DAVID VALENTE

VANCOUVER REAL ESTATE
DAVIDVALENTE.COM

Monthly Market Newsletter

• April 2016 •

- Award Winning Realtor®
- Service Excellence
- Reaching the Globe

Dear Valued Clients:

Metro Vancouver home sales eclipsed 5,000 in March for the first time on record.

March was the highest selling month the REBGV has ever recorded. Today's demand is broad based. Home buyers are active in neighbourhoods across our region.

Strong job and economic growth in our province, positive net migration and low interest rates are helping to drive this activity.

Enclosed is this months market report published by the Real Estate Board of Greater Vancouver (REBGV).

"Do you know of anyone right now that might be considering a move? Maybe a relative, friend, or someone from work?"

"I APPRECIATE YOUR REFERRALS & MY BUSINESS DEPENDS ON IT."

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ROYAL LEPAGE Sussex

This communication is not intended to cause or induce breach of an existing agency relationship.

News Release

FOR IMMEDIATE RELEASE:

March sales set an all-time record

VANCOUVER, B.C. – April 4, 2016 –Metro Vancouver* home sales eclipsed 5,000 in March for the first time on record.

Residential property sales in the region totalled 5,173 in March 2016, an increase of 27.4 per cent from the 4,060 sales recorded in March 2015 and an increase of 24 per cent compared to February 2016 when 4,172 homes sold.

Last month's sales were 56 per cent above the 10-year sales average for the month.

"March was the highest selling month the REBGV has ever recorded," Dan Morrison, REBGV president said. "Today's demand is broad based. Home buyers are active in neighbourhoods across our region."

New listings for detached, attached and apartment properties in Metro Vancouver totalled 6,278 in March 2016. This represents an increase of 5.2 per cent compared to the 5,968 units listed in March 2015 and an 8 per cent increase compared to February 2016 when 5,812 properties were listed.

The total number of properties currently listed for sale on the MLS® system in Metro Vancouver is 7,358, a 40.5 per cent decline compared to March 2015 (12,376) and a 0.8 per cent increase compared to February 2016 (7,299).

"Strong job and economic growth in our province, positive net migration and low interest rates are helping to drive this activity," Morrison said.

The MLS® Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently $815,000. This represents a 23.2 per cent increase compared to March 2015.

Sales of detached properties in March 2016 reached 2,135, an increase of 24.8 per cent from the 1,711 detached sales recorded in March 2015. The benchmark price for detached properties increased 27.4 per cent from March 2015 to $1,342,500.

Sales of apartment properties reached 2,252 in March 2016, an increase of 38.4 per cent compared to the 1,627 sales in March 2015.The benchmark price of an apartment property increased 18.8 per cent from March 2015 to $462,800.

Attached property sales in March 2016 totalled 786, an increase of 8.9 per cent compared to the 722 sales in March 2015. The benchmark price of an attached unit increased 20.1 per cent from March 2015 to $589,100.

***Editor's Note:** Areas covered by Real Estate Board of Greater Vancouver include: Whistler, Sunshine Coast, Squamish, West Vancouver, North Vancouver, Vancouver, Burnaby, New Westminster, Richmond, Port Moody, Port Coquitlam, Coquitlam, New Westminster, Pitt Meadows, Maple Ridge, and South Delta.

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The real estate industry is a key economic driver in British Columbia. In 2015, 42,326 homes changed ownership in the Board's area, generating $2.7 billion in economic spin-off activity and an estimated 19,000 jobs. The total dollar value of residential sales transacted through the MLS® system in Greater Vancouver totalled $39 billion in 2015. The Real Estate Board of Greater Vancouver is an association representing more than 12,500 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit **www.rebgv.org**.

For more information please contact:

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MLS® HOME PRICE INDEX *

March 2016

REAL ESTATE BOARD OF GREATER VANCOUVER

Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Residential / Composite	Lower Mainland	$719,500	202.9	2.7%	7.5%	13.1%	22.8%	34.2%	36.7%	72.2%
	Greater Vancouver	$815,000	213.3	2.4%	7.0%	12.7%	23.2%	37.2%	39.0%	80.3%
	Bowen Island	$653,500	141.7	1.4%	1.9%	1.6%	10.5%	14.2%	15.5%	19.5%
	Burnaby East	$759,000	209.5	4.0%	7.1%	10.8%	22.2%	36.3%	41.6%	76.8%
	Burnaby North	$675,000	202.9	2.9%	7.8%	11.0%	21.2%	33.0%	36.6%	72.4%
	Burnaby South	$735,600	207.9	1.6%	5.3%	9.0%	18.5%	32.3%	33.4%	75.9%
	Coquitlam	$690,200	204.8	2.8%	8.2%	13.7%	25.3%	40.1%	42.0%	76.1%
	Ladner	$741,900	206.2	4.1%	5.9%	14.1%	26.7%	37.6%	44.7%	79.1%
	Maple Ridge	$482,200	162.9	3.6%	8.9%	12.6%	19.5%	25.0%	24.1%	44.2%
	New Westminster	$470,800	200.5	3.5%	7.8%	11.8%	21.4%	28.0%	32.7%	65.4%
	North Vancouver	$870,400	196.4	2.0%	5.4%	13.4%	19.8%	36.0%	41.8%	70.0%
	Pitt Meadows	$470,800	172.2	3.2%	7.4%	10.2%	15.0%	24.4%	23.1%	49.3%
	Port Coquitlam	$530,800	188.1	3.2%	9.6%	14.8%	26.1%	35.9%	32.4%	60.4%
	Port Moody	$702,400	194.2	2.9%	8.0%	14.9%	24.0%	41.1%	43.3%	63.7%
	Richmond	$768,500	222.7	2.5%	7.3%	13.0%	24.3%	36.2%	32.5%	88.4%
	Squamish	$535,700	174.6	4.6%	6.8%	10.8%	16.8%	38.5%	45.3%	58.2%
	Sunshine Coast	$413,000	144.7	3.4%	4.9%	7.3%	16.3%	21.4%	15.3%	20.0%
	Tsawwassen	$860,300	215.5	3.7%	7.8%	15.5%	31.6%	44.3%	54.9%	85.0%
	Vancouver East	$857,900	251.3	1.7%	6.4%	13.6%	26.3%	43.5%	53.3%	107.3%
	Vancouver West	$1,116,000	235.2	1.9%	6.8%	13.4%	23.9%	41.7%	43.9%	95.0%
	West Vancouver	$2,339,700	251.1	3.8%	7.3%	14.6%	29.4%	52.3%	70.2%	113.9%
	Whistler	$616,800	143.3	5.1%	8.0%	9.0%	15.7%	36.3%	35.1%	31.6%
Single Family Detached	Lower Mainland	$1,070,100	227.3	3.1%	8.3%	14.3%	26.8%	43.5%	49.7%	95.3%
	Greater Vancouver	$1,342,500	247.6	2.8%	7.4%	13.7%	27.4%	47.6%	53.2%	111.8%
	Bowen Island	$653,500	141.7	1.4%	1.9%	1.6%	10.5%	14.2%	15.5%	19.5%
	Burnaby East	$1,092,500	244.3	3.0%	9.1%	15.3%	31.4%	47.9%	63.3%	105.1%
	Burnaby North	$1,360,000	263.0	2.2%	8.4%	12.2%	28.1%	51.4%	67.2%	127.1%
	Burnaby South	$1,394,800	267.0	2.9%	7.3%	12.7%	25.8%	50.8%	60.3%	123.4%
	Coquitlam	$1,046,100	232.1	3.9%	8.9%	16.0%	29.7%	49.0%	59.0%	101.8%
	Ladner	$916,300	220.9	3.2%	5.6%	17.0%	32.4%	44.2%	56.1%	93.6%
	Maple Ridge	$602,300	171.6	4.1%	10.2%	14.6%	23.7%	31.7%	33.1%	53.6%
	New Westminster	$950,900	235.9	3.6%	9.0%	14.7%	31.1%	44.7%	49.3%	99.2%
	North Vancouver	$1,422,900	226.5	3.0%	7.6%	17.4%	28.0%	51.8%	63.3%	96.4%
	Pitt Meadows	$661,900	186.5	3.8%	9.2%	12.6%	22.7%	35.0%	34.5%	64.0%
	Port Coquitlam	$804,900	214.7	3.6%	8.9%	15.8%	32.2%	48.3%	50.9%	85.4%
	Port Moody	$1,210,800	223.6	4.0%	8.1%	14.7%	29.0%	49.5%	54.4%	92.8%
	Richmond	$1,413,500	283.5	3.2%	9.0%	16.8%	31.4%	50.0%	39.9%	139.6%
	Squamish	$658,600	175.1	2.5%	4.1%	7.8%	14.3%	31.4%	44.4%	56.1%
	Sunshine Coast	$411,300	144.1	3.3%	5.0%	7.5%	16.5%	21.4%	14.6%	19.5%
	Tsawwassen	$1,110,800	239.2	3.7%	8.7%	19.5%	39.6%	55.1%	70.2%	105.0%
	Vancouver East	$1,288,400	284.8	1.8%	5.4%	11.0%	26.9%	56.6%	70.7%	139.5%
	Vancouver West	$3,072,000	315.4	2.3%	6.4%	12.0%	25.5%	51.4%	60.3%	166.2%
	West Vancouver	$2,799,900	266.2	3.3%	7.0%	13.6%	28.7%	54.4%	74.1%	124.8%
	Whistler	$1,126,900	156.0	2.6%	3.7%	6.1%	10.0%	25.7%	33.7%	40.3%

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In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.

MLS MULTIPLE LISTING SERVICE® *

MLS® HOME PRICE INDEX *

March 2016

REAL ESTATE BOARD OF GREATER VANCOUVER

Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Townhouse	Lower Mainland	$480,800	174.0	2.8%	6.9%	11.8%	17.8%	23.2%	21.3%	50.4%
	Greater Vancouver	$589,100	190.4	3.4%	7.1%	12.3%	20.1%	29.1%	27.3%	64.1%
	Burnaby East	$424,100	152.1	5.2%	-0.9%	-4.9%	-2.8%	4.8%	1.8%	31.8%
	Burnaby North	$460,200	171.6	1.3%	2.7%	4.3%	12.2%	15.0%	11.6%	45.1%
	Burnaby South	$476,000	170.8	1.9%	4.6%	6.2%	16.0%	15.6%	13.6%	50.5%
	Coquitlam	$491,600	180.6	4.3%	10.6%	13.5%	21.4%	29.0%	30.5%	54.0%
	Ladner	$573,700	190.1	6.3%	8.8%	14.5%	22.9%	31.8%	27.4%	61.2%
	Maple Ridge	$318,900	154.9	2.0%	5.2%	7.6%	13.5%	17.0%	13.0%	34.5%
	New Westminster	$461,300	173.3	5.0%	3.7%	5.3%	9.3%	20.1%	18.2%	47.7%
	North Vancouver	$734,500	175.8	0.9%	4.5%	11.4%	18.1%	25.8%	29.2%	53.7%
	Pitt Meadows	$391,700	169.5	1.9%	3.7%	8.6%	16.5%	21.3%	15.1%	45.7%
	Port Coquitlam	$485,200	184.0	4.9%	16.7%	19.6%	27.4%	31.5%	29.5%	56.1%
	Port Moody	$521,700	176.3	-0.8%	3.6%	12.6%	20.3%	29.5%	24.9%	49.3%
	Richmond	$631,600	204.2	2.9%	7.2%	11.5%	20.0%	29.5%	27.2%	76.8%
	Squamish	$550,900	200.1	8.4%	13.5%	15.1%	23.1%	68.3%	59.1%	89.7%
	Tsawwassen	$570,100	188.4	7.8%	8.4%	16.0%	22.7%	33.6%	21.7%	59.8%
	Vancouver East	$714,000	235.4	4.4%	9.6%	23.3%	34.1%	40.8%	43.4%	91.9%
	Vancouver West	$939,000	212.4	3.5%	4.6%	15.4%	21.7%	33.6%	38.5%	83.3%
	Whistler	$690,000	184.5	9.0%	13.3%	13.3%	21.4%	59.9%	46.5%	77.9%
Apartment	Lower Mainland	$415,200	181.3	1.9%	6.3%	11.4%	18.2%	24.1%	23.8%	50.2%
	Greater Vancouver	$462,800	186.1	1.8%	6.3%	11.6%	18.8%	27.1%	26.2%	54.4%
	Burnaby East	$533,600	202.6	2.5%	9.2%	17.5%	27.7%	42.3%	44.2%	64.8%
	Burnaby North	$405,100	171.3	3.8%	8.2%	10.9%	16.1%	22.1%	21.4%	43.9%
	Burnaby South	$462,300	185.6	0.9%	4.4%	7.6%	14.6%	23.9%	20.8%	56.2%
	Coquitlam	$313,800	172.7	0.3%	6.3%	10.6%	19.8%	29.6%	19.4%	46.1%
	Ladner	$351,100	166.4	4.7%	3.9%	1.0%	8.4%	16.5%	20.3%	44.1%
	Maple Ridge	$177,700	128.3	3.8%	6.9%	7.5%	3.3%	0.5%	-4.6%	9.6%
	New Westminster	$333,500	189.9	3.1%	7.3%	10.9%	18.3%	21.8%	27.1%	55.0%
	North Vancouver	$403,200	164.1	1.0%	2.2%	8.0%	9.0%	18.0%	17.8%	41.3%
	Pitt Meadows	$262,300	155.0	3.4%	7.6%	7.2%	3.5%	12.5%	17.2%	32.4%
	Port Coquitlam	$265,200	157.2	0.6%	4.6%	9.3%	16.0%	22.4%	10.7%	32.4%
	Port Moody	$427,900	178.3	3.6%	10.2%	16.2%	19.5%	36.9%	42.2%	46.4%
	Richmond	$404,700	170.9	2.3%	5.4%	8.7%	15.4%	19.2%	19.3%	42.4%
	Squamish	$310,500	149.5	4.7%	4.4%	10.9%	16.5%	28.7%	37.4%	34.2%
	Tsawwassen	$358,900	151.3	4.6%	4.4%	0.8%	7.2%	12.7%	14.7%	31.0%
	Vancouver East	$390,200	215.2	1.3%	7.1%	15.3%	23.3%	27.9%	34.1%	72.7%
	Vancouver West	$635,300	205.6	1.7%	7.6%	14.3%	23.5%	36.9%	34.6%	68.5%
	West Vancouver	$822,000	179.6	7.9%	7.4%	18.3%	29.0%	34.3%	42.2%	58.5%
	Whistler	$309,000	101.3	3.2%	8.0%	11.2%	20.5%	32.9%	88.3%	-9.5%

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Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

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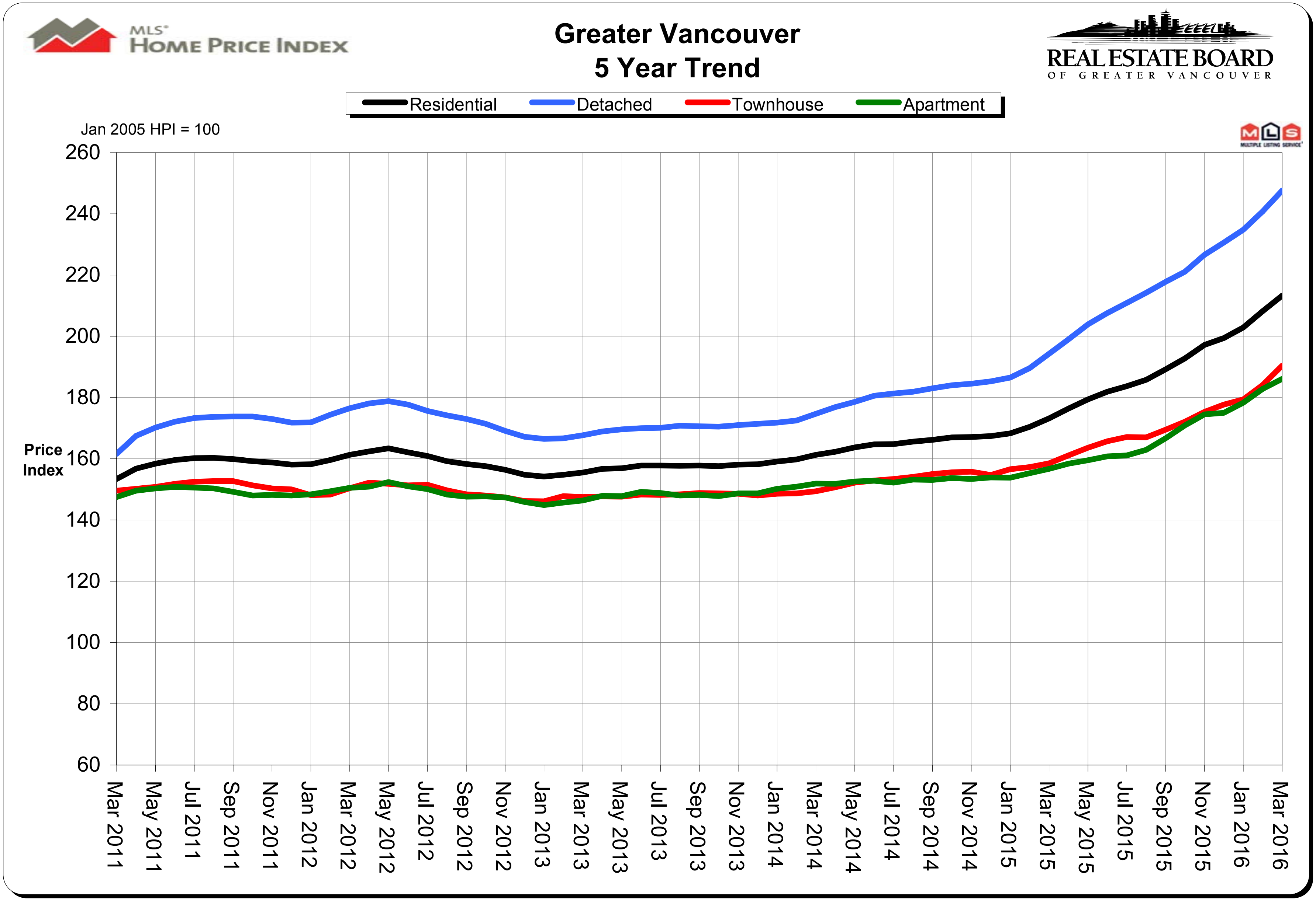
MLS MULTIPLE LISTING SERVICE® *



MLS® HOME PRICE INDEX
Greater Vancouver
5 Year Trend
REAL ESTATE BOARD
OF GREATER VANCOUVER
Residential
Detached
Townhouse
Apartment
Jan 2005 HPI = 100
Price Index
260
240
220
200
180
160
140
120
100
80
60
Mar 2011
May 2011
Jul 2011
Sep 2011
Nov 2011
Jan 2012
Mar 2012
May 2012
Jul 2012
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Jan 2013
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May 2014
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Nov 2014
Jan 2015
Mar 2015
May 2015
Jul 2015
Sep 2015
Nov 2015
Jan 2016
Mar 2016

MLS® SALES Facts

REAL ESTATE BOARD OF GREATER VANCOUVER

March 2016

Period	Measure	Type	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadows	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sound	Whistler/Pemberton	TOTALS
March 2016	Number of Sales	Detached	181	192	91	4	254	63	180	87	58	254	34	136	207	219	146	29	2,135
		Attached	96	79	11	0	90	18	61	46	22	133	27	9	58	99	7	30	786
		Apartment	322	163	36	0	50	111	156	85	46	274	26	13	208	682	25	55	2,252
	Median Selling Price	Detached	$1,634,000	$1,250,000	$1,230,000	n/a	$720,000	$1,100,000	$1,610,000	$860,000	$1,294,000	$1,660,000	$837,375	$507,000	$1,519,000	$3,520,000	$3,400,000	$1,499,000	n/a
		Attached	$598,000	$665,000	n/a	n/a	$375,000	n/a	$875,000	$534,375	$557,450	$710,000	$560,000	n/a	$892,500	$1,308,800	n/a	$659,750	
		Apartment	$433,950	$339,500	$454,550	n/a	$229,900	$323,500	$465,000	$282,500	$426,000	$406,950	$315,000	n/a	$428,000	$629,500	$945,800	$277,000	
February 2016	Number of Sales	Detached	150	177	60	4	203	47	159	80	29	204	27	82	167	226	141	22	1,778
		Attached	78	56	6	0	77	11	54	32	17	100	20	10	36	75	9	23	604
		Apartment	235	136	20	0	48	101	129	76	34	223	17	8	139	550	17	57	1,790
	Median Selling Price	Detached	$1,604,000	$1,226,000	$1,198,000	n/a	$675,000	$1,125,000	$1,588,000	$855,000	$1,188,000	$1,689,000	$733,000	$443,500	$1,499,000	$3,431,444	$3,320,000	$1,425,000	n/a
		Attached	$660,000	$640,400	n/a	n/a	$349,900	n/a	$872,950	$520,000	n/a	$680,000	$505,000	n/a	$832,450	$1,200,000	n/a	$880,000	
		Apartment	$420,000	$344,000	$494,000	n/a	$211,500	$299,000	$435,000	$270,950	$432,500	$418,000	n/a	n/a	$410,000	$630,000	n/a	$280,000	
March 2015	Number of Sales	Detached	188	137	66	5	149	35	189	49	35	229	38	54	210	209	101	17	1,711
		Attached	92	56	11	0	58	16	65	41	21	117	23	6	63	108	17	28	722
		Apartment	210	110	31	0	29	87	141	48	20	195	15	5	190	506	16	24	1,627
	Median Selling Price	Detached	$1,219,000	$842,000	$800,000	n/a	$530,000	$729,000	$1,290,000	$625,000	$985,000	$1,159,000	$620,000	$418,154	$1,137,500	$2,718,000	$2,300,000	n/a	n/a
		Attached	$517,000	$471,450	n/a	n/a	$320,137	n/a	$675,000	$399,950	$392,000	$549,950	$414,900	n/a	$715,000	$959,000	n/a	$603,500	
		Apartment	$390,000	$337,700	$375,000	n/a	$223,950	$322,500	$405,000	$234,000	$384,500	$345,000	n/a	n/a	$376,000	$502,107	n/a	$253,000	
Jan. - Mar. 2016 *Year-to-date*	Number of Sales	Detached	428	472	203	9	568	132	407	194	109	620	78	260	473	579	369	59	4,960
		Attached	224	168	20	0	205	40	152	99	51	309	51	27	114	210	23	73	1,766
		Apartment	736	392	65	0	125	268	347	204	99	651	50	25	435	1,535	59	147	5,138
	Median Selling Price	Detached	$1,580,000	$1,230,000	$1,230,000	n/a	$700,000	$1,095,000	$1,600,000	$850,000	$1,230,000	$1,615,000	$775,891	$469,000	$1,503,000	$3,484,500	$3,300,000	$1,460,000	n/a
		Attached	$617,500	$642,500	$645,500	n/a	$355,000	$493,500	$855,000	$529,900	$570,000	$680,000	$505,000	$273,000	$830,700	$1,273,900	$1,595,000	$795,000	
		Apartment	$419,700	$338,000	$452,000	n/a	$215,000	$317,700	$450,000	$269,950	$421,000	$406,950	$315,000	$215,900	$415,000	$619,950	$922,500	$277,000	
Jan. - Mar. 2015 *Year-to-date*	Number of Sales	Detached	395	311	151	9	355	79	381	109	66	511	74	120	450	475	266	36	3,788
		Attached	233	119	22	0	118	37	140	85	42	277	51	11	128	207	27	69	1,566
		Apartment	470	251	52	0	76	223	292	100	55	435	36	18	420	1,135	45	72	3,680
	Median Selling Price	Detached	$1,200,000	$839,800	$785,000	n/a	$522,000	$743,000	$1,265,000	$604,500	$953,500	$1,100,000	$620,000	$375,000	$1,100,094	$2,600,000	$2,289,000	$1,230,000	n/a
		Attached	$495,000	$470,000	$475,000	n/a	$302,375	$475,000	$675,000	$407,750	$392,500	$549,950	$389,900	n/a	$685,000	$918,500	$955,000	$570,000	
		Apartment	$389,900	$319,900	$345,000	n/a	$215,000	$302,500	$391,100	$239,450	$378,900	$341,950	$247,500	n/a	$352,950	$500,000	$810,750	$279,000	

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands

MLS® LISTINGS Facts

REAL ESTATE BOARD OF GREATER VANCOUVER

March 2016

Period	Measure	Type	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadows	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sound	Whistler/Pemberton	TOTALS
March 2016	Number of Listings	Detached	230	291	132	15	360	93	197	124	63	412	46	151	306	298	203	25	2,946
		Attached	124	85	18	0	78	17	54	55	31	175	30	9	67	96	8	50	897
		Apartment	326	175	24	0	64	155	179	94	59	338	39	10	202	689	33	48	2,435
	% Sales to Listings	Detached	79%	66%	69%	27%	71%	68%	91%	70%	92%	62%	74%	90%	68%	73%	72%	116%	n/a
		Attached	77%	93%	61%	n/a	115%	106%	113%	84%	71%	76%	90%	100%	87%	103%	88%	60%	
		Apartment	99%	93%	150%	n/a	78%	72%	87%	90%	78%	81%	67%	130%	103%	99%	76%	115%	
February 2016	Number of Listings	Detached	257	241	144	8	247	69	237	93	68	382	34	103	257	412	241	26	2,819
		Attached	102	68	10	0	93	19	76	51	25	97	26	5	44	101	5	32	754
		Apartment	281	148	27	0	53	139	162	84	49	274	32	17	206	684	31	52	2,239
	% Sales to Listings	Detached	58%	73%	42%	50%	82%	68%	67%	86%	43%	53%	79%	80%	65%	55%	59%	85%	n/a
		Attached	76%	82%	60%	n/a	83%	58%	71%	63%	68%	103%	77%	200%	82%	74%	180%	72%	
		Apartment	84%	92%	74%	n/a	91%	73%	80%	90%	69%	81%	53%	47%	67%	80%	55%	110%	
March 2015	Number of Listings	Detached	236	201	90	9	243	32	237	66	51	285	57	151	298	306	182	28	2,472
		Attached	139	75	14	0	95	27	66	43	29	146	23	14	78	149	19	34	951
		Apartment	343	189	28	0	69	178	211	96	37	321	23	11	248	727	22	42	2,545
	% Sales to Listings	Detached	80%	68%	73%	56%	61%	109%	80%	74%	69%	80%	67%	36%	70%	68%	55%	61%	n/a
		Attached	66%	75%	79%	n/a	61%	59%	98%	95%	72%	80%	100%	43%	81%	72%	89%	82%	
		Apartment	61%	58%	111%	n/a	42%	49%	67%	50%	54%	61%	65%	45%	77%	70%	73%	57%	
Jan. - Mar. 2016 Year-to-date*	Number of Listings	Detached	656	699	373	30	784	196	575	271	158	1,037	109	317	773	1,034	622	67	7,701
		Attached	311	196	35	0	228	45	176	145	68	365	72	28	152	272	27	102	2,222
		Apartment	849	461	75	0	207	396	458	257	140	889	95	33	547	1,956	100	146	6,609
	% Sales to Listings	Detached	65%	68%	54%	30%	72%	67%	71%	72%	69%	60%	72%	82%	61%	56%	59%	88%	n/a
		Attached	72%	86%	57%	n/a	90%	89%	86%	68%	75%	85%	71%	96%	75%	77%	85%	72%	
		Apartment	87%	85%	87%	n/a	60%	68%	76%	79%	71%	73%	53%	76%	80%	78%	59%	101%	
Jan. - Mar. 2015 Year-to-date*	Number of Listings	Detached	635	488	216	25	581	99	596	158	118	820	116	323	701	988	614	61	6,539
		Attached	373	190	32	1	247	73	199	110	71	409	66	35	177	378	49	83	2,493
		Apartment	907	486	88	0	188	486	569	231	103	975	56	28	701	2,057	95	128	7,098
	% Sales to Listings	Detached	62%	64%	70%	36%	61%	80%	64%	69%	56%	62%	64%	37%	64%	48%	43%	59%	n/a
		Attached	62%	63%	69%	0%	48%	51%	70%	77%	59%	68%	77%	31%	72%	55%	55%	83%	
		Apartment	52%	52%	59%	n/a	40%	46%	51%	43%	53%	45%	64%	64%	60%	55%	47%	56%	

* Year-to-date listings represent a cumulative total of listings rather than total active listings.

MLS MULTIPLE LISTING SERVICE

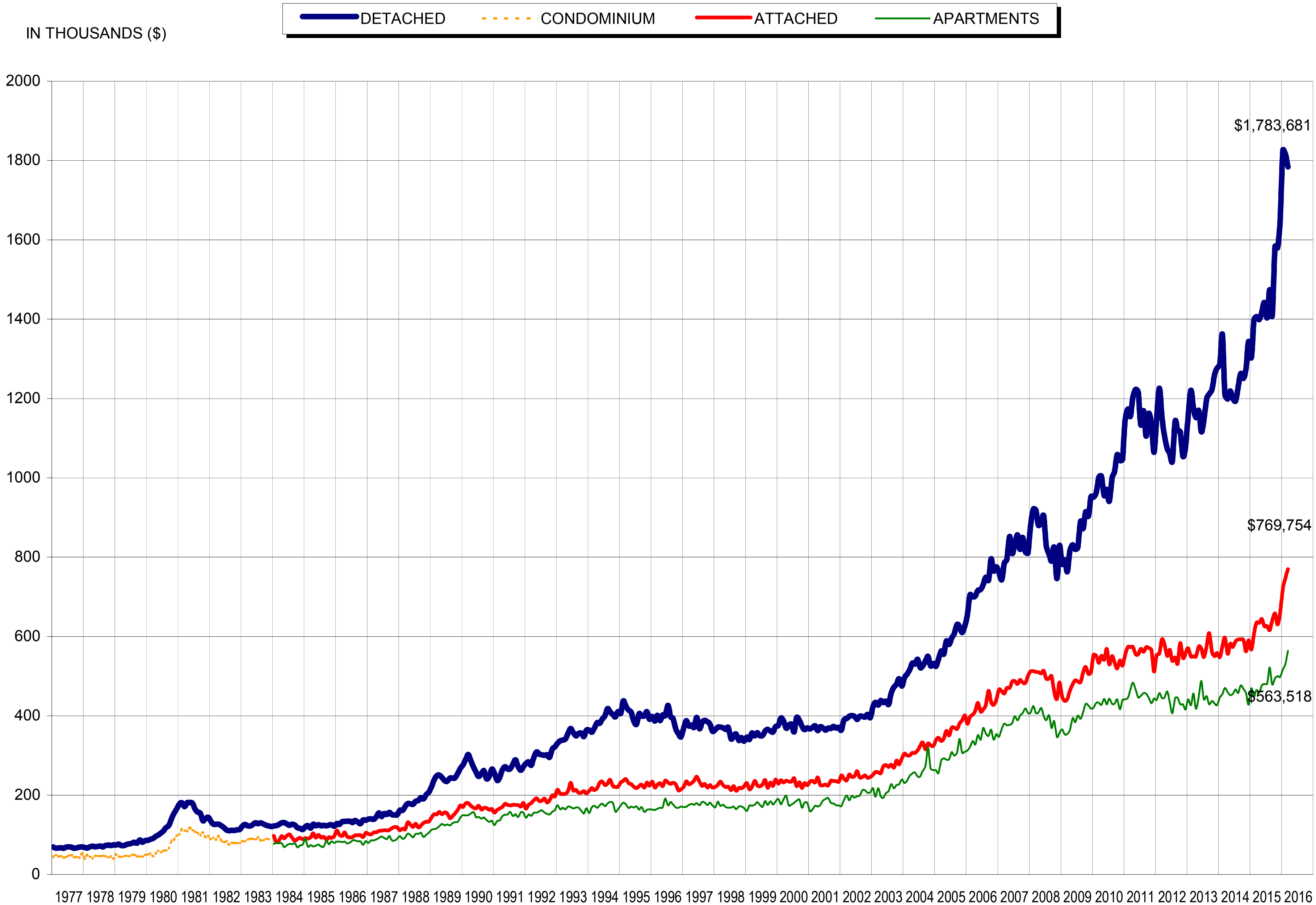
Listing & Sales Activity Summary

REAL ESTATE BOARD OF GREATER VANCOUVER

	Listings				Sales						
	1 Mar 2015	2 Feb 2016	3 Mar 2016	Col. 2 & 3 Percentage Variance	5 Mar 2015	6 Feb 2016	7 Mar 2016	Col. 6 & 7 Percentage Variance	9 Jan 2015 - Mar 2015	10 Jan 2016 - Mar 2016	Col. 9 & 10 Percentage Variance
BURNABY				%				%			%
DETACHED	236	257	230	-10.5	188	150	181	20.7	395	428	8.4
ATTACHED	139	102	124	21.6	92	78	96	23.1	233	224	-3.9
APARTMENTS	343	281	326	16.0	210	235	322	37.0	470	736	56.6
COQUITLAM											
DETACHED	201	241	291	20.7	137	177	192	8.5	311	472	51.8
ATTACHED	75	68	85	25.0	56	56	79	41.1	119	168	41.2
APARTMENTS	189	148	175	18.2	110	136	163	19.9	251	392	56.2
DELTA											
DETACHED	90	144	132	-8.3	66	60	91	51.7	151	203	34.4
ATTACHED	14	10	18	80.0	11	6	11	83.3	22	20	-9.1
APARTMENTS	28	27	24	-11.1	31	20	36	80.0	52	65	25.0
MAPLE RIDGE/PITT MEADOWS											
DETACHED	243	247	360	45.7	149	203	254	25.1	355	568	60.0
ATTACHED	95	93	78	-16.1	58	77	90	16.9	118	205	73.7
APARTMENTS	69	53	64	20.8	29	48	50	4.2	76	125	64.5
NORTH VANCOUVER											
DETACHED	237	237	197	-16.9	189	159	180	13.2	381	407	6.8
ATTACHED	66	76	54	-28.9	65	54	61	13.0	140	152	8.6
APARTMENTS	211	162	179	10.5	141	129	156	20.9	292	347	18.8
NEW WESTMINSTER											
DETACHED	32	69	93	34.8	35	47	63	34.0	79	132	67.1
ATTACHED	27	19	17	-10.5	16	11	18	63.6	37	40	8.1
APARTMENTS	178	139	155	11.5	87	101	111	9.9	223	268	20.2
PORT MOODY/BELCARRA											
DETACHED	51	68	63	-7.4	35	29	58	100.0	66	109	65.2
ATTACHED	29	25	31	24.0	21	17	22	29.4	42	51	21.4
APARTMENTS	37	49	59	20.4	20	34	46	35.3	55	99	80.0
PORT COQUITLAM											
DETACHED	66	93	124	33.3	49	80	87	8.8	109	194	78.0
ATTACHED	43	51	55	7.8	41	32	46	43.8	85	99	16.5
APARTMENTS	96	84	94	11.9	48	76	85	11.8	100	204	104.0
RICHMOND											
DETACHED	285	382	412	7.9	229	204	254	24.5	511	620	21.3
ATTACHED	146	97	175	80.4	117	100	133	33.0	277	309	11.6
APARTMENTS	321	274	338	23.4	195	223	274	22.9	435	651	49.7
SUNSHINE COAST											
DETACHED	151	103	151	46.6	54	82	136	65.9	120	260	116.7
ATTACHED	14	5	9	80.0	6	10	9	-10.0	11	27	145.5
APARTMENTS	11	17	10	-41.2	5	8	13	62.5	18	25	38.9
SQUAMISH											
DETACHED	57	34	46	35.3	38	27	34	25.9	74	78	5.4
ATTACHED	23	26	30	15.4	23	20	27	35.0	51	51	0.0
APARTMENTS	23	32	39	21.9	15	17	26	52.9	36	50	38.9
VANCOUVER EAST											
DETACHED	298	257	306	19.1	210	167	207	24.0	450	473	5.1
ATTACHED	78	44	67	52.3	63	36	58	61.1	128	114	-10.9
APARTMENTS	248	206	202	-1.9	190	139	208	49.6	420	435	3.6
VANCOUVER WEST											
DETACHED	306	412	298	-27.7	209	226	219	-3.1	475	579	21.9
ATTACHED	149	101	96	-5.0	108	75	99	32.0	207	210	1.4
APARTMENTS	727	684	689	0.7	506	550	682	24.0	1135	1535	35.2
WHISTLER/PEMBERTON											
DETACHED	28	26	25	-3.8	17	22	29	31.8	36	59	63.9
ATTACHED	34	32	50	56.3	28	23	30	30.4	69	73	5.8
APARTMENTS	42	52	48	-7.7	24	57	55	-3.5	72	147	104.2
WEST VANCOUVER/HOWE SOUND											
DETACHED	182	241	203	-15.8	101	141	146	3.5	266	369	38.7
ATTACHED	19	5	8	60.0	17	9	7	-22.2	27	23	-14.8
APARTMENTS	22	31	33	6.5	16	17	25	47.1	45	59	31.1
GRAND TOTALS											
DETACHED	**2463**	**2811**	**2931**	**4.3**	**1706**	**1774**	**2131**	**20.1**	**3779**	**4951**	**31.0**
ATTACHED	**951**	**754**	**897**	**19.0**	**722**	**604**	**786**	**30.1**	**1566**	**1766**	**12.8**
APARTMENTS	**2545**	**2239**	**2435**	**8.8**	**1627**	**1790**	**2252**	**25.8**	**3680**	**5138**	**39.6**

REAL ESTATE BOARD
OF GREATER VANCOUVER

Residential Average Sale Prices - January 1977 to March 2016



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.