

SALES AND LISTINGS - VANCOUVER WEST HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2010	January	102	244	379	42%	4	\$2,002,135	\$1,650,700
	February	130	220	430	59%	3	\$1,876,884	\$1,705,200
	March	208	370	521	56%	3	\$1,959,381	\$1,762,600
	April	193	424	669	46%	3	\$2,002,560	\$1,789,900
	May	150	385	794	39%	5	\$2,034,181	\$1,780,200
	June	147	276	797	53%	5	\$1,873,799	\$1,773,400
	July	122	221	720	55%	6	\$1,845,202	\$1,752,900
	August	134	196	681	68%	5	\$1,908,544	\$1,766,500
	September	143	263	675	54%	5	\$1,917,000	\$1,755,800
	October	161	188	575	86%	4	\$2,123,111	\$1,757,800
	November	161	137	450	118%	3	\$2,091,276	\$1,783,100
	December	116	81	331	143%	3	\$2,070,326	\$1,792,800
		1,767	3,005		59%			
2011	January	134	297	402	45%	3	\$2,315,276	\$1,835,600
	February	242	360	463	67%	2	\$2,357,534	\$1,870,700
	March	279	424	525	66%	2	\$2,256,600	\$1,914,500
	April	214	358	590	60%	3	\$2,351,234	\$2,051,700
	May	228	338	599	67%	3	\$2,444,419	\$2,085,800
	June	213	328	603	65%	3	\$2,499,927	\$2,135,400
	July	139	279	632	50%	5	\$2,410,701	\$2,169,500
	August	130	270	643	48%	5	\$2,494,938	\$2,196,700
	September	104	386	823	27%	8	\$2,407,014	\$2,233,700
	October	120	296	827	41%	7	\$2,351,148	\$2,232,700
	November	121	164	705	74%	6	\$2,354,629	\$2,215,200
	December	62	89	558	70%	9	\$2,790,934	\$2,119,800
		1,986	3,589		55%			
2012	January	86	476	796	18%	9	\$2,485,787	\$2,156,800
	February	177	319	777	55%	4	\$2,646,953	\$2,204,500
	March	152	336	854	45%	6	\$2,401,066	\$2,229,800
	April	130	395	949	33%	7	\$2,258,146	\$2,255,100
	May	122	456	1,067	27%	9	\$2,236,888	\$2,248,300
	June	102	325	1,078	31%	11	\$2,401,547	\$2,203,500
	July	83	265	1,038	31%	13	\$2,397,045	\$2,170,500
	August	75	221	995	34%	13	\$2,859,945	\$2,116,000
	September	86	323	1,043	27%	12	\$2,259,214	\$2,088,700
	October	104	226	960	46%	9	\$2,510,313	\$2,061,400
	November	77	159	846	48%	11	\$2,190,320	\$2,029,300
	December							
		1,194	3,501					

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed and also known as the Absorption Rate)

SALES AND LISTINGS COUNTS - VANCOUVER WEST TOWNHOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2010	January	30	112	173	27%	6	\$1,028,736	\$642,800
	February	54	86	184	63%	3	\$1,011,214	\$660,900
	March	64	175	253	37%	4	\$905,948	\$667,500
	April	88	194	327	45%	4	\$853,353	\$683,600
	May	67	182	381	37%	6	\$836,256	\$672,400
	June	81	165	393	49%	5	\$938,495	\$662,200
	July	62	97	342	64%	6	\$755,069	\$660,900
	August	53	74	305	72%	6	\$829,030	\$656,100
	September	48	126	325	38%	7	\$946,207	\$664,500
	October	51	91	298	56%	6	\$794,126	\$663,600
	November	56	74	252	76%	5	\$771,981	\$662,700
	December	46	35	186	131%	4	\$895,025	\$670,200
		700	1,411		50%			
2011	January	36	124	219	29%	6	\$1,006,013	\$651,600
	February	77	116	222	66%	3	\$938,104	\$655,600
	March	90	169	258	53%	3	\$933,683	\$678,200
	April	95	121	242	79%	3	\$974,967	\$685,700
	May	70	145	273	48%	4	\$915,155	\$682,100
	June	70	121	289	58%	4	\$853,997	\$680,400
	July	62	93	266	67%	4	\$934,100	\$688,300
	August	57	112	254	51%	4	\$1,026,417	\$692,300
	September	52	130	296	40%	6	\$994,932	\$681,200
	October	45	94	288	48%	6	\$956,886	\$674,600
	November	48	89	283	54%	6	\$872,683	\$692,300
	December	31	26	209	119%	7	\$854,592	\$684,300
		733	1,340		55%			
2012	January	26	126	233	21%	9	\$959,188	\$668,400
	February	47	128	269	37%	6	\$876,416	\$670,200
	March	68	128	302	53%	4	\$981,355	\$691,900
	April	60	132	333	45%	6	\$1,072,747	\$708,700
	May	49	159	358	31%	7	\$908,451	\$710,000
	June	46	128	362	36%	8	\$1,001,008	\$713,100
	July	46	94	340	49%	7	\$844,164	\$710,900
	August	40	86	326	47%	8	\$984,662	\$688,800
	September	35	134	354	26%	10	\$749,668	\$672,400
	October	49	115	338	43%	7	\$942,383	\$677,700
	November	40	67	305	60%	8	\$866,500	\$679,000
	December							
		506	1,297					

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Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed and also known as the Absorption Rate)

SALES AND LISTINGS COUNTS - VANCOUVER WEST APARTMENTS

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2010	January	298	815	1,380	37%	5	\$554,250	\$462,500
	February	342	601	1,482	57%	4	\$611,775	\$467,500
	March	387	1,168	1,979	33%	5	\$628,141	\$469,600
	April	539	1,163	2,308	46%	4	\$573,475	\$471,800
	May	495	1,025	2,453	48%	5	\$586,685	\$464,100
	June	419	866	2,490	48%	6	\$592,578	\$462,500
	July	369	577	2,203	64%	6	\$606,478	\$454,200
	August	324	609	2,082	53%	6	\$586,215	\$456,000
	September	325	720	2,091	45%	6	\$589,170	\$452,300
	October	337	582	1,916	58%	6	\$607,386	\$451,400
	November	352	443	1,666	79%	5	\$553,763	\$452,900
	December	269	214	1,283	126%	5	\$609,905	\$456,000
			4,456	8,783		51%		
2011	January	226	684	1,362	33%	6	\$646,322	\$454,200
	February	404	782	1,558	52%	4	\$624,553	\$457,600
	March	581	994	1,698	58%	3	\$653,406	\$471,800
	April	451	756	1,766	60%	4	\$646,430	\$470,200
	May	441	788	1,776	56%	4	\$627,639	\$475,200
	June	374	817	1,917	46%	5	\$629,027	\$477,300
	July	341	724	1,941	47%	6	\$623,801	\$476,400
	August	337	627	1,836	54%	5	\$630,356	\$475,000
	September	317	785	1,970	40%	6	\$660,158	\$471,500
	October	327	631	1,889	52%	6	\$629,215	\$466,500
	November	360	496	1,707	73%	5	\$578,277	\$473,000
	December	262	218	1,315	120%	5	\$641,105	\$469,600
			4,421	8,302		53%		
2012	January	211	775	1,506	27%	7	\$638,814	\$475,800
	February	323	806	1,761	40%	5	\$682,778	\$473,600
	March	394	750	1,892	53%	5	\$600,512	\$477,300
	April	360	839	2,090	43%	6	\$616,995	\$475,200
	May	402	988	2,276	41%	6	\$627,335	\$488,500
	June	331	756	2,344	44%	7	\$602,256	\$477,000
	July	276	650	2,260	42%	8	\$575,053	\$476,100
	August	247	517	2,088	48%	8	\$633,569	\$470,900
	September	212	686	2,158	31%	10	\$657,319	\$465,600
	October	264	667	2,091	40%	8	\$599,669	\$466,500
	November	241	387	1,928	62%	8	\$601,116	\$468,400
	December							
			3,261	7,821				

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Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed and also known as the Absorption Rate)

SALES AND LISTINGS - VANCOUVER EAST HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales To Listings Ratio	Month's Supply	Average Price	Benchmark Price
2010	January	112	250	445	45%	4	\$721,921	\$693,300
	February	145	249	501	58%	3	\$756,862	\$701,500
	March	174	331	565	53%	3	\$802,364	\$711,000
	April	168	408	706	41%	4	\$777,786	\$717,300
	May	175	385	798	45%	5	\$778,244	\$724,100
	June	145	302	814	48%	6	\$803,939	\$719,600
	July	128	214	740	60%	6	\$730,010	\$715,500
	August	131	170	635	77%	5	\$771,163	\$705,600
	September	108	205	613	53%	6	\$763,743	\$707,800
	October	124	139	532	89%	4	\$754,523	\$709,600
	November	133	142	446	94%	3	\$789,630	\$714,200
	December	85	75	342	113%	4	\$758,832	\$719,100
			1,628	2,870		57%		
2011	January	99	198	345	50%	3	\$786,940	\$713,800
	February	165	283	415	58%	3	\$815,993	\$741,800
	March	227	335	464	68%	2	\$833,071	\$754,900
	April	171	291	528	58%	3	\$861,245	\$774,800
	May	211	269	497	78%	2	\$875,377	\$793,400
	June	180	246	480	73%	3	\$873,740	\$807,400
	July	144	287	543	50%	4	\$879,956	\$818,300
	August	148	287	555	52%	4	\$871,678	\$819,700
	September	141	277	611	51%	4	\$904,170	\$823,800
	October	126	199	576	63%	5	\$880,554	\$826,500
	November	112	152	501	74%	4	\$874,887	\$830,500
	December	95	75	388	127%	4	\$879,197	\$827,800
			1,819	2,899		63%		
2012	January	93	235	416	40%	4	\$911,099	\$823,300
	February	125	248	461	50%	4	\$910,995	\$835,500
	March	155	271	503	57%	3	\$943,549	\$845,500
	April	135	270	549	50%	4	\$924,563	\$851,800
	May	152	340	607	45%	4	\$925,507	\$862,200
	June	107	288	694	37%	6	\$906,412	\$865,000
	July	109	246	729	44%	7	\$875,131	\$863,200
	August	79	200	710	40%	9	\$902,054	\$859,100
	September	74	250	746	30%	10	\$906,427	\$850,000
	October	93	215	692	43%	7	\$870,298	\$842,300
	November	91	111	594	82%	7	\$923,053	\$835,100
	December							
			1,213	2,674				

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SALES AND LISTINGS COUNTS - VANCOUVER EAST TOWNHOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2010	January	36	62	108	58%	3	\$527,838	\$468,600
	February	36	50	111	72%	3	\$584,686	\$473,500
	March	41	63	108	65%	3	\$543,043	\$486,200
	April	41	117	160	35%	4	\$581,148	\$490,200
	May	50	94	195	53%	4	\$544,776	\$482,000
	June	63	78	189	81%	3	\$551,913	\$478,700
	July	32	54	159	59%	5	\$504,993	\$479,600
	August	22	43	147	51%	7	\$557,150	\$478,400
	September	39	69	152	57%	4	\$514,130	\$474,700
	October	33	54	149	61%	5	\$570,853	\$474,700
	November	39	41	123	95%	3	\$605,660	\$476,500
	December	14	12	94	117%	7	\$593,842	\$476,800
		446	737					
2011	January	19	57	110	33%	6	\$598,014	\$474,400
	February	38	65	130	58%	3	\$607,721	\$474,100
	March	58	70	124	83%	2	\$621,845	\$498,100
	April	47	55	111	85%	2	\$584,583	\$493,200
	May	38	73	122	52%	3	\$620,794	\$499,900
	June	34	59	123	58%	4	\$578,832	\$495,300
	July	40	57	122	70%	3	\$570,165	\$502,900
	August	23	42	118	55%	5	\$562,052	\$505,000
	September	32	83	152	39%	5	\$605,078	\$512,900
	October	37	47	143	79%	4	\$610,810	\$512,900
	November	30	43	116	70%	4	\$579,611	\$515,700
	December	15	6	90	250%	6	\$590,928	\$500,500
		411	657		63%			
2012	January	14	44	100	32%	7	\$589,520	\$499,600
	February	39	64	117	61%	3	\$616,015	\$503,800
	March	41	88	142	47%	3	\$602,792	\$520,500
	April	52	101	169	51%	3	\$633,770	\$525,400
	May	50	77	163	65%	3	\$621,672	\$519,000
	June	35	65	151	54%	4	\$622,941	\$521,700
	July	24	57	154	42%	6	\$611,962	\$527,500
	August	15	45	154	33%	10	\$632,410	\$512,300
	September	19	78	178	24%	9	\$608,939	\$505,000
	October	21	70	177	30%	8	\$641,780	\$503,500
	November	35	52	161	67%	5	\$593,208	\$499,600
	December							
		345	741					

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Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed and also known as the Absorption Rate)

SALES AND LISTINGS COUNTS - VANCOUVER EAST APARTMENTS

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2010	January	90	213	410	42%	5	\$347,711	\$293,100
	February	112	152	403	74%	4	\$350,795	\$297,300
	March	120	276	493	43%	4	\$352,550	\$298,900
	April	144	306	584	47%	4	\$343,743	\$298,700
	May	123	215	594	57%	5	\$359,927	\$301,600
	June	103	186	571	55%	6	\$358,775	\$301,300
	July	105	155	533	68%	5	\$353,204	\$299,100
	August	75	124	475	60%	6	\$342,438	\$295,300
	September	90	173	473	52%	5	\$342,300	\$298,500
	October	82	149	437	55%	5	\$352,710	\$292,900
	November	92	119	389	77%	4	\$341,829	\$292,400
	December	59	53	306	111%	5	\$359,759	\$287,800
		1,195	2,121		56%			
2011	January	74	173	327	43%	4	\$368,039	\$288,400
	February	116	187	366	62%	3	\$360,788	\$293,600
	March	162	233	391	70%	2	\$363,421	\$291,100
	April	102	186	433	55%	4	\$375,864	\$299,600
	May	100	198	449	51%	4	\$351,825	\$303,300
	June	110	202	474	54%	4	\$363,359	\$304,500
	July	90	173	476	52%	5	\$343,919	\$303,300
	August	69	169	476	41%	7	\$368,246	\$301,100
	September	82	227	533	36%	7	\$382,298	\$301,400
	October	99	170	520	58%	5	\$337,852	\$300,700
	November	101	115	453	88%	4	\$346,990	\$299,100
	December	51	62	382	82%	7	\$376,301	\$297,600
		1,156	2,095		55%			
2012	January	68	175	392	39%	6	\$360,414	\$296,000
	February	102	236	473	43%	5	\$370,374	\$303,400
	March	138	279	560	49%	4	\$380,238	\$307,800
	April	152	219	565	69%	4	\$393,142	\$311,600
	May	110	277	613	40%	6	\$360,227	\$310,700
	June	136	231	603	59%	4	\$363,107	\$313,400
	July	104	157	544	66%	5	\$366,979	\$311,100
	August	75	144	516	52%	7	\$350,473	\$307,200
	September	71	213	580	33%	8	\$357,755	\$305,600
	October	70	154	571	45%	8	\$335,536	\$308,500
	November	69	102	522	68%	8	\$374,984	\$308,300
	December							
		1,095	2,187					

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REBGV SALES AND LISTINGS - NORTH VANCOUVER HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2010	January	40	125	194	32%	5	\$1,000,325	\$862,200
	February	78	117	215	67%	3	\$1,020,908	\$869,700
	March	95	211	294	45%	3	\$982,241	\$891,000
	April	121	275	404	44%	3	\$948,314	\$897,900
	May	94	224	472	42%	5	\$973,290	\$901,000
	June	112	170	451	66%	4	\$898,285	\$887,800
	July	75	98	393	77%	5	\$971,301	\$883,500
	August	58	91	347	64%	6	\$933,484	\$869,100
	September	62	168	379	37%	6	\$909,298	\$871,600
	October	77	125	351	62%	5	\$1,020,175	\$862,200
	November	83	71	274	117%	3	\$904,975	\$854,600
	December	49	22	176	223%	4	\$937,372	\$843,400
			944	1,697		56%		
2011	January	46	138	216	33%	5	\$977,682	\$844,600
	February	111	198	274	56%	2	\$999,489	\$853,400
	March	134	201	310	67%	2	\$1,012,468	\$869,100
	April	133	193	341	69%	3	\$1,047,550	\$896,600
	May	149	202	343	74%	2	\$1,108,549	\$912,900
	June	153	199	321	77%	2	\$1,032,892	\$914,800
	July	92	133	309	69%	3	\$1,013,791	\$916,000
	August	73	109	276	67%	4	\$963,890	\$902,900
	September	79	204	352	39%	4	\$1,082,505	\$913,500
	October	92	116	329	79%	4	\$1,000,844	\$924,800
	November	76	74	268	103%	4	\$1,096,840	\$927,900
	December	53	32	175	166%	3	\$1,100,878	\$943,600
		1,191	1,799		66%			
2012	January	57	144	213	40%	4	\$1,024,918	\$941,700
	February	103	184	255	56%	2	\$1,086,759	\$951,800
	March	121	198	288	61%	2	\$1,109,272	\$958,700
	April	118	205	333	58%	3	\$1,139,944	\$964,900
	May	123	252	402	49%	3	\$1,080,221	\$983,700
	June	73	176	433	41%	6	\$1,068,165	\$977,400
	July	60	128	406	47%	7	\$1,157,564	\$963,000
	August	51	119	396	43%	8	\$1,170,007	\$956,100
	September	44	222	481	20%	11	\$995,100	\$961,200
	October	78	135	451	58%	6	\$1,073,834	\$945,500
	November	60	87	389	69%	6	\$1,044,838	\$931,100
	December							
		888	1,850					

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Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed and also known as the Absorption Rate)

SALES AND LISTINGS COUNTS - NORTH VANCOUVER TOWNHOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2010	January	25	46	74	54%	3	\$615,904	\$571,100
	February	30	47	86	64%	3	\$611,443	\$577,000
	March	43	79	102	54%	2	\$634,459	\$587,000
	April	51	90	130	57%	3	\$639,090	\$596,200
	May	40	78	143	51%	4	\$635,557	\$598,300
	June	36	57	133	63%	4	\$590,441	\$592,400
	July	17	41	130	41%	8	\$605,123	\$586,200
	August	27	37	114	73%	4	\$593,966	\$588,700
	September	21	70	128	30%	6	\$575,126	\$580,300
	October	21	46	131	46%	6	\$558,970	\$572,000
	November	22	31	116	71%	5	\$570,590	\$563,600
	December	14	14	82	100%	6	\$576,821	\$548,200
		347	636		55%			
2011	January	22	49	87	45%	4	\$609,954	\$551,100
	February	36	62	103	58%	3	\$636,169	\$560,300
	March	43	76	117	57%	3	\$650,195	\$568,600
	April	48	57	111	84%	2	\$639,920	\$574,100
	May	34	62	112	55%	3	\$627,105	\$579,100
	June	41	59	113	69%	3	\$662,234	\$579,900
	July	17	37	113	46%	7	\$657,235	\$580,300
	August	23	38	117	61%	5	\$617,817	\$582,800
	September	35	69	118	51%	3	\$622,795	\$577,000
	October	25	52	128	48%	5	\$670,342	\$589,100
	November	45	24	97	188%	2	\$704,091	\$594,100
	December	17	10	66	170%	4	\$611,729	\$586,600
		386	595		65%			
2012	January	26	61	87	43%	3	\$714,865	\$589,100
	February	24	47	100	51%	4	\$730,522	\$596,200
	March	40	54	91	74%	2	\$660,788	\$605,000
	April	30	81	130	37%	4	\$641,835	\$605,000
	May	39	71	141	55%	4	\$708,764	\$602,100
	June	21	58	151	36%	7	\$635,604	\$595,800
	July	26	53	128	49%	5	\$656,569	\$597,500
	August	14	33	122	42%	9	\$656,528	\$589,900
	September	13	92	164	14%	13	\$654,723	\$576,200
	October	25	51	171	49%	7	\$629,132	\$578,700
	November	25	30	151	83%	6	\$618,220	\$575,700
	December							
		283	631					

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed and also known as the Absorption Rate)

SALES AND LISTINGS COUNTS - NORTH VANCOUVER APARTMENTS

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2010	January	55	177	284	31%	5	\$415,434	\$345,000
	February	65	114	313	57%	5	\$420,703	\$346,300
	March	73	203	373	36%	5	\$411,258	\$347,000
	April	104	216	408	48%	4	\$400,832	\$353,400
	May	101	227	461	44%	5	\$423,323	\$350,900
	June	73	152	465	48%	6	\$385,036	\$348,700
	July	64	101	398	63%	6	\$388,915	\$345,000
	August	57	98	378	58%	7	\$429,717	\$340,800
	September	73	167	395	44%	5	\$408,609	\$341,100
	October	79	117	360	68%	5	\$405,079	\$341,600
	November	72	130	348	55%	5	\$385,343	\$344,500
	December	46	56	290	82%	6	\$408,945	\$340,800
		862	1,758		49%			
2011	January	34	132	299	26%	9	\$369,033	\$342,800
	February	85	189	362	45%	4	\$382,756	\$336,700
	March	113	157	365	72%	3	\$389,348	\$343,100
	April	68	188	436	36%	6	\$411,945	\$356,100
	May	69	170	470	41%	7	\$401,765	\$350,000
	June	110	156	444	71%	4	\$426,957	\$344,000
	July	77	146	425	53%	6	\$399,793	\$342,600
	August	63	100	393	63%	6	\$400,393	\$343,300
	September	48	196	457	24%	10	\$412,625	\$342,600
	October	86	140	443	61%	5	\$394,572	\$330,700
	November	80	89	378	90%	5	\$397,858	\$330,500
	December	62	49	300	127%	5	\$397,941	\$336,700
		895	1,712		52%			
2012	January	48	174	348	28%	7	\$399,903	\$340,100
	February	82	180	411	46%	5	\$394,334	\$345,800
	March	91	177	434	51%	5	\$439,509	\$345,500
	April	83	197	490	42%	6	\$405,078	\$352,200
	May	93	187	501	50%	5	\$400,151	\$352,400
	June	69	162	504	43%	7	\$395,827	\$352,200
	July	55	139	477	40%	9	\$382,816	\$350,500
	August	48	99	441	48%	9	\$381,529	\$355,600
	September	43	191	488	23%	11	\$393,076	\$358,800
	October	56	136	464	41%	8	\$451,399	\$353,700
	November	59	81	407	73%	7	\$390,741	\$349,000
	December							
		727	1,723					

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed and also known as the Absorption Rate)

SALES AND LISTINGS - WEST VANCOUVER HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2010	January	26	142	339	18%	13	\$1,347,788	\$1,492,400
	February	60	110	361	55%	6	\$1,650,799	\$1,477,700
	March	72	179	423	40%	6	\$1,636,776	\$1,504,000
	April	91	195	458	47%	5	\$1,978,203	\$1,513,400
	May	64	226	568	28%	9	\$1,892,158	\$1,538,600
	June	66	143	563	46%	9	\$2,108,742	\$1,522,900
	July	56	103	535	54%	10	\$1,596,476	\$1,505,000
	August	46	99	512	46%	11	\$2,224,619	\$1,425,500
	September	56	124	506	45%	9	\$2,255,518	\$1,462,000
	October	59	102	456	58%	8	\$2,042,596	\$1,470,400
	November	69	79	395	87%	6	\$1,836,028	\$1,489,300
	December	50	35	293	143%	6	\$1,766,284	\$1,497,700
		715	1,537		47%			
2011	January	46	130	311	35%	7	\$1,840,658	\$1,522,900
	February	92	174	355	53%	4	\$1,875,115	\$1,549,100
	March	152	199	368	76%	2	\$2,020,304	\$1,608,000
	April	141	200	385	71%	3	\$2,234,553	\$1,672,000
	May	167	264	429	63%	3	\$2,194,791	\$1,735,000
	June	134	237	468	57%	3	\$2,337,518	\$1,770,700
	July	86	161	457	53%	5	\$2,219,447	\$1,802,200
	August	80	144	434	56%	5	\$2,638,418	\$1,808,600
	September	71	189	486	38%	7	\$2,019,833	\$1,776,000
	October	90	149	456	60%	5	\$2,271,600	\$1,788,600
	November	66	93	401	71%	6	\$2,390,554	\$1,791,700
	December	38	35	319	109%	8	\$1,775,942	\$1,805,400
		1,163	1,975		59%			
2012	January	39	185	385	21%	10	\$2,258,816	\$1,789,600
	February	68	125	392	54%	6	\$2,366,611	\$1,841,100
	March	78	158	426	49%	5	\$2,420,185	\$1,903,100
	April	83	184	475	45%	6	\$2,230,971	\$1,940,900
	May	69	202	513	34%	7	\$2,291,285	\$1,948,200
	June	47	169	548	28%	12	\$2,421,744	\$1,946,100
	July	46	131	533	35%	12	\$2,393,641	\$1,909,400
	August	24	109	531	22%	22	\$2,925,188	\$1,894,700
	September	43	193	569	22%	13	\$2,408,615	\$1,847,400
	October	51	134	551	38%	11	\$2,263,011	\$1,823,300
	November	32	72	502	44%	16	\$1,957,906	\$1,772,800
	December							
		580	1,662					

Average Price: Total dollar volume of sales divided by the total number of units sold.

Benchmark Price: Price for a typical property within the Greater Vancouver Board, with the qualities and characteristics of this property staying constant over time.

Month's Supply: 0-5 is a Seller's Market, 5-7 is a Balanced Market, Above 7 is a Buyer's Market

Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed and also known as the Absorption Rate)

SALES AND LISTINGS COUNTS - RICHMOND HOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2010	January	113	238	387	47%	3	\$954,186	\$794,600
	February	154	268	464	57%	3	\$937,796	\$815,900
	March	222	372	540	60%	2	\$963,685	\$838,300
	April	178	385	671	46%	4	\$905,631	\$852,700
	May	156	377	785	41%	5	\$942,386	\$852,700
	June	139	271	797	51%	6	\$951,538	\$859,200
	July	107	190	737	56%	7	\$979,484	\$850,700
	August	124	165	613	75%	5	\$965,339	\$850,700
	September	110	174	605	63%	6	\$931,814	\$847,200
	October	133	175	530	76%	4	\$967,829	\$857,700
	November	160	141	437	113%	3	\$954,514	\$858,700
	December	130	111	338	117%	3	\$1,084,822	\$875,000
			1,726	2,867		60%		
2011	January	162	325	414	50%	3	\$1,146,122	\$927,200
	February	251	395	512	64%	2	\$1,173,978	\$961,500
	March	262	552	709	47%	3	\$1,124,096	\$1,006,600
	April	143	408	872	35%	6	\$1,046,292	\$1,021,100
	May	135	344	924	39%	7	\$1,102,788	\$1,024,000
	June	158	326	887	48%	6	\$1,126,756	\$1,026,000
	July	123	292	895	42%	7	\$1,132,035	\$1,020,100
	August	95	251	831	38%	9	\$1,123,412	\$1,013,100
	September	109	339	927	32%	9	\$1,260,846	\$1,005,700
	October	106	216	865	49%	8	\$1,181,770	\$1,005,700
	November	101	155	773	65%	8	\$1,062,879	\$997,700
	December	62	85	645	73%	10	\$1,102,804	\$1,003,700
			1,707	3,688		46%		
2012	January	89	470	841	19%	9	\$1,099,691	\$996,200
	February	119	295	875	40%	7	\$1,121,508	\$1,019,100
	March	104	326	982	32%	9	\$1,146,881	\$1,024,000
	April	114	350	1,058	33%	9	\$1,107,867	\$1,026,500
	May	101	383	1,131	26%	11	\$1,146,080	\$1,019,100
	June	76	311	1,182	24%	16	\$1,126,723	\$998,700
	July	60	286	1,171	21%	20	\$1,093,853	\$979,800
	August	60	234	1,159	26%	19	\$1,136,251	\$975,400
	September	54	248	1,157	22%	21	\$1,130,566	\$962,900
	October	79	210	1,058	38%	13	\$1,151,921	\$964,900
	November	76	139	933	55%	12	\$1,145,876	\$955,500
	December							
			932	3,252				

Average Price: Total dollar volume of sales divided by the total number of units sold.

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Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed and also known as the Absorption Rate)

SALES AND LISTINGS COUNTS - RICHMOND TOWNHOUSES

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2010	January	72	127	192	57%	3	\$475,797	\$461,200
	February	81	133	214	61%	3	\$486,566	\$464,900
	March	149	243	266	61%	2	\$514,685	\$473,300
	April	116	230	345	50%	3	\$496,761	\$478,500
	May	113	206	403	55%	4	\$498,223	\$481,600
	June	133	156	357	85%	3	\$521,944	\$481,600
	July	63	135	374	47%	6	\$496,373	\$478,800
	August	84	124	354	68%	4	\$497,142	\$478,800
	September	84	106	325	79%	4	\$534,024	\$476,700
	October	85	101	280	84%	3	\$505,462	\$478,200
	November	81	98	242	83%	3	\$505,462	\$479,200
	December	72	39	179	185%	2	\$524,450	\$480,400
		1,133	1,698		67%			
2011	January	74	135	197	55%	3	\$525,545	\$489,700
	February	100	155	231	65%	2	\$539,428	\$493,700
	March	142	214	280	66%	2	\$553,006	\$496,500
	April	108	239	372	45%	3	\$545,263	\$502,400
	May	103	203	436	51%	4	\$555,017	\$504,500
	June	86	216	493	40%	6	\$570,663	\$590,800
	July	88	149	473	59%	5	\$555,957	\$509,800
	August	69	165	483	42%	7	\$528,937	\$511,900
	September	63	149	485	42%	8	\$539,486	\$517,200
	October	63	140	478	45%	8	\$546,433	\$514,100
	November	76	104	398	73%	5	\$551,044	\$509,500
	December	41	55	341	75%	8	\$491,112	\$508,900
		1,013	1,924		53%			
2012	January	52	195	386	27%	7	\$511,251	\$501,400
	February	80	144	395	56%	5	\$534,334	\$498,000
	March	87	163	428	53%	5	\$545,718	\$502,400
	April	71	182	472	39%	7	\$530,072	\$508,400
	May	77	177	493	44%	6	\$528,401	\$509,200
	June	59	145	517	41%	9	\$552,394	\$504,200
	July	55	127	507	43%	9	\$496,046	\$506,400
	August	54	133	505	41%	9	\$527,407	\$502,400
	September	46	152	517	30%	11	\$520,621	\$496,500
	October	61	122	465	50%	8	\$510,906	\$495,500
	November	50	93	428	54%	9	\$487,678	\$492,500
	December							
		692	1,633					

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Sales to Listings Ratio: The percentage of Units Listed in a month and sold during that month (Units Sold divided by Units Listed and also known as the Absorption Rate)

SALES AND LISTINGS COUNTS - RICHMOND APARTMENTS

Year	Month	Units Sold	Units Listed	Active Listings	Sales to Listings Ratio	Month's Supply	Average Price	Benchmark Price
2010	January	142	291	541	49%	4	\$333,321	\$355,200
	February	154	286	633	54%	4	\$347,749	\$359,000
	March	200	393	734	51%	4	\$350,604	\$360,800
	April	207	396	839	52%	4	\$352,701	\$358,500
	May	171	384	942	45%	6	\$368,326	\$359,400
	June	179	272	910	66%	5	\$354,941	\$355,200
	July	116	232	888	50%	8	\$344,353	\$351,900
	August	127	205	820	62%	6	\$368,270	\$352,800
	September	148	233	767	64%	5	\$354,484	\$354,500
	October	133	238	736	56%	6	\$355,625	\$356,600
	November	150	154	641	97%	4	\$352,950	\$349,100
	December	136	135	537	101%	4	\$354,276	\$343,900
			1,863	3,219		58%		
2011	January	124	248	516	50%	4	\$354,018	\$338,900
	February	181	297	574	61%	3	\$349,731	\$338,900
	March	230	368	622	63%	3	\$377,804	\$338,000
	April	134	322	739	42%	6	\$363,405	\$350,000
	May	135	296	798	46%	6	\$376,961	\$350,700
	June	139	276	832	50%	6	\$362,572	\$349,100
	July	135	281	856	48%	6	\$381,310	\$348,100
	August	96	244	848	39%	9	\$350,023	\$347,600
	September	104	299	925	35%	9	\$355,747	\$343,200
	October	94	199	875	47%	9	\$361,354	\$341,200
	November	95	178	807	53%	8	\$340,328	\$338,900
	December	75	102	688	74%	9	\$346,873	\$353,300
			1,542	3,110		50%		
2012	January	72	348	755	21%	10	\$353,605	\$357,100
	February	125	299	835	42%	7	\$356,336	\$356,600
	March	118	292	937	40%	8	\$368,446	\$353,300
	April	121	287	981	42%	8	\$356,761	\$353,500
	May	93	307	1,039	30%	11	\$362,846	\$351,400
	June	113	276	1,071	41%	9	\$346,205	\$350,000
	July	101	214	1,020	47%	10	\$339,724	\$349,800
	August	65	206	993	32%	15	\$354,384	\$340,300
	September	73	206	960	35%	13	\$324,991	\$334,700
	October	85	211	910	40%	11	\$340,497	\$340,100
	November	81	145	838	56%	10	\$344,329	\$339,600
	December							
			1,047	2,791				

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