# Housing Update and Outlook Western Provinces









# Today's Talk

- ✓ Demand Fundamentals
- ✓ Resale Market Update & Outlook

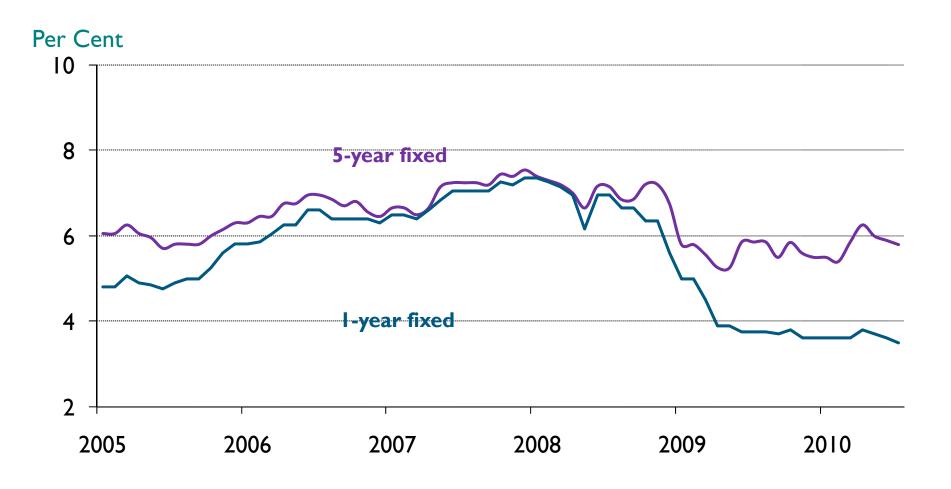


#### Housing Demand Fundamentals Stable

- Mortgage rates favourable
- Population based demand growing
- Job picture to improve
- Renovation spending strong

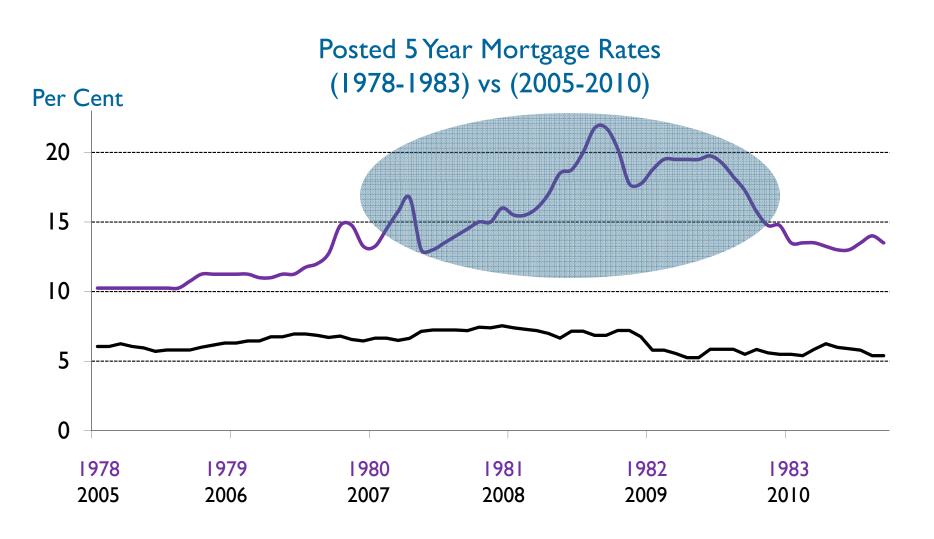


# Mortgage Rates to Remain Favourable



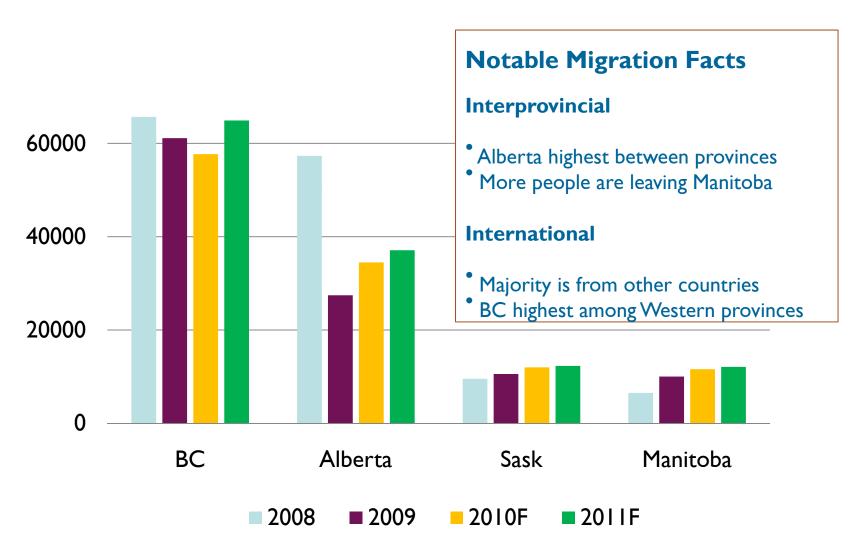
Source: Bank of Canada

#### Mortgage Rates: Now and Then

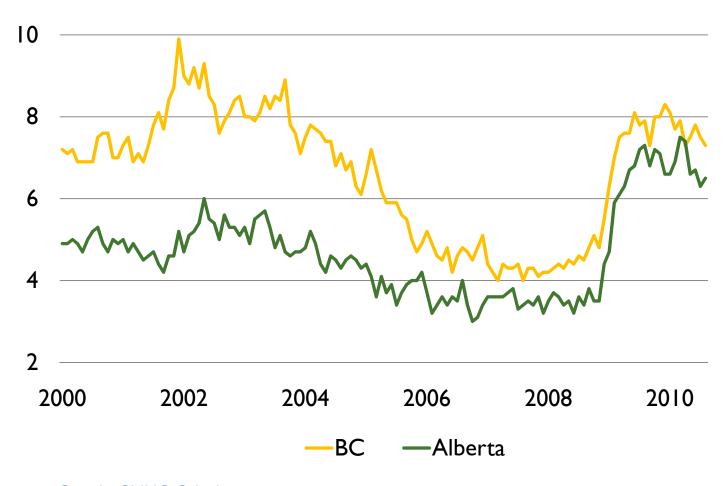


Source: Bank of Canada

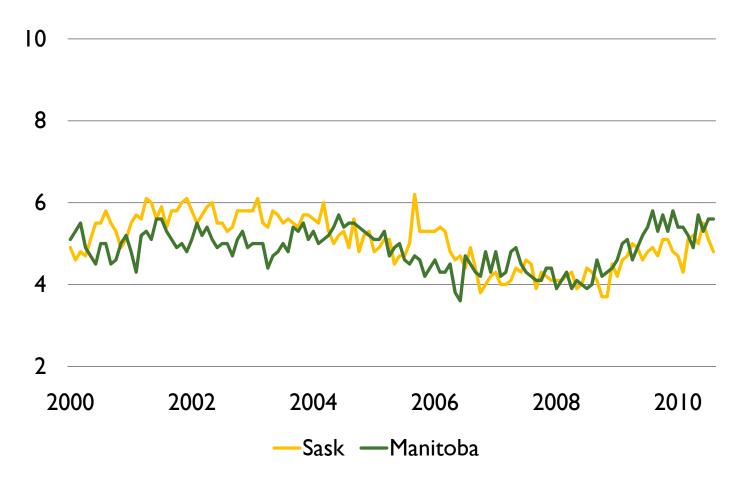
#### Migration to Increase Next Year



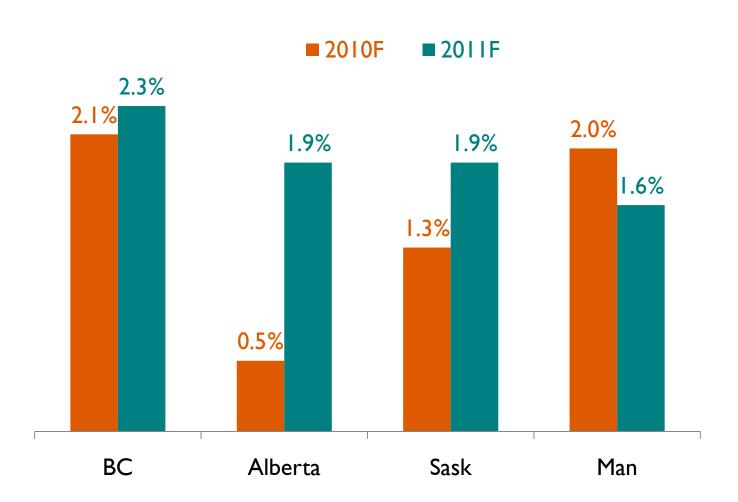
# Unemployment Moves Lower



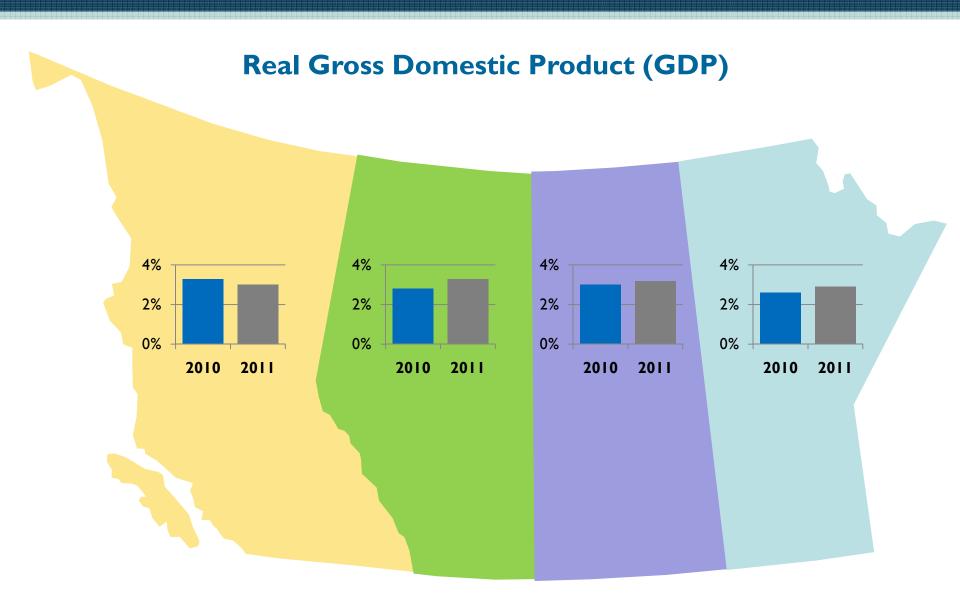
#### Unemployment Moves Lower



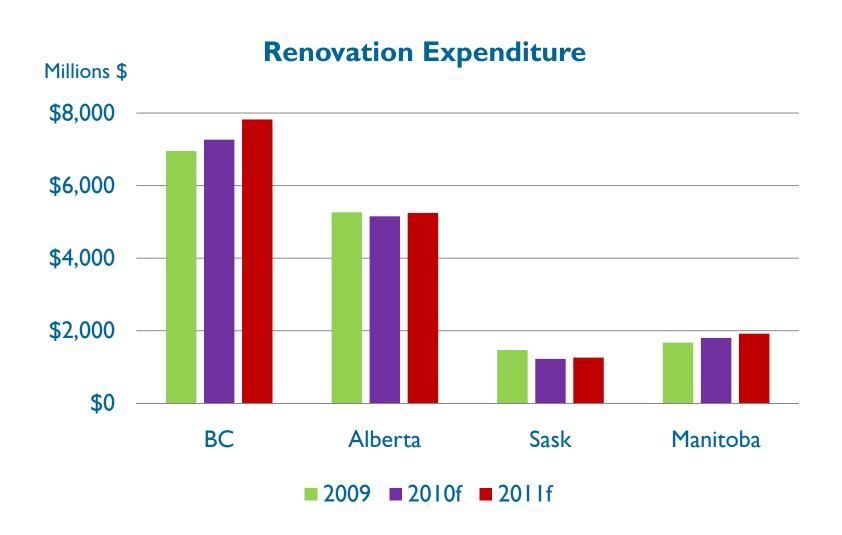
# Job Growth Next Year



# Economy Expands in Western Provinces



# Renovation Expenditures to Increase



Source: Statistics Canada, CMHC Forecasts

# Housing Demand Steady

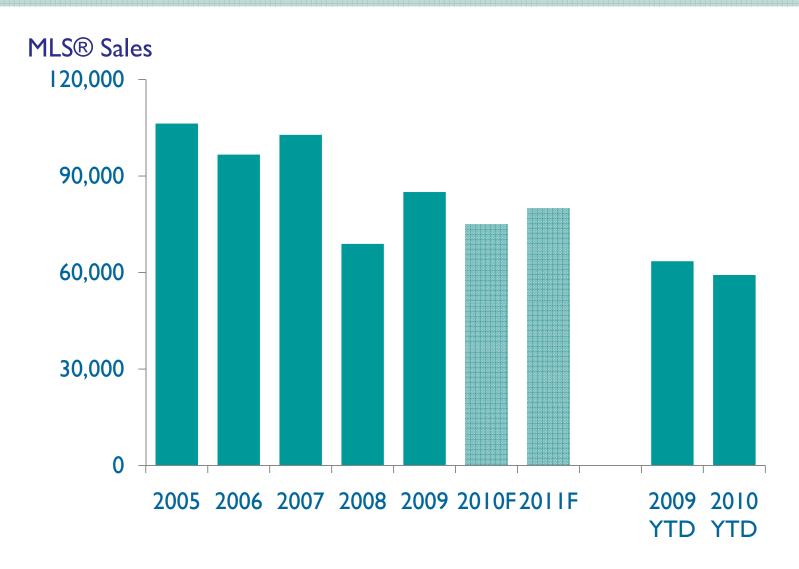
- Stable demand fundamentals
- Mortgage rates to remain favourable
- Population based demand growing
- Job markets improving as economies expand



#### Resale Market

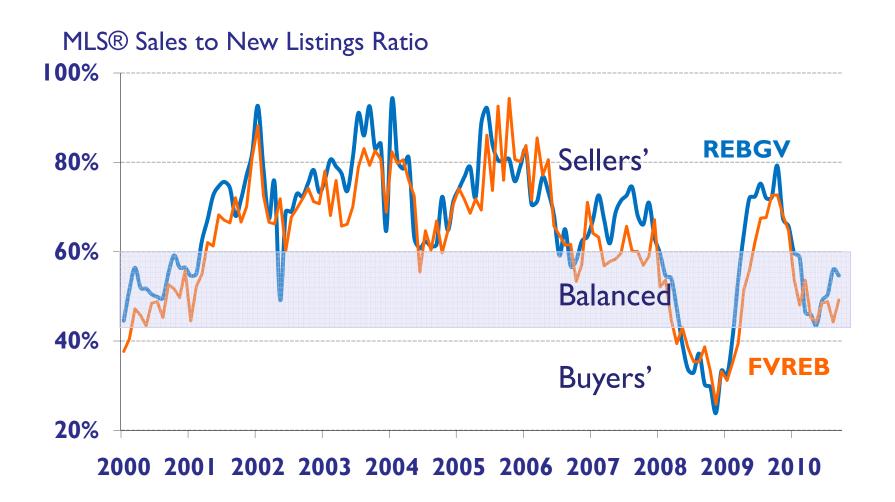


# BC Sales to Improve in 2011



Source: MLS® is a registered trademark of the Canadian Real Estate Association (CREA), CMHC Forecasts

#### Market Conditions Move in Tandem



#### Most Lower Mainland Markets Balanced



#### Home Price Growth to Slow



#### Detached House Prices Grow Fastest

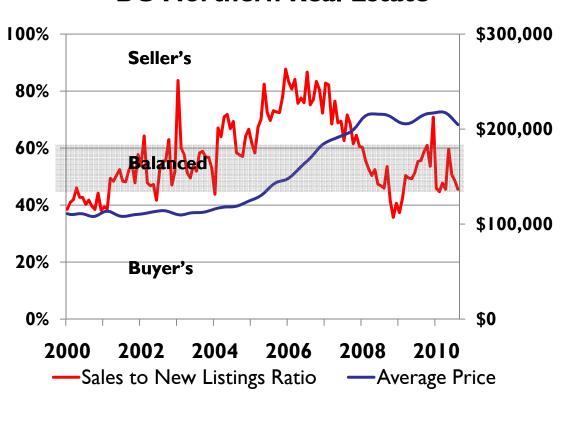


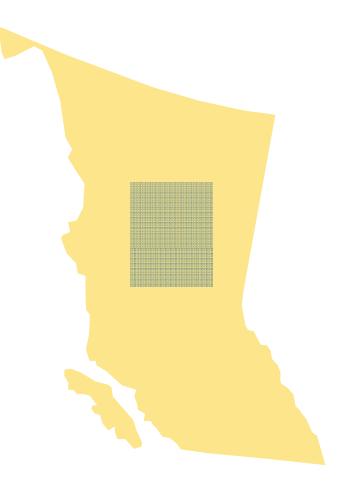
# Victoria – Borderline Buyers' Market



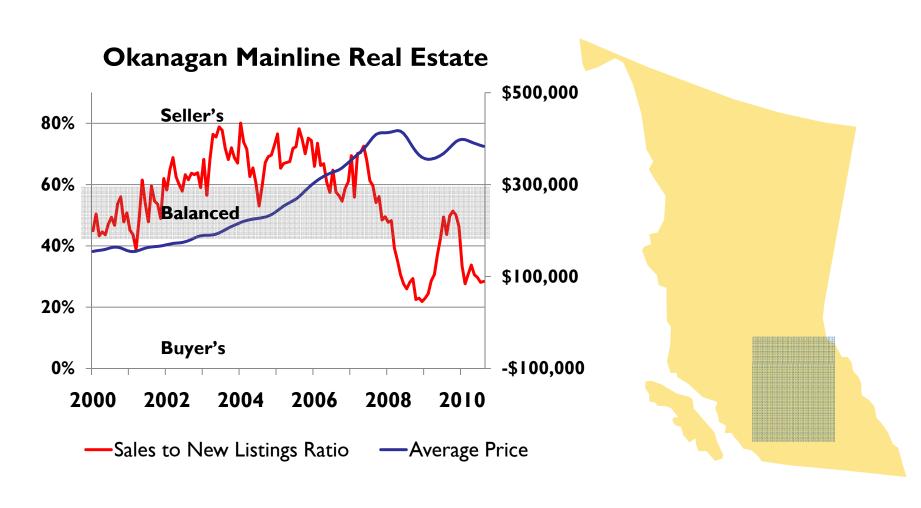
#### Northern Real Estate Balanced

#### **BC Northern Real Estate**

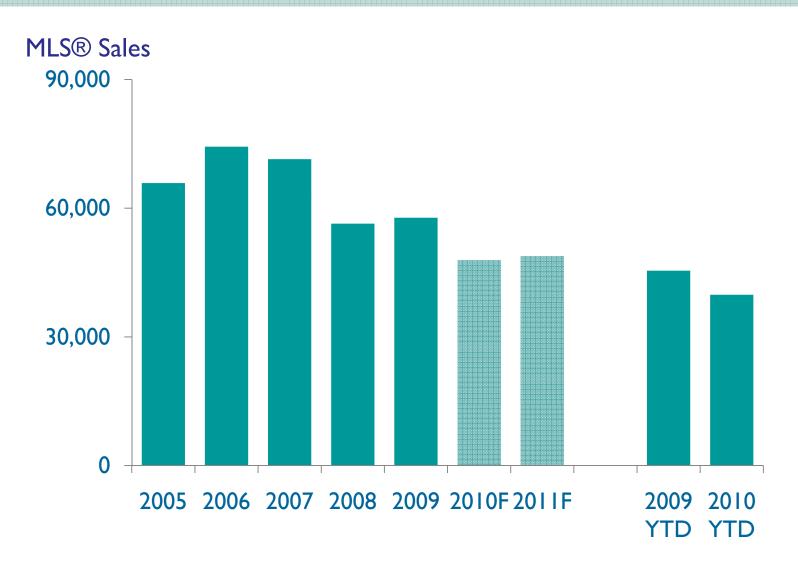




# Kelowna in Buyers' Market Conditions

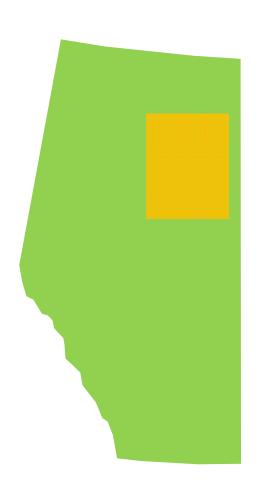


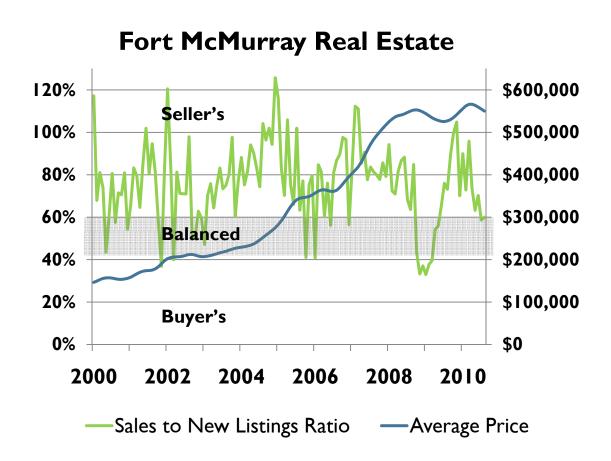
# Alberta Sales to Steady in 2011



Source: MLS® is a registered trademark of the Canadian Real Estate Association (CREA), CMHC Forecasts

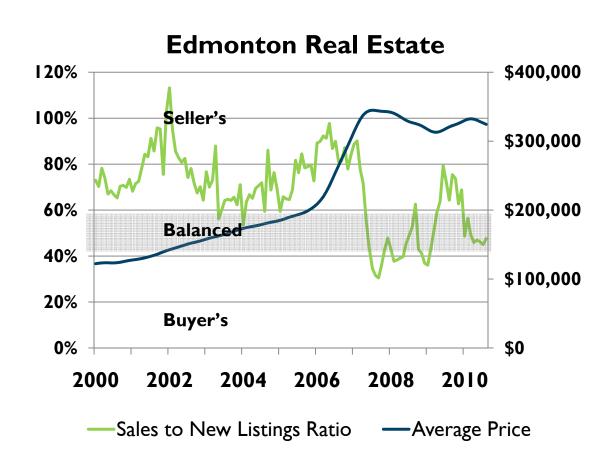
# Sellers' Conditions in Fort McMurray





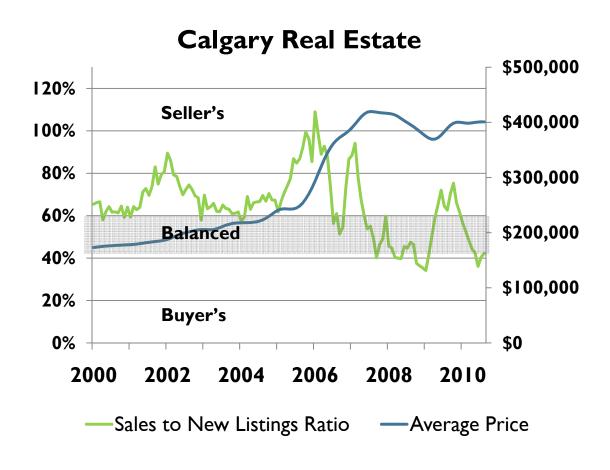
#### Edmonton Market Balanced



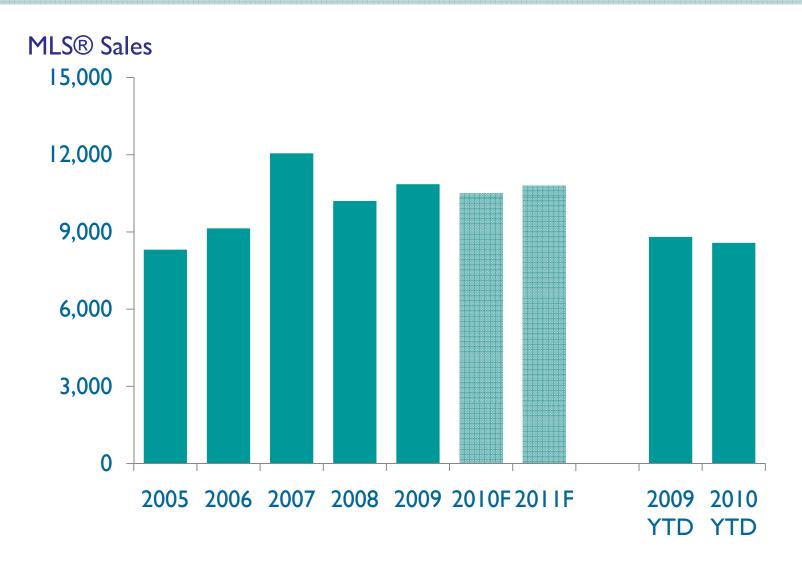


#### Calgary Market Borderline Balanced





# Saskatchewan Sales Up Modestly in 2011



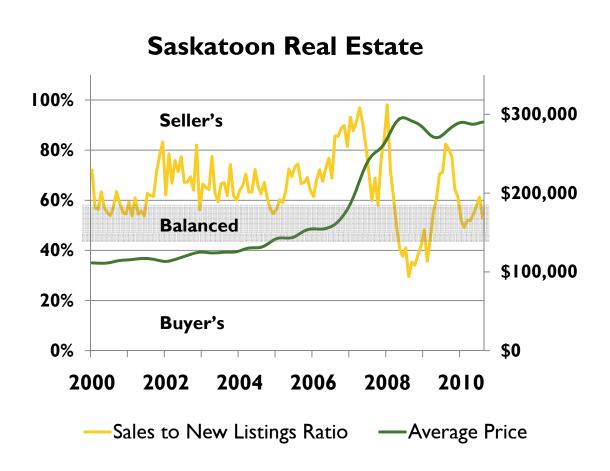
Source: MLS® is a registered trademark of the Canadian Real Estate Association (CREA), CMHC Forecasts

# Regina Market in Sellers' Conditions



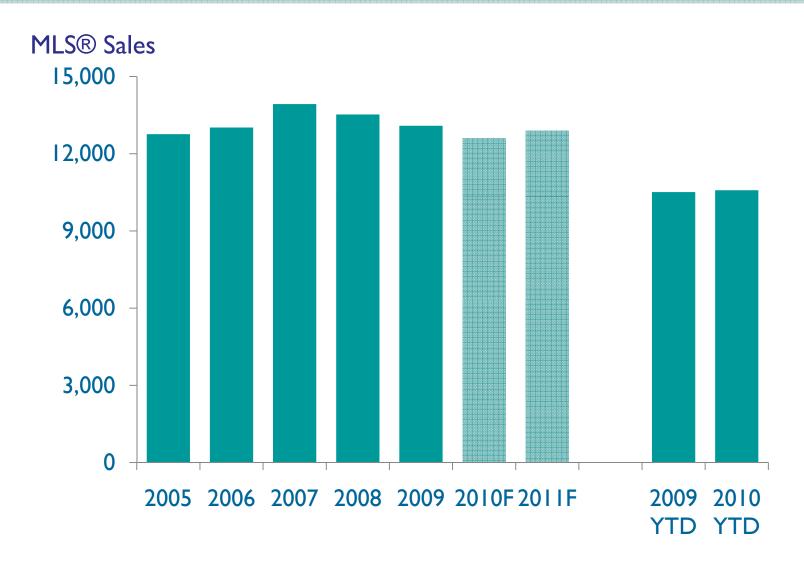


#### Saskatoon Market Balanced



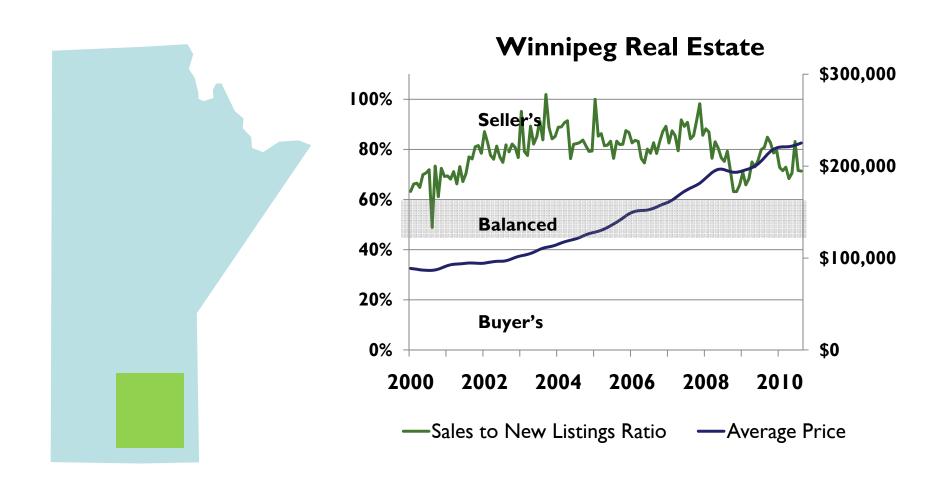


#### Manitoba Sales Stable in 2011



Source: MLS® is a registered trademark of the Canadian Real Estate Association (CREA), CMHC Forecasts

# Winnipeg Market Hot



# Wrap Up

Stable demand fundamentals bode well for western markets

Alberta & some BC communities slower to recover

Modest price gains expected



#### Thank You!!

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Including: Rental Market Reports & Forecast Reports (Housing Market Outlook)