

DAVID VALENTE

Monthly Market Newsletter

• March 2017 •

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Dear Valued Clients:

Reluctance amongst Metro Vancouver home sellers is impacting sale and price activity throughout the region's housing market.

February home sales were well below the record-breaking activity from one year ago and in line with our long-term historical average for the month. Limited supply and snowy weather were two factors hampering this activity.

While home sales are not happening at the pace we experienced last year, home seller supply is still struggling to keep up with today's demand. This is why we've seen little downward pressure on home prices, particularly in the condominium and townhome markets.

Enclosed is this months market report published by the Real Estate Board of Greater Vancouver (REBGV)

"Do you know of anyone right now that might be considering a move? Maybe a relative, friend, or someone from work?"

"I APPRECIATE YOUR REFERRALS & MY BUSINESS DEPENDS ON IT."



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Sussex

News Release



FOR IMMEDIATE RELEASE:

Low supply continues to limit Metro Vancouver home buyers

VANCOUVER, BC – March 2, 2017 – Reluctance amongst Metro Vancouver* home sellers is impacting sale and price activity throughout the region's housing market.

Residential home sales in the region totalled 2,425 in February 2017. This is a 41.9 per cent decrease from the record 4,172 homes sold in February 2016 and an increase of 59.2 per cent compared to January 2017 when 1,523 homes sold.

Last month's sales were 7.7 per cent below the 10-year February sales average.

"February home sales were well below the record-breaking activity from one year ago and in line with our long-term historical average for the month," Dan Morrison, Real Estate Board of Greater Vancouver (REBGV) president said. "Limited supply and snowy weather were two factors hampering this activity."

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New listings for detached, attached and apartment properties in Metro Vancouver totalled 3,666 in February 2017. This represents a 36.9 per cent decrease compared to the 5,812 units listed in February 2016 and an 11.4 per cent decrease compared to January 2017 when 4,140 properties were listed.

ROYAL LEPAGE | Sussex

This is the lowest number of new listings registered in February since 2003.

The total number of properties currently listed for sale on the Multiple Listing Service® (MLS®) in Metro Vancouver is 7,594, a four per cent increase compared to February 2016 (7,299) and a 4.9 per cent increase compared to January 2017 (7,238).

The region's sales-to-active listings ratio for February 2017 is 31.9 per cent, a 10-point increase from January. Generally, analysts say that downward pressure on home prices occurs when the ratio dips below the 12 per cent mark for a sustained period, while home prices often experience upward pressure when it surpasses 20 per cent over several months.

"While home sales are not happening at the pace we experienced last year, home seller supply is still struggling to keep up with today's demand. This is why we've seen little downward pressure on home prices, particularly in the condominium and townhome markets," Morrison said.

The MLS® Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently \$906,700. This represents a 2.8 per cent decrease over the past six months and a 1.2 per cent increase compared to January 2017.

Sales of detached properties in February 2017 reached 745, a decrease of 58.1 per cent from the 1,778 detached sales recorded in February 2016. The benchmark price for detached properties is \$1,474,200. This represents a 6.5 per cent decrease over the past six months and is unchanged compared to January 2017.

Sales of apartment properties reached 1,275 in February 2017, a decrease of 28.8 per cent compared to the 1,790 sales in February 2016. The benchmark price of an apartment property is \$526,300. This represents a 2.3 per cent increase over the past six months and a 2.7 per cent increase compared to January 2017.

Attached property sales in February 2017 totalled 404, a decrease of 33.1 per cent compared to the 604 sales in February 2016. The benchmark price of an attached unit is \$675,500. This represents a 0.3 per cent decrease over the past six months and a 1.3 per cent increase compared to January 2017.

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*Editor's Note: Areas covered by the Real Estate Board of Greater Vancouver include: Whistler, Sunshine Coast, Squamish, West Vancouver, North Vancouver, Vancouver, Burnaby, New Westminster, Richmond, Port Moody, Port Coquitlam, Coquitlam, Pitt Meadows, Maple Ridge, and South Delta.

The real estate industry is a key economic driver in British Columbia. In 2016, 39,943 homes changed ownership in the Board's area, generating \$2.5 billion in economic spin-off activity and an estimated 17,600 jobs. The total dollar value of residential sales transacted through the MLS® system in Greater Vancouver totalled \$40 billion in 2016.

The Real Estate Board of Greater Vancouver is an association representing more than 13,400 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.

For more information please contact:

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Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Residential / Composite	Lower Mainland	\$811,800	228.9	1.0%	-0.1%	-2.4%	15.8%	48.2%	48.8%	73.7%
	Greater Vancouver	\$906,700	237.3	1.2%	-0.2%	-2.8%	14.0%	48.5%	48.7%	80.9%
	Bowen Island	\$821,000	178.0	-1.1%	0.9%	2.9%	27.4%	47.4%	41.5%	40.7%
	Burnaby East	\$838,700	231.5	0.8%	0.3%	-3.5%	13.9%	45.7%	50.3%	75.8%
	Burnaby North	\$788,200	236.9	2.1%	2.1%	1.0%	19.9%	52.7%	53.2%	80.7%
	Burnaby South	\$878,500	248.3	1.2%	3.3%	1.3%	21.4%	53.0%	54.5%	90.9%
	Coquitlam	\$748,100	222.0	2.2%	-0.6%	-4.3%	11.4%	46.4%	51.6%	69.6%
	Ladner	\$774,300	215.2	-1.3%	-5.0%	-7.1%	8.6%	44.0%	42.0%	70.7%
	Maple Ridge	\$570,300	192.7	-0.1%	-0.6%	-0.6%	22.6%	48.3%	46.3%	50.0%
	New Westminster	\$539,100	229.6	1.1%	2.4%	0.5%	18.1%	46.1%	47.7%	68.5%
	North Vancouver	\$969,300	218.7	0.6%	-1.4%	-5.6%	13.6%	49.3%	49.5%	73.2%
	Pitt Meadows	\$558,800	204.4	0.0%	-0.7%	0.6%	22.4%	42.7%	49.5%	55.1%
	Port Coquitlam	\$588,400	208.5	3.0%	2.1%	-2.4%	14.4%	46.6%	47.0%	57.2%
	Port Moody	\$770,000	212.9	0.5%	0.7%	-0.8%	12.8%	47.9%	56.3%	63.5%
	Richmond	\$862,800	250.0	1.1%	0.5%	-2.3%	15.6%	49.8%	44.5%	91.4%
	Squamish	\$663,200	216.2	0.7%	5.8%	6.5%	29.5%	77.6%	80.8%	81.2%
	Sunshine Coast	\$506,100	177.3	0.1%	3.0%	6.0%	26.6%	49.9%	45.7%	38.2%
	Tsawwassen	\$904,200	226.5	-0.8%	-5.5%	-6.7%	8.9%	49.9%	50.3%	78.6%
	Vancouver East	\$951,800	278.8	0.0%	-1.4%	-4.0%	12.9%	53.2%	58.4%	106.7%
	Vancouver West	\$1,210,000	255.0	2.1%	-1.4%	-3.4%	10.4%	46.2%	48.2%	91.6%
	West Vancouver	\$2,463,800	264.4	1.1%	-1.9%	-11.2%	9.3%	54.1%	58.0%	103.1%
	Whistler	\$764,400	177.6	2.2%	7.1%	7.6%	30.3%	74.5%	66.9%	52.2%
Single Family Detached	Lower Mainland	\$1,195,400	253.9	0.1%	-1.6%	-5.4%	15.1%	56.0%	56.7%	95.8%
	Greater Vancouver	\$1,474,200	271.9	0.0%	-2.4%	-6.5%	12.9%	57.6%	55.9%	110.6%
	Bowen Island	\$821,000	178.0	-1.1%	0.9%	2.9%	27.4%	47.4%	41.5%	40.7%
	Burnaby East	\$1,160,500	259.5	0.9%	-1.0%	-7.9%	9.4%	54.5%	56.7%	104.0%
	Burnaby North	\$1,499,600	290.0	1.3%	-1.4%	-6.1%	12.7%	61.9%	65.0%	124.3%
	Burnaby South	\$1,636,100	313.2	0.1%	-0.3%	-3.8%	20.7%	66.0%	72.3%	143.0%
	Coquitlam	\$1,120,800	248.7	1.2%	-3.6%	-8.8%	11.3%	55.5%	62.9%	92.8%
	Ladner	\$947,900	228.5	-2.1%	-6.8%	-8.1%	6.8%	52.6%	50.6%	82.5%
	Maple Ridge	\$710,400	202.4	-0.2%	-0.4%	-0.3%	22.8%	55.3%	54.2%	61.1%
	New Westminster	\$1,026,700	254.7	0.3%	0.0%	-7.0%	11.9%	54.9%	53.1%	99.9%
	North Vancouver	\$1,556,600	247.8	-0.5%	-4.3%	-7.9%	12.6%	63.8%	63.3%	99.5%
	Pitt Meadows	\$771,500	217.4	0.2%	-2.8%	-1.6%	21.0%	55.6%	54.1%	69.6%
	Port Coquitlam	\$860,000	229.4	3.2%	-0.5%	-5.2%	10.7%	54.4%	57.2%	79.4%
	Port Moody	\$1,342,900	248.0	-0.1%	-2.4%	-3.7%	15.3%	54.8%	65.0%	91.7%
	Richmond	\$1,561,600	313.2	-0.3%	-3.0%	-8.4%	14.0%	66.3%	52.6%	138.7%
	Squamish	\$810,900	215.6	-0.6%	2.4%	1.4%	26.2%	65.1%	60.2%	78.6%
	Sunshine Coast	\$502,400	176.0	-0.1%	2.8%	5.7%	26.2%	49.4%	45.0%	37.2%
	Tsawwassen	\$1,151,300	247.9	-1.0%	-5.9%	-7.7%	7.5%	58.3%	61.1%	95.4%
	Vancouver East	\$1,425,600	315.1	-1.0%	-3.3%	-7.1%	12.6%	62.9%	70.7%	141.1%
	Vancouver West	\$3,422,700	351.4	0.1%	-2.8%	-5.4%	13.9%	59.4%	55.1%	160.1%
	West Vancouver	\$2,936,500	279.2	1.0%	-2.6%	-12.6%	8.3%	54.1%	59.4%	115.1%
	Whistler	\$1,363,200	188.7	0.6%	3.1%	3.1%	24.1%	53.0%	54.2%	62.4%

HOW TO READ THE TABLE:

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In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Townhouse	Lower Mainland	\$563,600	204.0	1.0%	0.5%	0.1%	20.4%	43.7%	43.3%	57.2%
	Greater Vancouver	\$675,500	218.3	1.3%	1.3%	-0.3%	18.3%	46.8%	47.2%	68.8%
	Burnaby East	\$538,100	193.0	-0.4%	1.5%	5.2%	27.9%	28.0%	31.2%	48.1%
	Burnaby North	\$539,500	201.2	3.1%	0.7%	5.0%	17.2%	34.7%	30.0%	53.6%
	Burnaby South	\$579,100	207.8	0.7%	0.9%	3.0%	24.1%	42.7%	37.8%	63.5%
	Coquitlam	\$527,200	193.7	4.5%	3.3%	2.1%	11.8%	39.2%	40.4%	49.3%
	Ladner	\$617,200	204.5	0.5%	3.6%	-3.3%	14.3%	33.2%	34.5%	58.9%
	Maple Ridge	\$395,600	192.2	-0.2%	-1.6%	-3.1%	26.5%	45.6%	45.9%	45.1%
	New Westminster	\$545,500	204.9	1.8%	6.2%	-0.8%	18.5%	37.8%	38.9%	59.2%
	North Vancouver	\$854,000	204.4	2.8%	1.6%	-5.2%	17.3%	45.0%	43.2%	62.5%
	Pitt Meadows	\$480,000	207.7	-0.7%	0.5%	0.1%	24.8%	48.3%	52.0%	57.6%
	Port Coquitlam	\$535,100	202.9	1.0%	1.7%	-2.7%	15.7%	43.8%	41.0%	52.8%
	Port Moody	\$516,300	174.5	0.8%	-0.6%	-4.1%	-1.9%	28.9%	29.8%	33.3%
	Richmond	\$733,400	237.1	1.1%	1.5%	0.1%	19.4%	44.3%	47.3%	83.9%
	Squamish	\$729,400	265.0	3.6%	16.2%	18.8%	43.6%	119.2%	176.3%	126.7%
	Tsawwassen	\$616,700	203.8	1.4%	3.1%	-3.8%	16.7%	37.1%	31.2%	58.4%
	Vancouver East	\$741,000	244.3	0.2%	-3.2%	-5.7%	8.4%	48.5%	47.1%	78.3%
	Vancouver West	\$1,069,800	242.0	0.3%	-1.8%	-3.4%	17.9%	53.4%	59.6%	90.1%
	Whistler	\$842,800	225.4	4.2%	9.1%	10.5%	33.2%	88.8%	104.9%	100.9%
Apartment	Lower Mainland	\$476,000	207.8	2.6%	2.8%	2.9%	16.9%	39.8%	40.3%	53.0%
	Greater Vancouver	\$526,300	211.6	2.7%	2.8%	2.3%	15.8%	40.2%	41.6%	58.0%
	Burnaby East	\$545,200	207.0	2.2%	1.1%	-2.9%	4.8%	33.6%	52.5%	44.5%
	Burnaby North	\$503,600	212.9	2.6%	5.8%	7.6%	29.0%	49.5%	51.5%	60.8%
	Burnaby South	\$561,600	225.5	1.9%	6.5%	5.0%	22.6%	47.8%	48.5%	71.1%
	Coquitlam	\$359,100	197.7	3.1%	4.6%	3.6%	14.9%	38.3%	40.8%	46.8%
	Ladner	\$380,400	180.3	-0.1%	-5.1%	-4.2%	13.5%	25.9%	20.5%	42.5%
	Maple Ridge	\$209,100	151.0	0.9%	1.7%	4.4%	22.2%	19.7%	12.9%	8.8%
	New Westminster	\$392,400	223.5	1.4%	3.3%	4.5%	21.3%	43.5%	46.7%	59.5%
	North Vancouver	\$463,200	188.5	1.7%	2.4%	-0.8%	16.1%	33.6%	34.5%	46.6%
	Pitt Meadows	\$310,000	183.2	0.1%	0.9%	3.6%	22.2%	23.2%	41.7%	32.0%
	Port Coquitlam	\$319,400	189.3	3.9%	5.9%	2.8%	21.2%	41.1%	40.7%	36.2%
	Port Moody	\$498,400	207.7	1.0%	5.6%	5.0%	20.7%	50.9%	62.8%	59.3%
	Richmond	\$476,000	201.0	3.3%	5.8%	8.1%	20.9%	35.4%	32.9%	53.0%
	Squamish	\$369,800	178.1	-0.4%	2.4%	4.3%	24.7%	81.7%	55.8%	49.7%
	Tsawwassen	\$403,900	170.3	-0.4%	-4.2%	-1.8%	17.8%	27.7%	22.2%	34.6%
	Vancouver East	\$446,200	246.2	1.7%	1.9%	1.5%	15.9%	43.1%	47.1%	75.0%
	Vancouver West	\$688,400	222.8	3.9%	0.3%	-0.5%	10.2%	41.4%	45.3%	67.3%
	West Vancouver	\$936,000	204.5	2.2%	4.8%	3.2%	22.9%	60.1%	51.7%	55.3%
	Whistler	\$406,300	133.2	1.0%	6.1%	8.1%	35.6%	109.8%	68.8%	10.2%

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Townhome properties are similar to attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.

Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

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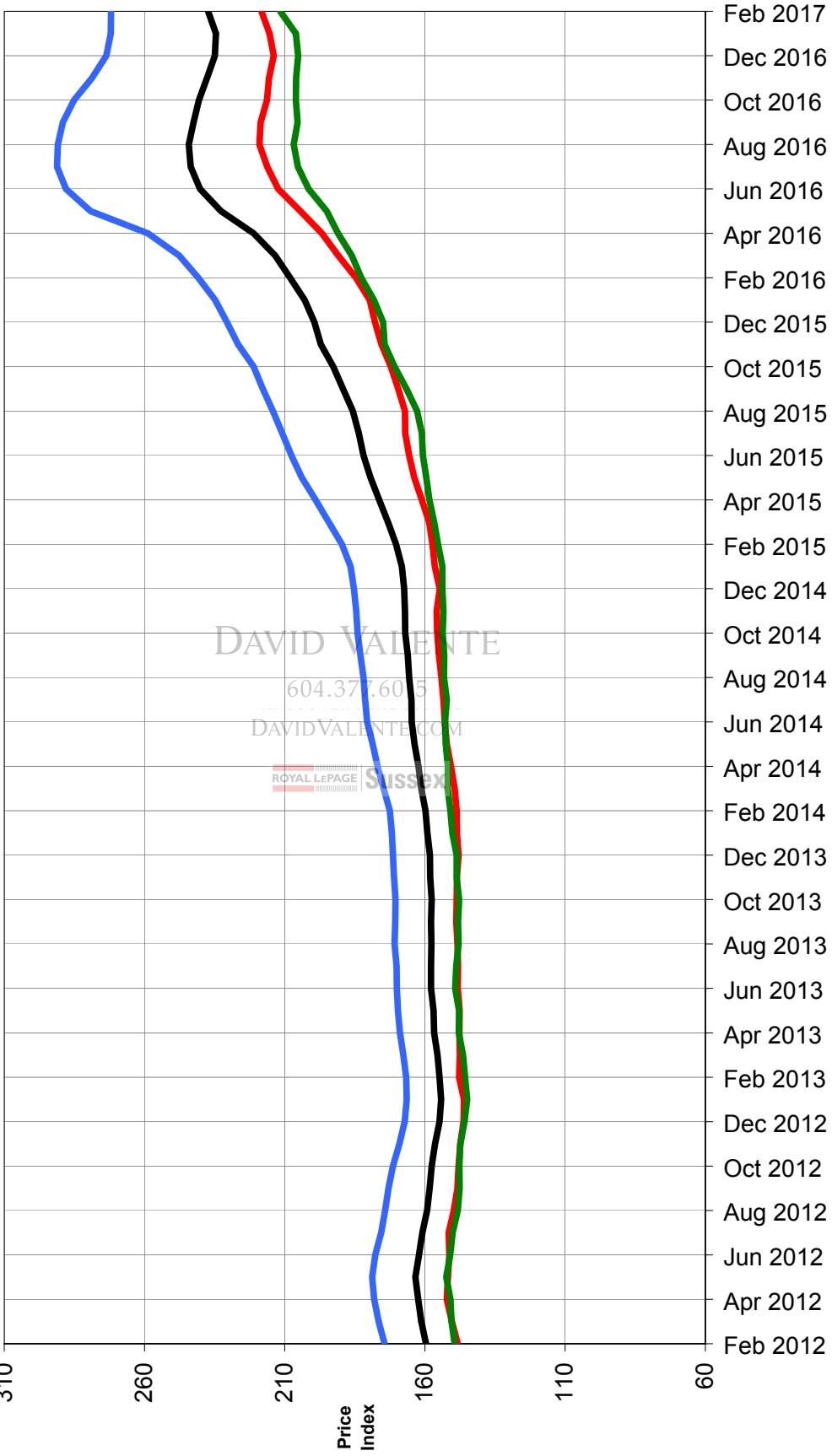


Greater Vancouver 5 Year Trend



Jan 2005 HPI = 100

— Residential — Detached — Townhouse — Apartment



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MLS® SALES Facts



**February
2017**

		West Vancouver/Hove Sound										Whistler/Memberton														
		Vancouver West					Sunshine Coast					Vancouver East					West Vancouver/Hove Sound									
		Richmond		Port Moody/Belcarra			North Vancouver			Coquitlam			Delta - South		Maple Ridge/Pitt Meadows		New Westminster		Port Coquitlam		Squamish		Vancouver East		West Vancouver/Hove Sound	
		Number	of Sales	Detached	Attached	Apartment	Detached	Attached	Apartment	Detached	Attached	Apartment	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price		
February 2017		47	66	35	4	79	7	88	27	12	92	16	44	82	\$1,498,000	50	69	\$93,000	14	10	\$40,000	35	18	745		
		36	30	23	0	52	14	33	37	31	31	177	14	15	119	\$920,000	49	53	\$973,000	28	28	\$40,000	6	27	404	
		137	97	15	0	39	87	94	37	31	31	177	14	15	119	\$420,000	49	53	\$540,000	16	16	\$40,000	16	28	1,275	
January 2017		Median Selling Price	\$1,535,500	\$1,227,000	\$992,500	n/a	\$718,000	n/a	\$1,627,500	\$670,500	n/a	\$1,484,444	n/a	50	\$577,500	\$1,498,000	50	69	\$93,000	14	10	\$40,000	35	18	745	
		Median Selling Price	\$649,500	\$707,500	\$630,000	n/a	\$466,000	n/a	\$920,000	n/a	n/a	\$745,900	n/a	49	\$540,000	\$920,000	49	53	\$973,000	28	28	\$40,000	\$758,000	n/a	n/a	
		Median Selling Price	\$395,000	\$463,000	\$463,000	n/a	\$294,500	n/a	\$511,500	\$361,000	n/a	\$490,000	n/a	50	\$422,000	\$511,500	50	53	\$694,500	16	16	\$40,000	\$317,000	n/a	n/a	
February 2016		Number	of Sales	Detached	Attached	Apartment	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price		
		150	177	60	6	0	203	47	\$679,250	11	47	\$1,600,000	80	29	\$1,600,000	11	47	\$1,355,000	14	11	\$2,820,000	32	22	\$2,675,000		
		Median Selling Price	\$390,000	\$451,200	\$451,200	n/a	n/a	\$415,500	n/a	408,500	n/a	\$552,500	n/a	300	\$300,000	\$408,500	n/a	n/a	\$451,191	n/a	n/a	\$1,231,900	n/a	n/a	\$767,500	
		Median Selling Price	\$390,250	\$451,200	\$451,200	n/a	n/a	\$294,000	n/a	\$294,000	n/a	\$294,000	n/a	400	\$472,450	\$414,900	n/a	n/a	\$489,900	n/a	n/a	\$670,000	n/a	n/a	n/a	
January - Feb. 2017		Number	of Sales	Detached	Attached	Apartment	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price		
		87	101	54	8	136	54	1	\$1,125,000	101	129	\$1,588,000	18	41	\$1,188,000	101	129	\$733,000	14	11	\$1,689,000	27	22	\$1,499,000		
		Median Selling Price	\$1,500,000	\$1,175,000	\$1,000,000	n/a	n/a	\$675,000	n/a	\$349,900	n/a	\$872,950	n/a	400	\$555,000	\$872,950	n/a	n/a	\$843,500	n/a	n/a	\$832,450	17	17	\$1,425,000	
		Median Selling Price	\$668,000	\$700,000	\$629,900	n/a	n/a	\$640,400	n/a	\$344,000	n/a	\$494,000	n/a	400	\$299,000	\$211,500	n/a	n/a	\$432,500	n/a	n/a	\$418,000	17	17	\$880,000	
Jan. - Feb. 2017 Year-to-date		Number	of Sales	Detached	Attached	Apartment	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price		
		128	89	31	26	0	127	54	\$694,500	n/a	\$455,000	n/a	400	\$294,000	\$415,000	n/a	n/a	\$547,550	n/a	n/a	\$867,500	107	107	\$536,500		
		Median Selling Price	\$457,500	\$457,500	\$457,500	n/a	n/a	\$470,000	n/a	\$520,000	n/a	\$534,100	n/a	400	\$445,500	\$520,000	n/a	n/a	\$452,800	n/a	n/a	\$372,000	107	107	\$521,900	
Jan. - Feb. 2016 Year-to-date		Number	of Sales	Detached	Attached	Apartment	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price	Number	of Sales	Median Selling Price		
		141	229	29	0	75	157	157	\$675,000	n/a	\$1,085,000	n/a	400	\$620,000	\$1,594,500	n/a	n/a	\$743,500	n/a	n/a	\$1,480,000	12	12	\$1,455,000		
		Median Selling Price	\$1,550,000	\$1,240,000	\$1,240,000	n/a	n/a	\$345,000	n/a	\$662,500	n/a	\$845,000	n/a	400	\$630,000	\$620,000	n/a	n/a	\$664,300	n/a	n/a	\$80,450	12	12	\$1,455,000	
		Median Selling Price	\$443,500	\$630,000	\$366,950	n/a	n/a	\$452,000	n/a	\$304,900	n/a	\$304,900	n/a	400	\$402,500	\$314,000	n/a	n/a	\$408,000	n/a	n/a	\$610,000	12	12	\$950,000	
		Median Selling Price	\$407,750	\$366,950	\$366,950	n/a	n/a	\$452,000	n/a	\$204,900	n/a	\$305,900	n/a	400	\$304,900	\$265,000	n/a	n/a	\$413,000	n/a	n/a	\$610,000	12	12	\$921,250	

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands



MLS® LISTINGS Facts



**February
2017**

		West Vancouver/Hove Sound										Whistler/Memberton												
		Vancouver West					Sunshine Coast					Vancouver East					West Vancouver/Hove Sound					Whistler/Memberton		
		Detached		Attached		Apartment		Detached		Attached		Apartment		Detached		Attached		Apartment		Detached		Attached		Apartment
		Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	
February 2017		149	52%	67	30%	108	30%	136	65%	43	63%	50%	63%	24	48%	35	46%	166	116	17	1,433			
		74	91%	33	0%	17	69%	23	61%	37	89%	80%	50%	15	68%	23	61%	67	15	37	618			
		202	84%	115	n/a	14	n/a	0	53%	75	88%	83%	69%	102	68%	207	13	11	164	456	18	1,615		
January 2017		178	52%	115	133%	106	73%	134	61%	113	88%	83%	53%	54	40%	43	71%	164	116	17	1,433			
		71	91%	38	0%	25	69%	0	53%	17	89%	83%	69%	32	61%	35	61%	106	116	17	1,433			
		205	84%	123	n/a	26	n/a	0	n/a	47	88%	83%	n/a	126	143%	136%	13	11	164	456	18	1,615		
February 2016		257	43%	144	18%	247	67%	69	43%	237	58%	58%	41%	93	25%	32%	33%	16%	48%	219	309	166	116	
		102	50%	68	32%	10	n/a	0	n/a	93	29%	29%	47%	17	41%	41	34	10	41	73	10	26	575	
		281	49%	148	42%	27	n/a	0	n/a	53	47%	49%	47%	162	64%	61%	51	126	108%	153	494	21	36	1,644
January - Feb. 2017		327	42%	173	31%	242	31%	42	31%	273	45%	45%	47%	95	47%	47%	47%	147	129%	166	23	1,921		
		145	66%	71	65%	42	74%	1	65%	137	60%	59%	64%	40	68%	62%	61%	11	11	164	456	18	1,615	
Jan. - Feb. 2016		426	46%	408	44%	241	44%	15	44%	424	43%	43%	43%	103	47%	47%	47%	95	129%	166	23	1,921		
		407	60%	238	60%	40	65%	0	62%	120	69%	69%	69%	239	64%	65%	65%	105	129%	166	23	1,921		
Year-to-date*		187	43%	111	69%	17	74%	1	74%	150	48%	48%	67%	28	56%	56%	56%	90	122%	164	17	1,644		
		523	60%	286	66%	51	65%	0	65%	143	64%	64%	64%	241	65%	65%	65%	163	61%	164	21	1,644		
Jan. - Feb. 2016		58%	69%	68%	68%	80%	53%	80%	53%	53%	77%	74%	67%	73%	54%	59%	59%	79%	75%	75%	49%	53%		
		68%	80%	80%	80%	80%	80%	57%	57%	57%	57%	57%	57%	57%	57%	57%	57%	65%	65%	65%	65%	51%		
Year-to-date*		79%	80%	80%	80%	79%	80%	57%	57%	57%	57%	57%	57%	57%	57%	57%	57%	68%	68%	68%	68%	51%		

* Year-to-date listings represent a cumulative total of listings rather than total active listings.





Listing & Sales Activity Summary



	Listings				Sales						
	1 Feb 2016	2 Jan 2017	3 Feb 2017	Col. 2 & 3 Percentage Variance	5 Feb 2016	6 Jan 2017	7 Feb 2017	Col. 6 & 7 Percentage Variance	9 Dec 2015 - Feb 2016	10 Dec 2016 - Feb 2017	Col. 9 & 10 Percentage Variance

BURNABY DETACHED ATTACHED APARTMENTS	257 102 281	178 71 205	149 74 202	% -16.3 4.2 -1.5	150 78 235	40 27 108	47 36 137	% 17.5 33.3 26.9	350 196 626	129 90 354	% -63.1 -54.1 -43.5
COQUITLAM DETACHED ATTACHED APARTMENTS	241 68 148	115 38 123	114 33 115	-0.9 -13.2 -6.5	177 56 136	35 19 60	66 30 97	88.6 57.9 61.7	401 133 306	148 67 219	-63.1 -49.6 -28.4
DELTA DETACHED ATTACHED APARTMENTS	144 10 27	106 25 26	67 17 14	-36.8 -32.0 -46.2	60 6 20	19 8 11	35 23 15	84.2 187.5 36.4	163 14 45	72 39 36	-55.8 178.6 -20.0
MAPLE RIDGE/PITT MEADOWS DETACHED ATTACHED APARTMENTS	247 93 53	134 62 47	108 75 73	-19.4 21.0 55.3	203 77 48	57 29 35	79 52 39	38.6 79.3 11.4	426 163 102	202 115 102	-52.6 -29.4 0.0
NORTH VANCOUVER DETACHED ATTACHED APARTMENTS	237 76 162	137 32 126	136 37 113	-0.7 15.6 -10.3	159 54 129	34 13 59	88 33 94	158.8 153.8 59.3	305 120 293	170 62 226	-44.3 -48.3 -22.9
NEW WESTMINSTER DETACHED ATTACHED APARTMENTS	69 19 139	19 17 96	23 23 99	21.1 35.3 3.1	47 11 101	11 5 47	7 14 87	-36.4 180.0 85.1	93 32 224	27 25 202	-71.0 -21.9 -9.8
PORT MOODY/BELCARRA DETACHED ATTACHED APARTMENTS	68 25 49	24 8 35	24 15 43	0.0 87.5 22.9	29 17 34	8 13 22	12 6 31	50.0 -53.8 40.9	68 41 75	30 28 75	-55.9 -31.7 0.0
PORT COQUITLAM DETACHED ATTACHED APARTMENTS	93 51 84	44 22 51	43 32 54	-2.3 45.5 5.9	80 32 76	14 14 31	27 16 37	92.9 14.3 19.4	141 75 160	64 40 93	-54.6 -46.7 -41.9
RICHMOND DETACHED ATTACHED APARTMENTS	382 97 274	344 106 210	190 102 207	-44.8 -3.8 -1.4	204 100 223	55 47 123	92 69 177	67.3 46.8 43.9	543 266 530	206 163 429	-62.1 -38.7 -19.1
SUNSHINE COAST DETACHED ATTACHED APARTMENTS	103 5 17	66 10 7	62 7 11	-6.1 -30.0 57.1	82 10 8	32 6 7	44 10 15	37.5 66.7 114.3	180 28 22	119 19 26	-33.9 -32.1 18.2
SQUAMISH DETACHED ATTACHED APARTMENTS	34 26 32	31 34 14	35 23 13	12.9 -32.4 -7.1	27 20 17	16 11 8	16 14 14	0.0 27.3 75.0	61 39 34	39 37 38	-36.1 -5.1 11.8
VANCOUVER EAST DETACHED ATTACHED APARTMENTS	257 44 206	219 41 153	180 60 164	-17.8 46.3 7.2	167 36 139	51 12 75	82 28 119	60.8 133.3 58.7	388 87 335	196 65 288	-49.5 -25.3 -14.0
VANCOUVER WEST DETACHED ATTACHED APARTMENTS	412 101 684	309 73 494	166 67 456	-46.3 -8.2 -7.7	226 75 550	36 24 211	93 40 369	158.3 66.7 74.9	493 158 1184	193 87 817	-60.9 -44.9 -31.0
WHISTLER/PEMBERTON DETACHED ATTACHED APARTMENTS	26 32 52	23 26 36	17 37 33	-26.1 42.3 -8.3	22 23 57	12 22 15	18 27 28	50.0 22.7 86.7	47 74 131	37 66 71	-21.3 -10.8 -45.8
WEST VANCOUVER/HOWE SOUND DETACHED ATTACHED APARTMENTS	241 5 31	166 10 21	116 15 18	-30.1 50.0 -14.3	141 9 17	20 3 13	35 6 16	75.0 100.0 23.1	295 20 44	86 12 39	-70.8 -40.0 -11.4
GRAND TOTALS DETACHED ATTACHED APARTMENTS	2811 754 2239	1915 575 1644	1430 617 1615	-25.3 7.3 -1.8	1774 604 1790	440 253 825	741 404 1275	68.4 59.7 54.5	3954 1446 4111	1718 915 3015	-56.6 -36.7 -26.7

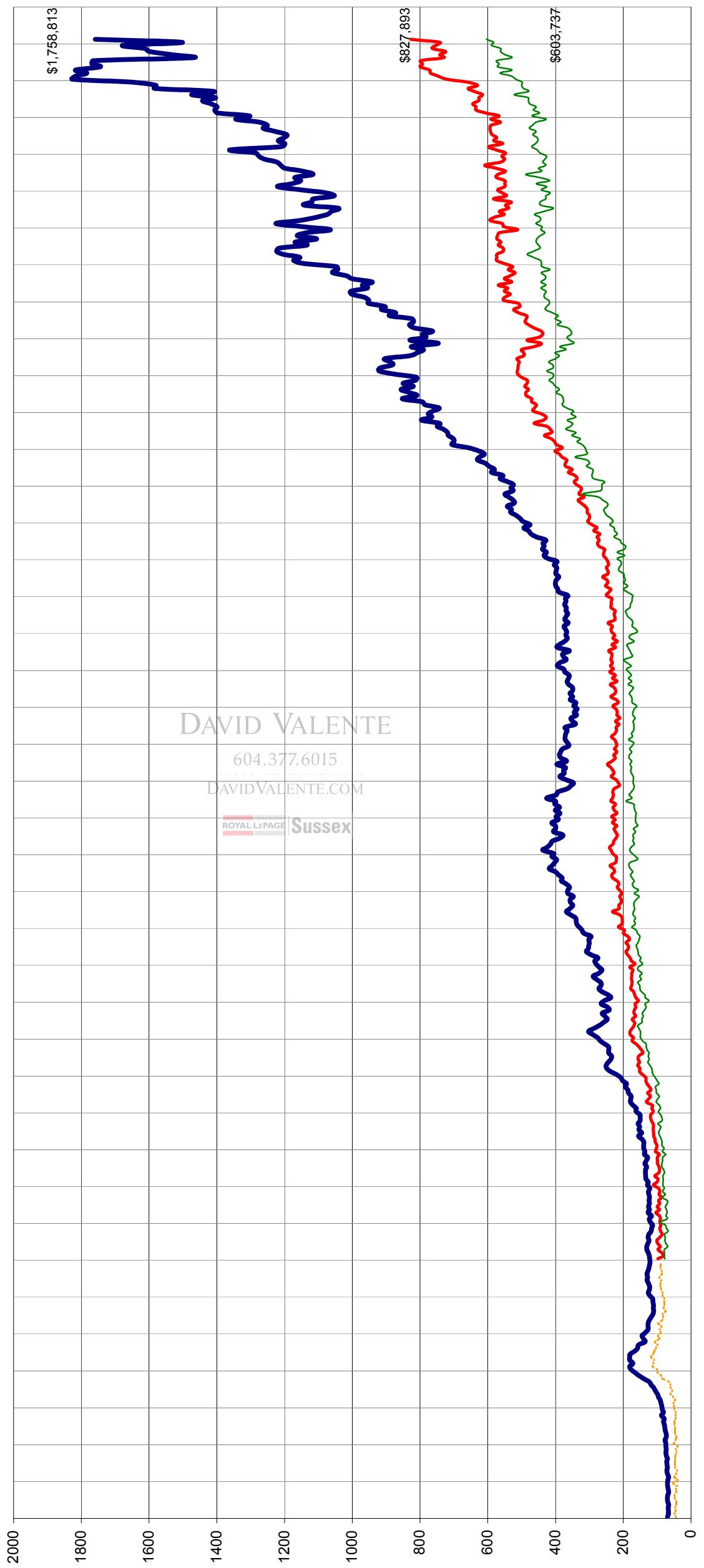


REAL ESTATE BOARD
OF GREATER VANCOUVER

Residential Average Sale Prices - January 1977 to February 2017

— DETACHED — CONDOMINIUM — ATTACHED — APARTMENTS]

IN THOUSANDS (\$)



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.

