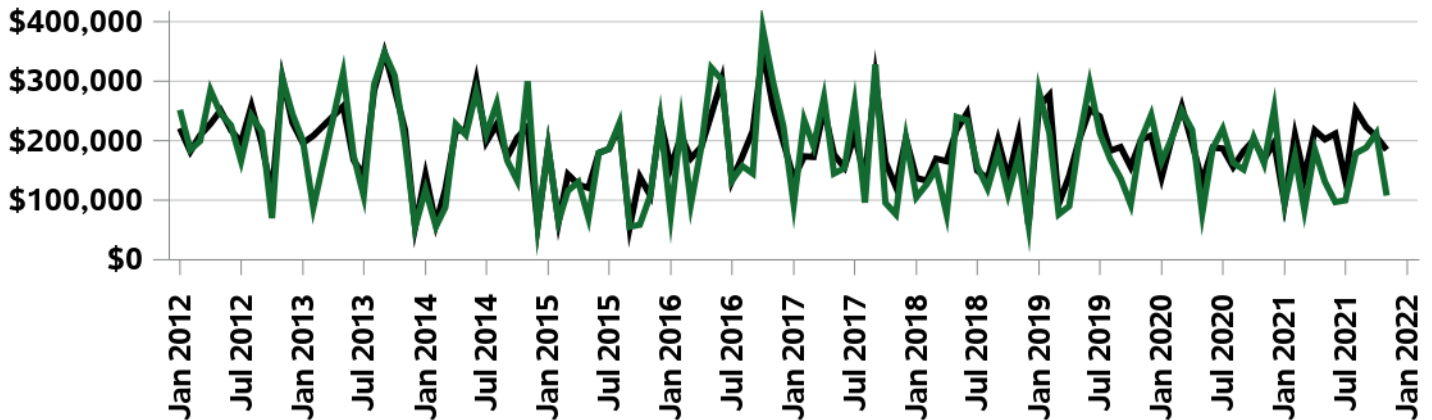
Active Listings (November only)



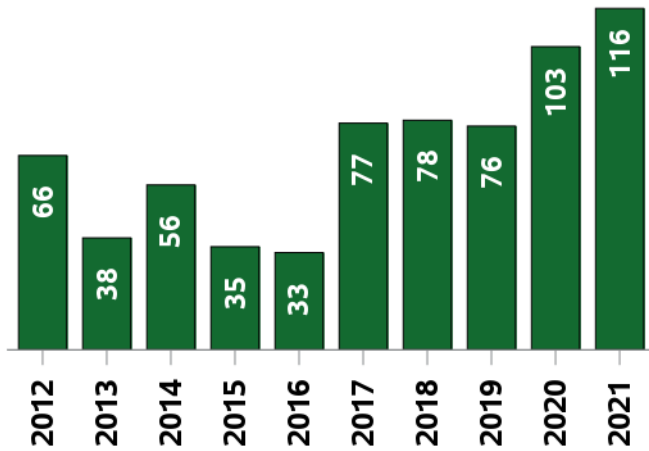
Months of Inventory (November only)



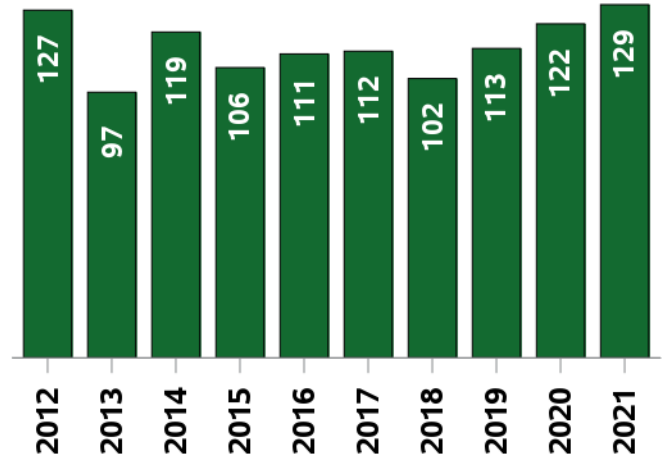
Average Price and Median Price



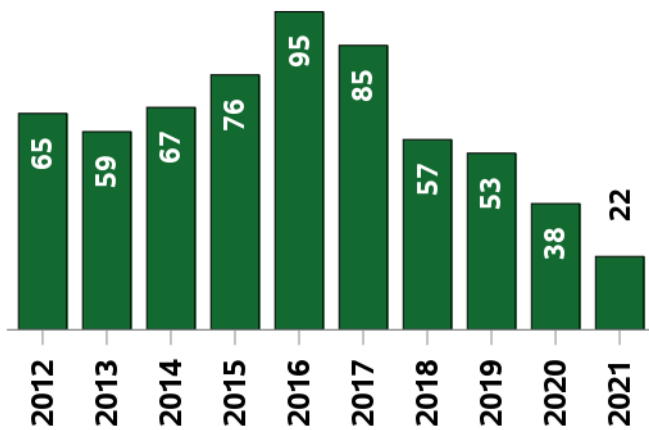
Sales Activity (November Year-to-date)



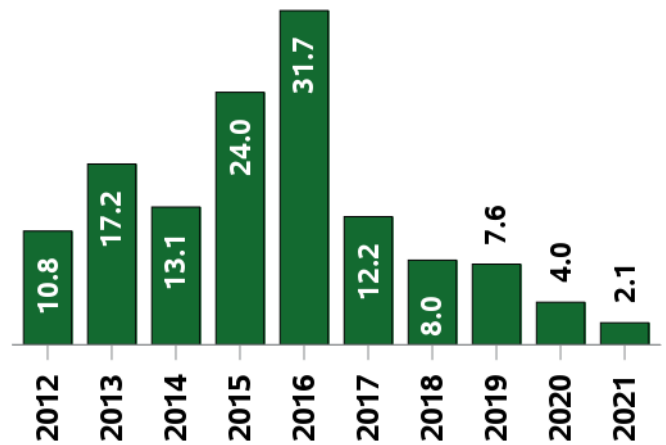
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	5	25.0	150.0	150.0	66.7	150.0	66.7
Dollar Volume	\$1,824,000	98.0	351.5	169.4	86.7	193.7	226.3
New Listings	5	66.7	—	400.0	-28.6	-16.7	0.0
Active Listings	6	-50.0	-68.4	-76.0	-87.8	-84.6	-80.6
Sales to New Listings Ratio ¹	100.0	133.3	—	200.0	42.9	33.3	60.0
Months of Inventory ²	1.2	3.0	9.5	12.5	16.3	19.5	10.3
Average Price	\$364,800	58.4	80.6	7.8	12.0	17.5	95.8
Median Price	\$335,000	50.9	65.8	-1.0	0.0	7.9	84.1
Sale to List Price Ratio	98.1	98.7	95.8	97.0	96.8	97.2	96.0
Median Days on Market	24.0	35.5	127.5	374.5	77.0	125.5	1.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	48	-15.8	11.6	9.1	152.6	50.0	26.3
Dollar Volume	\$16,345,500	11.8	33.1	46.6	150.2	89.8	67.9
New Listings	54	-26.0	-18.2	-8.5	1.9	-25.0	-14.3
Active Listings ³	9	-56.4	-68.3	-72.0	-78.9	-75.2	-62.5
Sales to New Listings Ratio ⁴	88.9	78.1	65.2	74.6	35.8	44.4	60.3
Months of Inventory ⁵	2.0	3.9	7.2	8.0	24.4	12.3	6.9
Average Price	\$340,531	32.8	19.2	34.4	-1.0	26.5	32.9
Median Price	\$333,500	24.2	21.7	35.0	0.2	19.1	28.5
Sale to List Price Ratio	97.8	96.2	95.8	95.8	95.8	95.9	95.3
Median Days on Market	34.0	47.0	71.0	111.0	84.0	128.5	53.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

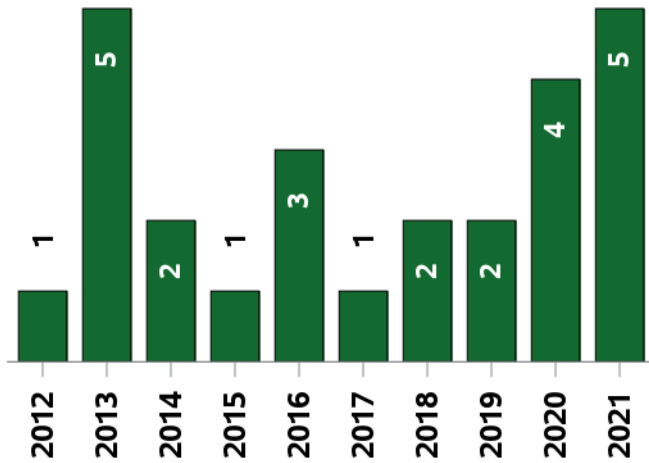
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

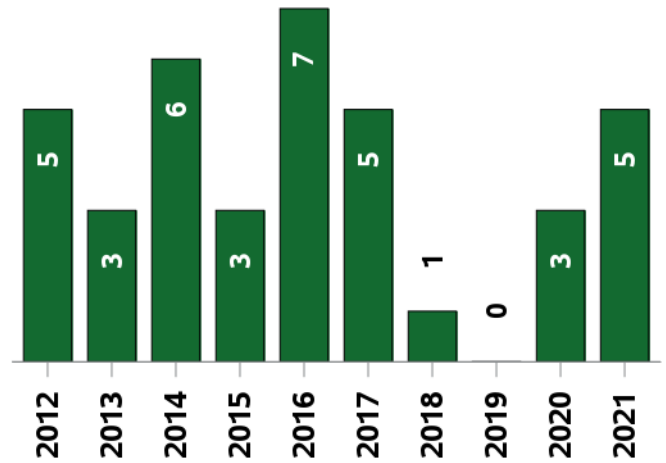
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

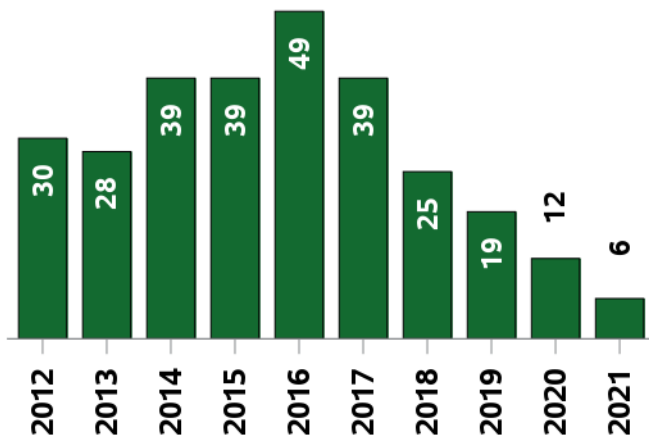
Sales Activity (November only)



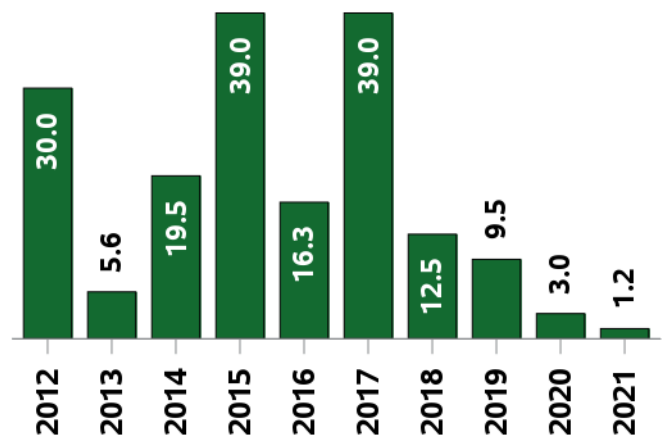
New Listings (November only)



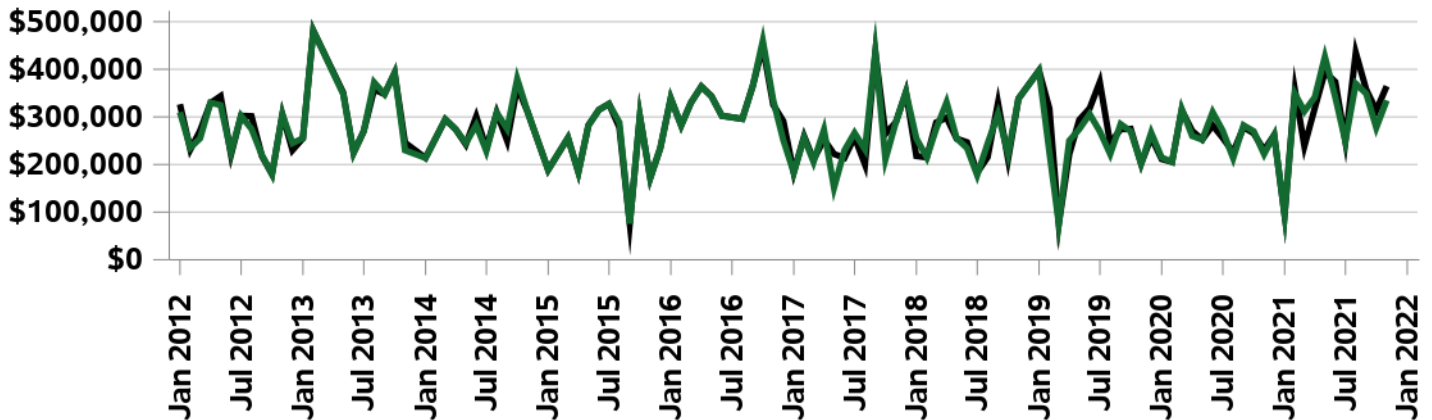
Active Listings (November only)



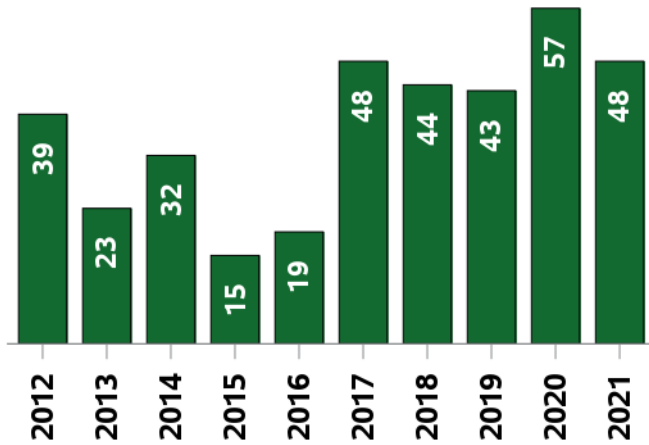
Months of Inventory (November only)



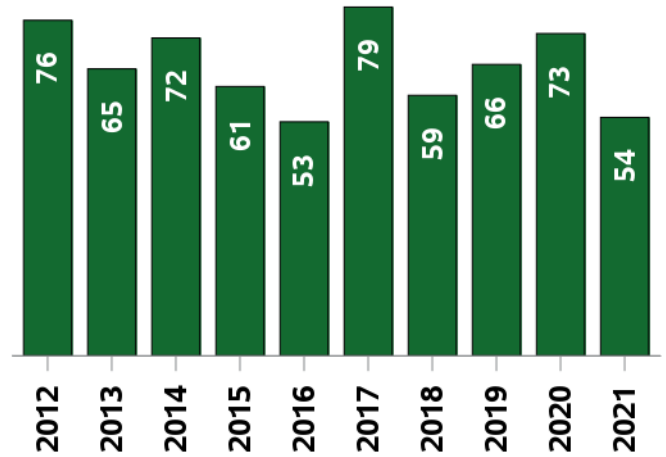
Average Price and Median Price



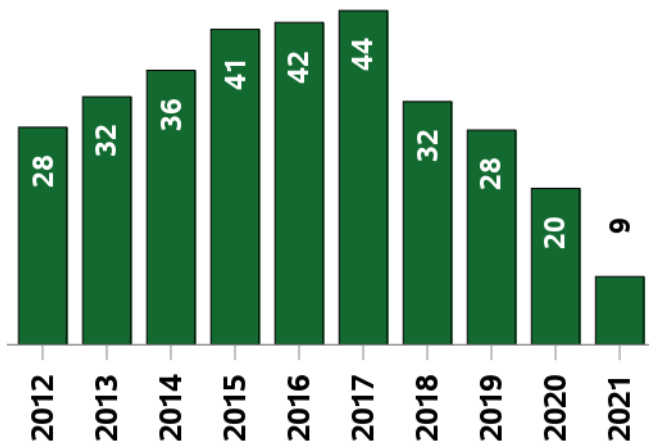
Sales Activity (November Year-to-date)



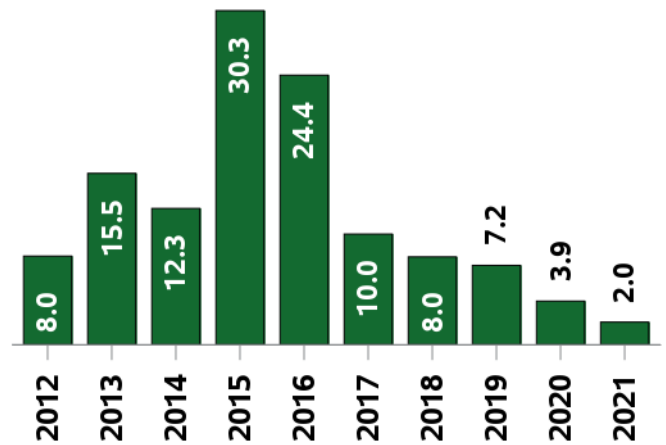
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	9	-30.8	-18.2	0.0	-30.8	-18.2	28.6
Dollar Volume	\$4,644,750	-45.4	-24.7	63.7	-23.2	15.2	111.5
New Listings	7	16.7	-36.4	-12.5	75.0	-30.0	-22.2
Active Listings	31	34.8	-32.6	-20.5	-63.5	-67.0	-73.5
Sales to New Listings Ratio ¹	128.6	216.7	100.0	112.5	325.0	110.0	77.8
Months of Inventory ²	3.4	1.8	4.2	4.3	6.5	8.5	16.7
Average Price	\$516,083	-21.2	-7.9	63.7	10.9	40.8	64.5
Median Price	\$497,500	-28.9	-9.5	71.6	8.2	34.8	71.6
Sale to List Price Ratio	100.0	98.1	98.8	96.6	96.2	94.6	95.6
Median Days on Market	64.0	66.0	76.0	31.0	179.0	78.0	153.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	162	5.9	11.0	16.5	38.5	19.1	116.0
Dollar Volume	\$93,301,480	8.8	22.2	52.6	94.8	74.1	273.6
New Listings	197	9.4	3.1	11.9	3.1	-5.7	-4.4
Active Listings ³	36	-30.4	-25.7	-25.5	-67.3	-68.4	-75.5
Sales to New Listings Ratio ⁴	82.2	85.0	76.4	79.0	61.3	65.1	36.4
Months of Inventory ⁵	2.4	3.7	3.6	3.8	10.2	9.1	21.3
Average Price	\$575,935	2.8	10.1	30.9	40.7	46.2	73.0
Median Price	\$510,000	-8.9	10.4	22.9	22.9	40.0	61.9
Sale to List Price Ratio	99.9	97.8	97.8	97.4	96.5	95.1	94.9
Median Days on Market	27.0	55.0	45.0	38.0	70.0	92.5	112.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

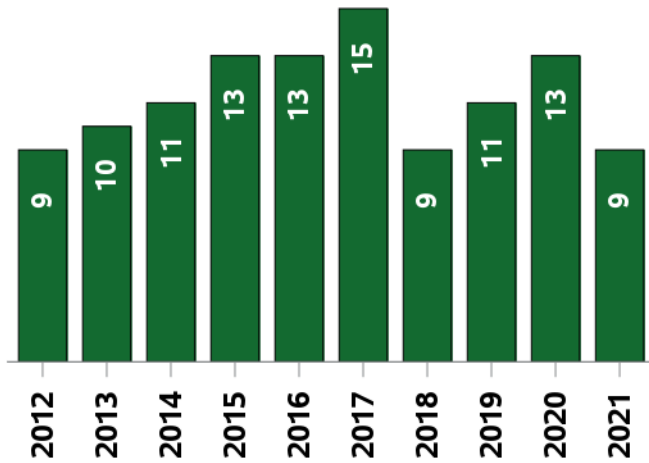
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

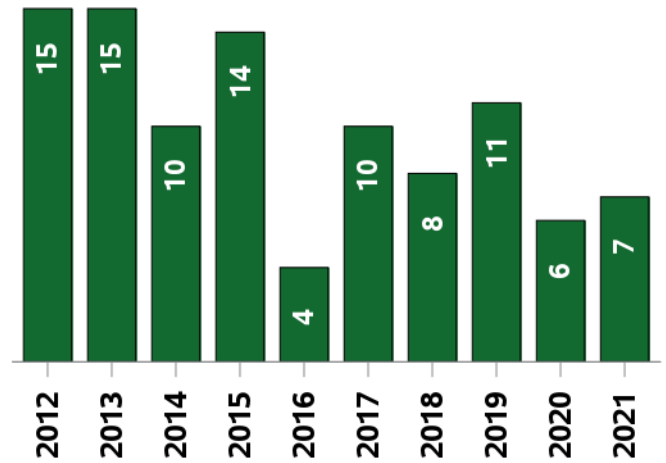
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

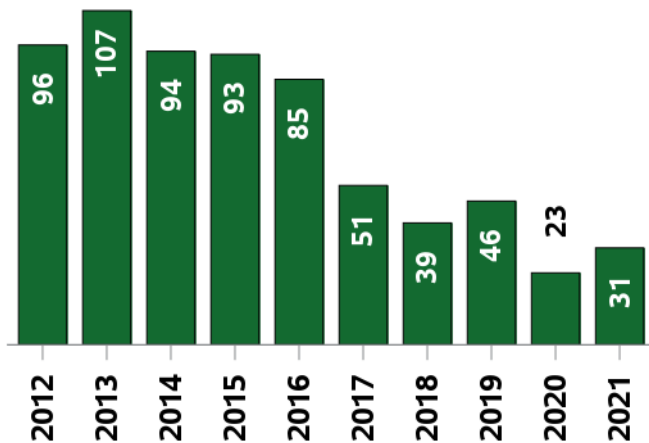
Sales Activity (November only)



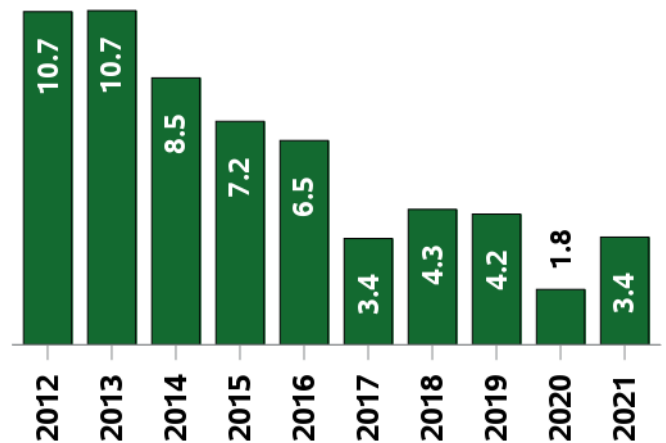
New Listings (November only)



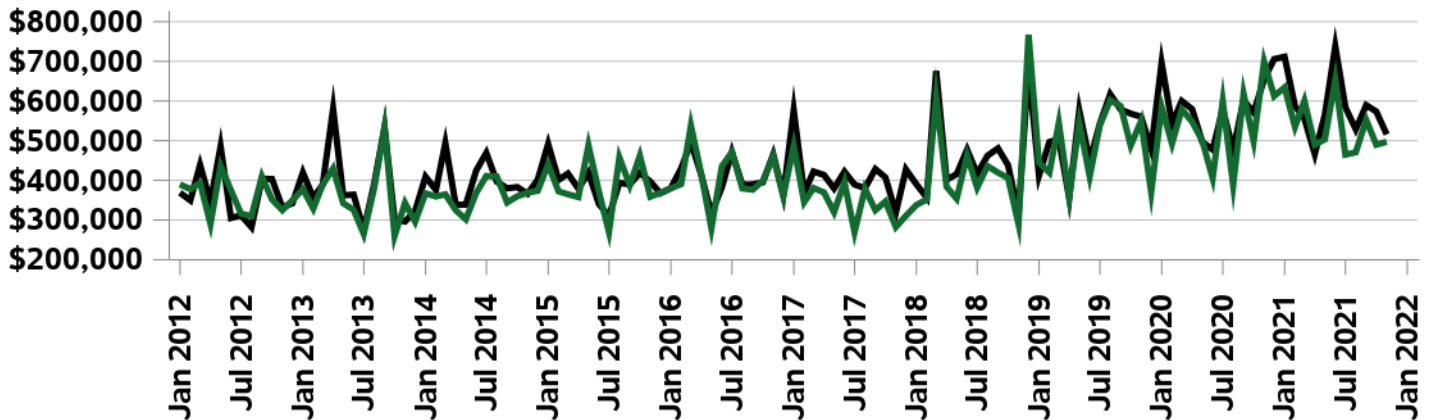
Active Listings (November only)



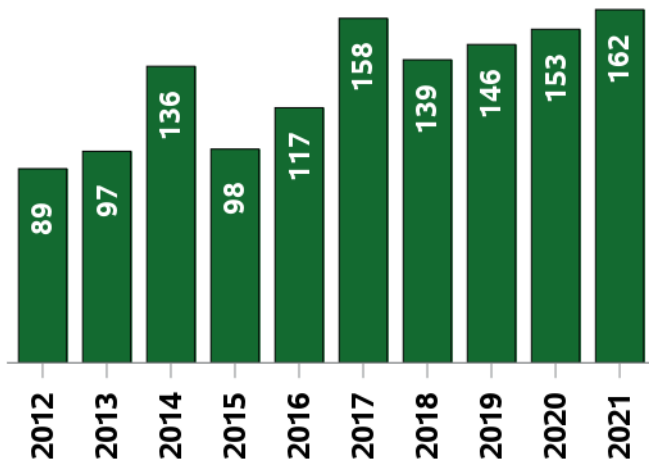
Months of Inventory (November only)



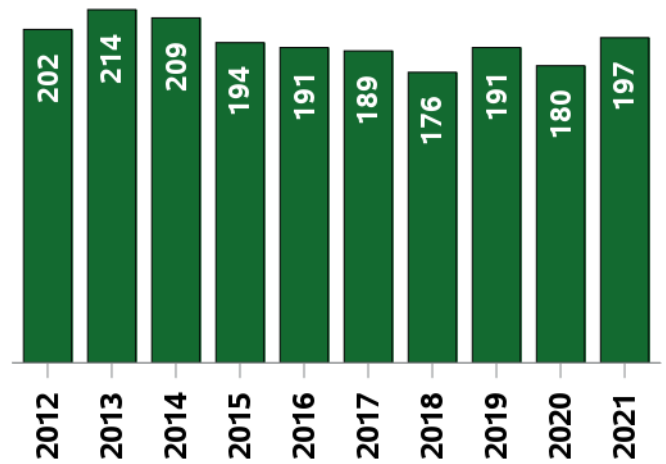
Average Price and Median Price



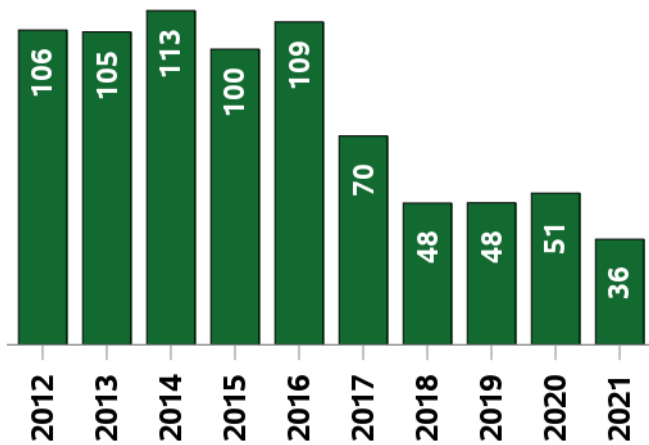
Sales Activity (November Year-to-date)



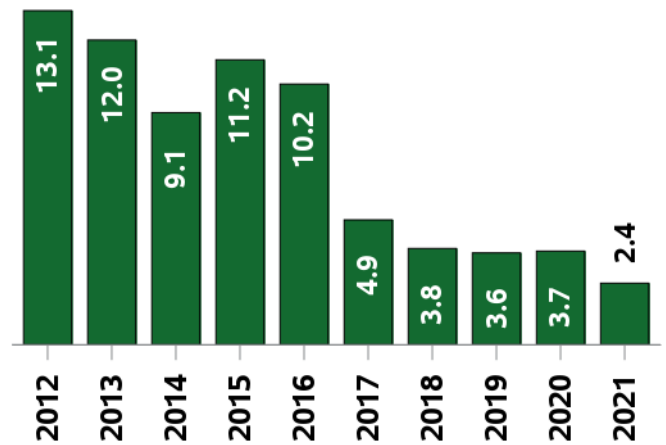
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	4	-63.6	-42.9	100.0	-60.0	-42.9	0.0
Dollar Volume	\$2,394,500	-67.7	-53.9	132.6	-47.7	-24.3	44.5
New Listings	3	0.0	-50.0	-57.1	50.0	0.0	0.0
Active Listings	13	-23.5	-58.1	-60.6	-60.6	-72.9	-78.0
Sales to New Listings Ratio ¹	133.3	366.7	116.7	28.6	500.0	233.3	133.3
Months of Inventory ²	3.3	1.5	4.4	16.5	3.3	6.9	14.8
Average Price	\$598,625	-11.1	-19.4	16.3	30.7	32.4	44.5
Median Price	\$601,250	-14.1	2.8	16.8	32.3	35.1	42.0
Sale to List Price Ratio	98.5	98.3	99.0	95.4	96.1	96.0	95.2
Median Days on Market	44.0	66.0	119.0	84.0	151.0	78.0	181.5
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	76	-25.5	-12.6	7.0	4.1	1.3	52.0
Dollar Volume	\$59,363,764	-12.2	4.3	51.5	71.3	60.0	208.0
New Listings	94	-25.4	-21.7	-16.8	-4.1	-24.2	-20.3
Active Listings ³	18	-48.7	-45.7	-38.6	-59.6	-67.2	-76.2
Sales to New Listings Ratio ⁴	80.9	81.0	72.5	62.8	74.5	60.5	42.4
Months of Inventory ⁵	2.7	3.9	4.3	4.6	6.8	8.2	17.0
Average Price	\$781,102	17.9	19.4	41.5	64.5	57.9	102.6
Median Price	\$728,000	16.8	22.4	41.4	55.6	71.7	111.3
Sale to List Price Ratio	98.6	97.5	97.5	97.4	96.7	96.6	94.6
Median Days on Market	28.0	61.5	57.0	37.0	53.0	83.0	103.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

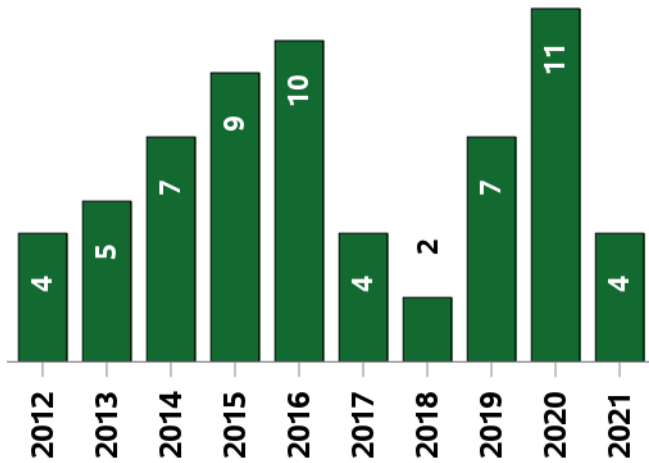
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

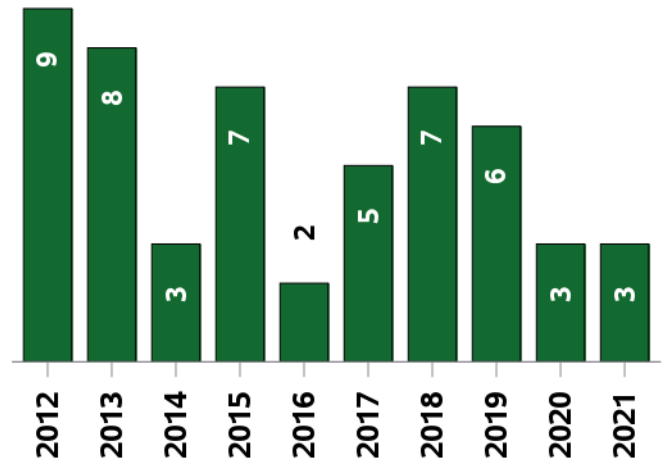
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

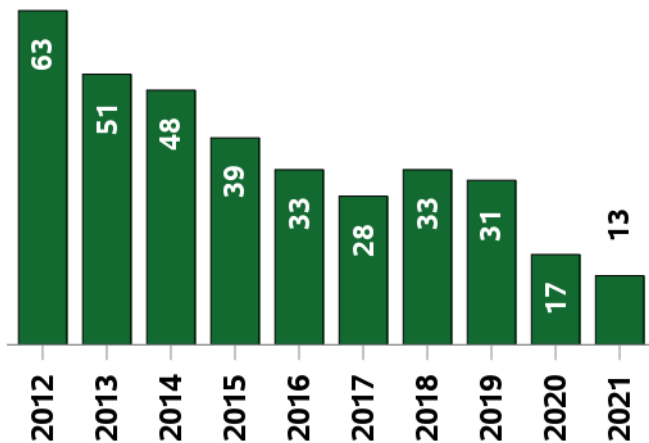
Sales Activity (November only)



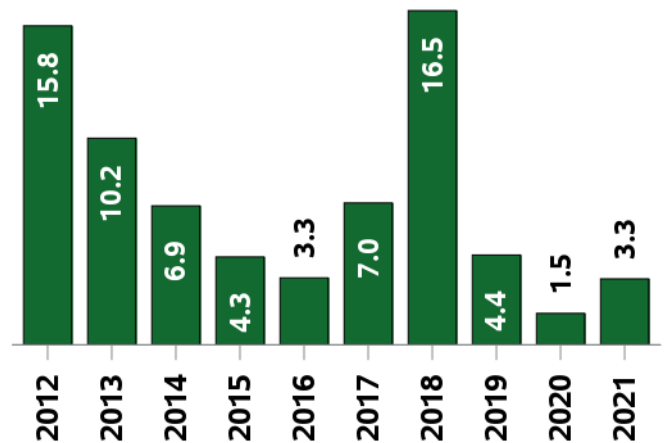
New Listings (November only)



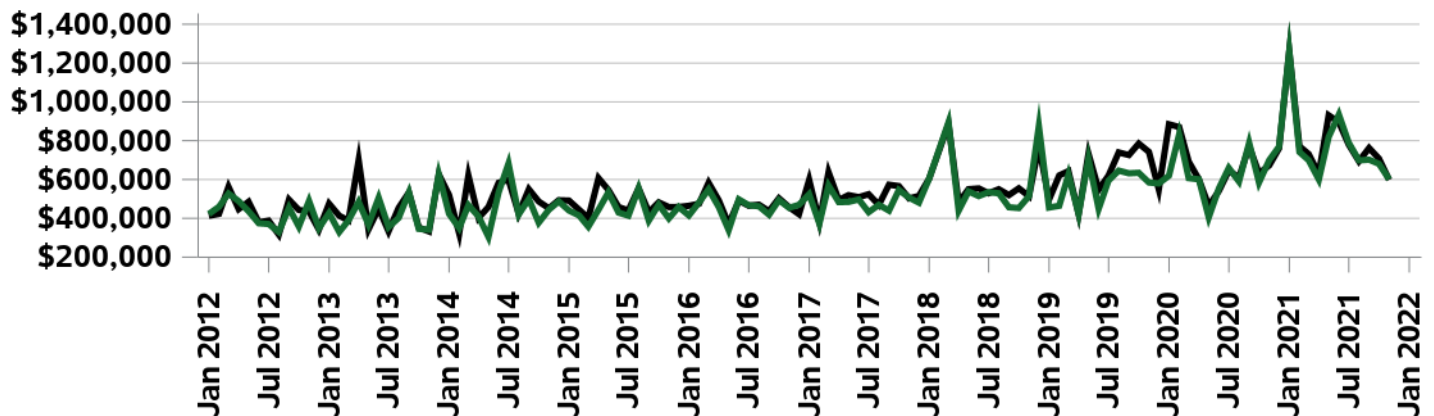
Active Listings (November only)



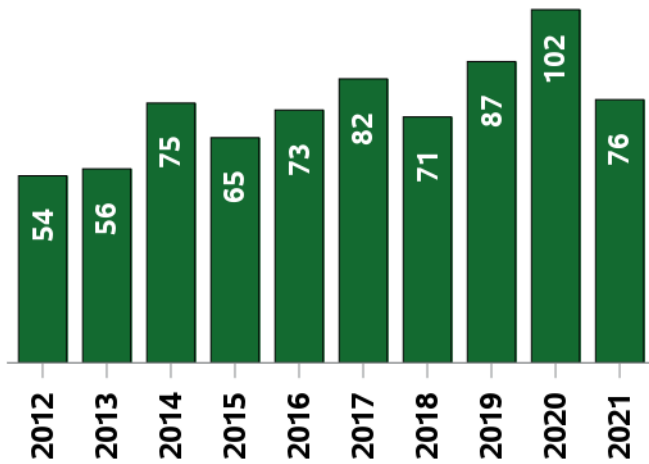
Months of Inventory (November only)



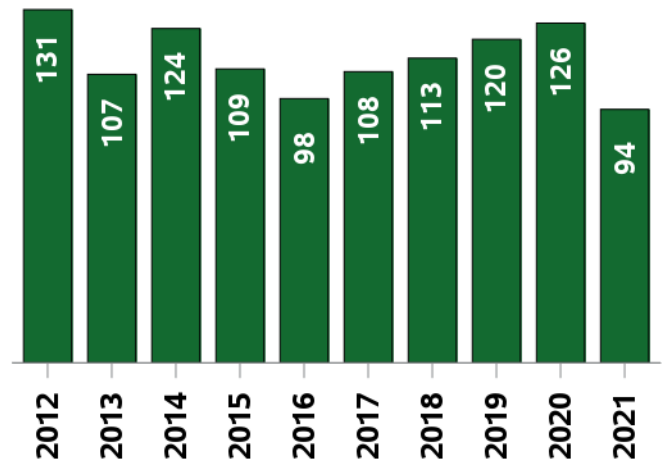
Average Price and Median Price



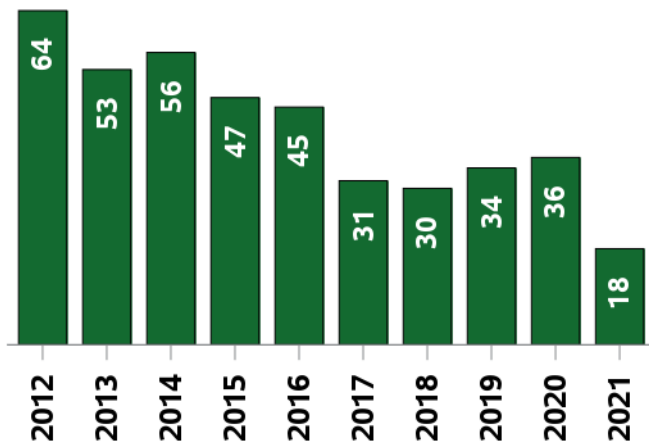
Sales Activity (November Year-to-date)



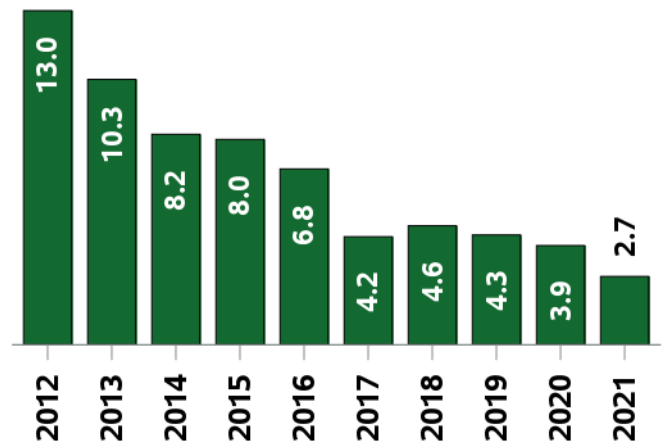
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	2	-50.0	-60.0	-33.3	-66.7	-50.0	-33.3
Dollar Volume	\$491,500	-74.4	-61.2	-53.4	-76.3	-29.4	-12.4
New Listings	5	0.0	0.0	25.0	25.0	66.7	-61.5
Active Listings	16	-33.3	-38.5	-15.8	-20.0	-69.2	-78.9
Sales to New Listings Ratio ¹	40.0	80.0	100.0	75.0	150.0	133.3	23.1
Months of Inventory ²	8.0	6.0	5.2	6.3	3.3	13.0	25.3
Average Price	\$245,750	-48.8	-3.1	-30.1	-28.9	41.2	31.4
Median Price	\$245,750	-48.6	-5.3	-20.7	-29.5	44.1	35.8
Sale to List Price Ratio	99.8	97.9	96.8	94.7	94.3	91.7	93.0
Median Days on Market	16.0	23.0	44.0	35.0	61.5	81.0	47.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	60	39.5	42.9	13.2	-3.2	53.8	42.9
Dollar Volume	\$29,551,646	89.2	112.3	56.4	75.1	262.2	209.7
New Listings	70	29.6	4.5	0.0	-11.4	-42.6	-46.6
Active Listings ³	14	-14.4	-37.2	-39.0	-59.2	-75.6	-79.9
Sales to New Listings Ratio ⁴	85.7	79.6	62.7	75.7	78.5	32.0	32.1
Months of Inventory ⁵	2.6	4.2	5.9	4.8	6.1	16.3	18.4
Average Price	\$492,527	35.6	48.6	38.2	80.9	135.4	116.8
Median Price	\$435,000	17.9	20.2	19.8	56.3	117.5	80.8
Sale to List Price Ratio	98.3	96.3	95.6	95.9	94.3	91.0	92.7
Median Days on Market	45.0	29.0	51.0	34.0	84.5	70.0	79.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

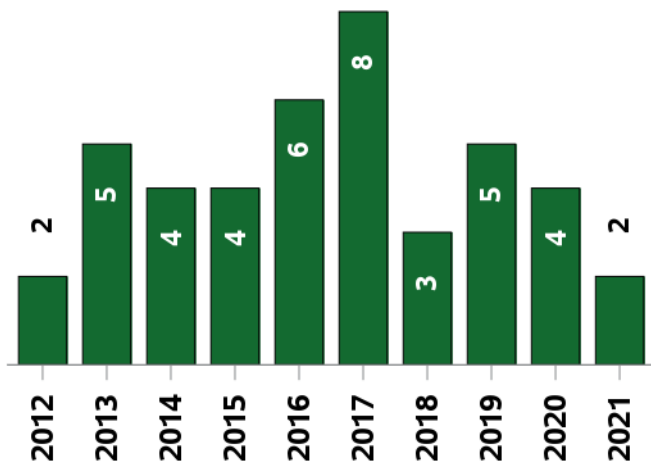
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

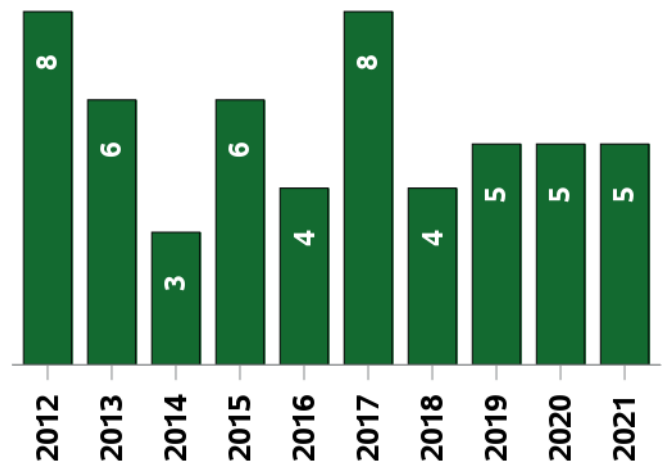
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

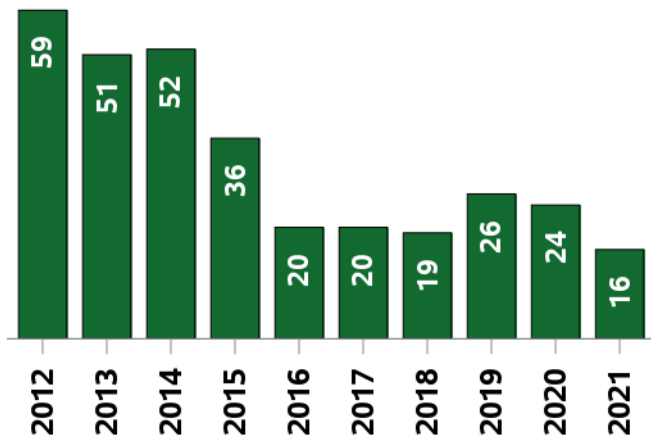
Sales Activity (November only)



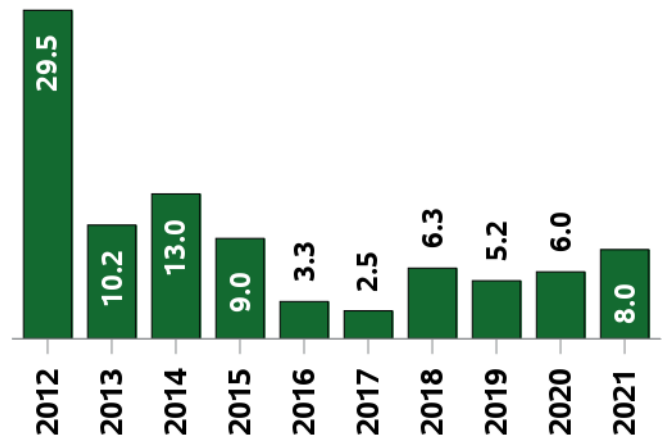
New Listings (November only)



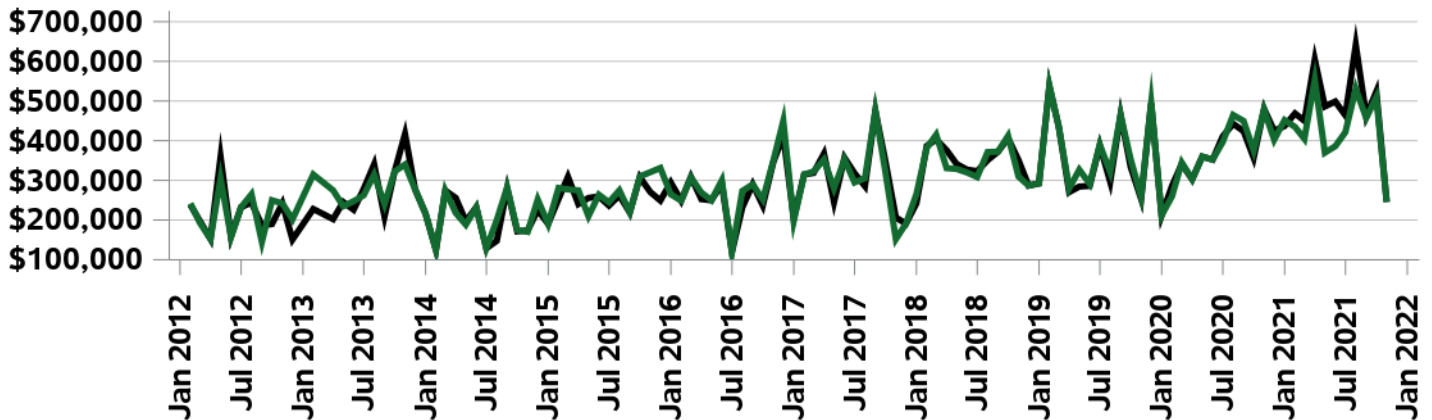
Active Listings (November only)



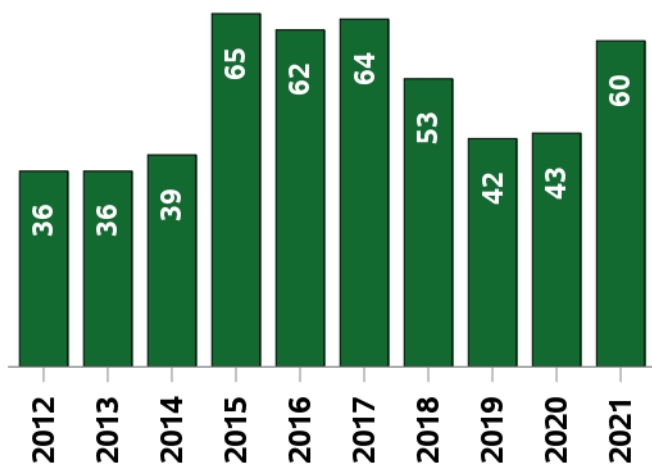
Months of Inventory (November only)



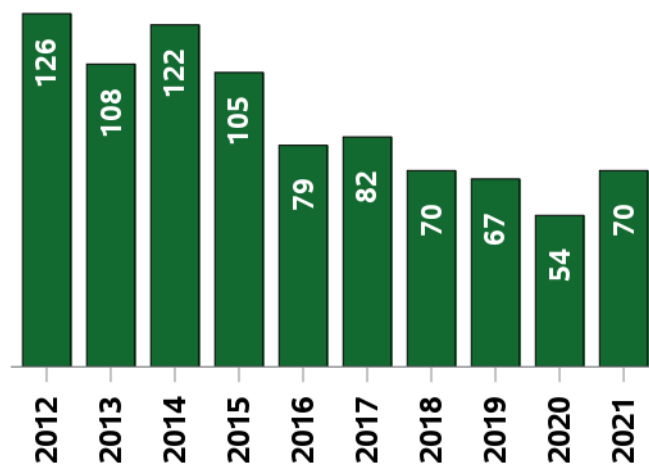
Average Price and Median Price



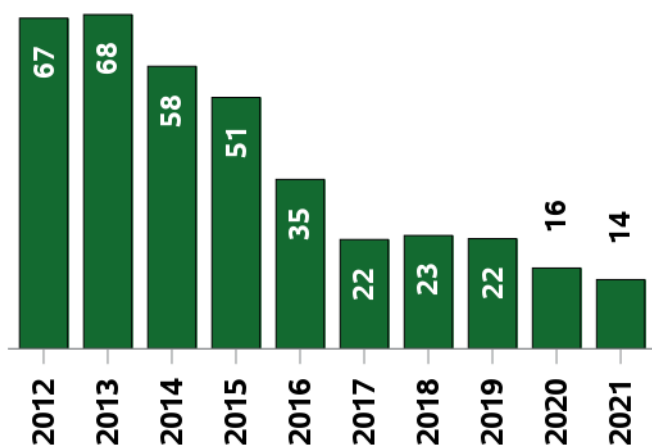
Sales Activity (November Year-to-date)



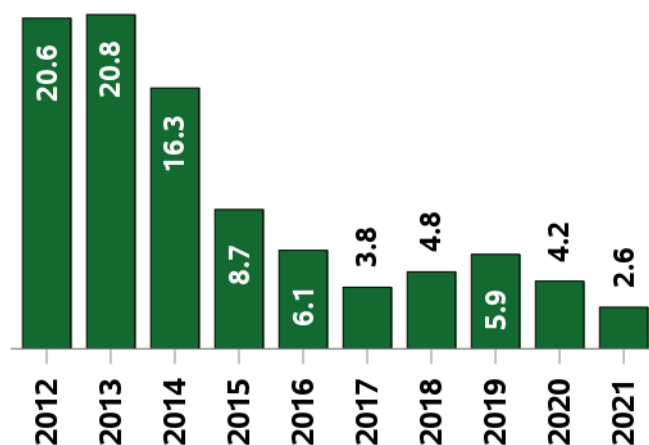
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
New Listings	3	-25.0	50.0	-25.0	0.0	200.0	-75.0
Active Listings	10	-37.5	-33.3	-28.6	-33.3	-75.0	-82.8
Sales to New Listings Ratio ¹	0.0	50.0	100.0	75.0	166.7	300.0	16.7
Months of Inventory ²	0.0	8.0	7.5	4.7	3.0	13.3	29.0
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sale to List Price Ratio	0.0	100.3	96.9	94.7	94.0	92.5	91.9
Median Days on Market	0.0	17.5	107.0	35.0	88.0	85.0	41.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	38	31.0	35.7	-19.1	-17.4	31.0	58.3
Dollar Volume	\$22,215,076	76.0	93.7	28.8	49.8	209.9	224.5
New Listings	47	14.6	11.9	-24.2	-25.4	-47.8	-54.4
Active Listings ³	10	7.8	-37.6	-39.3	-60.6	-77.8	-80.3
Sales to New Listings Ratio ⁴	80.9	70.7	66.7	75.8	73.0	32.2	23.3
Months of Inventory ⁵	2.9	3.6	6.4	3.9	6.1	17.3	23.5
Average Price	\$584,607	34.3	42.7	59.3	81.4	136.5	104.9
Median Price	\$514,500	15.9	30.4	39.1	62.6	122.7	81.8
Sale to List Price Ratio	98.8	97.6	96.6	96.0	94.9	93.0	94.6
Median Days on Market	45.0	25.0	66.5	34.0	74.0	76.0	79.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

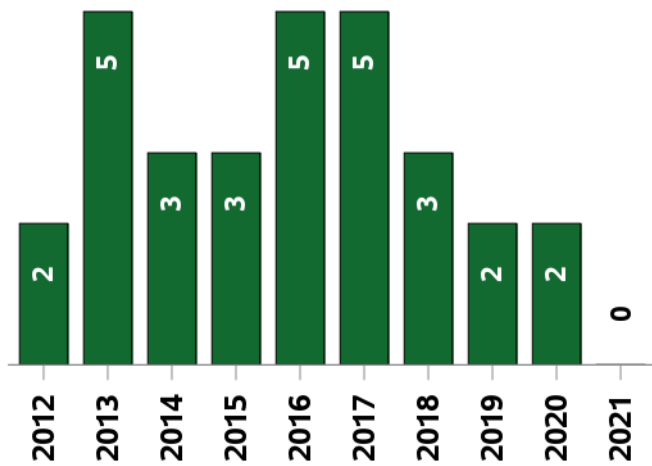
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

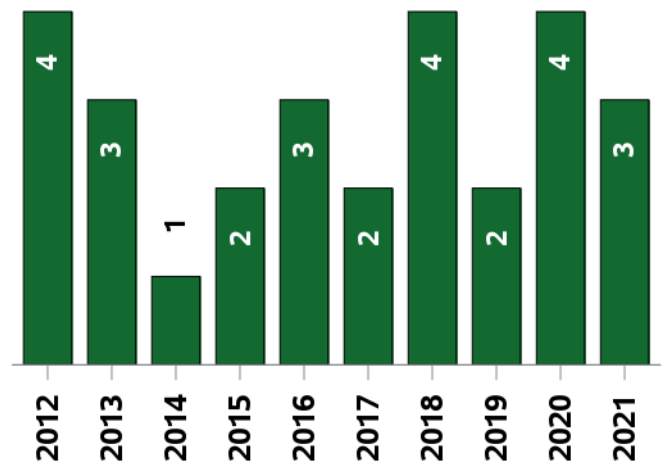
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

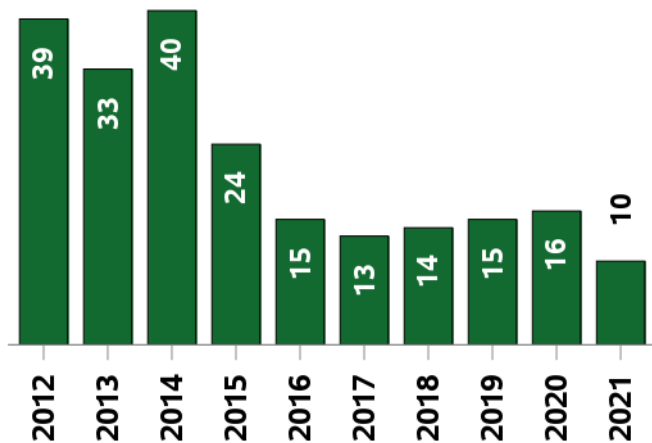
Sales Activity (November only)



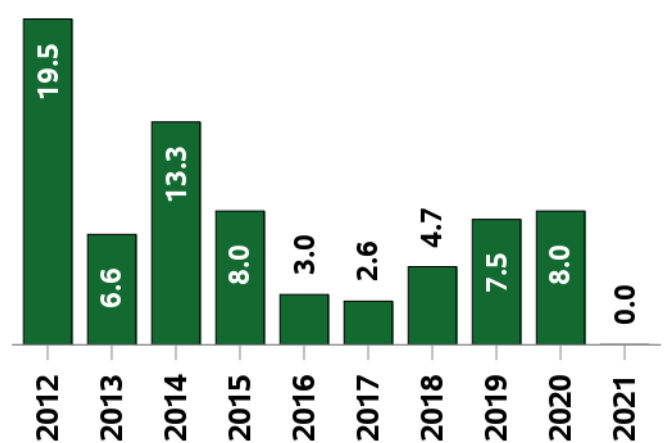
New Listings (November only)



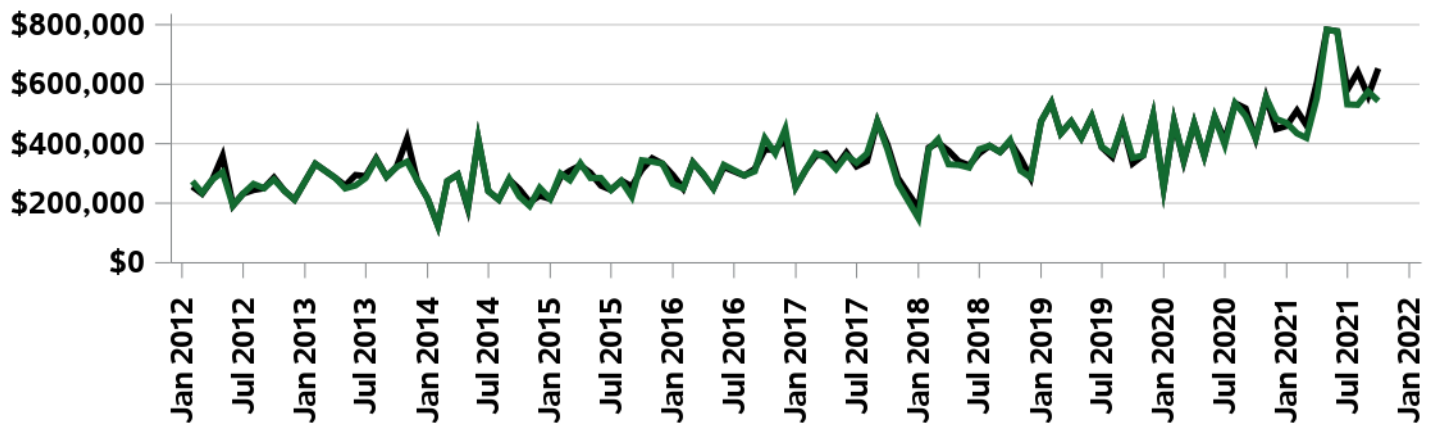
Active Listings (November only)



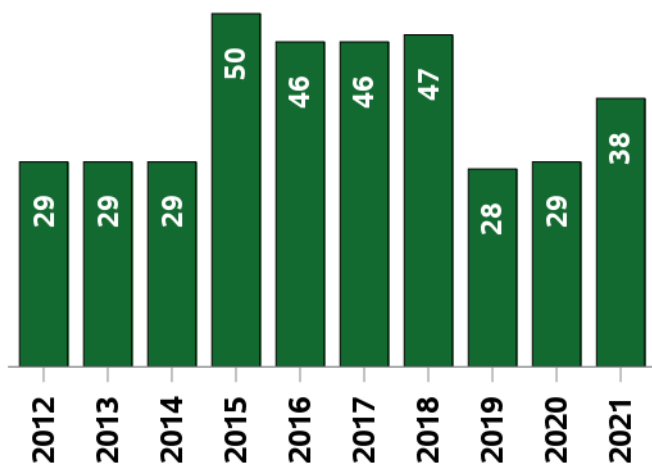
Months of Inventory (November only)



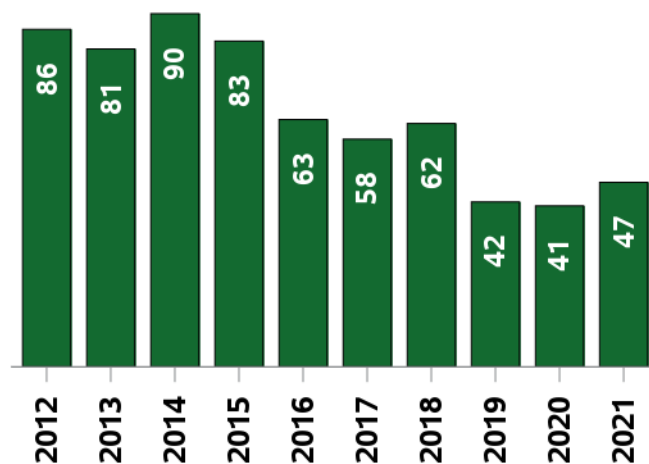
Average Price and Median Price



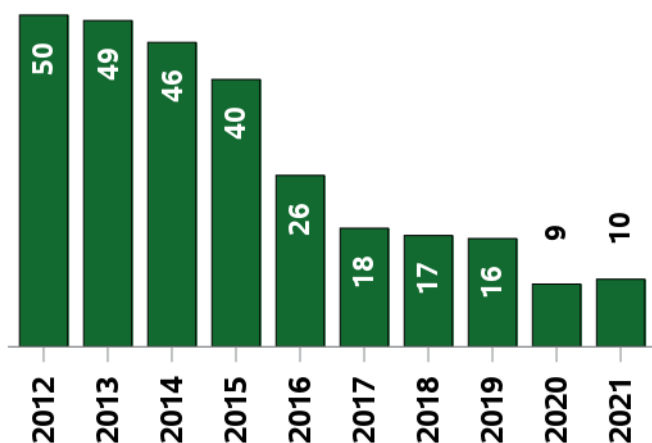
Sales Activity (November Year-to-date)



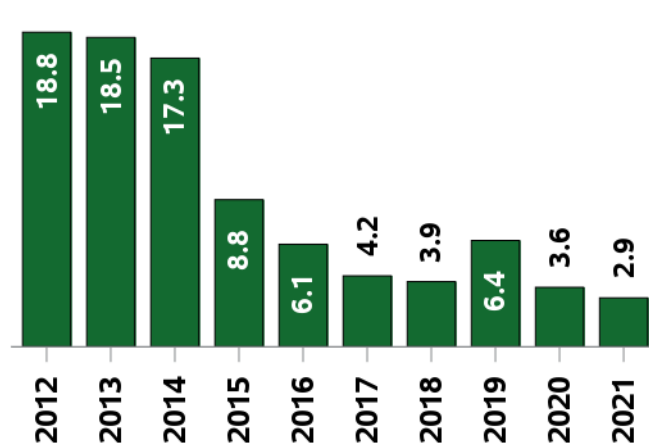
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	7	-36.4	-12.5	0.0	-12.5	75.0	133.3
Dollar Volume	\$3,469,500	2.6	92.7	93.7	173.4	222.0	441.7
New Listings	4	-42.9	-63.6	-33.3	0.0	-69.2	-42.9
Active Listings	19	-34.5	-65.5	-52.5	-72.1	-80.4	-73.6
Sales to New Listings Ratio ¹	175.0	157.1	72.7	116.7	200.0	30.8	42.9
Months of Inventory ²	2.7	2.6	6.9	5.7	8.5	24.3	24.0
Average Price	\$495,643	61.2	120.2	93.7	212.5	84.0	132.2
Median Price	\$552,500	82.9	126.9	97.3	352.9	174.5	193.9
Sale to List Price Ratio	98.2	96.1	93.4	95.2	91.1	93.2	91.1
Median Days on Market	52.0	77.0	96.5	104.0	99.0	213.5	16.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	83	-21.0	10.7	-2.4	-5.7	7.8	112.8
Dollar Volume	\$30,507,933	1.5	48.7	40.6	78.8	104.2	290.9
New Listings	101	-21.7	-25.2	-15.8	-34.0	-42.6	-31.3
Active Listings ³	22	-53.5	-58.3	-46.4	-76.4	-79.0	-73.8
Sales to New Listings Ratio ⁴	82.2	81.4	55.6	70.8	57.5	43.8	26.5
Months of Inventory ⁵	2.9	5.0	7.8	5.3	11.7	15.0	23.8
Average Price	\$367,565	28.4	34.4	43.9	89.5	89.4	83.7
Median Price	\$339,000	17.5	32.9	37.8	81.3	80.8	80.3
Sale to List Price Ratio	97.9	96.2	95.9	96.1	93.7	93.5	92.6
Median Days on Market	42.0	66.0	62.0	54.0	125.0	133.0	70.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

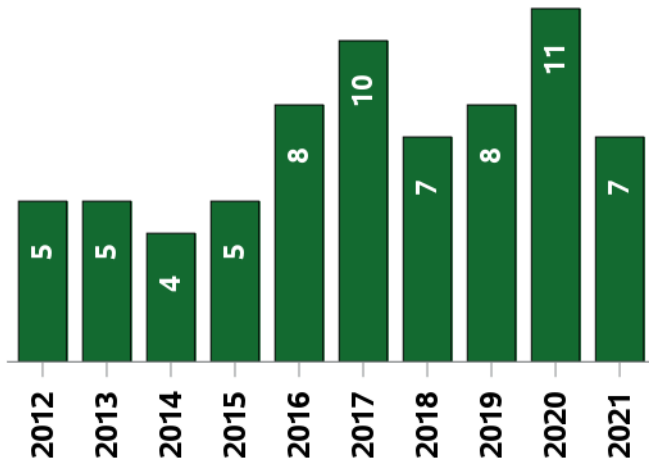
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

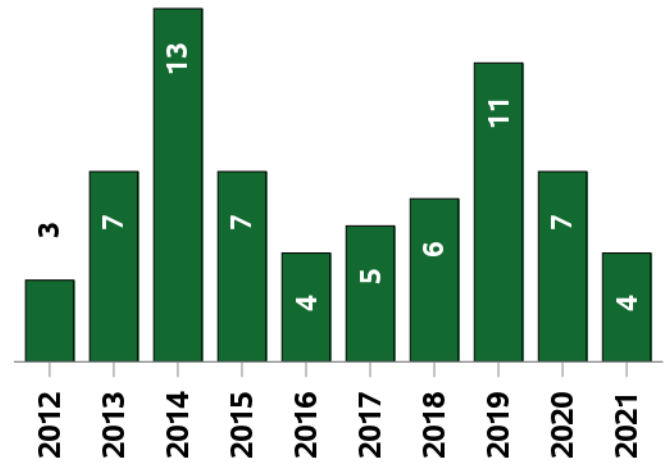
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

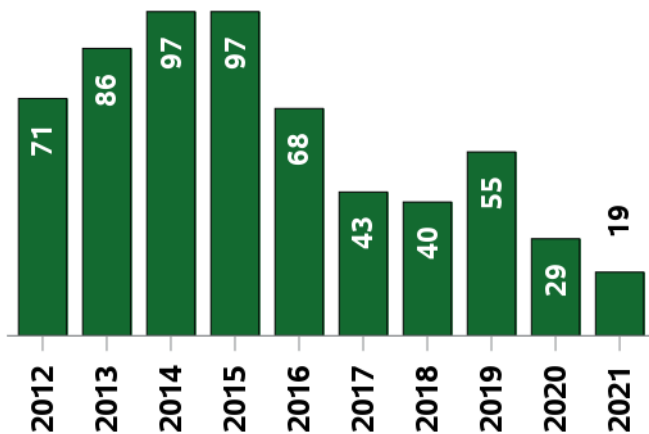
Sales Activity (November only)



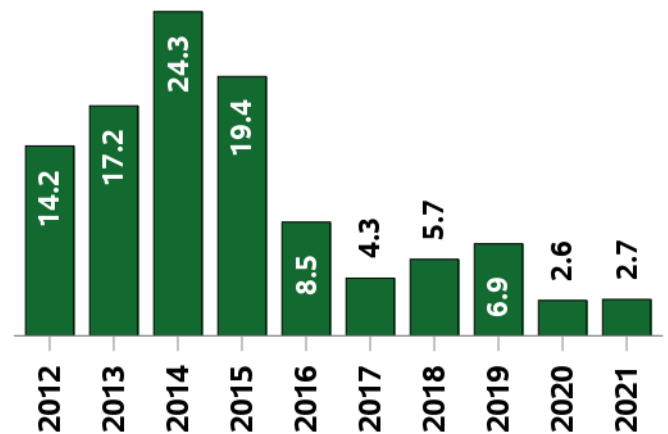
New Listings (November only)



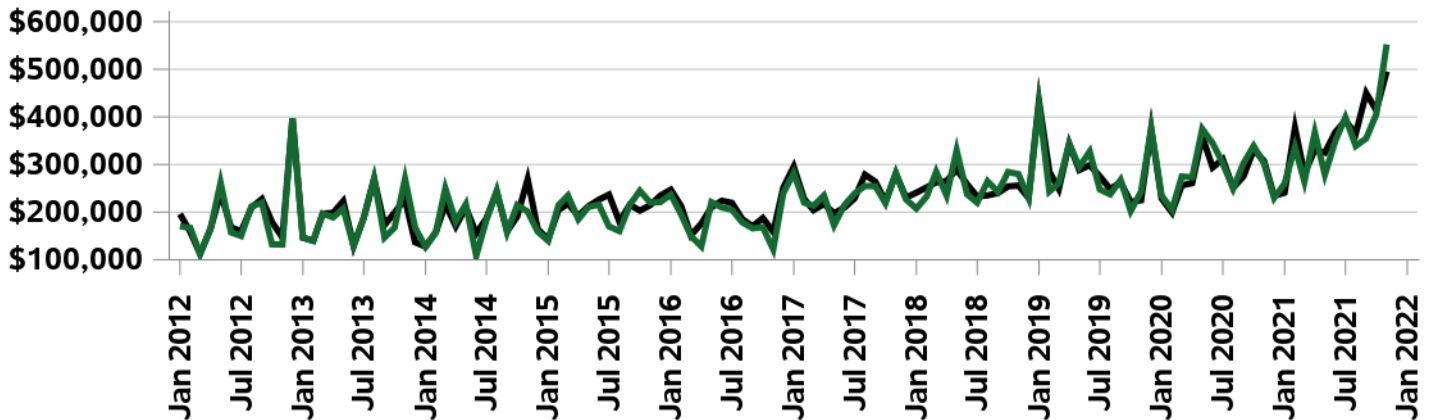
Active Listings (November only)



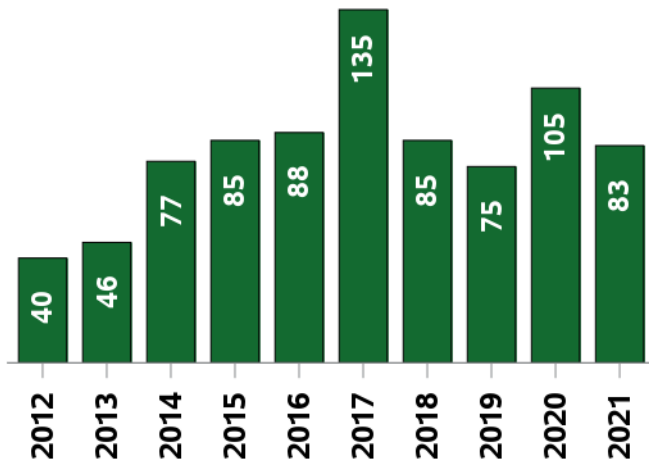
Months of Inventory (November only)



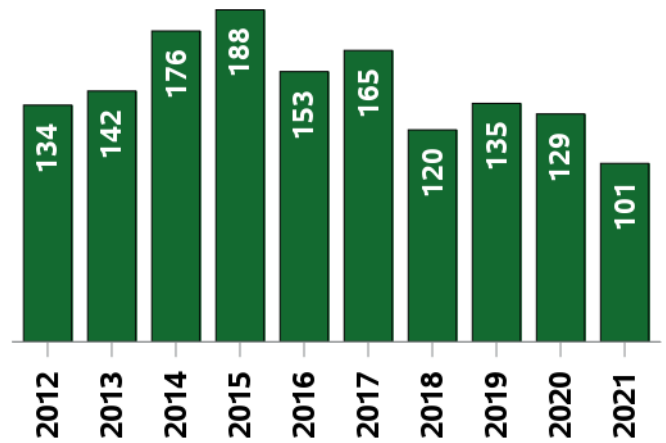
Average Price and Median Price



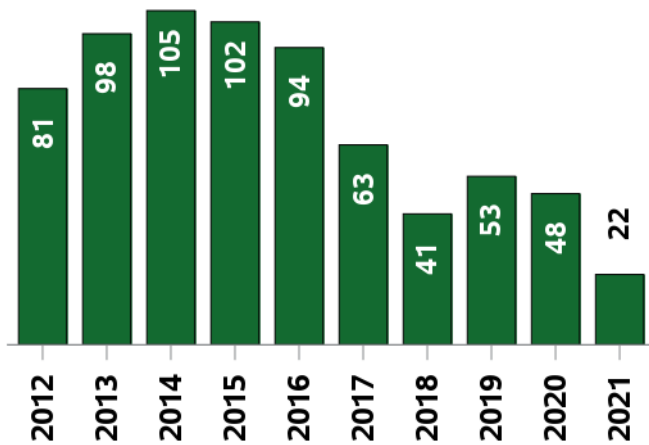
Sales Activity (November Year-to-date)



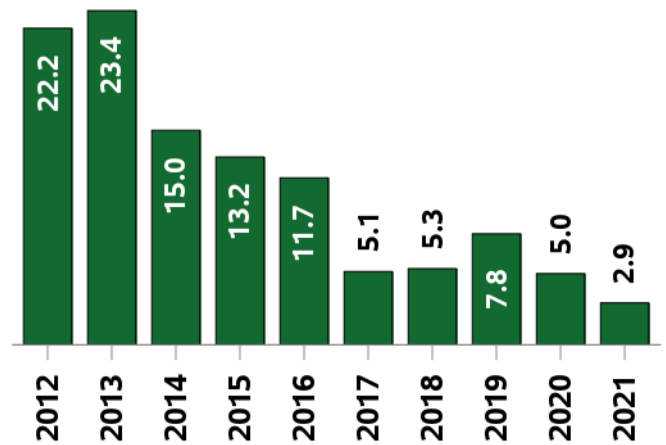
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	6	-40.0	0.0	20.0	-14.3	50.0	100.0
Dollar Volume	\$3,324,500	4.4	104.1	122.6	189.3	208.5	419.0
New Listings	4	-20.0	-60.0	-20.0	0.0	-60.0	-33.3
Active Listings	19	-13.6	-62.0	-44.1	-67.2	-74.7	-65.5
Sales to New Listings Ratio ¹	150.0	200.0	60.0	100.0	175.0	40.0	50.0
Months of Inventory ²	3.2	2.2	8.3	6.8	8.3	18.8	18.3
Average Price	\$554,083	74.0	104.1	85.5	237.6	105.7	159.5
Median Price	\$576,250	86.5	129.6	99.1	364.7	186.3	206.5
Sale to List Price Ratio	98.3	96.3	93.4	94.6	90.8	93.2	91.1
Median Days on Market	75.0	80.0	96.5	115.0	80.0	213.5	16.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	66	-29.0	0.0	-4.3	-5.7	6.5	127.6
Dollar Volume	\$27,116,233	-3.5	39.5	40.9	81.7	99.8	339.3
New Listings	85	-22.7	-29.8	-14.1	-38.0	-44.4	-28.0
Active Listings ³	19	-53.5	-58.7	-44.1	-74.7	-76.9	-71.6
Sales to New Listings Ratio ⁴	77.6	84.5	54.5	69.7	51.1	40.5	24.6
Months of Inventory ⁵	3.2	4.8	7.7	5.4	11.8	14.6	25.4
Average Price	\$410,852	36.0	39.5	47.3	92.7	87.7	93.0
Median Price	\$375,000	23.9	33.0	30.7	88.0	74.0	81.2
Sale to List Price Ratio	98.2	96.4	96.2	95.9	93.7	93.7	93.5
Median Days on Market	42.0	67.0	65.5	56.0	114.5	117.0	69.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

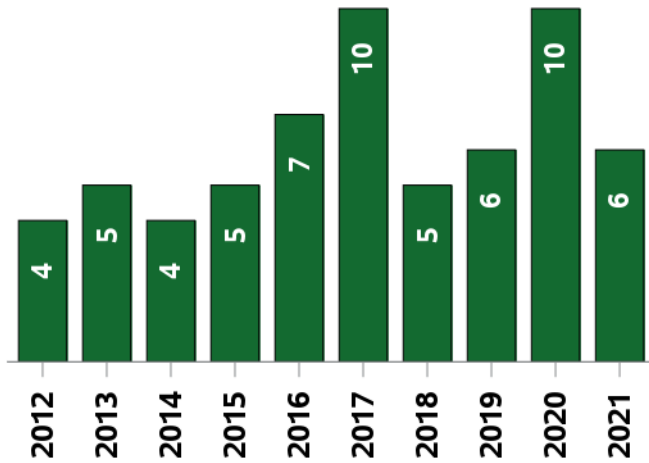
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

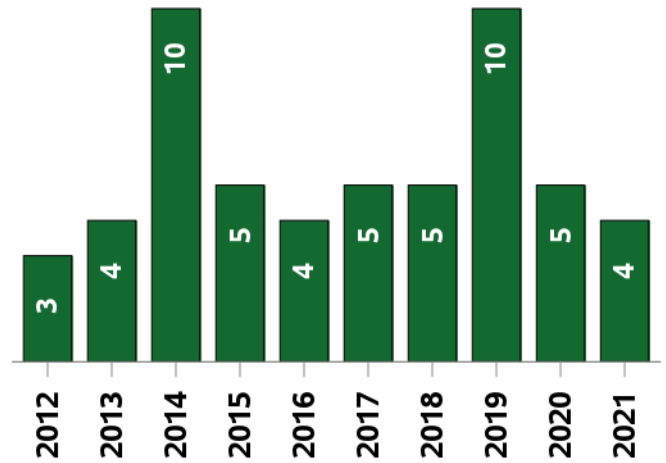
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

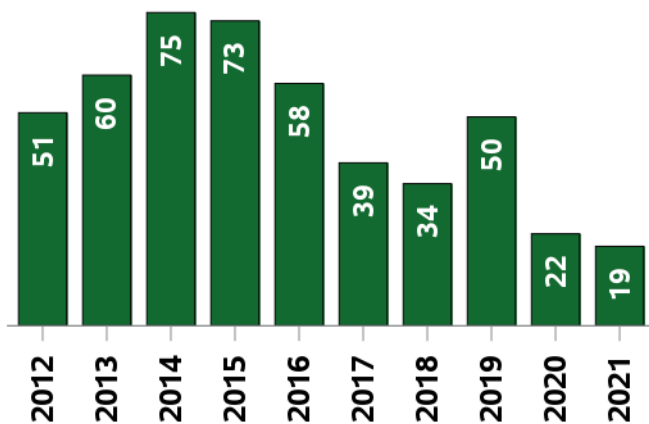
Sales Activity (November only)



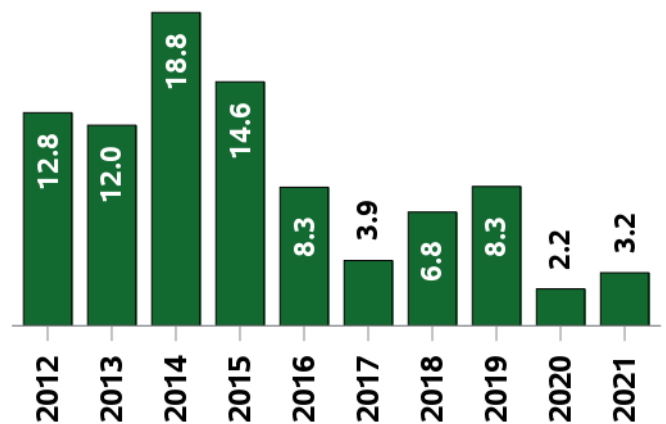
New Listings (November only)



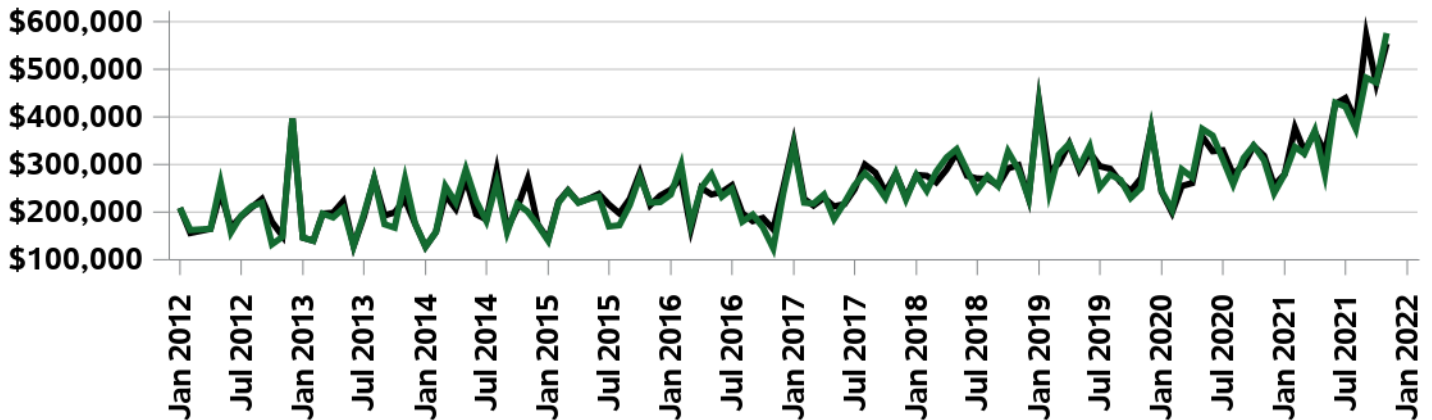
Active Listings (November only)



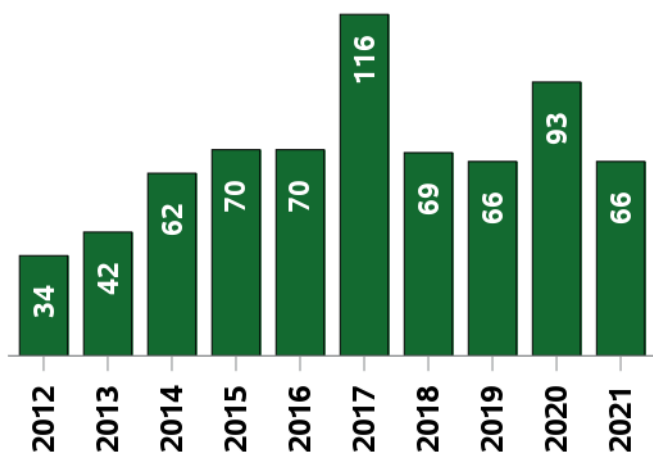
Months of Inventory (November only)



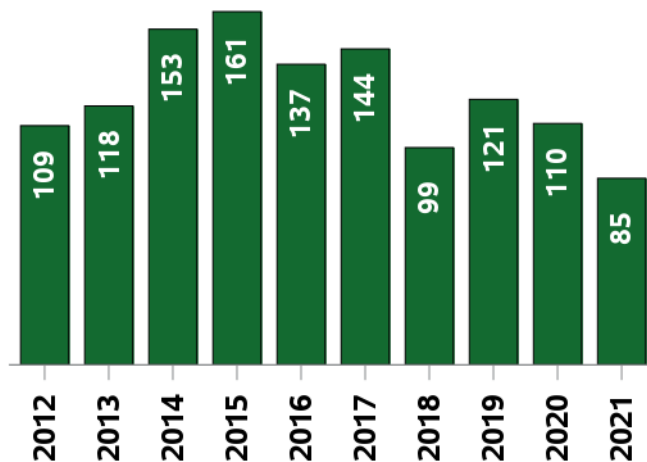
Average Price and Median Price



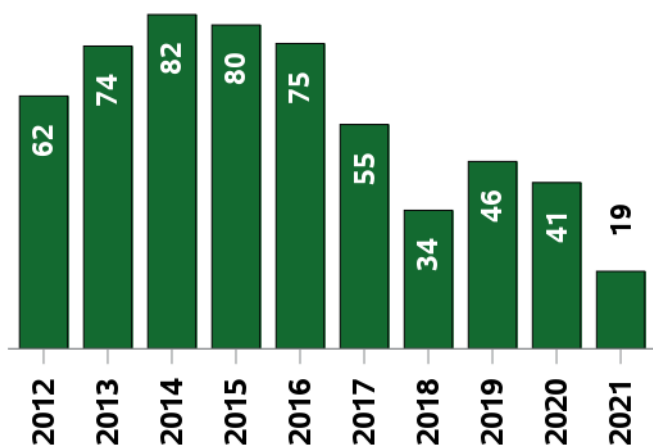
Sales Activity (November Year-to-date)



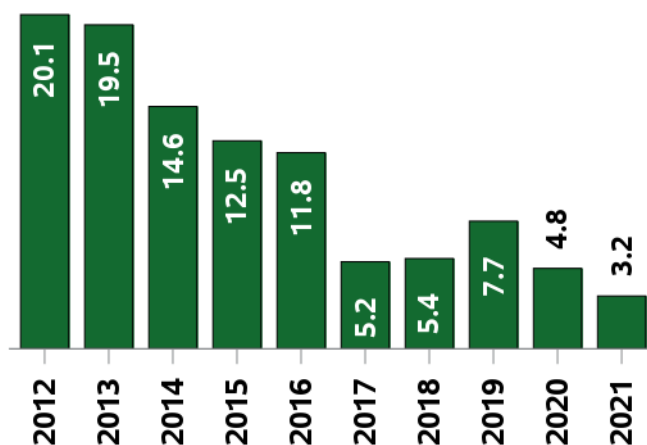
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	17	-19.0	750.0	70.0	142.9	325.0	—
Dollar Volume	\$8,378,300	-18.2	975.5	96.3	209.8	503.2	—
New Listings	8	-11.1	-38.5	-33.3	-20.0	166.7	-42.9
Active Listings	12	-58.6	-80.3	-79.3	-77.4	-73.9	-88.0
Sales to New Listings Ratio ¹	212.5	233.3	15.4	83.3	70.0	133.3	—
Months of Inventory ²	0.7	1.4	30.5	5.8	7.6	11.5	—
Average Price	\$492,841	1.1	26.5	15.5	27.6	41.9	—
Median Price	\$449,900	13.9	15.5	15.4	7.1	26.0	—
Sale to List Price Ratio	98.6	97.9	94.2	96.4	97.6	94.1	—
Median Days on Market	36.0	47.0	84.5	85.5	51.0	228.5	—
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	190	36.7	104.3	88.1	167.6	183.6	475.8
Dollar Volume	\$82,627,374	49.3	136.7	138.9	236.5	281.6	729.8
New Listings	208	21.6	21.6	24.6	48.6	51.8	14.3
Active Listings ³	31	-49.6	-60.1	-52.6	-56.5	-56.8	-69.7
Sales to New Listings Ratio ⁴	91.3	81.3	54.4	60.5	50.7	48.9	18.1
Months of Inventory ⁵	1.8	4.9	9.3	7.2	11.1	11.9	34.4
Average Price	\$434,881	9.2	15.9	27.0	25.7	34.6	44.1
Median Price	\$375,000	1.6	2.7	15.4	6.8	25.0	33.9
Sale to List Price Ratio	98.2	96.8	96.6	95.7	95.4	95.2	92.0
Median Days on Market	27.0	69.0	82.0	79.0	57.0	90.0	68.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

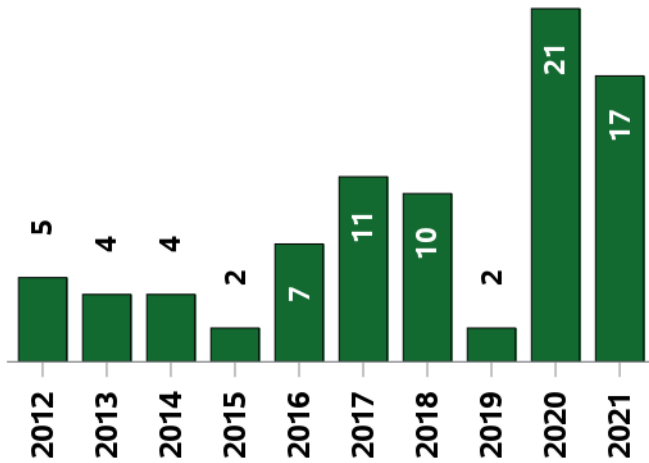
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

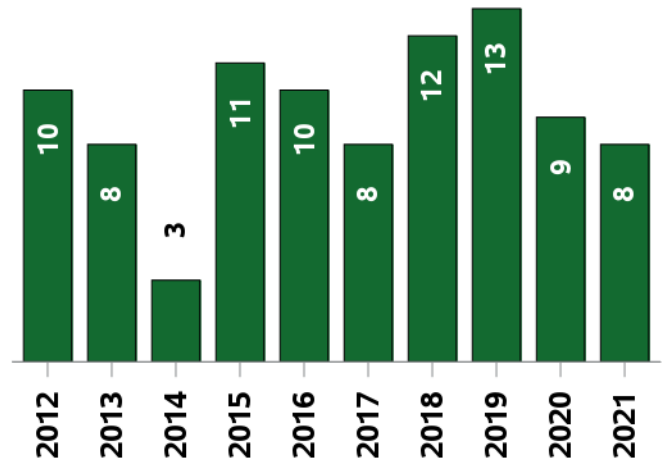
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

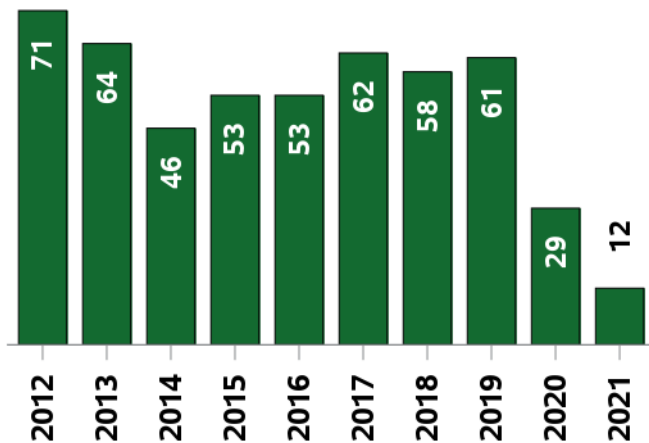
Sales Activity (November only)



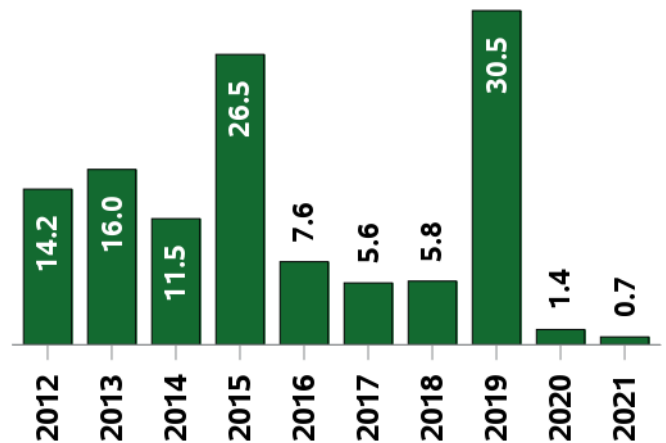
New Listings (November only)



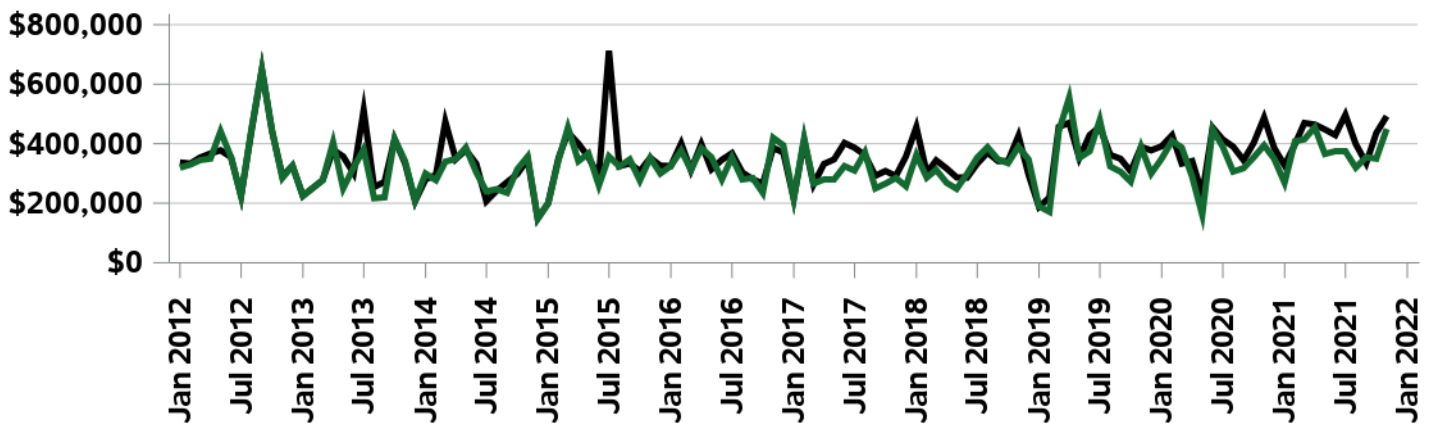
Active Listings (November only)



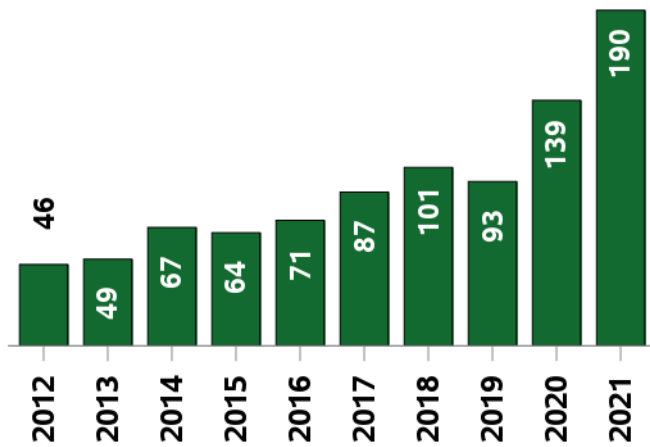
Months of Inventory (November only)



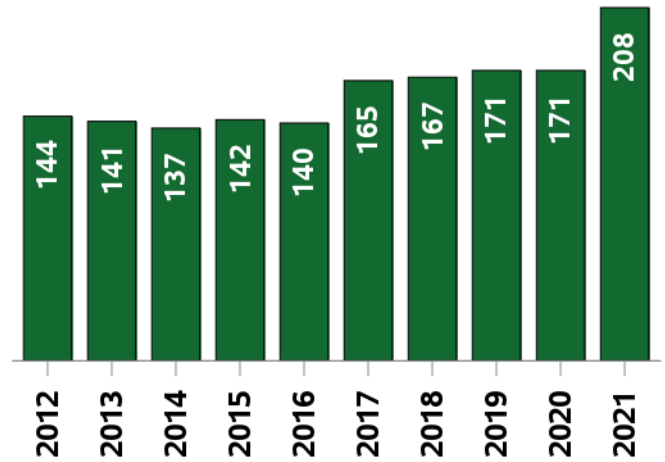
Average Price and Median Price



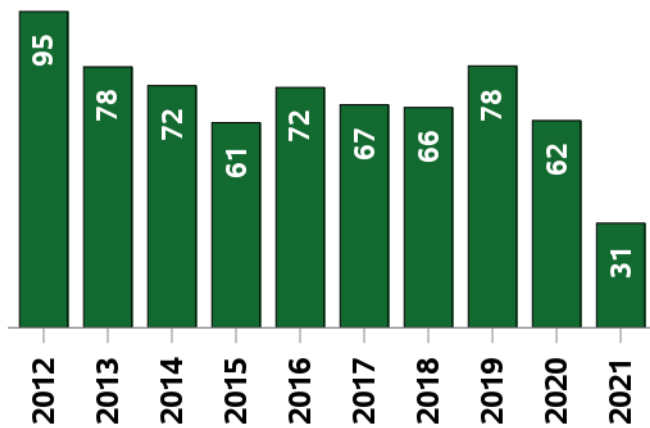
Sales Activity (November Year-to-date)



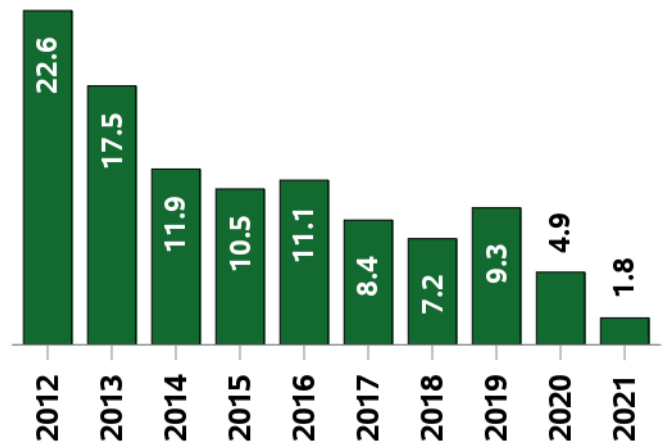
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	10	-23.1	900.0	25.0	66.7	900.0	—
Dollar Volume	\$5,894,400	-27.6	899.1	62.2	128.5	952.6	—
New Listings	7	16.7	75.0	75.0	40.0	133.3	0.0
Active Listings	10	-41.2	-71.4	-65.5	-61.5	-61.5	-82.8
Sales to New Listings Ratio ¹	142.9	216.7	25.0	200.0	120.0	33.3	—
Months of Inventory ²	1.0	1.3	35.0	3.6	4.3	26.0	—
Average Price	\$589,440	-5.9	-0.1	29.7	37.1	5.3	—
Median Price	\$520,500	12.2	-11.8	6.8	19.8	-7.1	—
Sale to List Price Ratio	97.6	97.5	93.8	96.3	99.0	95.7	—
Median Days on Market	43.5	34.0	106.0	138.5	55.0	218.0	—
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	84	15.1	86.7	58.5	64.7	127.0	265.2
Dollar Volume	\$49,737,326	33.6	131.3	119.7	159.7	243.0	513.8
New Listings	106	16.5	12.8	8.2	17.8	21.8	-15.2
Active Listings ³	18	-41.5	-57.7	-53.9	-56.6	-55.6	-70.0
Sales to New Listings Ratio ⁴	79.2	80.2	47.9	54.1	56.7	42.5	18.4
Months of Inventory ⁵	2.4	4.7	10.4	8.2	9.0	12.1	28.9
Average Price	\$592,111	16.1	23.9	38.6	57.7	51.1	68.1
Median Price	\$545,000	20.3	16.8	33.3	51.4	60.3	73.0
Sale to List Price Ratio	97.7	97.1	96.3	95.6	95.5	95.3	92.7
Median Days on Market	28.0	56.0	69.0	76.0	55.0	85.0	54.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

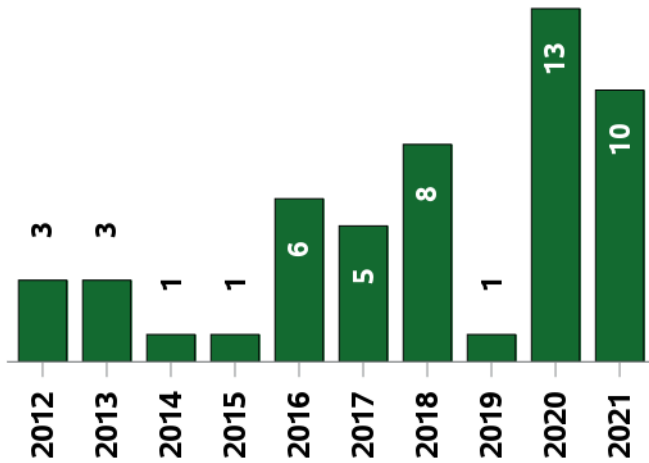
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

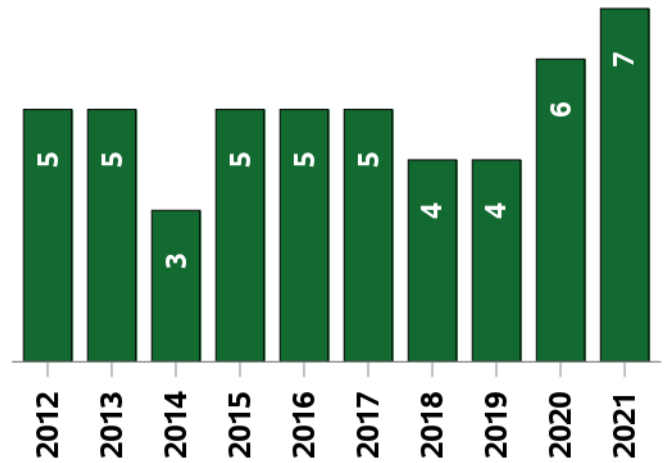
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

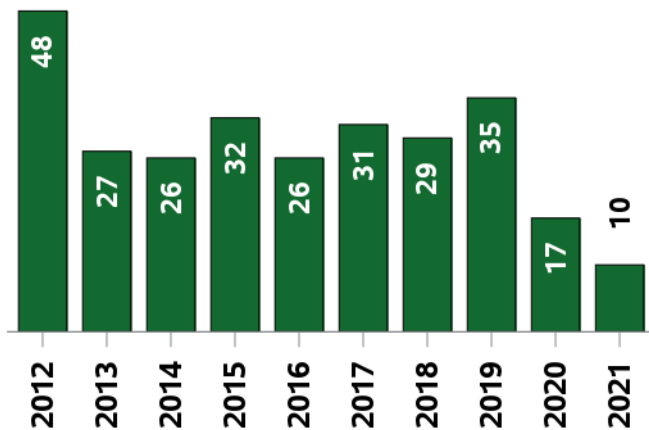
Sales Activity (November only)



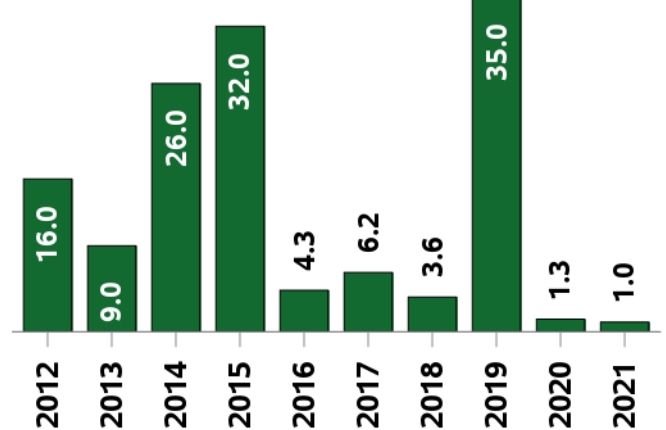
New Listings (November only)



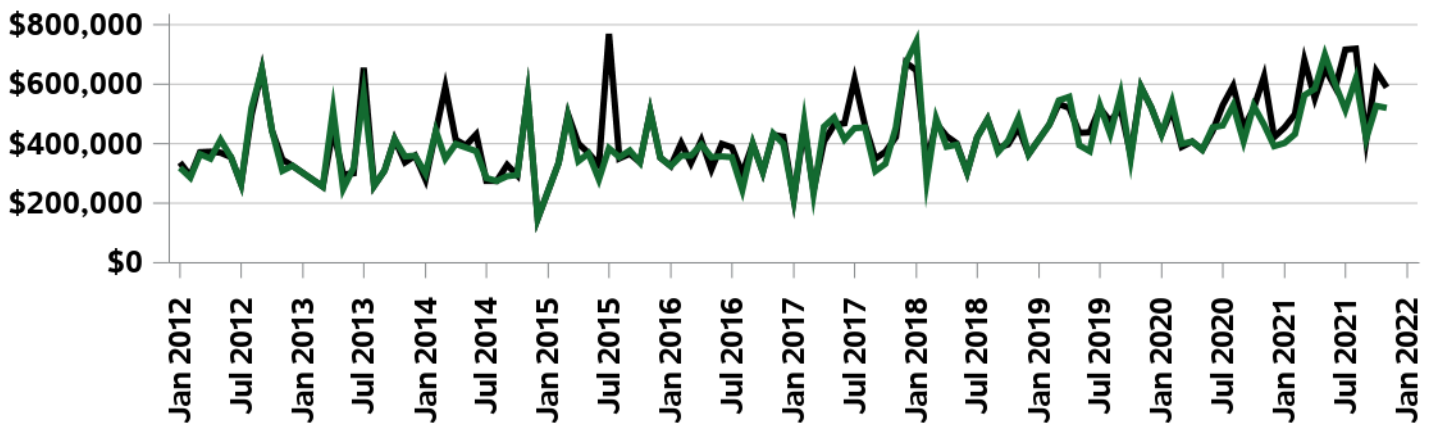
Active Listings (November only)



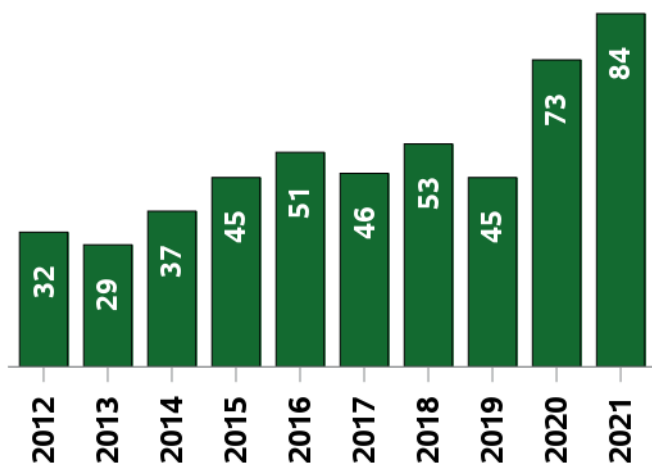
Months of Inventory (November only)



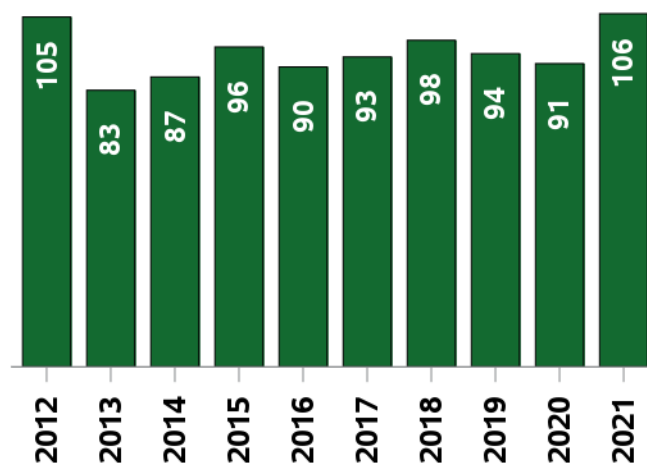
Average Price and Median Price



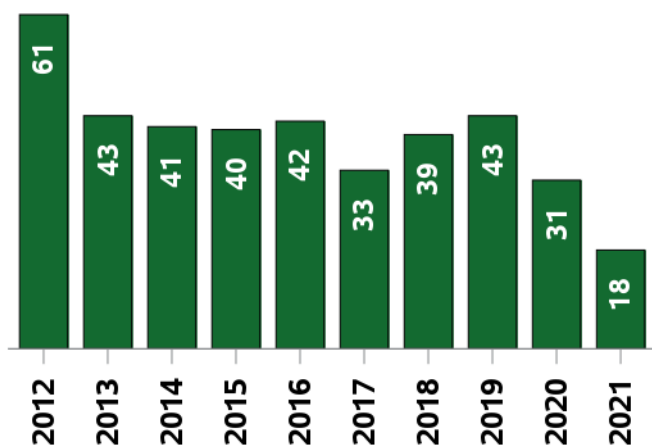
Sales Activity (November Year-to-date)



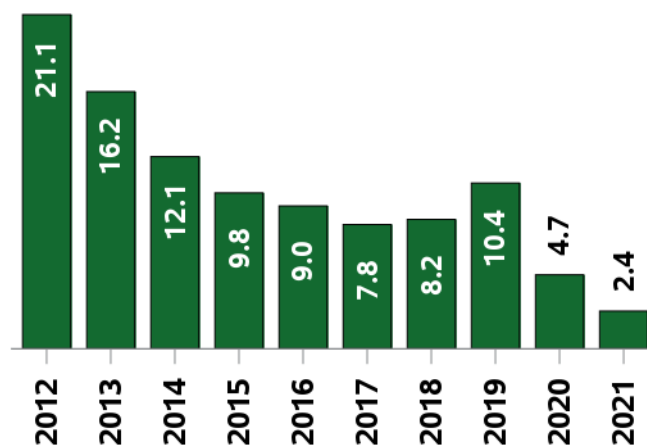
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	19	-42.4	137.5	0.0	18.8	26.7	72.7
Dollar Volume	\$7,070,450	-23.4	209.6	38.2	74.1	131.5	280.0
New Listings	19	-26.9	72.7	-9.5	-44.1	35.7	-20.8
Active Listings	60	30.4	-11.8	-22.1	-57.4	-62.7	-70.6
Sales to New Listings Ratio ¹	100.0	126.9	72.7	90.5	47.1	107.1	45.8
Months of Inventory ²	3.2	1.4	8.5	4.1	8.8	10.7	18.5
Average Price	\$372,129	33.0	30.4	38.2	46.6	82.8	120.0
Median Price	\$327,000	20.6	11.8	22.2	37.8	42.8	91.2
Sale to List Price Ratio	97.4	97.2	94.2	96.8	94.8	82.1	93.6
Median Days on Market	24.0	52.0	91.5	39.0	78.5	183.0	145.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	248	23.4	37.8	17.5	20.4	57.0	158.3
Dollar Volume	\$90,201,362	40.3	65.5	71.2	104.2	143.6	360.3
New Listings	320	19.9	24.0	20.3	9.6	6.3	1.9
Active Listings ³	68	-7.3	-21.5	-27.5	-54.8	-64.1	-70.0
Sales to New Listings Ratio ⁴	77.5	75.3	69.8	79.3	70.5	52.5	30.6
Months of Inventory ⁵	3.0	4.0	5.3	4.9	8.0	13.1	25.9
Average Price	\$363,715	13.7	20.1	45.7	69.6	55.2	78.2
Median Price	\$338,500	9.2	15.1	43.4	86.0	56.5	67.2
Sale to List Price Ratio	98.1	96.3	95.2	95.2	95.5	93.3	93.1
Median Days on Market	33.0	58.0	53.0	45.0	82.0	117.0	111.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

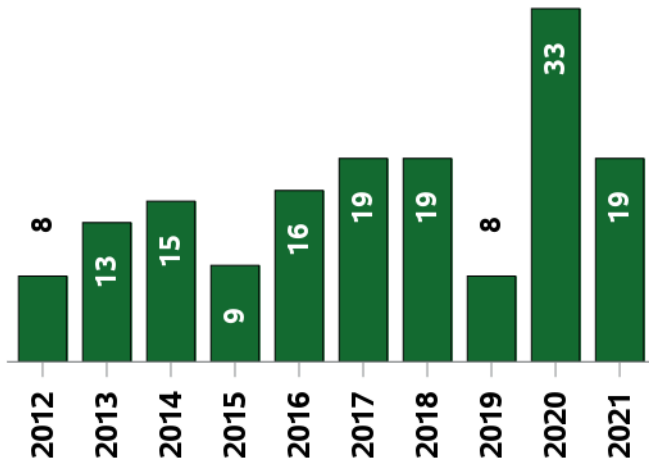
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

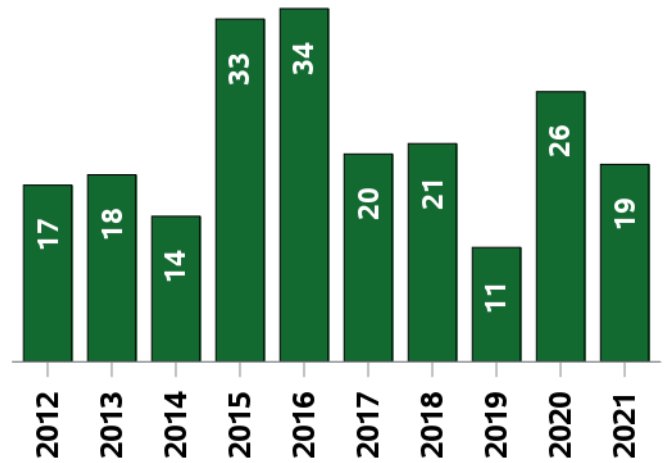
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

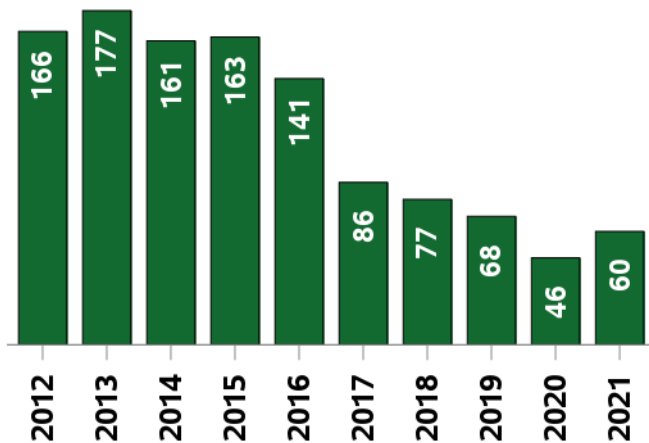
Sales Activity (November only)



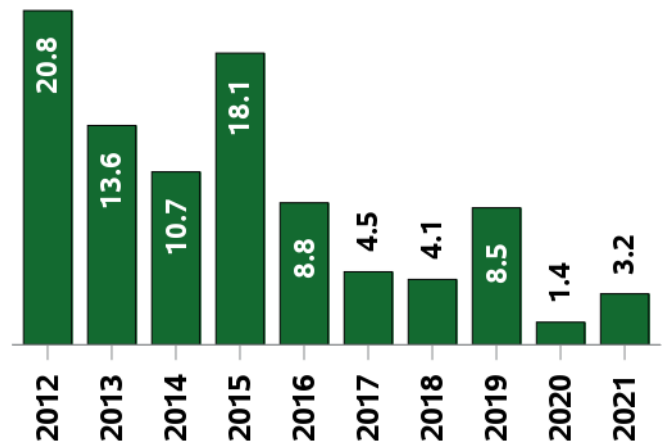
New Listings (November only)



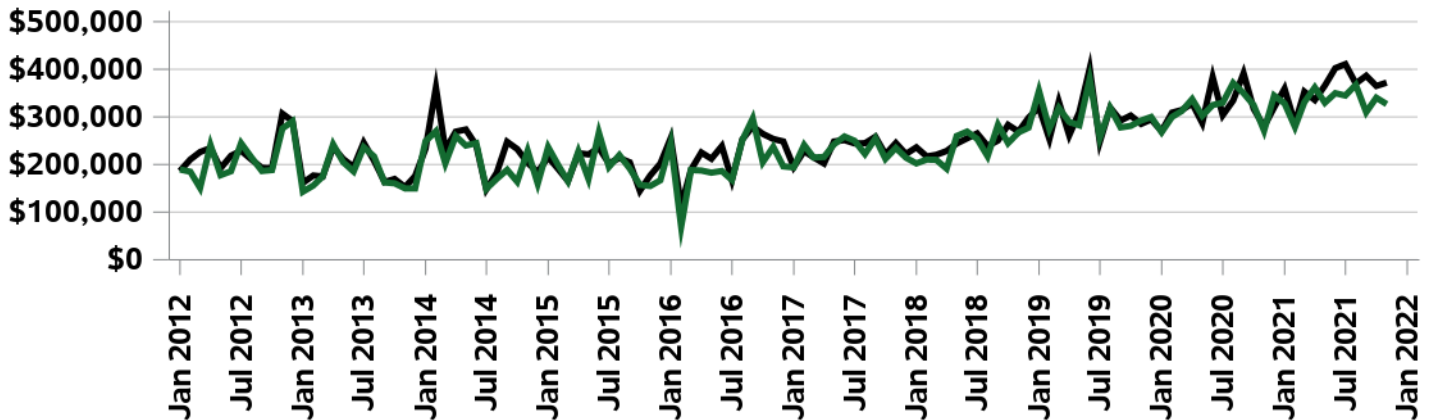
Active Listings (November only)



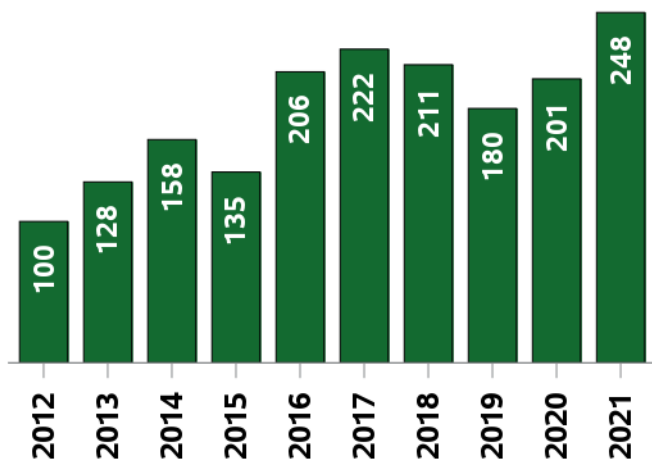
Months of Inventory (November only)



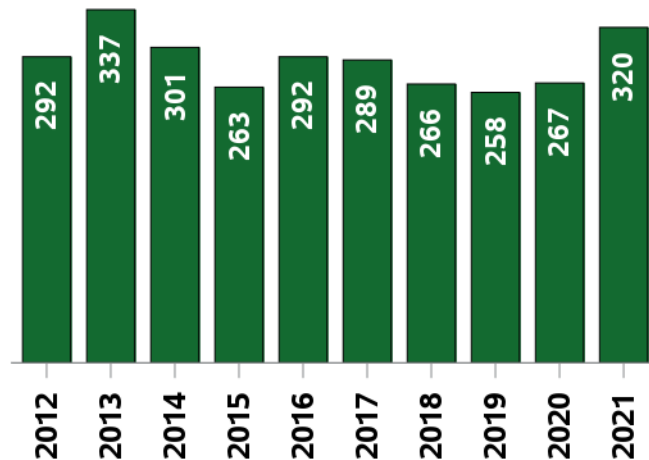
Average Price and Median Price



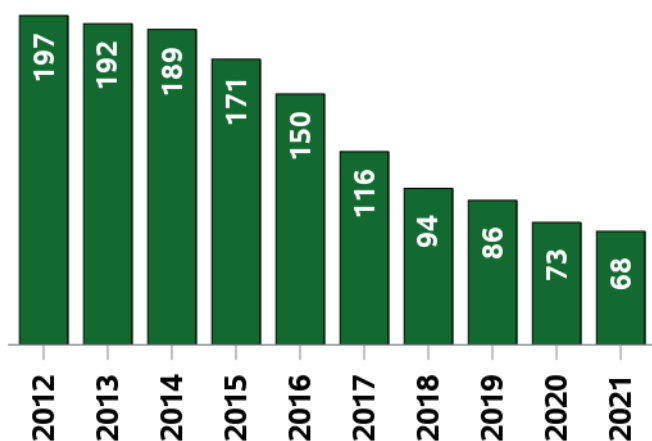
Sales Activity (November Year-to-date)



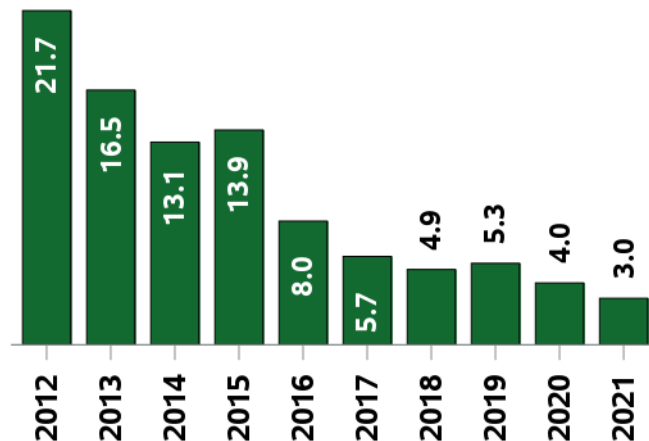
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	13	-31.6	160.0	-7.1	62.5	62.5	44.4
Dollar Volume	\$5,753,000	-21.5	233.8	34.6	165.7	167.3	252.8
New Listings	10	-41.2	25.0	-33.3	-50.0	66.7	-28.6
Active Listings	30	25.0	-25.0	-33.3	-58.9	-55.9	-69.7
Sales to New Listings Ratio ¹	130.0	111.8	62.5	93.3	40.0	133.3	64.3
Months of Inventory ²	2.3	1.3	8.0	3.2	9.1	8.5	11.0
Average Price	\$442,538	14.7	28.4	45.0	63.5	64.5	144.2
Median Price	\$400,000	-2.0	9.6	41.6	56.9	42.3	133.9
Sale to List Price Ratio	96.6	98.4	95.0	96.9	95.6	93.8	95.1
Median Days on Market	24.0	52.0	76.0	77.5	78.5	93.0	145.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	149	1.4	18.3	7.2	17.3	40.6	98.7
Dollar Volume	\$66,080,067	19.9	49.7	56.5	90.1	131.6	316.0
New Listings	198	4.8	11.9	2.1	-5.3	1.0	-11.2
Active Listings ³	39	-14.5	-29.0	-14.3	-49.1	-54.9	-67.2
Sales to New Listings Ratio ⁴	75.3	77.8	71.2	71.6	60.8	54.1	33.6
Months of Inventory ⁵	2.9	3.4	4.8	3.6	6.7	9.0	17.5
Average Price	\$443,490	18.3	26.6	46.0	62.1	64.8	109.4
Median Price	\$399,500	14.1	21.7	42.7	66.5	60.4	85.8
Sale to List Price Ratio	98.6	97.1	95.7	96.5	96.5	95.2	93.7
Median Days on Market	35.0	52.0	52.5	34.0	59.0	95.5	82.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

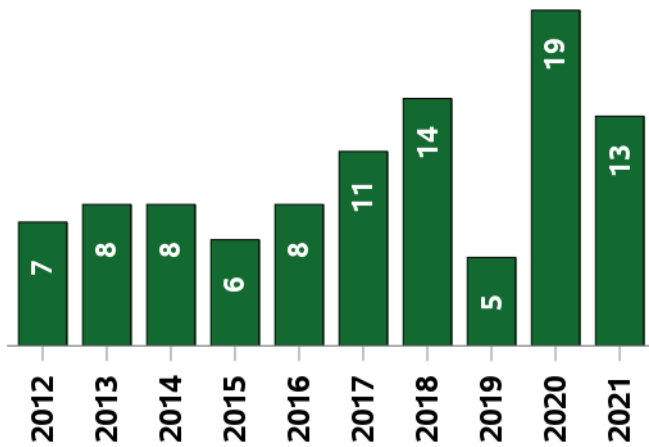
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

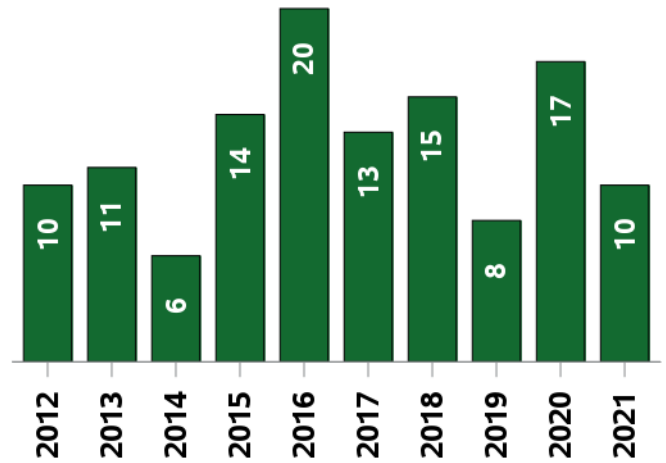
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

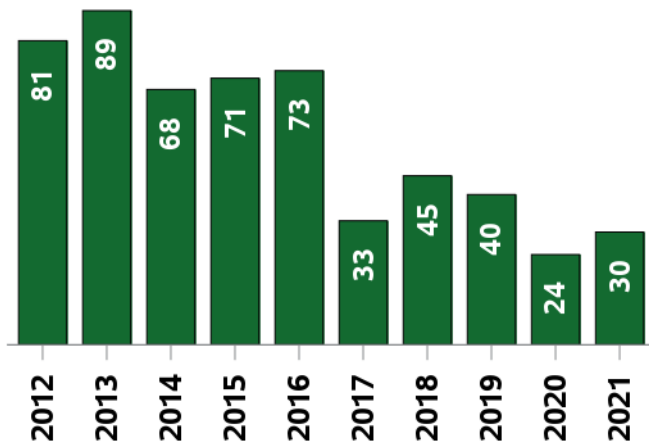
Sales Activity (November only)



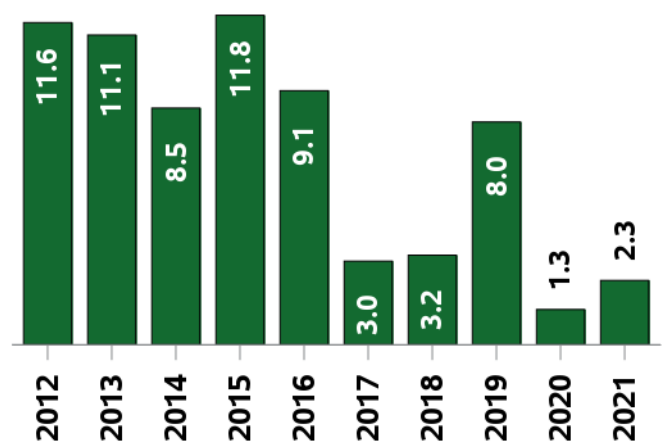
New Listings (November only)



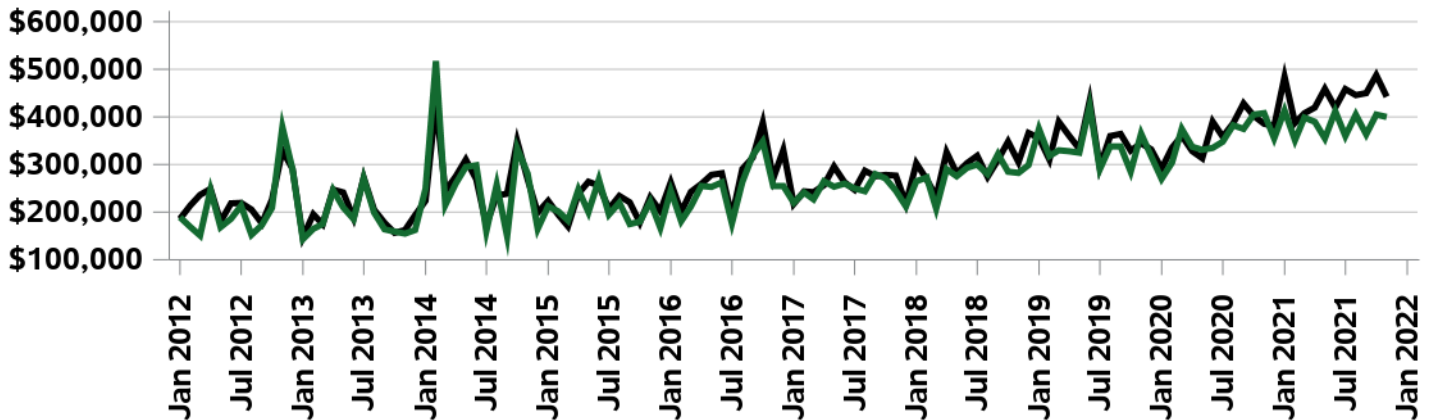
Active Listings (November only)



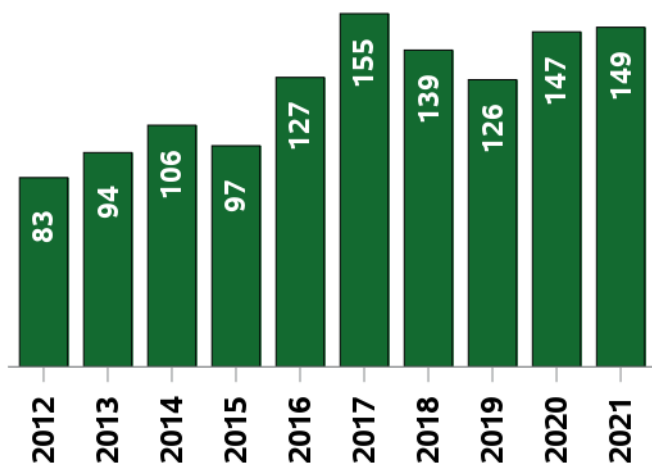
Months of Inventory (November only)



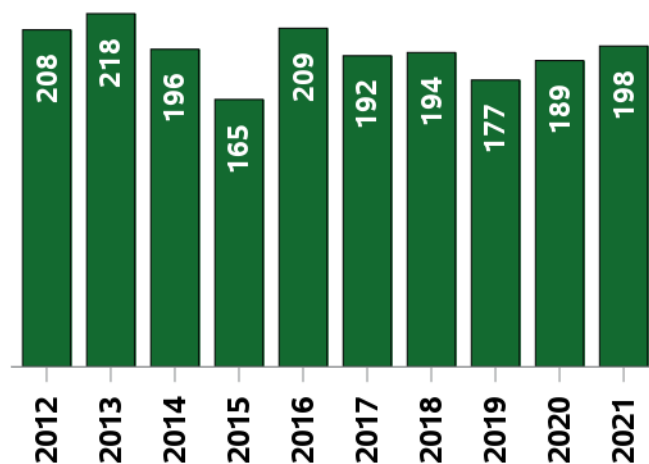
Average Price and Median Price



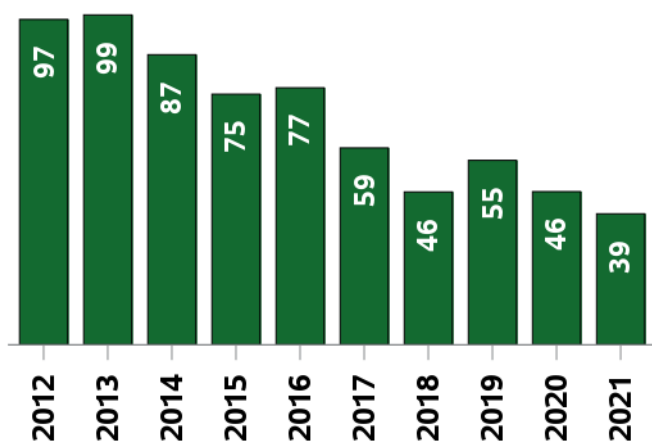
Sales Activity (November Year-to-date)



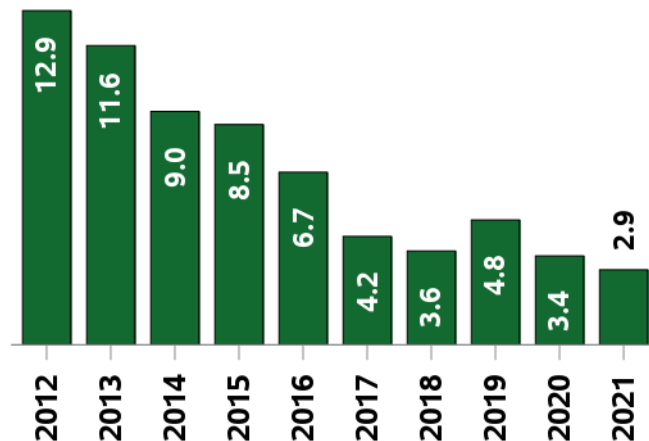
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	17	6.3	41.7	112.5	-15.0	70.0	88.9
Dollar Volume	\$11,837,855	35.4	105.5	242.5	60.6	294.5	356.5
New Listings	19	533.3	111.1	26.7	0.0	111.1	18.8
Active Listings	76	26.7	35.7	94.9	90.0	-5.0	-46.1
Sales to New Listings Ratio ¹	89.5	533.3	133.3	53.3	105.3	111.1	56.3
Months of Inventory ²	4.5	3.8	4.7	4.9	2.0	8.0	15.7
Average Price	\$696,344	27.4	45.1	61.2	88.9	132.0	141.7
Median Price	\$675,555	43.0	48.6	83.8	100.2	143.4	137.0
Sale to List Price Ratio	100.3	98.6	96.8	98.6	96.6	95.9	93.8
Median Days on Market	45.0	47.0	48.0	25.5	63.0	37.5	205.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	178	19.5	19.5	30.9	-6.3	13.4	61.8
Dollar Volume	\$112,349,501	44.8	58.7	82.6	64.5	127.5	231.0
New Listings	261	15.0	19.2	38.8	4.8	-2.2	-13.9
Active Listings ³	62	-24.9	10.3	74.9	1.8	-49.3	-56.2
Sales to New Listings Ratio ⁴	68.2	65.6	68.0	72.3	76.3	58.8	36.3
Months of Inventory ⁵	3.8	6.1	4.2	2.9	3.5	8.6	14.2
Average Price	\$631,177	21.2	32.8	39.5	75.5	100.6	104.6
Median Price	\$611,250	26.0	32.9	39.2	77.9	97.2	100.4
Sale to List Price Ratio	103.5	98.6	98.0	98.7	98.1	96.3	94.9
Median Days on Market	24.5	36.0	46.0	36.5	40.0	65.0	59.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

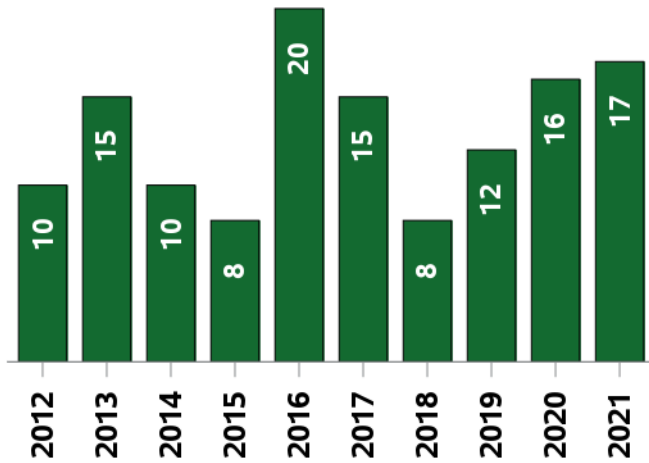
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

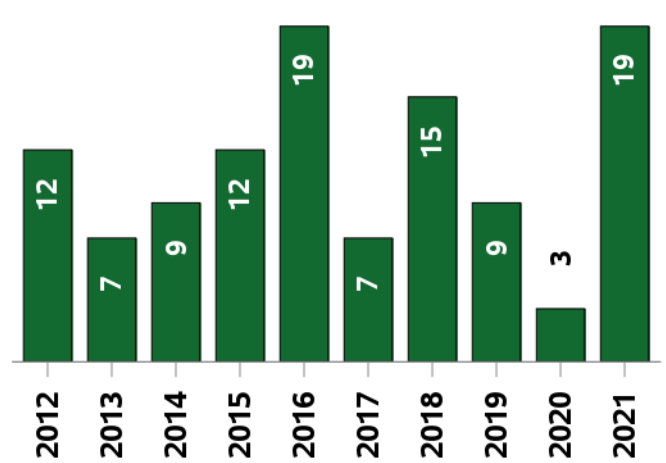
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

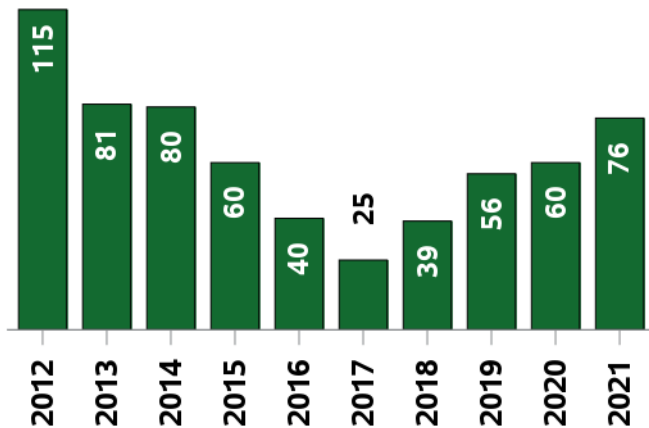
Sales Activity (November only)



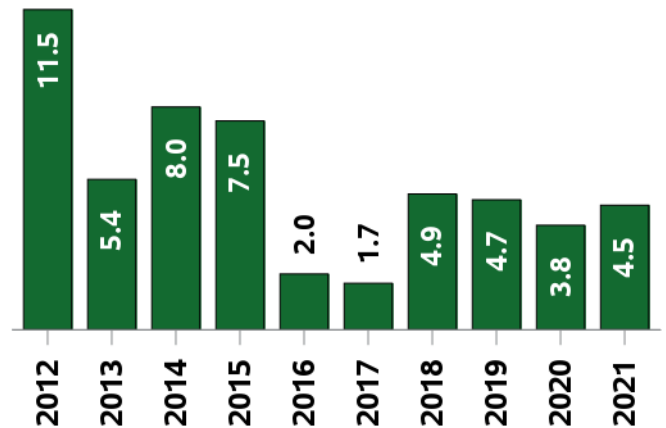
New Listings (November only)



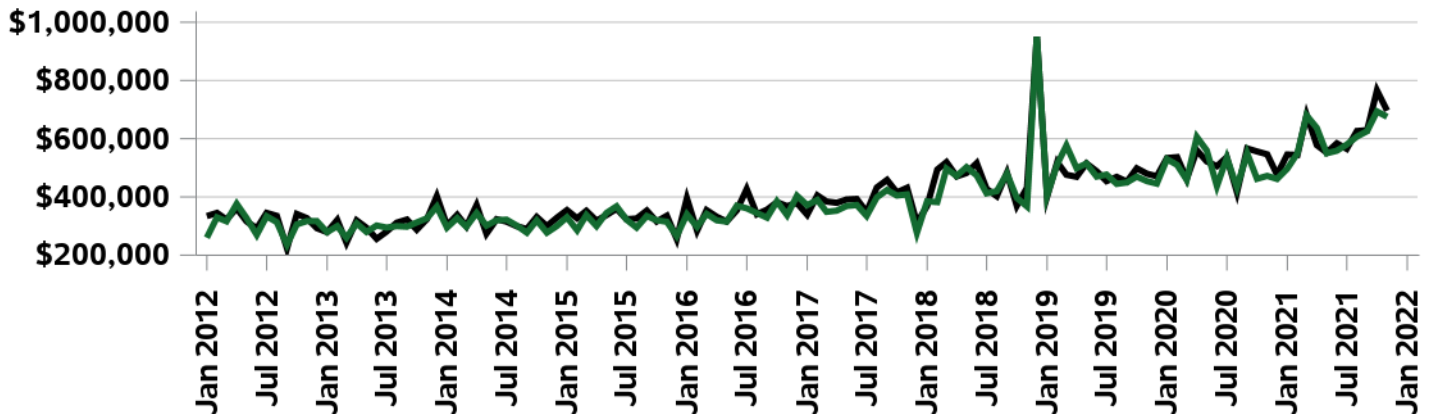
Active Listings (November only)



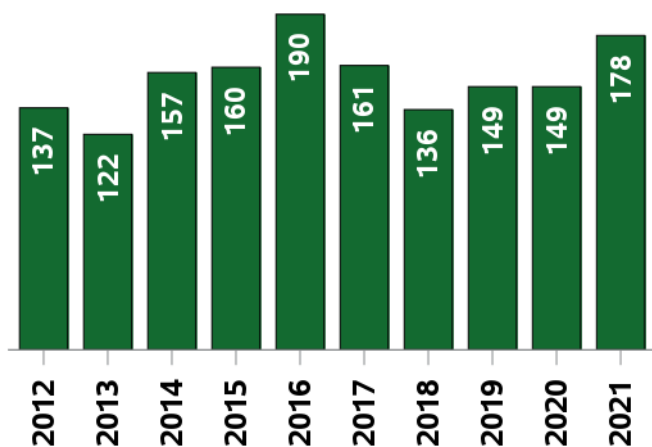
Months of Inventory (November only)



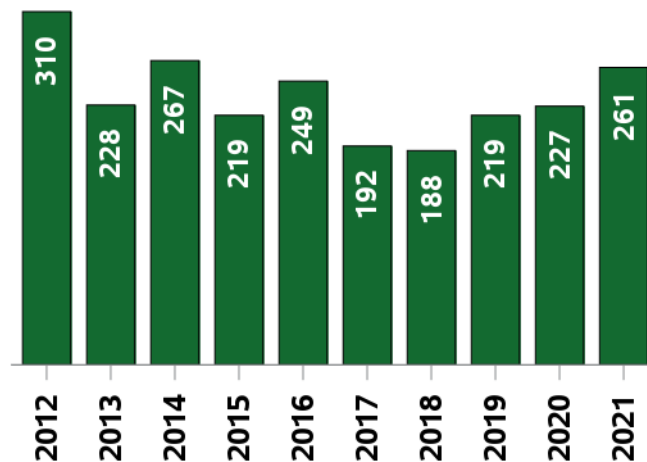
Average Price and Median Price



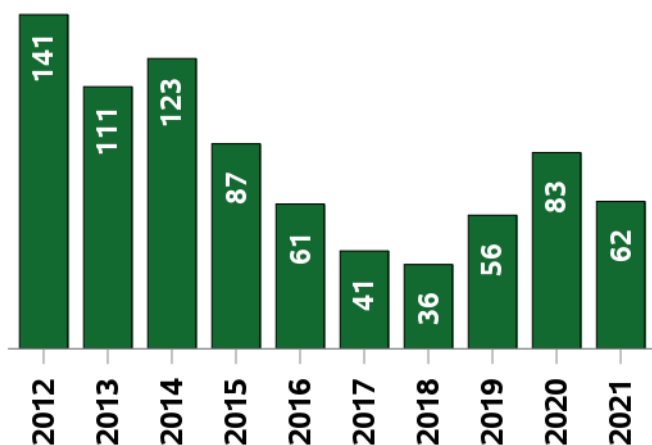
Sales Activity (November Year-to-date)



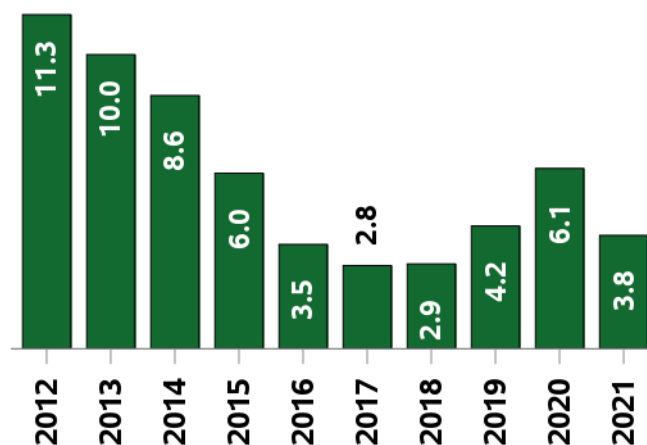
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	13	0.0	44.4	116.7	-23.5	62.5	116.7
Dollar Volume	\$9,357,955	28.2	111.5	232.0	33.4	290.4	422.8
New Listings	17	1,600.0	183.3	112.5	183.3	142.9	13.3
Active Listings	32	255.6	-31.9	18.5	60.0	-48.4	-59.5
Sales to New Listings Ratio ¹	76.5	1,300.0	150.0	75.0	283.3	114.3	40.0
Months of Inventory ²	2.5	0.7	5.2	4.5	1.2	7.8	13.2
Average Price	\$719,843	28.2	46.4	53.2	74.5	140.2	141.3
Median Price	\$689,900	40.8	50.3	82.8	85.2	148.6	144.9
Sale to List Price Ratio	100.5	98.5	96.8	98.6	96.3	95.2	93.9
Median Days on Market	37.0	52.0	48.0	25.5	57.0	66.0	113.5
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	132	8.2	24.5	24.5	-7.0	12.8	51.7
Dollar Volume	\$88,713,304	35.3	62.2	72.3	60.8	129.5	209.7
New Listings	175	25.9	2.9	23.2	8.0	-19.4	-20.8
Active Listings ³	26	-13.3	-42.3	-9.1	-18.4	-65.7	-67.1
Sales to New Listings Ratio ⁴	75.4	87.8	62.4	74.6	87.7	53.9	39.4
Months of Inventory ⁵	2.2	2.7	4.7	3.0	2.5	7.2	10.1
Average Price	\$672,070	25.0	30.2	38.3	73.0	103.5	104.1
Median Price	\$647,500	27.0	31.5	36.1	81.1	103.6	106.9
Sale to List Price Ratio	103.8	98.6	97.8	98.8	98.3	96.1	94.9
Median Days on Market	25.0	36.0	46.5	39.0	35.0	64.0	53.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

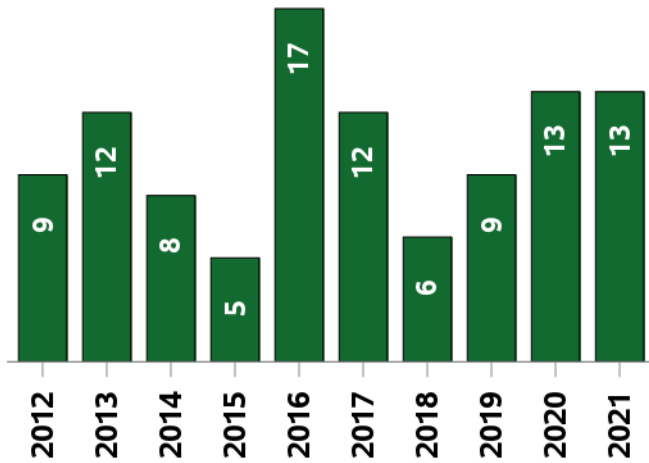
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

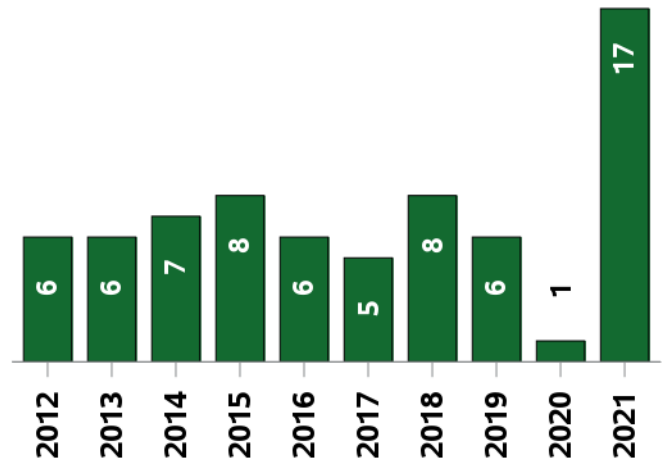
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

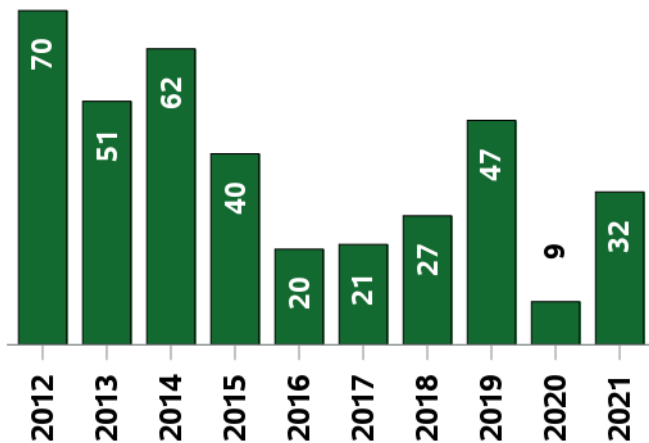
Sales Activity (November only)



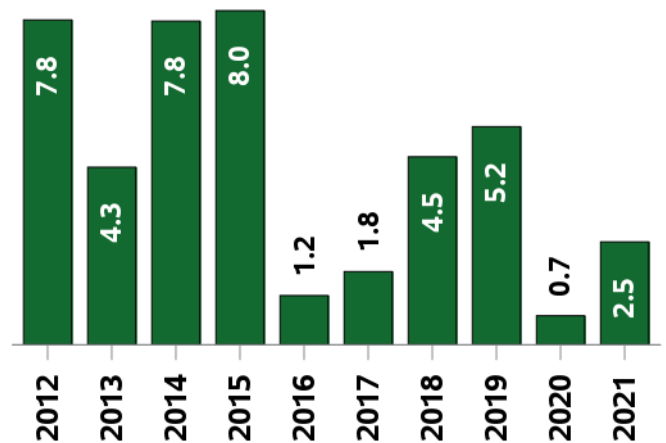
New Listings (November only)



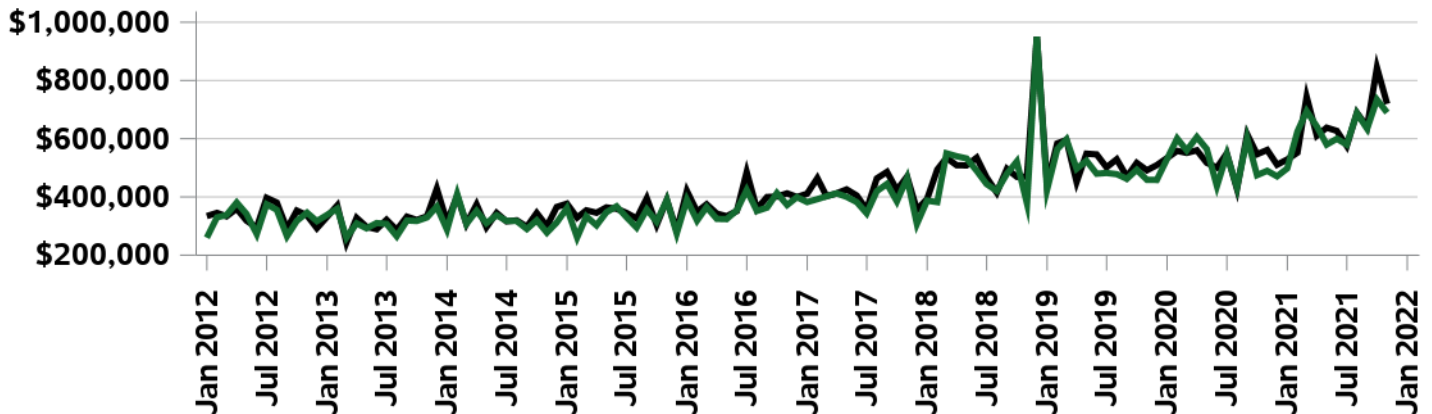
Active Listings (November only)



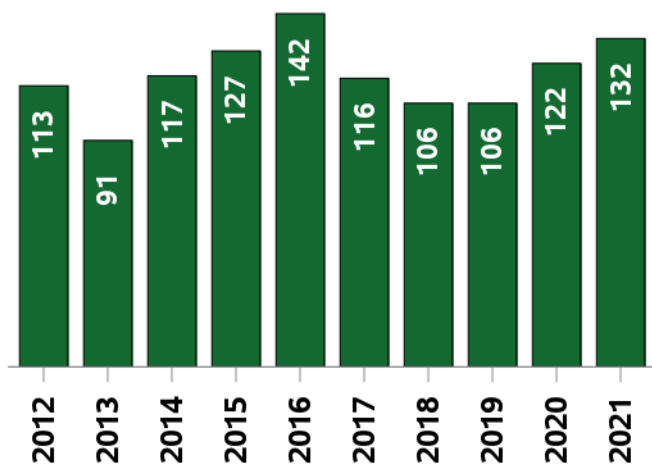
Months of Inventory (November only)



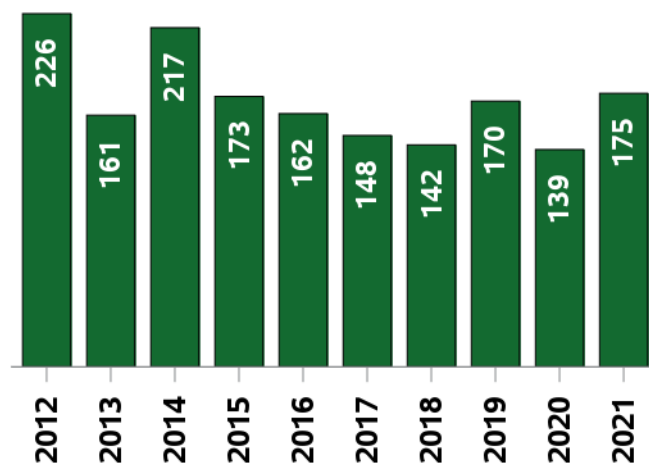
Average Price and Median Price



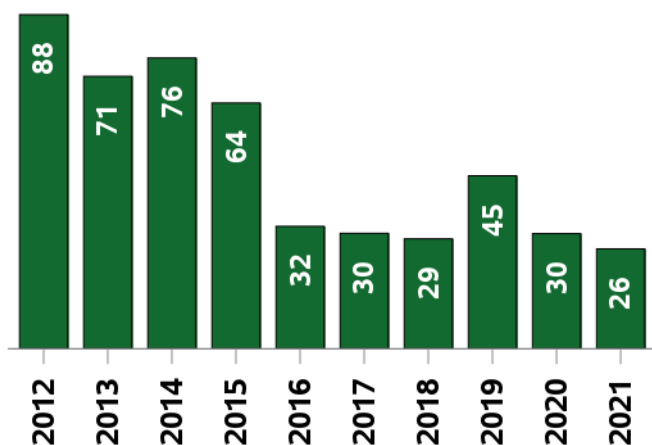
Sales Activity (November Year-to-date)



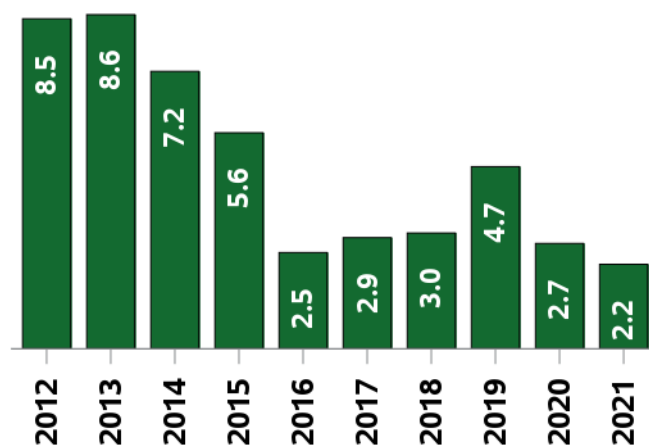
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	10	25.0	100.0	100.0	100.0	150.0	400.0
Dollar Volume	\$6,601,700	98.8	254.5	262.3	386.3	351.4	1,285.7
New Listings	6	-50.0	50.0	-14.3	-25.0	0.0	-33.3
Active Listings	14	-41.7	-60.0	-68.9	-73.1	-75.4	-83.5
Sales to New Listings Ratio ¹	166.7	66.7	125.0	71.4	62.5	66.7	22.2
Months of Inventory ²	1.4	3.0	7.0	9.0	10.4	14.3	42.5
Average Price	\$660,170	59.0	77.3	81.2	143.2	80.6	177.1
Median Price	\$663,000	97.3	128.6	86.8	150.2	95.7	178.3
Sale to List Price Ratio	100.2	102.8	97.0	97.1	91.4	93.6	93.8
Median Days on Market	91.5	36.0	37.0	28.0	180.0	126.0	18.5
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	104	28.4	35.1	23.8	38.7	108.0	116.7
Dollar Volume	\$51,957,981	43.2	59.7	88.3	162.8	339.3	343.0
New Listings	110	-5.2	2.8	-11.3	7.8	8.9	-23.6
Active Listings ³	23	-41.1	-42.6	-46.5	-65.5	-64.5	-74.0
Sales to New Listings Ratio ⁴	94.5	69.8	72.0	67.7	73.5	49.5	33.3
Months of Inventory ⁵	2.4	5.2	5.6	5.5	9.6	14.0	19.9
Average Price	\$499,596	11.5	18.2	52.1	89.5	111.2	104.4
Median Price	\$480,000	20.0	24.4	42.0	81.1	115.7	106.6
Sale to List Price Ratio	100.2	98.6	97.6	96.8	94.5	93.7	95.3
Median Days on Market	35.5	55.0	62.0	52.0	95.0	94.0	73.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

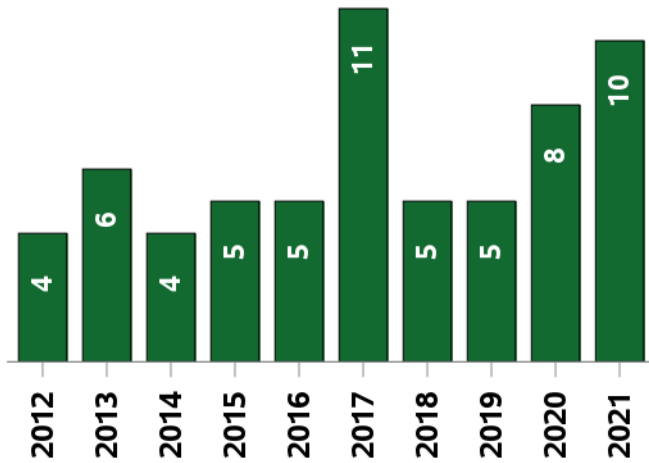
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

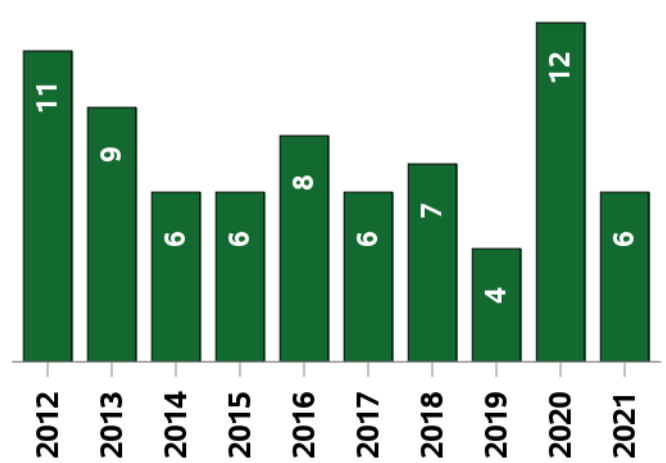
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

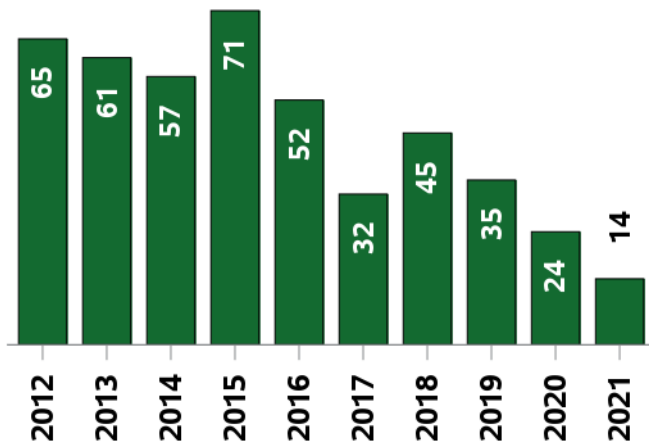
Sales Activity (November only)



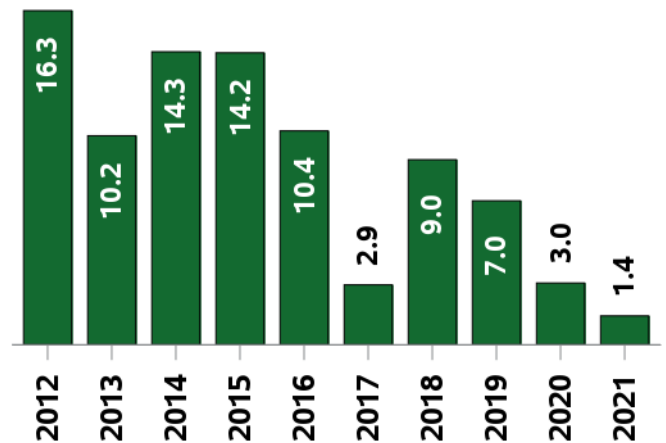
New Listings (November only)



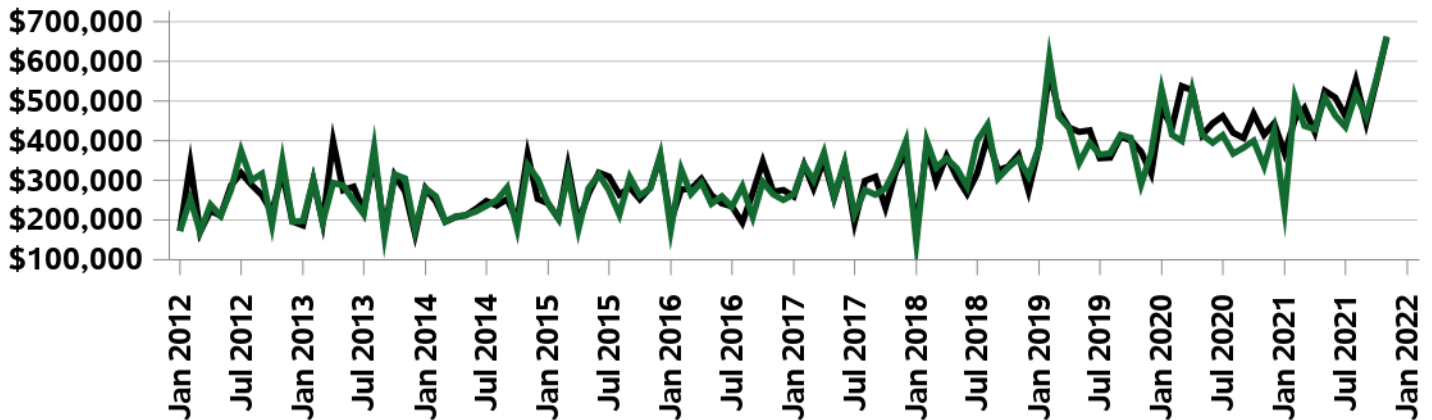
Active Listings (November only)



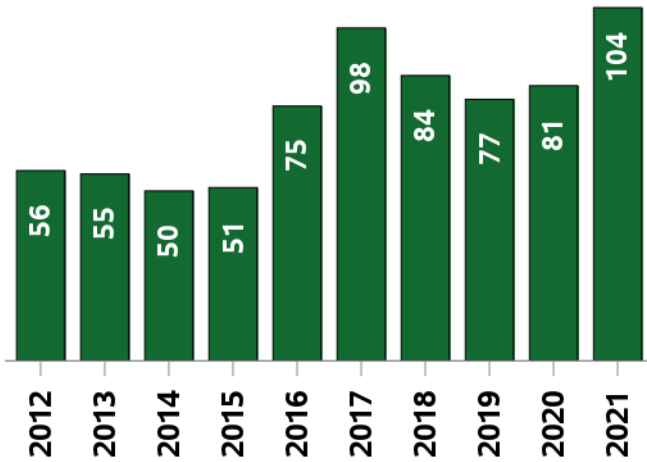
Months of Inventory (November only)



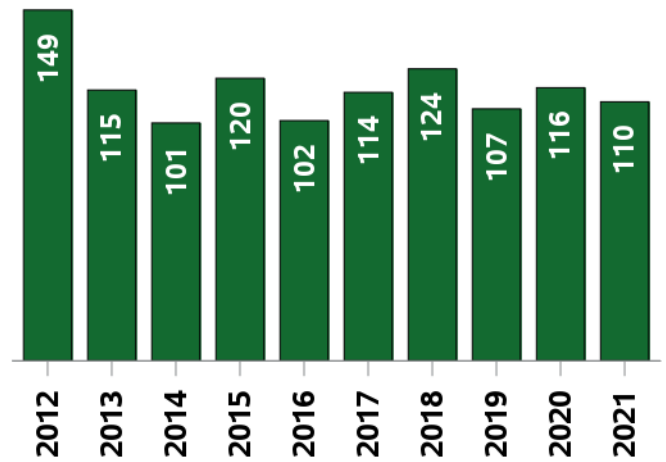
Average Price and Median Price



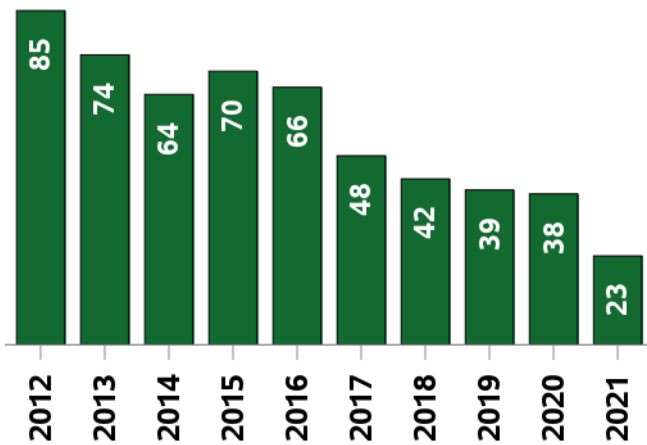
Sales Activity (November Year-to-date)



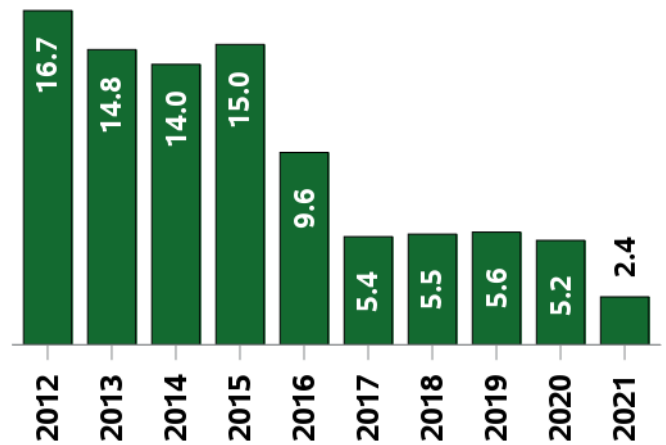
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	6	20.0	20.0	200.0	200.0	200.0	500.0
Dollar Volume	\$3,945,200	51.8	111.9	286.0	652.9	324.2	952.1
New Listings	5	-16.7	66.7	25.0	25.0	66.7	25.0
Active Listings	7	-36.4	-65.0	-68.2	-75.9	-81.1	-83.3
Sales to New Listings Ratio ¹	120.0	83.3	166.7	50.0	50.0	66.7	25.0
Months of Inventory ²	1.2	2.2	4.0	11.0	14.5	18.5	42.0
Average Price	\$657,533	26.5	76.6	28.7	151.0	41.4	75.3
Median Price	\$663,000	47.0	128.6	29.7	153.1	42.6	76.8
Sale to List Price Ratio	97.7	100.8	97.0	97.9	91.7	92.7	98.9
Median Days on Market	91.5	39.0	37.0	132.5	123.0	178.0	14.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	60	5.3	13.2	9.1	13.2	62.2	53.8
Dollar Volume	\$34,970,281	21.1	41.8	74.4	137.0	299.4	239.4
New Listings	68	-2.9	-12.8	-6.8	-5.6	-2.9	-29.9
Active Listings ³	13	-37.5	-44.2	-36.7	-65.5	-66.3	-73.5
Sales to New Listings Ratio ⁴	88.2	81.4	67.9	75.3	73.6	52.9	40.2
Months of Inventory ⁵	2.4	4.1	4.9	4.2	7.9	11.6	14.1
Average Price	\$582,838	15.1	25.3	59.8	109.4	146.3	120.6
Median Price	\$587,500	25.0	41.6	67.9	121.7	179.8	139.8
Sale to List Price Ratio	99.7	97.4	98.2	97.6	95.2	93.5	95.6
Median Days on Market	36.5	48.0	43.0	47.0	74.0	86.0	60.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

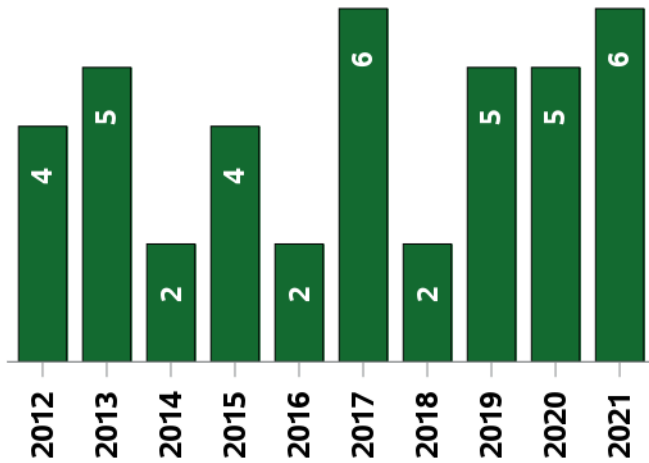
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

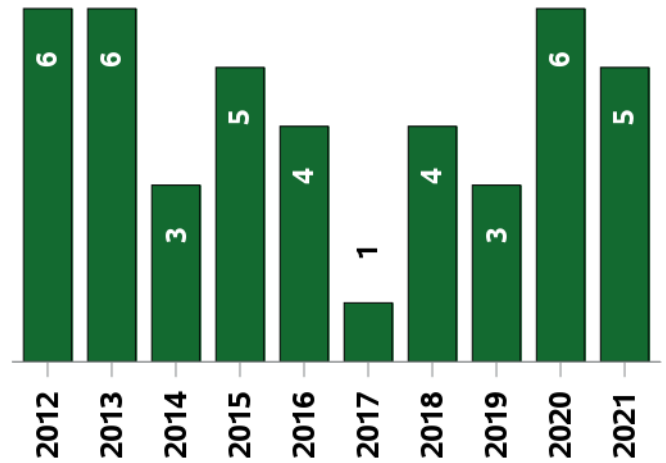
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

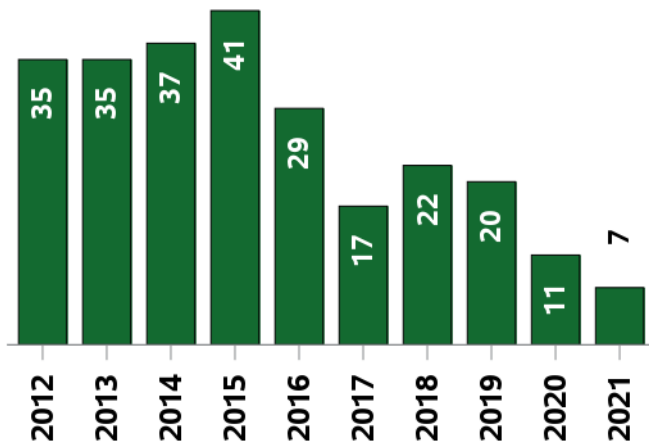
Sales Activity (November only)



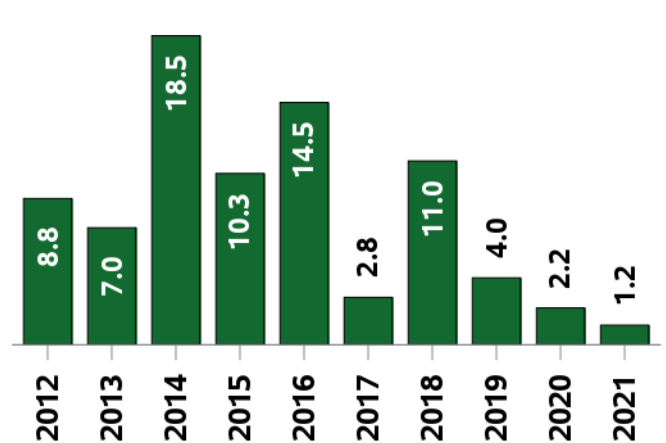
New Listings (November only)



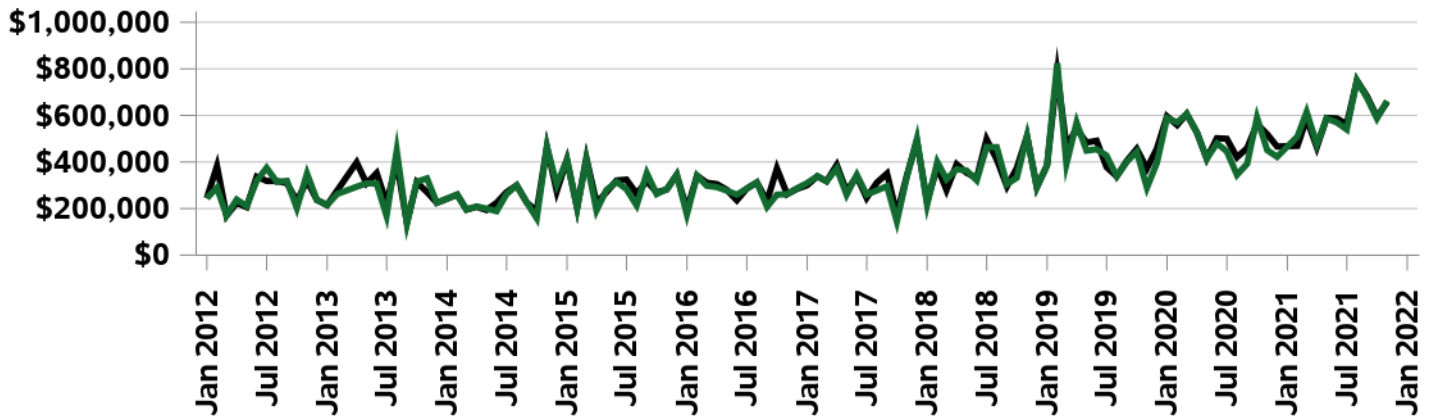
Active Listings (November only)



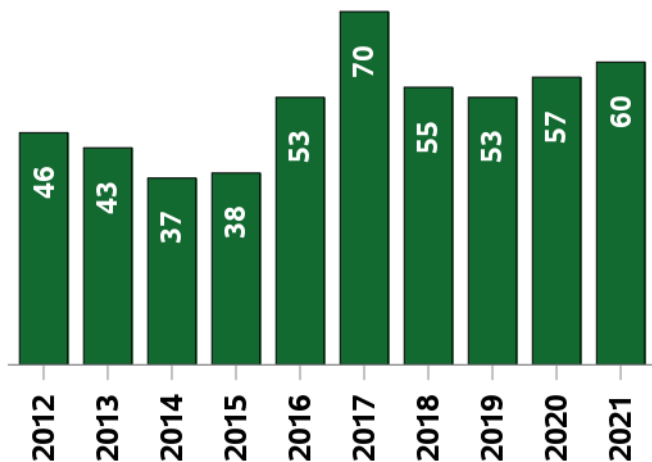
Months of Inventory (November only)



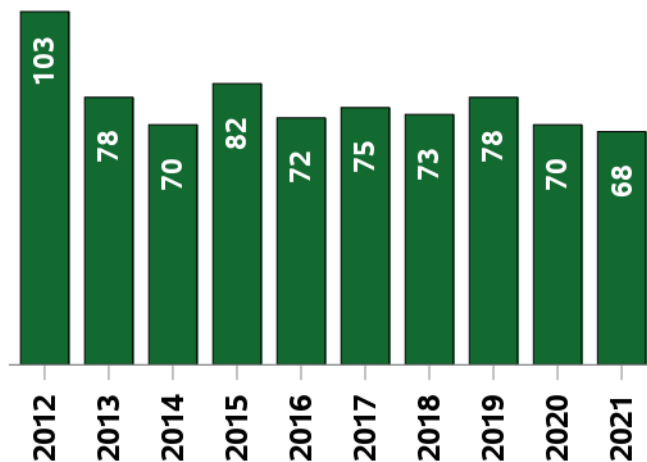
Average Price and Median Price



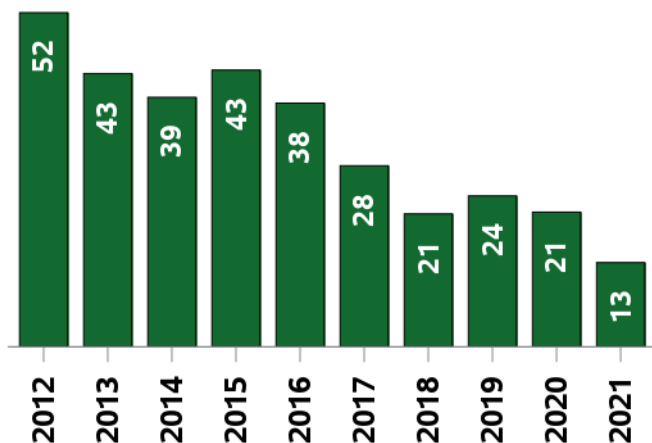
Sales Activity (November Year-to-date)



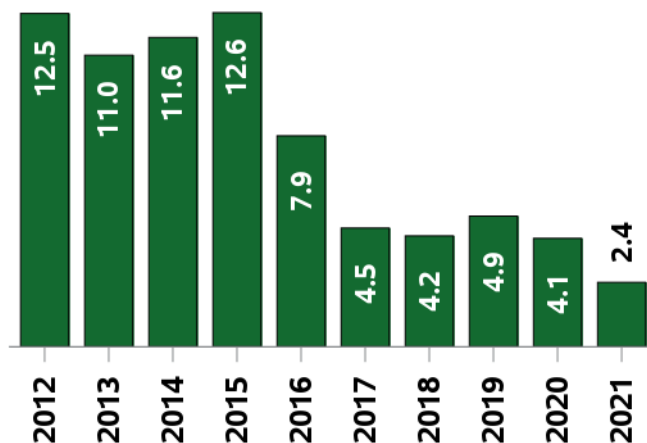
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	8	0.0	33.3	-11.1	100.0	166.7	300.0
Dollar Volume	\$2,044,400	-7.1	42.3	6.9	349.3	189.8	1,281.4
New Listings	5	-54.5	66.7	-66.7	-61.5	-54.5	-28.6
Active Listings	16	-33.3	-69.2	-72.4	-84.9	-83.3	-82.0
Sales to New Listings Ratio ¹	160.0	72.7	200.0	60.0	30.8	27.3	28.6
Months of Inventory ²	2.0	3.0	8.7	6.4	26.5	32.0	44.5
Average Price	\$255,550	-7.1	6.7	20.3	124.7	8.7	245.3
Median Price	\$189,500	-12.9	-19.1	-27.9	203.2	1.1	156.1
Sale to List Price Ratio	102.0	97.5	95.6	95.5	90.8	95.8	89.4
Median Days on Market	25.5	117.5	124.0	97.0	124.0	29.0	85.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	144	44.0	44.0	44.0	176.9	144.1	71.4
Dollar Volume	\$38,155,885	49.4	75.5	62.9	354.6	134.4	87.5
New Listings	160	13.5	7.4	3.9	0.6	6.7	-12.1
Active Listings ³	32	-30.2	-48.0	-53.8	-69.3	-64.0	-57.1
Sales to New Listings Ratio ⁴	90.0	70.9	67.1	64.9	32.7	39.3	46.2
Months of Inventory ⁵	2.4	5.0	6.7	7.5	21.7	16.3	9.6
Average Price	\$264,971	3.8	21.8	13.1	64.2	-4.0	9.4
Median Price	\$221,500	-7.9	10.7	-2.7	81.6	-22.0	-12.6
Sale to List Price Ratio	98.5	96.0	94.9	95.2	91.9	95.4	94.9
Median Days on Market	36.5	57.0	58.0	100.0	101.0	79.0	46.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

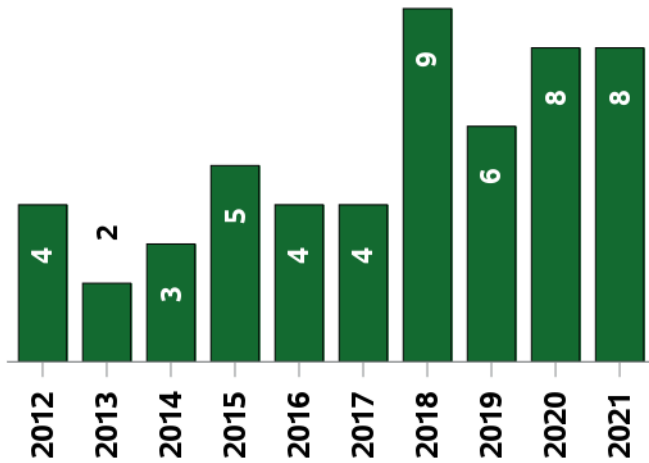
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

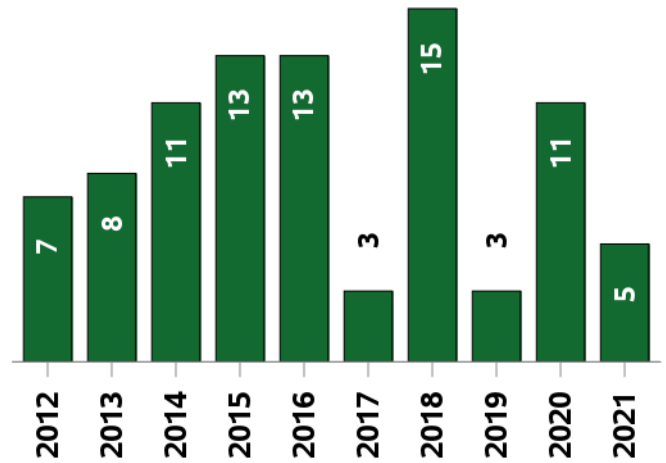
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

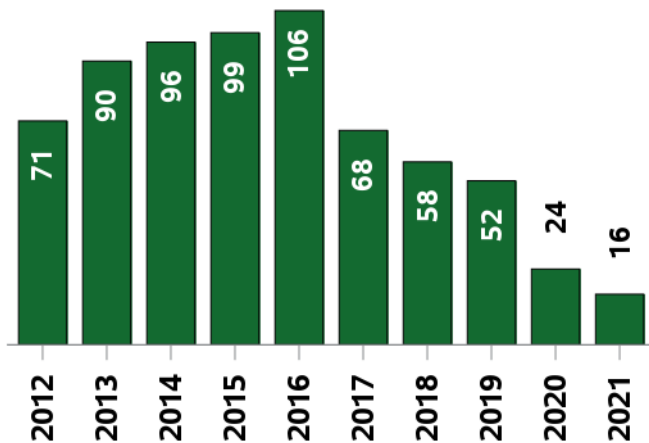
Sales Activity (November only)



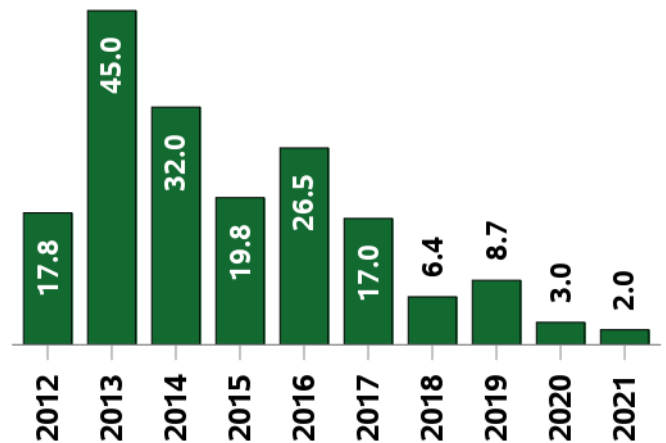
New Listings (November only)



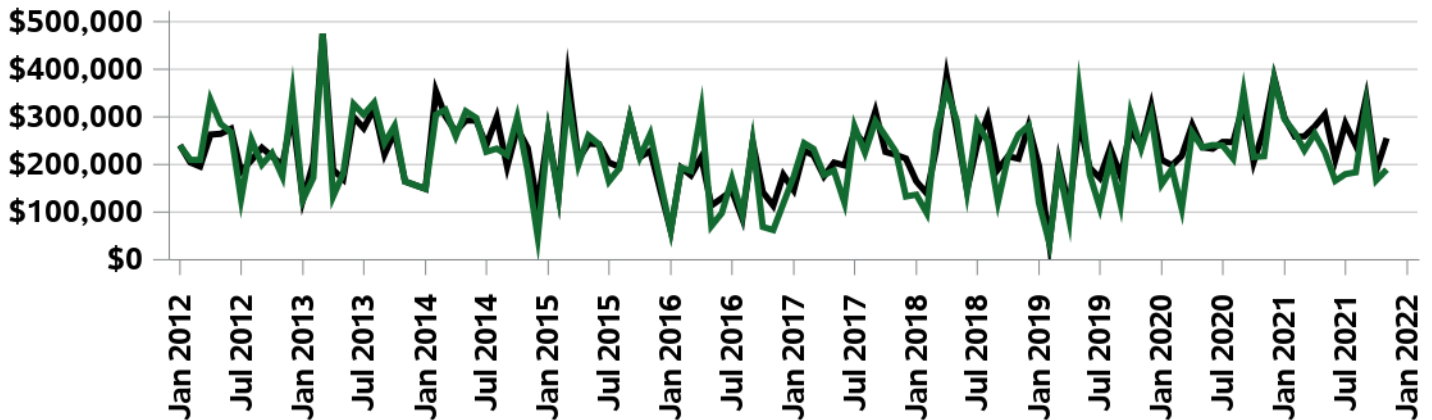
Active Listings (November only)



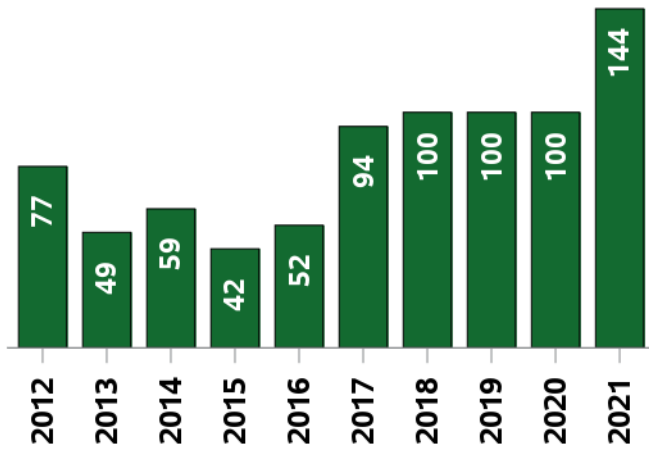
Months of Inventory (November only)



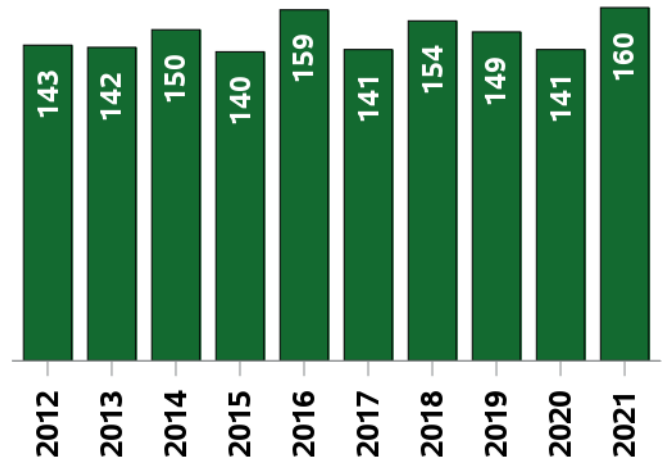
Average Price and Median Price



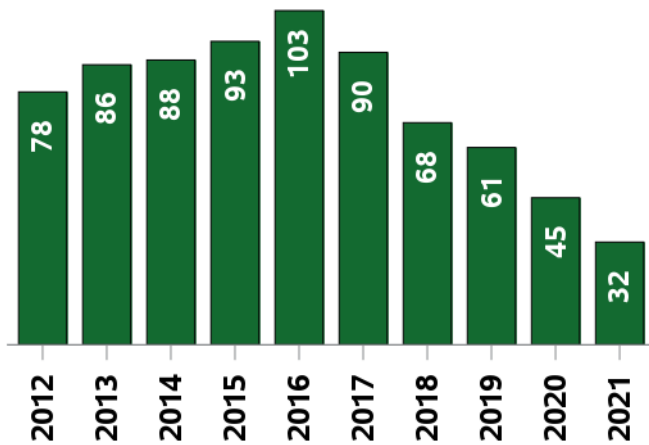
Sales Activity (November Year-to-date)



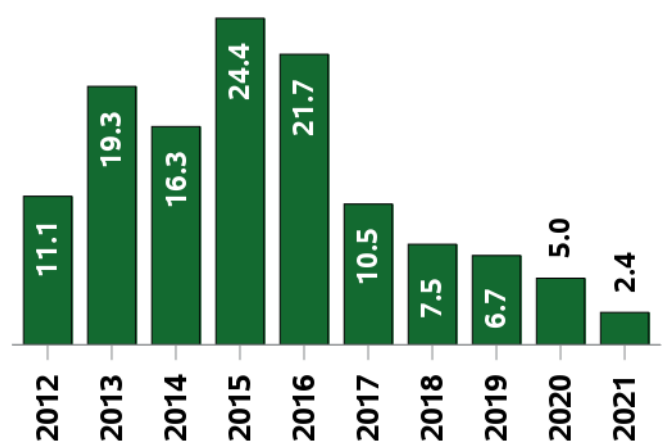
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	3	-25.0	-40.0	-40.0	200.0	50.0	—
Dollar Volume	\$1,292,400	-27.7	-0.1	-22.7	319.6	111.0	—
New Listings	2	-71.4	100.0	-71.4	-71.4	-66.7	0.0
Active Listings	6	-60.0	-81.3	-82.4	-90.0	-88.9	-85.0
Sales to New Listings Ratio ¹	150.0	57.1	500.0	71.4	14.3	33.3	—
Months of Inventory ²	2.0	3.8	6.4	6.8	60.0	27.0	—
Average Price	\$430,800	-3.7	66.5	28.9	39.9	40.7	—
Median Price	\$430,000	-5.7	76.6	34.4	39.6	40.4	—
Sale to List Price Ratio	101.9	102.1	95.0	96.5	96.6	95.8	—
Median Days on Market	24.0	35.0	151.0	97.0	51.0	60.0	—
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	71	10.9	26.8	9.2	173.1	54.3	26.8
Dollar Volume	\$28,573,085	30.9	56.3	40.9	319.1	91.2	64.2
New Listings	73	-14.1	-14.1	-20.7	-18.0	-18.9	-25.5
Active Listings ³	13	-48.7	-64.0	-69.2	-76.1	-74.2	-64.8
Sales to New Listings Ratio ⁴	97.3	75.3	65.9	70.7	29.2	51.1	57.1
Months of Inventory ⁵	2.0	4.3	6.9	7.0	22.5	11.8	7.1
Average Price	\$402,438	18.0	23.3	29.0	53.5	23.8	29.5
Median Price	\$375,000	10.4	13.6	23.6	46.5	21.6	31.6
Sale to List Price Ratio	99.9	97.4	96.5	96.3	95.5	96.3	96.4
Median Days on Market	28.0	38.0	63.5	98.0	124.0	91.0	34.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

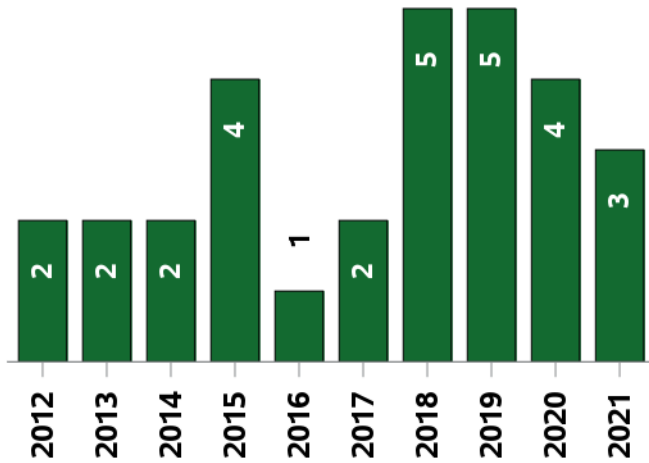
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

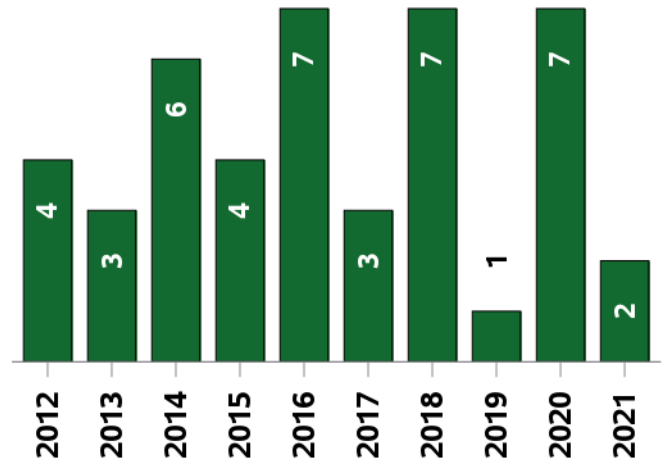
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

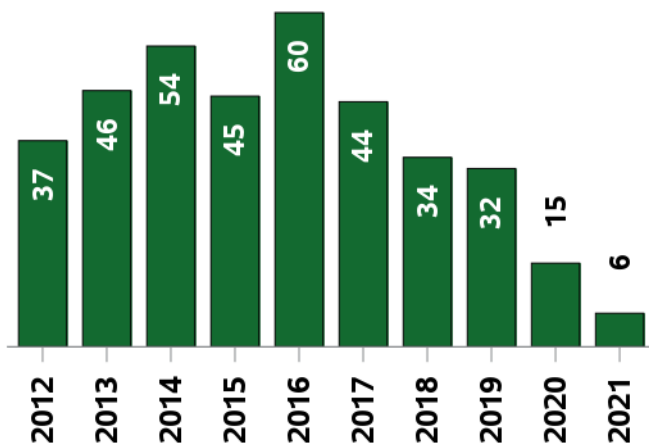
Sales Activity (November only)



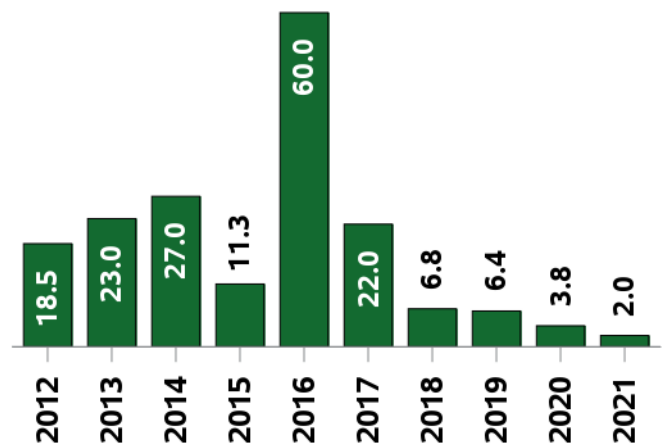
New Listings (November only)



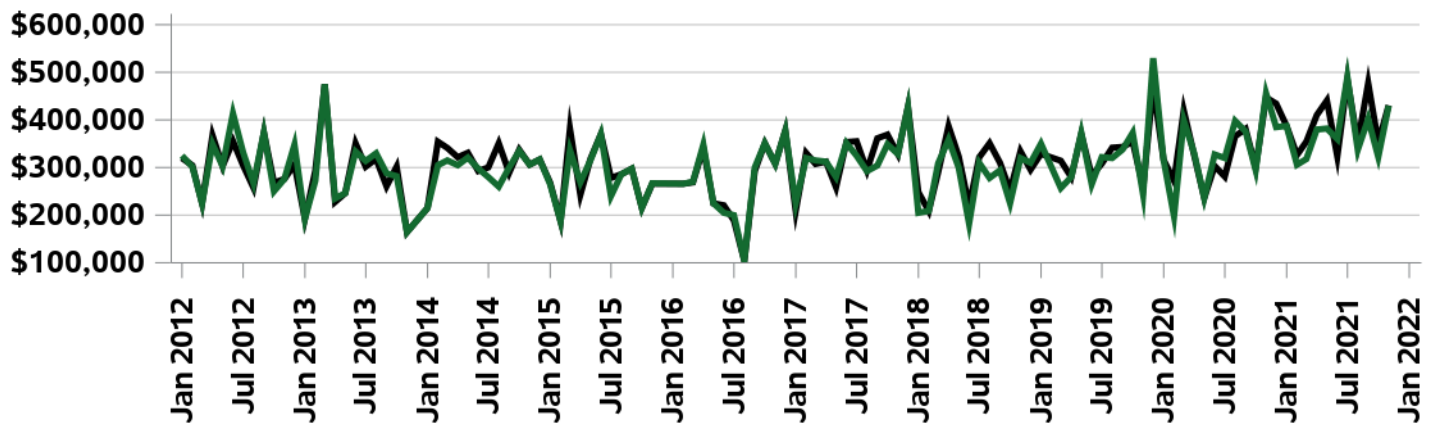
Active Listings (November only)



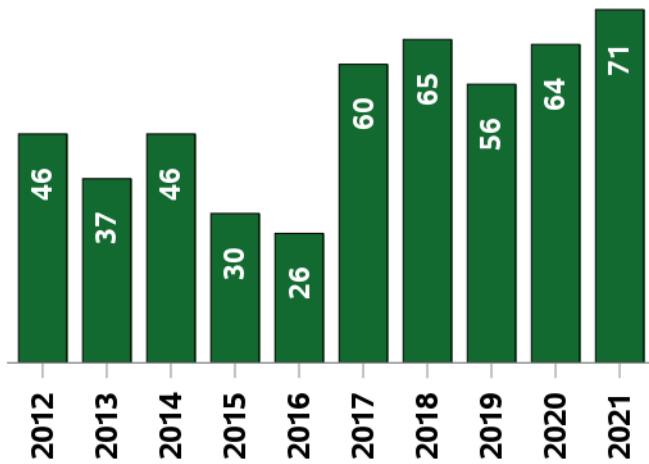
Months of Inventory (November only)



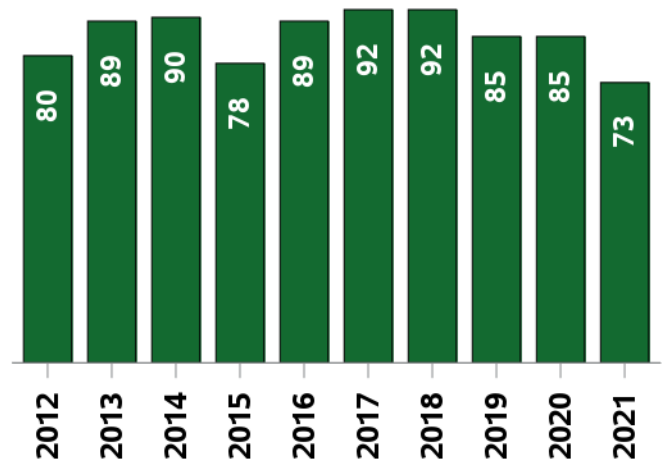
Average Price and Median Price



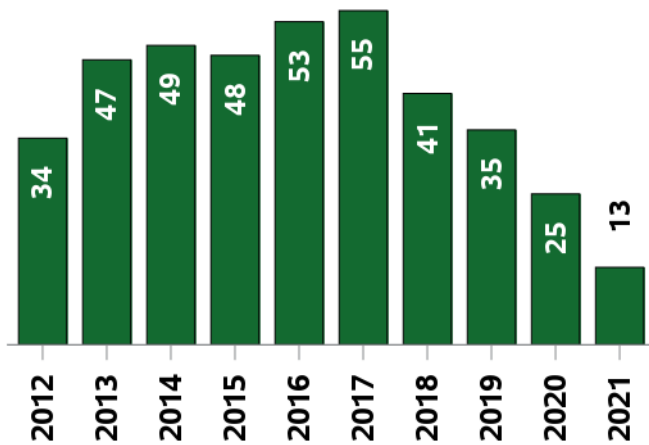
Sales Activity (November Year-to-date)



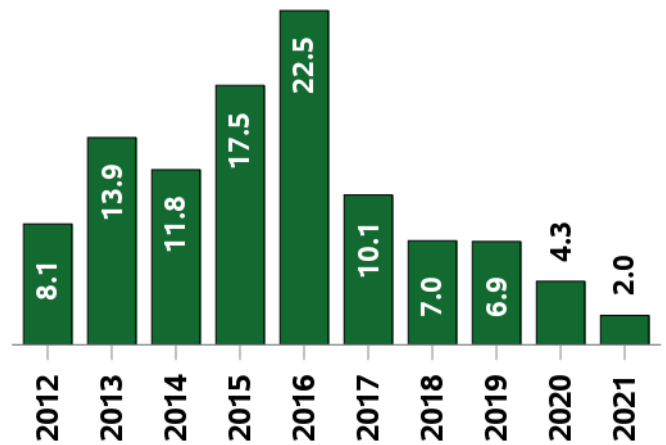
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	23	64.3	43.8	76.9	53.3	109.1	2,200.0
Dollar Volume	\$6,418,900	63.4	78.6	131.3	134.0	392.2	4,654.7
New Listings	13	-7.1	30.0	44.4	-35.0	44.4	30.0
Active Listings	23	-28.1	-54.0	-58.9	-64.1	-77.9	-83.0
Sales to New Listings Ratio ¹	176.9	100.0	160.0	144.4	75.0	122.2	10.0
Months of Inventory ²	1.0	2.3	3.1	4.3	4.3	9.5	135.0
Average Price	\$279,083	-0.5	24.2	30.7	52.6	135.4	106.7
Median Price	\$270,000	-2.8	28.9	89.5	66.2	126.9	100.0
Sale to List Price Ratio	99.5	95.9	96.2	93.0	93.4	93.6	93.1
Median Days on Market	38.0	46.5	52.0	56.0	84.0	70.0	47.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	192	20.8	16.4	4.3	18.5	48.8	92.0
Dollar Volume	\$60,502,143	54.1	72.0	54.0	111.6	175.3	254.7
New Listings	217	22.6	1.9	-8.1	-3.1	-19.3	-16.2
Active Listings ³	37	-1.0	-36.6	-35.4	-60.5	-66.1	-73.1
Sales to New Listings Ratio ⁴	88.5	89.8	77.5	78.0	72.3	48.0	38.6
Months of Inventory ⁵	2.1	2.6	3.9	3.4	6.3	9.2	15.1
Average Price	\$315,115	27.6	47.8	47.6	78.6	85.0	84.7
Median Price	\$279,000	22.6	46.8	52.5	82.4	78.8	76.2
Sale to List Price Ratio	99.7	96.6	96.1	96.8	94.3	94.1	94.2
Median Days on Market	35.5	39.0	46.0	40.0	78.0	87.0	50.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

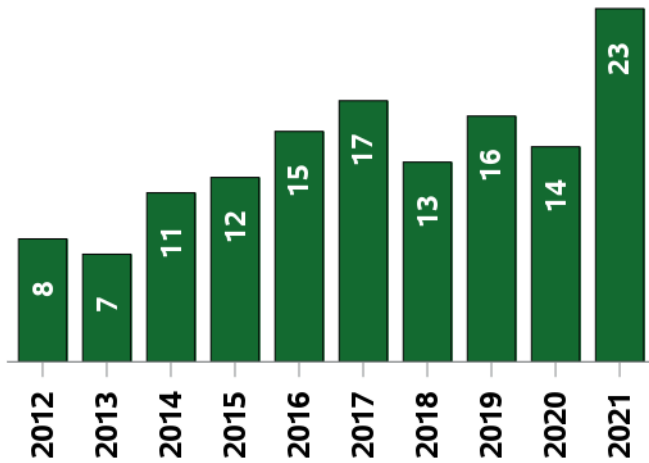
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

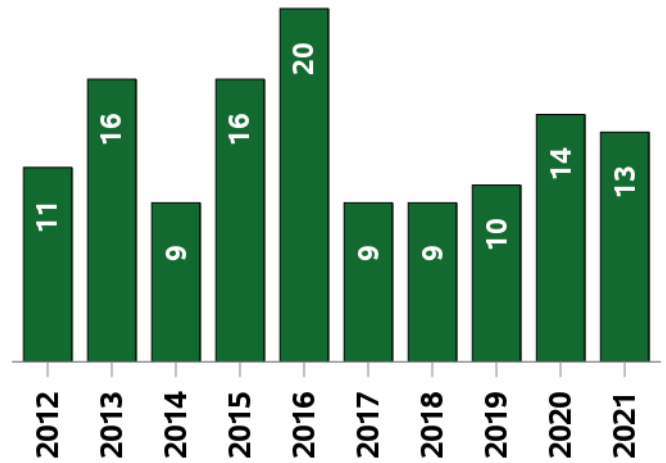
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

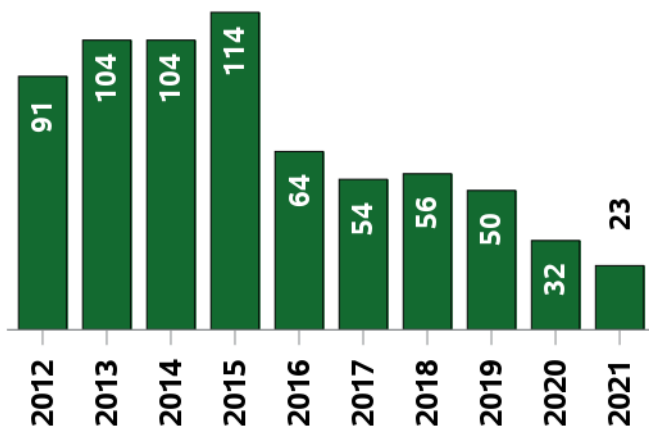
Sales Activity (November only)



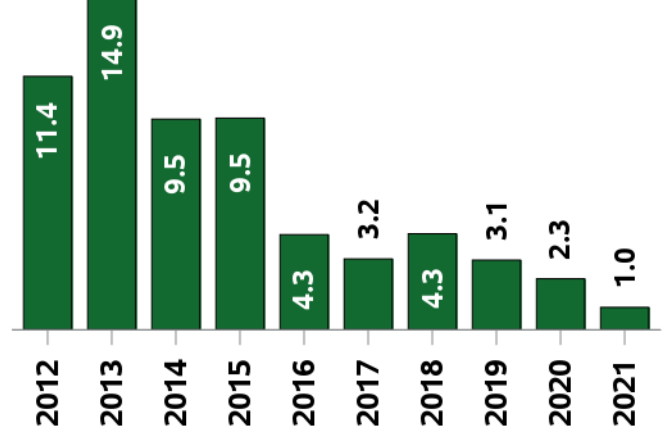
New Listings (November only)



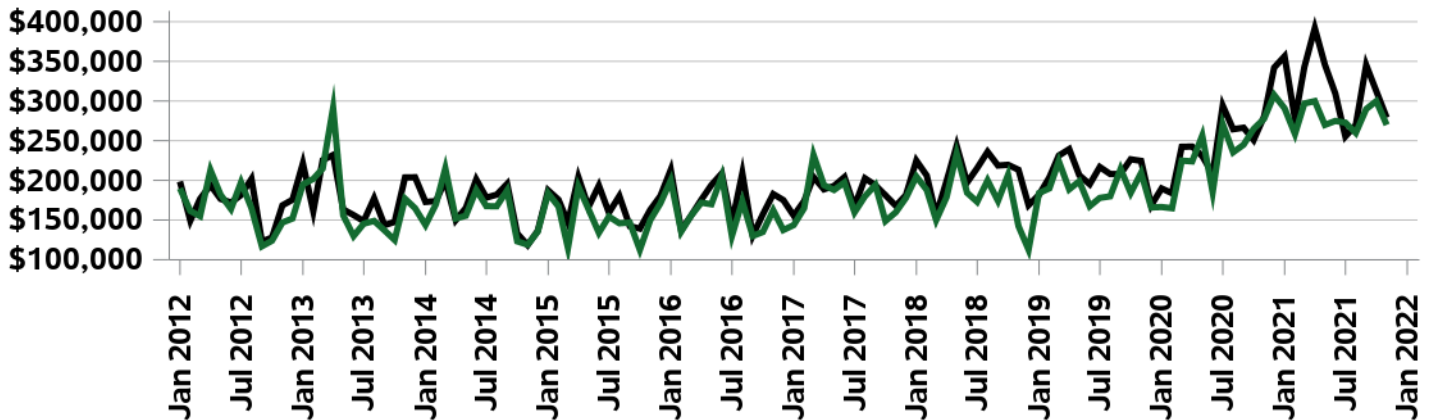
Active Listings (November only)



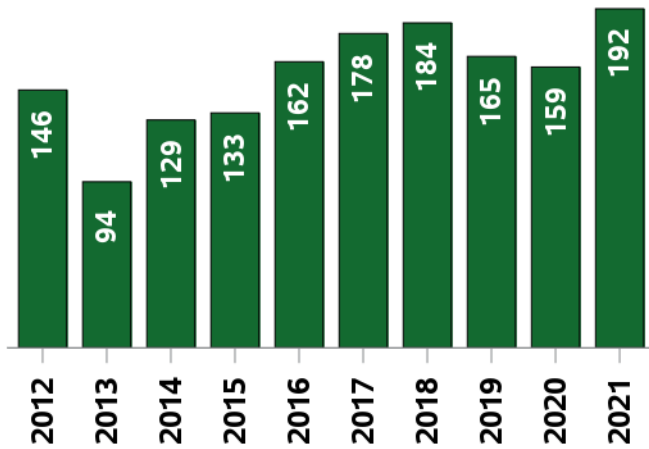
Months of Inventory (November only)



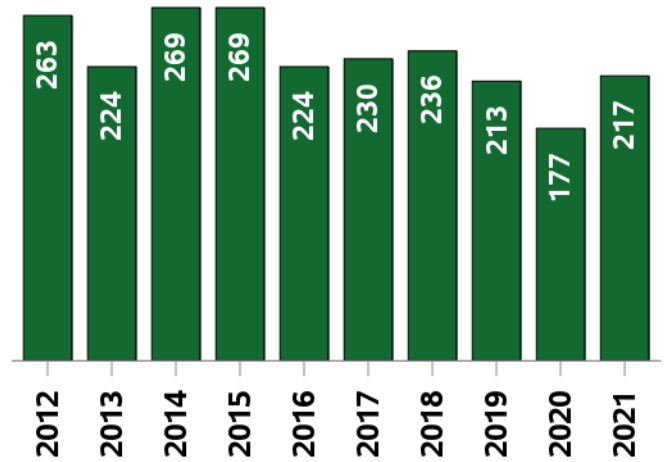
Average Price and Median Price



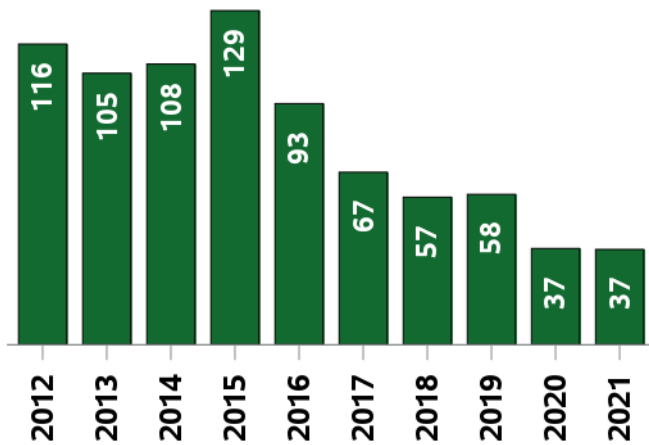
Sales Activity (November Year-to-date)



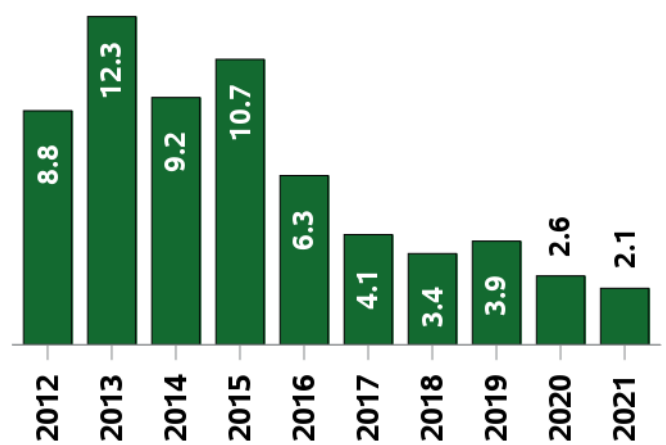
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	22	69.2	46.7	69.2	46.7	120.0	2,100.0
Dollar Volume	\$6,098,900	65.1	83.3	119.8	122.3	390.3	4,417.7
New Listings	12	-7.7	20.0	33.3	-33.3	33.3	33.3
Active Listings	19	-36.7	-59.6	-66.1	-67.2	-80.8	-80.0
Sales to New Listings Ratio ¹	183.3	100.0	150.0	144.4	83.3	111.1	11.1
Months of Inventory ²	0.9	2.3	3.1	4.3	3.9	9.9	95.0
Average Price	\$277,223	-2.4	25.0	29.9	51.6	122.8	105.4
Median Price	\$265,000	-7.0	26.8	86.0	63.1	119.0	96.3
Sale to List Price Ratio	99.2	96.0	95.4	93.0	93.4	93.5	93.1
Median Days on Market	38.0	46.0	62.0	56.0	84.0	57.5	47.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	181	19.1	12.4	3.4	15.3	46.0	88.5
Dollar Volume	\$57,846,143	52.5	69.9	51.7	106.8	170.2	247.1
New Listings	202	19.5	-1.0	-12.6	-6.9	-22.3	-17.2
Active Listings ³	35	-3.3	-38.8	-37.4	-60.4	-66.1	-65.6
Sales to New Listings Ratio ⁴	89.6	89.9	78.9	75.8	72.4	47.7	39.3
Months of Inventory ⁵	2.1	2.6	3.9	3.5	6.1	9.1	11.6
Average Price	\$319,592	28.0	51.1	46.7	79.3	85.1	84.1
Median Price	\$280,000	23.8	51.4	47.4	76.1	77.2	73.9
Sale to List Price Ratio	99.5	96.5	95.9	97.0	94.2	94.0	94.3
Median Days on Market	36.0	39.5	46.0	39.0	78.0	87.5	48.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

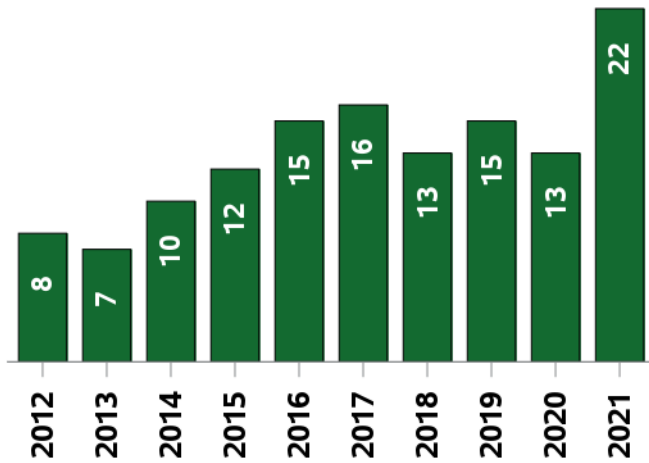
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

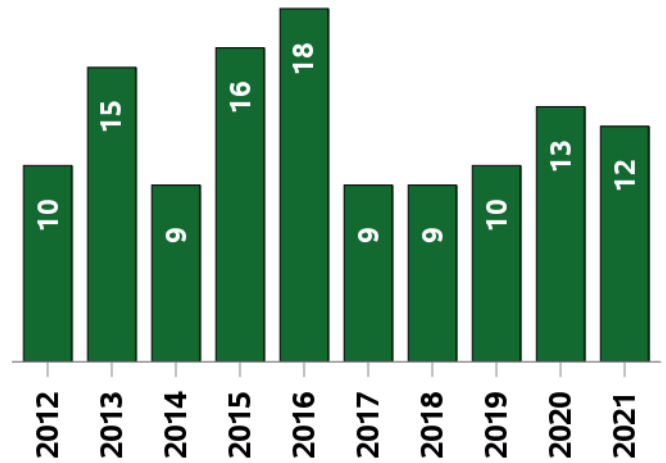
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

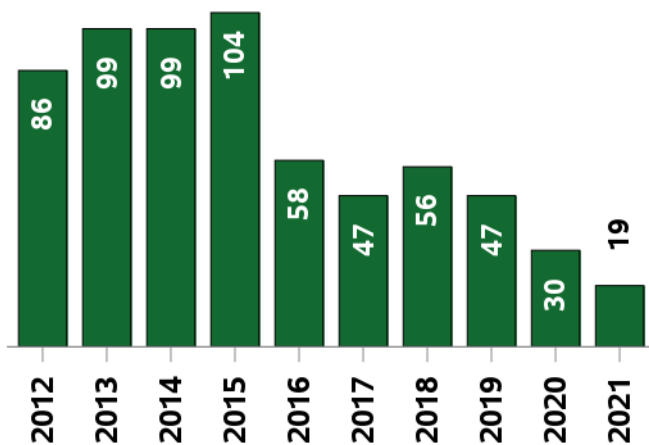
Sales Activity (November only)



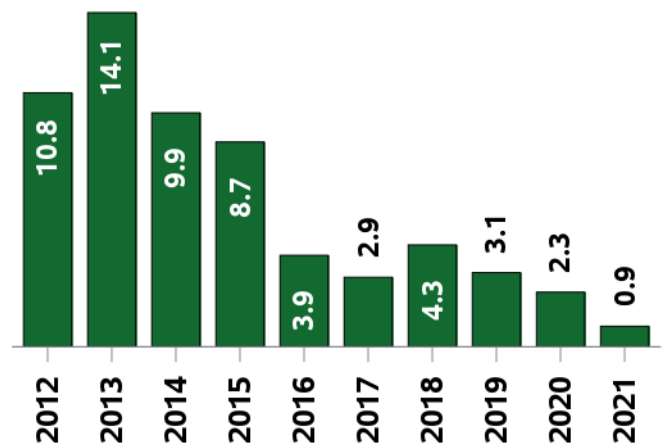
New Listings (November only)



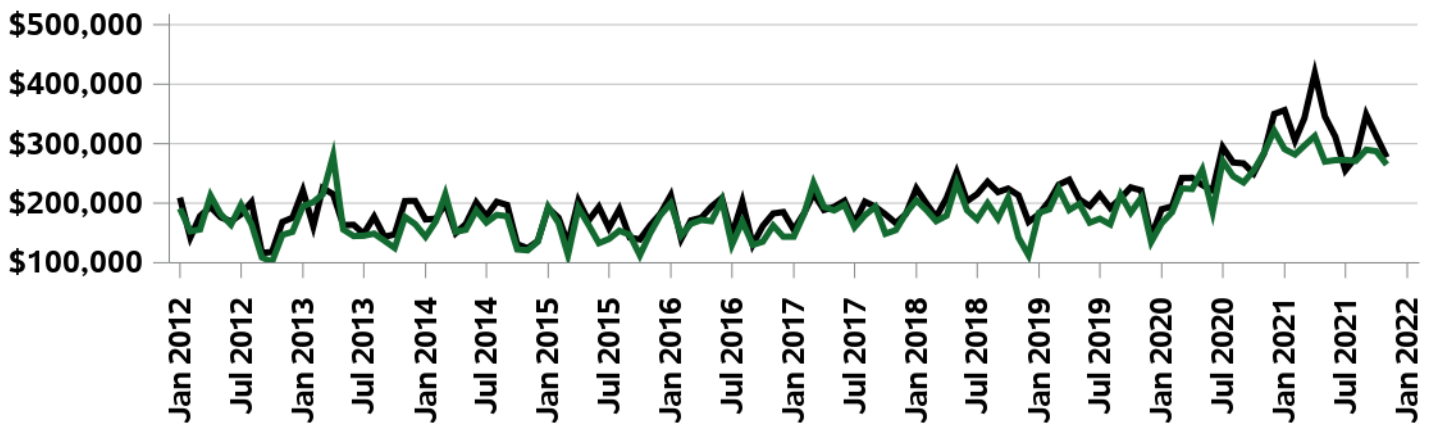
Active Listings (November only)



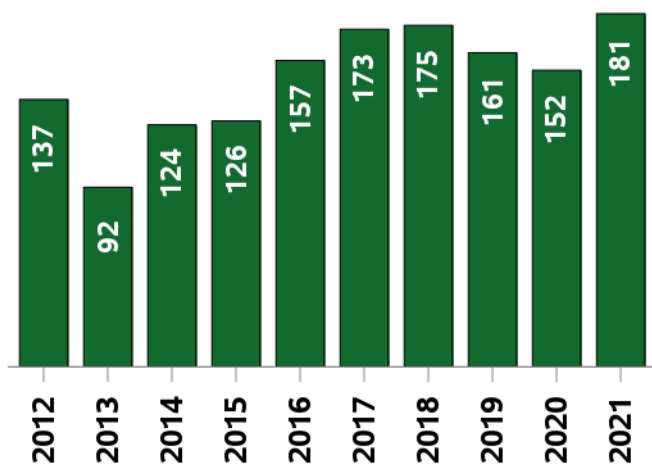
Months of Inventory (November only)



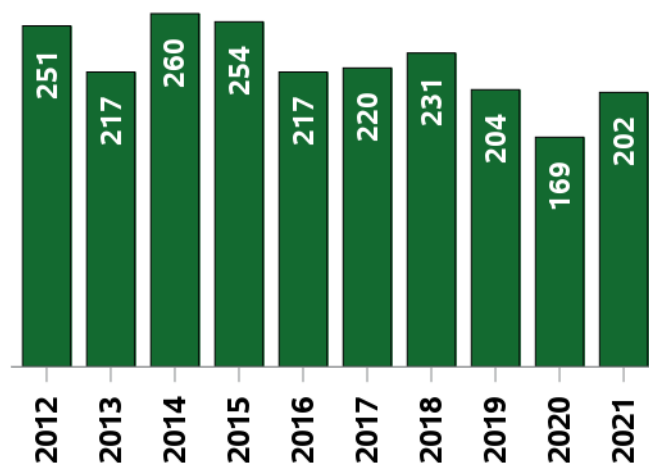
Average Price and Median Price



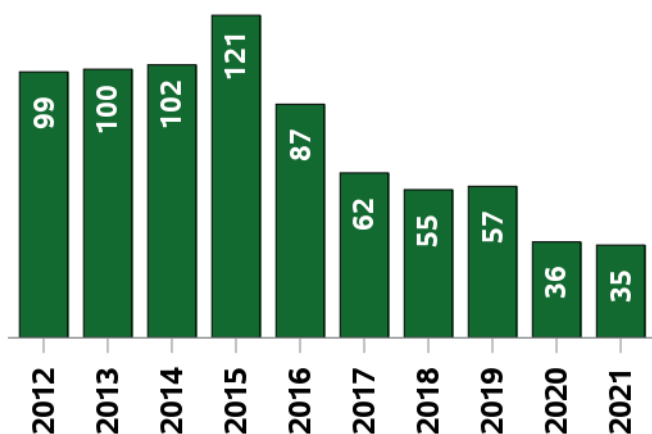
Sales Activity (November Year-to-date)



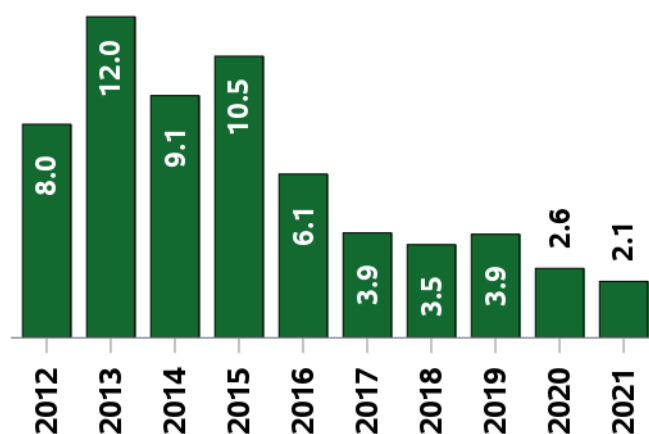
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.