

Taking the “Scary” Out of Real Estate



Even homeowners who have moved a few times can be intimidated by the real estate market in general, and the buying and selling process in particular.

First of all, making a decision to sell your home can be difficult. There are so many questions, such as:

- Is "now" a good time to list?
- How much can you expect to get for your property?
- How long will it take to sell – and what if it doesn't?

Then there's the buying and selling process.

- How do you prepare your home for sale?
- How do you find homes that meet your criteria and are within your price range?
- How do you prepare your home for viewings?

Yes, there's a lot to think about. That's why finding a good REALTOR® who is an expert on the local market is so important.

A good REALTOR® will help you understand the market, the current market value of your home, and what you can expect should you decide to list.

A good REALTOR® will also walk you step-by-step through the home selling and buying process, and work hard to make sure everything goes smoothly.

So if you're considering buying or selling a home, take the time to find a good REALTOR®. It makes all the difference.

Looking for a good REALTOR®? Call today.

4 Home Hazards You May Not Know About

You have smoke detectors. Your doors have good locks. The bathtub has a slip-free pad. By all accounts, your home is a safe and secure place for your family to live.

However, there are some hazards that many homeowners don't consider or even know about. For instance:

- 1. Blocked eavestroughs.** Eavestroughs clogged with leaves and other debris can cause rainwater to overflow next to your foundation and create a basement leak.
- 2. Clogged dryer vents.** High temperature air combined with lint is a near ideal condition for a fire. Check and clear the dryer vent at least once a year.

- 3. Dirty faucet heads.** Kitchen and bath faucets often have built-in screens to spray the water evenly. Unfortunately, dirt and other contaminants can build up on these and, possibly, affect the quality of the water. Clean faucet heads regularly.

- 4. Tripping hazards.** You could step around a loose section of carpet for years and then one day, in a moment of distraction, trip over it and fall. When you see a potential tripping hazard in your home, don't ignore it. Fix it.

Being diligent about home safety takes a little more time. But, if it prevents one injury or illness, it's worth the effort.

Think, Act... Live!

“If opportunity doesn't knock, build a door.” [Milton Berle](#)

“I know for sure that what we dwell on is what we become.” [Oprah Winfrey](#)

“Do not let what you cannot do interfere with what you can do.” [John Wooden](#)