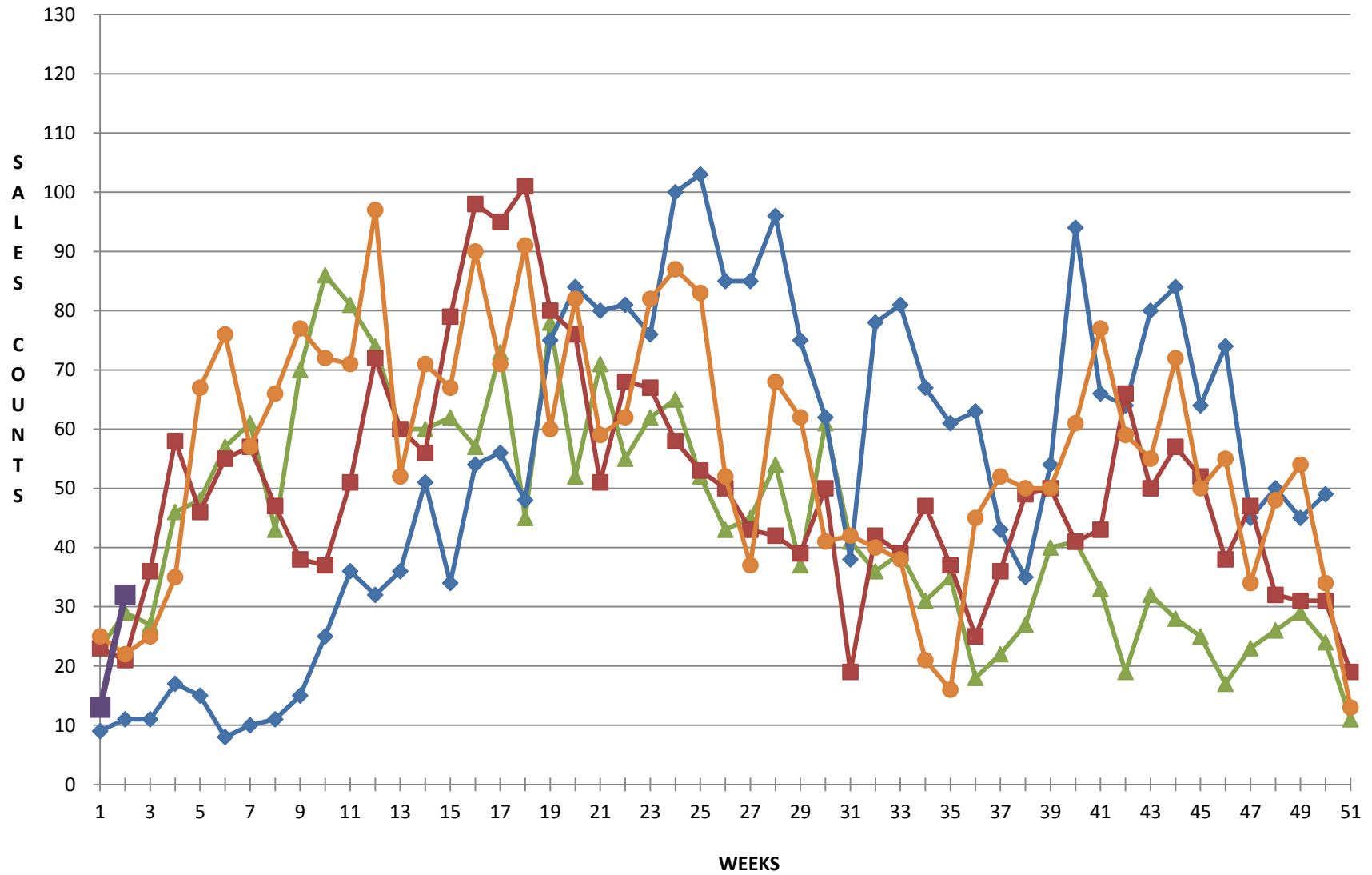
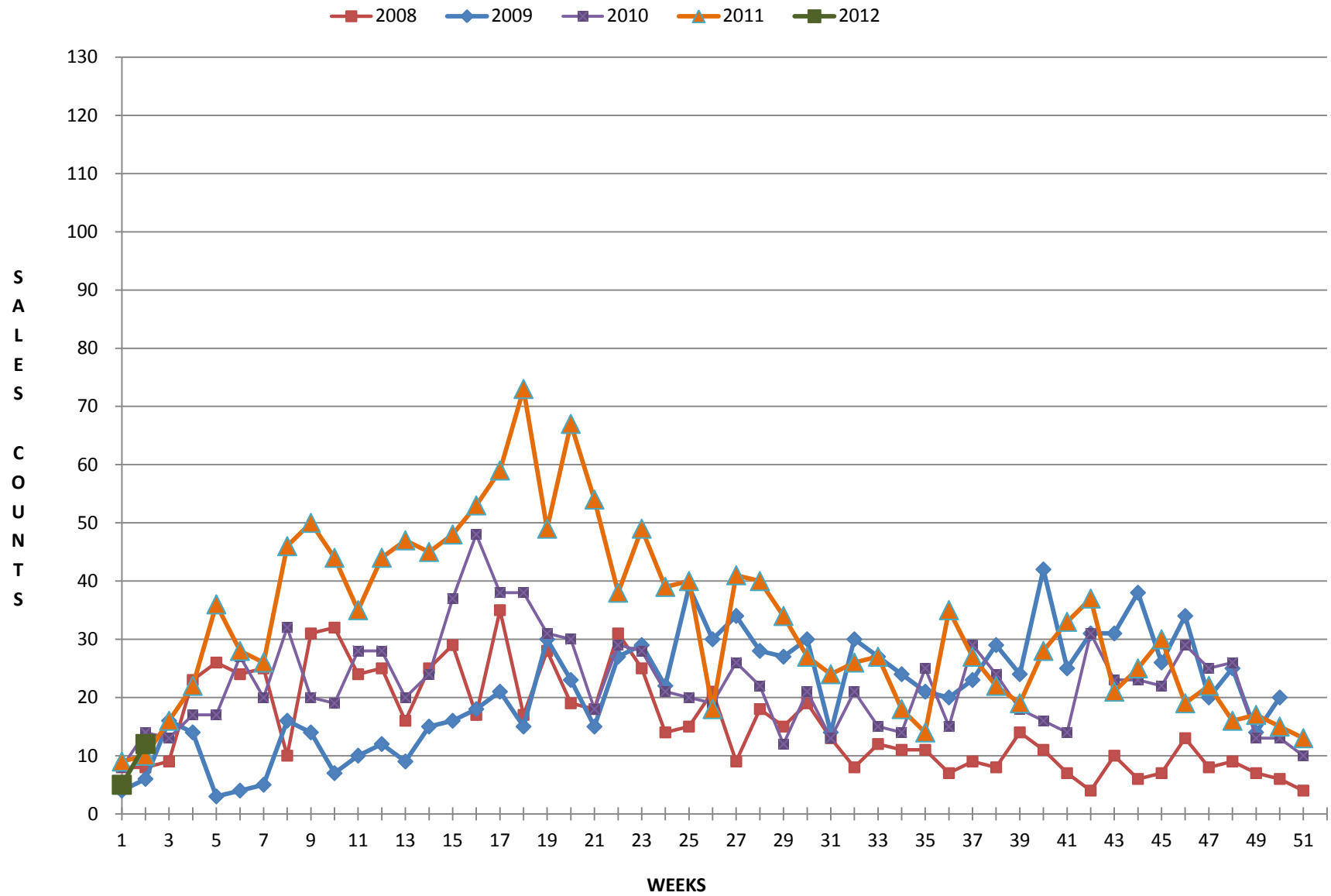


# NORTH VAN RESIDENTIAL SALES January 12, 2012

2008 2009 2010 2011 2012



# WEST VAN RESIDENTIAL SALES January 12, 2012



## NORTH VAN RESIDENTIAL SALES

TO

12-Jan

| WEEK | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 |
|------|------|------|------|------|------|------|------|------|------|------|
| 1    |      |      |      |      | 13   | 25   | 23   | 9    | 23   | 20   |
| 3    |      |      |      |      | 32   | 22   | 21   | 11   | 29   | 15   |
| 5    |      |      |      |      |      | 25   | 36   | 11   | 27   | 30   |
| 7    |      |      |      |      |      | 35   | 58   | 17   | 46   | 39   |
| 9    |      |      |      |      |      | 67   | 46   | 15   | 48   | 60   |
| 11   |      |      |      |      |      | 76   | 55   | 8    | 57   | 71   |
| 13   |      |      |      |      |      | 57   | 57   | 10   | 61   | 57   |
| 15   |      |      |      |      |      | 66   | 47   | 11   | 43   | 68   |
| 17   |      |      |      |      |      | 77   | 38   | 15   | 70   | 65   |
| 19   |      |      |      |      |      | 72   | 37   | 25   | 86   | 83   |
| 21   |      |      |      |      |      | 71   | 51   | 36   | 81   | 91   |
| 23   |      |      |      |      |      | 97   | 72   | 32   | 74   | 70   |
| 25   |      |      |      |      |      | 52   | 60   | 36   | 60   | 70   |
| 27   |      |      |      |      |      | 71   | 56   | 51   | 60   | 76   |
| 29   |      |      |      |      |      | 67   | 79   | 34   | 62   | 40   |
| 31   |      |      |      |      |      | 90   | 98   | 54   | 57   | 76   |
| 33   |      |      |      |      |      | 71   | 95   | 56   | 73   | 80   |
| 35   |      |      |      |      |      | 91   | 101  | 48   | 45   | 64   |
| 37   |      |      |      |      |      | 60   | 80   | 75   | 78   | 95   |
| 39   |      |      |      |      |      | 82   | 76   | 84   | 52   | 86   |
| 41   |      |      |      |      |      | 59   | 51   | 80   | 71   | 88   |
| 43   |      |      |      |      |      | 62   | 68   | 81   | 55   | 88   |
| 45   |      |      |      |      |      | 82   | 67   | 76   | 62   | 89   |
| 47   |      |      |      |      |      | 87   | 58   | 100  | 65   | 96   |
| 49   |      |      |      |      |      | 83   | 53   | 103  | 52   | 74   |
| 51   |      |      |      |      |      | 52   | 50   | 85   | 43   | 85   |
|      |      |      |      |      |      | 37   | 43   | 85   | 45   | 74   |
|      |      |      |      |      |      | 68   | 42   | 96   | 54   | 65   |
|      |      |      |      |      |      | 62   | 39   | 75   | 37   | 68   |
|      |      |      |      |      |      | 41   | 50   | 62   | 61   | 67   |
|      |      |      |      |      |      | 42   | 19   | 38   | 41   | 75   |
|      |      |      |      |      |      | 40   | 42   | 78   | 36   | 54   |
|      |      |      |      |      |      | 38   | 39   | 81   | 39   | 62   |
|      |      |      |      |      |      | 21   | 47   | 67   | 31   | 64   |
|      |      |      |      |      |      | 16   | 37   | 61   | 35   | 59   |
|      |      |      |      |      |      | 45   | 25   | 63   | 18   | 46   |
|      |      |      |      |      |      | 52   | 36   | 43   | 22   | 58   |
|      |      |      |      |      |      | 50   | 49   | 35   | 27   | 72   |
|      |      |      |      |      |      | 50   | 50   | 54   | 40   | 56   |
|      |      |      |      |      |      | 61   | 41   | 94   | 41   | 64   |
|      |      |      |      |      |      | 77   | 43   | 66   | 33   | 46   |
|      |      |      |      |      |      | 59   | 66   | 64   | 19   | 67   |
|      |      |      |      |      |      | 55   | 50   | 80   | 32   | 72   |
|      |      |      |      |      |      | 72   | 57   | 84   | 28   | 61   |
|      |      |      |      |      |      | 50   | 52   | 64   | 25   | 68   |
|      |      |      |      |      |      | 55   | 38   | 74   | 17   | 54   |
|      |      |      |      |      |      | 34   | 47   | 45   | 23   | 63   |
|      |      |      |      |      |      | 48   | 32   | 50   | 26   | 55   |
|      |      |      |      |      |      | 54   | 31   | 45   | 29   | 67   |
|      |      |      |      |      |      | 34   | 31   | 49   | 24   | 63   |
|      |      |      |      |      |      | 13   | 19   |      | 11   | 29   |
|      |      |      |      |      |      |      |      |      |      | 21   |

## WEST VAN RESIDENTIAL SALES

TO

| WEEK | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 |
|------|------|------|------|------|------|------|------|------|------|------|
| 1    |      |      |      |      | 5    | 9    | 8    | 4    | 8    | 6    |
| 3    |      |      |      |      | 12   | 10   | 14   | 6    | 8    | 3    |
| 5    |      |      |      |      |      | 16   | 13   | 16   | 9    | 17   |
| 7    |      |      |      |      |      | 22   | 17   | 14   | 23   | 14   |
| 9    |      |      |      |      |      | 36   | 17   | 3    | 26   | 22   |
| 11   |      |      |      |      |      | 28   | 27   | 4    | 24   | 31   |
| 13   |      |      |      |      |      | 26   | 20   | 5    | 25   | 14   |
| 15   |      |      |      |      |      | 46   | 32   | 16   | 10   | 15   |
| 17   |      |      |      |      |      | 50   | 20   | 14   | 31   | 26   |
| 19   |      |      |      |      |      | 44   | 19   | 7    | 32   | 34   |
| 21   |      |      |      |      |      | 35   | 28   | 10   | 24   | 30   |
| 23   |      |      |      |      |      | 44   | 28   | 12   | 25   | 32   |
| 25   |      |      |      |      |      | 47   | 20   | 9    | 16   | 22   |
| 27   |      |      |      |      |      | 45   | 24   | 15   | 25   | 27   |
| 29   |      |      |      |      |      | 48   | 37   | 16   | 29   | 22   |
| 31   |      |      |      |      |      | 53   | 48   | 18   | 17   | 23   |
| 33   |      |      |      |      |      | 59   | 38   | 21   | 35   | 26   |
| 35   |      |      |      |      |      | 73   | 38   | 15   | 17   | 37   |
| 37   |      |      |      |      |      | 49   | 31   | 30   | 28   | 52   |
| 39   |      |      |      |      |      | 67   | 30   | 23   | 19   | 33   |
| 41   |      |      |      |      |      | 54   | 18   | 15   | 18   | 39   |
| 43   |      |      |      |      |      | 38   | 29   | 27   | 31   | 32   |
| 45   |      |      |      |      |      | 49   | 28   | 29   | 25   | 35   |
| 47   |      |      |      |      |      | 39   | 21   | 22   | 14   | 35   |
| 49   |      |      |      |      |      | 40   | 20   | 39   | 15   | 18   |
| 51   |      |      |      |      |      | 18   | 19   | 30   | 21   | 35   |
|      |      |      |      |      |      | 41   | 26   | 34   | 9    | 31   |
|      |      |      |      |      |      | 40   | 22   | 28   | 18   | 28   |
|      |      |      |      |      |      | 34   | 12   | 27   | 15   | 36   |
|      |      |      |      |      |      | 27   | 21   | 30   | 19   | 35   |
|      |      |      |      |      |      | 24   | 13   | 14   | 13   | 32   |
|      |      |      |      |      |      | 26   | 21   | 30   | 8    | 21   |
|      |      |      |      |      |      | 27   | 15   | 27   | 12   | 21   |
|      |      |      |      |      |      | 18   | 14   | 24   | 11   | 29   |
|      |      |      |      |      |      | 14   | 25   | 21   | 11   | 22   |
|      |      |      |      |      |      | 35   | 15   | 20   | 7    | 14   |
|      |      |      |      |      |      | 27   | 29   | 23   | 9    | 27   |
|      |      |      |      |      |      | 22   | 24   | 29   | 8    | 19   |
|      |      |      |      |      |      | 19   | 18   | 24   | 14   | 26   |
|      |      |      |      |      |      | 28   | 16   | 42   | 11   | 22   |
|      |      |      |      |      |      | 33   | 14   | 25   | 7    | 16   |
|      |      |      |      |      |      | 37   | 31   | 31   | 4    | 21   |
|      |      |      |      |      |      | 21   | 23   | 31   | 10   | 33   |
|      |      |      |      |      |      | 25   | 23   | 38   | 6    | 14   |
|      |      |      |      |      |      | 30   | 22   | 26   | 7    | 27   |
|      |      |      |      |      |      | 19   | 29   | 34   | 13   | 20   |
|      |      |      |      |      |      | 22   | 25   | 20   | 8    | 22   |
|      |      |      |      |      |      | 16   | 26   | 25   | 9    | 20   |
|      |      |      |      |      |      | 17   | 13   | 14   | 7    | 17   |
|      |      |      |      |      |      | 15   | 13   | 20   | 6    | 20   |
|      |      |      |      |      |      | 13   | 10   |      | 4    | 12   |
|      |      |      |      |      |      |      |      |      |      | 3    |