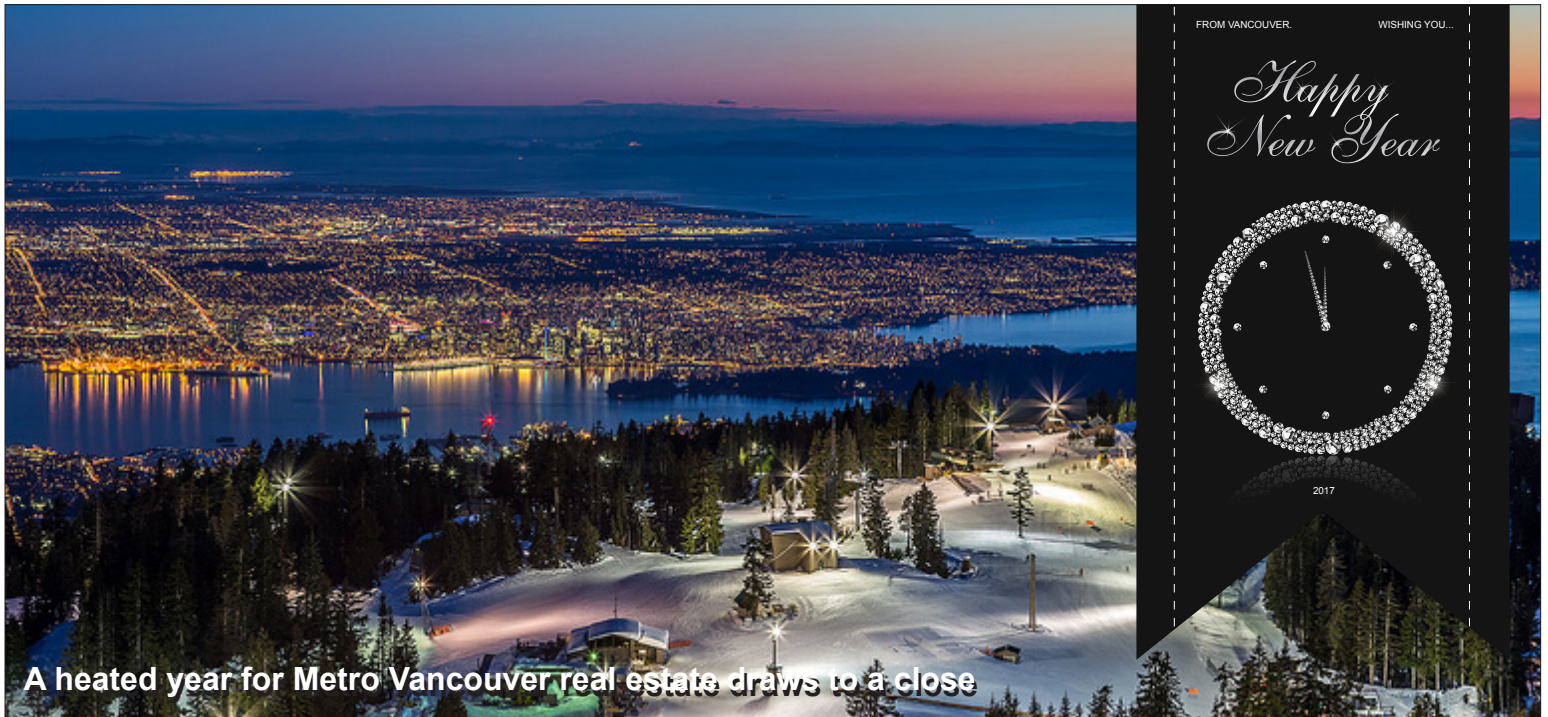


Monthly Market Newsletter

• January 2017 •

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A heated year for Metro Vancouver real estate draws to a close

Dear Valued Clients:

It was an eventful year for real estate in Metro Vancouver. Escalating prices caused by low supply and strong home buyer demand brought more attention to the market than ever before.

As prices rose in the first half of the year, public debate waged about what was fuelling demand and what should be done to stop it. This led to multiple government interventions into the market. The long-term effects of these actions won't be fully understood for some time.

The supply of homes for sale couldn't keep up with home buyer demand for much of 2016. This allowed home sellers to raise their asking price. It wasn't until the last half of the year that prices began to show modest declines.

Enclosed is this months market report published by the Real Estate Board of Greater Vancouver (REBGV)

"Do you know of anyone right now that might be considering a move? Maybe a relative, friend, or someone from work?"

"I APPRECIATE YOUR REFERRALS
& MY BUSINESS DEPENDS ON IT."



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Sussex

News Release

FOR IMMEDIATE RELEASE:



A heated year for Metro Vancouver real estate draws to a close

VANCOUVER, BC – January 4, 2017 – The Metro Vancouver* housing market had its third highest selling year on record in 2016, behind only 2015 and 2005.

Sales of detached, attached and apartment properties in the region reached 39,943 in 2016, a 5.6 per cent decrease from the 42,326 sales recorded in 2015, and a 20.6 per cent increase over the 33,116 residential sales in 2014.

“It was an eventful year for real estate in Metro Vancouver. Escalating prices caused by low supply and strong home buyer demand brought more attention to the market than ever before,” Dan Morrison, Real Estate Board of Greater Vancouver (REBGV) president said.

“As prices rose in the first half of the year, public debate waged about what was fuelling demand and what should be done to stop it. This led to multiple government interventions into the market. The long-term effects of these actions won’t be fully understood for some time.”

Residential properties listed for sale on the Multiple Listing Service® (MLS®) in Metro Vancouver reached 57,596 in 2016. This is an increase of 0.6 per cent compared to the 57,249 properties listed in 2015 and a 2.6 per cent increase compared to the 56,066 properties listed in 2014.

“The supply of homes for sale couldn’t keep up with home buyer demand for much of 2016. This allowed home sellers to raise their asking price. It wasn’t until the last half of the year that prices began to show modest declines.”

The MLS® Home Price Index (HPI) composite benchmark price for all residential properties in Metro Vancouver ends the year at \$897,600. This represents a 2.2 per cent decrease over the past six months and a 17.8 per cent increase compared to December 2015.

December summary

Residential property sales in the region totalled 1,714 in December 2016, a decrease of 39.4 per cent from the 2,827 sales recorded in December 2015 and a decrease of 22.6 per cent compared to November 2016 when 2,214 homes sold.

Last month’s sales were 8.1 per cent below the 10-year sales average for the month.

New listings for detached, attached and apartment properties in Metro Vancouver totalled 1,312 in December 2016. This represents a decrease of 35.1 per cent compared to the 2,021 units listed

in December 2015 and a 58.3 per cent decrease compared to November 2016 when 3,147 properties were listed.

The total number of properties currently listed for sale on the MLS® in Metro Vancouver is 6,345, a 5.3 per cent increase compared to December 2015 (6,024) and a 24.3 per cent decrease compared to November 2016 (8,385).

Sales of detached properties in December 2016 reached 541, a decrease of 52.4 per cent from the 1,136 detached sales recorded in December 2015. The benchmark price for detached properties is \$1,483,500. This represents an 18.6 per cent increase compared to December 2015 and a 1.8 per cent decrease compared to November 2016.

Sales of apartment properties reached 915 in December 2016, a decrease of 25.3 per cent compared to the 1,225 sales in December 2015. The benchmark price of an apartment property is \$510,300. This represents a 17.3 per cent increase compared to December 2015 and a 0.3 per cent decrease compared to November 2016.

Attached property sales in December 2016 totalled 258, a decrease of 44.6 per cent compared to the 466 sales in December 2015. The benchmark price of an attached unit is \$661,800. This represents a 20.4 per cent increase compared to December 2015 and a 0.8 per cent decrease compared to November 2016.

***Editor's Note:** Areas covered by the Real Estate Board of Greater Vancouver include: Whistler, Sunshine Coast, Squamish, West Vancouver, North Vancouver, Vancouver, Burnaby, New Westminster, Richmond, Port Moody, Port Coquitlam, Coquitlam, Pitt Meadows, Maple Ridge, and South Delta.

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The Real Estate Board of Greater Vancouver is an association representing more than 13,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.

For more information please contact:

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Real Estate Board of Greater Vancouver
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Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Residential / Composite	Lower Mainland	\$803,900	226.7	-1.0%	-2.7%	-1.0%	20.1%	48.5%	48.7%	75.9%
	Greater Vancouver	\$897,600	234.9	-1.2%	-3.1%	-2.2%	17.8%	48.5%	48.6%	83.5%
	Bowen Island	\$823,700	178.6	1.2%	3.4%	6.9%	28.4%	47.1%	46.6%	43.9%
	Burnaby East	\$832,900	229.9	-0.4%	-2.4%	-2.8%	17.2%	47.9%	49.3%	77.3%
	Burnaby North	\$767,900	230.8	-0.5%	-1.0%	-0.7%	22.5%	49.9%	50.8%	79.8%
	Burnaby South	\$858,300	242.6	1.0%	-0.8%	1.3%	22.8%	50.7%	51.2%	90.6%
	Coquitlam	\$739,700	219.5	-1.7%	-4.4%	-4.5%	16.0%	46.8%	51.1%	71.8%
	Ladner	\$791,900	220.1	-2.8%	-7.3%	-6.1%	13.0%	49.8%	48.7%	77.2%
	Maple Ridge	\$568,300	192.0	-1.0%	-1.1%	3.1%	28.3%	47.8%	46.2%	52.0%
	New Westminster	\$529,700	225.6	0.6%	-2.0%	2.1%	21.2%	43.9%	47.2%	68.1%
	North Vancouver	\$966,200	218.0	-1.8%	-3.8%	-2.9%	17.0%	48.9%	51.6%	78.8%
	Pitt Meadows	\$556,900	203.7	-1.0%	-0.5%	4.9%	27.0%	39.8%	49.0%	57.2%
	Port Coquitlam	\$573,400	203.2	-0.5%	-3.6%	-2.0%	18.3%	42.8%	42.8%	57.0%
	Port Moody	\$766,100	211.8	0.2%	-1.6%	0.9%	17.8%	49.8%	57.4%	67.0%
	Richmond	\$854,100	247.5	-0.6%	-2.5%	-2.1%	19.2%	49.6%	43.6%	92.5%
	Squamish	\$645,500	210.4	2.9%	3.0%	8.3%	28.7%	67.5%	72.5%	81.2%
	Sunshine Coast	\$495,200	173.5	0.8%	2.8%	6.6%	25.7%	45.4%	36.4%	36.3%
	Tsawwassen	\$924,100	231.5	-3.5%	-6.6%	-7.0%	15.8%	58.5%	54.6%	83.7%
	Vancouver East	\$951,100	278.6	-1.5%	-3.5%	-1.6%	18.0%	53.9%	60.4%	110.9%
	Vancouver West	\$1,193,800	251.6	-2.7%	-3.8%	-4.5%	14.3%	48.2%	48.8%	96.0%
	West Vancouver	\$2,468,300	264.9	-1.7%	-10.9%	-8.1%	13.2%	52.8%	60.7%	110.9%
	Whistler	\$742,400	172.5	4.0%	3.1%	9.7%	30.0%	64.1%	59.9%	51.2%
Single Family Detached	Lower Mainland	\$1,198,700	254.6	-1.3%	-4.3%	-3.6%	21.3%	57.8%	59.2%	100.5%
	Greater Vancouver	\$1,483,500	273.6	-1.8%	-5.4%	-5.0%	18.6%	59.6%	59.3%	117.1%
	Bowen Island	\$823,700	178.6	1.2%	3.4%	6.9%	28.4%	47.1%	46.6%	43.9%
	Burnaby East	\$1,165,000	260.5	-0.6%	-5.2%	-6.8%	16.3%	58.5%	60.5%	106.7%
	Burnaby North	\$1,489,200	288.0	-2.1%	-4.8%	-8.7%	18.7%	63.5%	65.9%	129.5%
	Burnaby South	\$1,621,500	310.4	-1.2%	-4.0%	-3.2%	24.8%	69.2%	71.0%	145.4%
	Coquitlam	\$1,125,400	249.7	-3.3%	-7.0%	-7.6%	17.1%	57.2%	65.3%	98.3%
	Ladner	\$980,600	236.4	-3.5%	-7.9%	-6.0%	13.1%	59.6%	59.8%	92.5%
	Maple Ridge	\$708,000	201.7	-0.8%	-1.3%	2.2%	29.5%	54.6%	55.0%	64.0%
	New Westminster	\$1,035,600	256.9	0.9%	-4.6%	-5.5%	18.7%	59.1%	58.6%	103.6%
	North Vancouver	\$1,578,000	251.2	-2.9%	-5.1%	-5.2%	19.3%	65.9%	67.0%	110.6%
	Pitt Meadows	\$769,400	216.8	-3.1%	-3.0%	1.2%	26.9%	53.6%	55.3%	71.7%
	Port Coquitlam	\$848,400	226.3	-1.8%	-4.5%	-7.4%	14.8%	51.4%	55.6%	80.9%
	Port Moody	\$1,354,800	250.2	-1.5%	-2.0%	-1.8%	21.0%	57.0%	68.4%	97.8%
	Richmond	\$1,581,100	317.1	-1.8%	-6.2%	-7.0%	21.9%	67.5%	56.9%	146.4%
	Squamish	\$813,500	216.3	2.7%	3.2%	6.7%	28.6%	61.9%	60.0%	83.5%
	Sunshine Coast	\$492,900	172.7	0.9%	2.7%	6.5%	25.8%	45.6%	36.0%	35.7%
	Tsawwassen	\$1,184,700	255.1	-3.2%	-6.7%	-6.9%	16.0%	68.9%	67.1%	103.3%
	Vancouver East	\$1,456,700	322.0	-1.2%	-5.2%	-3.6%	19.1%	68.1%	76.1%	152.2%
	Vancouver West	\$3,443,100	353.5	-2.2%	-5.0%	-2.9%	19.3%	63.6%	62.2%	171.5%
	West Vancouver	\$2,948,200	280.3	-2.3%	-12.3%	-9.6%	12.7%	52.9%	63.2%	124.1%
	Whistler	\$1,354,500	187.5	2.3%	4.1%	6.5%	24.7%	50.1%	52.2%	62.8%

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 - In January 2005, the indexes are set to 100.
 - Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.
 - The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.

Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Townhouse	Lower Mainland	\$553,700	200.4	-1.2%	-1.6%	3.3%	23.2%	42.5%	39.3%	56.8%
	Greater Vancouver	\$661,800	213.9	-0.8%	-2.2%	0.8%	20.4%	44.5%	42.6%	68.2%
	Burnaby East	\$535,300	192.0	1.0%	3.6%	5.5%	23.6%	28.6%	27.2%	50.6%
	Burnaby North	\$520,600	194.1	-2.9%	-3.1%	1.5%	15.7%	31.0%	24.4%	52.1%
	Burnaby South	\$568,800	204.1	-0.9%	-2.9%	6.9%	25.0%	39.4%	34.5%	63.4%
	Coquitlam	\$504,100	185.2	-1.2%	-3.8%	-4.4%	13.4%	32.4%	34.4%	45.9%
	Ladner	\$616,300	204.2	3.4%	-3.5%	-1.9%	16.8%	38.3%	38.8%	61.7%
	Maple Ridge	\$391,000	189.9	-2.8%	-1.8%	4.7%	28.9%	50.2%	41.0%	44.9%
	New Westminster	\$537,500	201.9	4.6%	0.3%	-1.0%	20.0%	36.2%	39.7%	59.4%
	North Vancouver	\$831,400	199.0	-1.1%	-5.4%	-2.2%	18.2%	44.1%	41.7%	64.6%
	Pitt Meadows	\$477,900	206.8	0.0%	0.6%	6.8%	26.5%	48.0%	47.1%	60.6%
	Port Coquitlam	\$527,900	200.2	0.3%	-2.8%	2.5%	26.9%	41.0%	39.7%	54.6%
	Port Moody	\$510,100	172.4	-1.8%	-6.6%	-6.8%	1.4%	26.3%	28.4%	34.6%
	Richmond	\$721,300	233.2	-0.2%	0.0%	1.6%	22.4%	44.8%	41.6%	83.9%
	Squamish	\$649,400	235.9	3.4%	4.4%	10.9%	33.8%	92.9%	121.7%	105.7%
	Tsawwassen	\$610,300	201.7	2.0%	-4.3%	-1.2%	16.1%	42.3%	35.8%	59.7%
	Vancouver East	\$731,000	241.0	-4.5%	-5.8%	-4.5%	12.2%	41.2%	46.0%	77.7%
	Vancouver West	\$1,061,500	240.1	-2.6%	-4.9%	-2.9%	18.3%	52.3%	55.1%	87.6%
	Whistler	\$807,100	215.8	4.5%	4.6%	10.2%	32.6%	78.1%	93.4%	94.6%
Apartment	Lower Mainland	\$461,700	201.6	-0.2%	0.4%	3.0%	18.2%	37.4%	37.5%	52.6%
	Greater Vancouver	\$510,300	205.2	-0.3%	-0.1%	1.8%	17.3%	38.0%	38.6%	57.5%
	Burnaby East	\$528,900	200.8	-1.9%	-0.4%	0.3%	8.2%	34.1%	48.3%	42.7%
	Burnaby North	\$483,200	204.3	1.5%	3.8%	8.7%	29.1%	43.8%	47.5%	56.2%
	Burnaby South	\$541,800	217.5	2.7%	1.9%	4.2%	22.4%	42.0%	43.0%	69.4%
	Coquitlam	\$346,900	190.9	1.1%	0.8%	3.2%	17.5%	38.2%	36.6%	45.1%
	Ladner	\$376,400	178.4	-6.0%	-7.9%	-9.5%	11.4%	27.2%	19.5%	40.1%
	Maple Ridge	\$208,300	150.4	1.3%	2.2%	9.6%	25.3%	12.7%	13.9%	9.8%
	New Westminster	\$380,700	216.8	0.2%	-0.9%	6.6%	22.6%	38.6%	43.4%	57.6%
	North Vancouver	\$452,600	184.2	0.1%	-0.3%	1.9%	14.7%	30.0%	34.8%	47.4%
	Pitt Meadows	\$310,700	183.6	1.2%	1.8%	9.0%	27.4%	18.4%	43.7%	34.0%
	Port Coquitlam	\$303,500	179.9	0.6%	-2.7%	5.6%	19.7%	36.0%	31.1%	32.9%
	Port Moody	\$488,400	203.5	3.5%	1.7%	9.6%	25.8%	55.7%	62.5%	61.9%
	Richmond	\$456,100	192.6	1.4%	3.2%	7.5%	18.7%	32.1%	28.6%	48.5%
	Squamish	\$371,000	178.6	2.7%	0.9%	8.9%	24.7%	67.7%	62.7%	57.1%
	Tsawwassen	\$400,900	169.0	-4.9%	-5.8%	-7.7%	16.6%	29.6%	20.5%	32.8%
	Vancouver East	\$435,500	240.2	-0.5%	0.3%	4.1%	19.5%	41.0%	46.4%	73.9%
	Vancouver West	\$666,800	215.8	-2.8%	-2.2%	-4.2%	12.9%	41.3%	42.0%	68.6%
	West Vancouver	\$912,700	199.4	2.3%	1.1%	7.8%	19.2%	55.2%	47.8%	56.6%
	Whistler	\$401,100	131.5	4.7%	1.9%	14.2%	40.2%	90.6%	65.0%	13.2%

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Townhome properties are similar to attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.

Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

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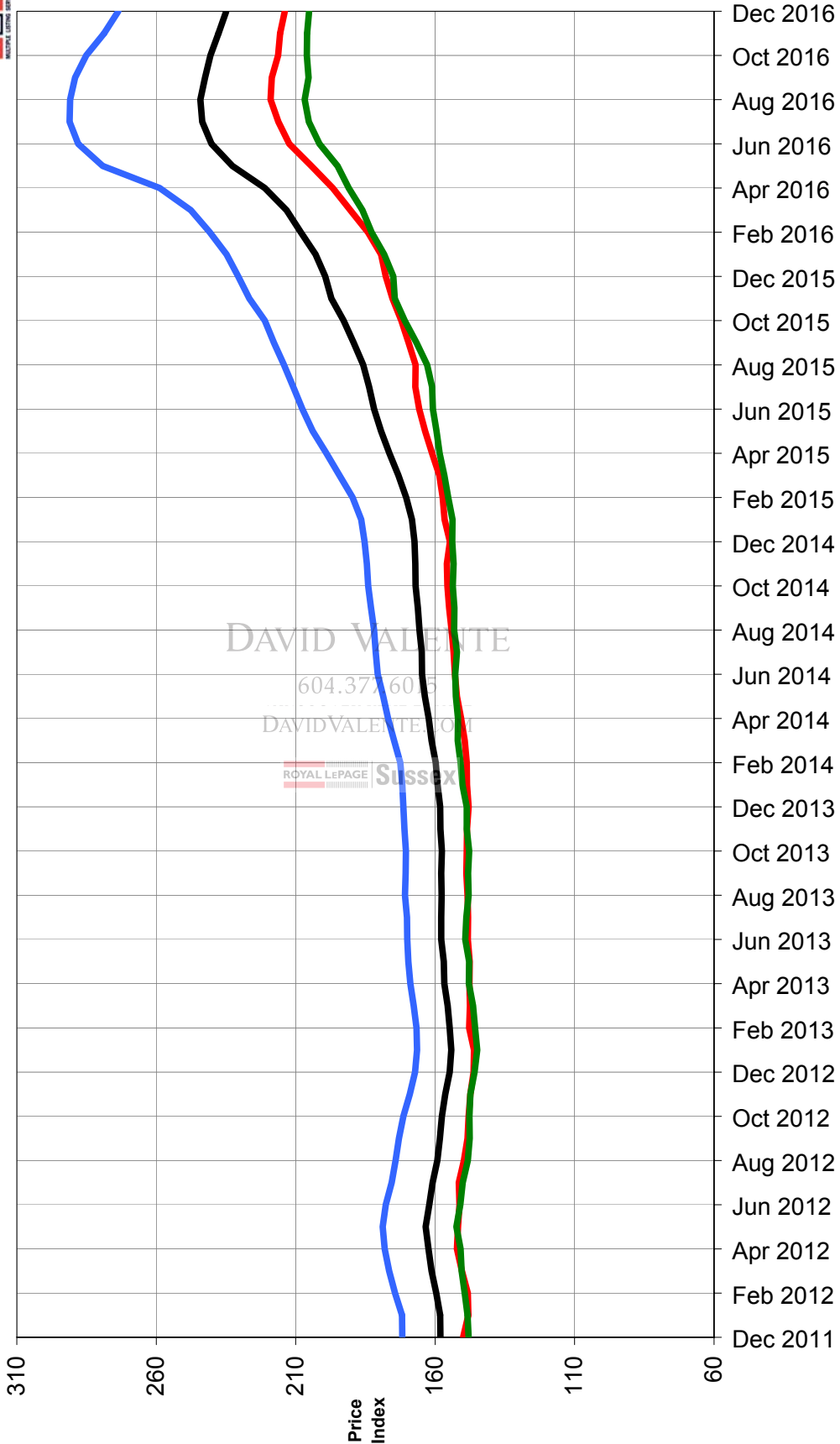
MLS[®]
HOME PRICE INDEX

Greater Vancouver 5 Year Trend



Jan 2005 HPI = 100

Residential Detached Townhouse Apartment



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ROYAL LEPAGE Sussex

MLS® SALES Facts

**December
2016**

	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadows	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sound	Whistler/Pemberton	TOTALS
December 2016	Number of Sales	47	18	4	66	9	48	23	10	59	7	43	63	64	31	7	541
	Median Selling Price	\$1,517,500	\$1,100,000	n/a	\$712,750	n/a	\$1,595,000	\$815,000	n/a	\$1,541,000	n/a	\$509,000	\$1,367,500	\$3,472,500	\$2,960,000	n/a	258
	Median Selling Price	\$660,000	n/a	n/a	\$424,500	n/a	n/a	n/a	n/a	\$777,500	n/a	n/a	\$819,900	\$1,120,000	n/a	n/a	915
November 2016	Number of Sales	48	35	5	83	13	61	23	10	65	14	41	77	68	26	15	638
	Median Selling Price	\$1,492,500	\$1,104,667	n/a	\$719,500	n/a	\$1,500,000	\$825,750	n/a	\$1,530,000	n/a	\$527,500	\$1,450,000	\$3,500,000	\$2,874,000	n/a	376
	Median Selling Price	\$751,000	n/a	n/a	\$397,025	n/a	\$863,500	\$554,850	n/a	\$718,000	n/a	n/a	\$810,000	\$1,174,000	n/a	\$735,000	1,200
December 2015	Number of Sales	103	51	2	112	24	78	34	17	177	17	56	122	133	72	17	1,136
	Median Selling Price	\$1,477,857	\$1,125,000	n/a	\$600,500	\$962,500	\$1,485,000	\$762,500	n/a	\$1,480,000	n/a	\$422,500	\$1,362,500	\$3,200,000	\$3,000,000	n/a	466
	Median Selling Price	\$572,450	n/a	n/a	\$323,973	n/a	\$890,000	\$495,000	n/a	\$610,000	n/a	n/a	\$741,000	\$1,081,000	n/a	\$550,000	1,225
Jan. - Dec. 2016	Number of Sales	1,150	614	73	1,915	375	1,242	578	297	1,660	282	952	1,494	1,591	834	210	14,655
	Median Selling Price	\$1,609,000	\$1,187,750	\$450,000	\$720,000	\$1,090,000	\$1,636,500	\$861,888	\$1,289,000	\$1,679,000	\$837,500	\$490,000	\$1,520,000	\$3,500,000	\$3,200,000	\$1,360,750	6,329
	Median Selling Price	\$675,000	\$661,500	n/a	\$405,000	\$550,000	\$875,000	\$547,750	\$595,000	\$738,000	\$542,000	\$303,000	\$890,000	\$1,200,000	\$1,650,000	\$721,000	18,959
Year-to-date	Number of Sales	\$439,900	\$468,000	n/a	\$239,900	\$360,000	\$478,800	\$289,750	\$440,000	\$415,000	\$339,000	\$285,000	\$445,000	\$646,500	\$820,000	\$308,000	n/a
	Median Selling Price	\$1,597	708	50	1,806	383	1,481	587	331	2,364	346	756	1,943	2,031	1,075	207	17,275
	Median Selling Price	\$540,000	\$505,125	n/a	\$319,816	\$460,000	\$702,250	\$424,950	\$460,000	\$579,000	\$429,900	\$270,000	\$738,000	\$965,000	\$1,262,700	\$566,500	7,345
Jan. - Dec. 2015	Number of Sales	1,597	708	50	1,806	383	1,481	587	331	2,364	346	756	1,943	2,031	1,075	207	17,275
	Median Selling Price	\$910,000	\$888,000	\$382,500	\$555,000	\$850,000	\$1,331,000	\$672,000	\$991,000	\$1,270,000	\$665,000	\$410,000	\$1,220,000	\$2,838,000	\$2,500,000	\$1,110,000	n/a
	Median Selling Price	\$525,000	\$505,125	n/a	\$319,816	\$460,000	\$702,250	\$424,950	\$460,000	\$579,000	\$429,900	\$270,000	\$738,000	\$965,000	\$1,262,700	\$566,500	n/a
Year-to-date	Number of Sales	2,441	263	0	381	1,095	1,338	527	335	2,058	165	87	1,844	5,457	206	330	17,706
	Median Selling Price	\$325,000	\$368,500	n/a	\$214,950	\$310,000	\$405,000	\$250,000	\$389,000	\$359,000	\$265,000	\$265,000	\$380,900	\$536,000	\$773,000	\$282,500	n/a

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands

MLS® LISTINGS Facts



**December
2016**

	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadows	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sound	Whistler/Pemberton	TOTALS
December 2016	Number of Listings	32	25	1	43	10	25	10	7	84	12	26	86	65	25	15	514
	% Sales to Listings	147%	72%	400%	153%	90%	192%	230%	143%	70%	58%	165%	73%	98%	124%	47%	n/a
November 2016	Number of Listings	101	64	3	116	24	84	31	21	155	28	47	212	122	87	17	1,208
	% Sales to Listings	53%	55%	167%	72%	54%	73%	74%	48%	42%	50%	87%	36%	56%	30%	88%	499
December 2015	Number of Listings	81	40	4	74	18	49	21	11	135	10	39	105	97	65	20	834
	% Sales to Listings	149%	128%	50%	151%	133%	159%	162%	155%	131%	170%	144%	116%	137%	111%	85%	n/a
Jan. - Dec. 2016	Number of Listings	2,345	1,136	130	2,592	572	1,991	906	480	3,432	478	1,146	3,147	3,073	1,876	271	25,878
	% Sales to Listings	60%	54%	56%	74%	66%	62%	64%	62%	48%	59%	83%	47%	52%	44%	77%	8,455
Year-to-date *	Number of Listings	1,098	234	5	838	183	580	454	279	1,483	301	124	655	1,007	104	397	23,263
	% Sales to Listings	76%	59%	0%	92%	78%	80%	73%	82%	70%	67%	93%	67%	71%	69%	94%	n/a
Jan. - Dec. 2015	Number of Listings	1,734	263	0	702	1,433	1,634	779	512	3,026	282	115	2,097	6,850	327	499	25,008
	% Sales to Listings	84%	76%	n/a	89%	84%	80%	90%	81%	85%	69%	101%	81%	76%	68%	98%	n/a
Year-to-date *	Number of Listings	1,967	779	103	2,120	450	1,833	676	444	3,133	405	1,105	2,660	3,165	2,002	330	23,345
	% Sales to Listings	82%	91%	49%	85%	85%	81%	87%	75%	75%	85%	68%	73%	64%	54%	63%	8,896
Year-to-date *	Number of Listings	1,285	114	2	860	216	617	466	237	1,565	280	127	690	1,211	132	384	25,008
	% Sales to Listings	82%	94%	0%	88%	75%	85%	83%	89%	84%	87%	67%	82%	73%	82%	84%	n/a
Year-to-date *	Number of Listings	3,394	310	0	653	1,589	1,806	812	435	3,496	186	118	2,390	7,310	350	441	25,008
	% Sales to Listings	73%	91%	49%	85%	85%	81%	87%	75%	75%	85%	68%	73%	64%	54%	63%	n/a
Year-to-date *	Number of Listings	72%	85%	n/a	58%	69%	74%	65%	77%	59%	89%	74%	77%	75%	59%	75%	n/a
	% Sales to Listings	69%	85%	n/a	58%	69%	74%	65%	77%	59%	89%	74%	77%	75%	59%	75%	n/a

* Year-to-date listings represent a cumulative total of listings rather than total active listings.



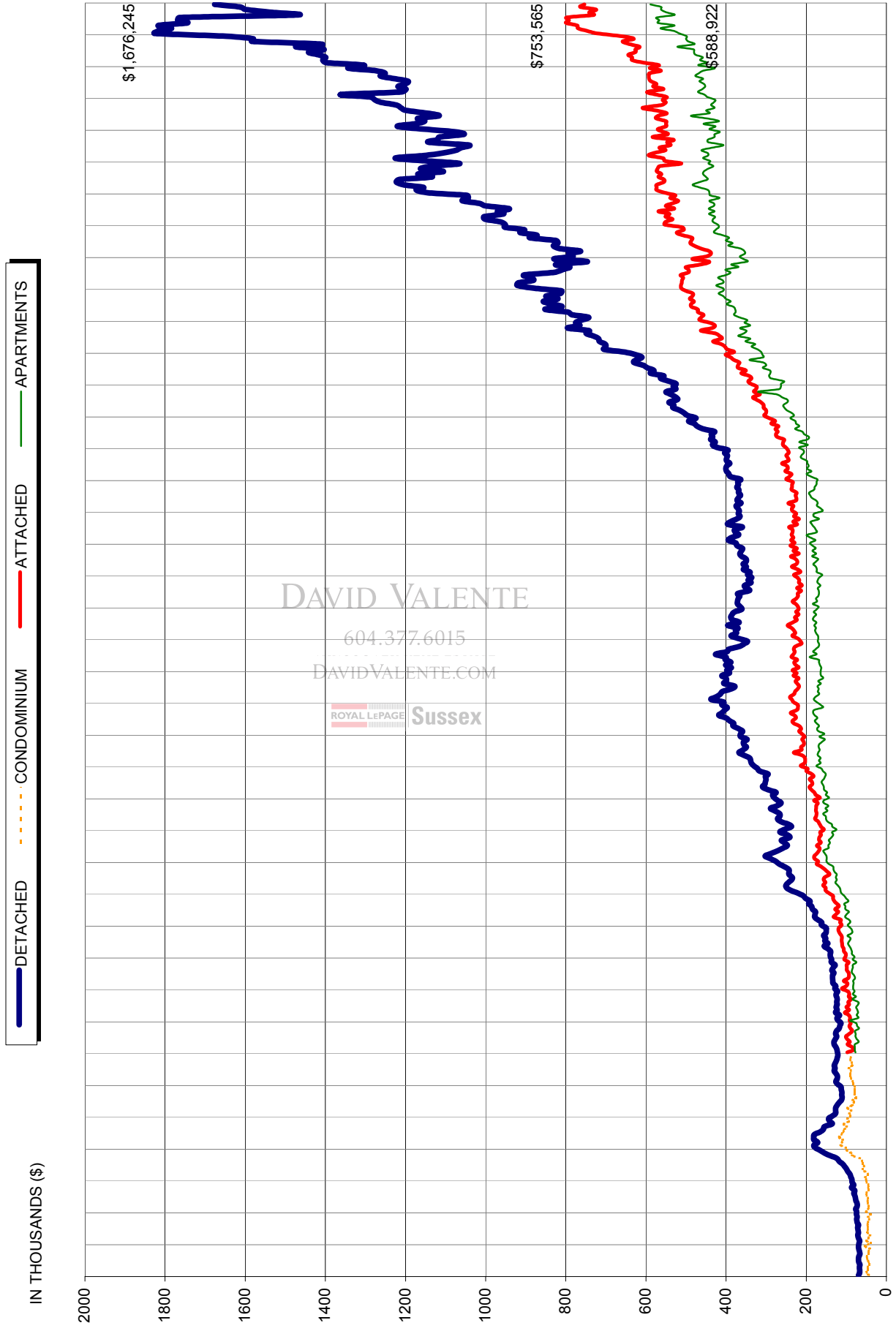
Listing & Sales Activity Summary

Listings

Sales

	1 Dec 2015	2 Nov 2016	3 Dec 2016	Col. 2 & 3 Percentage Variance	5 Dec 2015	6 Nov 2016	7 Dec 2016	Col. 6 & 7 Percentage Variance	9 Oct 2015 - Dec 2015	10 Oct 2016 - Dec 2016	Col. 9 & 10 Percentage Variance
BURNABY				%				%			%
DETACHED	65	96	48	-50.0	103	48	42	-12.5	347	134	-61.4
ATTACHED	32	55	21	-61.8	68	36	27	-25.0	247	115	-53.4
APARTMENTS	141	184	66	-64.1	212	164	109	-33.5	660	423	-35.9
COQUITLAM											
DETACHED	81	101	32	-68.3	121	54	47	-13.0	342	160	-53.2
ATTACHED	19	35	10	-71.4	44	31	18	-41.9	148	78	-47.3
APARTMENTS	63	95	40	-57.9	77	89	62	-30.3	289	246	-14.9
DELTA											
DETACHED	40	64	25	-60.9	51	35	18	-48.6	163	74	-54.6
ATTACHED	1	22	7	-68.2	5	10	8	-20.0	18	32	77.8
APARTMENTS	9	13	8	-38.5	16	12	10	-16.7	67	38	-43.3
MAPLE RIDGE/PITT MEADOWS											
DETACHED	74	116	43	-62.9	112	83	66	-20.5	416	259	-37.7
ATTACHED	19	41	9	-78.0	48	50	34	-32.0	206	126	-38.8
APARTMENTS	34	45	26	-42.2	27	45	28	-37.8	87	105	20.7
NORTH VANCOUVER											
DETACHED	49	84	25	-70.2	78	61	48	-21.3	310	170	-45.2
ATTACHED	21	30	9	-70.0	29	26	16	-38.5	103	74	-28.2
APARTMENTS	66	103	35	-66.0	102	86	73	-15.1	359	233	-35.1
NEW WESTMINSTER											
DETACHED	18	24	10	-58.3	24	13	9	-30.8	85	36	-57.6
ATTACHED	8	17	10	-41.2	10	11	6	-45.5	36	23	-36.1
APARTMENTS	31	98	42	-57.1	67	73	68	-6.8	293	227	-22.5
PORT MOODY/BELCARRA											
DETACHED	11	21	7	-66.7	17	10	10	0.0	79	35	-55.7
ATTACHED	11	22	4	-81.8	12	8	9	12.5	61	32	-47.5
APARTMENTS	16	27	16	-40.7	22	19	22	15.8	80	75	-6.3
PORT COQUITLAM											
DETACHED	21	31	10	-67.7	34	23	23	0.0	121	75	-38.0
ATTACHED	12	18	10	-44.4	22	22	10	-54.5	88	49	-44.3
APARTMENTS	35	37	21	-43.2	41	51	25	-51.0	123	122	-0.8
RICHMOND											
DETACHED	135	155	84	-45.8	177	65	59	-9.2	563	185	-67.1
ATTACHED	53	76	47	-38.2	90	55	47	-14.5	332	170	-48.8
APARTMENTS	191	194	92	-52.6	153	141	129	-8.5	512	431	-15.8
SUNSHINE COAST											
DETACHED	39	47	26	-44.7	56	41	43	4.9	191	127	-33.5
ATTACHED	7	9	2	-77.8	10	4	3	-25.0	25	19	-24.0
APARTMENTS	2	8	4	-50.0	10	14	4	-71.4	22	23	4.5
SQUAMISH											
DETACHED	10	28	12	-57.1	17	14	7	-50.0	79	32	-59.5
ATTACHED	3	33	4	-87.9	15	15	12	-20.0	67	41	-38.8
APARTMENTS	2	28	8	-71.4	10	12	16	33.3	37	38	2.7
VANCOUVER EAST											
DETACHED	105	212	86	-59.4	122	77	63	-18.2	415	205	-50.6
ATTACHED	23	48	19	-60.4	31	27	25	-7.4	130	80	-38.5
APARTMENTS	63	158	51	-67.7	108	147	94	-36.1	402	350	-12.9
VANCOUVER WEST											
DETACHED	97	122	65	-46.7	133	68	64	-5.9	461	210	-54.4
ATTACHED	30	57	18	-68.4	47	44	23	-47.7	193	97	-49.7
APARTMENTS	231	393	146	-62.8	331	296	237	-19.9	1246	832	-33.2
WHISTLER/PEMBERTON											
DETACHED	20	17	15	-11.8	17	15	7	-53.3	57	37	-35.1
ATTACHED	23	31	21	-32.3	31	33	17	-48.5	93	92	-1.1
APARTMENTS	28	41	23	-43.9	39	38	28	-26.3	98	116	18.4
WEST VANCOUVER/HOWE SOUND											
DETACHED	65	87	25	-71.3	72	26	31	19.2	270	79	-70.7
ATTACHED	4	4	5	25.0	4	4	3	-25.0	21	9	-57.1
APARTMENTS	9	16	24	50.0	10	13	10	-23.1	46	34	-26.1
GRAND TOTALS											
DETACHED	830	1205	513	-57.4	1134	633	537	-15.2	3899	1818	-53.4
ATTACHED	266	498	196	-60.6	466	376	258	-31.4	1768	1037	-41.3
APARTMENTS	921	1440	602	-58.2	1225	1200	915	-23.8	4321	3293	-23.8

Residential Average Sale Prices - January 1977 to December 2016



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.