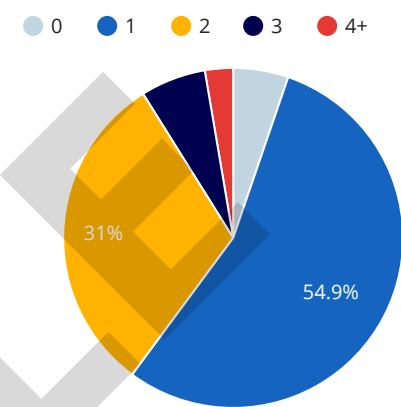


# Unit Mix Comparison

Market: Austin Area, Date of Transaction: Greater Than- 05/01/2016, Within 1.5 Miles From Bowie The, Property Type: Conventional, Affordable Housing, Student Housing, Senior Housing

## 2nd Quarter 2018

FLOORPLAN	QTY	% TARGET MKT	AVG SIZE	AVG \$/ SF	AVG \$/ MO	Annual Change \$/ MO
Efficiency	98	5.25%	471	\$2.97	\$1,395	3.33%
1-1.0	1,018	54.56%	774	\$2.56	\$1,983	6.79%
1-1.5	6	0.32%	1,088	\$2.12	\$2,307	0.00%
2-1.0	32	1.71%	942	\$2.19	\$2,066	1.75%
2-2.0	546	29.26%	1,126	\$2.52	\$2,835	-0.55%
3-2.0	47	2.52%	1,437	\$1.99	\$2,863	-3.38%
3-3.0	69	3.70%	1,240	\$3.39	\$4,209	-4.35%
4-4.0	50	2.68%	1,354	\$3.33	\$4,503	2.38%
Target Mkt Total	1,866	100.00%	915	\$2.60	\$2,376	2.59%
Overall Mkt Total	222,281		881	\$1.42	\$1,254	1.09%



PROPERTY NAME	UNIT DESCRIPTION	QUANTITY	AVG \$/MO	AVG SIZE	AVG \$/SF
<b>Floorplan: 1 Bedroom</b>					
Windsor South Lamar	1/1 AFF	35	\$775	490	\$1.58
Lamar Union	1/1 AFF	1	\$974	633	\$1.54
University House (SH)	1/1	16	\$1,619	531	\$3.05
Cityview at SoCo	1/1 -	40	\$1,744	579	\$3.01
Cityview at SoCo	1/1	48	\$1,750	738	\$2.37
State House on Congress	1/1	171	\$1,804	745	\$2.42
Cityview at SoCo	1/1 Study	27	\$1,855	937	\$1.98
Windsor South Lamar	1/1	203	\$1,921	807	\$2.38
Lamar Union	1/1	290	\$1,960	797	\$2.46
Lamar Union	1/1 HC	4	\$2,001	806	\$2.48
Lamar Union	1/1 TH	6	\$2,246	1,003	\$2.24
Windsor South Lamar	1/1.5	6	\$2,307	1,088	\$2.12
Bowie, The	1/1	177	\$2,673	827	\$3.23
<b>1 Bedroom Totals / Averages</b>		<b>1,024</b>	<b>\$1,985</b>	<b>776</b>	<b>\$2.56</b>
<b>Floorplan: Efficiency</b>					
Lamar Union	0/1 AFF	37	\$974	447	\$2.18
Lamar Union	0/1 AFF HC	4	\$974	391	\$2.49
University House (SH)	0/1	16	\$1,379	462	\$2.98
Lamar Union	0/1	9	\$1,393	500	\$2.79
Bowie, The	0/1	32	\$1,944	504	\$3.85
<b>Efficiency Totals / Averages</b>		<b>98</b>	<b>\$1,395</b>	<b>471</b>	<b>\$2.97</b>
<b>Floorplan: 2 Bedroom</b>					
State House on Congress	2/1	32	\$2,066	942	\$2.19
Cityview at SoCo	2/2	28	\$2,186	1,079	\$2.03
Cityview at SoCo	2/2 -	78	\$2,188	1,095	\$2.00
State House on Congress	2/2	69	\$2,388	1,146	\$2.08
Windsor South Lamar	2/2	96	\$2,396	1,146	\$2.09
University House (SH)	2/2	14	\$2,458	797	\$3.08
Lamar Union	2/2 HC	4	\$2,587	1,053	\$2.46
Lamar Union	2/2	74	\$2,601	1,008	\$2.58
University House (SH)	2/2	31	\$2,658	841	\$3.16
Lamar Union	2/2 TH	13	\$2,873	1,417	\$2.03
Bowie, The	2/2	139	\$4,061	1,263	\$3.22
<b>2 Bedroom Totals / Averages</b>		<b>578</b>	<b>\$2,793</b>	<b>1,115</b>	<b>\$2.50</b>

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**Floorplan: 3 Bedroom**

State House on Congress	3/2	15	\$2,691	1,351	\$1.99
Cityview at SoCo	3/2	32	\$2,943	1,478	\$1.99
University House (SH)	3/3	60	\$3,226	1,057	\$3.05
Bowie, The	3/3	9	\$10,765	2,464	\$4.37
<b>3 Bedroom Totals / Averages</b>		<b>116</b>	<b>\$3,664</b>	<b>1,320</b>	<b>\$2.78</b>

**Floorplan: 4 Bedroom**

University House (SH)	4/4	31	\$4,316	1,317	\$3.28
University House (SH)	4/4 SMART	13	\$4,316	1,306	\$3.30
University House (SH)	4/4 TH	6	\$5,876	1,654	\$3.55
<b>4 Bedroom Totals / Averages</b>		<b>50</b>	<b>\$4,503</b>	<b>1,354</b>	<b>\$3.33</b>

SAMPLE

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